

# American Chamber of Commerce for the Levant.

---

G. BIE RAVNDAL, Constantinople, *Honorary President*  
 CHAS. J. VOPICKA, Bucharest, *Honorary Vice President.*  
 ALEX. W. WEDDELL, Athens, *Honorary Vice-President*  
 ARTHUR GARRELS, Alexandria, *Honorary Vice President.*

## Board of Directors

|                                |                     |
|--------------------------------|---------------------|
| OSCAR GUNKEL . . . . .         | President           |
| GEORGE R. MONTGOMERY . . . . . | 1st Vice President. |
| LEWIS HECK . . . . .           | 2nd Vice President. |
| THERON J. DAMON . . . . .      | Secretary.          |
| HARRY R. MANDIL . . . . .      | Treasurer (acting)  |
| FREDERICK CRANE . . . . .      | Auditor.            |
| GEORGE CARTALI . . . . .       | Legal Adviser       |

|                                                                |                     |
|----------------------------------------------------------------|---------------------|
| DAVIS G. ARNOLD                                                | RUDOLF HIRZEL       |
| A. G. ARSEN                                                    | ALDEN R. HOOVER     |
| JEAN CONSTANTINIDI                                             | GEO. H. HUNTINGTON  |
| THEO. N. CURMUSI                                               | JOHN POWER HUTCHINS |
| HENRY MASON DAY                                                | S. MITRANI          |
| JULES FRESCO                                                   | H. NERGARARIAN      |
| CAPT. R. P. Mc CULLOUGH, U. S. NAVAL Port Officer (ex officio) |                     |

## National Councillor

C. E. LYDECKER . . . . . 2 Rector Street, New York.

## Directors at Large

|                                 |                     |
|---------------------------------|---------------------|
| JAMES A. TURNBULL, Jr . . . . . | Valetta, Malta      |
| WILLIAM A. BIRGFELD . . . . .   | Patras, Greece.     |
| C. G. PHILARETOS . . . . .      | Athens, Greece      |
| FRANCIS L. ROMEO . . . . .      | Alexandria, Egypt   |
| CONSTANT. XIPPAS . . . . .      | Cairo, Egypt        |
| PAUL NALIN . . . . .            | Aden, Arabia        |
| O. S. HEIZER . . . . .          | Bagdad              |
| JOHN D. WHITING . . . . .       | Jerusalem           |
| EDW. F. NICKOLEY . . . . .      | Beirut              |
| LORENZO Y. MANACHY . . . . .    | Aleppo              |
| P. J. LOUISIDES . . . . .       | Larnaca, Cyprus     |
| A. G. MARCANTONAKIS . . . . .   | Candia, Greece      |
| DEM. LYKIARDOPOULOS . . . . .   | Mersina             |
| GEORGE PHOSTIROPOULO . . . . .  | Trebizond           |
| RUFUS LANE . . . . .            | Smyrna              |
| SYLVAN BRAUTMAN . . . . .       | Salonika, Greece    |
| SAMUEL WEISS . . . . .          | Belgrade, Servia    |
| ARCHIBALD V. WALKER . . . . .   | Sofia, Bulgaria     |
| ANTH. THEODORIDI . . . . .      | Bucharest, Roumania |
| CARL J. MAYER . . . . .         | Odessa, Russia      |
| EMERIO MATTIEVICH . . . . .     | Batoum, Russia      |



# American Consular Officers.

|                                                                             |                                           |
|-----------------------------------------------------------------------------|-------------------------------------------|
| NATH. B. STEWART, Consul General at Large, Middle East and Africa District. |                                           |
| TABRIZ, Persia . . . . .                                                    | GORDON PADDOCK, Consul.                   |
| TEHERAN, Persia. . . . .                                                    | RALPH H. BADER, Consul.                   |
| TIFLIS, Russia. . . . .                                                     | Consul.                                   |
|                                                                             | H. A. DOOLITTLE, Vice Consul.             |
|                                                                             | A. T. BURRI, Vice Consul.                 |
|                                                                             | JOHN RANDOLPH, Vice Consul.               |
| ODESSA, Russia . . . . .                                                    | Consul.                                   |
| BELGRADE, Servia . . . . .                                                  | K. S. Patton Consul.                      |
| SOFIA, Bulgaria . . . . .                                                   | SAMUEL WEISS, Vice Consul.                |
| BUCHAREST, Roumania . . . . .                                               | G. H. KEMPER, Consul.                     |
|                                                                             | E. C. KEMP, Consul.                       |
| HARPUT, Turkey . . . . .                                                    | Vice Consul.                              |
| TREBIZOND » . . . . .                                                       | Consul.                                   |
|                                                                             | Vice Consul.                              |
| SIVAS » . . . . .                                                           | Consul.                                   |
| SAMSOUN » . . . . .                                                         | Consular Agent.                           |
| CONSTANTINOPLE, Turkey. . . . .                                             | G. BIE RAVNDAL, Consul General.           |
|                                                                             | RALPH F. CHESBROUGH, Consul.              |
|                                                                             | CHARLES E. ALLEN, Consul.                 |
|                                                                             | GEORGE WADSWORTH 2nd, Vice Consul.        |
|                                                                             | ISAIAH MONTESANTO, Interpreter            |
| BRUSA . . . . . » . . . . .                                                 | Consular Agent.                           |
| SMYRNA . . . . . » . . . . .                                                | GEORGE HORTON, Consul General.            |
|                                                                             | H. EARLE RUSSELL, Vice Consul.            |
| MITYLENE, Greece . . . . .                                                  | APOSTOLE P. H. CHRISTOFA, Consular Agent. |
| SALONIKI » . . . . .                                                        | LELAND B. MORRIS Consul.                  |
|                                                                             | Q. F. ROBERTS Vice Consul.                |
| MERSINA, Turkey. . . . .                                                    | Consul.                                   |
|                                                                             | JOHN DEBBAS, Vice Consul.                 |
| ALEXANDRETTA, Turkey. . . . .                                               | Consular Agent.                           |
| ALEPPO . . . . .                                                            | JESSE B. JACKSON, Consul.                 |
|                                                                             | Vice Consul.                              |
|                                                                             | LORENZO Y. MANACHY, Vice Consul.          |
| BAGDAD . . . . .                                                            | OSCAR S. HEIZER, Consul.                  |
| BASSORAH . . . . .                                                          | ARWID KONOFF, Consular Agent.             |
| ADEN, Arabia . . . . .                                                      | A. S. SOUTHARD, Consul.                   |
|                                                                             | A. G. WATSON, Vice Consul.                |
| SUEZ, Egypt. . . . .                                                        | FREDERICK T. PEAKE, Consular Agent.       |
| JERUSALEM, Turkey . . . . .                                                 | OTIS A. GLAZEBROOK, Consul.               |
|                                                                             | JOHN D. WHITING, Vice Consul.             |
| JAFFA . . . . . » . . . . .                                                 | JACOB HARDEGG, Consular Agent.            |
| BEIRUT . . . . . » . . . . .                                                | P. KNABENSHUE, Consul.                    |
| TRIPOLI, Syria . . . . .                                                    | WILLIAM S. NELSON, Consular Agent.        |
| PORT SAID, Egypt . . . . .                                                  | EDWARD LYELL BRISTOW, Consular Agent.     |
| ALEXANDRIA » . . . . .                                                      | ARTHUR GARRELLS, Consul.                  |
|                                                                             | PINKNEY TUCK, Consul.                     |
| CAIRO, Egypt . . . . .                                                      | HAMPSON GARY, Consul General.             |
|                                                                             | BERNARD GOTLIEB, Vice Consul.             |
|                                                                             | ALEXANDER W. WEDDELL, Consul General.     |
|                                                                             | G. P. WALLER, Jr., Vice Consul.           |
| ATHENS, Greece . . . . .                                                    | W. P. GEORGE, Vice Consul.                |
|                                                                             | C. M. CORAFA, Vice Consul.                |
|                                                                             | H. A. HILL, Vice Consul.                  |
| KALAMATIA, Greece . . . . .                                                 | SOTIRIS CARAPATEAS, Consular Agent.       |
| PATRAS, Greece . . . . .                                                    | ARTHUR B. COOKE, Consul.                  |
|                                                                             | CHARLES W. SIMPSON, Vice Consul.          |



# Levant Trade Review

PUBLISHED BY THE  
American Chamber of Commerce for the Levant.

## America-Levant Steamship Service.

In our "Maritime News" columns information has been given from time to time of American and other steamers which during the last few months have been operating between America and the Levant. Some belong to apparently well established lines, other are serving under time charters. Altogether, it has been cheering, indeed, to witness this activity. As regards American merchant vessels plying between the United States and Levantine ports not one had been seen out here for perhaps twenty years or more until the spring of 1919.

In the September, 1915, issue of *Levant Trade Review* reference was made to a letter received by Mr. Ravndal, American Consul General in Constantinople, from the International Mercantile Marine Company (9 Broadway, New-York), and reading in part as follows:

" . . . This matter (the need of direct steamship connections between the United States and the Levant ports) has recently been receiving some consideration at our hands but you will realize that under the present conditions, existing on your side, it is quite impossible for us to make any plans or arrive at any conclusions as to what our future operations might be. We may say that we quite believe that future developments are likely to make the prospects of a service of steamships to the Levant ports quite attractive. . . ."

This was four years ago. Many things have happened since then. But the International Mercantile Marine Company has not forgotten us, and now we are able to announce the establishment by it of a new trans-Atlantic passenger and freight service from New-York via Constantinople to Constanza, Roumania, which will



offer to American business men and others direct and easy access to points in the Near East and the Black Sea region. The first sailing will be made by the American steamer BLACK ARROW (formerly the Hamburg — American liner RHAETIA) leaving New-York September 25th, excellent accomodations being offered for first class passengers.

Times have changed, indeed!

The International Mercantile Marine Company owns and operates the American Line (to which the BLACK ARROW belongs); the Atlantic Transport Line; the Leyland Line; the Red Star Line; the White Star Line etc., and is one of most powerful transportation concerns in the world.

---

### **From Philadelphia to Black Sea Ports.**

#### *American Steamship Navigation Company's New Service.*

A direct freight service from Philadelphia to Marseilles and Barcelona, and another transatlantic service from Philadelphia to Constantinople and Black Sea ports will be established by the American Steamship Navigation Company. This concern was recently incorporated for \$1,000,000 under the laws of the State of Delaware to carry on a general shipping business.

The company, which will have the cooperation of the American Sales Products Corporation, importers and exporters, will start its service to Marseilles and Barcelona September 25 with the new 5,000 ton steel American steamship "Elm Branch". Officials of the company are negotiating for the purchase of a large fleet of steel steamships to be placed in the service of the two new freight lines.

The service to Constantinople and Black Sea ports will be inaugurated early in October. It is the intention of the American Steamship Navigation Company to maintain a monthly service on both lines, which will be increased as business warrants. The Elm Branch, pioneer ship of the Marseilles and Barcelona service, has almost sufficient cargo to warrant her sailing on schedule time. The vessels of both new lines will load and discharge their cargoes at the Philadelphia and Reading Railway Company's Pier C, Port Richmond.

On the return voyage from Marseilles and Barcelona the Elm Branch will carry ore, olive oil, olives and other products. The steamships in the Constantinople and Black Sea ports service will bring back cargoes of ore, licorice root and other products of these countries.



**NORTH AMERICAN**  
**Wood Products Corporation**  
**MANUFACTURERS & EXPORTERS**

**Main Office: 50 Union Square, New-York, U.S.A.**

**Cable Address: "NAWOPROCO"**

Doors, Windows, Shutters, Veneered Panels, Ar-  
chitectural Woodwork, Roofing, Wallboard,  
Portable and Ready Cut Houses, Win-  
dow Glass, Plate Glass, Mirrors,  
Paper and Paper Bags.

**LUMBER DEPARTMENT: CINCINNATI, OHIO, U.S.A.**

**Cable Address: "NAWPCOLD"**

All kinds of American Lumber, Sleepers,  
Staves, Veneers, etc.



## Bois de Construction Américain

La North American Wood Products Corporation (voir la réclame dans ce numéro de la *Levant Trade Review*) a été organisée en 1918, immédiatement après la promulgation aux Etats-Unis du Webb-Pomerene Act, qui permet de combiner l'industrie et l'exportation américaine. La North American Wood Products est une des premières organisations de ce genre.

Les nombreuses usines de la corporation sont toutes établies dans les centres de production de bois de construction, et par conséquent sont à même de se pourvoir des différentes qualités de bois américains. Le champ d'action de la corporation est des plus vaste, il comprend aussi bien du bois travaillé que du bois non travaillé. La corporation se charge de fournir, des portes, des fenêtres, des planchers (ordinaires et de luxe), des meubles de tous genres, des feuilles de placage, des traverses pour chemin de fer, des douves, etc. elle fait également une spécialité de maisons démontables. En somme la corporation est prête à fournir du bois, du bois sous toutes ses formes depuis un simple curedent jusqu'à une maison avec tous ses accessoires.

Pendant la guerre, les usines qui font partie de cette corporation ont fourni au gouvernement une grande quantité de bois manufacturé nécessaire à l'armée et à la marine. A côté des fenêtres et des portes qui ont été construites pour les cantonnements (ces portes et ces fenêtres se chiffraient par milliers) ces différentes usines ont également fourni des avions, des caisses pour les munitions, des lits et des tables pour les hôpitaux, ainsi que la boiserie de la plupart des bateaux qui ont été construits aux Etats-Unis.

La Direction de la Corporation a ses bureaux au No. 50 Union Square, New-York. Monsieur A. P. Smith en est le Directeur Général et le Secrétaire. Les bureaux du Président, Monsieur G. L. Curtis sont à Clinton, Iowa et ceux du Trésorier, Monsieur H. A. Sellen sont à Chicago, Illinois. Les questions de bois sont traitées à Cincinnati, Ohio, par Monsieur W. S. Sterrett qui est le directeur de cette branche. Dans les bureaux à New-York il y a également une autre branche qui s'occupe de différentes industries auxquelles sont intéressés les principaux membres de la corporation. Cette branche comprend de la verrerie, des vitrages, des glaces, des peintures et des tapisseries de toutes sortes.

En France la Société des Portes et Fenêtres a été organisée dans le même but. La corporation américaine est actionnaire de



# THEO. REPPEN,

## CONSTANTINOPLE

NORWEGIAN FIRM, ESTABLISHED 1855.

### AGENT FOR REGULAR LINES:

|                                                  |                 |
|--------------------------------------------------|-----------------|
| The United Steamship Co., Ltd . . . . .          | COPENHAGEN.     |
| The Swedish Levant-Line . . . . .                | GOTHENBURG.     |
| The Northern Steamship Co., Ltd., . . . . .      | SE. PETERSBURG. |
| Otto Thoresen's Line . . . . .                   | CHRISTIANIA.    |
| The Odessa-London and Odessa—South America Line. | ODESSA.         |

### SALVAGE AGENT FOR:

|                                                      |             |
|------------------------------------------------------|-------------|
| Bergnings och Dykeri Atkiebolaget „NEPTUN” . . . . . | STOCKHOLM.  |
| Em. Z. Zwitzer's Bjernings Entreprise. . . . .       | COPENHAGEN. |

### COAL CONTRACTOR.—INSURANCE AGENT.

**STEAMERS CLEARED** for upwards of 100 Companies

**BRANCHES:** BOURGAS, DEDEAGADJ, CAVALA, MITYLENE, RODOSTO

# EUG. EUGENIDES & Co.

## TIMBER MERCHANTS AND GENERAL AGENTS

## GOVERNMENT CONTRACTORS

**Head office:** GALATA, Hudavendikiar Han 74

**Telephone P. 310**

**Timber Yards:** PHENER, Golden Horn

**Telephone: S. 1061**

**Shipbuilding:** PHENER, Golden Horn

**Telephone: S. 964**



cette Société. Un Bureau et une salle d'exposition ont été installés à Paris et l'on parle d'établir des entrepôts à Lille. On dit aussi que tous les arrangements sont terminés afin que la corporation soit représentée en Angleterre, en Belgique, en Hollande et en Espagne et le fait que la corporation a aussi des intérêts dans l'Amérique du Sud, en Australie et en Afrique indique l'intérêt universel que prend la corporation.

Quelques unes des maisons intéressées maintenant dans cette corporation avaient avant la guerre fait des affaires à Constantinople. Leurs principaux travaux furent les portes et les fenêtres du Consulat Général des Etats-Unis d'Amérique à Constantinople et une grande partie de la boiserie du Robert College. La qualité des travaux dans ces deux établissements est toute à la faveur de la corporation.

La North American Wood Products Corporation est très intéressée dans les affaires du Levant et, est très désireuse d'y établir des relations d'affaires. Monsieur B. P. Salmon, Vice Président qui est chargé du développement des relations de la Corporation avec l'étranger est installé à Paris, 21 Rue Mont-Thabor, et toute correspondance peut lui être adressée là.

C'est aux Etats-Unis d'Amérique que l'industrie du bois a fait le plus de progrès ces dernières années. Tout bois manufacturé est bien séché avant d'être employé, et il est entièrement travaillé avec des machines d'où sa solidité et son cout modéré. La corporation est pour le moment la seule organisation de ce genre, et les usines qui y sont associées jouissent de la meilleure réputation aux Etats-Unis.

## PHOSTIROPOULO FRÈRES,

TREBIZOND (TURKEY)

**BANKERS**

Shipping and Insurance Agents, Export and Import.

**COMMISSION MERCHANTS.**

Branch - House: **BATUM (Russia).**

CABLE ADDRESS: **PHOSTIROPOULO.**

### Prix pour les annonces dans la LEVANT TRADE REVIEW

|                                |                 |             |          |
|--------------------------------|-----------------|-------------|----------|
| $\frac{1}{4}$ de page. . . . . | Fres 200 par an | Pour 6 mois | Fres 120 |
| $\frac{1}{2}$ » . . . . .      | » 300 »         | » » »       | » 180    |
| 1 » . . . . .                  | » 400 »         | » » »       | » 240    |

Nous invitons Messieurs les membres de la AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT à faire usage de ces colonnes.



# KAHN BROTHERS

(Kahn Frères)

Constantinople, 1st Vakif Han 37-39

## MERCHANTS & COMMISSION AGENTS

General Importers and Exporters

AND GOVERNMENT CONTRACTORS

### IMPORT

Cotton goods

Metals

Shoeware

Leather

Rubbershoes

Autocars

Tyres

Rubber goods

Oleo Oils

Paper

Hardware & tools

etc. etc.

### EXPORT

Mohairs

Wool

Skins & Hides

Silk

Opium

Kernels

Nuts

Grains

Gum Tragacanth

Otto of Roses

Tobacco

etc. etc.

First Class Bank References



## Chance in Egypt for U. S. Exports

### Commerce Reports Points out Demands of Natives.

*People Are Poor, But Can Buy Cheap  
Metal Articles, Cotton, Goods,  
Chemicals and Iron and  
Steel Products.*

Possibilities for expanding American trade in Egypt are discussed in a recent report of the Department of Foreign and Domestic Commerce, which sees the best opportunities in pumps for irrigation, coal, cheap metal articles, cheap cotton goods, chemical supplies and iron and steel products.

It is pointed out that the buying population of the country is limited to a large extent to the European population of about 150,000, and that the remainder of the people are too poor to buy anything except the cheapest manufactures.

The agricultural wealth of the country is obtained from cultivation of the lands along the Nile by irrigation. It is said, that there is need for simple pumping apparatus to replace the tiresome hand labor now employed. The Commerce report says:

"In Egypt the workers cling to the most primitive of plows and spades, which are inefficient and waste the labor of man and beast. A few agricultural machines, mostly of English make, have been introduced from time to time, but their use has not made much progress. It has been stated that the only way to introduce agricultural implements into Egypt would be to give demonstrations of them in the different villages. There is very little hope that the dealers or jobbers who handle these implements

# E. HÄNNI

Matheo Han 22, Stamboul

## CONSTANTINOPLE

Swiss House established 1888

Importer & Commission Agent.

Cable address:

HAENNI Constantinople

# F. W. CHASSEAUD

Agopian Han, Galata  
CONSTANTINOPLE

IMPORTER & EXPORTER  
COMMISSION MERCHANT  
Government Contractor

Carpets & Rugs  
Cottonseed & Oleo Oils  
Builders Hardware.--Leathers  
Cloths, Threads, Wools,  
Cochineal

*Undertakes to sell goods on  
consignment and give any  
Bank guaranty.*

Banks:

Banque de Salonique  
Stamboul, Constantinople  
Imperial Ottoman Bank  
Galata, Constantinople





Scene in an Egyptian Village.

Philadelphia  
Boston  
Savannah  
New-Orleans  
etc.

**GEO. H. Mc FADDEN & BRO.**

25 Broad Street  
NEW-YORK, U. S. A.

Cable Address:

NEWFAD  
NEW-YORK

**EXPORT AND IMPORT MERCHANTS**

—♦—  
**BUY and SELL**

all classes of merchandise.

**Cotton, Coffee, Cocoa, Flour, Boots and Shoes,**

**Oils, Cottonseed, Olio, Lubricating,**

**Cotton goods, Hardware, Coal, Timber etc., etc.**

Mailorder business on Commission basis.

CONSIGNMENTS RECEIVE CAREFUL ATTENTION.



will themselves take the pains or bear the expense of such demonstrations.

"There is a growing demand among Egyptians for small hardware, such as cheap watches, clocks, knives, tableware, nails, screws, hinges, etc.

"One of the possible opportunities for American trade in Egypt is in chemicals, drugs, perfumery, soap, etc., which Egypt imported to the value of over \$4,000,000 in the year 1916. The more comfortable classes in Egypt are large consumers of perfumery and there is a certain demand for cheap soap. There is also a possible demand for dyes and chemicals, as considerable amounts of cotton, wool and silk are dyed in Egypt in patterns suited to the native tastes and requirements.

"Since Egypt is totally destitute of fuel except such as is furnished by the scanty trees which grow along the cliffs bordering the Nile, all of the fuel used must be imported. In

the year 1916 over \$25,000,000 worth of coal was imported, much of this being needed for the cotton and sugar plantations and other industries.

"One of the most promising fields is the exportation to Egypt of cotton-seed oil, peanut oil, bean oil and other similar vegetable oils, which will, however, have to meet with the close competition of cocoanut and bean oil from Japan and other parts of the Orient.

"As might be expected, the largest import into Egypt is cotton cloth, mostly of the lower grades, and there is a considerable demand for cotton yarn and thread, coarse blankets, gunny sacks and similar material. These textiles have been mostly supplied from British sources, and it is to be expected that American commerce in these goods would have to meet sharp competition from England and possibly from France and Germany."

## **HOTEL-RESTAURANT**

# **M. TOKATLIAN**

## **Péra - Constantinople**

### **Saison d'été à Thérapia**

**(Haut - Bosphore)**

## **Succursale : Restaurant**

### **Au Grand Bazar, Stamboul**



# LEVANT TRADE BUREAU

(COMPTOIR COMMERCIAL DU LEVANT)

2, Sinasson Han, Galata  
CONSTANTINOPLE (Turkey)

|                |               |
|----------------|---------------|
| Head office    | Branch Office |
| CONSTANTINOPLE | NEW-YORK      |

## Representatives;

|               |   |          |
|---------------|---|----------|
| SOFIA         | } | Bulgaria |
| PHILIPPOPOLIS |   |          |

|             |   |        |
|-------------|---|--------|
| MILAN—Italy | } | France |
| MARSEILLES  |   |        |
| LYONS       |   |        |

## IMPORTERS OF :

Cotton Seed Oil

Vegetable Fats

All kinds of Manufactures

Hardware, etc.

## EXPORTERS OF :

Raw silk, Cocoons and Silk Waste

Mohair and Skins, Carpets and Rugs

Otto of Roses,

Seeds (Canary, Millet and Linseed)

## Insurance Agents & Shippers.

Bankers: BANCO DI ROMA,  
BANK OF SALONIKA,  
NATIONAL BANK OF TURKEY.

*Correspondence invited.*



## Foreign Trade Organisation.

We read as follows in the New-York Journal of Commerce:

"The American Russian Chamber of Commerce announces the organization of a branch in San Francisco in affiliation with the San Francisco Chamber of Commerce, for the development of American interests in Vladivostok and other Siberian ports. It is expected that the arrangement will be followed by similar arrangements with other large commercial organizations throughout the country."

The above is of much interest to the *American Chamber of Commerce for the Levant* because it concerns the carrying out of a scheme for American Foreign Trade Organization which is distinctly ours, and which probably is being acted upon by Mr. LEWIS HECK in his present enterprise in the interest of our Chamber in America.

In this connection we reproduce the following from *Levant Trade Review* No. 2, Vol. V. (September-Quarter, 1915):

One of the peculiarities of the American position is the absence of American business men residing and doing business abroad. As a nation, we prefer to stay at home. It is even difficult to find Americans to go abroad as commercial travellers. We depend upon foreigners in so many vital relations, as soon as we pass beyond our own beloved borders, that the contemplation thereof is almost painful. We are forced to admit our dependence upon foreigners in such fundamental matters as:

1. Steamship lines.
2. Banking institutions.
3. Parcels post facilities.
4. Mercantile agencies.
5. Commercial agencies.
6. News service.

So, it became all the more necessary that there should be organized abroad, in various countries, American Chambers of Commerce. Those in Paris and Berlin were the first ones to be started — some 10-15 years ago.

In 1911 was formed the American Chamber of Commerce for the Levant which distinguished itself from its predecessors by placing itself more directly under consular auspices and also by printing a somewhat elaborate Trade Review. It promptly associated itself with the Chamber of Commerce of the United States of America, sent 12 delegates to the International Convention in Boston of chambers of commerce (from all over the world), and ultimately despatched its Executive Secretary to America for the



# ETABLISSEMENTS OROSDI-BACK

Société Anonyme au capital de F. 20.000.000

Réserves Fs. 13.500.000

---

Siège social à Paris 126 Rue La Fayette

---

## IMPORTATION DE:

Chaussures, Bonneterie, Lingerie,  
Draps, Lainage, Cotonnades, Soieries,  
Mercerie, Coutellerie, Maroquinerie,  
Ferronnerie, Quincaillerie, Parfumerie,  
Articles de ménage, et de voyage,  
Literie, Tapis, Linoleum, Horlogerie  
et Orfèvrerie.

---

## EXPORTATION DE:

Tapis tures et persans.



purpose of establishing further connections between America and the Levant and the Balkans. More or less under impulses emanating from the Levant movement, which enjoyed the powerful support of Consular Inspector Gottschalk, American Chambers of Commerce were soon after established in Moscow, Amsterdam, Milan and Barcelona.

These Chambers of Commerce gather within their folds all reputable business men, within their respective districts, having leanings toward America and organize them into compact bodies which, through the influence and united action thus obtained and mobilized, apply themselves to paving the way for American commerce by removing the obstacles impeding and hampering it.

Founded in consequence of consular initiative and maintained through altruistic, sympathetic interest in America, they are to be considered as missionary organizations pursuing no sordid ends of their own. In the Levant, for instance, the officers of the Chamber are Americans not themselves engaged in commerce and gentlemen of other nationalities who, largely on sentimental grounds, desire to serve American interests and identify themselves with the extension of American trade and influence and the propagation of American ideals in the Near-East. The expenses are largely defrayed by such friends of America abroad, and it is on this point that a timely word or two may be properly said to the Chamber of Commerce of the United States of America.

There can be no question of the value to America of these American organizations in foreign fields. The Department of State and the Department of Commerce have officially commended their aims and efforts. Is it not, then, the duty of chambers of commerce in America to support them financially and to help in rendering their work more comprehensive and effective?

It is entirely laudable that chambers of commerce in America organize foreign trade bureaus as integral parts of their organization. But such measures are not sufficient nor adequate. What is needed is further concentration, perhaps best attained and accomplished by subdivisions of each prominent chamber of commerce in America being formed to act as organic branches of the American chambers of commerce abroad. What is wanted, to give an example or illustration, in connection with the Detroit Board of Commerce, for instance, are subdivisions of members some of whom according to their business relations, will form a branch of the American Chamber of Commerce for Holland, while others will constitute a branch of the American Chamber of Commerce for



# STANDARD OIL COMPANY OF

Siège Central

POUR LE LEVANT

CONSTANTINOPLE

AGENCES:

Smyrne

Alexandrette

Pirée

Sofia

Salonique

Bourgas

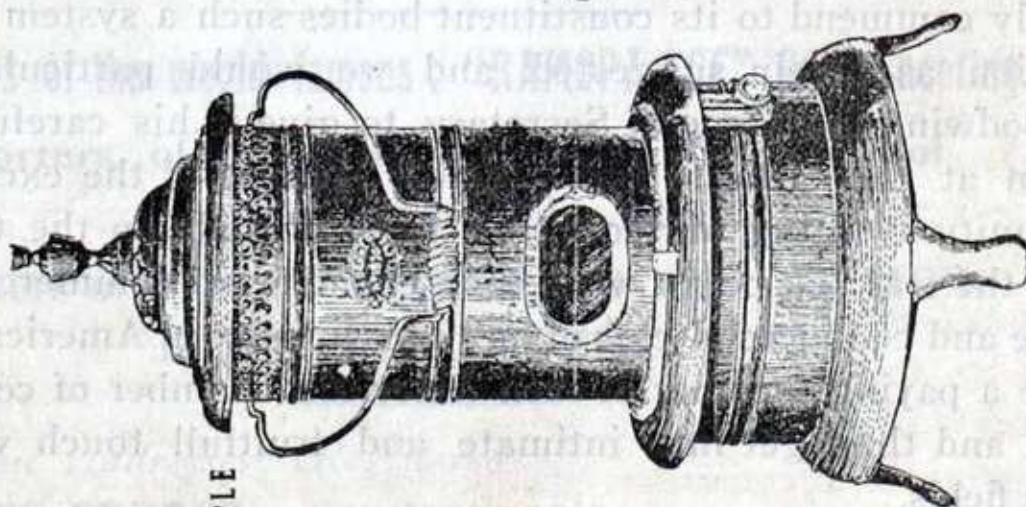
et toutes

les villes

principales

du

Levant

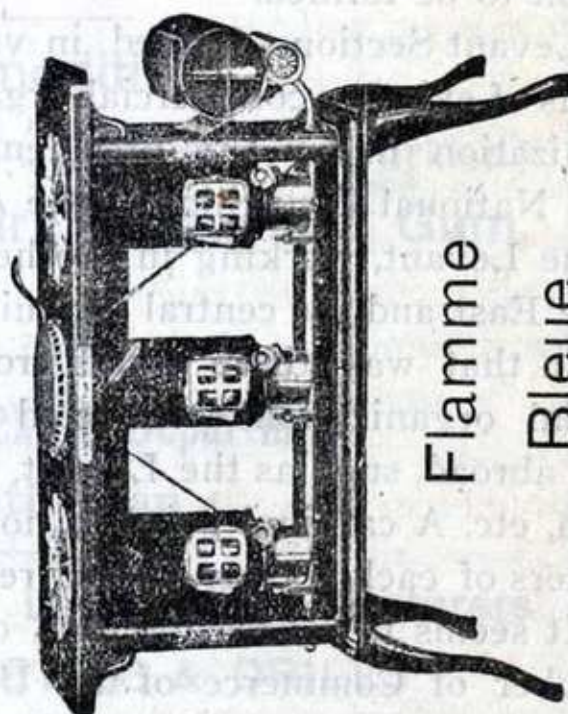


"Perfection"



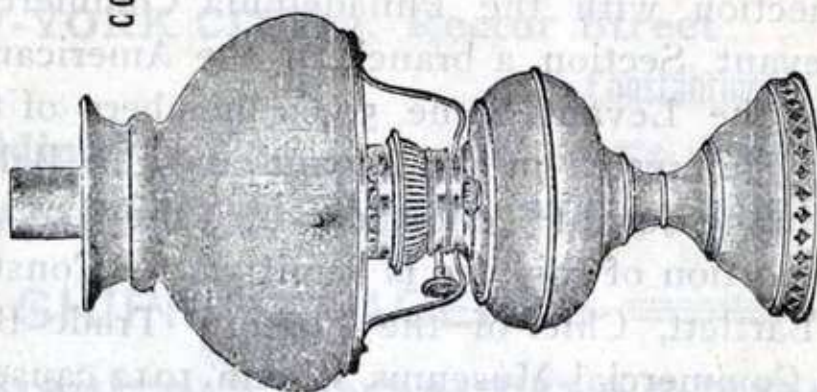
NEW

YORK



Flamme

Bleue



"Lampes Rayo" du

Levant

Siège Central

POUR LE LEVANT

CONSTANTINOPLE

AGENCES:

Smyrne

Alexandrette

Pirée

Salonique

Sofia

Bourgas

et toutes

les villes

principales



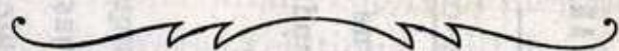
the Levant — others again organizing themselves into a branch of the American Chamber of Commerce in Berlin. These subdivisions might exist under the general care of the chief of the foreign trade bureau of the Detroit Board of Commerce but otherwise have their independent existence.

In connection with the Philadelphia Commercial Museums, there is a Levant Section, a branch of the American Chamber of Commerce for the Levant. Some 50-60 members of the Museums are sufficiently interested in the Levant and the Balkans to hold membership in the Levant Section, for which they pay some \$5 each annually. A portion of this fee is remitted to Constantinople by Mr. Dudley Bartlett, Chief of the Foreign Trade Bureau of the Philadelphia Commercial Museums, who in 1912 caused the Levant Section to be formed.

Levant Sections, formed in various American cities as subdivisions of existing commercial organizations, might form a national organization under the presidency of Major Lydecker of New-York, National Councillor of the American Chamber of Commerce for the Levant, working in brotherly harmony with the Branches in the East and the central organization in Constantinople.

In that way, there would grow up in America various commercial organizations connected with special geographical divisions abroad, such as the Levant, Russia, Germany, France, Italy, China, etc. A cardinal point to hold on to would be that the headquarters of each society should remain in the foreign field.

It seems to us feasible and of cardinal importance that the Chamber of Commerce of the United States of America should earnestly commend to its constituent bodies such a system of specialization as herein suggested, and we would particularly ask Mr. Goodwin, the General Secretary, to give it his careful consideration at the earliest date possible because of the exceptional opportunity awaiting our country's foreign trade on the termination of the war. To begin with, each chamber of commerce, board of trade and commercial club of any consequence in America should become a paying member of each American chamber of commerce abroad and thus get into intimate and fruitfull touch with the foreign fields.





# SARANTIS FRÈRES

ESTABLISHED 1902

NEW-YORK CITY 2, Rector Street

Piraeus

Constantinople

Spyrakis Building

47, 53, 54 Abid Han

== COMMISSION MERCHANTS ==

===== SHIPPING AGENTS =====

**GOVERNMENT CONTRACTORS**

IMPORTERS of all Commodities.

EXPORTERS of Tobacco (Greek and Turkish)

Opium, Wool, Mohair, Tragaganth Gum,  
Minerals and Seeds.

**Rubber, Leather and Textile Department**

Stamboul, El-Kiatib Han 4.

Agents for the LEVANT of the Largest Manufacturers  
of GREY COTTON SHEETING & DRILLS

Sole sellers of the world famous: "RAMOPA CCC" Grey Sheeting.

Importers of RUBBER SHOES, Water-proof  
Garments, Tarpoline, etc.

Importers of BOOTS & SHOES, SOLE LEATHER  
and UPPER LEATHER.

*Telegraphic Addresses: (Registered)*

SARANTIS FRÈRES - Constantinople

SARANTIS FRÈRES - Two Rector - Newyork

SARANTIS FRÈRES - Piraeus.

*Telephone:* Pera, 1827 Stamboul, 1522



## L'Orient-Express Interallié

(Le Journal d'Orient)

Nous avons entretenu souvent nos lecteurs de la création d'une ligne de chemin de fer directe, le Havre - Constantinople, devant traverser uniquement les Etats alliés. L'A.T.H.R. communique à ce propos qu'une nouvelle ligne devant unir Bordeaux à Odessa est projetée.



Le double itinéraire  
de l'ORIENT-EXPRESS interallié

Londres, 10.-- Le Mittel Europa projetée par l'Allemagne a reçu son coup de grâce. Les hommes d'Etat et ingénieurs alliés viennent de lancer le grand projet rival connu sous le nom de « Métropolitain Européen ».

Ce projet comprendrait un chemin de fer transcontinental: Bordeaux à Odessa en passant par Nantes-Dijon-Lausanne-Brigues-Tunnel du Simplon-Turin-Milan-Vérone-Padoue-Venise-Trieste-Fiume-Agram-Belgrade-Sofia-Bucarest Odessa avec ligne de bifurcation de Belgrade-Constantinople.

Quelques lignes séparées sont nécessaires pour compléter ce grand réseau transcontinental, déjà existant; à l'exception de 200 kilom. qu'on devra construire entre Belgrade et Orshova, beaucoup de sections sont déjà doublées.

Les promoteurs relèvent que cette ligne, allant de l'ouest à l'est suit de près le 45° parallèle, juste au sud des grandes chaînes de montagnes en Europe lesquelles avec leur grande puissance en eaux permettraient l'électrification du système entier.

Le plus grand problème dont la solution est nécessaire pour permettre aux alliés d'installer leur Mittel Europa dépend de la Suisse qui est considérée comme le point central des voies ferrées de l'Europe.

L'Allemagne en construisant son rêve de domination politique et économique, en Europe, avait joint ses chemins de fer au système suisse, de telle façon que le grand trafic transcontinental de l'Europe suit actuellement du Nord au Sud, tandis que dans le



# **Furness, Withy & Co., Ltd.**

**American, Mediterranean, Black Sea and Danube Lines of Steamers**

## **FURNESS-PRINCE LINE**

**Regular Service from New-York to the Levant**

## **FURNESS-JOHNSON LINE**

**Regular Service from Liverpool to the Levant  
and the Black Sea.**

**S/S Frankdale** — expected shortly

**Agents: FOSCOLO, MANGO & Co., Ltd.**

Fire and Marine Insurance.

Agents for Lloyd's Marine Insurance.

Agents for the British Equitable Assurance Co., Ltd.

Steamship Commission and forwarding agents,

Coal Importers, Brokers and General Merchants.

Tobacco—Mohair—Malting Barley and general produce.

**Telegraphic Address: FOSCOLO-Constantinople**

**Telephone: PERA 1964.**



Mittel Europe des Alliés, il serait nécessaire, pour la Suisse, de joindre ses voies ferrées avec celles des Alliés de telle façon à jeter ce grand trafic sur une route ferrée allant de l'Ouest à l'Est.

Par suite de la façon dont le projet allié reliait la Suisse à Bordeaux réalisant ainsi un ancien rêve de la Suisse d'avoir un débouché sur l'Océan on croit que la Suisse consentira à relier ses chemins de fer à ceux des Alliés.

Dans le cas où le projet réussirait, l'armée américaine aura été le facteur le plus important dans sa réalisation. Car les vastes docks, ports, entrepôts et chantiers construits par les « Dough-boys » ainsi que les chemins de fer construits à Bordeaux et à St-Nazaire qui rendent possible le projet faisant de Bordeaux, un grand port de commerce et de trafic pour l'Europe du sud et du sud-est; particulièrement pour la Russie.

Les auteurs du projet sont des plus confiants. La nouvelle voie deviendra vite la plus grande route commerciale directe vers la Russie, par voie Odessa qui, jointe à Moscou et à Pétrograde donnera comme résultat que la Russie sera dorénavant approvisionnée par le Sud au lieu de l'être par le Nord.

Le total des importations en Russie, pour 1913 s'élevait à un milliard 374 millions de roubles, duquel l'Allemagne a fourni le 50%; la France 4% et les Etats-Unis un peu plus.

Les promoteurs de ce projet insistent que cette ligne constitue le moyen le plus sûr, pour les Alliés, pour neutraliser la « Commercialisation » allemande et la domination allemande sur la Russie déjà en cours.

On relève ainsi que la ligne projetée ne traverserait seulement que des pays amis et alliés rendant ainsi possible la fixation de tarifs, taxes et règlements.

## **RUSSIAN BANK**

### **FOR FOREIGN TRADE.**

Established 1871. CAPITAL: R<sup>o</sup> 60.000.000. (fully paid)

Head Office: PETROGRAD

Branches in All principal cities of Russia.

Foreign Branches: **CONSTANTINOPLE, GENOA, LONDON and PARIS.**

Constantinople Branch: GALATA, opposite the B. I. O.

Stamboul Agency: Place Sultan Hamam.



# NAVIGAZIONE A VAPORE

Triestina "COSULICH"

---

*Regular sailings from Patras to New-York.*

---

## Next Departures

**Belvedere** from Patras on the 22<sup>nd</sup> October

**President Wilson** about 10<sup>th</sup> November

---

**General Agent: THEO. N. CURMUSI**

*(Tchinili Rihtim Han, Galata Quais) Téléphone Péra 604*

---

## THEO. N. CURMUSI

Member of the Board of Directors

of the "American Chamber" of Commerce for the Levant

ESTABLISHED 1890

Tchinili Rihtim Han

---

## COMMISSION DEPARTMENT

**Importer of all American Produce, Manufactures and**

**Exports of the U. S. A.**

**Solicits exclusive agencies of American Firms**

**for Constantinople and Roumania.**



## Persian Trade Outlook.

---

(The "Times", London)

The Anglo-Persian Agreement augurs well for commercial development between this country and Persia. For the first time in history, from the shores of the Caspian Sea to the Indian frontier the Shah's domains are open to British enterprise and capital. As to the popularity of the Agreement with the Persians themselves there can be no doubt, but more important still is the evident good will of the Shah and ruling classes.

It is of the utmost importance that British firms should realize that as a result of the Agreement we have in the north of Persia practically a new market for our merchandise. The Convention of 1907, which divided Persia into spheres of influence, has beyond all doubt become a dead letter, and British capital is no longer menaced by the old reactionary *régime* of Russia. This new field of commercial enterprise that is open to us in the north has a population of some five or six million people, who are crying out for imports of almost every description.

One of the immediate demands can in a large part be supplied by Manchester. Cotton piece goods of almost every description will find a ready sale in Teheran, Tabriz, Meshed, Resht, Hamadan, and Kermanshah. The population of Persia largely clothes itself in cotton, and almost entirely relies on the imported articles. Woollen materials are also at present in great request, as face clothes and coatings are universally being worn by better-class Persians, and to a very large extent by the middle classes, in spite of the present necessary high prices. Underclothing, silks, velvets, satins, boots, shoes, stockings, in fact almost anything in the dress line will find a ready market. The very low stocks of glassware, china, enamel goods, drugs, &c., are all waiting to be replenished.

During the war imports into Persia reached a very low level, and it will be many years before the market can in any way be overstocked. It therefore follows the demand at present is far greater than the supply; thus a unique chance is given this country of supplying Persian needs, of which it must avail itself if benefit is to be reaped from the present golden opportunity.

What has been written of the north of Persia equally applies to the south, or the old neutral zone and British sphere of influence, only the present affords many important openings to British firms that have not so far ventured on commercial relations with the



**Cable Address : Salachagence—**

**Code : 5th Edition A. B. C.**

# **JEAN F. SALACHA & C<sup>ie</sup>**

## **CONSTANTINOPLE**

---

### **GENERAL IMPORT & EXPORT MERCHANTS COMMISSION AGENTS**

ARE INTERESTED IN THE IMPORTATION OF  
ALL AMERICAN GOODS INTO THE LEVANT

---

**BRANCHES :** { **"American Store"**  
**Voïvoda Bazar.**

---

**AGENCIES :** In all principal cities of  
the Levant.

---

#### **References :**

**Members of the American Chamber of Commerce  
For The Levant**

**" of British Chamber of Commerce**

**" of Hellenic Chamber of Commerce.**

**Imperial Ottoman Bank**

**Bank of Athens**

**Banco di Roma.**



people of Persia. In the south the various British firms already in the field will reap the immediate benefit which the new conditions have opened up.



Persia has a silver currency, and as result the kran, which in pre-war days was worth about 4 ½d., has considerably risen in value. Owing to the rise in silver it is now worth about 9d., the present exchange being 26 or 27 krans to the pound. Financially Persia is one of the few countries that have necessarily been restricted, and by a least a hundredfold on account of the rise in silver; needless to say, much of this capital is at present lying dormant owing to the exigencies of the war.



"Anything American"

# American Foreign Trade Corporation

*51 Rue des Banques — Agopian Han*

**GALATA**

**IMPORT-EXPORT**

**GENERAL MERCHANDISE**

**Special Departments covering**

**Shoes, Textiles, Leathers, Soap, Hardware,**

**Farming Utensils, Tractors, Auto-**

**mobile Trucks, Silks, Ribbons,**

**Candy, Cocoa, etc. etc.**

**Telephone : Péra 1807**

**Before placing your orders for transportation**



The new Agreement will go a very long way towards releasing Persian capital. No longer will Persia be perplexed by the claims of various foreign Powers; all is now plain sailing. The bigger merchants command the required capital, and will willingly enter into reciprocal agreements with British firms that are far-seeing enough to take advantage of the present unique opportunities.

Perhaps the best way of fostering trade developments is for British firms to send representatives to the country and make their own arrangements on the spot. They could either open up branches in the larger cities or establish agencies; many influential Persian merchants would gladly undertake such a responsibility. They would prove thoroughly trustworthy. In the north of Persia a knowledge of French would be most useful, but in most of the larger cities there are many Persians who have quite a good command of English. Needless to say, for anyone residing in the country a knowledge of Persian is essential. Fortunately this language is by no means difficult to acquire; after six months' study, anyone of average intellect would be able to carry on a workable conversation. Both Armenian and Persian clerks can be obtained on the spot and are well able to manage the ordinary office routine. The Persian broker is indispensable in a British merchant's office, and a good broker's advice can always be relied on.

The Agreement with Persia gives early promise of the improvement and opening up of communications in that country; and with a view both to trade expansion and prevention of famine, Britain is prepared to cooperate with the Persian Government in carrying out such economic schemes as may be thought advisable in this direction, both by means of railway construction and other forms of transport. Fortunately famine is of rare occurrence in Persia and will be a thing of the past when once irrigation schemes on a large scale are introduced. Before very long British engineering firms will be asked to send in tenders for some such undertakings. The Ispahan plain could alone produce wheat for half the population of Persia and a surplus to spare for export if such a scheme were undertaken.

Concessions of all kinds have been difficult to obtain in the past, not so much because the Persian people lack enterprise but rather because of the jealousy exhibited by the representatives of foreign Powers competing with one another in seeking such concessions. In exploiting the mineral wealth of Persia, the undertaking of irrigation schemes, and opening up the country generally, it is essential there should be cooperation with Persian financiers,



Cable Address: Tradingco

Code: 5th Edition A. B. C.

# The Oriental Trading Co. of America

Agence Constantinople

## GENERAL IMPORT & EXPORT MERCHANTS

Are interested in the Importation of all  
American Goods into the Levant & Ex-  
porting Skins, Hides, Furs, Wool, Mohair, etc.

Office:

*Galata Tchinili Richtim Han IV No. 15*

### References:

**Members of the American Chamber of Commerce  
For the Levant**

**Banque de Salonique**

**Banque Nationale de Turquie**

**Banque Russe**



who will only too readily take their part in any such schemes now that they are fully assured of the good will between their country and ours.

As an outcome of the Agreement, Persian exports will undoubtedly increase materially. A large amount of cotton is cultivated all over Persia; this commodity in the past has almost entirely found its way into the Russian market. Samples of this cotton have been sent to the United Kingdom, and has been judged to be of high quality, being especially suitable for making up with wool. In the near future Persia will not only be able to supply us with cotton, but also tobacco, tea, cereals, and other products in far larger quantities than hitherto.

The shortest route into Persia is at present *via* Marseilles, Constantinople, and Batoum on the Black Sea, to Baku *via* the Caucasian railway, whence a boat can be taken to Enzeli, the Persian Caspian port. From this port there is a good carriage road to Teheran, the capital. This route is not yet available for the importation of goods into Persia, but as a result of the Agreement some arrangement will undoubtedly be arrived at with the Caucasian authorities, and as an outcome, let us hope, we shall have a new and easy trade route into Persia.

The great bulk of our trade with Persia is carried on by means of the Persian Gulf. Already monthly sailings have recommenced from Glasgow to the Gulf ports, where the goods are unloaded and proceed to the interior by means of caravans.

For Kerman and Yezd, Bandar Abbas is the most suitable port, whereas Bushire is within easy reach of Shiraz, and Mohammerah is the port for Ahwaz and Ispahan. Kermanshah and Hamadan can easily be reached *via* Baghdad, from which city there is already a railway to the Persian frontier.

## **BANQUE DE SALONIQUE**

Siège Social à Constantinople—Galata Rue Voïvoda

Agence à Stamboul: Rue Achir Effendi Kiutubhané.

Bureau à Péra: Grand Rue de Péra.

*Succursales*: Andrinople, Beyrouth, Cavalla, Salonique, Samsoun, Smyrne.

**Service spécial de caisse d'Epargne.**

La Banque de Salonique s'occupe de toutes opérations de Banque.



**Code A. B. C.**

General Manager Jules Fresco

5th Edition & Western Union

Cable Address: AMLEVAG  
CONSTANTINOPLE

# American Levant Agency

Branch of Fils d'Aslan Fresco

Iktissad Han, 3me Etage, Galata

Rue des Quais No. 141, Constantinople

Has been opened for the purpose of dealing as General  
Commercial Representatives in

## AMERICAN ARTICLES

of any description which may find a market in the Levant. It  
solicits agencies of American manufacturers and offers them  
the benefit of its sample exhibition room. Ten years com-  
mercial experience in America.

First Class Banks as References

Telegraphic Address "Aslanfresco Constantinople"

## FILS D'ASLAN FRESCO

Iktissad Han 1-2, Galata Rue des Quais, 141. Constantinople

THE OLDEST GOVERNMENT CONTRACTORS IN TURKEY

Established in 1866

Furnishers to the Imperial Ottoman Government of  
**COTTON GOODS, ARMY CLOTH, WOOLEN  
GOODS, HIDES, CEREALS,  
MILITARY EQUIPMENT &c., &c.**

First Class Banks As References



# BULLETIN DES OFFRES COMMERCIALES

Reçues au Consulat Général  
des Etats-Unis d'Amérique à Constantinople.

| ADRESSES<br>des maisons Américaines                                        | NATURE DE L'OFFRE                                                       |
|----------------------------------------------------------------------------|-------------------------------------------------------------------------|
| Reliance Mfg. Co.,<br>212 West Monroe Street,<br>Chicago.                  | Exportation de flanelles, calicots, toiles,<br>soieries, etc.           |
| Old Town Ribbon and Carbon Co.,<br>245-247-249 Centre Street.<br>New-York. | Rubans pour machines à écrire, papiers<br>pour copies, etc.             |
| Macbeth, Evans Glass Co.,<br>The Berkeley Building,<br>New-York.           | Verrerie de tous genres.                                                |
| Roham and Hass Co.,<br>40 North Front Street,<br>Philadelphia.             | Tannerie, Cuirs et Peaux.                                               |
| Rownson, Drew and Clydesdale, Inc.,<br>68 William Street,<br>New-York      | Exportation de quincaillerie, fer, acier<br>et toutes sortes de métaux. |
| Ralph L. Friller & Co.,<br>81 Fulton Street,<br>New-York                   | Exportation de produits pharmaceu-<br>tiques, huiles minérales, etc.    |
| Xenophon D. Ides,<br>Madison Square Station,<br>New-York.                  | Exportation et Importation en général.                                  |
| Champion and Ryan, Inc.,<br>299 Broadway,<br>New-York.                     | Fabrication de jarretières de toutes<br>sortes et toutes qualités.      |
| Fakamine Laboratory, Inc.,<br>12 Dutch Street,<br>New-York                 | Produits pharmaceutiques, drogues, tein-<br>tures, etc.                 |



Established in 1890

# MORENO ALGRANTI

Sirkédji Yéni-Han

CONSTANTINOPLE

Téléphone: St. 749

Télégr Adr: MORENO-Constantinople

Steamship - Agency, Chartering, Insurances

FORWARDING AGENCY

Reception and delivering at Domicile

Despatch, Loading, Unloading, Warchousing

Custom-Clearances

Through rates for Transports to all Countries by Sea and Rails.— Through Bills of Lading to all parts of the world by transhipment at central ports of Europe, to inword towns of the Continent, or the United States of America, connected to Railway Lines.—



|                                                                    |                                                                                                                         |
|--------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| Wm. Jackman's Sons<br>35-37-39 W. 35th Street,<br>New-York.        | Désirent quelqu'un qui prendrait leur représentation, exportent fourrures pour dames, manteaux, collets, écharpes, etc. |
| Chemcraft Export & Import Co.,<br>25 West 42nd Street,<br>New-York | Exportation de produits pharmaceutiques et de produits alimentaires.                                                    |
| New Process Metals Co., Inc.,<br>50 East 41st Street,<br>New-York. | Exportation de crayon-briquets, (spécialité). Le catalogue peut être consulté au Consulat d'Amérique.                   |
| Avery Company<br>Peoria, Illinois.                                 | Exportation de machines agricoles, et d'automobiles.                                                                    |
| J. C. Platt Clothing Co.,<br>87-89 Fifth Avenue,<br>New York.      | Fabrication et exportation de costumes d'hommes.                                                                        |
| Apco Manufacturing Co.,<br>Providence, U.S.                        | Veut entrer en relation d'affaire avec une maison d'accessoires pour automobiles (spécialité des autos FORD).           |
| California Products Co., Inc.,<br>105 Hudson Street,<br>New York.  | Exportation de produits alimentaires, conserves de fruits, légumes, viandes, poissons, etc.                             |

**NOTA.**— *Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.*

Le Consulat Général n'accepte aucune responsabilité de la réputation ou de la stabilité de ces Maisons.

**& V. D. TCHERTCHIAN &**

**Importer-Exporter & Commission Merchant**

*226 Fifth Avenue, New-York*

**Sister House in Constantinople**

**KARNIK AGOP SONS**

*Aslan Han, Galata.*

First class commercial and bank references.



— Téléphone: Péra 1661—2 —

# STEINS ORIENTAL STORES Ltd.

— CONSTANTINOPLE-PÉRA & STAMBOUL —

**Vêtements confectionnés et sur mesure** de tous genres pour hommes, dames et enfants

**Chaussures** les plus élégantes et les plus célèbres marques du monde

**Articles de Mode** de genre très fins pour Hommes:  
Cravates, Chemises, Cols, Parapluies, Cannes, Bretelles, etc..

**Bonneterie Fine** des meilleures marques du monde.

**Chapeaux** de tous genres et toutes façons des meilleures marques du monde.

**Articles de Voyage** de choix très riche.

**Articles de Luxe** Orfèvrerie, etc.

On trouve la plus grande convenance à s'habiller des pieds à la tête  
chez

**STEINS ORIENTAL STORES Ltd.**

**PÉRA & STAMBOUL**



## Maritime News.

International Mercantile Marine Company, 9 Broadway, New York, announces the sailing of S. S. BLACK ARROW of the American Line for Constantinople and Constanza September 25th with excellent accommodation for first class passengers.

Cunard Line, 44 Whitehall Street, New York, is loading the S. S. RIVER ORONTES for Pireaus, Salonika, Constantinople and Smyrna. The steamer was due to leave New York September 20th, 1919.

Furness, Whithy & Co., Furness House, Whitehall Street, New York, announced the following sailings for Levant and Black Sea ports.

S.S. TARTAR PRINCE..Sept. 10th

S.S. TROJAN PRINCE..Sept. 15th

Phelps Bros & Co., 17 Battery Place, New York announce sailings as follows for Patras, Pireaus, Trieste and Fiume:

S.S. EVANSVILLE.....Sept. 6

S.S. EDGEHILL.....Sept. 10

S.S. LOCKPORT..... ..Sept. 20

S.S. SHOHARIE..... ..Oct. 15

S.S. TOLLARD..... ..Nov. 8

American - Mediterranean - Levant Line (General Agents Norton, Lilly & Co., Produce Exchange Building, New York), announces the following sailings for Levant and Black Sea ports:

S.S. BLOEMFONTEIN... ..Sept. 6

S.S. NEWBY HALL... ..Oct. 4

S.S. KASAMA..... ..Oct. 31

Independent Steamship Corporation, 6 Hanover Street, New York, covers the ports of North Africa and

# WOOL

*Pistachio nuts and all other Syrian products exported to U. S. A. on commission basis.*

## GENERAL COMMISSION AGENT.

Cotton goods and Textiles in general.  
Leather: Sole and fancy (calf. kid. colt) of all kinds. Hosiery, Underwear  
Shirts. Hardware, Soap, Canned Goods, etc. etc.

## LORENZO Y. MANACHY

Aleppo and Alexandretta,  
*Syria, Turkey.*

Cable Address: JAKLUP

# JACOB LUPOWITZ

CONSTANTINOPLE

GENERAL FORWARDING,

COMMISSION AND

CUSTOM HOUSE

AGENT

Any kind of goods forwarded  
to all parts of the world  
with care and despatch

GALATA

Voivoda Han

TELEPHONE

Pera 608



also Alexandria, Port-Said, Smyrna and Malta and intermediate ports. The following sailings are announced:

S.S. BAYHEAD. ....Sailed  
S.S. DOCHET. . . . .Sept. 15  
A steamer. ....Oct. 15  
A steamer.....Nov. 15

The steamers operated by this Corporation are steel steamers under the American flag.

The Export Steamship Corporation, 67 Exchange Place, New York, is loading the S.S. KITTEGAUN for Constantinople and Black Sea ports and announces monthly sailings for these ports.

Edw. M. Raphael & Co., Inc., 17 Battery place, New York, announced the sailing on August 30th, 1919, of the S.S. HURON for Constantinople.

A. H. Bull & Co., 17 Battery Place, New York, was loading the S.S. HADDON for Constantinople and the Black Sea.

Other Shipping items will be found in the first pages of the present issue of "LEVANT TRADE REVIEW".

"STAMBOUL" a French daily in Constantinople, has learned that "Lloyd Sabauda", the Italian S.S. Co., headquarters at Genoa, has decided to establish a regular line of fast boats for passenger and freight traffic between Constantinople and New York via Naples. Re D'Italia is scheduled to leave Constantinople for New York October 14th. The local agency (Constantinople) has been given to Ernest Fernandez & Co.

Advertise in "LEVANT  
TRADE REVIEW"

## ZISSI N. METAXA & Son

Established in 1892

General Steamship Agents  
Brokers & Time Charters  
Merchants & Commission  
Agents

IMPORT-EXPORT  
INSURANCE

*Galata, Merkez Rihtim Han  
No. 15, 16, 28 III Fl.*

Constantinople, Turkey

Agencies wanted.

## HENRY STERN

*Stamboul, Alyanek Han N. 27*

CONSTANTINOPLE

Cable Adress: STELLA

Code 5<sup>th</sup> Edition A.B.C.

Exporter of:

Bulgarian Otto of Roses,  
Opium, Gum Tragacanth and  
other Oriental Produces

Importer of:

Cotton goods, Fancies, Clo-  
things, Drills, Paper,  
American Oleoils, Leather  
and all sorts of Machinery



## Present Conditions in Mesopotamia

(The "Times", London)

Mesopotamia to day is somewhat similar to what I imagine Egypt was before the advent of the Suez Canal and the development of the country by the French and later on, much more thoroughly, by ourselves.

The succession of misrule, or rather the absence of any real Government, has been the unfortunate state of Mesopotamia for centuries past, and it has therefore been impossible for any development of the natural resources of the country to take place. With a settled government and consequent security of tenure the tendency will be for the nomad Arabs to become more settled in their agricultural pursuits.

At the present time the trading in the country is practically confined to the port of Basra and to Baghdad,

which act as distributing centres for Mesopotamia and Persia. During the war the trade of Mesopotamia has been practically at a standstill, owing to the ban on imports and the fact that the caravan routes into Persia and to the Holy Cities of Nejef and Kerbela have been closed, and, with the single exception of the date crop, which was exported to assist the food shortage at home, the local merchant has had to rely on the trade which always follows in the wake of a British Army. The Export trade has also been practically closed down, so that at the present moment the bazaars of Mesopotamia are demanding all the usual goods suitable for Eastern trade. The advent of the British army has brought in its train the provision of a great number of permanent trading facilities which in normal times would have taken decades to build up.

The port of Basra as a base for the

## A. J. DROSSOS & CO.,

GALATA, Esky Ghumruk, Ada Han 15 — Téléphone: PÉRA 229

TÉLÉGRAMS: „DROSSOS-CONSTANTINOPLE“

**Lignite Colliery Owners, Coal Merchants-Importers, Bunker Coal Suppliers & Contractors. Steamship Agents.**

**Coal Cargoes Always Afloat; for immediate bunkering 200 tons & upward delivered into bunkers & trimmed within one day.**

**Wholesale Suppliers to Mills & Works of Public Utility**

**General Commercial Representatives:**

**SHOES, LEATHER, OILS, MOTORS, GUIYS, & c.**

**Insurance Agents:**

**AMERICAN COMPANIES & FIRMS 'AGENCIES, EARNESTLY INVITED.**

**First Class Trade References.**





**OSCAR STUART HEIZER**

*American Consul in Bagdad*



Army has had special attention from the engineers, and large wharves, with electrically-driven cranes, have been constructed, enabling ocean-going steamers to come alongside to discharge cargoes, which heretofore had to be unloaded into barges in mid-river. A dry dock has been constructed capable of taking every size of river steamers, and altogether the port now compares very favourably with any other Eastern port in its facilities for the handling of merchandise. Large warehouses have been constructed there and will presumably be handed over to private enterprise, so that the country begins under our *régime* with a thoroughly good and up-to-date commercial port. The Basra-Naziriyeh and the Basra-Amara railways run down to the wharves, and unloading is direct into trucks or river barges. A central power station capable of taking the full load of all military and civil requirements is now working, and,

owing to the cheapness of oil fuel, the cost of power is very reasonable. Until such time as the Baghdad-Constantinople railway is completed, Basra will be the chief inlet for all goods into the country.

From Basra all goods are sent up country by river barges or by train to Amara, and thence by barges, and eventually it is the intention to connect the two railways, Basra-Naziriyeh and Hillah-Baghdad, thus forming a through railway from Basra to Baghdad and later to Constantinople. Before the war Messrs. Lynch Brothers had three or four steamers plying between Basra and Baghdad and Mosul. During the war the military authorities collected a magnificent fleet of several hundred river boats, and presumably these will now be dispersed. Baghdad may be said to be the great trade centre of the country on which all the main caravan routes converge, and the present railway programme provides that all

## Noury & Tewfik Elbagdadi

*Rue Mertébani, Djémaat Han, No. 6/10*

**Galata, Constantinople**

Branches & Correspondents in the principal towns of the  
Irak, Syria, Caucasus and Anatolia

**General Importers & Exporters.**

### Importers of:

Agricultural Implements &  
Machinery,  
Leather, boots & shoes  
Cotton goods, Cotton Oil  
All kinds of Motors

### Exporters of:

Tobacco  
Carpets & Rugs  
Opium, Wool  
All products of the Turkish  
Empire. Liquorice

**Cable Address: ELBAGDADI-Constantinople**



# MAC MANUS BROTHERS Ltd.

HEAD OFFICE :

28/29, St. Swithins Lane, LONDON

BRANCH OFFICES :

*Constantinople, Smyrna, Piraeus, Birmingham,  
Manchester, Glasgow*

*and Agencies throughout the Near East.*

**Steamship and Insurance Brokers.**

**IMPORTERS of:**

**HARD & SOFT GOODS, CHEMICALS, AUTOMOBILES, ETC.**

**EXPORTERS of:**

**WOOL, MOHAIR, SKINS, DRIED FRUIT, DRUGS, ETC.**

# MEG. FRINGHIAN

Maison fondée en 1903

CONSTANTINOPL E

**GENERAL AGENT OF COMMERCE**

**IMPORT - EXPORT**

**References:**

**Members of the American Chamber of Commerce  
for the Levant, Constantinople**

**Banque Impériale Ottomane, Constantinople**

**Crédit Lyonnais, Constantinople**



railways constructed shall radiate thence. The bazaars of Baghdad carry on a large trade with Persia, and the Mesopotamian cities of Mosul, Kербella, and Nejef. Under the British occupation Baghdad has been greatly improved, a new power station has been laid down capable of supplying all the needs of the city, and large mechanical workshops erected for the repair of agricultural machinery. In addition communications have been improved all over the country and a new road constructed into Persia.

The whole of the fertile belt around the Hillah area of the Euphrates has been irrigated, and enough crops were obtained last year in the country to feed the Army there, and, at the same time, to export a certain amount of grain to India. This belt is extraordinarily fertile, and, if other tracts are taken in hand in the same way and irrigated, there is no reason

why Mesopotamia should not regain its old-time position amongst the cereal-producing countries of the world. Its difficulties at the moment are the lack of finance for development and the lack of population. The former may be overcome by a grant of a subsidy from the Home Government or by the Civil Administration giving local firms special facilities for acquiring land in return for the investment of capital in the country. The question of population, however, is more difficult, and it will take time for this to right itself. At present I believe the population of Mesopotamia to be not more than two million souls, and the infantile mortality rate is appalling. The Arab has a mechanical turn of mind and takes kindly to all forms of machinery. There are special openings for the sale of agricultural machinery, such as pumps, oil engines, and tractors, in fact for all sorts of labour-saving machinery.

# **M. TUBINO & A. CARABIBERI**

## **TRANSPORT & COMMERCIAL AGENCY**

### **TRANSIT**

**Customs Withdrawals, Despatch, Loading & Unloading**  
**Warehousing and Insurance**

### **MARINE AGENCY**

**Galata, Nomico Han, 12, 13 & 14, Moumhane**  
**CONSTANTINOPLE**

**Telegr. Address : TUBIBER**

**Phone : Péra No. 1688**



**General Agency of Forwarding,  
Commerce & Enterprises**

**L. HIRSCHOWITZ & L. INSELBERG**  
**CONSTANTINOPLE**

*Galata, vis-à-vis de la Douane, Houdavendighiar Han 24 à 32*

**BRANCHES AT:**

**SMYRNA: sur les Quais No. 266, au coin du Passage  
Photiadi,**

**STAMBOUL: Ralli Han No. 22**

Forwardings of all kinds of goods to any country in the world  
custom house brokers, warrants, warehouse, insurance,  
charging and discharging of steamers, shipping  
agency, travellers' office.

**IMPORTING AND EXPORTING BRANCH.**

**Rich STORE OF ORIENTAL CARPETS, at the head-office, Galata.**

**THE DROGUERIE CENTRALE D'ORIENT Ltd.**

**Capital £.100.300.**

**Cable Address: "Droguerie-Constantinople."**

**HEAD OFFICES: Sirkedji, Constantinople.**

**BRANCHES: Rue Franque, 77, Smyrna.**

**Péra & Stamboul, Constantinople.**

**The only British Firm in the Near East  
for the Drug Trade.**

Importation of fine Chemicals, Drugs, Alimentary  
products, Mineral Waters, Dressings and Sur-  
gical instruments, Packed goods, Belts &  
Trusses, Rubber goods, Pharmacy  
sundries, High Perfumery, Indus-  
trial Products, etc., etc.

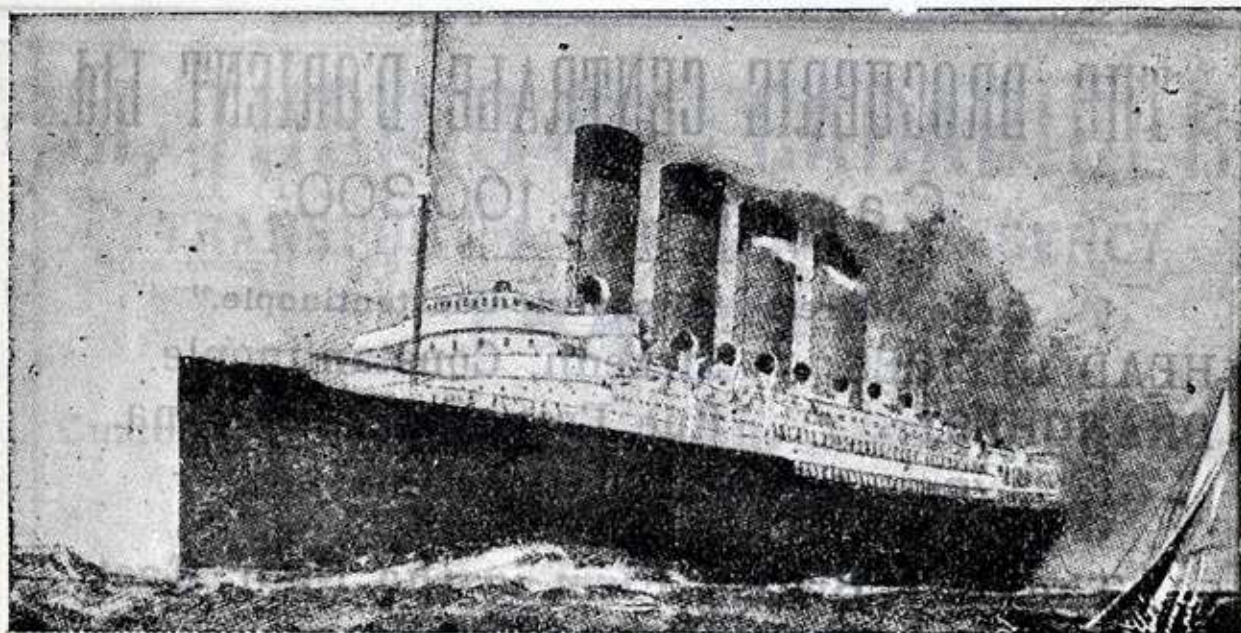


It has been predicted by Sir William Marshall, Commander-in-Chief in Mesopotamia, that the country will become one of the greatest cotton-growing regions in the world. The Government have for the last two years had experimental cotton gardens laid down. The results obtained have been extraordinarily satisfactory, and the development of cotton growing will be one of the greatest assets in the future of the country. It is too early yet to state what policy the Government propose to adopt with regard to commercial enterprise in this direction, whether they are going to grant concessions to private investors to take up land, or whether they are going to rely entirely on the local inhabitants for these developments; but whatever policy is followed there is doubtless great scope for commercial enterprise in the growing of cotton for export.

At the moment there are fairly large stocks of Government stores of all kinds in the country. The surplus of these will doubtless be realized locally, and will help to satisfy for a time the demand for building and other materials; but in a country which has practically no stone or timber there is always a ready demand for all classes of materials used in construction.

The recent Agreement entered into by the British Government with the Shah of Persia will have far-reaching effects on the future of Mesopotamia, and this point has not been lost sight of by our Minister at Teheran, Sir Percy Cox, who was until quite recently the Civil Commissioner for Mesopotamia.

It will take several years before the natural resources of Mesopotamia can be developed, but after nearly three years' stay, during which time



S. S. Mauretania

**Walter Seager & Co.**

Steam-Ship, Insurance & General Agents

Agents Cunard Steam-Ship Co, Ltd.

Tchinili Rihtim Han

Galata, Constantinople.



Cable Address : Scontbank

# COENCA FRÈRES

## CONSTANTINOPLE

Maison Fondée en 1902

General Import & Export Merchants,

Commission Agents

are interested in the importation of all American goods  
into Turkey

*Represented in New-York, 500 West 144th Street by Dewis J. Coenca.*

### REFERENCES :—

Members of the American Chamber of Commerce for the Levant, Cons/ple

Mergenthaler Linotype Cie in New-York

Toutes les Banques à Constantinople.

# GUILLERMO LOREY

—GALATA, CONSTANTINOPLE—

Turkish P. O. Box No. 128

IMPORTER, EXPORTER  
GENERAL MERCHANT, SHIPPING

Technical Enterprises  
for Public Utilities and Natural Resources.

Cable Address :

LOREY CONSTANTINOPLE

Codes :

A.B.C. Code 5<sup>th</sup> Edition

Lieber's Standard Code.



I travelled over most of the country, I am convinced of the commercial possibilities there.

### Personalia

Howard F. Janousek, representing Gaston, Williams & Wigmore, 39, Broadway, New-York City, is looking over the commercial and financial situation in Constantinople.

B.P. Salmon, Vice President of the North American Wood Products Corporation (New-York-Washington - Chicago), is in Constantinople making a study of the lumber market in the Near East. His business address is, 21 Rue du Mont Thabor, Paris.

John H. Judge, representing, G. A. Stafford & Co., exporters of cotton piece goods, 22 Thomas Street, New-York City, is doing business in Constantinople.

Joseph B. Fitzpatrick of the Peoples Industrial Trading Corporation of New York has been in Constantinople forming connections.

Raphael S. Amado, President of the Standard Commercial Trading Corporation, Equitable Building, New-York City, has been in Constantinople, incidentally investing in Bulgarian tobacco.

Major Arnold, Managing Director of the American Commission for Relief in the Near East, and a member of the Board of Directors of the *American Chamber of Commerce for the Levant*, has returned from an important visit to Paris and London.

Advertise in "LEVANT  
TRADE REVIEW"

## HAMMER & HIRZEL

Swiss Firm

ESTABLISHED 1868.

Cable Address:

"HIRZEL", CONSTANTINOPLE

### EXPORT:

Turkish Otto of Roses,  
Opium, Gum tragacanth, Seeds.  
Kernels, Hemp, etc.

### IMPORT:

American Oleo Oil, Cotton Seed  
Oil, Leather, etc.

CONSTANTINOPLE, TURKEY

## BANCA ROMANA

Societa Anonima

BRAILA

Palais de la GENERALA

Succursale: BUCAREST

Opérations de Banque de  
toute nature



# BANK OF ATHENS

Capital Fully Paid Dr. 60.000.000

Head Office :

"ATHENS"

Telegraphic Address

"ATHENOCLES"

## BRANCHES:

GREECE.— Calamata, Canea, Candia, Cavalla, Chios, Janina, Larissa, Metelin, Patras, Piræus, Rethymo, Salonica, Samos, Syra, Tripolitza, Volo.

TURKEY.— Constantinople (Galata and Stamboul), Smyrna.

EGYPT.— Alexandria, Cairo.

LONDON.— No. 22, Fenchurch Street.

CYPRUS.— Limassol.

## Provisional Branches

LEMNOS (Costro) and CORFU.

General Manager **JOHN C. ELIASCO**

THE BANK OF ATHENS undertakes every description of Banking Business as :

Cashing of Cheques.—Discount of Commercial Bills and advances on bonds, shares and merchandises.—The Bank undertakes also the purchase and sale of bonds, shares, etc., and the collection of drawn bonds and coupons when due.

THE BANK OF ATHENS issues drafts and telegraphic transfers payable in all principal towns of the World. Letters of Credit for travellers use are also issued.—Guard of bonds, shares, etc.—Lease of Safes of all sizes—Exchange orders.—Opening of current accounts.—Buying and selling of devises and foreign money.

THE BANK OF ATHENS receives deposits at view and for fixed period in gold and in banking paper, at very good conditions.

THE BANK OF ATHENS has also a special service of "Savings Bank".

THE BANK OF ATHENS furnishes all kind of commercial informations and has also a special service of post, telegraph and telephone for her Customers with reception, reading and correspondence rooms.



## Trade with Russia.

Constantinople has become more or less the commercial capital of Caucasia and South Russia, and will probably so remain for a long time to come. The AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT is not losing sight of this fact. From a Constantinople correspondence to THE NEAR EAST (London) we glean the following:

With the prospect of business opening up in Russia if all goes well with the volunteer armies in the near future, the following information as to requirements may be interesting:—First, agricultural machinery and gardening tools are required. Tractors from 15 h.p. to 60 h.p., and tractor ploughs to suit; reaping machines with binders; binder twine for American reaping machines; ploughs, single-furrow and double-furrow, of

the Rudolph Sack type; scythes, saws, forks, spades, etc., are all in demand, and will sell readily if they are of the style of thing suited to the country. Clothing of all kinds is badly needed, especially strong boots and ready-made clothing for soldiers; but women's and children's clothing is also needed. Colonial produce: coffee and cocoa; matches; drugs and pharmaceutical preparations, such as aspirin, veronal, etc., are all in demand.

The Russian Commercial Attaché in Constantinople announces that commerce with Novorossisk is absolutely free, and there are no fixed prices or any obligation to sell to the Government or any particular individual. Exporters should apply to the Comité Commercial, Rue du Quai, Maison de l'Ecole Réale, Novorossisk, for information and assistance with regard to the customs formalities.

# PARSEGH G. ESSEFIAN

## Import and Export Merchant

37, Achir Effendi Han Stamboul

## CONSTANTINOPLE

Established 1892

Telegraphic Address: "ESSEFIAN CONSTANTINOPLE"

*Wholesale Exporter of*

GUM TRAGACANTH, GOAT SKINS

SHEEP CASINGS, OPIUM, WOOL.

BANKERS

Imperial Ottoman Bank



# COMMERCIAL ASSOCIATION OF IMPORT AND EXPORT NORD - OST

*Teleg.-Address: Nordost Cons/ple.*

HEAD-OFFICE :

**CONSTANTINOPLE**

BRANCH-OFFICES:

**KIEW,**

**BATOUM,**

**BAKU,**

**TIFLIS**

GENERAL IMPORTERS AND  
EXPORTERS OF RUSSIAN GOODS

Stock of First Class Tobacco  
always available

**COMMISSION AGENTS OF ALL KIND OF GOODS**

Experienced Managers for every Department



## Roumania Seeking American Credits

### Would Pay in Dollars for imports in two years.

*Pressing Need for Foodstuffs and  
Clothing—Market for Shoes,  
Woolens, Cotton Goods  
and Linens.*

That Rumania is in need of foodstuffs and clothing immediately is emphasized in a recent letter to a New York export and import house from a financial institution in Bucharest, in which it is also pointed out that the principal drawback to the development of imports from the United States is the difficult question of foreign exchange. Referring to this problem of exchange the letter says:

"As you know, Rumania is mainly a cereal country, and in normal times also lumber and oil, besides these cereals, were exported in such quantities that the value of these exports exceeded by far the value of the imports into Rumania. As a result of the war and of the conditions prevailing during the war, the exports from America were reduced to a minimum, whereas the imports have increased tremendously.

"The natural results of these facts are that the Rumanian lei, which was in normal times often quoted above the French franc, has undergone a considerable decrease in value. This is the main drawback against a rapid development of imports from America to Rumania. This difficulty, however, would be, if not entirely, partly overcome if you and other export firms there would be willing to export the commodities against deposits of Rumanian papers of value ('Wertpapiere', bonds and stocks).

"The purchasers would bind them-

selves, besides the above-mentioned deposits of papers of value, eventually with a letter of guarantee from the bank, and pay the dollars within a period of two years with a remuneration of the interest. This plan would give you as well as the purchasers profit, and would be a means to establish connections between Rumania and the United States in such a way which would last after the returning of normal conditions.

"We have interests for all sorts of food and clothing materials; especially, however for leather: sole, top and chevreaux leather. Also shoes for women and men in all prices, all kinds of woolens and cotton goods and also fine linens. Everything, of course, depends in the first place upon prices and quality.

"In the food line we have most interest in rice, sugar (powdered, granulated and cube sugar), tea and coffee, also for these articles we request best prices, c. i. f. Constantza or Galatz. If you would agree to our payment conditions and if your prices would find a market here, we will cable you our orders via Paris".

## Trade with the Turkish Empire.

An advertisement by the Corn Exchange National Bank, Philadelphia, in the PUBLIC LEDGER, Aug. 28th, 1919, reads as follows:

"Trade with the Turkish Empire has steadily developed since Philadelphia sent a 400-ton ship to Constantinople in 1810.

We buy hides, wool, mohair, tobacco, goatskins, licorice and other articles from Turkey and the Near East, while they need almost everything that can be supplied by this City and State.

Our trade with Turkey for the first six months of 1919 is estimated at near \$40,000,000.

This Bank has much information about this important field. Information of value to merchants and manufacturers.



# J. W. WHITTALL & CO. L<sup>td</sup>

KENADJIAN HAN, STAMBOUL, CONSTANTINOPLE.

Telegraphic Address — "WHITTALL, STAMBOUL."

Tel. 122, 188, 189.

**Merchants, Bankers, Shipping and Insurance Agents,  
Mine Owners and Dealers in Minerals.**

**LLOYD'S AGENTS**

AND

**AGENTS FOR**

The "LONDON" & PROVINCIAL MARINE & GENERAL  
INSURANCE COMPANY LIMITED . . . . .

The "MOSS" STEAMSHIP COMPANY, LIMITED . . . . . Liverpool.

The ROYAL EXCHANGE ASSURANCE CORPORATION. . . . . London.

LESLIE & GODWIN (for Underwriting at LLOYD'S) . . . . . London.

LONDON SALVAGE ASSOCIATION. . . . . London.

THE "COMITÉ D'ASSUREURS" . . . . . Antwerp.

The "PHŒNIX" ASSURANCE COMPANY LIMITED. . . . .

Exporters of MALTING BARLEY, GRAINS & SEEDS, OPIUM,  
MOHAIR, SKINS, SHEEPSWOOL, NUTS, MINERALS,  
FLAX, HEMP, ROANS, Etc., Etc.

**IMPORTERS of all commodities**

**GRAIN SILOS AT HAIDAR-PACHA**

**AGENCIES:**

Sea of Marmara, Black Sea Turkish ports, and all over Asia Minor.



## Est-ce que la supériorité de notre Marine Marchande serait menacée?

(Du "Times," de Londres.)

En Angleterre nous avons beaucoup discuté l'entrée des Etats-Unis d'Amérique au rang des nations qui construisent et possèdent une marine marchande. C'est une question qui a été très discutée et sur laquelle il y a eu des divergences de vues. Sir Herbert Rowell, Président de l'Employers' Shipbuilding Federation, dans une interview des plus intéressants a déclaré qu'il est optimiste mais qu'il est d'avis que plus que jamais l'on doit s'unir pour lutter. Un avis d'une autorité telle que Sir Herbert Rowell devrait être de la plus grande importance pour tous ceux qui sont intéressés dans la construction des bateaux marchands. Sir Herbert Rowell qui vient justement de rentrer des Etats-Unis ajoute que l'Amérique, le grand concurrent d'aujourd'hui ne peut pas construire plus rapidement ni à meilleur marché pour le moment mais qu'en Amérique les prix ont une tendance à la baisse tandis qu'ils augmentent en Angleterre.

## La concurrence américaine pour la construction des bateaux.

(Du Times de Londres)

Dans un speech adressé à Hebburn, au lancement du bateau Port Adelaide, Sir Herbert Rowell, Président de la Maison Messrs. R. & W. Hawthorn, Leslie & Co. a fait ressortir les opinions de Monsieur Mackay Edgar au sujet de la concurrence américaine pour la construction des bateaux marchands.

Monsieur Edgar est d'avis que dans dix ans l'Angleterre aura regagné ce que la guerre nous a forcé d'abandonner et que les propriétaires américains seront

très heureux d'enregistrer leurs bateaux dans les ports anglais. Sir Herbert désire cela plus ardemment que n'importe qui, mais il pense que pour arriver à un tel résultat il ne faut pas s'endormir. Trop de confiance en soi-même a de tout temps été un grand danger, mais après les terribles exemples qui nous ont été donnés cela serait un crime et tous ceux qui font preuve de découragement sont traîtres à leur patrie.

On disait que la marine marchande est nécessaire à l'Angleterre tandis qu'elle n'est qu'un luxe pour les Etats-Unis. La nécessité d'un gros tonnage pour les Etats-Unis vient seulement d'être prouvée. Pourquoi, dit-il, serait-ce un luxe pour l'Amérique d'avoir une marine marchande pour transporter ses produits d'autant plus qu'elle possède toutes les matières premières nécessaires à la construction des bateaux. Nous avons eu des occasions nous n'avons pas su en profiter.

## Gigantic new Liners

The United States Shipping Board announces that plans have been completed for the construction of two gigantic ocean liners, 1,000ft. long, with a speed of 30 knots, designed to cross the Atlantic in four days. They are to be so equipped that they can be used as commerce destroyers in the event of war.—*Reuter*.

The following are particulars of the four largest liners now afloat:—

AQUITANIA, Cunard liner—length, 868ft. ; speed, 24 knots.

OLYMPIC, White Star liner—length, 852ft. ; speed, 23 knots.

LEVIATHAN, ex-German liner Vaterland, now in U.S. Service—length, 907ft. ; speed 24 knots.

IMPERATOR, ex German liner, surrendered to Great Britain—length, 882ft. ; speed, 23 knots.

Hitherto it has been a matter for discussion whether vessels of so great



# Bodossaki Athanassiadès

M E R S I N A

---

Head Office: MERSINA

Branches: CONSTANTINOPLE  
ADANA & SELEFKE

---

Agents & Correspondents  
in all centers of Anatolia

---

*We undertake the following operations:*

**Banking,**

**Commercial,**

**Industrial,**

**Maritime**

**& Insurance**

---

**Telegraphic Address: BODOSSAKI**



a size would again be laid down for years to come in view of the enormous cost under the changed conditions since 1914.

The liners which will be built under the supervision of the Navy Department will have a gross tonnage of 55,000, draft 35ft., depth 74ft., beam 102ft., with accommodation for 3,000 passengers and 1,000 crew. They will be equipped with oil-burning engines and will have a cruising radius of 7,000 miles.

The construction of a special terminal at Fort Pond Bay (Montauk Point) is contemplated. This would reduce the voyage to Plymouth by 118 miles, and would relieve the congestion in New York Harbor.—*Reuter*.

### **European Coaling Base for U. S. Steamships.**

The British Consulate General in New York is in receipt of a cable from the Secretary of State for For-

eign Affairs, London, intimating that the condition for the supply of bunker coal for neutral vessels of October, 1915, shall be considered as no longer in force.

The announcement is only what might be expected when the condition of Great Britain's coal production is understood. While it will not act as a restraining factor in American shipping interests, it will to some extent necessitate altering a long-standing arrangement in connection with coal bunkering. American ships are supposed to have accommodation for sufficient coal for a round trip, but the custom has been to carry only enough for one way so as to allow all the cargo space possible. If forced to carry a round trip supply it will mean less space given to cargo.

It is estimated that a 3,000-ton vessel will consume 100 tons of bunk coal daily, and as most of this class of steamers require ten days to cross

# SADULLAH, ROBERT LEVY & MANDIL

## CONSTANTINOPLE.

### ESTABLISHED IN 1868.

Wholesale and Retail Dealers

**ORIENTAL RUGS & CARPETS,**

**EMBROIDERIES,**

**ANTIQUITIES, JEWELRY.**

**Buying Agency**

**on commission basis for Continental  
and American firms.**



# Banque Générale de Commerce et de Crédit

Stamboul, Rue Méidandjik, No. 3

---

S'occupe de toutes sortes d'opérations de Banque

---

SON DÉPARTEMENT COMMERCIAL  
achète et vend toutes sortes  
de marchandises pour son propre compte

---

LA BRANCHE  
COMMISSION & REPRÉSENTATION  
accepte la représentation des firmes  
de l'étranger et de l'intérieur,  
reçoit des marchandises  
en consignation et à l'entreposage.

---

elle s'occupe en outre  
d'assurances transport et contre  
l'incendie.



he will need 1,000 ton of coal for one way, which will lessen her cargo capacity just so much. Some of these vessels cannot carry enough coal for a round trip and at the same time carry a paying cargo.

It is believed that it may be necessary for American owners to establish coaling stations on the other side carrying their coal from Norfolk or some other Southern coal port. This was done during the war and steamship companies are convinced that it can be done again. Ships of 6,000 or 8,000 tons capacity can be employed and keep a supply of bunker coal constantly on hand for the return trip. As the neutral nations have heretofore been compelled to depend upon England for their coal, it may now be necessary for the United States to act in that capacity. If so, it will be necessary to maintain a regular fleet of colliers between the United States coal ports and foreign ports where American and other nations send their steamers.

### **A \$2,500,000 Home.**

Announcement has been made that a \$2,500,000 home for the Chamber of Commerce of the United States will be erected in Washington, D. C.

This reminds us that some years ago a committee was appointed by the Board of Directors of the AME-

RICAN CHAMBER OF COMMERCE FOR THE LEVANT to prepare for the erection in Constantinople of an "American Han" in which the Chamber incidentally would be housed along with other American institutions.

### **Greece a good market for hospital supplies.**

An unusually good opportunity for the sale of hospital equipment and supplies exists in Greece at the present time, according to the report of Trade Commissioner Eliot G. Mears, at Athens, Greece, made public by the Bureau of Foreign and Domestic Commerce in Washington.

The enlargement of Grecian hospitals has been a direct result of the war, says Mr. Mears. A number of new ones have also been opened. Greece now has 48 military, 30 municipal and 14 special hospitals. Their total bed capacity as of June 10th, 1919, was 15,640.

### **Port Improvement.**

The Grecian port of Kalamatia is to be improved. The harbor is to be deepened, the river dredged, and waterworks constructed.

Tel: PERA 835.

**MACNAMARA & Co.**

ESTABLISHED IN 1843

Aslan Han No. 5-6, 2<sup>nd</sup> floor

**Bankers, Import & Export Commission Agents**



AGENCE GÉNÉRALE DE TRANSPORTS



LA MEDITERRANÉE

Siège: CONS/PLE, TCHINILI RIHTIM HAN N°6 GALATA

TÉLÉPHONE PERA 2485

AGENCES: SMYRNE, SAMSOUN, GALATZ

## AGENCE

des Compagnies de Navigation

AFFRÈTEMENTS,

ACHAT & VENTE

de bateaux, remorqueurs, mo-  
teurs, chalands etc.

Transports et Expéditions

de Marchandises

pour toutes destinations

Offre ses services à titre de représentant aux armateurs  
et compagnies de navigation américaines pour le  
chargement et déchargement de bateaux

Demande représentation des chantiers navals  
ET DES  
exportateurs américains de charbon

# MAURICE MARCUS

HEAD OFFICE

CONSTANTINOPLE-GALATA

Tchinili Richtim Han No. 1-17-18

BRANCH OFFICES

SMYRNA, SAMSOUN (Asia Minor), GALATZ (Roumania)

### Importer of: I SECTION

Iron & Steel Products, Pipe, Building Materials, Hoops, Bolts, Nuts,  
Rivets, Steel Bars, Wire Products, Tools, Hardware, Locks, Bolts,  
Padlocks, Sheet Iron, Ploughs and Agricultural Machinery and  
Implements.

### Exporter of: II SECTION

Tobacco, Wool, Hides, Horns.

*Solicits representations for Turkey, Asia Minor, Roumania*



## Russian Mission in U. S.

A Russian Agricultural Co-operative Mission, which represents four provinces of South Russia (Kherson, Taurid, Bessarabia and Podolia), all of which comprise the Odessa region, has arrived in New York.

The mission consists of the following members: M. V. Orloff, director of the Odessa Credit Union of Co-operative Associations; I. M. Orloff, engineer-agriculturist, manager of the agricultural office of the same union, and George Shvita, Professor of the University of Odessa and member of the Odessa Co-operative Committee.

The aims of the mission are of a purely economic character, namely, to get acquainted with the market of agricultural machinery and to establish definite connections with reputable firms; to familiarize themselves with agriculture in America in general and with agricultural education in particular, and to study the market of other commodities needful to the Russian peasant and land worker.

Although the mission cannot at the present time make purchases, the members would like to select the machinery and to establish connections with American firms, in order to begin to carry out their plans as soon as circumstances will make it possible for them.

The mission is said to represent large purchasing power. It draws its forces mainly from the credit co-operative societies. In the region represented by the mission there are more than one thousand such societies. They comprise about one million peasant land workers. These co-operative societies are united into twenty unions. In 1918 the capital owned by the unions alone was 400,000,000 rubles and the trade turnover reached

two and one-half billion roubles, it is claimed.

The unions of credit co-operative societies furnish, through the country credit societies, the necessary agricultural implements, fertilizers and seeds to the population of the country.

The biggest agricultural experts are now working with the co-operative societies. In furnishing the peasant land worker with all the necessary products, the co-operative societies are said to be aiding in the realization of the crop by collecting the grain. How great their work is, is evidenced by the fact that thirty million bushels of crop were gathered by the co-operative societies of Kherson alone in 1918.

All the information in regard to proper construction is supplied by specialists attached to the societies. This fact it is pointed out must also be well remembered by the manufacturers wishing to adapt their products to the Russian market. Odessa has been the main port for imports of the agricultural machinery from America, and South Russia was the chief user of the machinery. This caused the mission to come to America and for that purpose it visited Italy, France and England. Intending to visit the American factories, it hopes to be useful to them and be met accordingly.

The mission intends to transact all its business through its central organizations, the All-Russian Central Union of Consumers' Societies, Inc., "Centrosojus," and the Moscow Narodny Bank, both located at 136 Liberty Street, New York city.



Advertise in "LEVANT  
TRADE REVIEW"



# The Oriental Carpet Manufacturers, Ltd.

CAPITAL £1,000,000 STERLING

Telegrams "TEZIAK"

---

Head Office: SMYRNA

---

BRANCH OFFICES:

NEW YORK, Mohawk Bldg., 169 Avenue.

CONSTANTINOPLE, Midhat Pasha Han.

---



*Manufacturers of all kinds of ORIENTAL CARPETS  
& RUGS, possessing factories and looms all over ASIA  
MINOR, PERSIA & INDIA.*



## Russian Licorice Industry.

(*Weekly Bulletin, Canadian Department of Trade and Commerce, Ottawa, May 14.*)

RUSSIA supplies practically the whole of the world's consumption of licorice. This article a generation ago was known and used mainly for its medicinal properties, but has since found other and wider applications, particularly in the tobacco industry of the United States and Canada, which consumes annually many thousand tons of licorice. The Exports of licorice from Russia in 1913, the latest normal year, were 1,722,632 poods (62,209,077 pounds), valued at 1,875,108 rubles (\$965,681), of which 1,671,137 poods (60,349,447 pounds), valued at 1,722,150 rubles (\$886,907), went to the United States, and 31,558 poods (1,139,648 pounds), valued at (\$57,928), went to Germany. Of the total, 1,269 poods (45,827

pounds) were exported from Odessa, 199,923 poods (7,219,781 pounds) from Novorossisk, and 1,488,191 poods (53,742,754 pounds) from Batum.

### Regions of Production—Prices.

The production of licorice root in Russia is carried on in the Ural Province, in the steppe country on the eastern side of the Ural Mountains, in the Transcaspian region, and in Transcaucasia and the adjoining districts of Asia Minor. In the Ural district the cultivation of licorice root provides employment for about 3,000 families, and the output averages about 150,000 poods (5,416,921 pounds) annually. The root when harvested, dried, and cleaned is put on the local markets at prices ranging from 1.75 to 2.60 rubles (1 ruble=\$0.515 at the normal exchange rate) per pood (36.1128 pounds); raw root is worth 50 to 60 kopecks (100 kopecks=1 ruble) per pood, with transport from the place of production costing 18 to 25 kopecks per pood. The chief buyers are local

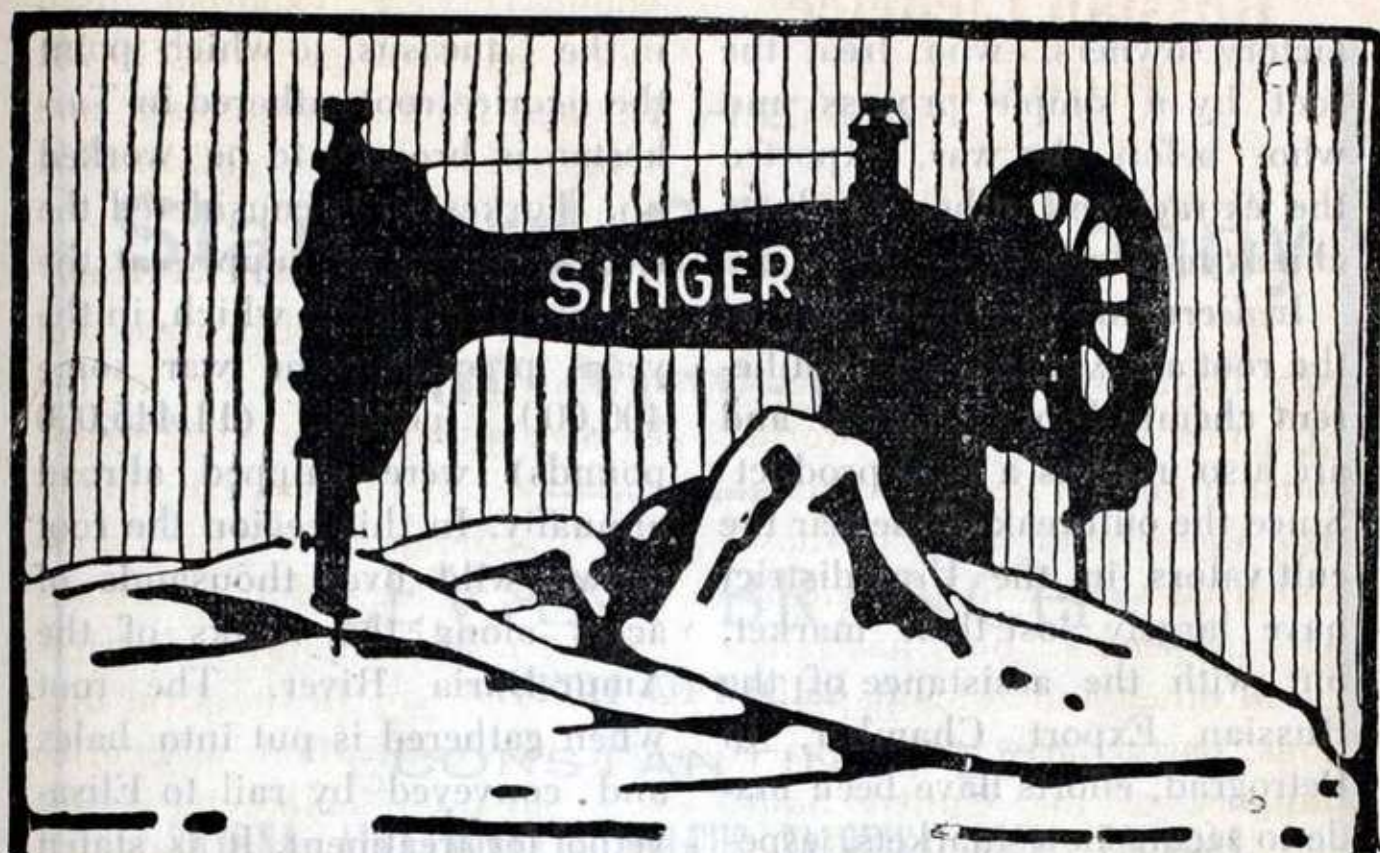
# M. S. AVIGDOR

## Küprülü Han No. 28 - 29

### STAMBOUL

SOLE REPRESENTATIVE OF FORD CARS.  
IN TURKEY





# SINGER

## SEWING MACHINES

are made for every stitching process used in the family or in the factory. Although there are many different kinds of SINGER machines there is but one Quality:

## THE BEST



factory owners, who treat the root by a simple process and who, before the war, exported the extract and other products chiefly to Hamburg.

In Germany the products of the root are worked up in different chemical preparations and are also used as a food product. Since the outbreak of the war the cultivators in the Ural district have largely lost their market, but with the assistance of the Russian Export Chamber, in Petrograd, efforts have been made to secure new markets, especially in America and elsewhere. The difficulties, however, have been considerable, as the trade is conducted on a cash basis and the local factory owners hesitate to risk consigning their production to new firms of whose financial standing they have no knowledge or experience.

The licorice industry in the other parts of Russia mentioned completely overshadows in importance that of the Ural district. It is said to be completely in the control of a powerful Caucasian corporation owned in London. This company is responsible for practically the whole of the export from the Black Sea ports. The company owns some 10 factories of which 4 are in the Caucasus, 1 in Central Asia (Turkestan), 3 in Asia Minor, 1 on the Tigris and the Euphrates, and 1 in Greece. The chief offices in Russia are in Elisavetpol

in the Caucasus, to which point the licorice root gathered in Turkestan is brought to be worked up. Turkestan is considered the richest source of supply at the present time, from which, in the years preceding the war, some 400,000 poods (14,445,000 pounds) were shipped abroad annually. In this region the root grows wild over thousands of acres along the banks of the Amur-Daria River. The root when gathered is put into bales and conveyed by rail to Elisavetpol for treatment. It is stated that the licorice-root industry is very profitable. From 100 poods of root are obtained 36 to 40 per cent of licorice, and the process of treating the root is not complicated. In 1915 the cost of collection per pood by the natives worked out at about 10 kopecks, and by agents at about 20 kopecks.

During the period of the war exports of licorice have shrunk far below the prewar figure and have gone chiefly via the port of Vladivostok.

(Exports of licorice root from Russia to the United States invoiced at the American consulate at Vladivostok amounted to 39,524,150 pounds, valued at \$586,919, in the calendar year 1916, as compared with no exports of this article in 1915).

---

Advertise in  
**LEVANT TRADE REVIEW**



THE  
**Standard Oil Company**  
**of New-York**

---

**LEVANT BRANCH**

WITH OFFICES AT

**CONSTANTINOPLE**

**SMYRNA, ALEXANDRETTA, PIRÆUS, SALONIKA, SOFIA, BOURGAS,**  
**AND ALL PRINCIPAL TOWNS IN THE LEVANT**

---

**PETROLEUM PRODUCTS:**

**INDIAN HEAD, PEERLESS AMERICAN BRAND**

**150° TEST**

**CAMEL BRAND 125° TEST, STORK BRAND 125° TEST,**

**SOCONY MOTOR SPIRITS, AEROSPIRIT,**

**BENZINE, HIGHEST QUALITY,**

**LUBRICATING OIL & GREASES, PARAFINE**

**WAX, CANDLES, DIESEL MOTOR OIL,**

**SPIRIT OF TURPENTINE, PAINTS**

---

**Head Office : CONSTANTINOPLE**

**Merkez Richtim Han**

**GALATA**

**Telephone No. PERA 950**



## L'Orient s'accomoderait difficilement de la mentalité américaine mais il pourrait faire son profit de beaucoup d'avantages qu'offrent les méthodes des Américains,

(« *L'Entente* », Constantinople)

Ils ont bénéficié jusqu'à présent des ressources d'une terre immense, aux trois quarts inexploitée, et d'une main d'œuvre d'immigration que son ignorance et son dénuement rendaient aisée à manier. L'infini même des perspectives, l'exaltation que les trouvailles journalières de la science communiquaient à leurs efforts, le nombre restreint des concurrents, cela joint à de la hardiesse naturelle les a amenés à tout concevoir en grand. Puis l'habitude s'est prise et les nouveaux venus ont du surenchérir. Ce que nous appelons "frais généraux" dépasse partout, là-bas, les prévisions les plus osées que nous pourrions avoir. Ils emploient quatre dactylographes quand deux suffiraient, paient quarante mille francs *une* page d'annonce dans *un* numéro de périodique à grand tirage et la retiennent dix mois d'avance; ils liquident à perte des stocks énormes de marchandises pour désencombrer les locaux, sacrifient sans regret la nouvelle machine à la plus nouvelle et finalement tirent un bénéfice formidable de leurs capitaux.

Les Américains ont inventé autre chose que l'art de dépenser de l'argent: ils s'appliquent partout à supprimer l'effort.

Nous avons ici, les gares construites par les allemands à Haïdar Pacha et à Sirkédji.

Je conseille aux architectes un petit tour du côté du "Grand Central" ou de la "Pennsylvania Station". Ils y verront les voitures arriver directement jusqu'à la fenêtre où l'on reçoit les bagages de de ceux-ci passer, sans qu'un seul des d'homme intervienne, de l'auto sur la bascule et de la bascule sur la glissoire. Ils ont déjà pu voir dans les installations américaines, fonctionner ces "diabes" à moteur où un seul employé suffit à charrier des montagnes de colis. Une petite étude supplémentaire et ils nous consentiront peut-être les cinq ou six cabines téléphoniques, le télégraphe et le bureau de poste que toute gare qui se respecte devrait assurer aux expéditeurs.

Si chacun des patrons qui se lamente en ce moment sur la pénurie d'ouvriers et sur leur paresse commençait par étudier chez lui, pendant huit jours, les menues mais innombrables améliorations possibles, il ferait du moins produire quelque chose à sa



Cable Address :

Codes Used

"Theodoridi" Braila

"WATKINS"

"Theodoridico" Constantinople

Twenty-third Edition

# THEODORIDI & C<sup>o</sup>

**BRAILA**  
**GALATZ**

(Roumania) and CONSTANTINOPLE, Tchinili Richtim Han

## Steamship Owners & Shipping Agents

Mr. A. THEODORIDI, Director at large of the American Chamber of Commerce for the Levant in Roumania.

Managers of the

## "MARITIMA"

Soc. Anon. Româna de Navigatiune, Braila

COAL IMPORTERS:

## The "COMBUSTIBLE ANGLO-ROMAN" Coal Company

BUCHAREST 19 Strada Regala

Cable Address : TRADING-BUCHAREST

## General commission agents & merchants

INDUSTRY:

"LABOR" Soc. Anon. Româna pentru Industrie si comert,

BUCHAREST 19 Strada Regala



mauvaise humeur. J'ai vu, en Amérique, des employés spéciaux surveiller à journées entières les mouvements du travail pour en éliminer la fatigue ou l'inconfort. Inventer sans cesse de petits progrès: il n'y a pas d'autre secret du grand et l'Amérique l'a trouvé.

Elle a découvert autre chose dont nous devrions faire notre profit, à savoir l'art de choisir entre les hommes et de se reposer sur l'ambition. S'il n'y avait pas chez nous autant de "vieux employés modèles", nous connaîtrions aujourd'hui une plus jeune prospérité. L'employé modèle ne devient jamais vieux en Amérique parce qu'il cesse d'abord d'être employé. Le chef américain s'applique dès le premier jour à distinguer, parmi ses subordonnés, celui qu'il élèvera le plus vite jusqu'à lui. Libre de toute méfiance tatillonne, il ne demande qu'à s'en remettre à autrui pour le détail importun de sa pensée et, sans essayer vainement d'être partout, se tenir utilement à sa place. D'ailleurs je conseillerais à tous nos patrons pessimistes d'essayer de la démocratie dans leurs vieilles maisons d'autocrates. Chacun de nous — et c'est humain — ne s'efforce qu'en proportion de ce qu'il espère. Et le second secret de l'Amérique c'est de laisser espérer n'importe quoi à n'importe qui.

Elle en a un troisième, le plus précieux de tous. Elle n'a jamais commis ce crime de croire au malthusianisme économique et de limiter une production pour dominer un Marché. Ses trusts souverains ont pu limiter injustement le nombre des producteurs, du moins se justifiaient-ils à leurs propres yeux par une activité formidable, toujours en quête de buts nouveaux. C'est le repos qu'on envisage là-bas comme une manière de défaillance. Loin d'être obsédés par l'image de la retraite, ils n'y songent pas plus qu'à la mort. On vit pour travailler; le clerc étend ses ambitions et le directeur son entreprise. L'objet qu'ils se fixent les fuit car ils le renouvellent à temps.

Les machines américaines sont bien utiles, moins pourtant que l'esprit américain. On peut certes lui en préférer d'autres, à condition de reconnaître que seul il est capable d'inspirer les pays et les époques qui n'ont plus rien à perdre et tout à refaire.

## **E. D. Chamarakis, Rethymno, Crete.**

**Head Office at RETHYMNO: Branches at CANEA & CANDIA**

**EXPORTATION of all Cretan Products: Valonea, Carobs, Almonds, Lites etc.**

**Manufacturer and Exporter of Pure Candia Olive Oil and Olive Oil Products**

**Banker, Insurance & Commission Agent.**

*Correspondance in English, French, Italian, and German.*

**Cable Address: CHAMARAKIS. Codes A.B.C. 5th Ed., Lieber's Private.**



**U. S. A. Methods***(The "Times", London)*

Perceptible progress is being made by the American business man in acquiring an international outlook.

The National Association of Manufacturers reports that the Boards of Trade throughout the Republic, the banks, private enterprises, export organizations, public schools, and colleges, are all working for the same end—the education of the young American for life and work abroad. But it is probable that the most intensive work is being done in the colleges and universities.

Harvard offers a course in foreign trade that includes foreign trade methods, European trade and Latin-American trade problems. There are related courses in banking, marketing and transportation, and special and supplementary courses are offered in economics, history, and government. The University of Chicago offers a course embracing trade with Europe, South America, and the Orient. A special course in foreign trade has been introduced at the University of Illinois which includes supplementary courses in international law and commercial politics. The College of the City of New York has an elaborate curriculum on world trade, comprising market geography, South American sales problems, ex-

port and import control, export technique, foreign credits, foreign sales practice, foreign exchange, United States and foreign customs administration, and principles of merchant marine administration.

New facilities for educational work are being constantly created. A New York citizen has just given \$250,000 for the establishment of an institution to be devoted to the teaching of foreign trade: foreign trade clubs are being formed in all the large cities. The United States Shipping Board, the Department of Commerce, the Federal Board for Vocational Education are official departments of the Government that are stirring up the American people to make foreign trade the live issue of the day, a problem which must be solved at the very earliest possible date. Several of the most influential corporations have also announced that they now have their own foreign trade schools where students are prepared to take key positions as their representatives and are paid during the period required for the preparatory work.

The cumulative effort is quite evidently on a basis of permanency; the character of the preparations makes it certain that the matter is not one of passing interest, but is assuming the proportions of a strong constructive effort to make the United States one of the great world-trading powers.

**HENRI ZELlich & Co.****Cable Address :****"ZELlichCO" Constantinople****High class printers of all kinds, Importers & Agents**

Office furniture, stationery, paper articles of maroco  
& of Engineering instruments

**CENTRAL, STATIONERY :** Galata, Rue Mahmoudié 21**BRANCH :** Grand'Rue de Pera 417



## LIFE MEMBERS.

G. BIE RAVNDAL\*,

American Consular Service, Constantinople.

CLEVELAND H. DODGE,

Phelps, Dodge Co., 99 John Str., New York.

JAMES A. FARRELL,

United States Steel Corporation, 71 Broadway, New York.

ARTHUR B. FARQUHAR,

A. B. Farquhar Company, Cotton Exchange Building, New York.

E. H. HUXLEY,

United States Rubber Export Company, 1790 Broadway, New York.

GEORGE WARREN BROWN,

Brown Shoe Company, Inc., 1018 Washington Ave., St. Louis, Missouri.

WM. E. BEMIS,\*\*

Standard Oil Company, 26 Broadway, New York.

C. H. MINOR,

Western Electric Company, 463 Wes. St., New York City.

WILLARD STRAIGHT,\*\*

American International Corporation, New York City.

LUCIEN IRVING THOMAS,

Standard Oil Company of New York.

HOWARD HEINZ,

H. J. Heinz & Co., Pittsburgh Pa.

\*) Elected honorary life member at annual meeting held Jan. 26, 1915.

\*\*) Died Nov. 29th, 1915.

\*\*\*) Died during the war.

# "Our Motto"

## SERVICE

**American General Trading Co.**

*Import, Export and Commission*

56-58 Pine Street,

New York, U.S.A.

*Exclusive Agencies arranged with responsible buyers who desire reliable products for their market.*

**Banking Connection:**

**Guaranty Trust Co., New York**

*Correspondence in all languages*

**We solicit your Trade    Cable Address: Amgentco**



## CLASSIFIED LIST OF MEMBERS

## American Chamber of Commerce for the Levant

(PLEASE REPORT ANY INACCURACIES TO THE SECRETARY)

**Agricultural Implements & Machinery.**

|                                                                                 |                              |
|---------------------------------------------------------------------------------|------------------------------|
| Acme Harvesting Machine Co., Exporters . . . . .                                | Peoria, Ill., U.S.A.         |
| Allen & Co., S. L. Exporters, Denckla Bldg. . . . .                             | Philadelphia, U.S.A.         |
| Avedikian Frères, Importers . . . . .                                           | Smyrna, Turkey.              |
| Avery Co., Exporters . . . . .                                                  | Peoria, Ill., U.S.A.         |
| Balladur, Paul J., Importer, P. O. Box No 161 . . .                             | Smyrna, Turkey.              |
| Chisnell & Sons Co. Ltd. 142/146 Grande Rue Mah-<br>moudié, Galata . . . . .    | Constantinople, Turkey.      |
| Cornfield & Goldstein, Imp., Méidandjik, Ikindji<br>Kenadjian Han. . . . .      | Constantinople, Turkey.      |
| C. Laughton & Co., Importers . . . . .                                          | " "                          |
| Debbas. Jean, Importer . . . . .                                                | Tarsus, Turkey.              |
| Dizengoff, M., Importer . . . . .                                               | Jaffa, "                     |
| Farquhar, & Co, A. B, Exporters . . . . .                                       | New York, U.S.A.             |
| Frangakis, Ant. Ch., Importer . . . . .                                         | Aleppo, Turkey.              |
| Guillermo Lorey, Import. Djemaat Han, Rue Havra.                                | Constantinople, Turkey.      |
| Hindié, Elias, Importer . . . . .                                               | Aleppo, Turkey.              |
| Holt Caterpillar Co., Exporters, 50 Church St . .                               | New York, U.S.A.             |
| Ibrahim Soussa & Cie., Importers, 10/12 Buyuk Tun-<br>nel Han, Galata . . . . . | Constantinople, Turkey.      |
| International Harvester Co., Exporters . . . . .                                | Chicago, U.S.A.              |
| Jan C. C. Schmidt, Imp., Djemaat Han, Rue Havra.                                | Constantinople, Turkey.      |
| "Labor" Societa Anonima de Comert si Industrie,<br>19 Strada Regala. . . . .    | Bucarest, Roumanie.          |
| Loutfalla, Georges, Importer . . . . .                                          | Adana, Turkey.               |
| Lykiardopoulos Fils, A., Importers . . . . .                                    | Mersina, "                   |
| Montgomery, Ward & Co., Exporters . . . . .                                     | Chicago, U.S.A.              |
| Nergararian, H. G., Importer . . . . .                                          | Varna, Bulgaria.             |
| Nergararian, H., Importer . . . . .                                             | Constantinople, Turkey.      |
| Nouri & Tewfik Elbagdadi, Imp., Djemaat Han Gal.                                | " "                          |
| Selian, R. B., Importer . . . . .                                               | Mersina, Turkey.             |
| Sidney, Nowill & Co. Importers Kevork Bey Han. .                                | Constantinople, Turkey.      |
| Slocum, Avram & Slocum, Exporters . . . . .                                     | New York, U.S.A.             |
| South Bend Chilled Plow Co., Exporters . . . . .                                | South Bend, Ind., U.S.A.     |
| The Coq Rouge Co. Ltd. Imp., Hovaghimian Han.                                   | Constantinople, Turkey.      |
| Walter A. Wood, Mowing & Reaping Machine Co, Exp.                               | Hoosick Falls, N. Y., U.S.A. |
| Whitman Agriculture Co., Exporters . . . . .                                    | St. Louis, U.S.A.            |
| Whittall J. W. & Co. Ltd . . . . .                                              | Constantinople, Turkey.      |



**American Hardwood Lumber**

|                                                         |                         |
|---------------------------------------------------------|-------------------------|
| Kyfioti John, Rue Kabristan. Péra, Imp. . . . .         | Constantinople, Turkey. |
| North American Wood Products, Corporation Exp . . . . . | Cincinnati, U.S.A.      |

**Alcohol.**

|                                                                              |                         |
|------------------------------------------------------------------------------|-------------------------|
| Charilaou, Epam, Exporter, Pesmazoglou Building . . . . .                    | Athens, Greece.         |
| Hellenique Wine & Spirit C., Exporters . . . . .                             | Athens, Greece.         |
| Levy Marco & Fils. Import. & Export. Ladjivert Camondo Han, Galata . . . . . | Constantinople, Turkey. |
| Mosseri, Albert, Importer . . . . .                                          | Salonika, Greece.       |
| Molho, Isaac, Importer . . . . .                                             | Salonika, Greece.       |

**Almonds.**

|                                      |                 |
|--------------------------------------|-----------------|
| Mégarbané, G. H., Exporter . . . . . | Aintab, Turkey. |
|--------------------------------------|-----------------|

**Aniline Colors.**

|                                                            |                  |
|------------------------------------------------------------|------------------|
| American Aniline Products, Inc. 80 Fifth Avenue, . . . . . | New York, U.S.A. |
|------------------------------------------------------------|------------------|

**Antiquities.**

|                                                        |                         |
|--------------------------------------------------------|-------------------------|
| Haïm, S., Musée Oriental, Kabristan 14, Péra . . . . . | Constantinople, Turkey. |
| Panayotoglou, Avraam V., Exporter, Serai Emir. . . . . | Teheran, Persia.        |

**Architects.**

|                                                          |                         |
|----------------------------------------------------------|-------------------------|
| Kendall, R.R. . . . .                                    | Athens, Greece.         |
| Tompkins, V.D., Robert College, Roumeli Hissar . . . . . | Constantinople, Turkey. |

**Army Materials.**

|                                                        |                 |
|--------------------------------------------------------|-----------------|
| Schapira, J. M., Importer, 21 Colocotroni Str. . . . . | Athens, Greece. |
|--------------------------------------------------------|-----------------|

**Arsenal Machinery.**

|                                                   |                  |
|---------------------------------------------------|------------------|
| Niles-Bement-Pond Company, 111 Broadway . . . . . | New York, U.S.A. |
|---------------------------------------------------|------------------|

**Asbestos products.**

|                                                           |                  |
|-----------------------------------------------------------|------------------|
| Johns-Manville, H. W , C , Madison Av. & 41st St. . . . . | New York, U.S.A. |
|-----------------------------------------------------------|------------------|

**Asphalt products.**

|                                                            |                  |
|------------------------------------------------------------|------------------|
| Johns-Manville, H. W , Co., Madison Av. & 41st St. . . . . | New York, U.S.A. |
|------------------------------------------------------------|------------------|

**Attorneys-at-Law.**

|                                                           |                         |
|-----------------------------------------------------------|-------------------------|
| Carasso Joseph, Assicurazione Han . . . . .               | Constantinople, Turkey. |
| Chadarevian, Gemil, T., . . . . .                         | Aleppo, Turkey.         |
| Gulmezian, L., Merkez Rihtim Han . . . . .                | Constantinople, Turkey. |
| Lydecker, C. E., 2 Rector Street. . . . .                 | New York, U.S.A.        |
| National Credit Corporation, Title & Trust Bldg . . . . . | Chicago, U.S.A.         |



**Automobiles.**

|                                                     |                          |
|-----------------------------------------------------|--------------------------|
| Avigdor, M. S., 29, Küprülü Han, St. (Ford's) . . . | Constantinople, Turkey.  |
| Baladur, Chas. P., Importer, P. O. Box No. 161. . . | Smyrna, Turkey.          |
| Demaras Bros, Importer, 4 Philellinou Street . . .  | Athens, Greece.          |
| Guillermo Lorey, Imp., Djemaat Han, Rue Havra . .   | Constantinople, Turkey.  |
| Jan C. C. Schmidt, Imp., Djemaat Han, Rue Havra .   | » »                      |
| Keller, E. Theodor, Mgr. Fulias & Co. . . . .       | Athens, Greece.          |
| Studebaker Corporation, The, Mfrs. & Exporters . .  | South Bend, Ind., U.S.A. |
| The Coq Rouge Co. Ltd. Imp., Hovaghimian Han . .    | Constantinople, Turkey.  |
| Vrioni Pan. D., Importer, 4 Dephes Street. . . . .  | Athens, Greece.          |
| Wichita Falls Motor Co., Mfrs. & Exporters . . .    | Wichita Falls, U.S.A.    |

**Bacteriologists.**

|                                                |                           |
|------------------------------------------------|---------------------------|
| Mulford Co., K. H., 428 South 13th St. . . . . | Philadelphia, Pa., U.S.A. |
|------------------------------------------------|---------------------------|

**Bakers' & Confectioners' Supplies.**

|                                                     |                  |
|-----------------------------------------------------|------------------|
| Jaburg Bros , 1 & 3 Worth St . . . . .              | New York, U.S.A. |
| United Confectioners' Supply Co , 561 Greenwich St. | » » »            |

**Banks and Bankers.**

|                                                   |                          |
|---------------------------------------------------|--------------------------|
| Asfar & Co., . . . . .                            | Bagdad, Turkey.          |
| Assayas & Co. Jossifidi Han St. . . . .           | Constantinople, Turkey.  |
| Banque d'Athènes. . . . .                         | Constantinople, Turkey.  |
| » » . . . . .                                     | Athens, Greece.          |
| » » . . . . .                                     | Salonika, Greece.        |
| » » . . . . .                                     | Smyrna, Turkey.          |
| Banque Commerciale de Palestine . . . . .         | Jerusalem, Turkey.       |
| Banque Générale de Commerce et de Crédit, Stamb.  | Constantinople, Turkey.  |
| Banque d'Orient, Sophoclès Street . . . . .       | Athens, Greece.          |
| Banque Generale de Turquie . . . . .              | Constantinople, Turkey.  |
| Banque de Salonique . . . . .                     | Constantinople, Turkey.  |
| Banque Impériale Ottomane . . . . .               | » »                      |
| Banca Romana, Société Anonyme . . . . .           | Braila, Roumanie.        |
| Banca Romana. Palais de la "Generala" . . . . .   | » »                      |
| Bilinsky De, S. S., c/o Ionian Bank, . . . . .    | Athens, Greece.          |
| Bodossaki Athanassiades, Hovaghimian Han 2, Gal.. | Constantinople, Turkey.  |
| Capayannides, G. . . . .                          | Trebizonde, Turkey.      |
| Chamarakis, E. D. . . . .                         | Rethymno, Crete, Greece. |
| Dagher, Bustros & Co., . . . . .                  | Beirut, Turkey.          |
| Demaras Brothers. . . . .                         | Athens, Greece.          |
| Eliasco, J. C., c/o Bank of Athens . . . . .      | » »                      |
| Fattal Khalil & Fils, Damas. . . . .              | Syrie, Turkey.           |
| Jaroslawsky Simon A Banker at Odessa . . . . .    | Odessa, Russia.          |
| Lévy, Juda Gabriel . . . . .                      | Yanina, »                |
| Nicolaides, Louis, c/o Banque d'Orient . . . . .  | Athens, »                |
| Mitrani Semtov, Banker, Allalemdji Han Stamb. . . | Constantinople, Turkey.  |



|                                                |                         |
|------------------------------------------------|-------------------------|
| Phostiropoulo Frères . . . . .                 | Trebizond, Turkey.      |
| Sabbag & Fils . . . . .                        | Beirut, Turkey.         |
| Senn, E. E. de, Banker, Galata . . . . .       | Constantinople, Turkey. |
| The Commercial Bank of Greece . . . . .        | Athens, Greece.         |
| The National Bank of Greece . . . . .          | » »                     |
| Trad & Co., G. . . . .                         | Beirut, Turkey.         |
| V. D. Tchertchian, Aslan Han, Galata . . . . . | Constantinople, Turkey. |

#### Barley and other Cereals.

|                                         |                         |
|-----------------------------------------|-------------------------|
| Barff, P. G. & Co., Importers . . . . . | Smyrna, Turkey.         |
| Whittall J. W. & Co. Ltd . . . . .      | Constantinople, Turkey. |

#### Beds and Supplies.

|                                                        |                  |
|--------------------------------------------------------|------------------|
| Frost & Cundill, Inc., Exp., 64, Wall Street . . . . . | New York, U.S.A. |
| Lambichi, M. E, Importer . . . . .                     | Smyrna, Turkey.  |

#### Beer.

|                                        |                 |
|----------------------------------------|-----------------|
| Audi & Frères, S., Importers . . . . . | Beirut, Turkey. |
| Hindie Frères, Importers . . . . .     | Aleppo »        |

#### Belting.

|                                                       |                         |
|-------------------------------------------------------|-------------------------|
| C. Laughton & Co., Imp., 42 Perchembé Bazar . . . . . | Constantinople, Turkey. |
| Seferiades, S. A., Importer . . . . .                 | Smyrna, Turkey.         |

#### Bicycles & Sundries.

|                                                       |                          |
|-------------------------------------------------------|--------------------------|
| Buffalo Specialty Co., Exp., 375 Ellicott St. . . . . | Buffalo, N. Y., U.S.A.   |
| Wilcox-McKim Company . . . . .                        | Saginaw, Michig., U.S.A. |

#### Binders.

|                                                                              |                             |
|------------------------------------------------------------------------------|-----------------------------|
| Wood, Walter A., Mowing & Reaping Machinery Co., Mfrs. & Exporters . . . . . | Hoosick Falls, N.Y., U.S.A. |
|------------------------------------------------------------------------------|-----------------------------|

#### Blowing.

|                                                                   |                      |
|-------------------------------------------------------------------|----------------------|
| Southwark Foundry & Machine Co., Washington Ave & 5th St. . . . . | Philadelphia, U.S.A. |
|-------------------------------------------------------------------|----------------------|

#### Boots and Shoes.

|                                                                                    |                         |
|------------------------------------------------------------------------------------|-------------------------|
| Baker G. & A. Imp. Gde. Rue de Pera . . . . .                                      | Constantinople, Turkey. |
| Brown Shoe Co., Inc., Mfrs. & Exporters, 1018 Washington Ave. . . . .              | St. Louis, U.S.A.       |
| Cornfield & Goldstein Import., Méidandjik Ikindji Kénadjian Han, Stamboul. . . . . | Constantinople, Turkey. |
| Daoud & Abdo, Importers . . . . .                                                  | Beirut, Turkey.         |
| Elkiatib Salim, Importer, Elkiatib Han . . . . .                                   | Constantinople, Turkey. |



|                                                                           |                         |
|---------------------------------------------------------------------------|-------------------------|
| Etablissements Orosdi-Back, Importers . . . . .                           | Constantinople, Turkey. |
| Fulias & Company, Imp., Omer Abid Han, Gal. . . . .                       | " "                     |
| Hindié Frères, Importers . . . . .                                        | Aleppo, Turkey.         |
| Jacques Eskenazi, Imp., Sarioglou Han 9/10, St. . . . .                   | Constantinople, Turkey. |
| Mac Manus Brothers Ltd. Imp. Arslan Han 1-7 Per-<br>chembe Bazar. . . . . | " "                     |
| Magnifico, E. A., Importer . . . . .                                      | Smyrna, Turkey.         |
| Michel Lascaris, Importer, Emin Bey Han 19, St. . . . .                   | Constantinople, Turkey. |
| Moïse Salviche, Imp., Tophané, Rue Tabachané. . . . .                     | " "                     |
| Molho, Isaac, Importer . . . . .                                          | Salonika, Greece.       |
| Paul Joannides Fils Imp., Emin Bey Han 13/14, St. . . . .                 | Constantinople, Turkey. |
| Rosenwasser Bros., Mfrs. & Exp., 472 Broadway. . . . .                    | New York, U.S.A.        |
| Seiaky, Salomon J., Importer . . . . .                                    | Salonika, Greece.       |
| Steins Oriental Stores Ltd. Imp. G <sup>d</sup> . Rue de Péra . . . . .   | Constantinople, Turkey. |
| Tambakis, E. C., Importer . . . . .                                       | Smyrna, Turkey.         |
| Tchilinguirian, S., Imp., 42/3 Germania Han. . . . .                      | Constantinople, Turkey. |
| The Coq Rouge Co. Ltd., Imp., Hovaghimian Han. . . . .                    | " "                     |
| Ventura, Fils de S. Imp. Sultan Hamam, Pinto Han. . . . .                 | " "                     |
| Vladislav Cleyff, Imp., Inayet Han, Galata . . . . .                      | " "                     |

### Brandy.

|                                                   |                 |
|---------------------------------------------------|-----------------|
| Hellenique Wine & Spirit Co., Exporters . . . . . | Athens, Greece. |
|---------------------------------------------------|-----------------|

### Brick Machinery.

|                                                       |                  |
|-------------------------------------------------------|------------------|
| Slocum, Avram & Slocum, Exp., 30 Church Str . . . . . | New York, U.S.A. |
|-------------------------------------------------------|------------------|

### Butter.

|                                               |                   |
|-----------------------------------------------|-------------------|
| Habib, Megarbané, & Fils, Exporters . . . . . | Aleppo, Turkey.   |
| Jourdan Georgiades & Co., Exporters . . . . . | Salonika, Greece. |

### Builders & Naval Contractors.

|                                                           |                         |
|-----------------------------------------------------------|-------------------------|
| The British Slip-way and Repairing Yard, Djibaly. . . . . | Constantinople, Turkey. |
|-----------------------------------------------------------|-------------------------|

### Canary Seed.

|                                                                           |                         |
|---------------------------------------------------------------------------|-------------------------|
| Levant Products Trading Co., Importers, 38 40<br>W. 32nd Street . . . . . | New York, U.S.A.        |
| Whittall J. W. & Co., Exporters, Kenadjian Han St. . . . .                | Constantinople, Turkey. |

### Candles.

|                                     |                   |
|-------------------------------------|-------------------|
| Errera, Isaac G., Importer. . . . . | Salonika, Greece. |
|-------------------------------------|-------------------|

### Carpenters.

|                                                |                         |
|------------------------------------------------|-------------------------|
| Psalty, Geo. J., Rue Kabristan, Péra . . . . . | Constantinople, Turkey. |
|------------------------------------------------|-------------------------|

### Carpets and Rugs.

|                                                          |                         |
|----------------------------------------------------------|-------------------------|
| Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han. . . . . | Constantinople, Turkey. |
|----------------------------------------------------------|-------------------------|



|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| F. W. Chasseaud, Exporter, Agopian Han, Galata. . . | Constantinople, Turkey. |
| Griffitt W. & Company, Manufacturers . . . . .      | Smyrna, Turkey.         |
| Gulbenkian Bros. & Co., Exp. Gulbenkian Han. . .    | Constantinople, Turkey. |
| Haim, S., Musée Oriental, Kabristan 14, Péra. . .   | » »                     |
| Karadagli, A. C., Exporter Djéferié Han, Stamb. . . | » »                     |
| Kaftanizadé Frères & Cie, Mader Han 7/10, Galata. . | » »                     |
| Kevork Skender, K. & D., Exporters . . . . .        | Bagdad, Turkey.         |
| Nouri & Tewfik Elbagdadi, Exp., Djemaat Han Gal. .  | Constantinople, Turkey. |
| Maghak, Fathalla D., Exporter. . . . .              | Bagdad, Turkey.         |
| Mazlumian Frères, Exprs., Ralli Han, Stamboul. .    | Constantinople, Turkey. |
| Messayeh, Joseph J., Exporter. . . . .              | Bagdad, Turkey.         |
| Messulam, A., Exporter, Saidié Han, Stamboul . .    | Constantinople, Turkey. |
| Oriental Carpet Manufacturers, Exporters. . . . .   | Smyrna, Turkey.         |
| Oriental Carpet Manufacturers, Exporters. . . . .   | Constantinople, Turkey. |
| Panayotoglou, Avraam V., Exporter, Serai-Emir. . .  | Teheran, Persia.        |
| Roditi A., Exporter, Turkia Han 9/10, Stamboul . .  | Constantinople, Turkey. |
| Sadullah, R. Levy & Mandil, Exprs., Stamboul . .    | » »                     |
| Telfeyan & Co, S., Exprs., Germania Han. . . . .    | » »                     |
| Vayanos Frères, Manufacturers & Exporters, . . . .  | Konia, Turkey.          |
| Yoanidès, P, Spiro, Maison Louvre, Péra . . . . .   | Constantinople, Turkey. |

### Carriages, Vehicles, etc.

|                                                 |                           |
|-------------------------------------------------|---------------------------|
| Birch, James A., Exporter . . . . .             | Burlington, N. V., U.S.A. |
| Devlin Mfg. Co, (Carriage Hardware) . . . . .   | Philadelphia, U.S.A.      |
| Montgomery, Ward & Co., Exporters. . . . .      | Chicago, U.S.A.           |
| Studebaker Corporation, The, Exporters. . . . . | South Bend, Ind., U.S.A.  |
| The Sechler Co., 537-550 Fifth Street. . . . .  | Cincinnati, Ohio, U.S.A.  |

### Charters.

|                                                                               |                         |
|-------------------------------------------------------------------------------|-------------------------|
| Hirschowitz L. & L. Inselberg, Hudavendighiar Han .                           | Constantinople, Turkey. |
| Lupovitz Jacob, Rue Voïvoda, Voïvoda Han . . . . .                            | » »                     |
| Jean F. Salacha & Co., 96, Rue Voivoda, Galata . . .                          | » »                     |
| The British Slip-way & Repairing Yard, Djibaly. . .                           | » »                     |
| Zissi N. Metaxa & Son, Merkez Richtim Han 15, 16<br>III Floor Galata. . . . . | » »                     |

### Cheese.

|                                             |                   |
|---------------------------------------------|-------------------|
| Jordan Georgiades & Co, Exporters . . . . . | Salonika, Greece. |
|---------------------------------------------|-------------------|

### Chemicals.

|                                                    |                  |
|----------------------------------------------------|------------------|
| American Aniline Products, Inc. 80 Fifth Avenue, . | New York, U.S.A. |
|----------------------------------------------------|------------------|

### Chrome.

|                                                 |                   |
|-------------------------------------------------|-------------------|
| Bensussan, Fils de Samuel J., Exporter. . . . . | Salonika, Greece. |
|-------------------------------------------------|-------------------|

### Chirurgical Instruments

|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Maurice Faraggi, Importer, 10, Rue Sofiali. . . . . | Constantinople, Turkey. |
|-----------------------------------------------------|-------------------------|



**Cigarettes.**

The Levant Products Trading Co. 38-40 W. 32d. St. New York, U.S.A.

**Cigarette Paper**

The Maïr de Botton Cigar. Paper Co., Mfrs. & Exp. Salonika, Greece.  
P. Schild, Importer, Xantopoulo Han Stamboul . . Constantinople, Turkey.

**Cinematographic Films.**

Coûteaux, Bernard, Aslan Han, Galata. . . . . Constantinople, Turkey.  
Union Ciné-Théâtre d'Orient, Gde Rue de Pera 68       »       »

**Clocks and Watches.**

Enriquez, Clemente, Importers . . . . . Bagdad, Turkey.  
Etablissements Orosdi-Back, Importers . . . . . Constantinople, Turkey.  
Montgomery, Ward & Co., Exporters . . . . . Chicago, U.S.A.

**Clothing (Ready Made.)**

Schoucair & Kassis, Importers . . . . . Beirut, Turkey.  
Snellenburg Clothing Co., Exporters, Broadway  
and Wallace St., . . . . . Philadelphia, U.S.A.

**Coal.**

Canchi, Fratelli, Importers . . . . . Salonika, Greece.  
Drossos A. J. & Co., Importers, Ada Han, Galata. . Constantinople, Turkey.  
Foscolo Mango & Co. Ltd., Imp. Hovaghimian H. G.       »       »  
Goltzman Michel "Nord Ost". . . . .       »       »  
Molho, Isaac, Importer . . . . . Salonika, Greece.  
Pharaon & Fils, R., Importers . . . . . Beirut, Turkey.  
Reppen. Theo., Importer, Arabian Han . . . . . Constantinople, Turkey.  
Theodoridi & Co., Importers . . . . . Braïla, Roumania.

**Collections.**

National Credit Corporation, Title & Trust Bldg . . Chicago, U.S.A.

**Commercial Reports.**

National Credit Corporation, Title & Trust Bldg . . Chicago, U.S.A.

**Commercial Representatives.**

W. Morphy & Son—Crowe & Stevens . . . . . Patras, Greece.

**Concrete and Cement.**

Molho, Isaac, Importer. . . . . Salonika, Greece.  
Pecora Paint Co., Mfrs., & Exp., 4th & Venango Sts. Philadelphia, U.S.A.



**Concrete Reinforcements.**

The General Fireproofing Co., 395 Broadway . . . New York, U.S.A.

**Confectioner's Supplies,**

Raphael J. Cohen, Imp., Achir Eff. Han 19, St. . . Constantinople, Turkey.

Steins Oriental Stores Ltd. Importers, Pera . . . » »

**Constructors and Contractors.**

A. J. Drossos & Co., Esky Yomrouk, Ada Han 15 G. Constantinople, Turkey.

The British Slip-way and Repairing Yard., Djibaly, » »

**Commission Agents.—See General Importers and Exporters****Constructors & Contractors.**

A. J. Drossos & Co., Esky Yomruk, Ada Han 15, G. Constantinople, Turkey.

Afimus & Hacho. . . . . Beirut, Turkey.

Aftalion, S. B., P. O. Box, No 57 . . . . . Roustchouk, Bulgaria.

Assayas & Co. Jossifidis Han St. . . . . Constantinople, Turkey.

Balekdjian V. Brothers, Turkia Han, Stamboul . . . » »

Baroody Murad . . . . . Beirut, Turkey.

Barff, P. G. & Co. . . . . Smyrna, Turkey.

Bodossaki Athanassiades, Hovaghimian Han 2, Gal. Constantinople, Turkey.

Beylerian, H. 21, Hudavendighiar Han Galata . . . » »

Charitopoulo A., Buyuk Aboud Eff. Han 32 Mar-  
poutchilar, Stamboul. . . . . » »

Cornfield & Goldstein, Ikindji Kenadjian Han. . . » »

Danon & Semack, Medina Han St. . . . . » »

Dielmann G., Messadet Han 12, Stamboul . . . » »

Douch William, Buyuk Tunnel Han 5, Galata. . . » »

Edward La Fontaine Sons N° 1 Alla'emdjia Han St. » »

Elefter Melissarato, Omer Abid Han 36, Galata. . . » »

Fresco Marco N., Assicurazioni Generali H. 60/62 G. » »

Galani John A., Union Han 43/46 Galata. . . » »

Isidoro Geltrunk New York 102 Worth Street . . . New York, U. S. A.

Goltzman Michel., Nord-Ost. . . . . Constantinople, Turkey.

Hänni E., Matheo Han 21, Stamboul. . . . . » »

Hirschcowitz L. & Inselberg L., Hudavendighiar Han » »

Jacques Eskénazi, Sarioglou Han 9/10, Stamboul . . » »

Jacques Beruhel, Bahtiar Han 22, Galata . . . » »

Jean F. Salacha & Co., 96, Rue Voïvoda, Galata . . » »

Jean Jacques Gabellon, Ihsan Bey Han, Stamboul. » »

Karnig Agop Fils de, Aslan Han Galata . . . » »

Lahovary C. N. & Co. 25 Shareh Manakh . . . Cairo, Egypt.

M. Fenerdjian Fils, Baghtché Kapou Jeni Volto H. 16/18. Constantinople, Turkey.

Medina Aug. de, Hazzopoulo Han 43/43 St. . . » »

Moïse Salviche, Tophané, Rue Tabachané, Galata. . » »

Ojalvo Vital & Co., Xantopulo Han, St. . . » »

Roditi A., Turkia Han 9/10, Stamboul. . . » »

Sangursky & Cie., Galata, Moumhané, Couteaux H. 2 » »



|                                                                              |                         |
|------------------------------------------------------------------------------|-------------------------|
| Schmidt Jan C. C., Djemaat Han, Rue Havra. . . . .                           | Constantinople, Turkey. |
| Soussa Ibrahim & Co., 10/12 Buyuk Tan. Han Gal. . . . .                      | » »                     |
| Theodoridi & Co. . . . .                                                     | Braila, Roumania.       |
| V. D. Tchertchian, Aslan Han, Galata . . . . .                               | Constantinople, Turkey. |
| Varterian Nazareth Kaissari Han 20. St. . . . .                              | » »                     |
| Vefa Muhurdarovic, Anadolou Han 30, Stamboul . . . . .                       | » »                     |
| Vladislav Kleyff, Inayet Han, Galata . . . . .                               | » »                     |
| Zellich Henri & Co., 21, Rue Mahmoudié, Galata . . . . .                     | » »                     |
| Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28<br>III Floor Gal . . . . . | » »                     |

**Copper.**

|                                                            |                         |
|------------------------------------------------------------|-------------------------|
| Juda & Salmona, Importers . . . . .                        | Salonika, Greece.       |
| Navaro, Isaac J., Importer . . . . .                       | » »                     |
| Obégi & Co., Charles, Importers . . . . .                  | Aintab, Turkey.         |
| Phelps, Dodge C., Exporters, 99 John Str . . . . .         | New York, U.S.A.        |
| Picciotto & Co., Hillel, Importers . . . . .               | Aleppo, Turkey.         |
| Roditi, A., Importers & Exporters, Turkia Han St . . . . . | Constantinople, Turkey. |
| Shabandar, Mahmoud, Importer . . . . .                     | Bagdad, Turkey.         |
| Warde, Naasan & C., Importers . . . . .                    | Beirut, Turkey.         |

**Cots.**

|                                         |                        |
|-----------------------------------------|------------------------|
| The Hard Manufacturing Company. . . . . | Buffalo, N. Y., U.S.A. |
|-----------------------------------------|------------------------|

**Cotton.**

|                                                                         |                       |
|-------------------------------------------------------------------------|-----------------------|
| Aftalion, S. B., Importer, P. O. Box, No 57 . . . . .                   | Roustchouk, Bulgaria. |
| Brazzofoli, Max, Exporter . . . . .                                     | Mersina, Turkey.      |
| Debbas, Jean, Exporter . . . . .                                        | Tarsus, Turkey.       |
| Geo. H. Mc. Fadden & Bro., Exporters, New-York,<br>25 Broad St. . . . . | New-York, U. S. A.    |
| Lykiardopoulos Fils, A., Exporter . . . . .                             | Mersina, Turkey.      |
| Obégi and Co., Charles, Exporters . . . . .                             | Aintab, Turkey.       |
| Simeonoglou, Aristides, Exporter . . . . .                              | Adana, »              |
| Warde, Naasan and Co., Exporters . . . . .                              | Beirut, »             |

**Cotton Goods.**

|                                                         |                         |
|---------------------------------------------------------|-------------------------|
| Abdeni and Co., G. G., Importers . . . . .              | Aleppo, Turkey.         |
| Aftalion, S. B., Importer, P. O. Box, No 57 . . . . .   | Roustchouk, Bulgaria.   |
| Amory Browne & Co., 62 North Street. . . . .            | New York, U.S.A.        |
| Audi and Co., B., Importers . . . . .                   | Beirut, Turkey.         |
| Avedikian Frères, Importers . . . . .                   | Smyrna, »               |
| Baltazzi, Theo. S., Importer . . . . .                  | » »                     |
| Bear Mill Mfg. Co., 120 Franklin St. . . . .            | New York, U.S.A.        |
| Berk, Püttmann & Co., Importers . . . . .               | Bagdad, Turkey.         |
| Bozadjian, Mihran, Importer . . . . .                   | Adana, »                |
| Calinder, A., Importer . . . . .                        | Constantinople, Turkey. |
| Coûteaux, Bernard, Aslan Han, Galata . . . . .          | » »                     |
| Cornfield et Goldstein, Import., Kenadjian Han. . . . . | » »                     |



|                                                                                   |                         |
|-----------------------------------------------------------------------------------|-------------------------|
| Dobrowolsky & Co., Importers . . . . .                                            | Salonika, Greece.       |
| Elisha & Frères, Nessim, Importers . . . . .                                      | Bagdad, Turkey.         |
| Elkiatib, Salim, Importer, Elkiatib Han . . . . .                                 | Constantinople, Turkey. |
| Enriquez, Clemente, Importer . . . . .                                            | Bagdad, Turkey.         |
| Etablissements Orosdi-Back, Importers. . . . .                                    | Constantinople, Turkey. |
| Errera and Co., Ltd., Fils de G. A., Importers . . . . .                          | Salonika, Greece.       |
| F. W. Chasseaud, Importer, Agopian Han, Galata. . . . .                           | Constantinople, Turkey. |
| Féradian K., Importer, Alyanak Han, No. 14-15 . . . . .                           | » »                     |
| Fils d'Abram Nahman, Importers. . . . .                                           | Salonika, Greece.       |
| Frost & Cundill, Inc., Exporters, 64, Wall St. . . . .                            | New York, U. S. A.      |
| Gelat, Elias Thomas, Importer . . . . .                                           | Jerusalem, Turkey.      |
| Geo. H. Mc. Fadden & Bro., Exporters, New-York,<br>25 Broad St. . . . .           | New-York, U. S. A.      |
| Haddad, Elias And., Importer . . . . .                                            | Beirut, Turkey.         |
| Haldéopoulo N. P., Importer . . . . .                                             | Trebizond, Turkey.      |
| Hammer & Hirzel, Importers Buyuk Yéni Han . . . . .                               | Constantinople, Turkey. |
| Hänni E., Imp., Matheo Han 21, Stamboul. . . . .                                  | » »                     |
| Hassid & Co., A. M., Importers. . . . .                                           | Salonika, Greece        |
| Hassid, Joseph Albert, Importer. . . . .                                          | Salonika, Greece.       |
| Hindié, Elias, Importer . . . . .                                                 | Aleppo, Turkey.         |
| Hochstrasser & Co, Importers. . . . .                                             | Trebizond, Turkey.      |
| Hochstrasser & Co Importers. . . . .                                              | Samsoun, Turkey.        |
| Jahiel, Isaak J., Importer. . . . .                                               | Salonika, Greece.       |
| Jeboury, Beytoun, Importer . . . . .                                              | Bagdad, Turkey.         |
| Juda & Salmona, Importers . . . . .                                               | Salonika, Greece.       |
| Kabbaz & Co, P. A., Importers . . . . .                                           | Aleppo, Turkey.         |
| Kahn Frères, Importer, 1 <sup>er</sup> Vakif Han 37/39. St. . . . .               | Constantinople, Turkey. |
| Klonski, A. H., Importer . . . . .                                                | Hebron, Turkey.         |
| Lebet Frères & Cie., Imp. Basmadjian Han, St. . . . .                             | Constantinople, Turkey. |
| Levant Trade Bureau, Imp., Perchembe Bazar Sinas-<br>son Han No 2. Gal. . . . .   | » »                     |
| Mac Manus Brothers Ltd., Importers, Aslan Han<br>Perchembe Bazar 1-7 Gal. . . . . | » »                     |
| Maghak, Fathalla D., Importer . . . . .                                           | Bagdad, Turkey.         |
| Manachy, Lorenzo Y., Importer . . . . .                                           | Aleppo, Turkey.         |
| Marcantonakis & Manoussakis. . . . .                                              | Candia, Crete, Greece.  |
| Manuelian & Co., H., Importers. . . . .                                           | Mersina, Turkey.        |
| Medina Aug. de, Importer Hazzopoulo Han 43/43 St. . . . .                         | Constantinople, Turkey. |
| Messayeh, Joseph J., Importer . . . . .                                           | Bagdad, Turkey.         |
| Michel Lascaris, Imp., Emin Bey Han 19, St. . . . .                               | Constantinople, Turkey. |
| Morpurgo Moïse, Importer . . . . .                                                | Salonika, Greece.       |
| Mouradian, Kevork, Importer, Stamboul . . . . .                                   | Constantinople, Turkey. |
| Neumann Frères, Imp., Emin Bey Han 13/14, St. . . . .                             | » »                     |
| Nouri & Tewfik Elbagdadi, Imp., Djemaat Han Gal. . . . .                          | » »                     |
| Panayotoglou Avraam V., Importer, Serai-Emir . . . . .                            | Teheran, Persia.        |
| Paul Joannides Fils, Imp., Emin Bey Han 13/14 . . . . .                           | Constantinople, Turkey. |
| Peristiany & Frères, J. Th., Importers. . . . .                                   | Alexandretta, Turkey.   |
| Philippou. A., Importer . . . . .                                                 | Yanina, Greece.         |
| Picciotto & Co, Hillel, Importers . . . . .                                       | Aleppo, Turkey.         |
| Prodromides, K. . . . .                                                           | Mersina, Turkey.        |
| Raphael J. Cohen, Imp., Achir Eff, Han 19, St. . . . .                            | Constantinople, Turkey. |



|                                                      |                  |                         |
|------------------------------------------------------|------------------|-------------------------|
| Roditti, A., Importers & Exporters                   | Turkia Han . . . | Constantinople, Turkey. |
| Salloum, Helou & Co., Importers . . . . .            |                  | Beirut, Turkey.         |
| Saporta & Baraha, Corentin, Importers . . . . .      |                  | Salonika, Greece.       |
| Sasoon & Co., David, Importers. . . . .              |                  | Bagdad, Turkey.         |
| Sciaky, V. & Co., Importers . . . . .                |                  | Salonika, Greece.       |
| Schuep & Co., Importers . . . . .                    |                  | Aleppo, Turkey.         |
| Sirgi, M., & Co., Importers. . . . .                 |                  | Beirut, Turkey.         |
| Stafford G. & A. & Co. 22 Thomas St. . . . .         |                  | New York, U.S.A.        |
| Stevens & Co., J. P., Exp., 23 & 22 Thomas St. . . . |                  | New York, U.S.A.        |
| Tchilinguirian, S. Imp., 42/3, Germania Han . . . .  |                  | Constantinople, Turkey. |
| The Coq Rouge Co. Ltd., Imp., Hovaghimian Han..      |                  | » »                     |
| Tiano, Henry, Importer . . . . .                     |                  | Salonika, Greece.       |
| Vafiadachi, M. & A, Importers. . . . .               |                  | Smyrna, Turkey.         |
| Varbetian, L. & L., Importers. . . . .               |                  | Smyrna, Turkey.         |
| Ventura Fils de S., Importers, Pinto Han, St. . . .  |                  | Constantinople, Turkey. |
| Vogel Konrad, Impr., Buyuk Yéni Han Stamboul .       |                  | » »                     |
| Wellington, Sears & Co., 93 Franklin Street . . . .  |                  | Boston, U. S. A.        |
| Whittall, J. W. & Co. Ltd . . . . .                  |                  | Constantinople, Turkey. |
| Zarifi L, Importer, Hagopian Han, Galata . . . . .   |                  | » »                     |
| Zelveian, M. & K. S. Importers . . . . .             |                  | Mersina, Turkey.        |

#### Cotton Seed Oil

|                                                                                |  |                           |
|--------------------------------------------------------------------------------|--|---------------------------|
| Aftalion, S. B., Importer, P. G. Box. No. 57 . . . .                           |  | Roustchouk, Bulgaria.     |
| Amar & Co., S., Importers, Validé Sultan Han . . .                             |  | Constantinople, Turkey.   |
| American Cotton Oil C., Exp., 27, Beaver Street . .                            |  | New York, U. S A.         |
| Aspegren & Co., Exporters, Produce Exchange . . .                              |  | New York, U. S A.         |
| Cariciopoulo, Marc C, Importers, Ibrahim Rifaat<br>Pacha Han, Galata . . . . . |  | Constantinople, Turkey.   |
| Christofa, Apostole P. H., Importer . . . . .                                  |  | Mitylene, Greece,         |
| Damianos N. D. P. D. B, 23 . . . . .                                           |  | Athens, Greece.           |
| Danon & Semack, Imp., Medina Han, St. . . . .                                  |  | Constantinople, Turkey.   |
| Elkiatib, Salim, Importer, Elkiatib Han. . . . .                               |  | » »                       |
| F. W. Chasseaud, Importer, Agopian Han, Galata. .                              |  | » »                       |
| Féradian, K., Importer, Alyanak Han, No. 14-15 . .                             |  | Constantinople, Turkey.   |
| Fils d'Abram Nahman, Importers . . . . .                                       |  | Salonika, Greece.         |
| Frost & Cundill, Inc., Exporters, 64 Wall Street . .                           |  | New York, U. S. A.        |
| Fulias & Co., Imp., Omer Abid Han Galata . . . .                               |  | Constantinople, Turkey.   |
| Hammer & Hirzel, Importers, Buyuk Yeni Han . .                                 |  | » »                       |
| Juda & Salmona, Importers. . . . .                                             |  | Salonika, Greece.         |
| Keller, E., Theodor, Mgr. Fulias & Co., Importer. .                            |  | Athens, Greece.           |
| Lebet Frères & Cie., Import., Basmadjian Han, St. .                            |  | Constantinople, Turkey.   |
| Louisville Cotton Oil Co., Mfrs. & Exporters. . . .                            |  | Louisville, Ky., U. S. A. |
| Manachy, Lorenzo Y., Importer. . . . .                                         |  | Aleppo, Turkey.           |
| Marcopoli & Co., V., Importers . . . . .                                       |  | Alexandretta, Turkey.     |
| Modiano F., Co., Importers. . . . .                                            |  | Salonika, Greece.         |
| Molho, Isaac, Importer. . . . .                                                |  | » »                       |
| Michel Lascaris, Imp., Emin Bey Han 19, Stamb..                                |  | Constantinople, Turkey.   |
| Navarro, Em. Is., Importer. . . . .                                            |  | » »                       |
| Paul Joannides Fils, Imp., Emin Bey Han 13/14, St.                             |  | » »                       |
| Pharaon, Issa, Schoucair & Co., Importers. . . . .                             |  | Beirut, Turkey.           |



|                                                        |                            |
|--------------------------------------------------------|----------------------------|
| Procter & Gamble Co., Exporters . . . . .              | Cincinnati, Ohio, U. S. A. |
| Roussio & Danon, Importers, Djelal Bey Han . . . . .   | Constantinople, Turkey.    |
| Sarantis Frères, Importers, Omar Abid Han . . . . .    | » »                        |
| Sciaky, V., & Co., Importers . . . . .                 | Salonika, Greece.          |
| Tasartez & Barzilai, Importers, Tohafdjî Han . . . . . | Constantinople, Turkey.    |
| Tchilinguirian, S., Imp., 42/3 Germania Han . . . . .  | Constantinople, Turkey.    |
| Tiano, Henri. Importer . . . . .                       | Salonika, Greece.          |
| Vogel Konrad, Impr., Buyuk Yeni Han Stamboul . . . . . | Constantinople, Turkey.    |
| Whittall, J. W. & Co. Ltd . . . . .                    | » »                        |
| Xanthos, C., Importer . . . . .                        | Salonika, Greece.          |

### Cotton Seed Oil Mill Machinery

|                                                    |                      |
|----------------------------------------------------|----------------------|
| Sprout, Waldron & Co., Mfrs. & Exporters . . . . . | Muncy, Pa., U. S. A. |
|----------------------------------------------------|----------------------|

### Cotton Yarn

|                                                             |                         |
|-------------------------------------------------------------|-------------------------|
| Abdeni & Co., G. G., Importers . . . . .                    | Aleppo, Turkey.         |
| Audi & Co., B., Importers . . . . .                         | Beirut, Turkey.         |
| Baltazzi, Theo. S., Importers . . . . .                     | Smyrna, Turkey.         |
| Bensussan, Fils de Samuel J., Importer & Exporter . . . . . | Salonika, Greece.       |
| Errera & Co., Fils de G. A., Importer . . . . .             | Salonika, Greece.       |
| Hänni E., Importer, Matheo Han 21, Stamboul . . . . .       | Constantinople, Turkey. |
| Hindié, Elias Importer . . . . .                            | Aleppo, Turkey.         |
| Mosseri, Albert, Importer . . . . .                         | Salonika, Greece.       |
| Mouradian, Kevork, Importer, Stamboul . . . . .             | Constantinople, Turkey. |
| Peristiany & Co., T. John, Importers . . . . .              | Alexandretta, Turkey.   |
| Simeonoglou, Aristides, Exporter . . . . .                  | Adana, Turkey.          |
| Tchilinguirian, S., Imp. 42,3 Germania Han . . . . .        | Constantinople, Turkey. |

### Cribs.

|                                          |                          |
|------------------------------------------|--------------------------|
| The Hard Manufacturing Company . . . . . | Buffalo, N. Y., U. S. A. |
|------------------------------------------|--------------------------|

### Currants.

|                                     |                |
|-------------------------------------|----------------|
| Cremidi Bros., Exporters . . . . .  | Patras Greece. |
| Hancock & Wood, Exporters . . . . . | » »            |

### Customs House Brokers.

|                                                          |                         |
|----------------------------------------------------------|-------------------------|
| Curmusi, Theo. N., Tchiliki Rihtim Han, Galata . . . . . | Constantinople, Turkey. |
| Khourî Farra Alex. . . . .                               | Beirut Turkey.          |
| Lupovitz Jacob, Voïvoda Han, Rue Voïvoda . . . . .       | Constantinople, Turkey. |

### Decoration (Interior).

|                                               |                         |
|-----------------------------------------------|-------------------------|
| Psalty Geo. J., Rue Kabristan, Péra . . . . . | Constantinople, Turkey. |
|-----------------------------------------------|-------------------------|

### Dental Supplies.

|                                                           |                 |
|-----------------------------------------------------------|-----------------|
| Alexiou Thanos, Importer 18 B Châteaubriand Str . . . . . | Athens, Greece. |
|-----------------------------------------------------------|-----------------|



|                                                                                    |                         |
|------------------------------------------------------------------------------------|-------------------------|
| Maurice Faraggi, Importer, 10, Rue Sofiali, Pera . . .                             | Constantinople, Turkey. |
| Spyrides, Const., Importer. . . . .                                                | Athens, Greece.         |
| White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. . . . . | Philadelphia, U.S.A.    |

**Department Stores.**

|                                                      |                         |
|------------------------------------------------------|-------------------------|
| Buffalo Specialty Company, 375 Ellicott Street . . . | Buffalo, N. Y., U.S.A.  |
| Etablissements Orosdi-Back. . . . .                  | Constantinople, Turkey. |
| Melki & Menassah . . . . .                           | Beirut, Turkey.         |
| Montgomery, Ward & Co. . . . .                       | Chicago, Ill., U.S.A.   |

**Doors and Windows.**

|                                                                           |                  |
|---------------------------------------------------------------------------|------------------|
| North American Wood Products Corporation Exp.<br>50 Union Square. . . . . | New York, U.S.A. |
|---------------------------------------------------------------------------|------------------|

**Draperies.**

|                                     |                 |
|-------------------------------------|-----------------|
| Audi & Co., B., Importers . . . . . | Beirut, Turkey. |
|-------------------------------------|-----------------|

**Drugs and Pharmaceutical Products.**

|                                                      |                         |
|------------------------------------------------------|-------------------------|
| Audi & Co., B., Importers . . . . .                  | Beirut, Turkey.         |
| Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St. | New York, U.S.A.        |
| Droguerie Centrale d'Orient Ltd. Imp. . . . .        | Constantinople, Turkey. |
| Fellows Co., The Manufacturers, 26 Christofes St. .  | New York, U. S. A.      |
| Frost & Cundil, Inc., Exporters, 64 Wall Street .    | » » »                   |
| Hannania, Joseph, Importer . . . . .                 | Bagdad, Turkey.         |
| Juda & Salmona, Importers. . . . .                   | Salonika, Greece.       |
| Maurice Faraggi, Importer, 10, Rue Sofiali, Pera . . | Constantinople, Turkey. |
| Mourad Bey Baroudi, Importer . . . . .               | Beirut, Turkey.         |
| Mulford Co., H. K., Exporters 428 S. 13th Street .   | Philadelphia, U.S.A.    |
| Orosdi-Back, Etablissements Importers. . . . .       | Constantinople, Turkey. |
| Philadelphia Quatz Co., Exporter 121 S. 3d. Street . | Philadelphia, U.S.A.    |
| Sirgi M., & Co. Importer. . . . .                    | Beirut, Turkey.         |
| Spyrides, Const., Importer. . . . .                  | Athens, Greece.         |
| The Rio Chemical Co. 79 Barrow St. . . . .           | New York, U.S.A.        |
| West Electric Hair Curler Co., 45 S. Front St. . .   | Philadelphia U.S.A.     |

**Drugists' Sundries.**

|                                    |                 |
|------------------------------------|-----------------|
| Baroody, Murad, Importer . . . . . | Beirut, Turkey. |
|------------------------------------|-----------------|

**Dry Goods.**

|                                         |                  |
|-----------------------------------------|------------------|
| Melissinos, Bernard, Importer . . . . . | Pireaus, Greece. |
|-----------------------------------------|------------------|

**Dyes.**

|                                                  |                  |
|--------------------------------------------------|------------------|
| American Aniline Products, Inc. 80 Fifth Avenue, | New York, U.S.A. |
| Muller, Ch. F., Importer 20 Apollo Str. . . . .  | Athens, Greece.  |
| Schuep & Co., Importers . . . . .                | Aleppo, Turkey   |



**Earth Handling Machinery.**

Western, Wheeled Scraper Co., Mfrs. & Exporters . . . Aurora Ill., U.S.A.

**Electrical Machinery and Supplies.**

Balladur, Chas. P., Importers. . . . . Smyrna, Turkey.

**Electric Traveling Cranes.**

Niles-Bement-Pond Co., Exporters, 111 Broadway . . . New York, U.S.A.

**Electrical Supplies.**

|                                                                                          |                         |
|------------------------------------------------------------------------------------------|-------------------------|
| Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . .                                     | Constantinople, Turkey. |
| Beylerian H. 21 Hudavendighiar Han Galata . . .                                          | » »                     |
| „Gradiwo ” Société Commercial par action, Imp. . .                                       | Varna, Bulgaria.        |
| Johns-Manville Co., H. W., . . . . .                                                     | New York, U.S.A.        |
| «Labor» Societata Anonima de Comert si Industrie,<br>Bucarest, 19, Str. Regala . . . . . | Bucarest, Roumania.     |
| Levy Marco & Fils, Importers & Exporters Ladjivert<br>Camondo Han Gal. . . . .           | Constantinople, Turkey. |
| Mac Manus Brothers Ltd. Importers, Galata Per-<br>chembé Bazar Arslan Han 1-7. . . . .   | Constantinople, Turkey. |
| Sidney Newill & Co., Importers, Kevork Bey Han .                                         | » »                     |
| Société Hellénique d'Electricité . . . . .                                               | Athens, Greece.         |
| Ventura Fils de S. Importers, Pinto Han, Stamboul.                                       | Constantinople, Turkey. |
| Western Electric Co., Exporters. . . . .                                                 | New York, U.S.A.        |

**Elevators.**

Essayan & Frères, Hagop, Importers . . . . . Constantinople, Turkey.

**Engines (Gasoline, Traction, Corliss &c).**

|                                                     |                        |
|-----------------------------------------------------|------------------------|
| Avedikian Frères Importers . . . . .                | Smyrna, Turkey.        |
| Avery Co., Exporters . . . . .                      | Peoria, Ill., U.S.A.   |
| Farquhar & C., A. B., Mfrs. & Exp. Cotton Ex. Bldg. | New York, U.S.A.       |
| Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. . | » » »                  |
| Southwark Foundry & Machine Co., Exporters . . .    | Philadelphia, U.S.A.   |
| Standard Gas Engine Co., Mfrs. & Exprs . . . . .    | San-Francisco, U.S.A.  |
| Waterloo Gasoline Engine Co., Exprs . . . . .       | Waterloo, Iowa, U.S.A. |
| Wichita Falls Motor Co., Mfrs. & Exprs . . . . .    | Wichita Falls, U.S.A.  |
| Wilcox, McKim Company, Exporters . . . . .          | Saginaw, Mich., U.S.A. |

**Engineering.**

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| Aperguis & Co., N. A., Bahtiar Han, Galata . . . . | Constantinople, Turkey. |
| Aftimus & Hacho . . . . .                          | Beirut, Turkey.         |
| William Douch, Buyuk Tunnel Han 5, Galata. . . .   | Constantinople, Turkey. |



**Expanded Metal.**

The General Fireproofing Company, 395 Broadway. New York, U.S.A.

**Feed Milling Machinery.**

Sprout, Waldron & Co., Mfrs., & Exporters . . . . Muncy, Pa., U.S.A.

**Feed Stuffs.**

Corn Products Refining Co., Exporters. . . . . New York, U.S.A.

**Fennel Seed.**

Scialom, Albert & Co., Exporters . . . . . Salonica, Greece.

**Firearms and Ammunition.**

Coenca Frères, Importers . . . . . Constantinople, Turkey.

Picciotto & Co., Hillel, Importers . . . . . Aleppo, Turkey.

**Fire Engine Trucks.**

Wichita Falls Mottor Co., Mfrs. & Exprs., . . . . Wichita Falls, U.S.A.

**Fire Extinguishers.**

Johns-Manville, H. W., Co., Exporters. . . . . New York, U.S.A.

**Fittings.**

Devlin Mfg. Co., Thos., Exporters. . . . . Philadelphia, U.S.A.

Flagg, Stanley G., Mfr. & Exporter . . . . . » »

**Fish (Dried, Salted).**

Hancock & Wood, Importers . . . . . Patras, Greece.

**Flooring.**

Barrett Mfg. Co., Exporters, Morris Bldg., . . . . Philadelphia, U S A.

**Flour.**

Barcoulis S. Imp. . . . . Constantinople, Turkey.

Capayannides, G., Importer. . . . . Trebizond, Turkey.

Cariciopoulo, Marc C., Importer, Galata . . . . . Constantinople »

Coûteaux, Bernard, Aslan Han, Galata . . . . . Constantinople. Turkey.

Demitri M. Margaritoff, Arnopoulo Han Stamboul. . . . . » »

Eckhardt & Co., John W., Exporters . . . . . Chicago, U.S.A.

Fils d'Abram Nahman, Importers . . . . . Salonika, Greece.

Goltzman Michel "Nord Ost". . . . . Constantinople, Turkey.

Hadjopoulo & Sperco, Inc., Exporters . . . . . New York, U.S.A.

Hassid & Co., A. M., Importers . . . . . Salonika, Greece.

Jahiel, Isak J., Importer . . . . . » »



|                                                   |                         |
|---------------------------------------------------|-------------------------|
| Kouyoumdjian, Khosrov, Importer . . . . .         | Bagdad, Turkey.         |
| Modiano, F., & Co., Importers . . . . .           | Salonika, Greece.       |
| Molho, Isaac, Importer. . . . .                   | Salonika, Greece.       |
| Schiaky, V. & Co., Importer . . . . .             | » »                     |
| Slocum, Avram & Slocum, Exp. 30 Church St., . .   | New York, U.S.A.        |
| Stock & Mountain, Imp., 13 Kaisseri Han St. . . . | Constantinople, Turkey. |
| Vogel Konrad, Impr., Buyuk Yeni Han Stamb. . .    | » »                     |
| Vrioni, D. Pan., Importer, 4 Dephes Str. . . . .  | Athens, Greece.         |

### Flour Milling Machinery.

|                                           |                    |
|-------------------------------------------|--------------------|
| Balladur, Chas. P. Importers . . . . .    | Smyrna, Turkey.    |
| Sprout, Waldron & Co., Exporters. . . . . | Muncy, Pa., U.S.A. |

### Fountain Pens.

|                                                                                                 |                         |
|-------------------------------------------------------------------------------------------------|-------------------------|
| Kroubalkian, K., Importers Sole Agent for Turkey<br>Konclin Pen Mfg. of New York U.S.A. Gal . . | Constantinople, Turkey. |
| Waterman Co., L. E., Exporters, 173, Broadway . .                                               | New York, U.S.A.        |

### Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.).

|                                                                                      |                         |
|--------------------------------------------------------------------------------------|-------------------------|
| Aron Jacob Manoach Exporters, Foundouklian Han.                                      | Constantinople, Turkey. |
| Asfar & Co., Date Packers & Exporters . . . . .                                      | Bagdad Turkey           |
| Banque Générale de Commerce et de Crédit Exporters, Meidandjik 3, Stamboul . . . . . | Constantinople, Turkey. |
| Barff & Co., Ltd., P. G., Exporters . . . . .                                        | Smyrna »                |
| Cherry Louis D., Importer 52 S. 60th St. . . . .                                     | Philadelphia, U.S.A.    |
| Coenca Frères, Exporters. . . . .                                                    | Constantinople, Turkey. |
| Damianos N. D. P. O. B. 23 . . . . .                                                 | Athens, Greece.         |
| Eustratiades, Alex., N., Exporter . . . . .                                          | Smyrna Turkey.          |
| Georgiadès & Co., Exporters . . . . .                                                | » »                     |
| Habicht, Braun & Co., Imp., Hudson & Laight St.                                      | New York, U.S.A.        |
| Hadjopoulo & Sperco, Inc., Imp., 29 Broadway. . .                                    | » » »                   |
| Hochtrasser & Co., Exporters. . . . .                                                | Samsoun, Turkey.        |
| » » » » . . . . .                                                                    | Trebizond, »            |
| Jaburg Brothers, Importers 1-2 Worth Street . . .                                    | New York, U.S.A.        |
| Klonski, A. H., Exporter . . . . .                                                   | Hebron, Turkey.         |
| Mac Manus Brothers Ltd., Exporters . . . . .                                         | Constantinople, Turkey. |
| Maghak, Fathalla D., Exporter . . . . .                                              | Bagdad, »               |
| Marcantonakis & Manoussakis, Exporters . . . . .                                     | Candia, Crete, Greece.  |
| Mégarbané, G. H., Exporter . . . . .                                                 | Aintab, Turkey.         |
| Mégarbané, & Fils, Habib, Exporters . . . . .                                        | Aleppo, »               |
| Messayeh, Joseph J., Exporter . . . . .                                              | Bagdad, »               |
| Missir & Co., Exporters . . . . .                                                    | Smyrna, Turkey          |
| Pastene & Co., Inc., Importers . . . . .                                             | New York, U.S.A.        |
| Reggio & Co., Ant., Exporters . . . . .                                              | Smyrna, Turkey.         |
| Reggio, Abel, 105, Hudson Street, Agents . . . . .                                   | New York U.S.A.         |
| Oscar, Mizrahi, Exporters, Djedid Han St.. . . .                                     | Constantinople, Turkey  |
| Schild P., Exporters, Xantopoulo Han. . . . .                                        | » »                     |
| Schamasch, Gourgie & Co., Exporters . . . . .                                        | Bagdad, Turkey.         |
| Shabandar Mahmoud, Exporter . . . . .                                                | » »                     |



|                                                   |                         |
|---------------------------------------------------|-------------------------|
| The Levant Products Trading Co., Importers . . .  | New York, U.S.A.        |
| Warde, Naasan & Co., Exporters . . . . .          | Beirut, Turkey.         |
| Whittall J. W. & Co. Ltd. . . . .                 | Constantinople, Turkey. |
| Wönckhaus & Co., Robert, Exporters of Dates . . . | Bagdad, »               |

### Furniture.

|                                                     |                            |
|-----------------------------------------------------|----------------------------|
| Karpen & Bros., Mfrs. & Exprs. 37th. St. & B'way .  | New York, U.S.A.           |
| Kroubalkian, K., Importer, Grand Tunnel Han G. .    | Constantinople, Turkey.    |
| Lambichi, M. E., Importer . . . . .                 | Smyrna, Turkey.            |
| Montgomery, Ward & Co., Exporters . . . . .         | Chicago, U S A             |
| Nahmias, Samuel et Fils, Importers . . . . .        | Salonika, Greece.          |
| Psalty, Geo. J., Mfr. & Importer, R. Kabristan. . . | Constantinople, Turkey.    |
| Sioufi Elie, Manufacturer . . . . .                 | Beirut, Turkey.            |
| Tagger, J. H., Importers . . . . .                  | Jaffa & Jerusalem, Turkey. |
| Wilcox, McKim Company, Exporters . . . . .          | Saginaw, Michig., U.S.A.   |

### Galvanized Sheet Metals.

|                                                     |                  |
|-----------------------------------------------------|------------------|
| United States Steel Products Co., Exporters . . . . | New York, U.S.A. |
|-----------------------------------------------------|------------------|

### Glass.

|                                                                      |                   |
|----------------------------------------------------------------------|-------------------|
| Navarro, Isaac J., Importer. . . . .                                 | Salonika, Greece. |
| North American Wood Products Corp. Exp. 50 Union<br>Square . . . . . | New York, U.S.A.  |
| Sayeg Frères, Importers . . . . .                                    | Beirut, Turkey.   |

### General Exporters and Importers.

|                                                                                                                                                  |                         |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| A. Cosmetto & Co. Omar Abed Han 10/13, Galata .                                                                                                  | Constantinople, Turkey. |
| A. Roditi, Turkia Han 9/10, Stamboul. . . . .                                                                                                    | Constantinople, Turkey  |
| A. J. Drossos & Co. Rue Eski Yomruk, Ada Han. .                                                                                                  | » »                     |
| Abazoglou Jean, Abed Han 30, Galata . . . . .                                                                                                    | » »                     |
| Abdeni & Co. . . . .                                                                                                                             | Aleppo, Turkey.         |
| Abramowitz, Leon P. . . . .                                                                                                                      | Bucharest, Roumania.    |
| Aftalion. S. B., P. O. Box, No. 57. . . . .                                                                                                      | Roustchouk, Bulgaria.   |
| Aliferis, G., 37 Praxiteles Street . . . . .                                                                                                     | Athens, Greece.         |
| American & Eastern Trading Co. 36 Av. d'Opera . .                                                                                                | Paris, France.          |
| American Foreign Trade Corporation, 51 Rue des<br>Banques Agopian Han Galata. . . . .                                                            | Constantinople, Turkey. |
| American Webbing Manufacturers Export Corp.<br>Exp. & Man. of elastic & non-elastic webbing<br>shoe laces, corset laces etc. etc. 395 Broadway . | New York, U.S.A.        |
| Aron Jacob Manoach, Foundouklian Han 5/10, St. .                                                                                                 | Constantinople, Turkey. |
| Asfar & Co . . . . .                                                                                                                             | Bagdad, Turkey.         |
| Assa, Salomon H., Sarioglou Han, Stamboul . . . .                                                                                                | Constantinople, Turkey. |
| Assayas & Co., Youssifidi Han No. 2 Stamb. . . .                                                                                                 | » »                     |
| Audi & Co., B. . . . .                                                                                                                           | Beirut, Turkey.         |
| Baker G. & A. Ltd., Grand'Rue de Pera. . . . .                                                                                                   | Constantinople, Turkey. |
| Banning Hubert, 17 E. 128th St . . . . .                                                                                                         | New York, U.S.A.        |
| Banque Générale de Commerce et de Crédit, St. .                                                                                                  | Constantinople, Turkey. |
| Banque Commerciale de Palestine. . . . .                                                                                                         | Jerusalem, Turkey.      |
| Bladwin, Theo. A . . . . .                                                                                                                       | Brussa, Turkey.         |



|                                                                         |                          |
|-------------------------------------------------------------------------|--------------------------|
| Bensussan, Fils de Samuel J., . . . . .                                 | Salonika, Greece.        |
| Benveniste, Haim & Albert . . . . .                                     | Salonika, Greece.        |
| Berk, Püttmann & Co . . . . .                                           | Bagdad, Turkey.          |
| Beruhel Jacques, Bahtiar Han 22, Galata . . . . .                       | Constantinople, Turkey.  |
| Bodossaki Athanassiades Hovaghimian Han 2, Galata . . . . .             | Constantinople, Turkey.  |
| Camhi Raphael & Fils, Boyadji Han St. . . . .                           | » »                      |
| Capayannides, G. . . . .                                                | Trebizond, Turkey.       |
| Chamarakis, E. D. . . . .                                               | Rethymno, Crete, Greece. |
| Charitopoulo A., Buyuk Aboud Eff. Han Marpou-<br>tchilar Stamb. . . . . | Constantinople, Turkey.  |
| Coenca Frères . . . . .                                                 | » »                      |
| Constantine N. Cofinas, St. Theodorides Square 9 . . . . .              | Athens, Greece.          |
| Combustibilul Anglo-Roman, Bucarest, 19, St. Regala . . . . .           | Bucarest, Roumania.      |
| Cornfield & Goldstein, Ikindji Kenadjian Han . . . . .                  | Constantinople, Turkey.  |
| Damianos N. D. P. O. B. 23 . . . . .                                    | Athens, Greece.          |
| Demaras Brothers . . . . .                                              | » »                      |
| Demetri M. Margaritoff, Arnopoulo Han, St. . . . .                      | Constantinople, Turkey.  |
| Dizengoff, M. . . . .                                                   | Jaffa, Turkey.           |
| E. Hanni, Matheo Han 21, Stamboul . . . . .                             | Constantinople, Turkey.  |
| Eskénazi Jacques Sarioglou Han 19, Stamboul . . . . .                   | » »                      |
| Elefter Melissarato, Omar Abid Han 36, Galata . . . . .                 | » »                      |
| Eustratiades, Alex. N. . . . .                                          | Smyrna, Turkey           |
| F. W. Chasseaud, Agopian Han, Galata . . . . .                          | Constantinople, Turkey.  |
| Fattal Khalil & Fils, Damas . . . . .                                   | Syrie »                  |
| Féradian, K., Alyanak Han, No. 14-15, Stamboul . . . . .                | » »                      |
| Fils d'Abram Nahman. . . . .                                            | Salonika, Greece.        |
| Fils de S. Ventura Pinto Han, Stamboul. . . . .                         | Constantinople, Turkey.  |
| Fitzio, Alex., General Importer, Hermes Street. . . . .                 | Athens, Greece.          |
| Fresco Marco N., Assicurazioni Gen. Han 60/62 . . . . .                 | Constantinople, Turkey.  |
| Frost & Cundill, Inc., Exporters, 65 Wall Street. . . . .               | New York, U.S.A.         |
| Gabellon Jean Jacques, Ihsan Bey Han, Stamboul . . . . .                | Constantinople, Turkey.  |
| Galitzine Prince Alex. "Nord-Ost". . . . .                              | » »                      |
| Gaston Williams & Wigmore, 39 Broadway, . . . . .                       | New York, U.S.A.         |
| G. Dielmann Messadet Han St. . . . .                                    | » »                      |
| Gelat, Elias Thomas. . . . .                                            | Jerusalem, »             |
| Isidoro Geltrunk 102 Worth Street . . . . .                             | New York, U. S. A.       |
| Geo. H. Mc. Fadden & Bro. New-York, 25 Broad St . . . . .               | New York, U.S.A.         |
| "Gradivo" Société Commerciale par Actions . . . . .                     | Varna, Bulgaria          |
| Guillermo Lorey Djemaat Han, Rue Havra, Galata . . . . .                | Constantinople, Turkey.  |
| Haldéopoulo, N. P. . . . .                                              | Trebizond, Turkey.       |
| Hammer & Hirzel, Buyuk Yeni Han 31, Stamboul . . . . .                  | Constantinople, Turkey.  |
| Hancock & Wood . . . . .                                                | Patras, Greece.          |
| Hindié, Elias . . . . .                                                 | Aleppo, Turkey.          |
| Hindié Frères. . . . .                                                  | » »                      |
| Hochstrasser & Co. . . . .                                              | Trebizond, »             |
| » » . . . . .                                                           | Samsoun, »               |
| J. W. Whittall & Co. . . . .                                            | Constantinople, Turkey.  |
| Jahiel, Isaac J. . . . .                                                | Salonika, Greece.        |
| Kaftanizadé Frères & Co. Mader Han 7/10, Galata . . . . .               | Constantinople, Turkey.  |
| Kahn Frères, 1er Vakif Han 37/39, Stamboul. . . . .                     | » »                      |
| Karnig Agop Fils de, Aslan Han Galata . . . . .                         | » »                      |



|                                                                     |                         |
|---------------------------------------------------------------------|-------------------------|
| Keller, E. Theodor, Mgr. of Fulias & Co. . . . .                    | Athens, Greece.         |
| Kopelman Ossip 26 Shoot up Hill London c/o G. Handelmann. . . . .   | London, England.        |
| Kroubalkian, K., Grand Tunnel Han Galata. . . .                     | Constantinople, Turkey. |
| Lahovary, C. N. & Co. 25 Shareh Manah . . . . .                     | Cairo, Egypt.           |
| Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han                   | Constantinople, Turkey. |
| Levy M. & Co., Emin Bey Han 9 Stamboul . . . .                      | » »                     |
| M. Fenerdjian Fils, Bahtché Kapou Yeni Volto Han                    | » »                     |
| Mac Manus Brothers Ltd.; Perchembe Bazar Aslan Han 1-7 Gal. . . . . | » »                     |
| Manachy, Lorenzo Y. . . . .                                         | Alexandretta, Turkey.   |
| Marcantonakis & Mannoussakis . . . . .                              | Candia, Crete, Greece.  |
| Marguardt & Co. Inc., 35 South William Street . .                   | New York, U.S.A.        |
| Marcopoli & Co., V. . . . .                                         | Alexandretta, Turkey.   |
| Maurice Faraggi 10, Rue Sofiali, Pera. . . . .                      | Constantinople, Turkey. |
| Meg. Fringhian, Messadet Han, Stamboul . . . . .                    | » »                     |
| Melissinos, Bernard. . . . .                                        | Piræus, Greece.         |
| Michel Lascaris Emin Bey Han 19, Stamboul . . .                     | Constantinople, Turkey. |
| Moïse Salviche, Tophané, Rue Tabachané . . . . .                    | » »                     |
| Muller, Ch., F., Importer 29 Apollo Street. . . . .                 | Athens, Greece.         |
| Nemli Zadé Frères. . . . .                                          | Trebizond, Turkey.      |
| Nouri Tewfik Elbagdadi, Djemaat Han Galata . .                      | Constantinople, Turkey. |
| Ojalvo Vital & Co., Xan'opoulo Han St. . . . .                      | » »                     |
| Oscar Mizrahi, Djedid Han St. . . . .                               | » »                     |
| Panayotoglou, Avraam V., Seraï-Emir. . . . .                        | Teheran, Persia.        |
| Paul Joannides Fils, Emin Bey Han 13/14, Stamboul                   | Constantinople, Turkey. |
| Philaretos, C. G. & Co., 1 A Sophocles Street . . .                 | Athens, Greece.         |
| Peristiany & Co., J. Th. . . . .                                    | Alexandretta, Turkey.   |
| Politakis, E. P., Anaxagora Street. . . . .                         | Athens, Greece.         |
| Phostiropoulo Frères. . . . .                                       | Trebizond, Turkey.      |
| Prodromides, K., . . . . .                                          | Mersina, Turkey.        |
| Raphael J. Cohen, Achir Effendi Han 19, Stamboul.                   | Constantinople, Turkey. |
| Reppen, Theo, Arabian Han Galata. . . . .                           | Constantinople, Turkey. |
| Ruch Jacques, Kenadjian Han . . . . .                               | Constantinople, Turkey. |
| S. Barcoulis, Hovaghimian Han, Galata . . . . .                     | » »                     |
| Salacha Jean F. & Co., 96, Rue Voivoda, Galata . .                  | » »                     |
| Sangursky & Cie., Moumhané, Couteau Han Galata                      | » »                     |
| Sasoon & Co., David. . . . .                                        | Bagdad »                |
| Schabender, Mahmoud. . . . .                                        | Bagdad, Turkey.         |
| Schapira, J. M., 21 Rue Colocotroni. . . . .                        | Athens, Greece.         |
| Schild P., Xantopoulo Han. . . . .                                  | Constantinople, Turkey. |
| Schmidt Jan C. C., Rue Havra, Djemaat Han, Galata                   | Constantinople, Turkey. |
| Sirgi, M. & Co. . . . .                                             | Beirut, Syria.          |
| Spathopoulo Frères, P., . . . . .                                   | Kerassund, Turkey.      |
| Spike, Clarence H., 143 Federal Street. . . . .                     | Boston, U.S.A.          |
| Stassinopoulo, S. A . . . . .                                       | Smyrna, Turkey.         |
| Danon & Semack, Medina Han Stamboul. . . . .                        | » »                     |
| Tatian, A., 23 Central St., Room 8 . . . . .                        | Boston, U.S.A.          |
| Tennant, Sons, & Co., C., 100 William St. . . . .                   | New York, U.S.A.        |
| The Coq Rouge Co. Ltd. Hovaghimian Han Gal. .                       | Constantinople, Turkey. |
| The Commercial Bank of Greece . . . . .                             | Athens, Greece.         |



|                                                                             |                         |
|-----------------------------------------------------------------------------|-------------------------|
| The Oriental Trading Co. of America, Tchibili.                              |                         |
| Rihtim Han, IV Et. Gal. . . . .                                             | Constantinople, Turkey. |
| Tiano, Henri . . . . .                                                      | Salonika, Greece        |
| Vassiliou, Pittacos . . . . .                                               | Mitylene, »             |
| V. D. Tchertchian, Aslan Han, Galata . . . . .                              | Constantinople, Turkey. |
| V. Balekdjian Brothers, Turkia Han, Stamboul . . . . .                      | » »                     |
| Vefa Muhurdarovic, Anadolou Han, 30, Stamboul. . . . .                      | » »                     |
| Vimos Brothers, 29 Nikis Street . . . . .                                   | Athens, Greece.         |
| Vrioni, Pan. D., 4, Dephes Street . . . . .                                 | » »                     |
| Vogel Konrad, Buyuk Yeni Han Stamboul. . . . .                              | Constantinople, Turkey. |
| Walter Seager & Co., Tchibili Rihtim Han, Galata. . . . .                   | » »                     |
| Wilcox Mc Kim Company, Robert. . . . .                                      | Saginaw, Mich., U.S.A.  |
| Wolkenberg Oscar, 50 Djedid Han St. . . . .                                 | Constantinople, Turkey. |
| Wönckhaus & Company, Robert . . . . .                                       | Bagdad, Turkey.         |
| Zeppos, P., Pesmazoglou Street. . . . .                                     | Athens, Greece.         |
| Zissi N. Metaxa & Son, Galata Merkez Rihtim Han<br>15,16,28 III Fl. . . . . | Constantinople, Turkey. |

#### Glucose

|                                                 |                  |
|-------------------------------------------------|------------------|
| Corn Products Refining Co., Exporters . . . . . | New York, U.S.A. |
|-------------------------------------------------|------------------|

#### Glue Stock

|                                                        |                      |
|--------------------------------------------------------|----------------------|
| Spike, Clarence H., Importer, 143 Federal St . . . . . | Boston, U.S.A.       |
| Foerderer, Robert H., Importer, Frankford . . . . .    | Philadelphia, U.S.A. |

#### Government Contractors.

|                                                              |                         |
|--------------------------------------------------------------|-------------------------|
| Avigdor, M. S., Küprülü Han 29 St. . . . .                   | Constantinople. Turkey. |
| Cofinas, Constantine N., St. Theodores Square No.9 . . . . . | Athens, Greece.         |
| Edwards & Sons, Dilsiz Zadé Han Stamboul . . . . .           | Constantinople, Turkey. |
| Essayan & Freres, Hagop . . . . .                            | » »                     |
| Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata . . . . .   | » »                     |
| Langdon, J. D., Naval Contractor. . . . .                    | Smyrna »                |
| Meg. Fringhian, Messadet Han, Stamboul . . . . .             | Constantinople, Turkey. |
| Vrioni, Pan., D., Importer, 4 Dephes Street. . . . .         | Athens, Greece.         |
| Zeppos, P., Pesmazoglou Street. . . . .                      | » »                     |

#### Grain & Cereals.

|                                                             |                         |
|-------------------------------------------------------------|-------------------------|
| Demetre M. Margaritoff Exp., Arnopoulo Han, St. . . . .     | Constantinople, Turkey. |
| J. W. Whittall & Co., Exp., Kenadjian Han, St. . . . .      | Constantinople, Turkey. |
| Jean Abazoglou Exporters, Abed Han 30, Galata . . . . .     | » »                     |
| Kouyoumdjian, Khosrov, Exporter . . . . .                   | Bagdad, Turkey.         |
| Sciaky, Salomon J., Exporter . . . . .                      | Salonika, Greece.       |
| Simeonoglou, Aristides, Exporter . . . . .                  | Adana, Turkey.          |
| Stringos, I., Importer . . . . .                            | Piraeus, Greece.        |
| V. Balekdjian Brothers, Exporters, Turkish Han, St. . . . . | Constantinople, Turkey. |
| Xanthos, C., Exporter . . . . .                             | Salonika, Greece.       |

#### Groceries.

|                                        |                    |
|----------------------------------------|--------------------|
| Cacoulides Gr., N., Exporter . . . . . | Trebizond, Turkey. |
|----------------------------------------|--------------------|



|                                                     |                            |
|-----------------------------------------------------|----------------------------|
| Capayannides, G., Importer . . . . .                | Trebizond, Turkey.         |
| Errera, Issac G., Importer . . . . .                | Salonika, Greece.          |
| Goldberg, Tewel, importer . . . . .                 | Jerusalem, Turkey.         |
| Habicht, Braun & Co., Hudson & Laight Sts., . . .   | New York, U.S.A.           |
| Hanania, Joseph, Importer . . . . .                 | Bagdad, Turkey.            |
| Hartys Stores, Importer, 27 Tepé Bachî Péra . . .   | Constantinople, Turkey.    |
| Hindié Frères, Importers. . . . .                   | Aleppo, Turkey.            |
| Hochstrasser & Co., Exporters . . . . .             | Trebizond. Turkey.         |
| Jahiel, Isaac, Importer. . . . .                    | Salonika, Greece.          |
| Jaburg Brothers, Importers, 1-3 Worth Street . . .  | New York, U.S.A.           |
| Juda & Salmona. Importers . . . . .                 | Salonika, Greece.          |
| Koukaz & Zaloom. Exporters (Syrian Provisions). .   | Beirut, Turkey.            |
| Leslie & Co., John E., Imp. 51-53 East, Lake S .    | Chicago, U.S.A.            |
| Maurice Faraggi, Importer, 10 Rue, Sofiali, Péra. . | Constantinople, Turkey.    |
| Navarro, Emmanuel Is., Importer. . . . .            | Salonika, Greece.          |
| Pasterne & Co., Imp., 148-150, Franklin Street. . . | New York, U.S.A.           |
| Tagger, J. H., Importer, . . . . .                  | Jaffa & Jerusalem, Turkey. |
| Xanthos, C., Exporter . . . . .                     | Salonika, Greece.          |

#### Gum Mastic.

|                                                   |                         |
|---------------------------------------------------|-------------------------|
| Scialom, Albert & Co., Exporter, Rue Victor Hugo. | Salonika, Greece.       |
| Whittall J. W. & Co. Ltd . . . . .                | Constantinople, Turkey. |

#### Gum Tragacanth.

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| Abdul Kader Pacha El-Khedery, Exporter. . . . .    | Bagdad, Turkey.         |
| Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han    | Constantinople Turkey.  |
| Berk, Puttman & Co., Exporters . . . . .           | » »                     |
| Beythoum, Jeboury, Exporter. . . . .               | » »                     |
| Bozadjian, Mihran, Exporter . . . . .              | Adana, »                |
| Brazzafoli Max, Exporter . . . . .                 | Mersina, »              |
| Essefian Parsegh G., Exporter. . . . .             | Constantinople. Turkey. |
| Elisha & Frères, Nessim, Exporters . . . . .       | Bagdad, »               |
| Guillermo Lorey, Exporter, Djemaat Han, Gal.       | Constantinople, Turkey. |
| Gulbenkian Bross. & Co., Exporters. . . . .        | Constantinople, »       |
| Hammer & Hirzel Exps., Buyuk Yeni Han 31, St.      | Constantinople, Turkey. |
| Kevork Skender, K. & D., Exporters . . . . .       | Bagdad, Turkey.         |
| Maghak, Fathalla D., Exporter . . . . .            | » »                     |
| Manachy Lorenzo Y., Exporter. . . . .              | Aleppo, »               |
| Manuelian & Co., H., Exporters . . . . .           | Mersina, »              |
| Maccache & Fils, Ibr., Exporters . . . . .         | » »                     |
| Rappaport, J. M. Importer, 140 Nassau Street . . . | New York, U.S.A.        |
| Zelvéian, M. & K. S., Exporters. . . . .           | Mersina, Turkey.        |

#### Guts (Sausage Casings).

|                                                  |                         |
|--------------------------------------------------|-------------------------|
| Abdul Kader Pacha El-Khedery, Exporter. . . . .  | Bagdad, Turkey.         |
| Arsen & C., A. G., Exp., Gulbenkian Han. . . . . | Constantinople, Turkey. |
| Essefian, Parsegh G., Exporter . . . . .         | » »                     |
| Kevork Skender, K. & D., Exporter. . . . .       | Bagdad, Turkey.         |



|                                                     |                             |
|-----------------------------------------------------|-----------------------------|
| Moise Salviche, Exporter, Tophané, Rue Tabachané.   | Constantinople, Turkey.     |
| Schamasch, Gourgie & Co. Exporters . . . . .        | Bagdad »                    |
| Selian, R. B., Exporter. . . . .                    | Mersina, »                  |
| Spike, Clarence H., Importer, 143 Federal Street. . | Boston, U.S.A.              |
| Tagger, J. H., Exporter . . . . .                   | Jaffa, & Jerusalem, Turkey. |
| Zarifi, L., Exporter, Hagopian Han, Galata. . . . . | Constantinople, »           |

### Hair Curlers.

|                                                     |                      |
|-----------------------------------------------------|----------------------|
| West Electric Hair Curler Co., 45 S. Front St . . . | Philadelphia, U.S.A. |
|-----------------------------------------------------|----------------------|

### Hair (from Goatskins)

|                                                     |                      |
|-----------------------------------------------------|----------------------|
| Foerderer, Robert H., Inc., Importer, Frankford . . | Philadelphia, U.S.A. |
|-----------------------------------------------------|----------------------|

### Hardware and Tools.

|                                                                 |                         |
|-----------------------------------------------------------------|-------------------------|
| Altizoglou Fils, I., Importers . . . . .                        | Mersina, Turkey.        |
| Aperguis & Co., N. A. Imp., Bahtiar Han, Galata . .             | Constantinople, Turkey. |
| Buffalo Specialty Co., Exp., 375 Ellicott Street. . .           | Buffalo, N. Y., U.S.A.  |
| Camhi Raphael & Fils, Boyadji Han Stamb. . . . .                | Constantinople, Turkey. |
| Cariciopoulo, Marc C., Importer, Galata. . . . .                | » »                     |
| Chisnell & Sons Co. Ltd. 142/146 Rue Mahm. Gal. . .             | » »                     |
| Danon & Semack, Importer, Medina Han Stamb. . .                 | Constantinople, Turkey. |
| Devlin Mfg. Co., Thos., (Carriage & Saddlery Hardware). . . . . | Philadelphia, U.S.A.    |
| Disston & Sons, Henry, P.O.B. 1537. . . . .                     | » »                     |
| Dizengoff, M., Importer . . . . .                               | Jaffa, Turkey.          |
| Edwards & Sons. Imp., Dilziz Zade Han St. . . . .               | Constantinople, Turkey. |
| Enriquez Clemente, Importer . . . . .                           | Bagdad, »               |
| Entreprise Mfg. Co., The, Mfrs. & Exporters. . . .              | Philadelphia, U.S.A.    |
| Errera & Co., Fils de G. A., Importers . . . . .                | Salonika, Greece.       |
| "Gradiwo" Soc. Commerciale par Actions, Imp. . .                | Varna, Bulgaria.        |
| Hammer & Hirzel, Imp., Buyuk Yeni Han. . . . .                  | Constantinople, Turkey. |
| Hassid & Co., A. M., Importers. . . . .                         | Salonika, Greece.       |
| Lambichi, M. E., Importer . . . . .                             | Smyrna, Turkey.         |
| Manachy, Lorenzo Y., Importer. . . . .                          | Aleppo, »               |
| Modiano, F., & Co., Importers . . . . .                         | Salonika—Smyrna.        |
| Mc Caffrey File C., Mfrs. & Exp., 5th & Berk St . .             | Philadelphia, U.S.A.    |
| Miller lock C.. Mfrs. & Exporters. . . . .                      | » »                     |
| Montgomery, Ward & Co., Exporters . . . . .                     | Chicago, »              |
| National Specialty Mfg. Co., Exporters. . . . .                 | Philadelphia, »         |
| North Bros. Manufacturing Co.. Exporters. . . . .               | » »                     |
| Orosdi-Back, Etablissements, Importers. . . . .                 | Constantinople, Turkey. |
| Peristiany & Co., J. Th., Importers. . . . .                    | Alexandretta, »         |
| Philaretos, C. G., & Co., Importers . . . . .                   | Athens, Greece.         |
| Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O.               | Philadelphia, U.S.A.    |
| Roditi, A., Importer, Tarakdjilar, Ekberié Han . .              | Constantinople, Turkey. |
| Sayeg Frères, Importers . . . . .                               | Beirut, »               |
| Schamasch, Gourgie & Co., Importers . . . . .                   | Bagdad, »               |
| Schapira, J. M., Importer, 21 Colocotroni Street . .            | Athens; Greece.         |



|                                                         |                         |
|---------------------------------------------------------|-------------------------|
| Schuep & Co., Importers . . . . .                       | Aleppo, Turkey.         |
| Shabender, Mahmoud, Importer. . . . .                   | Bagdad, »               |
| Sydney Nowill & Co. Imps., Kevork Bey Han, Gal. . . . . | Constantinople, Turkey. |
| Tiano, Henri, Importer. . . . .                         | Salonika, Greece.       |
| Vafiades, V., Importer . . . . .                        | Trebizond, Turkey.      |

### Harness and Leather Goods.

|                                                        |                           |
|--------------------------------------------------------|---------------------------|
| Birch, James H., Mfr. & Exporter . . . . .             | Burlington, N. Y., U.S.A. |
| Studebaker Corporation, The, Mfrs., Exporters. . . . . | Sourth Bend, Ind., »      |
| Sechler & Co., The, Mfrs. & Exporters . . . . .        | Cincinnati, Ohio, »       |

### Hats (Felt).

|                                           |                      |
|-------------------------------------------|----------------------|
| Stetson Co., John B., Exporter . . . . .  | Philadelphia, U.S.A. |
| Vimos Brothers, 29 Nikis Street . . . . . | Athens, Greece.      |

### Hooks and Eyes.

|                                                            |                      |
|------------------------------------------------------------|----------------------|
| West Electric Hair Curler Co., 45 S. Front Str., . . . . . | Philadelphia, U.S.A. |
|------------------------------------------------------------|----------------------|

### Hosiery.

|                                                        |                         |
|--------------------------------------------------------|-------------------------|
| Aug. de Medina, Hazzopoulo Han 42/43 Stamboul. . . . . | Constantinople, Turkey. |
| Baker G. & A., Importers Grd'Rue de Pera . . . . .     | » »                     |
| Daoud & Abdo, Importers . . . . .                      | Beirut, Turkey.         |
| Steins Oriental Stores Ltd. Importers, Péra . . . . .  | Constantinople, Turkey. |

### House Furnishings.

|                                                      |                         |
|------------------------------------------------------|-------------------------|
| Buffalo Specialty Co., Exporters. . . . .            | Buffalo, N. Y., U.S.A.  |
| Lazzaro Franco & Fils, Importers, Stamboul . . . . . | Constantinople, Turkey. |
| Yoanidès, P., Spiro, Maison Louvre, Pera . . . . .   | » »                     |

### Houshold Utensils.

|                                                          |                          |
|----------------------------------------------------------|--------------------------|
| Hoosier Mfg. Co., The, Exporters. . . . .                | New Castle, Ind., U.S.A. |
| National Specialty Manufacturing Co., Exporters. . . . . | Philadelphia, U.S.A.     |
| North Bross., Manufacturing Co., Exporters . . . . .     | » »                      |
| Yoannides, Spiro, Maison Louvre, Pera . . . . .          | Constantinople, Turkey.  |

### Hydrolic Lime.

|                                    |                 |
|------------------------------------|-----------------|
| Sayegh Frères, Importers . . . . . | Beirut, Turkey. |
|------------------------------------|-----------------|

### Importers (General).

|                                                                |                         |
|----------------------------------------------------------------|-------------------------|
| Amar & Co., S., Validé Sultan Han Stamboul . . . . .           | Constantinople, Turkey. |
| American & Eastern Trading Co. 36. Av. de l'Opera . . . . .    | Paris, France.          |
| Arshak Papazian, Caracache Han. Galata. . . . .                | Constantinople, »       |
| Audi & Frères, S. . . . .                                      | Beirut, »               |
| Beylerian H. 21 Hudavendighiar Han Galata . . . . .            | Constantinople, »       |
| Cariciopoulo, Marc, C., 12 Ibrahim Rifaat Pacha Han, . . . . . | » »                     |



|                                                                 |                         |
|-----------------------------------------------------------------|-------------------------|
| Charitopoulos A., Buyuk Aboud Eff. Han 32 Mar-poutchilar Stamb. | Constantinople, Turkey. |
| Cherry, Louis D., Importer, 52 S. 60th St.                      | Philadelphia, U.S.A.    |
| Cosmetto A. & Co. Omar Abed Han 10/13 Galata.                   | Constantinople, Turkey. |
| Dobrowolsky & Co.                                               | Salonika, Greece.       |
| Dielman, Messadet Han Stamboul.                                 | Constantinople, Turkey. |
| Farwagi & Fils, E.                                              | Jaffa, »                |
| Fattal Khalil & Fils, Damas.                                    | Syrie »                 |
| Haddad, Elias And.                                              | Beirut »                |
| Hanni E., Matheo Han 21 Stamboul.                               | Constantinople, Turkey. |
| Jabourg Bros. 1 & 3 Worth Str.                                  | New York, U.S.A.        |
| Karnig Agop Fils de, Aslan Han Galata                           | Constantinople, Turkey. |
| Kermektchieff, A. C.,                                           | Sofia, Bulgaria.        |
| Khoury, Farra, Alex                                             | Beirut, Turkey.         |
| Koukaz & Zaloom                                                 | » »                     |
| Kuebler, Jona                                                   | Jaffa, Turkey.          |
| C. Laughton & Co., 42 Perchembé Bazar, Galata.                  | Constantinople, Turkey. |
| Lebet Frères & Co., Germania Han, Stamboul                      | » »                     |
| Lesle & Co., John E.                                            | Chicago, U.S.A.         |
| Lévy, Juda Gabriel                                              | Yanina, Greece.         |
| Mihran Guessarian 48 Rue Tunnel Galata                          | Constantinople, Turkey. |
| Mossery, Albert                                                 | Salonika, »             |
| Moïse Salviche Tophané, Rue Tabachané                           | Constantinople, Turkey. |
| Pastene & Co., Inc., P.                                         | New York, U.S.A.        |
| Picciotto & Co., Hillel.,                                       | Aleppo, Turkey.         |
| Rappaport, J. M., 140 Nassau St.                                | New York, U.S.A.        |
| Ruch Jacques, Kenadjian Han.                                    | Constantinople, Turkey. |
| Rousso & Danon, Djélal Bey Han, No 18.                          | » »                     |
| Oscar Mizrahi, Djedid Han Stamb.                                | Constantinople, Turkey. |
| Schild P., Xantopoulos Han                                      | » »                     |
| Sayegh Frères.                                                  | Beirut, »               |
| Schuep & Co.                                                    | Aleppo, »               |
| Sirgi & Co., M.                                                 | Beirut, »               |
| Tenant Sons & Co., C., 100 William St.                          | New York, U.S.A.        |
| Trad, P. & M.,                                                  | Beirut, Turkey.         |
| Walter Seager & Co. Tchiliki Rihtim Han, Galata                 | Constantinople, Turkey. |
| Whittall J. W. & Co. Ltd                                        | » »                     |
| William Douch, Buyuk Tunnel Han 5, Galata                       | Constantinople, Turkey. |

### Insurance Agents.

|                                                |                          |
|------------------------------------------------|--------------------------|
| A. Cosmetto & Co. Omar Abed Han 10/13, Galata  | Constantinople, Turkey.  |
| A. J. Drossos & Co. Ada Han 15, Galata.        | Constantinople, Turkey.  |
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul | » »                      |
| Bodossaki Athanassiades, Hovaghimian Han Gal.  | Constantinople, Turkey.  |
| Chamarakis, E. D.                              | Rethymno, Crete, Greece. |
| Compte-Calix & J. G. Saverio.                  | Constantinople, Turkey.  |
| Eustratiades, Alexandre N.                     | Smyrna, »                |
| Farwagi & Fils, E.,                            | Jaffa, »                 |
| Galani John A., Union Han 43/46 Gal.           | Constantinople, Turkey.  |
| Gelat, Elias Thomas, Fire, Life & Accident     | Jerusalem, »             |



|                                                                       |                         |
|-----------------------------------------------------------------------|-------------------------|
| Ghiolman Bros., Constitution Square . . . . .                         | Athens, Greece.         |
| Gresham, Life Assurance Society Ltd (The,) . . . . .                  | Constantinople, Turkey. |
| Ibrahim Soussa & Cie., Galata, Buyuk Tunnel Han . . . . .             | Constantinople, Turkey. |
| J. W. Whittall & Co. . . . .                                          | Constantinople, Turkey. |
| Jean F. Salacha & Co. 96, Rue Voïvoda, Galata . . . . .               | » »                     |
| Keller, Theodor E., Mgr. Fulias & Co. . . . .                         | Athens, Greece.         |
| Kuebler, Jona . . . . .                                               | Jaffa, Turkey.          |
| Leete, P. C. A., Huriet Han . . . . .                                 | Constantinople, Turkey. |
| Levin, Alter . . . . .                                                | Jerusalem, Turkey,      |
| Mac Manus Brothers Ltd. Perchembe Bazar, Aslan Han 1-7 Gal. . . . .   | Constantinople, Turkey. |
| Mitrani Semtow, (The Equitable of New York) . . . . .                 | Constantinople, Turkey. |
| Molho, Isaac. . . . .                                                 | Salonika, Greece.       |
| Morpurgo, Moïse. . . . .                                              | » »                     |
| Panayotoglou, Avraam V., Seraï-Emir . . . . .                         | Teheran, Persia.        |
| Philippou, A . . . . .                                                | Janina, Greece.         |
| Prodromides, K . . . . .                                              | Mersina, Turkey.        |
| The Anglo American Agency, Huriet Han . . . . .                       | Constantinople, Turkey. |
| V. Balekdjian Brothers, Turkia Han, Stamboul. . . . .                 | Constantinople, Turkey. |
| Varbetian, L. & L. . . . .                                            | Smyrna, »               |
| Walter Seager & Co. Tchিনি Rihtim Han, Galata . . . . .               | Constantinople, Turkey. |
| Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28 III Floor . . . . . | Constantinople, Turkey. |

#### Iron & Steel.

|                                                                       |                         |
|-----------------------------------------------------------------------|-------------------------|
| A. Roditi, Importer, Turkia Han 9/10, Stamboul . . . . .              | Constantinople, Turkey. |
| Aron Jacob Manoach, Importers, Fundouklian Han . . . . .              | » »                     |
| Altitzoglou & Fils, J., Importers . . . . .                           | Mersina, Turkey.        |
| Avedissian & Kechichian, Importers . . . . .                          | Adana, »                |
| Brazzafolli Max, Importer . . . . .                                   | Mersina, »              |
| Capayannides, G., Importer . . . . .                                  | Trebizond, »            |
| Chisnell & Sons Co., Ltd. Grd'Rue Mahmounié Gal. . . . .              | Constantinople, Turkey. |
| Essayan & Frères, Hagop, Importers. . . . .                           | » »                     |
| Haldéopoulo, N. P., Importer . . . . .                                | Trebizond, »            |
| Hochtrasser & Co., Importers. . . . .                                 | » »                     |
| » » » » . . . . .                                                     | Samsoun, »              |
| Kopelman Ossip, Exporter. 26 Shootup Hill c/o G. Handelsmann. . . . . | London, England.        |
| Navarro, Isaac J., Importer. . . . .                                  | Salonika, Greece.       |
| Nemli Zadé Frères. Importers. . . . .                                 | Trebizond, Turkey.      |
| Prodromides, R. . . . .                                               | Mersina, Turkey.        |
| Roditi, A., Importer, Tarakdjilar, Ekbérié Han. . . . .               | Constantinople, Turkey. |
| Trussed Concrete Steel Co.. Exporters. . . . .                        | Detroit, U.S.A.         |
| United States Stell Products Co., Exporters . . . . .                 | New York, U. S. A.      |
| Whittall J. W. & Co. Ltd . . . . .                                    | Constantinople, Turkey. |

#### Jewelry.

|                                                      |                          |
|------------------------------------------------------|--------------------------|
| Errera & Co., Fils de G. A., Importers. . . . .      | Salonika, Greece.        |
| Lipman Kantorowitz, Passage Rigo 20. . . . .         | Constantinople, Turkey.  |
| Jean Paluka Importer, Péra St. Antoine 329 . . . . . | Constantinople, Turkey.  |
| Macdonald & Co., R. B., Mfrs. & Exporters . . . . .  | Attleboro, Mass., U.S.A. |



**Kitchen Cabinets.**

Hoosier Manufacturing Co., The, Exporters . . . . New Castle, Ind., U.S.A.

**Laces and Embroideries.**

|                                                   |                    |
|---------------------------------------------------|--------------------|
| Abdo Bros., George, Exporters . . . . .           | Beirut, Turkey.    |
| Audi & Frères S., Manufacturers & Exporters. . .  | » »                |
| Elias Abu Samra & Fils, Exporters . . . . .       | » »                |
| Farah, F. G. & S., Mfrs. & Exporters . . . . .    | » »                |
| Gelat, Elias Thomas, Exporter . . . . .           | Jerusalem, Turkey. |
| Koukaz & Zaloom, Exporters . . . . .              | Beirut, Turkey.    |
| Megarbané, G. H., Exporter. . . . .               | Aintab, »          |
| Roditi, A., Exporter, Turkia Han Stamboul . . . . | Constantinople, »  |
| Sadullah, R. Levy & Mandil, Exporters . . . . .   | » »                |

**Land Owners.**

Kouyoumdjian, Khosrov . . . . . Bagdad, Turkey.

**Leather.**

|                                                                                       |                         |
|---------------------------------------------------------------------------------------|-------------------------|
| Abdeni & Co., G. G. Importers . . . . .                                               | Aleppo, Turkey.         |
| American Foreign Trade Corporation 51 Rue des<br>Banques, Agopian Han Galata. . . . . | Constantinople, Turkey. |
| Angel & Co., David, Importers . . . . .                                               | Salonika, Greece.       |
| Berk, Püttmann & Co., Importers. . . . .                                              | Bagdad, Turkey.         |
| Beythoum, Jeboury, Importer. . . . .                                                  | Beirut, Turkey          |
| Constantine N. Cofinas, Imp. St. Theodores Square 9.                                  | Athens, Greece.         |
| Coûteaux, Bernard, Aslan Han, Galata. . . . .                                         | Constantinople, Turkey. |
| Coenca Frères, Importers. . . . .                                                     | Constantinople, Turkey. |
| Elkiatib, Salim, Importer, Elkiatib Han. . . . .                                      | » »                     |
| Enriquez, Clemente, Importer. . . . .                                                 | » »                     |
| F. W. Chasseaud Importer, Agopian Han, Galata. .                                      | Constantinople, Turkey. |
| Féradian. K Importer, Alyanak Han. . . . .                                            | » »                     |
| Fils d'Abram Nahman, Importers . . . . .                                              | Salonika, Greece.       |
| Foerderer, Inc.. Roberd H., Mfrs. & Ex., Frankford                                    | Philadelphia, U. S. A.  |
| Fulias & Co., Imp. Omer Abid Han, Gal. . . . .                                        | Constantinople, Turkey. |
| Haddad, Elias And , Importer . . . . .                                                | Beirut, Turkey.         |
| Lawrence, A. C., Leather Co. . . . .                                                  | Boston, Mass., U. S. A. |
| Lebet Frères & Co. Importers, Germania Han . . .                                      | Constantinople, Turkey. |
| Maulwurf, Ed., Importer & Exporter . . . . .                                          | Salonika, Greece.       |
| Mattheosian, Vahan H., Imp., Am. Bible House . .                                      | Constantinople, Turkey. |
| Matthews & Co., C. J., Mfrs. & Exporters . . . .                                      | Philadelphia, U. S. A.  |
| Mc Neely & Price, Manufacturers and Exporters . .                                     | Philadelphia, U. S. A.  |
| Michel Lascaris Importer Emin Bey Han 19, Stamb.                                      | Constantinople, Turkey. |
| Modiano. F., & C. . . . .                                                             | Smyrna—Salonika.        |
| Muller, Ch. F. Importer, 29 Apollo Street . . . .                                     | Athens, Greece.         |
| Peristiany & Co, J. Th., Importer . . . . .                                           | Alexandretta, Turkey.   |
| Pharaon, Issa, Schoucair & C., Importers . . . .                                      | Beirut. . . . »         |
| Rousso & Danon, Importers. Djelal Bey Han . . .                                       | Constantinople, Turkey. |
| Ruch Jacques, Impr. & Exprs., Kenadjian Han . .                                       | Constantinople, Turkey. |



|                                                          |                            |
|----------------------------------------------------------|----------------------------|
| Sarantis Frères, Importers . . . . .                     | Constantinople, Turkey.    |
| Schiaky, V., & Cos, Importers & Exporters . . . . .      | Salonika, Greece.          |
| Schild P., Importer & Exporter . . . . .                 | Constantinople, Turkey     |
| Serafas, D., Importer & Exporter . . . . .               | Salonika, Greece.          |
| Sirgi, M. & Co., Importer & Exporter . . . . .           | Beirut, Turkey.            |
| Soulangas Fils. E. N., Importers. . . . .                | Mitylene, Greece.          |
| Sourlangas, Stylianos E., Manufacturer . . . . .         | Mitylene, Greece.          |
| Stone, Timlow & Co., Manufacturers . . . . .             | Boston, U. S. A.           |
| Tagger, J. H., Importer . . . . .                        | Jaffa & Jerusalem, Turkey. |
| The Commercial Bank of Greece . . . . .                  | Athens, Greece.            |
| Vimos Brothers, Importers, 29 Nikis Str . . . . .        | Athens, Greece.            |
| Vladislav Kleyff, Importer, Inayet Han, Galata . . . . . | Constantinople, Turkey.    |
| Xanthos, C., Importer & Exporter. . . . .                | Salonika, Greece.          |

### Leather and Leather Goods.

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| Aron Jacob Manoach, Imps. Foundouklian Han St.     | Constantinople, Turkey. |
| Danon & Semack, Importers, Medina Han Stamboul     | Constantinople, Turkey. |
| Michel Lascaris, Importers Emin Bey Han 19, St.    | » »                     |
| Paul Joannides Fils, Imps. Emin Bey Han 13/14, St. | » »                     |

### Licorice Boot.

|                                                 |                 |
|-------------------------------------------------|-----------------|
| Abdul Kader Pasha El-Khedery, Exporter. . . . . | Bagdad, Turkey. |
| Kenn Lavino & Co., Exporters . . . . .          | Smyrna, Turkey. |
| Mc Andrews & Forbes Co., Exporters . . . . .    | Smyrna, Turkey. |
| Mc Andrews & Forbes Co., Exporters . . . . .    | Bagdad, Turkey. |

### Light (in Fire-Proof Buildings).

|                                                    |                        |
|----------------------------------------------------|------------------------|
| David Lupton's Sons C., Mfrs & Exporters . . . . . | Philadelphia, U. S. A. |
|----------------------------------------------------|------------------------|

### Lighting Devices.

|                                                   |                             |
|---------------------------------------------------|-----------------------------|
| Avigdor, M. S., Importer Küprülü Han, St. . . . . | Constantinople, Turkey.     |
| Seferiades, S. A., Importer . . . . .             | Smyrna, Turkey.             |
| Welsbach Co., Manufacturers & Exporters. . . . .  | Gloucester, N. J., U. S. A. |

### Linimenas.

|                                             |                    |
|---------------------------------------------|--------------------|
| Curtis & Brown Mfg. C., Exporters . . . . . | New York, U. S. A. |
|---------------------------------------------|--------------------|

### Linoleum and Oil Cloth.

|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Errera & Co., Fils de C. A., Importers . . . . .    | Salonika, Greece.       |
| Lazzaro Franco & Fils. Importers, Stamboul. . . . . | Constantinople, Turkey. |
| Picciotto & C., Hillel, Importers . . . . .         | Aleppo, Turkey.         |
| Yoanidès, P., Spiro, Maison Louvre, Péra . . . . .  | Constantinople, Turkey. |

### Lithographers.

|                                                            |                        |
|------------------------------------------------------------|------------------------|
| Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . . . . . | Philadelphia, U. S. A. |
| Mann Co., Wm., 529 Market St. . . . .                      | Philadelphia, U. S. A. |



**Lloyds Agents.**

|                                    |                         |
|------------------------------------|-------------------------|
| Hancock & Wood . . . . .           | Patras, Greece.         |
| Whittall J. W. & Co. Ltd . . . . . | Constantinople, Turkey. |

**Locks.**

|                                                  |                        |
|--------------------------------------------------|------------------------|
| Miller Lock Company, Mfrs. & Exporters . . . . . | Philadelphia, U. S. A. |
| Russel & Erwin Mfg. Co. . . . .                  | New York, U. S. A.     |

**Locomotives.**

|                                                       |                        |
|-------------------------------------------------------|------------------------|
| Baldwin Locomotive Works, Mfrs. & Exporters . . . . . | Philadelphia, U. S. A. |
|-------------------------------------------------------|------------------------|

**Lozenges.**

|                                              |                    |
|----------------------------------------------|--------------------|
| Curtis & Brown Mfg. Co., Exporters . . . . . | New York, U. S. A. |
|----------------------------------------------|--------------------|

**Lumber.**

|                                                           |                             |
|-----------------------------------------------------------|-----------------------------|
| Fresco Marco N. Exp. Assicuraz. Gen. Han 60/62 G. . . . . | Constantinople, Turkey.     |
| North American Wood Products Corp. Exp. & Imp. . . . .    | Cincinnati, U.S.A.          |
| Serefas, D., Importers . . . . .                          | Salonika, Greece.           |
| Sirgi, M., & Co., Importers. . . . .                      | Beirut, Turkey.             |
| The M. B. Farrin Lumber Co., Exporters . . . . .          | Cincinnati, U. S. A.        |
| The Lamb-Fish Lumber Co., Exporters. . . . .              | Charleston, Miss., U. S. A. |

**Machinery.**

|                                                                                   |                         |
|-----------------------------------------------------------------------------------|-------------------------|
| Aperguis & Co., N. A., Importer, Bahtiar Han . . . . .                            | Constantinople, Turkey. |
| Aron Jacob Manoach, Imps. Foundouklian Han St. . . . .                            | Constantinople, Turkey. |
| Balladur, Chas. P., Importer . . . . .                                            | Smyrna, . . . . . »     |
| Berk, Puttmann & Co., Importers . . . . .                                         | Bagdad. . . . . »       |
| C. Laughton & Co., Importers . . . . .                                            | Constantinople, Turkey. |
| Coenca Frères, Importers. . . . .                                                 | Constantinople, Turkey. |
| Demaras Bros, Importers, 4 Philellinon Street . . . . .                           | Athens, Greece.         |
| Dizengoff, M., Importer. . . . .                                                  | Jaffa, Turkey.          |
| Farquhar & C., A. B., Manufacturers & Exps. . . . .                               | New York, U. S. A.      |
| Franghakis, Ant. Ch., Exporter. . . . .                                           | Aleppo, Turkey.         |
| Ibrahim Soussa & Cie., Importers, Galata 10/12, Buyuk Tunnel Han . . . . .        | Constantinople, Turkey. |
| Loutfalla, Georges, Importer . . . . .                                            | Adana, Turkey.          |
| Lykiardopoulos Fils, A., Importer . . . . .                                       | Mersina, Turkey.        |
| Meg. Fringhian. Importer, Messadet Han, Stamboul. . . . .                         | Constantinople, Turkey. |
| Melissinos, Bernard, Importer. . . . .                                            | Piraeus, Greece.        |
| Messayeh, Joseph J., Importer . . . . .                                           | Bagdad, Turkey.         |
| Slocum, Avram & Slocum, Exporters . . . . .                                       | New York, U. S. A.      |
| Sprout, Waldron & C., Exporters . . . . .                                         | Muncy, Pa., U. S. A.    |
| The Oriental Trading Co. of America, Imp. Tchibili Rihtim Han IV Et. Gal. . . . . | Constantinople, Turkey. |
| Vrioni, Pan. D., Importer, 4 Dephes Street . . . . .                              | Athens, Greece.         |
| Western Wheeled Scraper C., Exporters . . . . .                                   | Aurora, Ill, U. S. A.   |
| Zarifi, L., Importer, Hagopian Han, Galata. . . . .                               | Constantinople, Turkey. |



**Machine Tools**

|                                                  |                      |
|--------------------------------------------------|----------------------|
| Miles-Bement-Pond Co., Exporters. . . . .        | New York, U.S.A.     |
| Philaretos, G., & Co. Exporters . . . . .        | Athens, Greece.      |
| Sellarr & Co., Inc., William, Exporters. . . . . | Philadelphia, U.S.A. |

**Maize Oil.**

|                                                    |                  |
|----------------------------------------------------|------------------|
| Corn Products Refining Co., Mfrs. & Exporters. . . | New York, U.S.A. |
|----------------------------------------------------|------------------|

**Marmelades.**

|                                                    |                 |
|----------------------------------------------------|-----------------|
| Hellenique Wine & Spirit Co., Mfrs. & Exporters. . | Athens, Greece. |
|----------------------------------------------------|-----------------|

**Mattresses.**

|                                          |                        |
|------------------------------------------|------------------------|
| The Hard Manufacturing Company . . . . . | Buffalo, N. Y., U.S.A. |
|------------------------------------------|------------------------|

**Mercantile Agencies.**

|                                                    |                    |
|----------------------------------------------------|--------------------|
| Dun & Co., R. G.,. . . . .                         | New York & Vienna. |
| National Credit Corporation, Title & Trust Bldg. . | Chicago, U.S.A.    |

**Merchants (General).**

|                                                                        |                         |
|------------------------------------------------------------------------|-------------------------|
| A. Cosmetto & C., Omar Abed Han 10/13, Galata. .                       | Constantinople, Turkey. |
| A. J. Drossos & Co., Ada Han, Galata. . . . .                          | Constantinople, Turkey. |
| Baker G. & A. Grande Rue de Pera . . . . .                             | » »                     |
| Compte-Calix, J., & J. G. Saverio, 7 Rue Tchinar. .                    | Constantinople, Turkey. |
| Edward La Fontaine Sons N° 1 Allalemdji l'an St. .                     | » »                     |
| Hartys Stores, 27, Tepé Bachi, Pera . . . . .                          | Constantinople, Turkey. |
| J. W. Whittall & Co. . . . .                                           | Constantinople, Turkey. |
| Jan C. C. Schmidt, Djemaat Han, Rue Havra, Galata                      | Constantinople, Turkey. |
| Jacques Eskénazi, Sarioglou Han 9/10, Stamboul. .                      | Constantinople, Turkey. |
| Jean Abazoglou, Abed Han 30, Galata. . . . .                           | Constantinople, Turkey. |
| L. Hirschcowitz & L. Inselberg, Hudavendighiar<br>Han, Galata. . . . . | Constantinople, Turkey. |
| Raphaël J. Cohen, Achir Effendi Han, 19, Stamboul                      | Constantinople, Turkey. |
| Mihran Guessarian, 48 Rue Tunnel, Galata. . . . .                      | » »                     |
| Mouzas, Basil A . . . . .                                              | Mitylene, Greece.       |
| Sourlangas, Stylianos E. . . . .                                       | Mitylene, Greece        |
| Vassiliou, Pittacos A.. . . .                                          | » »                     |
| Varterian Narareth Kaissari Han 20, St.. . . .                         | Constantinople, Turkey. |
| William Douch, Buyuk Tunnel Han 5, Galata . . .                        | Constantinople, Turkey. |
| Wonckhaus & Co., Robert . . . . .                                      | Bagdad, Turkey.         |

**Metals (Tin, Zinc, etc.).**

|                                                     |                    |
|-----------------------------------------------------|--------------------|
| Capayannides, C., Importer. . . . .                 | Trebizond, Turkey, |
| Demaras Bros, Importers, 4 Philellinou Street . . . | Athens, Greece.    |
| Haldéopoulo, N. P., Importer. . . . .               | Trebizond, Turkey. |
| Hanania Joseph, Importer. . . . .                   | Bagdad, Turkey.    |
| Jahiel, Isaac, I. Importer . . . . .                | Salonika, »        |
| Juda & Salmona, Importers. . . . .                  | » »                |



|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Kahn Frères, Importers Ier Vakif Han 37/39, St. . . | Constantinople, Turkey. |
| Lebet Frères & Co., Importers, Germania Han . . .   | Constantinople. »       |
| Navarro, Is. J., Importer. . . . .                  | Salonika, Greece.       |
| Philaretos, C. G. & Co., Importers. . . . .         | Athens, »               |
| The Commercial Bank of Greece, Importers. . . . .   | » »                     |

### **Metal Shapes (Pressed).**

|                                                      |                      |
|------------------------------------------------------|----------------------|
| American Pulley Co., Exporters, 29th & Bristol St. . | Philadelphia, U.S.A. |
|------------------------------------------------------|----------------------|

### **Metallie Bedsteads.**

|                                          |                       |
|------------------------------------------|-----------------------|
| The Hard Manufacturing Company . . . . . | Buffalo, N.Y., U.S.A. |
|------------------------------------------|-----------------------|

### **Mills and Milling Machinery.**

|                                                  |                    |
|--------------------------------------------------|--------------------|
| Filippakis, Geo. Is., Importer. . . . .          | Adalia, Turkey.    |
| The M. B. Farrin Lumber Co., Exporters . . . . . | Cincinnati, U.S.A. |

### **Mill Supplies.**

|                                           |                    |
|-------------------------------------------|--------------------|
| Sprout, Waldron & Co., Exporters. . . . . | Muncy, Pa., U.S.A. |
|-------------------------------------------|--------------------|

### **Minerals.**

|                                          |                         |
|------------------------------------------|-------------------------|
| Magnifico, E. A., Exporter . . . . .     | Smyrna, Turkey.         |
| J. W. Whittall & Co. Exporters. . . . .  | Constantinople, Turkey. |
| Jahiel, Isaac J., Exporter. . . . .      | Smyrna, »               |
| Vafiadachi, M. & A., Exporters . . . . . | » »                     |

### **Mines.**

|                                                  |                         |
|--------------------------------------------------|-------------------------|
| Gulmezian, L., Merkez Rihtim Han Galata. . . . . | Constantinople. Turkey. |
|--------------------------------------------------|-------------------------|

### **Mineral Oils.**

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| Coûteaux, Bernard, Importer, Aslan Han . . . . .   | Constantinople, Turkey. |
| Pharaon, Issa, Schoucair & Co., Importers. . . . . | Beirut, Turkey.         |

### **Mohair.**

|                                                          |                         |
|----------------------------------------------------------|-------------------------|
| Camhi Raphael & Fils, Exp. Boyadji Han St. . . . .       | Constantinople, Turkey. |
| A. Cosmetto & Co. Exp, Omar Abed Han 10/13, Gal. . . . . | » »                     |
| Aron J. Levy Exporter, Turkia Han, Stamboul . . . . .    | Constantinople, Turkey. |
| Abazoglou, Jean Exporter, Abed Han 30, Galata . . . . .  | » »                     |
| Whittall J. W. & Co. Ltd . . . . .                       | » »                     |

### **Mortar Stains.**

|                                              |                      |
|----------------------------------------------|----------------------|
| Pecora Paint Co., Mfrs. & Exporters. . . . . | Philadelphia, U.S.A. |
|----------------------------------------------|----------------------|

### **Mother of Pearl.**

|                                                        |                    |
|--------------------------------------------------------|--------------------|
| Batarse, Issa, Exporter. . . . .                       | Bethlehem, Turkey. |
| Pearle Waste Co., Import., 347 West Broadway . . . . . | New York, U.S.A.   |



**Motor Boats and Motors.**

|                                                      |                         |
|------------------------------------------------------|-------------------------|
| Balladur, Chas. P., Importer, P. O. Box Fo 161 . . . | Smyrna, Turkey.         |
| Calinder, A., Agent . . . . .                        | Constantinople, Turkey. |
| Waterloo Gasoline Engine Co., Manufacturers. . . .   | Waterloo, Iowa, U.S.A.  |
| Wilcox-McKim Company. . . . .                        | Saginaw, Mich., U.S.A.  |

**Motor Trucks.**

|                                                    |                       |
|----------------------------------------------------|-----------------------|
| Wichita Falls Motor Co., Mfrs. & Exporters . . . . | Wichita Falls, U.S.A. |
|----------------------------------------------------|-----------------------|

**Musical Instruments.**

|                                      |                    |
|--------------------------------------|--------------------|
| Baldwin Co., The, Exporter . . . . . | Cincinnati, U.S.A. |
|--------------------------------------|--------------------|

**Nails (Wire).**

|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Essayan & Frères, Hagop. Importers . . . . .        | Constantinople, Turkey. |
| Pharaon, Issa, Schoucair & Co., Importers. . . . .  | Beirat, Syria.          |
| United States Steel Products Co., Exporters . . . . | New York, U.S.A.        |

**Naval Stores.**

|                                      |                 |
|--------------------------------------|-----------------|
| Demaras Brothers, Exporters. . . . . | Athens, Greece. |
|--------------------------------------|-----------------|

**Nuts and Seeds.**

|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Cacoulides, G. N., Exporter. . . . .                | Trebizond, »            |
| Cherry, Louis D., Importer, 52 S. 60th Street . . . | Philadelphia, U.S.A.    |
| Demetre M. Margaritoff Ex. Arnopoulo Han, St. .     | Constantinople, Turkey. |
| Elisha & Frères, Nessim, Exporter. . . . .          | Bagdad, Turkey.         |
| J. W. Whittall & Co. Exporters . . . . .            | Constantinople, Turkey. |
| Scialom, Fils de Jacob, Exporters. . . . .          | Salonica, Greece.       |
| Habicht, Braun & Co., Hudson & Laight Strs . . .    | New York, U.S.A.        |
| Hadjopoulo, & Sperco, Inc., Impr., 29 Broadway. .   | New York, U.S.A.        |
| Haldéopoulo, N. P., Exporter. . . . .               | Trebizond, Turkey.      |
| The Hills Bros. Co., Imps., Beach & Washington Sts. | New York, U.S.A.        |
| Hochstrasser & Co., Exporters. . . . .              | Trebizond, Turkey.      |
| Hochstrasser & Co., Exporters . . . . .             | Samsoun, Turkey.        |
| Jaburg Bros., 1 & 3 Worth Street, Importers. . . .  | New-York, U.S.A.        |
| Keun Lavino & Co., Exporters. . . . .               | Smyrna, Turkey.         |
| Maghak, Fathalla D., Exporter . . . . .             | Bagdad, Turkey.         |
| Manachy, Lorenzo Y., Exporter. . . . .              | Aleppo, »               |
| Pastene & Co., Inc., Importers . . . . .            | New York, U.S.A.        |
| Reggio, Abel, Importer. 105, Hudson Street . . . .  | » »                     |
| Reggio & Co., Ant., Exporters . . . . .             | Smyrna, Turkey.         |
| Spathopoulo Frères, P., Exporters. . . . .          | Kerassund, »            |
| Spencer Importing & Trading Co., Importers. . . .   | New York U.S.A.         |
| Stock & Mountain, Exp., 13 Kaisseri Han Stamb. .    | Constantinople, Turkey. |
| Tatian, A, Importer, 23 Central St., Room 8 . . .   | Boston »                |
| The Levant Products Trading Co., Importers . . .    | New York »              |
| United Confectioners Supply Company, Importers .    | » »                     |
| V. Balekdjian Brothers Ex. Turkish Han Stamboul.    | Constantinople, Turkey. |
| Warde, Naasan & Co., Exp., (Apricot Stones). . . .  | Beirut, Turkey.         |



**Office Furniture (Steel).**

The General Fireproofing Co., Exporters. . . . . New York, U.S.A.

**Office Supplies.**

Calinder A. Agent . . . . . Constantinople, Turkey.  
PapaspYRO, Alexander, Importer, Stadium Street . . . Athens, Greece.

**Oils (Lubricating etc.)**

Aliferis, G. Importer, 37 Praxitelous Street . . . . . Athens, Greece.  
Audi & Frères, S., Importers . . . . . Beirut, Turkey.  
Baldwin, Theo. A., Importer . . . . . Brussa, »  
Brazzafolli, Max, Importer . . . . . Mersina, »  
Crew-Levick Company, Refiners & Exporters. . . . Philadelphia, U.S.A.  
Cornfield & Goldstein Imp. Ikindji Kenadjian Han. Constantinople, Turkey.  
Demaras Bros, Importers, 4 Philellinou Street . . . Athens, Greece.  
Frangakis, Ant. Ch., Importer . . . . . Aleppo, Turkey.  
Juda & Salmona, Importers. . . . . Salonika, Greece.  
Loutfalla, Georges, Importer . . . . . Adana, Turkey,  
Melissinos, Bernard, Importer. . . . . Piraeus, Greece.  
Sayegh Frères, Importers. . . . . Beirut, Turkey.  
Tasartez & Barzilaï, Impr., Tohafdjî Han, Stamboul. Constantinople, Turkey.  
Vacum Oil Co., Agency . . . . . Jaffa, Turkey.  
» » » » . . . . . Beirut, »  
Standard Oil Company of New York. . . . . Constantinople, »  
Zarifi, L., Importer, Agopian Han, Galata . . . . . » »

**Oils Sulphite.**

Damianos N. D. Exporters P. O. B. 23 . . . . . Athens, Greece.  
Demaras Bros., Exporters . . . . . » »

**Oil Tank Trucks.**

Wichita Falls Motor Co., Mfrs. & Exporters . . . . . Wichita Falls, U.S.A.

**Oleo Oil.**

Amar & Co., S., Importers, Validé Sultan Han. . . Constantinople, Turkey.  
Brazzafolli, Max, Importer . . . . . Mersina, »  
Cariciopoulo, Marc C., Importer. . . . . Constantinople, »  
Coenca Frères, Importers. . . . . Constantinople, »  
Féradian, K., Importer, Alyanak Han. 14-15 . . . Constantinople, »  
Frankfort, M., Exporter, Produce Exchange . . . New York, U. S. A.  
Frost & Cundill, Inc., Exporters, 64 Wall Street . . » »  
Hammer & Hirzel, Importers . . . . . Constantinople, Turkey.  
Juda & Salmona, Importers. . . . . Salonika, Greece.  
Klonski, A. H., Importer. . . . . Hebron, Turkey.  
Molho, Isaac, Importer . . . . . Salonika, Greece.  
Navarro, Em. Is., Importers . . . . . » »  
Pharaon, Issa, Schoucair & Co., Importers. . . . . Beirut, Turkey.



|                                                       |                         |
|-------------------------------------------------------|-------------------------|
| Paul Joannides Fils Impor. Emin Bey Han 13/14, St.    | Constantinople, Turkey. |
| Prodromides, K., Importer . . . . .                   | Mersina, »              |
| Roussio & Danon, Importers . . . . .                  | Constantinople, Turkey. |
| Sarantis Frères, Importers . . . . .                  | » »                     |
| Schiaky, V. & Co., Importers . . . . .                | Salonika, Greece.       |
| Slocum, Avram & Slocum, Exporters . . . . .           | New York, U.S. A.       |
| Sourlangas Fils, E. N., Importer . . . . .            | Mitylene, Greece.       |
| Tasartez & Barzilaï, Importers, Tohafdjî Han. . . . . | Constantinople, Turkey. |
| Tiano, Henri, Importer. . . . .                       | Salonika, Greece.       |
| Xanthos C., Importer . . . . .                        | » »                     |
| Zarifi, L., Importer, Agopian Han, Galata . . . . .   | Constantinople, Turkey. |
| Zelvéian. M. & K. S., Importers. . . . .              | Mersina, Turkey.        |

### Olive Oil for eating and lubrication.

|                                                |                 |
|------------------------------------------------|-----------------|
| Barff, P. G. & Co., Importers. . . . .         | Smyrna, Turkey. |
| Damianos N. D. P. O. B. 23 Exporters . . . . . | Athens, Greece. |

### Olives and Olive Oil.

|                                                          |                          |
|----------------------------------------------------------|--------------------------|
| Chamarakis, E. D., Exporter . . . . .                    | Rethymno, Crete, Greece. |
| Cherry, Louis D., Importer, 52 S. 60th Street . . . . .  | Philadelphia, U.S.A.     |
| Demaras Brothers, Exporters. . . . .                     | Athens, Greece.          |
| Fidao & Co., F., Exporters. . . . .                      | Smyrna, Turkey.          |
| Hadjopoulos & Sperco, Inc., Impr., 29 Broadway . . . . . | New York, U.S.A.         |
| Kheun Lavino & Co., Importers. . . . .                   | Smyrna, Turkey.          |
| Pasten & Co., Inc., Importers. . . . .                   | New York, U.S. A.        |
| Reggio & Co., Ant., Exporters . . . . .                  | Smyrna, Turkey.          |

### Opium.

|                                                            |                         |
|------------------------------------------------------------|-------------------------|
| A. Cosmetto & Co. Ex. Omer Abed Han Galata.                | Constantinople, Turkey. |
| Aron J. Levy Ex. Rue Kioutubhané, Turkia Han . . . . .     | » »                     |
| Arshak Papazian Exp. Caracache Han . . . . .               | » »                     |
| Banque Générale de Commerce et de Crédit Ex. St.           | Constantinople, Turkey. |
| Demetre M. Margaritoff Ex. Arnopoulo Han, St. . . . .      | » »                     |
| Fidao, & Co., F., Exporters. . . . .                       | Smyrna, Turkey.         |
| Gulbenkian, Bros. & Co., Exporters. . . . .                | Constantinople Turkey.  |
| Hammer & Hirzel Ex. Buyuk Yeni Han 31, Stam.               | Constantinople, Turkey. |
| Jean Abazoglou Ex. Abed Han 30, Galata . . . . .           | » »                     |
| Kaftanizadé Frères & Cie. Mader Han 7/10, Galata . . . . . | » »                     |
| Kahn Frères Ex. 1er Vakif Han 37/39, Stamboul . . . . .    | » »                     |
| Kheun Lavino, & Co., Exporters . . . . .                   | Smyrna, »               |
| Lane, R. W., Exporter. . . . .                             | Smyrna, Turkey,         |
| Megarbané Habib & Fils, Exporters . . . . .                | Aleppo, »               |
| Nemli Zadé Djemal Ex. Nemli Zadé Han; St. Sir. . . . .     | Constantinople, Turkey. |
| Neumann Frères Ex. Emin Bey Han 13/14, Stam. . . . .       | » »                     |
| Paul Joannides Fils Ex. Emin Bey Han 13/14, Stam.          | Constantinople, Turkey. |
| Rappaport. J. M., Importer, 140 Nassau Street. . . . .     | New York, U.S. A.       |
| Reggio & Co., Ant., Exporters . . . . .                    | » »                     |
| Salih Fansah Kemal Ex. Kojaman Oglu Oufak Han.             | Constantinople, Turkey. |



|                                                                                            |                         |
|--------------------------------------------------------------------------------------------|-------------------------|
| Scialom & Co., Albert, Exporters . . . . .                                                 | Salonika, Greece.       |
| Scialom, Fils de Jacob, Exporters. . . . .                                                 | » »                     |
| The Oriental Trading Co. of America, Exporters,<br>Tchinili Rihtim Han IV Et. Gal. . . . . | Constantinople, Turkey. |
| Topuz, Jean A., Exporter. . . . .                                                          | Salonika, Greece.       |
| V. Balekdjian Brothers Ex. Turkia Han, Stamboul .                                          | Constantinople, Turkey. |
| Varterian Nazareth Kaissari Han 20 St. . . . .                                             | Constantinople, Turkey. |
| Vogel Konrad, Exprs., Buyuk Yeni Han Stamboul .                                            | » »                     |
| Whittall J. W. & Co Ltd . . . . .                                                          | Constantinople, Turkey. |
| Wolkenberg Oscar, 50 Djedid Han St. . . . .                                                | » »                     |

### Optical Instruments.

|                                                |                         |
|------------------------------------------------|-------------------------|
| Jean Paluka Importer Péra, St. Antoine 329 . . | Constantinople, Turkey. |
|------------------------------------------------|-------------------------|

### Otto of Roses.

|                                                |                         |
|------------------------------------------------|-------------------------|
| Hammer & Hirzel Ex. Buyuk Yeni Han 31. . . . . | Constantinople, Turkey. |
|------------------------------------------------|-------------------------|

### Paints, Enamels and Varnishes.

|                                                    |                          |
|----------------------------------------------------|--------------------------|
| Buffalo Specialty Co., Exporters . . . . .         | Buffalo, N. Y., U. S. A. |
| Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts. | Philadelphia, U. S. A.   |

### Paper.

|                                                                                    |                         |
|------------------------------------------------------------------------------------|-------------------------|
| Société Anonyme de Papeterie et d'Imprimerie Ex.<br>Etabl. Fratelli Haïm . . . . . | Constantinople, Turkey. |
| Aron Jacob Manoach Im. Foundouklian Han St. .                                      | Constantinople, Turkey. |
| Schapira, J. M., Importer, 21 Colocotroni Street . .                               | Athens, Greece.         |

### Petroleum.

|                                                  |                         |
|--------------------------------------------------|-------------------------|
| Banque Générale de Commerce et de Crédit, Impor. | Constantinople, Turkey. |
| Crew-Levick Co., Refiners & Producers . . . . .  | Philadelphia, U. S. A.  |
| Lykiardopoulos Fils, A., Importers . . . . .     | Mersina, Turkey.        |
| Meg. Fringhian, Importer Messadet Han, Stamboul. | Constantinople, Turkey. |
| Oscar Mizrahi. Importers, 37 Asma Alti . . . . . | Constantinople, Turkey. |
| Philippou, A., Importer . . . . .                | Yanina, Greece.         |
| Standard Oil Co., Exporters . . . . .            | Constantinople, Turkey. |
| Vacuum Oil Co., Exporters. . . . .               | Rochester, N. Y. U.S.A. |
| Vacuum Oil Co., Importers. . . . .               | Beirut Turkey.          |
| Vacuum Oil Co., Importers . . . . .              | Jaffa, Turkey.          |

### Pitch.

|                                                    |                        |
|----------------------------------------------------|------------------------|
| Barrett Mfg. Co., Exporters, Morris Bldg . . . . . | Philadelphia, U. S. A. |
|----------------------------------------------------|------------------------|

### Physicians and Dentists.

|                                                   |                         |
|---------------------------------------------------|-------------------------|
| Brautman, Sylvan, Physician and Dentist . . . . . | Salonika, Greece.       |
| Yoanidès, Prof. Doctor Christaki . . . . .        | Constantinople, Turkey. |

### Pianos, Piano Players.

|                                                 |                      |
|-------------------------------------------------|----------------------|
| Baldwin Co., The, Manufacturers & Exporters . . | Cincinnati, U. S. A. |
|-------------------------------------------------|----------------------|



### Pistachie Nuts.

|                                              |                 |
|----------------------------------------------|-----------------|
| Mégarbané, G. H., Exporters . . . . .        | Aintab, Turkey. |
| Mégarbané & Fils, Habib, Exporters . . . . . | Aleppo, Turkey. |
| Obégi & Co., Charles, Exporters . . . . .    | Aintab, Turkey. |

### Pipes (Gas, Water, etc.).

|                                                       |                   |
|-------------------------------------------------------|-------------------|
| United States Steel Products Co., Exporters . . . . . | New York U. S. A. |
|-------------------------------------------------------|-------------------|

### Pipe Tools.

|                                                   |                    |
|---------------------------------------------------|--------------------|
| Reed Manufacturing Co, Mfrs. & Exporters. . . . . | Erle, Pa, U. S. A. |
|---------------------------------------------------|--------------------|

### Playing Cards.

|                                                    |                            |
|----------------------------------------------------|----------------------------|
| United States Playing Card Co., Exporters. . . . . | Cincinnati, Ohio, U. S. A. |
|----------------------------------------------------|----------------------------|

### Poppy Seeds.

|                                            |                   |
|--------------------------------------------|-------------------|
| Scialom & Co., Albert, Exporters . . . . . | Salonika, Greece. |
|--------------------------------------------|-------------------|

### Portable Houses.

|                                                                           |                 |
|---------------------------------------------------------------------------|-----------------|
| North American Wood Products Corporation Exp.<br>50 Union Square. . . . . | New York U.S.A. |
|---------------------------------------------------------------------------|-----------------|

### Printers and Bookbinders Material and Machinery.

|                                                                                      |                         |
|--------------------------------------------------------------------------------------|-------------------------|
| Soc. An. de Papeterie et d'Imprimerie, Import.<br>Ex. Etabl. Fratelli Haïm . . . . . | Constantinople, Turkey. |
| American Press The, Importers, . . . . .                                             | Beirut, Turkey.         |
| Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21                                     | Constantinople, Turkey. |
| Mann Co., Wm. Exporters, 529 Market Street. . . . .                                  | Philadelphia, U. S. A.  |
| Mateossian, Vahan A, Imp., Am. Bible House . . . . .                                 | Constantinople, Turkey. |
| Zellich Frères, Rue Yazidji, Péra . . . . .                                          | » »                     |

### Printing Paper.

|                                                                                      |                         |
|--------------------------------------------------------------------------------------|-------------------------|
| Soc. An. de Papeterie et d'Imprimerie, Import.<br>Ex. Etabl. Fratelli Haim . . . . . | Constantinople, Turkey. |
| Hammer & Hirzel, Importers. . . . .                                                  | Constantinople, Turkey. |
| Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21                                     | Constantinople, Turkey. |
| Matteosian, V. H., Imp., American Bible House . . . . .                              | » »                     |
| Sarantis Frères, Importers . . . . .                                                 | Constantinople, Turkey. |
| Zellich Frères Rue Yazidji, Péra. . . . .                                            | » »                     |

### Publishers.

|                                                                                     |                         |
|-------------------------------------------------------------------------------------|-------------------------|
| Société Anonyme de Papeterie et d'Imprimerie,<br>Ex. Etabl. Fratelli Haïm . . . . . | Constantinople, Turkey. |
| National Crédit Corporation, Title & Trust Bldg. . . . .                            | Chicago, U. S. A.       |

### Pulleys and Pressed Metal Shapes.

|                                                                                |                        |
|--------------------------------------------------------------------------------|------------------------|
| American Pulley C., The, Mfrs. & Exporters, 28th<br>& Bristol Street . . . . . | Philadelphia, U. S. A. |
|--------------------------------------------------------------------------------|------------------------|



**Pumps.**

|                                                  |                              |
|--------------------------------------------------|------------------------------|
| Avedissian & Ketchian, Importers . . . . .       | Adana, Turkey.               |
| Nlnt & Walling Mfg. Co., Exporters . . . . .     | Kendalville, Ind., U. S. A.  |
| Franghakis, Ant. Ch., Importer . . . . .         | Aleppo, Turkey.              |
| Loutfalla Georges, Importer . . . . .            | Adana, Turkey.               |
| Melissinos, Bernard, Importer . . . . .          | Piræus, Greece.              |
| Rumsey & Co., Exporters . . . . .                | Seneca Falls, N. Y. U. S. A. |
| Southwark Foundry & Machine Co., Exporters . . . | Philadelphia, U. S. A.       |

**Railroad Repair Shop Equipment.**

|                                                |                    |
|------------------------------------------------|--------------------|
| Niles-Boment-Pond Campany, Exporters . . . . . | New York, U. S. A. |
|------------------------------------------------|--------------------|

**Railway Material.**

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| Baldwin Locomotive Works, Mfrs. & Exporters . .    | Philadelphia, U. S. A.  |
| Brill C., The G. J., Mfrs. & Exporters . . . . .   | Philadelphia, U. S. A.  |
| Essayan & Frères, Hagop, Importers . . . . .       | Constantinople, Turkey. |
| Standard Steel Works Co., Exporters . . . . .      | Philadelphia, U. S. A.  |
| United States Steel Products C., Mfrs. & Exp., . . | New York, U. S. A.      |

**Raisins (Sultana).**

|                                     |                 |
|-------------------------------------|-----------------|
| Fidao, F. & C., Exporters . . . . . | Smyrna, Turkey. |
|-------------------------------------|-----------------|

**Razors & Blades.**

|                                      |                  |
|--------------------------------------|------------------|
| Gillette Safety Razor Co., . . . . . | Boston, U. S. A. |
|--------------------------------------|------------------|

**Roofing.**

|                                                     |                        |
|-----------------------------------------------------|------------------------|
| Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. . | Philadelphia, U. S. A. |
| Johns-Manville, H. W., Co., Mfrs. & Exporters . .   | New York, U. S. A.     |

**Rubber Goods.**

|                                                   |                         |
|---------------------------------------------------|-------------------------|
| Hindié Frères, Importers . . . . .                | Aleppo, Turkey.         |
| Orosdi-Back, Etablissements, Importers . . . . .  | Constantinople, Turkey. |
| Quaker City Rubber Co., Mfrs. & Exporters . . . . | Philadelphia, U. S. A.  |
| Varbetian, L. & L., Importers . . . . .           | Smyrna, Turkey.         |

**Safes.**

|                                                   |                    |
|---------------------------------------------------|--------------------|
| Audi & Frères, S., Importers . . . . .            | Beirut, Turkey.    |
| Frangakis, Ant. Ch., Importer . . . . .           | Aleppo, Turkey.    |
| York Safe & Lock Co., Mfrs. & Exporters . . . . . | New York, U. S. A. |

**Saffron.**

|                                           |                   |
|-------------------------------------------|-------------------|
| Scialom & Co., Albert, Exporter . . . . . | Salonika, Greece. |
|-------------------------------------------|-------------------|

**Saw Mill Machinery.**

|                                             |                    |
|---------------------------------------------|--------------------|
| Barquhar, & Co., A. B., Exporters . . . . . | New York, U. S. A. |
|---------------------------------------------|--------------------|



**Sesame Seed.**

|                                            |                         |
|--------------------------------------------|-------------------------|
| Ezadjian, Milhran, Exporter . . . . .      | Adana, Turkey.          |
| Eustratiades, Alex. N., Exporter. . . . .  | Smyrna, Turkey.         |
| Filipakis, George Is., Exporter . . . . .  | Adalia, Turkey.         |
| J. W. Whittall & Co. Exporters. . . . .    | Constantinople, Turkey. |
| Simeonoglou, Aristidès, Exporter . . . . . | Adana, Turkey.          |

**Sesame Seed Oil.**

|                                            |                  |
|--------------------------------------------|------------------|
| Naccache & Fils, Ibr., Exporters . . . . . | Mersina, Turkey. |
| Zelvèian, M. & K. S., Exporters. . . . .   | » »              |

**Sewing Machines.**

|                                                    |                       |
|----------------------------------------------------|-----------------------|
| Bourne & Co. (Singer Sewing Machines) . . . . .    | Salonika, Greece.     |
| » » » » » . . . . .                                | Athens, »             |
| Kevork Skender, K. & D., Importers . . . . .       | Bagdad, . . . Turkey. |
| Lambichi, M. E., Importer . . . . .                | Smyrna, . . . »       |
| Sadullah, R. Levy & Mandil, Importers . . . . .    | Constantinople, »     |
| Singer Sewing Machine Company, Importers . . . . . | » »                   |
| » » » » » . . . . .                                | Beirut, . . . »       |

**Shipping & Shipping Agents.**

|                                                                                               |                          |
|-----------------------------------------------------------------------------------------------|--------------------------|
| A. J. Drossos & Co, Esky Yomruk; Ada Han 15 .                                                 | Constantinople, Turkey.  |
| Achaia S. S. Co.. . . . .                                                                     | Patras, Greece.          |
| Alevra, D. G. . . . .                                                                         | Smyrna, . . . Turkey.    |
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . .                                            | Constantinople, »        |
| American & Eastern Trading Co, 36 Av. de l'Opera                                              | Paris, France.           |
| Archipelago American Steamship Co. . . . .                                                    | Beirut, . . . »          |
| » » » » » . . . . .                                                                           | Constantinople, »        |
| » » » » » . . . . .                                                                           | Smyrna, . . . »          |
| Artus, Jean . . . . .                                                                         | Mersina, . . . »         |
| Barff, P. G. & Co.. . . . .                                                                   | Smyrna, . . . »          |
| Bodossaki Athanassiades, Hovaghimian H. 2 Galata                                              | Constantinople, Turkey.  |
| Chamarakis, E. D.. . . . .                                                                    | Rethymno, Crete, Greece. |
| Chariatis, D. T., . . . . .                                                                   | Salonika, Greece.        |
| Citterich, V. . . . .                                                                         | » »                      |
| Curmusi, Theo. N. (Achaia). . . . .                                                           | Constantinople, Turkey.  |
| "Dunarea" Societata Anonima Romana pentru Na-<br>vigatiune, Braila, Str. Vapoareler . . . . . | Braila, Roumania.        |
| Edward La Fontaine Sons N° 1 Allalemdji Han St .                                              | Constantinople, Turkey.  |
| Eliades & Mouka, . . . . .                                                                    | Smyrna, . . . »          |
| Farwagi, E., & Fils . . . . .                                                                 | Jaffa, . . . »           |
| Filipakis, George Is.. . . . .                                                                | Adalia, . . . »          |
| Foscolo Mango & Co. Ltd., Hovaghimian Han Gal.                                                | Constantinople, Turkey.  |
| Galani John A. Union Han 43/46 Gal. . . . .                                                   | » »                      |
| "Gradiwo" Société Commerciale par Actions. . . .                                              | Varna, Bulgaria.         |
| Canchi Fratelli. . . . .                                                                      | Salonika, Greece.        |
| Celler, Theodor E. Mgr. of Fulias & Co. . . . .                                               | Athens, Greece.          |
| Ghiolman Bros., Constitution Square. . . . .                                                  | Athens, »                |
| Guillermo Lorey, Djemaat Han, Rue Havra, Galata                                               | Constantinople »         |
| Hadcock & Wool . . . . .                                                                      | Patras, Greece           |



|                                                                               |                                  |
|-------------------------------------------------------------------------------|----------------------------------|
| Hochstrasser & Co. . . . .                                                    | Trebizond, Turkey.               |
| » » . . . . .                                                                 | Samsoun, »                       |
| Keubler, Jona. . . . .                                                        | Jaffa, Turkey.                   |
| Khoury, Farra, Alex. . . . .                                                  | Beirut, »                        |
| Laughton C. & Co., 42 Perchembé Bazar, Galata . .                             | Constantinople, Turkey.          |
| Levant Trade Bureau, Perch. Baz. Sinasson Han<br>No. 2 Galata . . . . .       | » »                              |
| Lupovitz Jacob Rue Voïvoda, Voïvoda Han. . . .                                | Constantinople, Turkey.          |
| M. Fenerdjian Fils, Bab. Kap. Yeni Volto Han 16/18                            | » »                              |
| Maulwurf, Ed., J. . . . .                                                     | Salonika, Greece.                |
| Molho, Isaac . . . . .                                                        | » »                              |
| Morphy W. & Son, Crowe & Stevens . . . . .                                    | Athens, Patras, Piraeus, Greece. |
| Philippou, A. . . . .                                                         | Yanina, »                        |
| Phostiropoulo Frères. . . . .                                                 | Trebizond, Turkey.               |
| Reppen, Theo., Arabian Han, Galata. . . . .                                   | Constantinople, Turkey.          |
| Rousso & Danon, Djelal Bey Han. . . . .                                       | » »                              |
| Sangursky & Cie, Moumhané, Galata, Couteaux H. 2                              | Constantinople, Turkey.          |
| The British Slip-way and Repairing Yard, Djibaly,                             | » »                              |
| The Cunard Steamship Co., Tchিনি Rihtim H. G.                                 | » »                              |
| Theodoridi & Co., . . . . .                                                   | Braila, Roumania.                |
| Walter Seager & Co., Tchিনি Rihtim Han, Galata                                | Constantinople, Turkey.          |
| Whittall J. W. & Co. Ltd . . . . .                                            | » »                              |
| Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28<br>III Fl. Galata . . . . . | » »                              |

### Shipyard Machinery.

|                                               |                  |
|-----------------------------------------------|------------------|
| Niles-Bement-Pond Company, Exporters. . . . . | New York, U.S.A. |
|-----------------------------------------------|------------------|

### Shoe Polish (Polishing Sets, etc.).

|                                                  |                         |
|--------------------------------------------------|-------------------------|
| Shinola Co., Manufacturers & Exporters . . . . . | Rochester, N.Y., U.S.A. |
|--------------------------------------------------|-------------------------|

### Silicate of Soda & Heavy Chemicals.

|                                                      |                      |
|------------------------------------------------------|----------------------|
| Philadelphia Quartz Co., Exporters, 121 S. 3rd St. . | Philadelphia, U.S.A. |
|------------------------------------------------------|----------------------|

### Silk Goods.

|                                                                        |                         |
|------------------------------------------------------------------------|-------------------------|
| Hanni, E. Exporters, Matheo Han Stamboul . . . .                       | Constantinople, Turkey. |
| Levant Trade Bureau, Perch. Baz. Sinasson Han<br>No. 2 Galata. . . . . | » »                     |
| Maghak, Fathalla D., Importer . . . . .                                | Bagdad, Turkey.         |
| Mosseri, Albert, Importer. . . . .                                     | Salonika, Greece.       |

### Silver Ware.

|                                                                                                                        |                         |
|------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Kroubalkian, K. Impr. "Sole Agent for Turkey"<br>"Reed and Barton of New-York," Grand Tun-<br>nel Han Galata . . . . . | Constantinople, Turkey. |
| Melki & Menassah, Importers . . . . .                                                                                  | Beirut, »               |

### Skins, Hides and Furs.

|                                                  |                   |
|--------------------------------------------------|-------------------|
| Abdul Kader Pacha El-Khedery, Exporter . . . . . | Bagdad, Turkey    |
| Arsen & Co., Exporters, Gulbenkian Han . . . . . | Constantinople, » |



|                                                  |                         |
|--------------------------------------------------|-------------------------|
| Aug. de Medina, Hazzopoulo Han 42/43 Stamb.      | Constantinople, Turkey. |
| Beythoum, Jeboury, Exporter.                     | » »                     |
| The Anglo American Agency, Huriet Han            | » »                     |
| Coenca Frères, Exporters.                        | » »                     |
| Essefian Parsegh G., Exporter.                   | » »                     |
| Fresco, Fils d'Aslan, Exporters                  | » »                     |
| Gelat, Elias Thomas, Exporter (Sheep & Goat)     | Jerusalem, »            |
| Hanania, Joseph, Exporter                        | Bagdad, »               |
| Kevork Skender, K. & D., Exporters               | Bagdad, »               |
| Klonski, A. H., Exporter.                        | Hebron, »               |
| Mahakian, A., Exporter                           | Trebizond, »            |
| Maissa, M. G., Exporter                          | Salonika, Greece.       |
| Manuelian & Co., Exporters.                      | Mersina, Turkey.        |
| Maulwurf, Ed., Exporter                          | Salonika, Greece.       |
| Messayeh, Joseph J., Exporter                    | Bagdad, Turkey.         |
| Nemli Zadé Frères, Exporters.                    | Trebizond, Turkey.      |
| Rappaport, J. M., Importer, 140 Nassau Street.   | New York, U.S.A.        |
| Roditi A., Exporter, Turkia Han                  | Constantinople, Turkey. |
| Ruch Jacques, Exporter, Kenadjian Han.           | » »                     |
| Serefas, D., Exporter.                           | Salonika, Greece.       |
| Sarfati, S. Joseph, Exporter, Germania Han       | Constantinople, Turkey. |
| Sasoon & Co., David, Exporters.                  | Bagdad, Turkey.         |
| Schamasch, Gourgie & Co., Exporters              | » »                     |
| Whittall J. W. & Co Ltd.                         | » »                     |
| Stock & Mountain, Exporters. 13 Kaisseri Han St. | Constantinople, Turkey. |
| Stone, Timlow & Co., Importers                   | Boston, U.S.A.          |
| Tagger, J. H., Importer & Exporter.              | Jaffa, & Jerusalem, »   |
| Tatian, A., Importer, 23 Central St., Room 8.    | Boston, U.S.A.          |
| Xanthos, C., Exporter                            | Salonika, Greece.       |

### Soap.

|                                                                            |                         |
|----------------------------------------------------------------------------|-------------------------|
| American Foreign Trade Corporation, 51 Rue des Banques Agopian Han Galata. | Constantinoplé, Turkey. |
| Bensussan, Fils de Samuel J., Importers.                                   | Salonika, Greece.       |
| Louisville Cotton Oil Co., Mfrs. & Exporters.                              | Louisville, Ky., U.S.A. |
| Modiano Frères & Fils, Issac, Importers.                                   | Salonika, Greece.       |
| Procter & Gamble Co., Manufacturers & Exporters                            | Cincinnati, U.S.A.      |
| Vimos brothers, Importers 29 Nikis Street.                                 | Athens, Greece.         |

### Starch.

|                                                             |                   |
|-------------------------------------------------------------|-------------------|
| Corn Products Refining Co., National Starch Co., Exporters. | New York, U.S.A.  |
| Errera, Isaac G., Importer                                  | Salonika, Greece. |
| Fils d'Abram Nahman, Importers.                             | » »               |
| Modiano, F., & Company.                                     | Smyrna—Salonika.  |

### Stationery.

|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Soc. An. de Papeterie et d'Imprimerie, Import., Ex. |                         |
| Etabl. Fratelli Haïm                                | Constantinople, Turkey. |



|                                                            |                         |
|------------------------------------------------------------|-------------------------|
| Calinder, A., Representative. . . . .                      | Constantinople, Turkey. |
| Errera & Co., Ltd, Fils de G. A., Importers. . . . .       | Salonika, Greece.       |
| Hassid & Co., A. M., Importers. . . . .                    | » »                     |
| Henri Zellich & Co. Imp. 21, Rue Mah. Galata . . . . .     | Constantinople, Turkey. |
| Jean Paluka Imp. Péra, St. Antoine 329 . . . . .           | Constantinople, Turkey. |
| Mann Co., Wm., Exporters, 529 Market St. . . . .           | Philadelphia, U.S.A.    |
| Matteosian, V. H., Import., American Bible House . . . . . | Constantinople, Turkey. |
| Modiano, Frères & Fils, Isaac, Importers . . . . .         | Salonika, Greece.       |
| Siev Bros., Importers . . . . .                            | Jerusalem, Turkey.      |
| Zellich Frères, Galata . . . . .                           | Constantinople, Turkey. |

### Steel Office Furniture.

|                                                    |                  |
|----------------------------------------------------|------------------|
| The General Fireproofing Co. 395 Broadway. . . . . | New York, U.S.A. |
|----------------------------------------------------|------------------|

### Stone Handling Machinery.

|                                                         |                      |
|---------------------------------------------------------|----------------------|
| Western Wheeled Scraper Co., Mfrs. & Exporters. . . . . | Aurora, Ill., U.S.A. |
|---------------------------------------------------------|----------------------|

### Sugar.

|                                                       |                         |
|-------------------------------------------------------|-------------------------|
| Bensussan, Fils de Samuel J., Importers . . . . .     | Salonika, Greece.       |
| Meg. Fringhian, Imp. Messadet Han, Stamboul . . . . . | Constantinople, Turkey. |
| Goltzman Michel "Nord-Ost", . . . . .                 | Constantinople, Turkey. |

### Surgeons Instruments.

|                                    |                 |
|------------------------------------|-----------------|
| Baroody, Mourad, Importer. . . . . | Beirut, Turkey. |
|------------------------------------|-----------------|

### Suit Hangers.

|                                                    |                      |
|----------------------------------------------------|----------------------|
| West Electric Hair Curler Co., Exporters . . . . . | Philadelphia, U.S.A. |
|----------------------------------------------------|----------------------|

### Tanning Materials.

|                                                           |                       |
|-----------------------------------------------------------|-----------------------|
| Lawrence, A. C., Leather Co. . . . .                      | Boston, Mass., U.S.A. |
| Spike, Clarence H., Importer, 143 Federal Street. . . . . | Boston, U.S.A.        |

### Telephone Supplies.

|                                                       |                   |
|-------------------------------------------------------|-------------------|
| The Bell Telephone Mfg. Co., Exporters. . . . .       | Antwerp, Belgium. |
| Western Electric Co., Exporters, 463 West St. . . . . | New York, U.S.A.  |

### Timber.

|                                                                           |                     |
|---------------------------------------------------------------------------|---------------------|
| The Commercial Bank of Greece, Importers . . . . .                        | Athens, Greece.     |
| 'Combustibilul' Anglo-Roman, Buc. 19 Strada<br>Regala, Exporters. . . . . | Bucarest, Roumania. |
| Kopelman Ossip Importer 26 Shoot up Hill c/o G.<br>Handelman . . . . .    | London, England.    |

### Tobacco.

|                                                         |                         |
|---------------------------------------------------------|-------------------------|
| Adamopoulo, A. C., Exporter. . . . .                    | Smyrna, Turkey.         |
| American Tobacco C., Exporters . . . . .                | Smyrna, Turkey.         |
| Aron J. Levy, Ex. Rue Kioutubhané, Turkia Han . . . . . | Constantinople, Turkey. |



|                                                     |                         |
|-----------------------------------------------------|-------------------------|
| Aron Jacob Manoach, Ex. Foundouk. H. 5/10 S . . .   | Constantinople, Turkey. |
| Arshak Papazian, Exp. Caracache Han Galata . . .    | » »                     |
| B. G. de Com. et de Credit Meidandjik 3, Stam. . .  | » »                     |
| Coenca Frères, Exporters. . . . .                   | » »                     |
| Demetre M. Margaritoff, Ex. Aïnopoulo Han St. . .   | » »                     |
| Eustratiades, Alex. N., Exporter . . . . .          | Smyrna, Turkey.         |
| Foscolo Mango & Co. Ltd. Exp. Hovaghimian H. G. .   | Constantinople, Turkey. |
| Gary Tobacco Co. Inc. Exporters. . . . .            | Samsoun »               |
| Goltzman Michel, "Nord-Ost" Exp. . . . .            | Constantinople, Turkey. |
| Herzog & C., M. L., Exporters . . . . .             | Cavalla, Greece.        |
| J. W. Whittall & Co. Imp . . . . .                  | Constantinople, Turkey. |
| Jean Abazoglou, Ex. Abed Han 30, Galata. . . . .    | » »                     |
| Kaftanizadé Frères & Cie. Ex. Mader H. 7/10 G. .    | » »                     |
| Levy M. & Co., Exp., Emin Bey Han 9 Stamb. . .      | » »                     |
| Macedonian Tobacco Co., The, Exporters . . . . .    | Cavalla, Greece.        |
| Mayer & Co., N., Exporters . . . . .                | » »                     |
| Neumann Frères, Ex. Emin Bey Han 13/14, S . .       | Constantinople, Turkey. |
| Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .   | » »                     |
| Nouri & Tewfik Elbagdadi, Ex. Rue Mer. Dje. H. .    | » »                     |
| Oriental Tobacco Trading Co., Exporters . . . . .   | Salonika, Greece.       |
| Oscar Mizrahi, Exporter, Djedid Han St. . . . .     | Constantinople, Turkey. |
| Paul Joannides Fils, Emin Bey Han 13/14 St. . .     | » »                     |
| Pirocacco, Christo, Exporter . . . . .              | Smyrna, Turkey.         |
| Schinasi Bros., Exporters . . . . .                 | Cavalla, Greece.        |
| Serafas, Dim., Exporter . . . . .                   | Salonika, Greece.       |
| Tatian, A., Importer, 23. Central St., Room 8 . . . | Roston, U.S.A.          |
| The Turkish Tobacco Export Co., Exporters. . . .    | Salonika, Greece.       |
| The Levant Products Trading Co., Importers . . .    | New York, U.S.A.        |
| The Alston Tobacco Co. Inc. Exporters . . . . .     | Constantinople, Turkey. |
| The Melachrino Co. Exporters . . . . .              | » »                     |
| V. Balekdjian Brothers. Ex. Turkia Han Stamboul .   | » »                     |
| Wolkenberg Oscar, 50 Djedid Han St. . . . .         | » »                     |

#### Toilet Specialities and Preparations.

|                                    |                 |
|------------------------------------|-----------------|
| Boroody, Mourad, Importer. . . . . | Beirut, Turkey. |
|------------------------------------|-----------------|

#### Tools.

|                                                     |                      |
|-----------------------------------------------------|----------------------|
| Disston & Sons, Henry, Mfrs. & Exps., P.O.B. 1537   | Philadelphia, U.S.A. |
| Mc Caffrey File C., 5th & Berk Sts, Exporters . . . | Philadelphia U.S.A.  |

#### Tooth Powder.

|                                                    |                  |
|----------------------------------------------------|------------------|
| Curtis Brown Mfg. Co., Evprs., 215-17 Fulton St. . | New York, U.S.A. |
|----------------------------------------------------|------------------|

#### Travel Bureau.

|                                                     |                |
|-----------------------------------------------------|----------------|
| Bureau of University Travel, 31 Trinity Place . . . | Boston, U.S.A. |
|-----------------------------------------------------|----------------|

#### Typewriters and Supplies.

|                                        |                      |
|----------------------------------------|----------------------|
| Abramovitz, Leon P., Importer. . . . . | Bucharest, Roumania. |
|----------------------------------------|----------------------|



|                                                                                                 |                         |
|-------------------------------------------------------------------------------------------------|-------------------------|
| Constantine N. Cofinas, St. Theodore Square 9 (Agts. for Greece Royal Typewriter Co.) . . . . . | Athens, Greece.         |
| Edwards & Sons, Imp., Dilziz Zade Han Stamb. . .                                                | Constantinople, Turkey. |
| Hammond Typewriter Co., Exporters . . . . .                                                     | New York, U.S.A.        |
| Kroubalkian, K. Sole Agent for Turkey "Royal Typewriter Co." & Depositor Grand Tunnel Han G.    | Constantinople, Turkey. |
| Lambichi, M. E. Importer . . . . .                                                              | Smyrna, Turkey.         |
| Monarch Visible Typewriter Co., Exporters . . . .                                               | New York, U.S.A.        |
| Papaspyro. Alexander, Importer, Stadium Street. .                                               | Athens, Greece.         |
| Remington Typewriter Co., Exporters. . . . .                                                    | New York, U.S.A.        |
| Spike, Clarence H., Exporter 2d Hand Machines. .                                                | Boston, U.S.A.          |
| Soc. An. de Papeterie et d'Imprimerie, Import. Ex. Etabl. Fratelli Haïm . . . . .               | Constantinople, Turkey. |

#### **Umbrellas.**

|                                        |                 |
|----------------------------------------|-----------------|
| Trad, P. & M., Manufacturers . . . . . | Beirut, Turkey. |
|----------------------------------------|-----------------|

#### **Undertakers.**

|                                                   |                         |
|---------------------------------------------------|-------------------------|
| Jean F. Salacha & Co, 96 Rue Voïvoda, Galata. . . | Constantinople, Turkey. |
| Rubin, Samuel . . . . .                           | Jerusalem, Turkey.      |

#### **Valves and Gates.**

|                                                |                   |
|------------------------------------------------|-------------------|
| The Fairbanks Company, Mfrs., Freihafen. . . . | Hamburg, Germany. |
|------------------------------------------------|-------------------|

#### **Varnish.**

|                                                  |                  |
|--------------------------------------------------|------------------|
| The General Fireproofing Co., 395 Broadway . . . | New York, U.S.A. |
|--------------------------------------------------|------------------|

#### **Vegetables (Dried.)**

|                                                   |                  |
|---------------------------------------------------|------------------|
| Hadjopoulos & Sperco, Inc., Imprs., 29 Broadway . | New York, U.S.A. |
|---------------------------------------------------|------------------|

#### **Ventilation (in Fire-Proof Buildings.)**

|                                             |                      |
|---------------------------------------------|----------------------|
| David Luptot's Sons Co., Exporters. . . . . | Philadelphia, U.S.A. |
|---------------------------------------------|----------------------|

#### **Waterproofing Materials.**

|                                                  |                  |
|--------------------------------------------------|------------------|
| The General Fireproofing Co., 395 Broadway . . . | New York, U.S.A. |
|--------------------------------------------------|------------------|

#### **Wind Mills.**

|                                                     |                           |
|-----------------------------------------------------|---------------------------|
| Flint & Walling Mfg. Co., Exporters . . . . .       | Kendalville, Ind., U.S.A. |
| Shaphira, J. M., Importer, 21 Colocotroni Street. . | Athens, Greece.           |

#### **Wines and Liquors.**

|                                                 |                 |
|-------------------------------------------------|-----------------|
| Audi & Frères, S., Importers. . . . .           | Beirut, Turkey. |
| Barbaresso Brothers, Mfrs. & Exporters. . . . . | Piræus, Greece. |
| Cambas, André P., Exporter. . . . .             | Athens, Greece. |



|                                                      |                         |
|------------------------------------------------------|-------------------------|
| Constantine N. Cofinas, St. Theodores Square 9 . . . | Athens, Greece.         |
| Enriquez, Clemente, Importer . . . . .               | Bagdad, Turkey.         |
| Hellenique Wine & Spirit C., Exporters. . . . .      | Athens, Greece.         |
| Metaxa, S. & E. A., Mfrs. & Exporters. . . . .       | Piræus, »               |
| Pastene & Co., Inc., P., Importer. . . . .           | New York, U.S.A.        |
| Pouris, Demosthenes, Mfrs. & Exporter. . . . .       | Piræus, Greece.         |
| Reggio & Co., Ant., Importers. . . . .               | Smyrna, Turkey.         |
| Sadullah, Robert Levy & Mandil, Importers . . . .    | Constantinople, Turkey. |
| Schamasch, Gourgie & Co., Importers. . . . .         | Bagdad, Turkey.         |
| Rotschild, Zalel, Importer & Exporter. . . . .       | Jerusalem, Turkey.      |

### Wire (barbed, plain, etc.)

|                                                    |                  |
|----------------------------------------------------|------------------|
| United States Steel Products Co., Exporters. . . . | New York, U.S.A. |
|----------------------------------------------------|------------------|

### Wool and Mohair.

|                                                    |                         |
|----------------------------------------------------|-------------------------|
| A. Cosmetto & Co. Ex. Omar Abed Han 10/13, G.      | Constantinople, Turkey. |
| A. Roditi, Exp. Turkia Han 9/10, Stamboul . . . .  | » »                     |
| Abdul Kader Pasha El-Khedery, Exporter . . . . .   | Bagdad, Turkey.         |
| Arsen & Co., A. G., Exp., Gulbenkian Han . . . .   | Constantinople, Turkey. |
| Asfar & Co., Pressing Factory and Exporters . . .  | Bagdad Turkey.          |
| Berk, Püttmann & Co., Exporters . . . . .          | Bagdad, Turkey.         |
| Elisha & Frères, Nessim, Exporters . . . . .       | Bagdad, Turkey.         |
| Fidao, F. & Co., Exporters . . . . .               | Smyrna, Turkey.         |
| Fresco, Fils d'Aslan, Exporters, Iktissat Han . .  | Constantinople, Turkey. |
| Goltzman Michel "Nord-Ost" Exp. . . . .            | Constantinople, Turkey. |
| Gulbenkian Bros. & Co., Exporters, Stamboul. . .   | Constantinople, Turkey. |
| Hadjopoulos, & Sperco, Inc., Importers . . . . .   | New York, U.S.A.        |
| Jeboury, Beyhoum, Exporters . . . . .              | Aleppo, Turkey.         |
| Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul .  | » »                     |
| Kevork Skender, K. & D., Exporters . . . . .       | Bagdad, Turkey.         |
| Klonsky, A. H., Exporter . . . . .                 | Bagdad, Turkey.         |
| Klonsky, A. H., Exporter . . . . .                 | Hebron, Turkey.         |
| Levy M. & Co., Export. Emin Bey Han St. . . . .    | Constantinople, Turkey. |
| Marcopoli & Co., V., Exporters. . . . .            | Alexandretta, Turkey.   |
| Manachy, Lorenzo Y., Exporter . . . . .            | Aleppo, Turkey.         |
| Manouelian, H., & Co, Exporters. . . . .           | Mersina, Turkey.        |
| Maulwurf, E.l Exporters . . . . .                  | Salonika, Greece.       |
| Mégarbané & Fils, Habib, Exporter . . . . .        | Aleppo, Turkey.         |
| Mosseri, Albert, Exporter . . . . .                | Salonica, Greece.       |
| Muller, Ch. F., Importer, 29 Apollo Street. . . .  | Athens, Greece.         |
| Obégi & C., Charles., Exporters . . . . .          | Aintab, Turkey.         |
| Rappaport, J. M., Importer, 140 Nassau Street. . . | New York, U.S.M.        |
| Roditti, A., Exporters, Turkia Han Stamboul . . .  | Constantinople, Turkey. |
| Sarfati, Barouh, Exporter . . . . .                | Salonika, Greece.       |
| Sasson & Co. Ltd, David, Exporters . . . . .       | Bagdad, Turkey.         |
| Schamasch, Gourgie, & C., Exporters . . . . .      | Bagdad, Turkey.         |
| Serefas, D., Exporter . . . . .                    | Salonika, Greece.       |
| Stone, Timlow & C., Importers. . . . .             | Boston, U.S.A.          |
| Tagger, J. H., Exporter . . . . .                  | Jaffa & Jerusalem.      |



|                                                       |                         |
|-------------------------------------------------------|-------------------------|
| Tatian A., Importer, 23 Central St., Room 8 . . . . . | Boston, U. S. A.        |
| Vimos Brothers, 29 Nikis Street . . . . .             | Athens, Greece.         |
| Warde, Naasan & Co., Exporters . . . . .              | Beirut, Turkey.         |
| Whittall J. W. & Co. Ltd . . . . .                    | Constantinople, Turkey. |
| Zelvéian, M. &., Exporters . . . . .                  | Mersina, Turkey.        |

### Woollen Goods.

|                                                                               |                         |
|-------------------------------------------------------------------------------|-------------------------|
| Elkiatib, Salim, Importer, Elkiatib Han . . . . .                             | Constantinople, Turkey. |
| Mac Manus Brothers Ltd. Ex, Perchembe Bazar<br>Aslan Han 1-7 Galata . . . . . | Constantinople, Turkey. |
| Muller, Ch., F., Importer, 29 Apollo Street. . . . .                          | Athens, Greece.         |
| Neumann Frères, Ex. Emin Bey Han 13/14, Stam.                                 | Constantinople, Turkey. |
| Schuep & Co., Importers . . . . .                                             | Aleppo, Turkey.         |
| Whittall J. W. & Co. Ltd . . . . .                                            | Constantinople, Turkey. |

### Woven Wire and Spiral Springs.

|                                          |                       |
|------------------------------------------|-----------------------|
| The Hard Manufacturing Company . . . . . | Buffalo, N. Y. U.S.A. |
|------------------------------------------|-----------------------|





## Individual Members.

|                                                                                                                          |                           |
|--------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Arnold Davis G. American Relief Committee. . . . .                                                                       | Constantinople, Turkey.   |
| Barbaresso, Sp., Manufacturers . . . . .                                                                                 | Piræus Greece.            |
| Brown, J. Wylie, 38, 39 Minerva Han, Galata . . . .                                                                      | Constantinople, Turkey.   |
| Charalambis, N. M., . . . . .                                                                                            | Piræus, Greece.           |
| Crane F, Standard Oil Co. . . . .                                                                                        | Constantinople, Turkey.   |
| Cullough Mc. Capt. U. S. S. Scorpion . . . . .                                                                           | Constantinople, Turkey.   |
| Damon, Theron J., Journalist . . . . .                                                                                   | Constantinople, Turkey.   |
| Davis, D. Alton, Sec'y Y., M. C. A. . . . .                                                                              | Constantinople, Turkey.   |
| Doucarelis, Aristides M. . . . .                                                                                         | Mitylene, Greece.         |
| Efstratiou, Apostolos, English Stores Proprietor . .                                                                     | Mitylene, Greece.         |
| Eulambios, N, c/o National Bank of Greece . . . .                                                                        | Athens, Greece.           |
| Gulmezian L., Legal adviser c/o Standard Oil Co.<br>of New York. . . . .                                                 | Constantinople, Turkey.   |
| Gunkel Oscar, General Manager St. Oil Co. . . . .                                                                        | Constantinople, Turkey.   |
| Heizer, Oscar S., American Consular Service. . . .                                                                       | Bagdad Turkey.            |
| Hecks, Lewis, American Embassy . . . . .                                                                                 | Constantinople, Turkey.   |
| Hodge Hill, Bert, American School of Classified<br>Studies . . . . .                                                     | Athens, Turkey.           |
| Hoover Alden R. Bible House American Missions. .                                                                         | Constantinople, Turkey.   |
| Hutchins John Power, Representative for the Near-<br>East of the American International Corporation<br>New York. . . . . | Constantinople, Turkey.   |
| Jackson, Jesse B., American Consular Service. . .                                                                        | Aleppo, Turkey.           |
| Jewett, Milo A., American Consular Service . . . .                                                                       | Kehl, Baden, Germany.     |
| Kyfioti John, Manager of the Maison Psalty Furni-<br>ture House & Factory American Lumber. . . .                         | Constantinople, Turkey.   |
| Lapin, Aaron. . . . .                                                                                                    | Jaffa, Turkey.            |
| Lapin & Hurwitz . . . . .                                                                                                | Jaffa, Turkey.            |
| Memminger, Lucien, American Consular Service . .                                                                         | Mandras, India.           |
| Metaxa, A., . . . . .                                                                                                    | Piræus, Greece.           |
| Montgomery G. R., American Embassy . . . . .                                                                             | Constantinople, Turkey.   |
| Nathan, Edward I., American Consular Service. . .                                                                        | Mersina, Turkey.          |
| Odell, Ralph, M., U. S. Commercial Agent . . . .                                                                         | Washington, D. C., U.S.A. |
| Papafrango, Sp., c/o National Bank of Greece. . . .                                                                      | Athens, Greece.           |
| Peet, W. W., Treasurer American Missions . . . .                                                                         | Constantinople, Turkey.   |
| Peabody Frank S. Representative of Cartie Macy &<br>Co. Inc. . . . .                                                     | New York, U.S.A.          |
| Ravndal, G. Bie, American Consular Service. . . .                                                                        | Constantinople, Turkey.   |
| Salmon, B. P., Vice-Président, North American<br>Wood Products Corporation, 21 Rue du Mont-<br>Thabor . . . . .          | Paris, France.            |
| Retsina, Athanas, Manufactures. . . . .                                                                                  | Athens, Greece.           |
| Supplee, Wm. W., 4102 Walnut St. . . . .                                                                                 | Philadelphia, U. S. A.    |
| Walker, Archbold, J., Standard Oil Co . . . . .                                                                          | Sofia, Bulgaria.          |
| Weddell, Alexand., W., American Consular Service.                                                                        | Athens, Greece.           |
| White George E. Rev. D.D. Président of the Col-<br>lege Marsovan. . . . .                                                | Marsovan, Turkey.         |
| Whitehouse, Sheldon, Sec. American Legation . . .                                                                        | Athens, Greece.           |
| Wolfe, Archibald J., 6 St., Charles. Place . . . .                                                                       | Brooklyn, N. Y., U. S. A. |



