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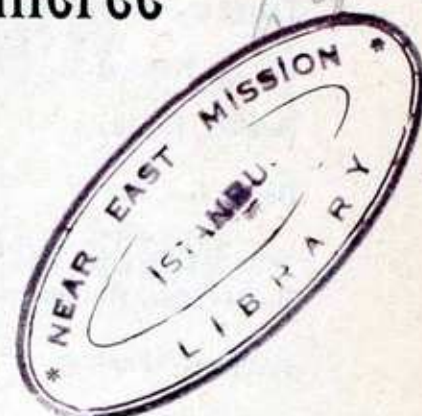
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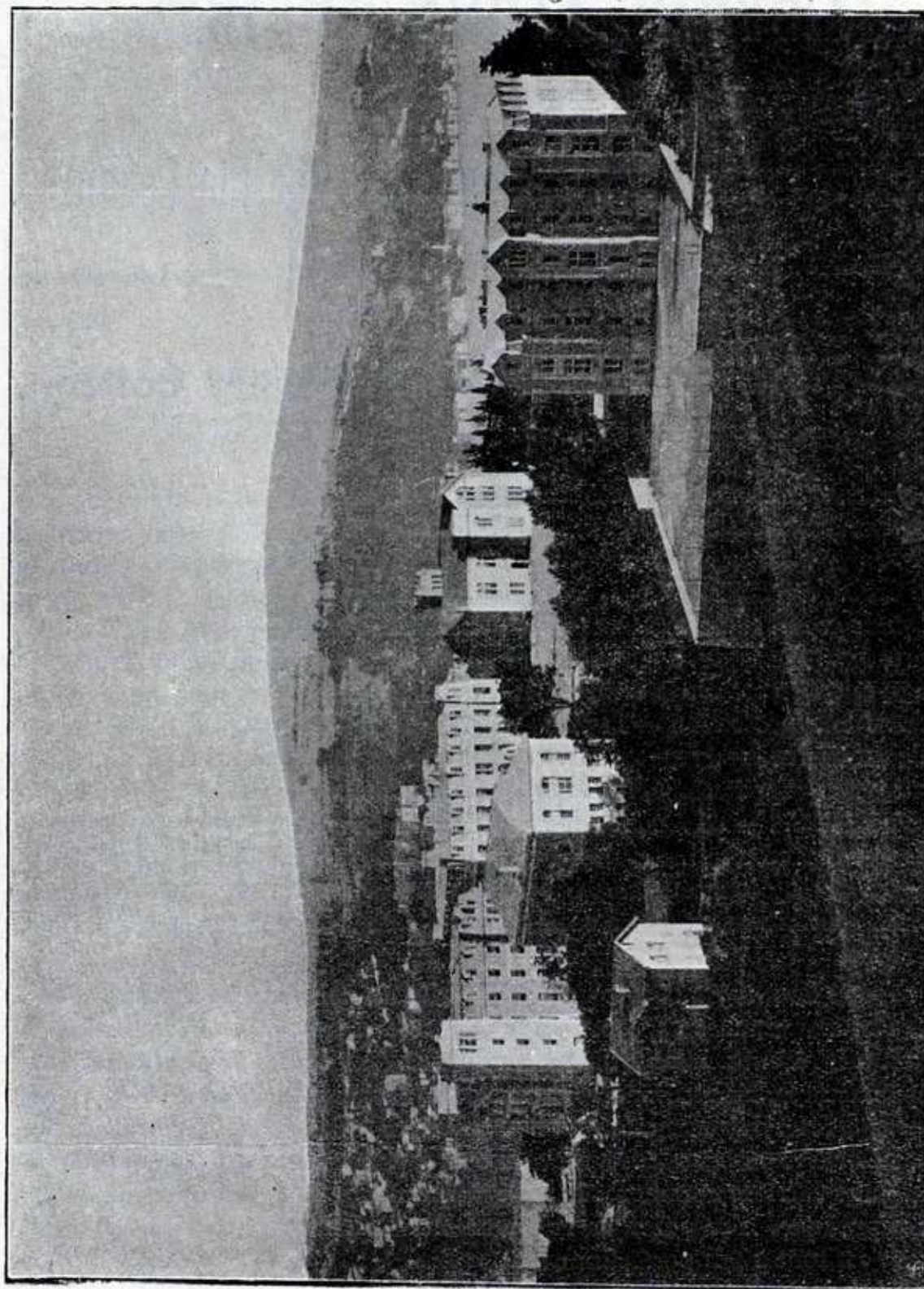
La Section Commerciale de Robert Collège.

(Ecrit pour la LEVANT TRADE REVIEW par Prof. Alfred L. Morgan.)

L y a au moins 3 espèces différentes d'écoles qui, actuellement, enseignent le commerce dans notre ville. D'abord vient l'école élémentaire, dont le but est de former des employés d'administration. Les cours y sont de brève durée, ne dépassant pas, d'ordinaire, neuf mois ou un an. Les branches enseignées sont peu nombreuses : l'arithmétique, la tenue des livres, la sténographie, la calligraphie, avec peut-être quelques notions légales, et l'étude des langues, si on en trouve le temps. Les élèves apprennent tous les détails techniques de leur profession — la préparation des documents, l'usage des systèmes de référence, de la machine à additionner, la machine à écrire, les copies de lettres, les supputations, les comptes courants, les opérations d'escompte, la Bourse à l'étranger... Ce travail est si exclusivement pratique, il a un but si étroit, que l'élève termine ses cours avec une intelligence aussi peu développée qu'au début de ses études. Mais il est devenu capable de faire certaines besognes routinières, et d'être enfin un rouage dans le mécanisme compliqué des affaires.

En second lieu, il y a l'école professionnelle de commerce, semblable aux Ecoles Professionnelles de Droit, de Médecine, etc. Ces sortes d'écoles sont de création très récente. Elles forment des spécialistes dans les affaires de banque, les manufactures, les assurances, le service consulaire, la réclame et la vente, le courtage des biens immeubles. Le programme comprend 2 ou 3 ans d'études postérieures au baccalauréat, et les cours, pour les jeunes gens qui se destinent à une carrière commerciale ou industrielle définie, ont une valeur directe et pratique. A ce point de vue, en effet, l'éducation particulière qu'ils donnent est tout-à-fait perfectionnée.

A côté de ces 2 sortes d'institutions — l'école élémentaire et l'école professionnelle — il y a un nombre toujours croissant de lycées et de collèges supérieurs qui ont introduit dans leur programme des cours commerciaux, afin de compléter leur enseignement traditionnel par l'enseignement théorique des affaires. Il importe de préciser que ces cours sont uniquement *éducatifs*, et non pas professionnels — établis sur la conviction que c'est surtout par l'étude



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de l'organisation et des institutions commerciales, des forces économiques, qu'un jeune homme peut obtenir une discipline mentale fort utile, une vision intellectuelle plus vaste en même temps qu'il acquiert une compréhension positive des principes du commerce et une connaissance étendue du monde complexe des affaires modernes — choses qui, plus tard, lui seront d'une valeur inestimable dans sa carrière.

Il y a 2 ans, les administrateurs du Robert Collège décidèrent d'y introduire des cours de commerce pareils à ceux qui viennent d'être décrits. On leur y consacre 6 heures par semaine pendant 3 ans. L'enseignement se divise en plusieurs branches : comptabilité, finance, termes techniques de droit et d'affaires. En suivant ces cours successivement l'élève peut devenir non seulement un comptable de premier ordre, mais un expert capable, en peu de temps, de prendre la direction de la comptabilité dans une grande maison de commission, une banque, une fabrique ou toute autre firme. On s'y occupe des problèmes plus vastes de la comptabilité, tels que la dépréciation des fonds, les fonds de réserves et caisses d'amortissement — on habitue l'étudiant à analyser et estimer les comptes-rendus financiers. L'auteur de cet article a souvent remarqué que les comptables vraiment habiles sont rares en Orient. Ils deviendront de plus en plus nécessaires, cependant, à mesure que le pays se développera, que des capitaux plus considérables seront placés dans les Balkans, que des corporations et une nouvelle vie économique seront créées.

Les cours de finance traitent des principes fondamentaux de l'argent — opérations de banque et de crédit, obligations, fonds publics, hypothèques et placements, bourses et commerce étrangers. Les mystères de la Bourse — les crises, le taux d'escompte, ainsi que d'autres sujets semblables — sont sérieusement étudiés. Le jeune homme qui suit ces cours élargit son horizon intellectuel. Il voit que le monde moderne des affaires devient de moins en moins une organisation, et de plus en plus un organisme — que si l'une de ses parties se détériore et souffre, toutes les autres en sont aussi atteintes. Il comprend pourquoi, quand la guerre éclate dans les Balkans, les obligations et les fonds baissent dans les bourses de tous les pays, que toutes les banques sont forcées d'augmenter leur taux d'escompte, et que le marchand le plus modeste se ressent de cette perturbation. Il apprend à lire avec intelligence et intérêt la partie financière des journaux tels que le TIMES de Lon-

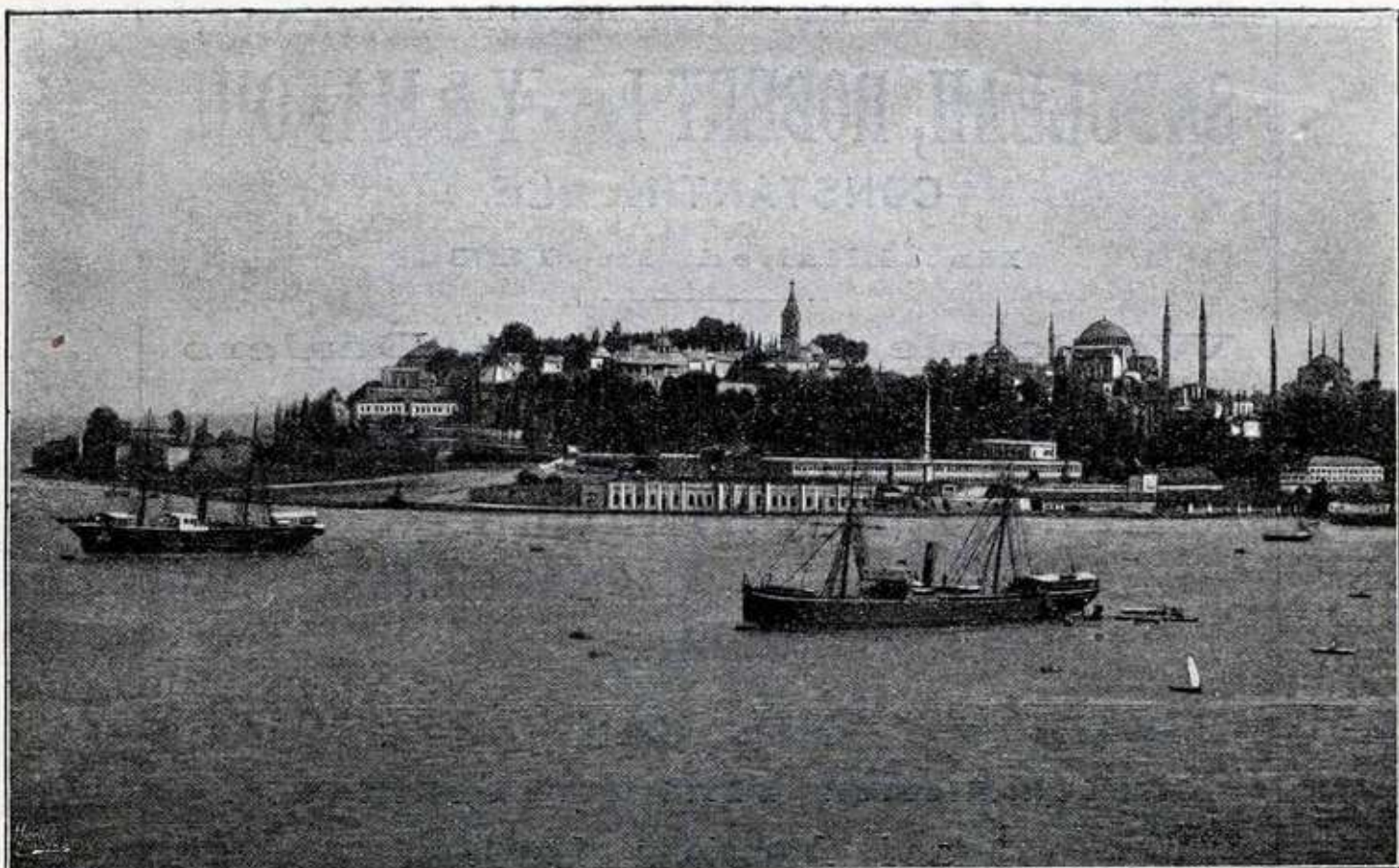
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**THE PALACE OF CONSTANTINE (TOP KAPOU), SERAGLIO POINT,
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dres — comment il faut interpréter les relevés de banque, les nouvelles de Bourse, les prospectus des compagnies, les rapports des réunions annuelles d'actionnaires, etc. Son imagination se trouve stimulée, ses facultés intellectuelles fortifiées, il acquiert de l'étendue d'esprit. Il a déjà appris à penser clairement au sujet des problèmes d'affaires. Il ne connaît point encore les détails d'une branche d'affaires spéciale — cet enseignement est réservé à l'école professionnelle ou au travail pratique des affaires elles-mêmes.

Les cours de droit procurent à l'étudiant la connaissance de ces lois pratiques que les commerçants de toute nationalité acceptent universellement aujourd'hui, et il y apprend tout ce qu'un homme d'affaires a besoin de savoir au sujet des contrats, ventes, commissions, traites et endossements, banques, routes, associations et corporations.

Les cours de correspondance permettent à l'élève d'écrire des lettres d'affaires correctes et efficaces.

La majorité des étudiants du Robert Collège se prépare aux affaires. L'avenir est plein de promesses — des occasions merveilleuses se présenteront bientôt à ceux qui sont outillés pour les saisir. Nous ne sommes plus au temps où l'homme manquant d'éducation technique pouvait espérer malgré tout un très grand succès. L'homme *professionnellement* formé est certain de remporter la victoire. Et aujourd'hui, le Collège offre à tous ses élèves la possibilité d'acquérir des notions commerciales supérieures, sans pour cela les contraindre aux dépenses que de pareilles études entraîneraient à l'étranger.

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Farming in the Dardanelles District.

THERE will be little to report to the readers of LEVANT TRADE REVIEW before the conclusion of peace, all business being interrupted. The Administration of the province has been entrusted to Hamid Bey, an energetic and progressive young governor who appears eager to see started a number of industrial enterprises on modern lines. By a new law the granting of concessions is now vested in the provincial municipalities, and the Dardanelles authorities seem eager to bring about an era of progress by affording the greatest possible facilities to seekers of such concessions.

The crops about here are fairly promising just now, but rain is needed to carry them on to maturity. The rainfall has been abnormally low for the last two and a half years and the soil contains no reserve moisture. Reaping should begin in about three weeks, and a great scarcity

of hands is anticipated, unless those serving in the army are quickly disbanded. Reaping machines are coming more and more into use. Last year the harvesters imported were all of Canadian manufacture. This year a number of machines of the International Harvester Company of America have been introduced into our market and are being readily purchased.

Respectfully submitted,

F. R. J. CALVERT.

Thymbra Farm,
Dardanelles, May 15, 1913.

La Houille Américaine.

Traduit du SHIPPING ILLUSTRATED, 3 Mai, 1913.)

IL nous revient de Gènes en date du 21 Avril que la houille américaine s'y implante progressivement ainsi qu'il est démontré par le fait que deux cargaisons récemment arrivées ont été entièrement vendues par petits stocks, les maisons de vente refusant de les écouler à plus de 500 tonnes par acheteur. D'autres expéditions sont attendues et sont offertes à 27s. et 27s. 6d.

Voyage d'Education de la flotte Atlantique des Etats-Unis.

Washington, le 20 Avril. — Au commencement de Janvier prochain, la flotte atlantique naviguera pendant au moins trois mois dans les eaux de la Méditerranée. Le Ministre de la Marine, M. Daniels, vient de rendre publique cette information, ajoutant que ce voyage doit être connu sous le nom de "voyage d'éducation". Le projet est en rapport étroit avec les vues du Ministre, qui désire faire de la marine américaine, pendant les temps de paix, une véritable école de perfectionnement où les aspirants recevront une formation technique complète dans les branches qui demandent des connaissances mécaniques spéciales et acquerront en même

temps cette étendue d'esprit avantageuse que rapporte le contact personnel avec les grands peuples du globe.

Le voyage remplacera les exercices annuels d'hiver à Guantanamo, Cuba. La flotte qui le fera dépassera en tonnage et forces d'armement cette flotte de guerre célèbre qui fit le tour du monde.

Parlant aujourd'hui du voyage, M. Daniels s'exprima ainsi :

"J'ai décidé d'envoyer la flotte atlantique faire une tournée dans tous les ports les plus intéressants du monde, parce que je crois que nous devons offrir aux marins qui s'engagent à bord de nos vaisseaux, toutes les occasions possibles d'obtenir cette connaissance pratique des pays étrangers qui est le fruit de l'observation personnelle. Car cette connaissance, dans tous les rangs de la société, donne à l'homme qui a voyagé une supériorité sur ceux qui ont passé leur existence dans leur propre pays, occupés à lutter pour vivre et réussir.

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Pendant le voyage, on permettra à chaque marin de visiter les ports intéressants lors des escales. Quant à moi, je crois fermement à cette théorie générale : que le meilleur moyen de savoir si quelque chose est praticable est, d'en faire l'essai — et j'apprécie au point de vue technique les avantages que les officiers de la flotte retireront d'un long voyage comme celui-ci, où plusieurs manœuvres pourront être exécutées en pleine mer et beaucoup d'expériences de communications entre navires etc., être tentées dans les conditions actuelles du service naval.

Mais ce qui me paraît tout aussi importante — sinon plus important encore — est la valeur d'une pareille tournée pour les hommes d'équipage. J'espère que, avant la fin de mon administration, le public aura une compréhension nette de la superbe formation technique que les vaisseaux de guerre modernes procurent aux hommes à bord. De tous ceux qui ont servi dans la marine, pas un seul ne la quitte sans être bien plus apte à gagner sa vie qu'avant de s'engager.

La marine est une grande et couteuse instruction qui doit être toujours prête pour les temps de guerre. Alors pourquoi ne pas s'en servir comme d'une école professionnelle pour le bien de notre pays en temps de paix ?

Les vaisseaux de guerre dont on parle pour la tournée sont le WYOMING, FLORIDA, ARKANSAS, DELAWARE, NORTH DAKOTA, UTAH, VERMONT, LOUISIANA, MICHIGAN, NEW HAMPSHIRE, SOUTH CAROLINA, VIRGINIA, GEORGIA, NEBRASKA, NEW JERSEY, RHODE ISLAND, MINNESOTA, CONNECTICUT, IDAHO, KANSAS et IOWA.

Le jaugeage de cet escadron est de 364,500 tonnes, tandis que celui de l'escadron qui fit le tour du monde en 1907-1908 était de 223, 500.

Lorsque la flotte partira le 1^{er} Janvier de New York ou des Hampton Roads, elle sera accompagnée de tous les destroyers disponibles et des bateaux de provisions et de réparations nécessaires.

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Les plans provisoires indiquent Gibraltar comme première escale. Peut-être, cependant, la flotte s'arrêtera-t-elle une ou deux fois en route. Elle se divisera à Gibraltar et fera lentement, par groupes, le tour de la Méditerranée, relâchant à chaque port de quelque importance.



La Culture de Maïs en Bessarabie.

Les Méthodes Américaines

(John H. Grout, Consul d'Amérique, Odessa, Russie).

Il y a 2 ou 3 ans, le Zemstvo de Bessarabie (Russie) engageait les services de M. Louis G. Michael, expert en agriculture et gradué d'un collège d'agriculture américain, afin d'apprendre la culture du maïs aux fermiers de cette province. A la demande de notre Consulat, M. Michael nous envoie le rapport suivant traitant de la récolte de 1912.

« La saison fut humide et froide, et dans toute l'étendue du pays une vague de froid précoce accompagnée de neige, saisit le maïs encore vert. Une très forte partie de la céréale — 90% — n'était pas assez mûre pour être coupée lorsque le froid brûla les épis dans les champs. Des pluies tièdes suivirent, et le maïs moisit et commença à pourrir. Les paysans n'ont pas de graines pour les prochaines semailles.

Dans ces conditions, voici les résultats de notre travail: dans notre champ de Kostozinie, à quatre lieues de Kishineff, nous plantâmes du maïs italien appelé "cinquintino" pendant la dernière semaine du Mai. Il fut assez mûr pour être coupé vers le

12 Septembre. Nous fîmes la récolte à cette époque, et le maïs tout entier était moissonné, mis en tas et séché quand arriva la neige. C'était la première fois que le maïs avait été mis en tas selon la manière américaine dans cette partie de la contrée. Les propriétaires ruraux vinrent de fort loin voir ce procédé nouveau, et plusieurs nous prédirent la ruine de nos récoltes. Nous commençâmes à vaner avec des vanneuses et des coupeuses américaines en Octobre, et à la fin du mois nous avions 6,000 boisseaux de maïs sain et sec dans les greniers. Plus tard, 500 boisseaux furent pris à cette quantité totale pour les semailles de 1913.

Clubs de garçons. — Résultats encourageants de l'instruction donnée. — Par manière d'expérience, nous organisâmes 35 clubs de garçons et instruisîmes 350 adolescents des méthodes américaines pour choisir et trier les graines, ainsi que pour planter, cultiver et moissonner. Les jeunes gens firent une sélection de maïs dans les greniers de leurs pères, sous la direction de leurs professeurs et de mes auxiliaires — chacun d'eux devant être tenu responsable de son propre maïs. Le maïs mûrit bien sur la plupart des terrains, donnant de 46 à 109 boisseaux par arpent. Les champs des garçons étaient situés entre les terres appartenant aux paysans et cultivées par eux. La différence entre les champs sémés de graines triées, d'une part, et de l'autre, de graines mélangées, fut énorme. Les paysans eux-mêmes demandèrent à être instruits de cette façon, inconnue pour eux, de cultiver le blé, et afin de satisfaire à ces requêtes, nous fondâmes durant l'été et l'automne 78 clubs de paysans qui reçurent 600 souscriptions, et 120 clubs de garçons avec 1200 membres.

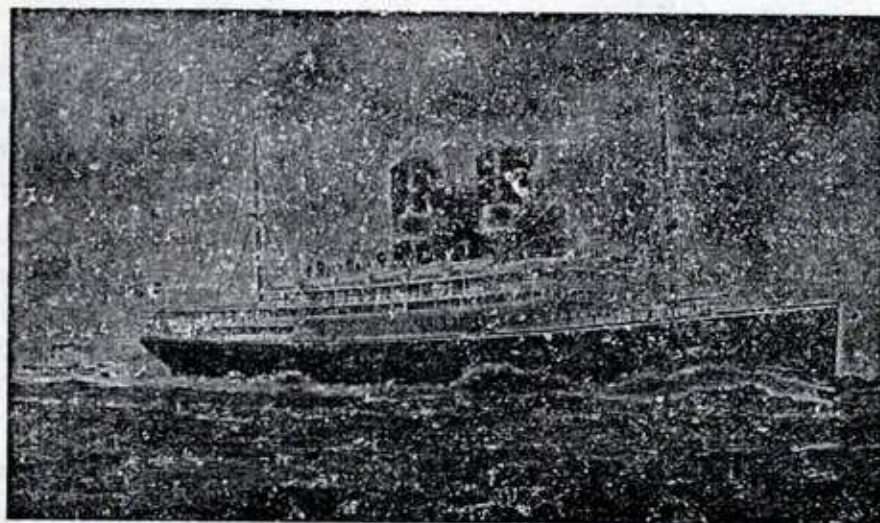
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GENERAL AGENT FOR CONSTANTINOPLE, BLACK SEA & MARMARA

OFFICES: Tchirili Rihtim Han, Galata, Quay.

CONSTANTINOPLE.

7 champs de 60 acres (arpents) le champ, sur lesquels nous allons cultiver et choisir le maïs. Il y a un champ dans tous les départements civils de la Bessarabie. J'ai divisé la Bessarabie en 3 régions administratives, dont chacune comprend 2 ou 3 districts. Chaque région est sous le contrôle d'un de mes aides personnels qui surveille le travail de 2 ou 3 agronomes assistés eux-mêmes de 3 ou 4 instructeurs des Ecoles Supérieures d'Agriculture. Pour l'année 1912, le Gouvernement alloua à notre entreprise une somme de \$18,540, et pour l'année actuelle 1913, la subvention fut augmentée jusqu'à \$64,325.

Au point de vue de l'agriculture générale, l'acquisition des charrues à traction devient de plus en plus considérable. Toutes espèces de machines américaines sont achetées, surtout des outils agricoles pour blé.



The Panama-Pacific Exposition.

THE Panama-Pacific International Exposition, which is to be held at San Francisco in celebration of the completion of the Panama Canal will open its doors to the public on Saturday, February 20, 1915.

Although two years in advance of the opening date, progress upon the exposition has reached a stage of accomplishment in all its departments which, in the opinion of expert observers, has not been exceeded by either of the last two great expositions a year before their opening. The exposition grounds, which cover an area of 625 acres, have been prepared. First work has started, and the expo-

sition headquarters building has been completed.

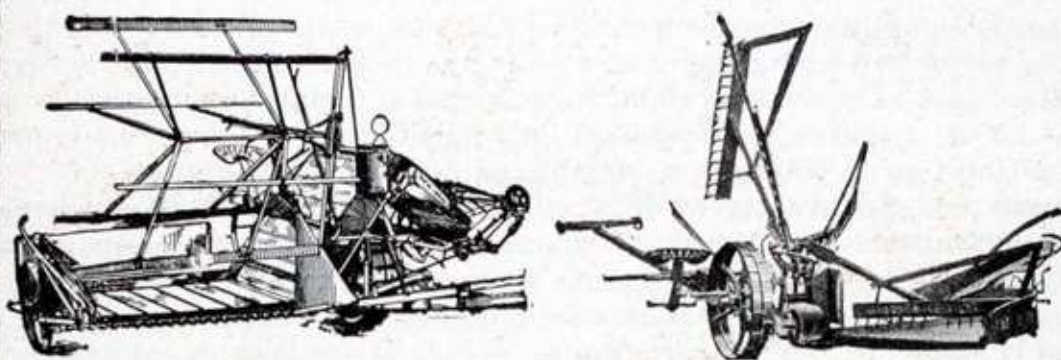
Contracts for the main-exhibit palaces, of which there will be fourteen, will be let at the rate of two each month and all the buildings will be completed under contract by June 25, 1914.

Twenty-six American commonwealths have selected sites for their State buildings. The following foreign governments have thus early accepted the invitation of the President to take part in the Panama-Pacific Exposition: Guatemala, Haiti, Salvador, Dominican Republic, Honduras, Panama, Mexico, Peru, Costa Rica, Bolivia, Japan, Ecuador, Uruguay, Canada, Liberia, France, Nicaragua, Cuba, Great Britain, China, Portugal, Sweden, Holland, Spain, Denmark, Argentine Republic.

More than two thousand applications for concessions have been received by the Panama-Pacific Exposition in San Francisco; fourteen of the accepted concessions will involve an expenditure of more than two million dollars. Among the concessions will be a reproduction of the Grand Canyon by the Santa Fe Railway; a working model of the Panama Canal with a capacity to accommodate two thousand people every twenty minutes, a panoramic spectacle of the evolution of the American navy, a reproduction of the Grand Trianon at Versailles, reproducing the historic battles of Napoleon and the Creation based on the first chapter of Genesis. All the concessions will be educative.

Applications for exhibit space at the Panama-Pacific Exposition in San Francisco have exceeded the amount of available space. Many of the exhibits will range in value from \$250,000 to \$300,000.

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TILLAGE IMPLEMENTS

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Quelques changements intéressants.

(Traduit de COMMERCIAL AMERICA.)

L s'est produit un certain nombre de changements frappants, depuis quelque 10 ans, dans le commerce étranger des Etats-Unis. Des articles, ou même des groupes d'articles, qui occupaient autrefois un rang supérieur dans l'exportation, ont diminué en valeur continuellement—quelquefois rapidement—jusqu'à n'être aujourd'hui que d'une importance minime. A vrai dire, le pays commence à importer des quantités considérables de produits qu'il fournissait jadis lui-même fort libéralement au monde, tandis que, d'autre part, des marchandises qu'il ne pouvait fabriquer en quantités suffisantes pour satisfaire aux demandes de sa propre population, et qu'il fallait importer, sont maintenant si abondantes qu'un surplus considérable est destiné à l'exportation.

Il serait peut-être avantageux de mentionner ici quelques-uns de ces changements si étonnants dans l'échange commercial des Etats-Unis. Depuis 1902 l'exportation des produits alimentaires est tombée de 196 à 162 millions de dollars, pendant que l'importation en est montée de 5 millions et demi à 19. Durant la même période l'exportation de viande et des laitages est descendue de 182 millions et demi à 148, et l'importation de ces mêmes articles est montée de 5 millions et demi à 14 et demi. L'exportation du cuivre s'est doublée pendant les 10 dernières années, et l'importation a augmenté sensiblement aussi, sans doute à cause des facilités supérieures qu'ont les Etats-Unis pour extraire et affiner les métaux précieux. Et tandis que l'importation de l'étain est tombée de 135 millions de livres à 4 millions et demi, l'exportation en est montée de 3 millions et demi à 183. L'importation des objets de fer et d'acier a baissé de 41 millions et demi de dollars en 1902 à 29 millions et un tiers en 1912, et pendant le même laps de temps, l'exportation de ces marchandises fit un bond phénoménal, montant de 98 millions de dollars à 289. Mais les chiffres des automobiles sont les plus saisissants. En 1906, la première année dont les statistiques d'importation soient valables, celles-ci accusèrent 5 millions de dollars; en 1912, le total était un peu plus de 2 millions. Du côté de l'exportation, on constate que celle-ci atteignit l'année dernière une somme de 28 millions de dollars, tandis qu'il y a 10 ans, elle ne comptait qu'un million. Les statistiques d'autres productions raconteraient toutes la même histoire, si l'espace nous permettait de pareilles analyses. En vérité, les fabricants des Etats-Unis d'Amérique participent aujourd'hui au commerce du monde dans une mesure à laquelle, il y a 10 ans, ils n'eussent même pas rêvé.

L'ÉQUITABLE DES ÉTATS-UNIS.

Bénéfices aux Assurés:

Toutes les polices émises actuellement par l'Equitable des Etats-Unis Compagnie d'Assurances sur la vie (Entreprise privée assujettie au Contrôle de l'Etat) participent aux bénéfices de la Compagnie et ces bénéfices sont distribués annuellement.

L'Equitable a payé pendant les dix dernières années un total de Bénéfices aux assurés de plus de **405 Millions de Francs**, une somme supérieure à celle de toute autre compagnie d'assurances dans le monde entier.

L'Equitable a prévu, pour être distribuée comme bénéfices aux assurés en 1912, la somme de: **65 Millions de Francs.**

Depuis sa fondation (Juillet 1859) jusqu'au 31 Décembre 1911 l'Equitable a payé à ses assurés plus de: **743 Millions de Bénéfices.**

SIÈGE FRANÇAIS: 23, Rue de la Paix, PARIS. — M. P. PEIXOTTO, Directeur-Général.

Tarifs et renseignements gratuits sur demande. S'adresser à **Mr. S. Mitrani**, Agent-Général à Constantinople, Allalendji Han, 1 bis, Stamboul, Constantinople.

American Cotton * * *
* * * * Oil Company,

27, BEAVER STREET, NEW YORK CITY.

Producers of the most famous Brands of

COTTON SEED OIL.

Selling Representatives for
the Levant:

FULIAS & COMPANY

Abid Han, Galata,

Constantinople.

Transit traffic of Persia through Trebizond.

THE amount of goods that have arrived at Trebizond in transit for Persia during the year 1912 has amounted to 15,158 pieces of merchandise (bales, boxes, etc.), which amount added to the stock of 26,20 pieces, left over from the previous year, made a total of 41,778. Of the above, 41,499 pieces have been forwarded during the year to Persia, leaving over to this year a stock of 2,279 pieces of merchandise in the Trebizond transit warehouse to be forwarded.

Without going far back to the time when the amount of goods to Persia in transit through Trebizond was enormous and had a tremendous influence over the commerce of this district, when the arrivals and departures of caravans used to keep the market very busy, but even as late as the year 1894, at a time when the transit business was considered dull and on the decline, still goods imported to Trebizond that year, in transit to Persia, amounted to 54,421 pieces of merchandise against the 15,158 of last year. The arrival of goods from Persia, in transit through Trebizond during last year has been as follows :

Almonds 34 boxes, carpets 354 bales, goat skins 181 bales, and raisins 300 boxes.

The above figures do not compare favorably at all with what the exports from Persia through Trebizond used to be some years ago. Trebizond used to receive 5,000 to 6,000 bales of carpets yearly against the 354 of last year, 5,000 to 6,000 boxes of raisins in place of last year's 300 boxes, and over 2,000 bales of goat skins instead of 181, besides there were 2,000 to 3,000 bales of cocoons, a considerable quantity of wool, of cotton and several other articles that Persia used to export yearly through Trebizond.

The principal causes of the decline of this traffic are the very primitive means of transportation that this part of the country offers, and the building of the Trans-Caucasian railroad in Russia. Goods to and from Persia, through Trebizond have to be carried on camel's back, an overland journey from Trebizond to Tabriz of 35 to 40 days during the winter months and 70 days during the summer, with an additional 15 to 20 days to Teheran. In winter camels travel eight hours a day, and are fed on hay, straw, and dough made of barley flour. In the summer they travel only 4 hours a day and then they are let loose on pastures to feed on grass, which naturally makes the camel drivers choose places to stop that will provide good pasture for their camels without considering the risk that goods sometimes run on account of the place.

There is a very slight difference between the winter and summer rates of freight, though during the latter period they have to spend almost twice as long a time, because the summer trip though long, is comparatively inexpensive.

The scarcity and high prices of both straw and hay in the last few years and the decline of the transit traffic has obliged the camel drivers to search elsewhere for freight and their number diminishes yearly, while their absence causes high rates for the freight that there is, so that in the space of the last five years freight rates to Persia have more than doubled.

The rates of freight from Trebizond to Tabriz during the year 1912 have been as follows : During January, February, March and April, at 300 Krans per kantar (One Kran = 80.08, and one kantar = 250 kilos = 506 lbs.); in May at 304 Krans per kantar; in June at 314; in July, August and September at 332, and in December at 340 Krans per kantar, plus 59 Krans extra per each kantar for goods in boxes of regular size. Regular size boxes are those that do not exceed the following dimensions: length 1 to 1.10 meters, width 70 to 75 centimeters and depth 50 to 55 centimeters. They should never be round or square, and not over 120 kilos each, gross weight.

For parcels of either extra size, weight or form, the freight is always high, and while

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96 Wall Street, New York.

COTTON PIECE GOODS

EXCLUSIVE OWNERS OF THE FAMOUS

RAMOPA C. C. C.

and other well known brands.

American Cotton Cloth of Every Description

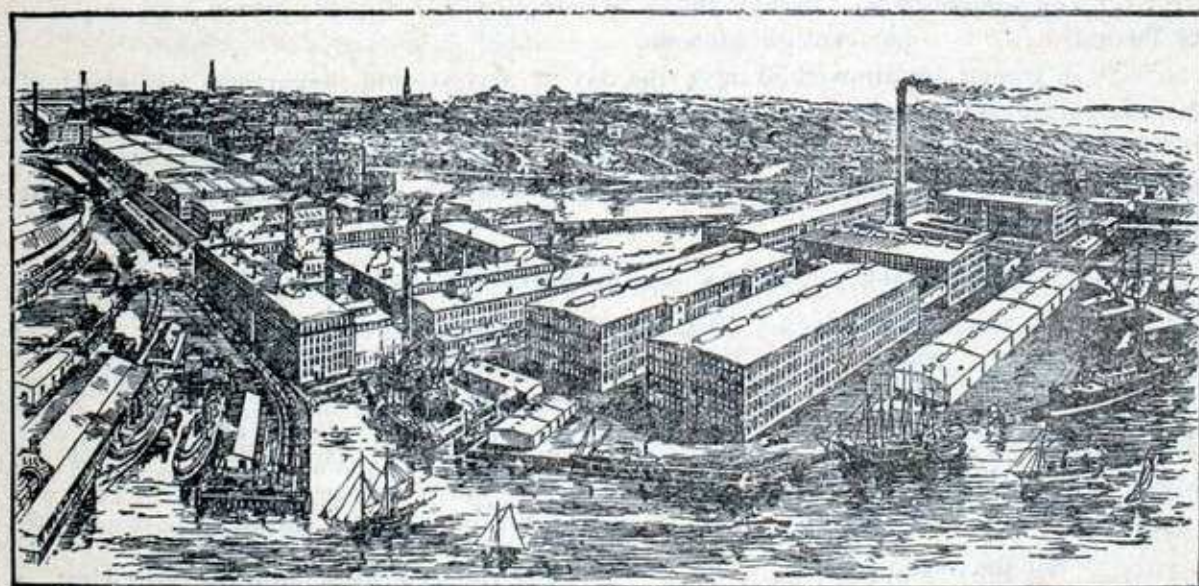
SOLE DISTRIBUTORS FOR THE

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FOR THE TURKISH EMPIRE.

OLEO AND COTTON SEED OILS.

IMPORTERS & EXPORTERS.



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IMPORTERS & EXPORTERS.
COMMISSION MERCHANTS. — GOVERNMENT CONTRACTORS.

*Carpets & Rugs. — Cottonseed & Oleo Oils. —
 Builders' Hardware. — Leathers, Cloths, Threads, Wools,
 Cochineal, etc., etc.*

BANKERS : { Banque de Salonique, Stamboul, Constantinople.
 { Banque Russe. Stamboul, Constantinople.

for regular parcels the camel-drivers get only 10 per cent of the freight in advance at the start, for irregular parcels they demand 50 per cent. Boxes for transit are covered only with oil cloth if they are tin-lined, if not they are covered with oil cloth and canvass to protect the contents from injury during such a long journey.

CUSTOMS DUTY AND STORAGE FOR GOODS IN TRANSIT. Goods in transit for Persia through Trebizond pay no customs duty, except those arriving by parcel-post, which pay only one per cent *ad valorem*.

Goods in transit are allowed 30 days (the day of arrival and departure included) at the custom house free of storage, but in case the necessary transit formalities are not fulfilled and the goods not withdrawn during the 30 days, then only the first eight days are free of storage charges and, for the rest of the time they are charged with storage at the following rates.

STORAGE TABLE.— Per day for the first week, each parcel of from

1 to 113	kilos	10 paras	= 1.045 cents U. S. currency.
114 to 226	"	20 "	= 2.090 " " "
227 to 339	"	30 "	= 3.138 " " "
340 to 453	"	1 piaster	= 4.180 " " "
454 to 565	"	1 1/4 "	= 5.225 " " "
566 & upwards	"	1 1/2 "	= 6.270 " " "

For the second week,

20	paras	= 2.090 cents.
1	piaster	= 4.180 "
1 1/2	"	= 6.270 "

For the 3rd week and the following.

30	paras	= 3.135 cents.
1 1/2	piaster	= 6.270 "
2	"	8.360 "

2	piasters	=	8.36	cents.
2½	"	=	10.45	"
3	"	=	12.54	"

3	piasters	=	12.540	cents.
3¾	"	=	15.675	"
4½	"	=	18.810	"

Every parcel that remains for 6 months at the custom house has to pay, besides storage according to the above tariff, also the regular customs duty of 11 per cent *ad valorem*, even if after that time the goods are transported to the special transit warehouse. In case goods are left for a whole year at the custom house, they are forfeited and sold at auction and the money goes to the customs.

Here should be mentioned that there is a special "transit warehouse" to which goods can be taken from the custom house provided the transit formalities have been complied with, and there they pay only 20 paras (2 cents) a month per piece for the first nine months, and 1 piaster (4 cents) per month for the following 15 months. It is only after that time, that is, after goods have been kept for two years, that they are forfeited and sold at auction and the money paid into the treasury.

Russia formerly, before the Trans-Caucasian railroad was built, as she had no advantage to offer over Turkey, used to accept goods in transit for Persia, but since the building of the railroad, Russia accepts no other goods in transit for Persia except silver bullion and tea, the rest have to pay regular customs duty. As a result the consumption of Russian products in Persia has increased tremendously, because European products sent through Russia have to pay customs duty to Russia, which is quite high, and through Turkey they have to go through a very long and costly overland journey and become so expensive that they cannot compete with Russian products.

On the contrary Persian products for export can pass through Russia in transit free of duty, and Russia charges only 5 per cent *ad valorem* on all Persian products destined for Russia. Therefore Persian goods that formerly used to be exported through Trebizond now take the route Resht, Bakou, Batoum. Even travellers, not only for Persia but also for the interior of Turkey, prefer a roundabout trip through Russia to travelling through this country, on account of the railroad facilities the former offers, which goes to prove once more that in this century any country, or part of a country, that is deprived of the benefits offered by steam is terribly handicapped.

Respectfully submitted,

I. MONTESANTO.

Trebizond, Turkey, June 5, 1913.



Commerce and Shipping in Palestine.

We are indebted to Mr. Alter Levin of Jerusalem for an itemized table of the imports and exports of the Port of Jaffa, Palestine, for the years of 1911 and 1912. The total imports of the port amounted to \$5,279,091 in 1912, as against \$5,693,367 in 1911, the chief article being cotton goods to the value of \$1,182,949 as against \$1,276,678 during the preceding year. The exports also showed a slight decline over 1911, namely, \$3,415,401, against \$3,458,427, the chief article being oranges with \$1,380,139, as against \$1,058,464. During 1912, 587 steamers called at the port of Jaffa, against 633 in 1911. Of these 187 were British, 109 Russian, 107 Austrian, 68 French, 44 German and 28 American.

ARCHIPELAGO AMERICAN S.S. COMPANY

INCORPORATED IN PORTLAND, MAINE, U. S. A.

Steamships : «INDIANA», «VIRGINIA», «NEW YORK», «MAINE», «MONTANA»

Frequent regular sailings to & from Adalia, Adramytte, Aivaly, Alaia, Alexandretta, Beyrout, Boudroum, Caiffa, Carlovassi, Calymnos, Cavalla, Castellorizo, Chio, Constantinople, Dardanelles, Dedeaghatz, Dikily, Gallipoli, Halki, Jaffa, Kemer, Kiulluk, Kos, Leros, Lemnos, Makri, Mersina, Mitylene, Nisyros, Patmos, Plinica, Rhodes, Salonica, Seleskia, Symi, Tchesme, Tigani, Tripoli (Syria), Vathy (Samos) and other ports.

**All the above steamers contain good first
and second class passenger accommodation.**

For Freights and full particulars apply to the Company's Head Office in Smyrna (Asia Minor) or to its Agencies at any of the above named ports.

Total Declared Exports from Turkey to the United States of America for the years 1910, 1911 & 1912.

ARTICLES :	1910	1911	1912
Almonds	\$ 3,462	\$ 12,376	\$ 10,817
Attar of roses	69,639	36,784	19,791
Bazaar goods	31,956	52,795	41,409
Brandies	11,957	—	3,973
Brass & copper work..	11,417	9,387	7,597
Broom corn	45,507	—	—
Carpets & rugs ..	2,448,730	1,943,651	1,953,012
Cheese	23,286	20,037	24,367
Cotton lace..	236,3286	451,177	598,055
Chrome ore	35,014	46,993	83,083
Emery stone	320,865	209,944	309,780
Dates .	537,066	518,066	586,005
Figs ..	1,106,059	752,172	887,276
Furs ..	49,093	29,302	25,049
Glue stock ..	10,535	18,866	15,890
Gum tragacanth .	94,745	91,802	96,872
Guts ..	181,075	167,625	164,420
Licorice root	1,112,919	397,824	2,258,299
Mohair	330,852	546,880	337,827
Mother of pearl...	29,268	29,014	27,313
Nuts :			
Filberts...	266,375	250,153	227,140
Walnuts ..	213,469	272,048	54,069
Olive oil	111,534	70,341	115,858

Opium.	1,033,477	42,11,283	2,046,260
Pistachios ..	114,849	115,745	144,938
Provisions ..	93,412	172,086	254,621
Puer ..	38,862	26,714	24,911
Rugs ..	8,110	11,565	6,636
Raisins ..	43,212	68,979	67,430
Rubber, old.	61,020	52,133	64,740
Seeds :			
Alfalfa	2,980	1,536	1,674
Canary	61,450	96,111	117,260
Millet	32,180	36,181	13,040
Poppy	18,844	1,589	26,745
Silk	3,308	—	314
Slippers	29,711	51,247	26,277
Skins (goat, ship, roe and kid)	869,791	855,627	993,109
Soap ..	26,836	20,946	16,848
Tahin (crushed sesame)	19,041	48,299	41,422
Tobacco	3,902,643	8,620,324	10,010,952
Valonia	262,560	118,561	59,921
Wines and spirits	14,737	24,045	18,616
Wool ..	777,892	1,460,953	2,004,442
All other articles	122,383	108,407	118,367
	\$ 14,877,809	\$ 19,929,629	\$ 22,876,475

* 1912 figures do not include the returns of the Consulate at Tripoli in Barbary, North Africa.

§ Including books, butter, cigarette paper, citrons, gum mastic, laurel leaves, meerschäum, metal (old), olives and pearls.

Blotting Papers: - "WORLD" & "RELIANCE"



THE ALBEMARLE PAPER MFG. CO., Richmond Va., U. S. A.

The most famous blottings manufactured for the export trade. Our twenty years experience in manufacturing, packing and shipping blotting to foreign countries enables us to fill the demands of all buyers. Orders entrusted to our agents for any of our qualities will be given most careful attention, and the goods shipped in accordance with samples, terms, etc.

Highest quality, absorbency, durability and colors.

Apply to STRONG & TROWBRIDGE Co., Sole agents for Turkey, Kutchuk Millet Han, Galata, Constantinople.

Total Exports from Egypt to the United States of America for the years 1911 & 1912.

ARTICLES :	1911.	1912.
Animals (Arab horse)	\$ —	\$ 428
Antiquities & curios	42,492	22,805
Books	135	158
Benzine	161,754	—
Beverages (mastic)	—	144
Carpets & rugs.. ..	7,965	5,735
Cereals	—	231
Chairs	124	—
Chinese vases	101	—
Cigarettes	28,360	27,933
Cigarette-paper	2,106	321
Cotton	14,588,712	22,187,372
Dates.	—	107
Doughnuts	1,796	9,159
Egyptian goods (brass, ornaments, curtains, etc.) ...	4,441	2,921
Effects (household and Persian)... ..	3,636	12,903
Grass (sea)	—	61
Glue stock.	—	513
Gum arabic	403,564	497,623
Handkerchieves	—	124
Ivory	—	106,227
Iron ore	44,179	37,171
Junk (scrap jute bagging)	2,418	6,217
Live ostriches	3,150	—
Nuts	—	4,491
Oil (fusel)	8,550	5,417
Onions	213,466	319,109
Peridot's stone	500	—
Pictures	395	5,804
Plaster cast	—	155
Rags.	26,428	32,817
Rubber	241	—
Senna	86,353	53,745
Shawls and scarfs	59,743	18,326
Tents	288	45
Tahin	1,460	—
Typewriters	240	—
Skins	166,229	265,739
Soap	—	250
Tobacco	20,613	399
Watches... ..	—	350
Other articles	5,222	—

RETURNED AMERICAN GOODS.

ARTICLES :	1911.	1912.
Soda water apparatus	\$ —	\$ 240
Cascara Amerga	7.40	—

Leather	—	1,006
Medical pills	—	500
Plasters	—	56
Photo goods	—	180
Tobacco knives..	—	1,019
Other goods	1,350.—	—
Total... ..	\$1,357.40	\$3,001

Remarks :

The total value of exports, as declared in Consular invoices, from all of Egypt to the United States during the year 1912, aggregated \$23,624,800 as against \$15,864,666 for 1911.

Raw cotton shows an increase of \$7,578,660, explained by the fact of a reduced average in Texas of long staple cotton.

The long staple matures later than the ordinary variety and is therefore subjected in a greater degree to boll-worm depredations.

In order to minimize the damage of parasite ravages Texas planters produced less of the long staple variety.

Ivory which does not appear in the 1911 table amounts to \$106,227 and represents shipments of that commodity originating in the Anglo-Egyptian Soudan, where an American firm already represented in the far East recently opened a branch.

The increase in onions and hides may be attributed to greater demands and higher prices, occasioned by the ordinary fluctuations in prices and conditions of world wide markets.

GEO. MESSIRI & CO.

CONSTANTINOPLE

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Wholesale & Retail

CONTRACTORS TO U. S. NAVY.

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Pictures	395	5,804
Plaster cast	—	155
Rags.	26,428	32,817
Rubber	241	—
Senna	86,353	53,745
Shawls and scarfs	59,743	18,326
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Tahin	1,460	—
Typewriters	240	—
Skins	166,229	265,739
Soap.	—	250
Tobacco	20,613	399
Watches... ..	—	350
Other articles	5,222	—

RETURNED AMERICAN GOODS.

ARTICLES :	1911.	1912.
Soda water apparatus	\$ —	\$ 240
Cascara Amerga	7.40	—

ARTICLES :	1911.	1912.
Rice	77	73
Rugs & carpets	230	43
Sardines...	1,001	2,116
Sesame seed	154	39
Sheep casings...	3,078	2,297
Skins	80,368	62,887
Soap	165	—
Sponges	37,978	55,584
Tobacco	97,667	227,237
Tomato (paste)	—	967
Type	511	201
Wines & liquors :		
Beverage spirits	42,104	56,580
Liquors (mastic)	23,909	23,725
Wine	3,711	5,511
	863	636
Total... . .	\$864,097	\$1,361,423
Returned American goods	549	5,500*
" " "	—	323**
Grand total	\$864,646	\$1,367,246

* Automobile (re-exported.) ** Leather, bad quality.

No invoices were certified for shipments to Porto Rico, Hawaii or the Philippines during the year ended December 31, 1912.



Exports from Patras, Greece, to the United States of America for the years 1911 & 1912.

ARTICLES	1911.	1912.
Books	\$ 744	\$ —
Brandy	345	816
Butter	3,101	4,229
Cheese	136,119	199,167
Fish (salt).	1,395	1,495
Fruits :		
Citrons.. . . .	28,344	19,824
Currants.	1,564,463	1,419,486
Figs	33,463	4,562
Olives	265,735	267,122
Raisins.. . . .	2,119	1,174
Laurel leaves	—	1,414
Liquors	238	666
Nuts	1,711	—

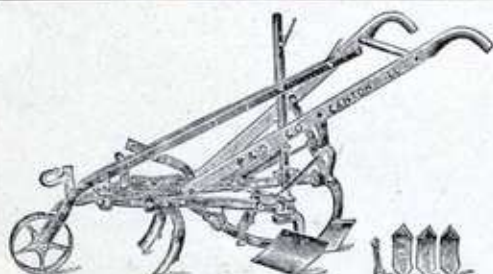
Exports from Athens, Greece, to the United States of America for the years 1911 & 1912.

ARTICLES :	1911.	1912.
Antiquities.	\$ 375	\$ —
Books	15,733	40,494
Bulbs	147	—
Butter	3,823	4,229
Cannabies tops..	—	288
Caviar	12,197	11,607
Chalva (sweet meats)..	59	—
Cheese	167,320	192,309
Church ornaments	624	252
Currant jellies with glucose.	462	205
Drugs	—	141
Fish (salted)	1,321	—
Herbs	—	857
Images (holy)	—	101
Fruits and Nuts :		
Almonds	307	—
Carobs	345	—
Citrons	41,171	40,997
Currants.	102	—
Figs	29	3,747
Marrons	258	—
Olives	41,588	56,880
Walnuts	8,511	—
Honey	260	—
Macaroni (paste).	339	567
Marble	31,791	26,545
Marmalades	60	—
Medicines (patent)	107	—
Mineral waters	386	220
Octopus (fish)....	6,567	4,615
Oils :		
Olive (edible)	59,609	102,122
» (machinery)	3,856	8,042
» (sulphur)	100,975	295,170
Ores :		
Chrome..	2,250	99,461
Iron	23,683	—
Magnesite	40,873	26,824
Personal effects	326	259
Pickles, peppers, etc.	2,657	406
Pictures (chromos)... ..	844	532
Plaster casts	—	321
Preserves (vegetable).	104	3,103
Pumice stone	2,171	1,693
Rosin	745	1,540

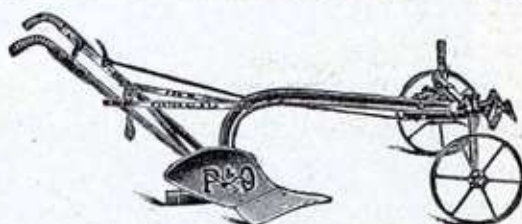


LIGHT DRAFT PLOWS

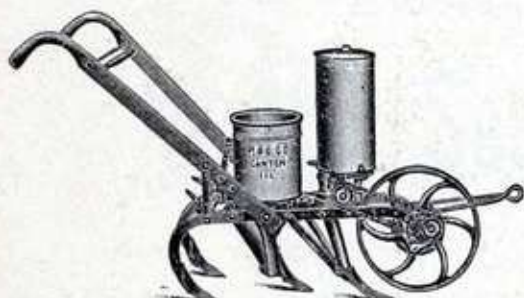
HARROWS, PLANTERS, CULTIVATORS, ETC.



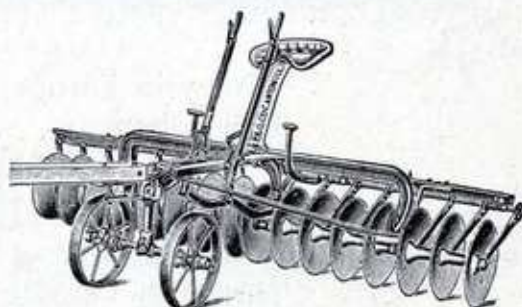
Five-Tooth One-Horse Cultivator.



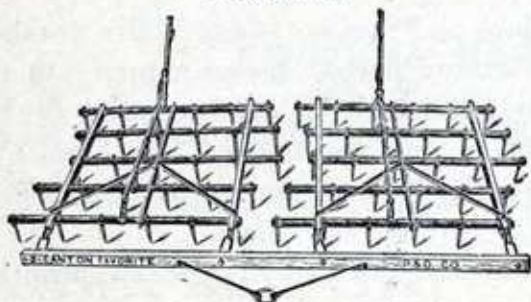
Walking Plow.



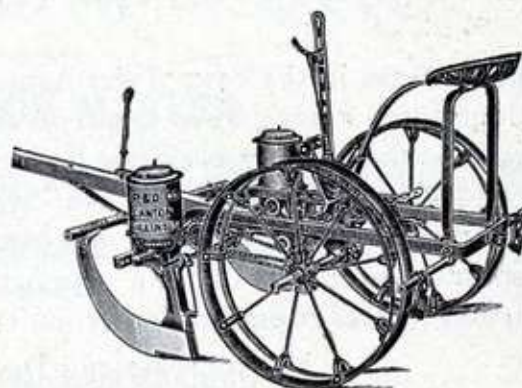
No. 1 Cotton and Corn Planter with Fertilizer Attachment.



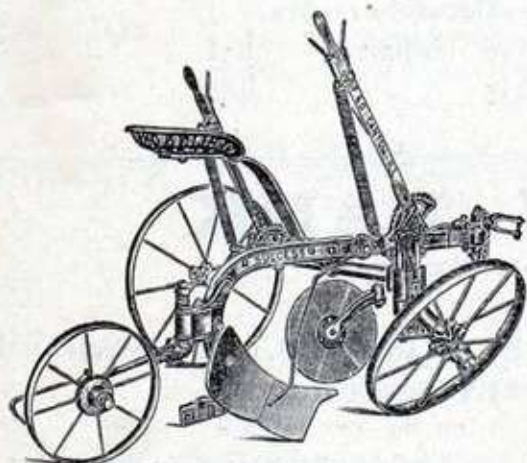
Disc Harrow.



Favorite Spike-Tooth Harrow.



Two-Row Corn Drill.



Success Sulky Plow.



Cane Cultivator.

PARLIN & ORENDORFF Co., CANTON, Illinois, U. S. A.

Tourist Travel and Emigration.

The various tourist agencies at Constantinople report that the tourist travel during the year 1912 was only about half of the usual numbers, owing to war and quarantine. The present year has been even worse, the number of travellers not amounting to 10 per cent of the normal annual traffic. As a result local curio and souvenir merchants and guides are in a bad way financially. In Palestine and Syria the falling off in this important traffic was not quite so great, as those regions were less exposed to imagined dangers from the Italian and Balkan Wars.

Emigration from Turkey to the United States has continued to increase. Departures to Central and particularly South America have also been unusually heavy, especially from Syria. During the fiscal year ending June 30, 1912, emigrant aliens admitted into the United States came from Turkey as follows:

Turkey in Europe	14,481
Turkey in Asia..	12,788
	<u>27,269</u>

During seven months from July 1912 to the end of January, 1913, the corresponding figures were as follows:

Turkey in Europe	11,884
Turkey in Asia..	16,364
	<u>28,248</u>

The increase in the case of the Armenians and Syrians is especially notable, the departures having been larger in the second period above-named for the Armenians than in any previous fiscal year, and only being exceeded in the year ended June 30, 1910, for the Syrians. Separate figures for Greeks of Ottoman origin are not given, but the number of departing Ottoman Greeks is also undoubtedly as large in proportion as in former years.

Further figures re emigration from Turkey and the Balkan in recent months:

Net Increase and Decrease of Population:

(6 months, July 1912—December 1912)

Armenian... ..	arrived	5,516	departed	676	+	4,840
Syrian..	»	6,253	»	1,486	+	4,767

RUSSIAN BANK

FOR FOREIGN TRADE.

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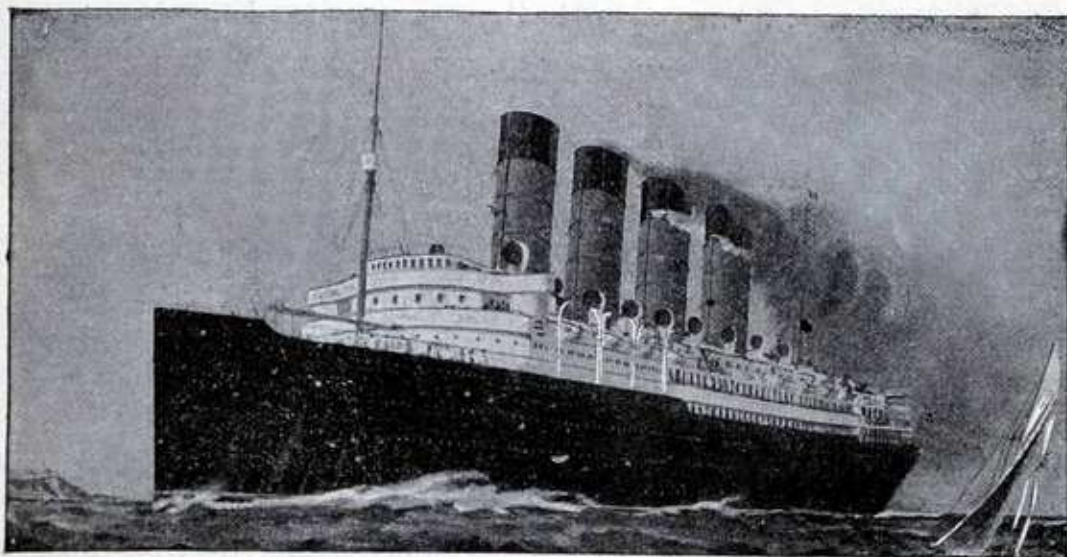
Head Office: St. PETERSBURG

BRANCHES IN ALL PRINCIPAL CITIES OF RUSSIA.

Foreign Branches: CONSTANTINOPLE, GENOA, LONDON and PARIS.

Constantinople Branch: GALATA, in front of the B. I. O.

Stamboul Agency: Place Sultan Hamam.



S. S. Mauretania

Walter Seager & Co.

Tchinili Rihtim Han, Galata, Constantinople.

Sole Proprietor: **WALTER C. SEAGER.**

AMERICAN HARBOR MASTER.

Director of the Liverpool & London & Globe Insurance Co., Ltd.

Director of the State Assurance Company, Ltd.

AGENTS FOR:

- | | | |
|-------------------|---|---|
| SHIPPING. | { | The Cunard Steamship Company, Limited.
The Peninsular & Oriental Steam Navigation Company.
The Royal Mail Steam Packet Company.
The Anchor Line (Henderson Brothers) Limited. |
| ~~~~~ | | |
| INSURANCE. | { | The Liverpool & London & Globe Insurance Company Limited.
The State Assurance Company Limited.
The Thames & Mersey Marine Insurance Company, Limited. |
| ~~~~~ | | |
| GENERAL. | { | British Insulated & Helsbey Cables, Limited.
Lancashire Dynamo & Motor Works, Limited.
Aveling & Porter, Limited.
J. & E. Atkinson, Limited.
Geo. Curling, Wyman & Company. |

WE SPECIALIZE IN TRYING TO GIVE SATISFACTION.

Before booking your berth to America, apply to us for our rates & sailing lists.

Turkish	...	...	...	...	...	arrived	1,592	departed	1,305	+	287
Bulgarians	...	...	...	...	...	"	—		—		—
Montenegrins	...	...	...	...	...	"	—		—		—
Servians	...	...	...	...	...	"	6,488	"	15,994	—	9,506
Greeks	...	...	...	...	...	"	31,387	"	45,575	—	14,188

In the month of January, 1913:

Armenian	...	...	...	...	...	arrived	525	departed	33	+	492
Syrian	...	...	...	...	...	"	478	"	154	+	324
Turkish	...	...	...	...	...	"	213	"	117	+	96
Bulgarians	...	...	...	...	...	"	205	"	2,079	—	1,874
Greeks	...	...	...	...	...	"	431	"	15,446	—	14,944

In the month of February the tide of returning Greeks and other Balkan peoples seems to have ceased to a great extent, although the departures from the United States continued to exceed the admissions by smaller numbers. Steamship and emigrant agents (Curmusi and Seager) report that a larger number than ever is expected to leave Anatolia in the next few months. If the figures for January alone as given above are taken into consideration, this increased emigration is clearly shown.

No separate figures with respect to Hebrew emigration from Turkey are shown, but from Palestine and other districts, such as Salonica, people of this race are leaving this country.

The loss of population in Asia Minor will more than be made up by the emigration of Moslem refugees from the districts captured by the allies, but while superior in number to those leaving, the newcomers are inferior to them in intelligence and enterprise, so that the real loss is important and means a steady drain on the population and resources of the country unless it can be checked. It is true that the money sent back by emigrants in foreign countries is a very valuable source of income. Returning emigrants bring back with them new ideas and fresh impulses.

Emigration, in its larger aspect, means dearer labor and the consequent introduction of labor-saving machinery—in other words, an economic uplift and development generally without which the old and unsatisfactory conditions could not be superceded. It is therefore, easy to become too pessimistic on the subject of emigration, especially in such backward countries as some of those situated in the Near East.

MARCANTONAKIS & MANOUSSAKIS,
GENERAL MERCHANTS AND COMMISSION AGENTS.

Branches: **CANEA & CANDIA.** — Head Office: **CANEA.**

EXPORTATION:

Raisins, Sultanas, Olive Oil, Cedrates (citrons) in brine, Almonds, etc., etc.

IMPORTATION:

Special Branch of Cotton Goods with warehouses at Canea, Candia and Rethymno.

First Class Commercial References.

Cable Address: **CONTOR.**

Codes: A. B. C. 5th Edition, Private.



WATERLOO BOY

Two gold medals, at two International Expositions, in open competition with the leading manufacturers of every nation on the globe. THAT is real proof that the **Waterloo Boy Gasoline Engine** is the best engine built today. And the real importance of this great double victory is the fact that it was won, not by a specially designed engine prepared and primed particularly for this contest, but by a regular Waterloo Boy TAKEN FROM STOCK.

Thousands of these engines are in regular daily use on farm; all over the world, and many hundreds of DEALERS and JOBBERS

find it to their interest to handle this engine. This supreme make-good quality of the

Waterloo Boy Gasoline Engine

is built into it—it is best from foundry to testing room. **Best and simplest in material, in workmanship and in many important features of design which are found on no other engine in the world.**

The Speed Lever which works like the throttle of a locomotive and regulates the speed while the engine is running, is an **exclusive Waterloo feature**, and it alone adds \$20.00 to \$50.00 to the value of your engine. Many other features are just as important—our patented mixer which does away with the expense and bother of a pump; new type igniter that never misses a spark; automatic fuel regulation making it the cheapest to run; frost proof construction, etc.

Burns either Kerosene or Gasoline—starts easy in the coldest weather. All parts are interchangeable and it is so simple that a child can run it.

The Waterloo Boy is no experiment—it is the oldest successful farm engine on the market and has made good for over 19 years, in the service of nearly 100,000 farmers all over the civilized world. Built in one of the biggest engine factories in the world, with a capacity of 130 complete engines per day, nearly 40,000 engines per year.

Let the other fellow experiment—you use his experience and buy a **Waterloo Boy** in the first place. **Get the certainty of absolute satisfaction at the lowest price ever made on a reliable engine.**

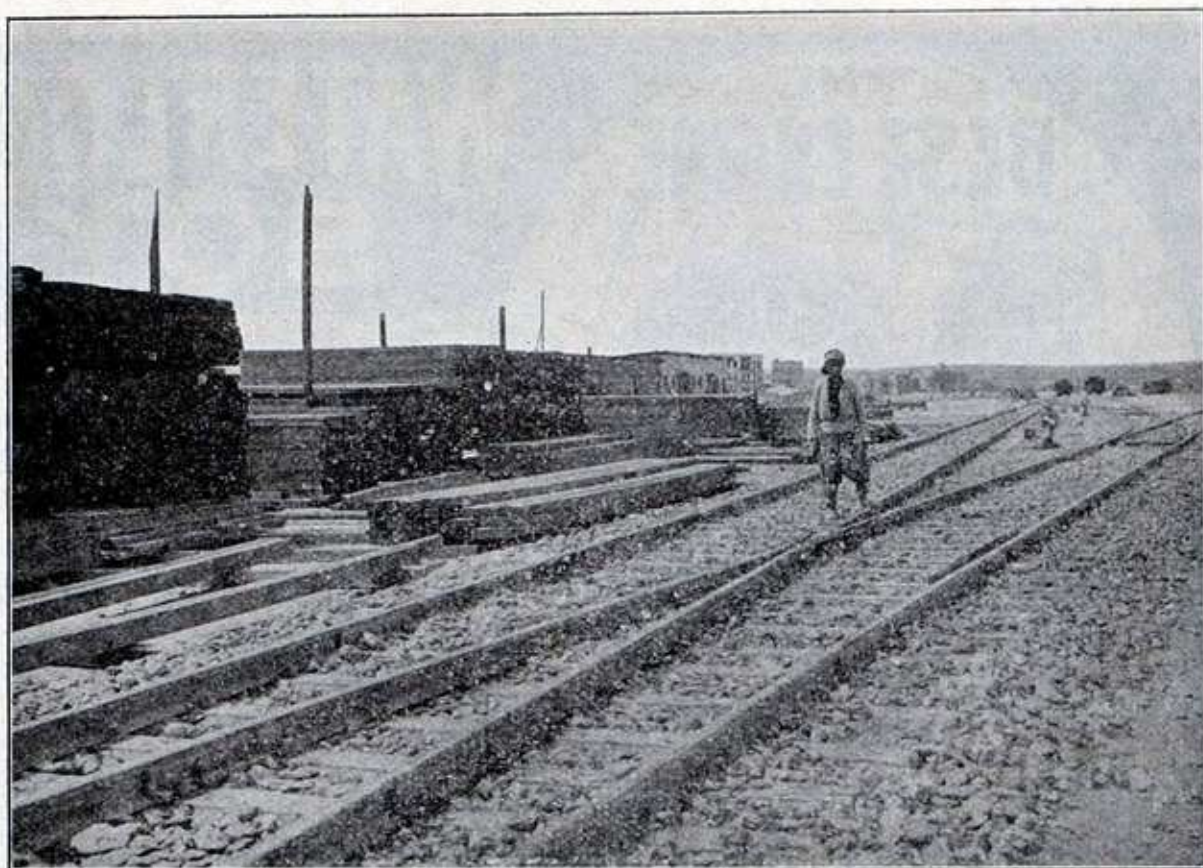
5-Year Guarantee.
Catalog and full details FREE.

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Waterloo Gasoline Engine Co.,

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WHERE THE GERMAN STATION IS TO BE BUILT AT ALEPPO.

Report from Aleppo.

ALEXANDRETTA is the natural harbor for the Province of Aleppo and Northern Mesopotamia. Before the connection of Aleppo by railway with the ports of Beirut and Tripoli, Alexandretta was the only point wherefrom all travelers and merchandise to and from Syria and the larger part of Mesopotamia passed.

Although the greater portion of its traffic has, since, deviated toward the two latter ports, its transit movement still remains considerable. The following illustrate the fact :

IMPORTS :	1911	1912
	Tons 20,434 \$5,725,500.	Tons 26,018—\$5,886,051
EXPORTS :		
	Tons 19,269 \$5,743,050.	Tons 33,428 \$4,830,142

IMPORTED ARTICLES DURING THE CALENDAR YEAR 1912 :

Cotton goods, (including yarn)	\$2,438,310
Hardware	555,739
Silk cloth and silk thread	507,890
Provisions	268,641
Specie and jewelry... ..	262,792
Woolen goods	212,763
Iron, lead, zinc and other metals... ..	201,098
Leather and hides	185,452
Sugar	167,724
Tobacco and tombac	151,836

ASPEGREN & CO.

Produce Exchange, New York City.

SELLING AGENTS

for

Portsmouth Cotton Oil Refining Corporation,
PORTSMOUTH, VIRGINIA.

SELLING AGENTS

for

Gulf & Valley Cotton Oil Company, Limited,
NEW ORLEANS, LOUISIANA.

Producers & Refiners

of

COTTON SEED OIL.

Selling Representatives for Turkey

SARANTIS FRÈRES — Constantinople.

Brands :

' LUX " — Prime Summer Yellow,
 ' LUCY " — " " "
 ' STELLA " — " " "
 ' NORA " — Choice Prime Summer Yellow,
 ' RUBY " — Pure Salad Winter Yellow,
 ' AMBRA " — " " " "
 ' CRYSTAL " — " " " "
 ' LA PERLA " — Choice Summer White,
 ' NECTAR " — " " " "
 ' ERMYS " — " " " "

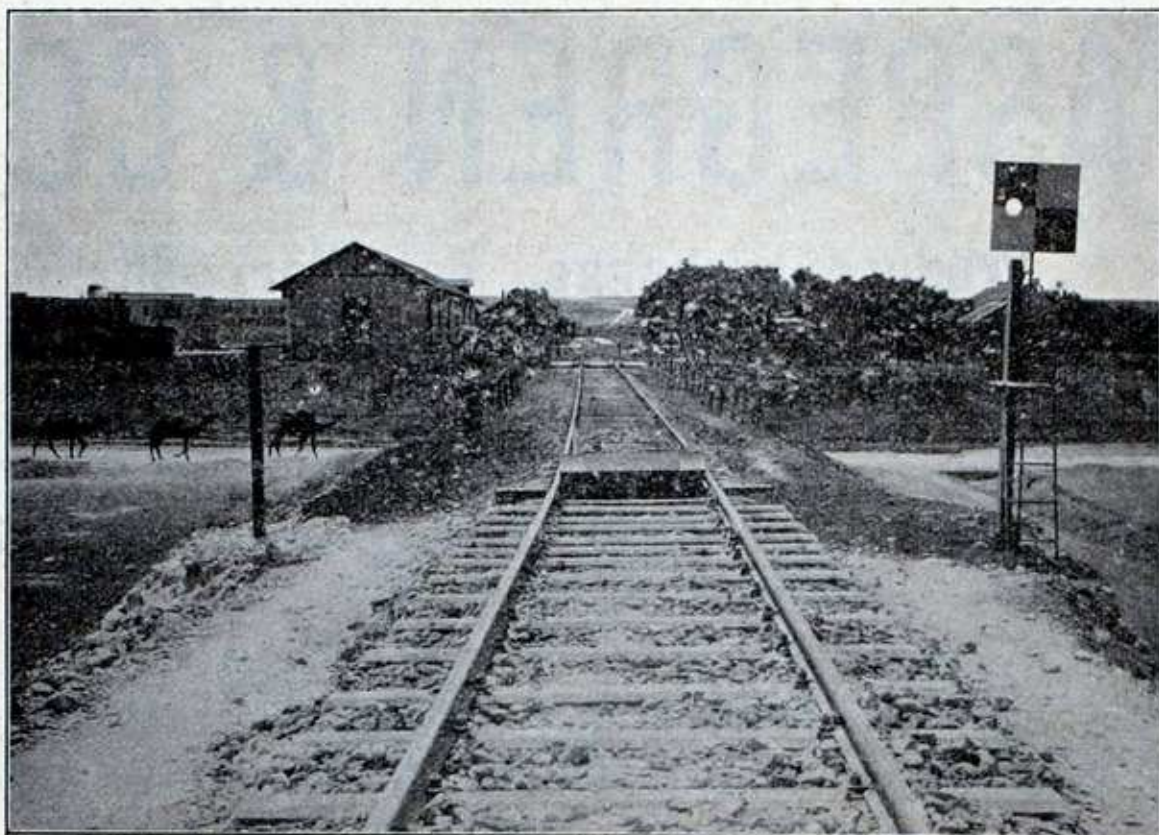
Represented in :

SMYRNA,

GALATZ (Roumania),
 BELGRADE (Servia),
 SOFIA (Bulgaria),
 VALETTA (Malta),
 ALEXANDRIA

We are the only American exporters of Cotton Seed Oil that guarantee full delivered weight at destination.

WRITE FOR PARTICULARS.



**THE BOUNDARY LINE BETWEEN THE FRENCH & GERMAN
RAILWAYS AT ALEPPO.**

Copper in sheets	83,037
All other articles	850,769
Total... ..	<u>\$5,886,051</u>

EXPORTED ARTICLES DURING THE CALENDAR YEAR 1912 :

Cattle, sheep and goats for Egypt	\$934,952
Textiles and embroideries	630,413
Licorice root	616,712
Cocoons (silk).	501,347
Specie and jewelry.. ...	255,113
Marocco and skins.. ...	253,642
Pistachio nuts.	246,466
Copper ore and old copper	244,756
Oranges	172,352
Cotton... ..	164,892
Soap	155,923
Butter (sheep)	119,327
Wool	85,724
Gallnuts	83,559
All other articles	365,284
Total... ..	<u>\$4,830,142</u>

**MARITIME MOVEMENT
DURING THE CALENDAR
YEAR 1912 :**

The port of Alexandretta during 1912 was visited by 381 commercial steamships aggregating 554,316 tons, and by 754 small sailing vessels.

LA NEW-YORK

COMPAGNIE D'ASSURANCE SUR LA VIE

	Exercice 1911	Exercice 1912
	Francs	Francs
Assurances nouvelles régularisées.	913.904.853	1 028.111.606
Production la plus considérable qui ait été réalisée par une seule compagnie dans le monde entier en 1911 et en 1912.		
Assurances régularisées en vigueur	10.894.163.029	11.244.983.281
Montant de l'actif	3.548.378.388	3.729.622.662
Montant du passif légal	3.011.523.375	3.168.621.850
Fonds de réserve de dividendes et de prévoyance	536.855.013	561.000.812
Total des recettes de l'exercice.	583.910.552	616.639.419
Total payé aux détenteurs de polices.	278.045.515	300.183.653
Avances aux assurés au cours de l'exercice	130.110.337	143.886.453
Dividendes attribués à la clôture de l'exercice	60.584.168	79.627.631
Nombre de polices en vigueur	1.022.726	1.051.980

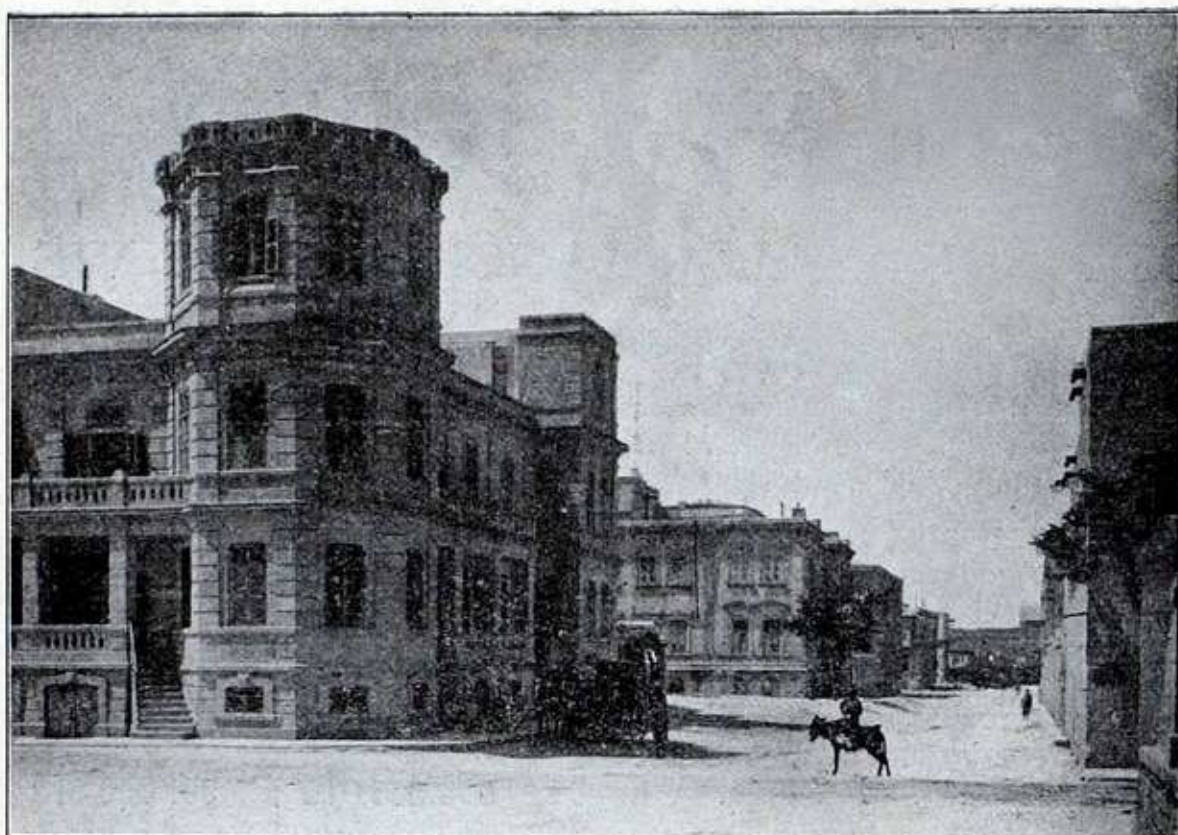
OPERATIONS EN TURQUIE

Assurances en vigueur: 7655 polices montant à. . . .	Fr. 53.349.661.—
Total des avances effectuées aux assurés au 31 Déc. 1912. »	4.511.869.11
Payé en 1912 { Pour décès »	769.074.40
Pour assurances mixtes arrivées à terme »	159.342.44

Dividendes de 1908 à 1913 sur po- lices à participation annuelle émi- sées en 1907, avec effet initial en 1906; âge de l'assuré, 30 ans.	1908	1909	1910	1911	1912	1913
	Participation en pourcentage de la prime annuelle.					
Vie entière, prime viagère.	15,59%	17,06%	17,76%	18,29%	29,08% ⁽¹⁾	19,73%
Vie entière, vingt primes.	13,81%	15,68%	16,66%	17,35%	28,45% ⁽¹⁾	19,42%
Mixte de vingt ans	12,53%	14,70%	15,93%	16,73%	28,07% ⁽¹⁾	19,26%

(1) y compris un dividende supplémentaire de 10 o/o provenant des économies réalisées sur les frais d'acquisition de nouvelles affaires.

DIRECTION POUR LA TURQUIE: KENADJIAN HAN, STAMBOUL, CONSTANTINOPLE.



A MODERN STREET IN ALEPPO.

All the foregoing statistics have been compiled by a firm in Alexandretta representing several shipping companies.

RAILWAY AND WHARF The construction of the railway which will connect Alexandretta with the main line of the Bagdad Railway was inaugurated several months ago and it is thought that soon the 59 kilometers existing between that port and Toprakkaleh will be completed. The perforation of the great tunnel through the Amanus mountains, which will permit the circulation of trains between Aleppo and Alexandretta, requires, it is said, no less than two years to be completed.

An immense area has been expropriated in Alexandretta in favor of the Bagdad Railway Company on which numerous buildings, warehouses, sheds, stations, etc., are under construction.

The building of the wharf is conceded to the Haidar Pasha Harbor Company which intends to build something of gigantic dimensions proportioned to the great development which Alexandretta expects after the completion of the railway and when the scheme of irrigating Mesopotamia is realized.

EXPORTS TO THE UNITED STATES FROM THE ALEPPO PROVINCE.

	1910	1911	1912
Wool	\$131,045	\$508,670	\$ 334,280
Licorice root	320,792	137,832	591,091
Pistachio nuts	106,762	102,185	128,282
Embroideries and handkerchiefs	81,209	87,413	88,726
Butter (sheep)	5,030	2,485	13,845
Intestines	7,658	3,977	13,472
Gum and gallnuts	6,353	10,945	6,450
Provisions, etc.	21,608	25,797	41,310
Totals	\$680,457	\$879,304	\$1,417,456

DEUTSCHE ORIENTBANK A.G.

SOCIÉTÉ ANONYME ALLEMANDE

au CAPITAL de Mk. 32,000,000 (Francs 40,000,000.)

Fondée par

Dresdner Bank, A. Schaaffhausen'scher Bankverein
et Nationalbank für Deutschland.

BERLIN, HAMBOURG, CONSTANTINOPLE, ANDRINOPLE,
DÉDÉAGHATCH, BROUSSE, MERSINE, ADANA, ALEP, ALEXANDRIE,
LE CAIRE, MINIEH, MANSOURAH,
TANTAH, BENI-SOUËF, TANGER, CASABLANCA.

Toutes affaires de Banque. — Caisse d'Épargne à 3 1/2 %.

CROPS. The harvesting of the wheat and barley has begun but although the crops are estimated very good, it is not probable that any cereals will be exported this year. Flour which went during the last few months as high as Piasters Aleppo 9 the rotoii (\$0.31 the lbs. 6) is now at Prs A. 7, and it is presumed that prices will still fall sensibly.

PISTACHIO NUTS. A substantial advance of the prices of pistachio nuts occurred lately in Aintab, caused by the rather doubtful prospects on the new crop. Should the news be confirmed a further rise in the prices is expected.

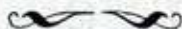
OLIVE OIL. The prospects for the olive oil crop in the regions of Antioch, Armenaz, Kosseir and Herem are reported to be fair. The trees in the district of Killis still require no less than three years before being in position to bear.

SHEEP BUTTER continued to arrive in abundance for the last two months, but on account of the demand from various points, as also from the Syrian colony in the United States, prices are sustained; the Hadidi quality, extra, is now bought from the producers at Prs. A. 45 the rotoii (\$1.60 the lbs. 6).

Respectfully submitted,

LORENZO Y. MANACHY.

Aleppo, Syria, May 28, 1913.



According to THE NEAR EAST an American firm has sent a representative to the Governments of the Balkan States for the erection of central electrical stations and sub-stations near the Macedonian rivers and other waterfalls from which to distribute electric power to the adjacent farms.

Le Pétrole Américain.

La grande flotte atlantique des vaisseaux à réservoirs pour pétrole, ces vaisseaux qui transportent le pétrole des Etats-Unis à la Grande-Bretagne et au Continent — s'accroît rapidement. Le navire le plus grand, appartenant à cette catégorie spéciale, vient d'être mis à flot sur le Tyne, et fera son premier voyage dans quelques mois.

Ce vaisseau, d'une largeur et d'une longueur immenses, a une capacité réceptive de 15,000 tonnes. Une quantité colossale de pétrole — plusieurs millions de gallons — est versée dans les réservoirs — qui sont en réalité des compartiments imperméables — par un procédé de chargement rapide.

Plusieurs compagnies de pétrole américaines commencent actuellement à acquérir des bateaux, poussées à cette mesure par la rareté des vaisseaux à réservoirs et par les taux de frêt très élevés des compagnies maritimes proprement dites.

Les propriétaires de ce nouveau navire, la *Eagle Transport Company*, forment une branche subsidiaire de la *Mexican Eagle Oil Company*. Cette branche, qui est de fondation récente, a déjà commandé 20 autres vaisseaux du même modèle.

De nombreux bateaux sont en construction sur le Clyde et le Tyne. Ceux qui appartiennent à l'Amirauté Britannique subissent une modification, car au lieu de machines à vapeur et de chaudières activées par l'huile combustible brute, ces bâtiments auront des moteurs à huile.

Le transport du pétrole à travers l'Atlantique augmente d'année en année. En fait de production, les Etats-Unis tiennent le premier rang avec un total de quelque 30 millions de tonnes. La Russie vient ensuite, à une distance très sensible, avec un peu plus de 9 millions. Le Mexique fournit l'année dernière près de 3 millions et quart de tonnes, et les Indes Néerlandaises font une concurrence acharnée aux Etats-Unis dans les pays orientaux. Cependant les demandes de pétrole continuent à être énormes, bien que sa production totale soit estimée à 46 millions de tonnes.

Sur le marché anglais, la "Anglo-American Oil Company" règle pratiquement les prix. Les compagnies de la "Dutch Shell" et les compagnies écossaises de pétrole suivent la direction des firmes américaines, et depuis un an, les prix montent sans discontinuer.

Outre les quantités formidables de pétrole qui sont nécessaires pour l'éclairage, il y a un besoin croissant de pétrole pour combustion et pour les moteurs navaux. Pendant les derniers douze ou dix-huit mois, les demandes de la marine ont pris une large étendue. De grands navires sont lancés, mûs par des moteurs à pétrole ; des flottes de petits bâtiments — bateaux de pêche et de plaisir — emploient une quantité considérable d'huile minérale dans le fonctionnement de leurs machines. La benzine est transportée de l'Amérique en Europe en cargaisons fort importantes, et la consommation qu'en fait le monde est estimée à 21 millions de gallons par an.

Donc à l'avenir, les vaisseaux à réservoirs atlantiques seront vus dans les grands ports. Ils n'y font pas un long séjour. Ils sont essentiellement des navires modernes créés par une industrie nouvelle. Les plus récents sont

THE
Standard Oil Company
of New York

TURKISH BRANCH

WITH OFFICES AT

CONSTANTINOPLE

SMYRNA

SALONICA

IMPORTERS of PETROLEUM

WHITE ROSE BRAND

CAMEL BRAND

STORK BRAND

MOTOR SPIRITS

LUBRICATING OILS &

PARAFFINE WAX,

ETC.

**MAIN OFFICE : UNION HAN, GALATA,
CONSTANTINOPLE.**

THE PROCTER & GAMBLE COMPANY

CINCINNATI, O., U. S. A.

Producers and Refiners of Cottonseed Oil

BOREAS	Prime Winter Yellow
VENUS	Prime Summer White
STERLING.	Prime Summer Yellow

Selling Agents :

Messrs. TASARTEZ & BARZILAI,

Tohafdji Han,

STAMBOUL, CONSTANTINOPLE, TURKEY.

construits d'après le système "Isherwood;" ils ont des cheminées et des moteurs à huile, avec toutes leurs machines auxiliaires actionnées par le même combustible.

Un de ces bateaux atlantiques allemands construit sur le Clyde a 47 compartiments pour pétrole, et, en outre, 18 réservoirs de pont pour benzine et huiles légères pendant les voyages d'été. Les pompes de ces navires sont particulièrement intéressantes — si puissantes qu'elles déchargent le pétrole en vingt ou vingt-quatre heures.

Dans les docks se trouvent d'immenses réservoirs. Un des plus grands bassins du Royaume-Uni est à Grangemouth sur le Firth-of-forth, installé là par la compagnie "Anglo-American." Un autre à Grantoun, près de Leith, appartient à la "Asiatic Company." Dix réservoirs, d'une capacité d'un million de gallons chacun, sont établis à Cromarty, sur la Mer du Nord, pour l'approvisionnement des navires de guerre anglais de cette côte.



LEVANT TRADE REVIEW is the best advertising medium for business houses in the Levant to get in touch with American manufacturers, and as it reaches practically all of the business houses of the Levant who have leanings toward America is the best advertising medium for American manufacturers by which to get in touch with this market.

L'Eclairage du Canal de Panama.

(Article paru dans le bulletin de L'UNION PAN-AMÉRICAINE).

A mesure que le Canal de Panama est proche de son achèvement, les diverses phases de ses opérations deviennent de plus en plus importantes. Comme cette nouvelle voie de communication sera ouverte jour et nuit, la question de l'éclairage a été une des plus récentes que les administrations aient examinée, et elle fut résolue, sous le rapport de genre d'éclairage qu'on adopterait.

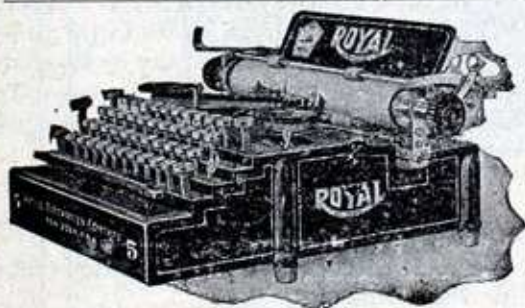
Le contrat vient d'être signé avec une maison de Philadelphie, qui s'est mise immédiatement à l'œuvre. Ce n'est certes pas un travail de peu d'importance, car il exigera une dépense d'environ \$ 200,000, d'après les chiffres approximatifs, et il exigera une somme de temps considérable ; mais ensuite une longue voie lumineuse s'étendra sur l'Isthme, et bien que son parcours ne sera pas aussi brillamment éclairé que les rues de nos grandes villes, il le sera sans doute suffisamment pour que les bateaux puissent y tracer leur route, aussi facilement qu'en plein jour.

On a combiné un système de bouées automatiques et lumineuses. Ce système répond tout particulièrement aux exigences de la commission du Canal de Panama ; il est convenu que chacune d'elle aura un signe caractéristique spécial, et une étendue d'optique d'au moins 12 milles. Les unes produiront des reflets simples, d'autres des reflets complexes, et les lumières en couleur n'ayant qu'une étendue de vision assez restreinte seront écartées dans la nouvelle combinaison.

Il est également stipulé par les contractants que les bouées pourront supporter un allumage continu d'une année, sans exiger ni soins ni attentions. Cette période peut paraître relativement longue et être considérée comme une dépense inutile : ensuite les habitants

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du pays, qui n'ont pas exprimé leur opinion au sujet des bouées, peuvent désirer connaître le motif de ce genre d'éclairage.

En peu de mots, nous pouvons dire, cependant, que le système adopté est reconnu pour être l'un des plus grands pas en avant dans le progrès des inventions modernes. L'appareil qui produit la lumière est connu sous le nom de « valve-soleil » et opère automatiquement.

Le L'INTERNATIONAL MARINE ENGINEERING MAGAZINE qui a étudié le système d'éclairage du Canal de Panama au point de vue scientifique, décrit comme suit le projet adopté :

« En ce qui concerne la file de lumières, deux installations Aga ont déjà été établies à l'entrée du Pacifique. Elles produisent une réverbération très intense, ayant une étendue de plus de 20 milles; les reflets se répètent si fréquemment que l'impression de la lumière est constamment retenue et que le navigateur peut guider son paquebot aussi aisément qu'avec des lumières fixes, avec en outre la sécurité d'une lumière d'un caractère distinctif, impossible à confondre avec les fanaux de la côte ou des bateaux.

« La valve soleil Aga fait l'office d'un gardien, en éteignant les lumières au lever du soleil et en les allumant à l'approche de la nuit.

« La valve soleil Aga est actionnée entièrement par la lumière et n'est pas sensible aux changements de température. Le système est basé sur la loi physique bien connue, que la lumière absorbée est transformée en chaleur. Il consiste en quatre tiges de métal contenues dans un épais cylindre de verre. La tige centrale est recouverte de noir de fumée, ce qui lui donne la propriété d'absorber la lumière, tandis que les trois autres tiges sont polies et reflètent au contraire la lumière. Toutes ces tiges se dilatent au même degré avec l'absorption de la chaleur, mais celle de l'intérieur seule répand la lumière, l'excédant de dilatation qui en résulte sert à actionner une valve qui contrôle le passage du gaz dans le bec principal. Pendant le jour, la tige noire s'est dilatée et a fermé la valve; à l'approche de la nuit, elle se contracte et la valve s'ouvre. Une lumière brûle en permanence, en communication avec le bec principal et sert à l'allumer.

« Le genre d'éclairage est l'acétylène dont on fait provision dans les cylindres d'acier. On y arrive par l'emploi de ce qui s'appelle dissolution d'acétylène. On dit qu'une installation composée de quatre accumulateurs pourrait opérer en permanence pendant une année et même plus, avec la dissolution d'acétylène, sans qu'on doive y apporter aucun soin, ni attention.

« On consomme environ un dixième de gaz nécessaire pour un allumage permanent, mais le résultat final est tout de même un bénéfice produit par la valve soleil qui réalise une économie de 40 pour cent.

“THE LEVANT HERALD”

(ESTABLISHED IN 1856.)

“THE LEVANT HERALD AND EASTERN EXPRESS” is published daily in four-page form, partly in English and partly in French. The daily edition of *The Levant Herald and Eastern Express* has the character of a general newspaper.

SUBSCRIPTION.

IN CONSTANTINOPLE :
One Year, £tq. 1; Six months, £tq. 0.50.

THE PROVINCES :
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In London apply to Messrs. George Street & Co., 30 Cornhill, London, E. C.

“THE LEVANT HERALD AND EASTERN EXPRESS”, WEEKLY BUDGET, is published every Saturday in English and French, and contains principally Eastern matter selected from the columns of the daily issue.

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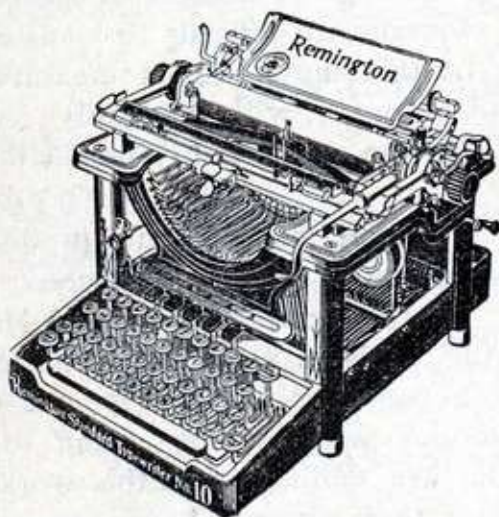
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Smyrna Branch American Chamber of Commerce for the Levant.

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Smyrna Trade Conditions.

THE war is over and as far as one can judge it has left no real marks of disaster on the commercial community of this district. There has been a certain amount of individual loss and trades have suffered to a greater or lesser extent, but as the din of war has never reached these parts we have been spared the grim realities of active warfare. The country now awaits with impatience the return of men from the front and from captivity. It had been hoped that all would have been back before the harvest commenced as it was feared that there would not be enough hands to gather in the crops which owing to good sowings and exceptional weather conditions, promise to be larger than usual. Somehow the work is being done and the new grain will soon be coming down in considerable quantities, and it is therefore incumbent on the Authorities to raise the prohibition on the export of grain which the advent of the new crop has now rendered imperative. It is galling to think that probably the negligence and indifference of some Government officials at Constantinople prevent the immediate rescinding of this now useless measure which, if allowed to continue in force much longer, will inevitably react upon the price of grain and bring loss to the small cultivators who can ill afford it.

Besides handsome cereal crops, it is expected that the production of fruit and tobacco will exceed any previous figures. Tobacco growers in particular are bound to benefit by the limited sowings in Macedonia and high prices are expected to rule; this is especially satisfactory as the culture of the leaf necessitates a considerable employment of labor and a consequent distribution of money which is benefiting to a great extent the Macedonian refugees who are familiar with this work in this connection. It is satisfactory to note that several American companies have largely contributed to the relief of many hundreds of destitute men and women who would otherwise have been thrown upon the charity of the public.

C. WHITTALL & C^o—SMYRNA

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LONDON E. C.

SMYRNA.

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PROTOPAZZI,
London.

Sole Award, Chicago, 1893,
Gold Medal, Brussels, 1893,
Gold Medal, Athens, 1903.

Telegraphic Address:
STASSINOPULO,
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Dried Fruits & General Merchants

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Oldest established firm of Turkey
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**Special looms in all the large centres
for the manufacture of carpets in all the
various grades.**

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the United States.**

The future would be decidedly bright were it not for the anxiety which is being felt everywhere as to what is going to happen next. It is recognized that the Treasury requires replenishing and new taxation will be imposed upon an already overburdened population. What form that new taxation will take is not yet known but it is felt that real estate may be again called upon to contribute largely to the new revenues. There are ominous murmurs of discontent even amongst the most longsuffering and a spark might set aglow events which would upset all the bright prospects which nature now holds forth.

Taxation as applied here has a restraining influence upon all industrial progress and consequently reacts upon the buying capacity of the people. As it is, our market is of considerable importance to the manufacturers of Europe and the States, but when one considers that the greater part of the interior population live under the most primitive conditions, it is easy to judge how enormously all imports could be increased by a more enlightened administration.

Another evil which threatens to arrest the development of the country, is the steady and continuous emigration of our best industrial element as a result of the new conscription laws. The Rayah, or Christian subject of the Sultan, living in this district, will submit to any sacrifice sooner than serve in the Ottoman army, consequently those who cannot purchase their exemption leave the country. Thousands have already left and thousands more will leave, drawing friends and relatives in their wake and every new

call to service while adding to the immediate revenues of the state, serves to increase that stream of emigrants whose departure is not only increasing the cost but is also lowering the standard of labor.

The Government revenues which have been published have shown a considerable falling off, this of course is the direct result of the war and it will probably be some time before we get back to normal figures. The greatest drop must be in the Customs, but judging from what one can gather it would appear that imports from the United States have not suffered to any great extent. There is a marked increase in the timber trade, a whole cargo of American pine valued at about \$ 100,000. having been purchased by a local firm. There is also an increasing demand for American furniture and oleo oil. On the other hand the imports of cotton seed oil will be materially affected owing to local production. The new and extensive mills which have been erected in the neighborhood of the town, will commence operations in the autumn. The capacity of the works is at present greater than the local supply of seed, but probably other oils will be manufactured.

An event which latterly cast a gloom over the town was the loss of the American steamer NEVADA which was blown up by a mine opposite the Smyrna castle almost at the same spot where a few days before the French steamer SENEGAL had met with a similar fate. About fifty lives were lost. The Authorities have now received instructions to clear the harbor of all mines.

Respectfully submitted,

Smyrna, June 12, 1913.

JAMES W. WILKINSON.

The Smyrna Fig Packers, LIMITED

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Capital: £. 200,000

Our Chamber in America.

UNDER this heading was published an article in LEVANT TRADE REVIEW, Volume 2, No. 3 (December Quarter, 1912) in which it was stated that efforts were being made to effect organizations in America as Branches of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT. The idea was to build a bridge, as it were, between the United States and the Near East, its spans consisting of business relations of various kinds between the respective regions. In order to create these relations, it was desired to have members, and organizations of members, of the Chamber on both sides of the water. It was intended to bring capitalists, manufacturers, exporters and importers in America interested in the Levant (including the Balkans), and contractors, importers, exporters and commission agents in the Near East interested in America together in one and the same body, closely and intimately, for the exchange of information, for the promotion of mutual confidence, for the transaction of business.

It is our pleasure in this the first number of Volume III of LEVANT TRADE REVIEW to announce that Philadelphia has decided to join in this movement. In that prosperous and enterprising city has been formed the PHILADELPHIA-LEVANT SECTION OF THE PHILADELPHIA COMMERCIAL MUSEUM, "organized to cooperate with the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT at Constantinople in the development of trade between Philadelphia and the Near East." The officers of the PHILADELPHIA-LEVANT SECTION are :

DR. WILLIAM P. WILSON, President,
DUDLEY BARTLETT, Secretary,
WILFRED H. SCHOFF, Treasurer.

These gentlemen are executive officers of the PHILADELPHIA COMMERCIAL MUSEUM. Mr. Bartlett has been an honorary member of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT almost since its inception.

Our relations with the PHILADELPHIA COMMERCIAL MUSEUM have always been cordial and are sure to grow more intimate as our Chamber develops, so also our relations with the NATIONAL BUSINESS LEAGUE OF AMERICA, Chicago; the AMERICAN MANUFACTURERS EXPORT ASSOCIATION, New York; the BOSTON CHAMBER OF COMMERCE, Boston; DETROIT BOARD OF COMMERCE, Detroit, and other associations of American business men having an eye to foreign trade, including the NATIONAL ASSOCIATION OF AMERICAN MANUFACTURERS in New York. American business men will find it to their advantage in a growing measure to actively support such American organizations abroad as the AMERICAN CHAMBER OF COMMERCE IN PARIS, the AMERICAN ASSOCIATION OF COMMERCE AND TRADE IN BERLIN,

the AMERICAN RUSSIAN CHAMBER OF COMMERCE in Moscow, and the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT. Organizations of this kind should, in our opinion, have their headquarters at a central point in the field and not, as in the case of the AMERICAN ASIATIC ASSOCIATION, at home, in the United States.

We would quote as follows from the letter of June 6th, 1913, from Dudley Bartlett, Secretary of the PHILADELPHIA-LEVANT SECTION, to the Secretary of our Chamber :

".....I am sending you draft on the Imperial Ottoman Bank for £10-8-4, covering subscription of firms (whose names I enclose) to the PHILADELPHIA-LEVANT SECTION OF THE PHILADELPHIA COMMERCIAL MUSEUM which we have organized to act as a Branch in Philadelphia of your organization.

This organization was effected as a result of CONSUL GENERAL RAVNDAL's suggestion made to Mr. EDWARD JACKSON (President of the Miller Lock Company) and others who felt that the organization of such a Branch in Philadelphia should be undertaken by the Commercial Museum.

It was further decided, in view of the efforts which are being made to consolidate various trade organizations in this city, that it would be inadvisable to organize this as a separate association, thereby multiplying, rather than reducing, the number of such bodies.

We hope to see the organization grow as we feel sure that valuable work, can be done with the cooperation of your Chamber I hope to be in frequent communication with you and trust that between us we may demonstrate the practical efficiency of the work that your Chamber can do and, in fact, is doing.

I hope that it may be possible for me later to secure members who are interested in the importation of goods from the Levant....."

The PHILADELPHIA-LEVANT SECTION starts with 34 members, leading business men of Philadelphia. It is not doubted that similar action will soon be taken in New York, Boston, Detroit and Chicago, and that this will lead to largely increased commercial dealings between America and the markets of the Mediterranean and the Black Sea.

In Detroit, Grand Rapids, and other cities of Michigan, the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT will be henceforth represented by JOHN R. ALLEN, Professor of Engineering, who has spent two years in the Levant and is in full accord with the policy and aims of the Chamber. Professor Allen may be addressed in care of Michigan State University, Ann Arbor, Michigan.

In America, the general interests of the Chamber are looked after by Major C. E. LYDECKER, No. 2, Rector Street, New York, National Councillor of the Chamber.

Letters from Consul General W. H. Gale in Athens, Greece, and Consul Arthur Garrels of Alexandria, Egypt, encourage us to hope and believe that Branches of our Chamber will be started in Athens and Alexandria before the next issue of LEVANT TRADE REVIEW is due to appear.

It thus appears that the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT is about to enter upon that era of usefulness which its founders foresaw, and which happily coincides with the new era of development and prosperity in the Near East, which is certain to succeed the Italo-Turkish and Balkan wars.

The new members of the Chamber in Philadelphia, to whom a hearty welcome is extended, are as follows :

S. L. Allen & Co.,	Agricultural Implements
Denckla Building.	
The American Pulley Co.,	Steel Pulleys and Pressed
29th & Bristol Sts.	Metal Shapes.
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P.O. Box 1537.	
The Enterprise Mfg. Co. of Pa.,	Hardware Specialities.
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Frankford.	
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4th & Arch Sts.,	
David Luptons's Sons Co.,	Special Construction for Light and
Allegheny Ave & Tulip St.	Ventilation in Fireproof Buildings.
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North Bros. Mfg. Co.,	Ice Cream Freezers and Mechanics' Tools. Lehigh Ave. & American St.
Pecora Paint Co.,	Paints, Cements, Enamels, and mort- ar stains. 4th & Venango Sts.
Philadelphia Quartz Co.,	Silicate of soda and heavy chemicals. 121 S. Third St.
Fayette R. Plumb,	Edge Tools, Hammers, Sledges, Min- ing and Blacksmiths' Tools. Bridesburg P. O.
Quaker City Rubber Co.,	Mechanical Rubber Goods. 629 Market Street.
William Sellers & Co., Inc.,	Machine Tools. 1600 Hamilton St., Station J.
The Snellenburg Clothing Co., . . .	Men's, youths', boys' and Children's Clothing. Broad & Wallace Sts.
Southwark Foundry & Machine Co.,	Blowing, Porter-Allen and Corliss Engines, Centrifugal Pumps, Con- densers and Steam Pumps. Washington Ave. & 5th St.
Standard Steel Works Co.,	Railway tires, Wheels, etc. Morris Building.
John B. Stetson Co.,	Felt Hats. 5th & Montgomery Ave.
Wm. W. Supplee,	
4102 Walnut Street.	
Welsbach Company,	Gas Lights and Fixtures. Gloucester, New Jersey.
West Electric Hair Curler Co., . . .	Hair Curlers, Suit Hangers, Puffers, Hooks and Eyes, Renu and Petro- Quinine. 45 S. Front Street,
The S. S. White Dental Mfg. Co., . .	Artificial Teeth and Dental Instru- ments and Supplies. 12th & Chestnut Sts.

L'Alfa en Orient.

QUOIQUE l'alfa soit originaire de l'Asie, il n'y est pas cultivé intensivement tandis qu'en Amérique les fermiers des régions sèches s'enrichissent en le cultivant. Pourquoi leur exemple ne serait-il pas suivi en Turquie et dans les Balkans.

Un "Alfa Picnic" fut donné récemment dans une ville du Dakota du Sud, pendant lequel on écoute des conférences sur la façon d'aménager le sol avant d'ensemencer l'alfa, et des experts du Collège d'Agriculture de l'Etat étaient présents, montrant et expliquant de quelle façon l'ensemencement devrait se faire. Des prix furent distribués pour la meilleure méthode de culture, cependant que le plus vif intérêt ne cessait de régner durant ces démonstrations.

Dans l'Ouest et le Dakota du Sud l'alfa occupe une place très importante parmi les céréales. Le DAILY ARGUS LEADER de Sioux Falls, Dakota du Sud, écrit à cet égard ce qui suit : Le Dakota du Sud a l'ambition de devenir le premier d'entre les Etats de l'Union qui cultivent l'alfa, et en atteignant cet idéal on sera redevable au Prof. N. E. Hansen du Collège d'Agriculture du Dakota du Sud, qui a acquis une réputation nationale sous le sobriquet de "Sorcier de l'Alfa" des Etats-Unis. Durant ces six ou huit dernières années le Professeur Hansen a été en maintes occasions, délégué par le Ministère de l'Agriculture des Etats-Unis en Sibérie et autres pays, pour la recherche de variétés d'alfa qui seraient assez résistants pour convenir aux états du Nord de la République Américaine. Ces voyages furent très fructueux et les graines d'alfa rapportées par le Professeur Hansen de ses pérégrinations ont été changées en d'immenses champs d'alfa dans presque tout l'Ouest et le Nord Ouest des Etats-Unis. Le Professeur Hansen partira dans quelques jours pour un autre voyage de recherche en Asie Orientale. La législature du Dakota du Sud a voté pendant la dernière session une appropriation de 50,000 francs pour couvrir les dépenses et frais de route qui en découleront. L'objet de ce voyage est de se procurer de l'alfa qui puisse s'acclimater spécialement à la région occidentale du Dakota du Sud, où les pluies sont moins abondantes que dans les autres régions de l'Etat. Une somme additionnelle de 75,000 francs a été aussi votée pour la vulgarisation de l'alfa par le Prof. Hansen dans l'Ouest du Dakota du Sud, qui était jadis la grande région d'élevage de bétail, mais qui est actuellement colonisée.

L'heureuse cultivation de l'alfa dans cette section de l'état est de la plus haute importance pour les colonisateurs et transformera la région en une contrée aussi prospère que n'importe quelle autre partie des Etats Unis. On espère fermement que le Professeur Hansen rapportera de son prochain voyage des variétés d'alfa qui fleuriront ici et procureront la plus grande prospérité aux nombreux milliers de colons.

Monsieur Hansen seul ira directement en Russie. Une fois arrivé à l'empire moscovite il constituera son expédition agricole. Il fera un choix de personnes sachant les langues et les conditions de la Sibérie et des autres contrées de l'Extrême Orient. Il parcourra quelques uns des pays qu'il a déjà visités mais cette fois-ci il poussera plus loin son voyage, ayant l'intention de traverser la

National Bank of Turkey.

ESTABLISHED 1909 BY IMPERIAL FIRMAN.

CAPITAL - - £1,000,000 Sterling.

Head Office · CONSTANTINOPLE (Kenadjian Han, Stamboul),

London Agency : 50, CORNHILL, E.C.

The National Bank of Turkey undertakes every description of Banking business. It opens current accounts according to the custom of Bankers. Customers have the facility of discounting approved bills and of obtaining advances upon negotiable securities. The Bank will undertake the purchase and sale of bonds, shares, etc., on the London Stock Exchange, on the local and on all the Continental Bourses, the safe custody of customers' securities and valuables, and the collection of drawn bonds and coupons when due. The Bank issues drafts and telegraphic transfers payable in all principal towns in the world. Letters of Credit for the use of travellers are also issued. Advances made on merchandise. The purchase and sale of coupons, foreign bank notes, coin and bullion are undertaken. Bills negotiated or sent for collection. Mercantile credits opened.

Deposits received for fixed periods at rates of interest which can be ascertained on application.

Mongolie Orientale, où il a appris l'existence d'une espèce d'alfa qui prospère dans les plateaux secs, avec très peu de pluie, tant pendant les chauds étés que pendant les hivers rigoureux.

Il est présumable que cette plante endurera les rigoureuses conditions climatiques qui prévalent dans quelques parties du Dakota du Sud Occidental. Le Prof. Hansen emploiera des indigènes pour amasser les graines et travaillera on ne peut plus intensivement afin que la plus grande quantité de graines soit obtenue avant que l'hiver commence. Il espère être de retour chez lui, aux Etats-Unis, vers le mois de Décembre 1913. Le résultat de ce voyage sera de toute utilité non pas seulement en Dakota du Sud mais en beaucoup d'autres états de l'Ouest aussi, où les terres de labour sont situées à une haute altitude et où les pluies annuelles ne sont pas aussi abondantes que dans nombre d'autres régions des Etats-Unis, et où enfin les hivers sont extraordinairement rigoureux et les étés secs et torrides. La quantité de graines obtenues sera d'abord cultivée dans le Dakota du Sud, et lorsque les superficies auront été suffisamment soignées l'on présume qu'il y en aura de reste pour les autres régions de l'Ouest, particulièrement pour les états ayant des sections semi-arides.

Quelques uns des pays asiatiques que visitera le Prof. Hansen sont affligés de climats extrêmes, passant de 120° au dessus en été à 85° au dessous de zéro en hiver et avec une moyenne de pluie annuelle de moins de 9 pouces. Le Professeur Hansen espère se procurer deux tonnes de graines d'alfa durant son voyage, qu'il se propose de planter dans le Dakota du Sud Occidental en printemps 1914.

Ce voyage sera une épreuve pour l'endurance des plus hardis. Afin d'atteindre le but projeté M. Hansen et ses compagnons voyageront à une distance de plus de mille milles du transsibérien traversant le pays à dos de chameau. A partir de la voie ferrée l'expédition se chargera des machines et appareils indispensables à la récolte, au battage et au transport des semences.

C'est grâce aux louables efforts de M. le professeur Hansen que des milliers d'acres d'alfa sont déjà cultivés dans les différentes parties du Dakota du Sud, et qu'une prospérité a été dévolue aux habitants de ces régions qui ne seront que plus florissantes le jour où de nouvelles semences leur seront apportées.

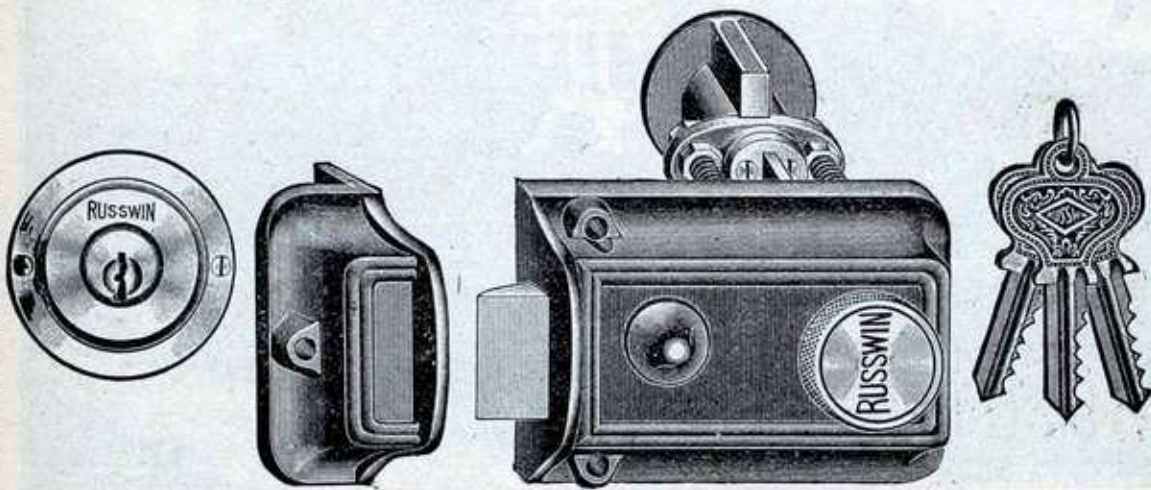


L'Or Américain en Grèce

Nous apprenons d'une source officielle que les sommes d'argent envoyées des Etats-Unis d'Amérique en Grèce, en mandats de postes internationaux se sont élevées à Frs. 15.852.223,45 ; 20.690.285,10 ; 19.029.910,80 pendant le cours des années financières (Juin 30) 1910, 1911, et 1912, respectivement. Ces remises ont été effectuées par les émigrants hellènes. On ne peut pas évaluer le montant des remises qui ont pu avoir été versées soit par le canal des banques, soit de tout autre manière.

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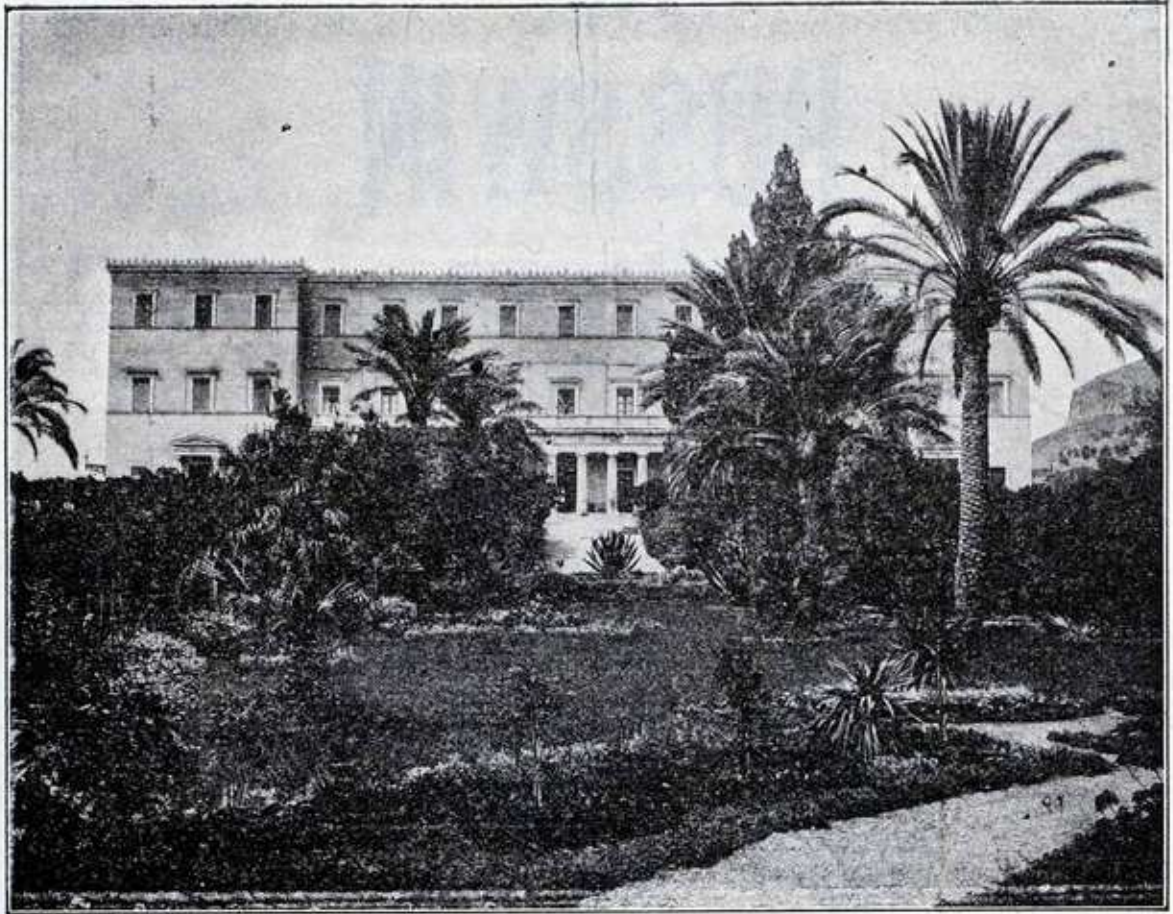
Cette serrure plaira à vos clients tout de suite, à cause de la facilité de son application, et ses qualités lui assureront une vente facile.

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THE ROYAL PALACE AT ATHENS, GREECE.

Public Works in Greece.

The Water Supply and Sewerage of Athens and Piraeus.

THE Minister of the Interior, Mr Repoulis, recently submitted to the Chamber a Bill providing for the water supply of Athens and Piraeus, together with the sewerage of these two cities. The authority to conclude the contract is invested in the competent Minister.

For the water supply and sewerage of Athens and Piraeus, as well as suburbs, the sources of the Stymphalos or the Black River shall be utilized.

The reservoir shall possess such dimensions, as will permit it to furnish water at the rate of 1,000 liters per second to the above mentioned cities. The sewerage is to be so constructed, as to meet the

requirements of a population of one million inhabitants.

The concession for this work shall be granted by international adjudication, and provides for the entry duty free of all tools and implements necessary for the completion of the work. The company obtaining the concession shall begin work within a fortnight after the approval of the plans, and provided the State shall have obtained title to the property necessary to the scheme. The work of construction is to be completed within a period of five years for the waters of the Stymphalos, or within six years, if those of the Black River are utilized. The sewer shall be completed within twelve years. The contracting company will construct a complete net of sewers in Athens and Piraeus, with one main sewer leading to the sea, according to plans which have already been agreed

upon and approved. The fountains, pipes, etc., of the present Hadrian reservoir are to be donated by the Government to the company obtaining the concession. For the complete working out of the "Pantoroic System", house owners are obliged to have running water on every floor in which there is drainage of any kind.

As a contribution tax for the defraying of the expenses of the sewerage works the Bill provides for the following.

a/ A tax is to be imposed of 1.25 drachmi (\$0.24125) for every meter of house frontage on the street, in which the sewer is laid.

b/ An additional contribution of 2% of the income of all buildings existing in streets, in which sewerage has been laid.

Besides this there are various provisions for the supervision and protection of the works, before and after completion.

In addition the company shall install fire-hydrants at intervals not less than 150 and not over 1,000 meters apart throughout the cities of Athens and Piraeus, which hydrants shall at all times be kept under full pressure, and in case of fire the necessary amount of water shall be furnished by the company to the city free of any charges whatever.

Respectfully submitted,

J. M. SCHAPIRA.

Athens, Greece, April 18, 1913.



ADVERTISING RATES.

Advertising rates in LEVANT TRADE REVIEW until further notice are as follows:

¼ page \$ 3.50 per issue

½ „ \$ 6.— „ „

1 „ \$ 10.— „ „

or equivalent in Turkish gold.

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La demande croissante de noix.

“ Les producteurs et vendeurs de toutes les variétés commerciales et comestibles de noix déclarent que la demande de ces fruits augmente continuellement en Amérique, et donnent les raisons de ce développement. Ils allèguent d'abord le prix toujours plus élevé des comestibles en général, et, en second lieu, la connaissance et l'appréciation rapides et progressives de la valeur des noix en tant que nourriture. Les négociants affirment qu'au lieu d'être considérés comme un luxe ou un article de vente passagère exclusivement propre à la saison de Noël, on commence à envisager les noix comme un produit alimentaire fort important, et qu'elles fournissent la preuve de cette prévision scientifique : “ Que l'avenir de notre nourriture réside uniquement dans le règne végétal. ” La production des noix n'a pas marché de front avec leur demande dans le pays, et quoiqu'on se tourne vers elles avec soulagement, pour échapper à la cherté d'autres articles de consommation, elles ont déjà subi des hausses considérables. La demande est aujourd'hui au moins le double de ce qu'elle fut il y a quelques années. Un commerçant nous dit hier qu'on pouvait acheter, jusqu'à fort récemment, des “ pékans ” (fruits d'une espèce de noyer) en charretées dans le Texas pour un ou deux centimes la livre. Actuellement, le même article rapporte de 13-14 centimes la livre. Les noix sans coques se vendaient en gros, il y a moins de dix ans, pour 21-25 centimes la livre — elles coûtent maintenant 33 centimes. Les “ pékans ”, les noix d'Amérique, les noix noires et, naturellement, les noisettes, sont les

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CONSTANTINOPLE, TURKEY

principales espèces de fruits commerciaux, et leur nombre est supplé- menté par une importation active de variétés étrangères. Le Texas fournit présentement la majeure partie des "pécans", mais l'Etat de Georgia a deviné un avenir brillant pour ce produit, car il en plante quelques milliers d'arbres par an. La plupart des noix d'Amérique pour les grands marchés venaient originellement de New York et de la Pennsylvanie, mais un fléau d'insectes y a détruit les arbres, tout comme les châtaigniers furent atteint autrefois, et les Etats producteurs sont maintenant l'Ohio et certaines autres provinces de l'Ouest. La noix noire se vend bien lorsque son prix est de 10-12 centimes la livre, mais quand elle dépasse ce chiffre, les demandes disparaissent. Les statistiques officielles et commerciales relatives à la valeur de l'entière quantité locale des noix ne paraissent pas exister encore, mais on croit que celle-ci fut de quelque \$ 20,000,000 l'année dernière sur les bases des prix en gros."

Les lignes qui précèdent ont été traduites du NEW-YORK JOURNAL OF COMMERCE, et les statistiques suivantes concernant l'exportation des noix de la Turquie, intéresseront les lecteurs. Elles sont tirées des Rapports Annuels de M. Ravndal, Consul-Général des Etats-Unis à Constantinople, sur le commerce et les industries de la Turquie en 1911 et 1912. (La première récolte fut particulièrement riche, ayant compte 118,750,000 livres rien qu'en noisettes, tandis que la récolte moyenne des cinq années antérieures s'élevait seulement à 55,000,000 livres environ.)

	1911	1912
Amandes	\$ 42,376	\$ 40,817
Noisettes	\$ 250,153	\$ 227,140
Noix.	\$ 272,048	\$ 54,069
Pistaches	\$ 115,745	\$ 114,938

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The Americanization of Arabia.

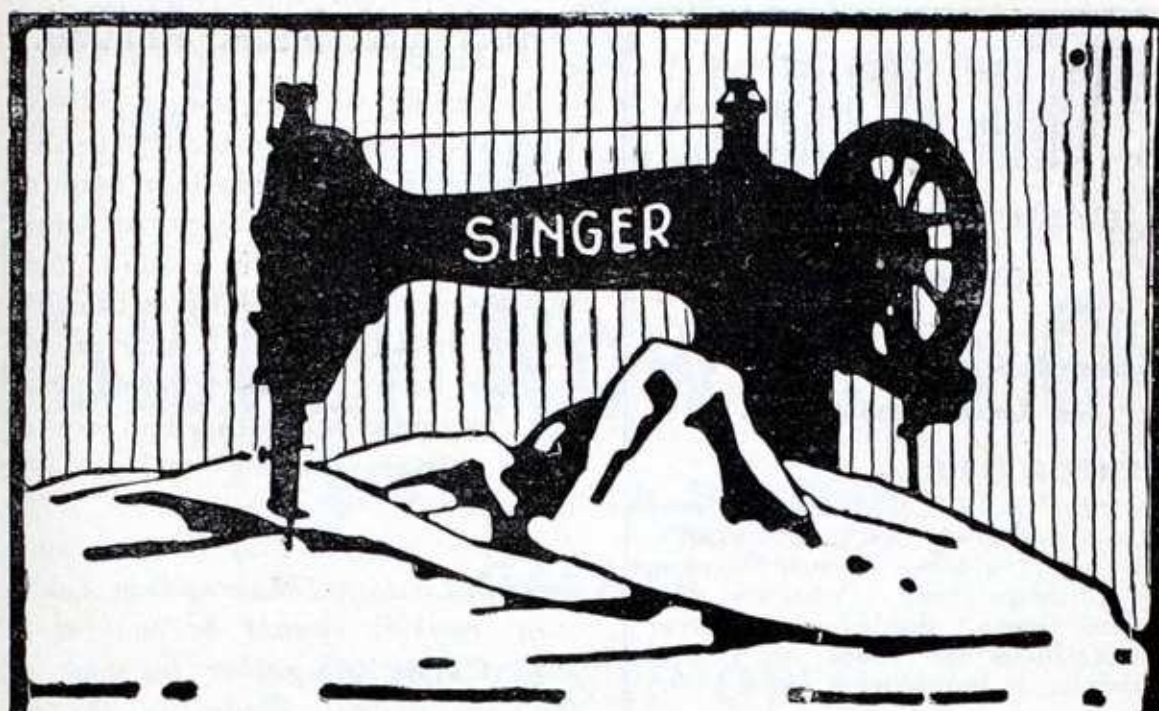
(Consul Walter H. Schulz, Aden, in DAILY CONSULAR AND TRADE REPORTS.)

One of the gratifying features of Arabian commerce is the gradual extension of American trade into fields heretofore occupied almost exclusively by English, German, and Austrian competitors. The revolution has been of comparatively recent origin and promises much to American trade throughout the Red Sea littoral.

As is well known, American cotton goods, kerosene, and carriages have long been preeminent in this market, but of late so many other items have been added that a respectable showing hereafter in a great many new avenues of trade seems assured. The results may largely be traced to use of the "Trade opportunity" pages of the Daily Consular and Trade Reports in recent years and the cooperation of the American consulate with Aden business men.

The twentieth century native is not only wearing American cotton sheetings, trimmed and cut by American scissors and sewed on American machines, burning American kerosene, riding in American carriages, but his children are now being rolled about in American collapsible baby carriages, while he also rides in public and private automobiles made in Detroit, uses American safety razors and strops, American garters, and American starch, harnesses his wells with American pumps and windmills, builds his houses with American expanded metal and American hammers, propels his boats with New York oars, and when in his coffee shop sips his favorite beverage seated on an American chair, while somewhere in the hinterland the Sultan of the Abdali's family is riding in an American victoria.

There are other items, but the list would not be complete without mentioning two 10-seated American motor boats which have been ordered from the United States and which will be used in Aden Harbor to take passengers between ship and shore as soon as the necessary license is obtained from the local authorities. These motor boats will give Aden something that has been



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First Class Trade References
in Europe in America.

long needed and will supplant the simple rowboat and the Somali oarsman. Thus picturesque sights give way to the march of progress.

In connection with the foregoing some recent sales of American goods might be cited :

A good-sized order for American sewing machines has been placed in the United States by an Aden importer as a result of a "Trade opportunity" sent by the Aden consulate. The same dealer is now also importing cheap folding chairs from America.

A popular-priced American automobile has been sold at Aden as a result of the cooperation of the Aden consulate with the agents for the company. Another firm is in correspondence with the leading motor-truck manufacturers of the country with the view of purchasing six large passenger trucks.

One extra large American steel safe cabinet has been ordered by an Aden merchant after seeing American office furniture at this consulate. Only the high price of American steel furniture prevents more sales in this market, it is claimed.

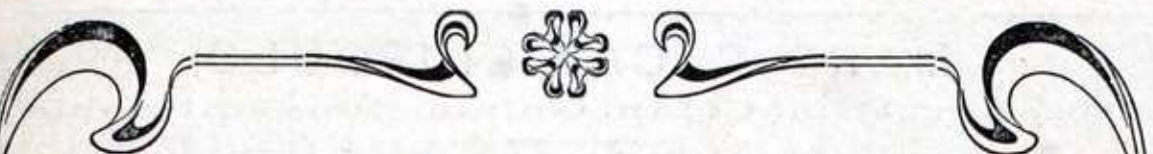
American Banks Abroad.

According to newspaper advices from Washington, President Wilson is in favor of revamping Federal banking laws, so as to give national banks greater advantages to expand their business. Such legislation as the President has in mind would enable national banks to enter foreign fields and compete with the bankers of other powers for the business not taken up by local institutions. *The President believes that through such expanded national banking laws American bankers would be enabled to enter China and gather in some of the riches of that country in the exploitation which is bound to come.*

One of the details of this national bank expansion is the establishing of American banks in such countries as China and the countries of Central and South America. These banks, with the American Government behind them, would have little to fear from molestation physically, and the class of securities offered to them in the usual course of business would naturally be of a high order.

Another phase of an expanded national banking system would be the ability of the American banks established in other countries than the United States to furnish capital for engineers with projects and American manufacturers going into business in those countries.

The last Administration gave this matter consideration, but never pushed it to consummation owing to opposition by the big bankers of New York. For a long time the establishment of a Pan-American Bank in one of the Central or South American countries was considered by President Taft and Secretary of State Knox.



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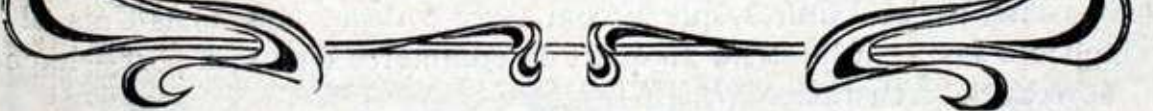
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Le plus grand port du monde

(Extrait du NATION'S BUSINESS, publié par la-Chambre de Commerce des Etats-Unis d'Amérique)

LES statistiques les plus récentes concernant le commerce du monde mènent inévitablement, dans certains cas, à une comparaison entre 1911 et 1912, et sont donc peu satisfaisantes. Cependant, comme les statistiques représentant le commerce de New York en 1912 ont été obtenues, et que celles de quelques ports de l'Europe n'existent pas au delà de l'année 1911, l'étude de ces chiffres permet de placer New York à la tête de tous les ports importants, car en 1912 le commerce de la capitale des Etats-Unis fut supérieur à celui de Londres. Nous donnons ci-dessous des détails sur le commerce entier ou sur la somme totale des exportations et des importations des 10 plus vastes ports du monde.

New York	1912	\$1,793,690,123
Londres	1912	1,791,857,641
Hambourg	1911	1,674,187,176
Liverpool	1911	1,637,280,476
Anvers	1911	1,121,654,799
Marseille	1911	678,431,300
Le Havre	1911	531,096,600
Brème	1911	501,146,540
Buenos Aires	1912	479,536,241
Calcutta	1911	410,128,830

Si le progrès commercial extraordinaire des Etats-Unis, qui donne à New York son rang remarquable, a besoin d'être compris, il faut passer en revue le dernier demi-siècle. En 1862, les importations de la nation tout entière étaient de \$189,356,677 ou \$5.79 per capita, tandis qu'en 1912 elles étaient de \$16.94. Les exportations (étrangères et locales) en 1862 étaient de \$190,670,501 ou \$5.83 per capita, tandis qu'en 1912 elles étaient de \$22.41. On constate, par ces chiffres, que le commerce collectif des Etats-Unis il y a cinquante ans, était inférieur au quart du commerce d'un seul port — le port de New-York — en 1912.

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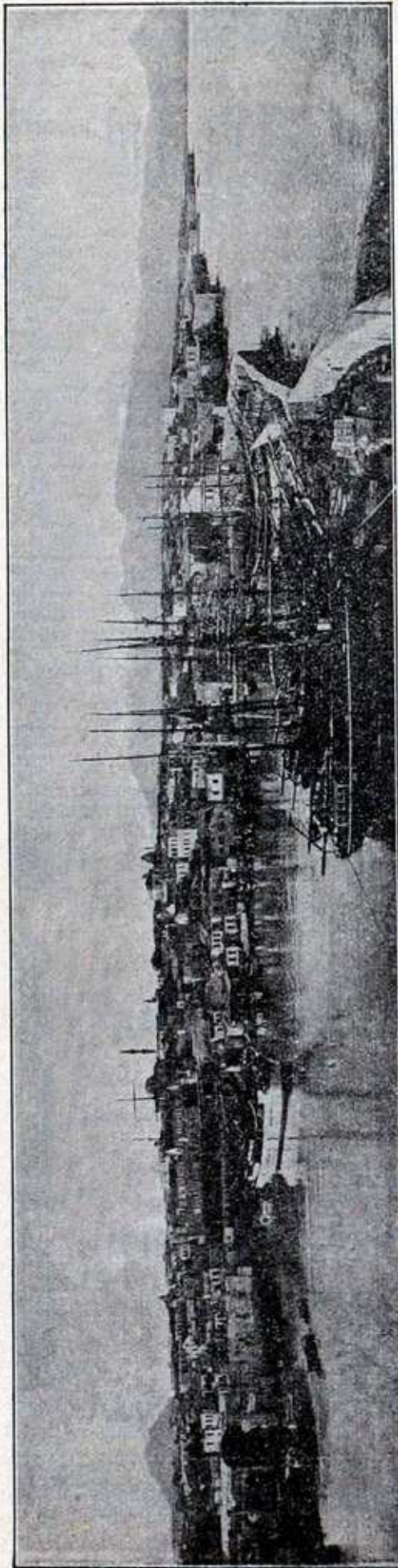
Commercial Report from Crete.

OF late Cretan newspapers have been agitating the question of building railways to connect the various parts of the island, whose modes of communication are as yet very imperfect, consisting of some roads, the total length of which is about km. 400. Of equal importance is also the question of an harbor which is considered a necessity for the economic development of Crete.

As a consequence of the imperfect means of communication it happens that Cretan chestnut wood, the quality of which is excellent is only used in the interior for home consumption, seeing that the cost of transportation of the same to a port would amount to more than its market value of 12-15 Lepta the oke. The same also holds good for potatoes. Those of Homalon Lasithion are charged with about 10 Lepta the oke for transportation fees to the city markets, and whereas the importation from Italy and Austria was formerly prohibited on account of parasitic diseases, potatoes are now brought from these countries and sell at 13 Lepta the oke, so that the native product is unable to compete. Likewise the difficult mode of transportation through the steep and rugged mountain passes of the island is the principal reason why Cretan olive oil, one of the most important products of Crete is exported to such a small extent.

In the vast plains of Messara and Iamiro, which to-day are lying uncultivated on account of malaria, but which nevertheless possess as much fertile territory as Thessaly, dealers pay only one half of the real market value for cereals, because as they say, the transportation to the cities is too expensive, and the result is that Crete is importing 2,000,000 Francs worth of cereals from abroad annually.

Cretan wine and raisins suffer in the same way as the other products. Cretan wine, despite its good quality, is neither sold in the sea ports nor in the neighboring countries, and the price of the same often



VIEW OF THE HARBOR OF CANDIA, [CRETE.]

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Stamboul, Sanassar Han,

CONSTANTINOPLE.

falls as low as 8 Lepta the oke, whereas raisins which are easily transported on account of their lightness and which are in very great favor in Egypt, often lay 3 or 4 weeks long in the harbor, because of the poor steamship facilities with Egypt.

As regards the Cretan railway project the question has also been agitated as to whether or not a number of well laid out roads with automobile service, such has been instituted by the English in Cyprus would not suffice for Crete, at least for the present. It seems that if this scheme is realized there will be a good opportunity for the introduction of American automobiles and American automobile trucks, and American manufacturers of these articles should watch their opportunity and get in touch with members of the Chamber situated in Crete with a view of introducing their article when the proper time arrives.

When writing to advertisers kindly mention **LEVANT TRADE REVIEW.**

American Gold Shipments

(NEW YORK HERALD, Paris, April, 1913).

WHAT has become of the \$33,000,000 of gold which has been sent from the United States to France? A HERALD correspondent has made inquiries regarding the destination of the weekly gold shipments which have been made since January last and now amount to more than 150,000,000 fr.

A prominent person in Paris banking circles has given a HERALD correspondent the following information: "It is a fact that the sum of \$23,000,000 (150,000,000 fr.) has been sent from the United States to France since January last.

Is it to be supposed, then, that France has needed such a large quantity of the precious metal to fill the voids caused by the drainage resulting from events in the Balkans? No! quite the contrary. The French market — that is to say, the Bank of France, for that institution itself personifies the French market — has scarcely needed to have any recourse to the gold shipments from the United States.

"The American dollars and other monies have certainly been disembarked in France, but have merely passed through Paris. Eight-tenths of the total amount have passed on under good escort to Germany, Austria and the Balkan States, where obligations which could not be postponed any longer have forced the borrowers to re-imburse in American gold, and often at a rate much higher than the gold point.



American Firm Secures Contract.—The contract for the pipe line from Prahova, in the center of Roumania, to the port of Constantza on the Black Sea, a distance of 175 miles, has been awarded to the United Steel Products Company of the United States of America. The construction of the pipe line was placed under the direction of the government railway authorities, and the sum of \$3,600,000 was appropriated to defray the necessary cost

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*CHARLES T. RIGGS, Editor.*

*W. W. PEET, Esq., Treasurer.*  
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Address. **BIBLE HOUSE,**
Constantinople.

West Must Study Orient.

DEEPER thought relative to the problem of the government of Egypt, India and all the Oriental countries is urged by Lord Cromer and other experts. The question is enlisting close interest. Lord Cromer declares that the western idea of efficiency is repugnant to the eastern mind and must be modified, if the friction between the east and the west is ever to disappear. Lord Curzon applied the theory of efficiency inexorably to India, and the natives said of him: "He cares for nothing but efficiency." They felt themselves to be overgoverned, and rejoiced when the efficient vice-roy was recalled to England.

Discussing the growing points of conflict in India between the ideas of

the east and those of the west, *THE TIMES* says:

"Efficiency means being tidied up. The Indian does not want to be tidied up. He wants to be left in easy enjoyment of life and resents our sanitation and education. The villagers do not want trim brick schoolhouses; they prefer simple thatched structures. Sir Frederick Lely, who has great knowledge of the Indian countryside, states that the habits of the natives are more cleanly than those of corresponding Europeans, and that the British sanitary requirements are a source of constant irritation. An Indian prince of great wealth does not mind seeing his coachman tying up harness with bits of string. The sepoy on parade is smart only because his officer so commands; off duty, he reverts to slippered, half-naked ease.

After one has been for a long time in the east, one begins to perceive that the easterner in his own way and in accordance with his own temperament is as efficient as the westerner. There are even two Japans—that of disciplined army and navy and the industrial world, and that of simplicity of garb and peaceful indolence of the people in the seclusion of home. The west is great in science, but the east is superior in faith. The praying carpet, after all, is a worthier symbol than the telephone or motor-car. Each great aggregation of humanity must follow its own bent. The Asiatic is the best judge of his own needs. The Chinaman can sleep sweetly on a wooden pillow. The west, seeking to govern or win the goodwill or Orientals, must learn to respect the fundamental sentiments of the east—sentiments ingrained and immemorial."

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Corn Meal for Turkey.

(Consul-General G. Bie Ravndal, Constantinople).

REPEATEDLY in commercial reports this office has suggested the advisability of endeavoring to introduce into this market American white corn meal. In this connection the following memorandum from a Constantinople merchant of discrimination will be of interest.

"I received your favor of February 20th, inquiring about the possibility of introducing American corn meal into Turkey, and in reply would say that from conversations with local merchants it seems that a good business might be built up in white ground corn for bread-making.

I understand that the wheat flour imported into this country is of a rather dark, grayish colour, and corn meal would be used for mixing with

ordinary wheat flour in order to improve its color. It is, therefore, essential that the corn meal should be the white and not the light-brown quality which is used for cattle feed in the United States. When in Egypt, where thousands of bags are annually imported, I was shown samples of American corn meal which, as regards color and fineness of grind, could hardly be distinguished from the best wheat flour.

On account of the long voyage and the transshipments, the packing must be in double gunny bags. A cotton-lined gunny bag will be even more suitable in order to avoid sifting. The most convenient weight is that of 100 kilos (220 pounds) per bag, because this corresponds to the packing of the wheat flour.

I believe that any American mill which is in a position to supply the

product regularly and will take up this line of business seriously, will find it worth while. Exporters, however, must make up their minds to comply, at least to a certain extent, with the conditions and customs of the market. Credits are not necessary, but on the other hand it cannot be expected that payments should be made in America before shipment of goods, which take about six weeks to arrive at destination.

The main point is to secure a good agent at Constantinople, and in this case exporters need not fear to sell cash net against documents on arrival of the goods at destination.

Prices must be quoted c.i.f. Oriental ports and not f. o. b. New York. This, after all, is only a matter of calculation for the American exporter but means an enormous facility to the Oriental buyer.

In conclusion, I would suggest that American firms which are interested

in the proposition send a few samples of about 250 to 300 grams (8 to 10 ounces) to your address.

This Consulate General will be glad to receive samples and quotations and try to open up a trade in white corn meal between America and Constantinople.

The above is taken from DAILY CONSULAR AND TRADE REPORTS, Washington, for April 9th, 1913. Already the business in corn meal suggested by Mr. Ravndal is being started. Among American exporters interested in this trade are:

The Quaker Oats Company, Export Dep't., 90 West St. New York,
Charles Lacy Plumb, Inc. Produce Exchange, New York.

The Pioneer Cereals Co., Akron, Ohio.

F. S. Eastly & Co., Produce Exchange, New York.

The Blair Milling Co., Atchison, Kansas.

CARACANDA BROTHERS,

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Jerusalem, Tripoli (Syria).

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Suleiman Effendi Bustani of Beirut, Syria, Senator of the Ottoman Empire, has been appointed Minister of Commerce and Agriculture in the new Turkish Cabinet which succeeded that of the late Field Marshall Mahmoud Shevket Pasha. Senator Bustani is one of the real pillars of new Turkey. He has travelled much and carefully studied conditions at home and abroad. As a statesman he has particularly devoted himself to promoting international peace. Minister Bustani is personally better known in America than any other Ottoman in public life. He was identified with distinctly American interests in Beirut in his youth and has visited America several times. His speech at the reception given by the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT in honor of Ambassador

Rockhill, autumn of 1911, will long be remembered. He was subsequently elected honorary member of the Chamber, which election he accepted with pleasure. At that time he was Vice President of the Turkish Parliament. We heartily wish Mr. Bustani all possible success and happiness in his new position of honor and responsibility, confident that he will contribute materially to the economic uplift of his country. His advent into the Ministry of Commerce and Agriculture seems most opportune as the Ottoman Empire is now throwing off the lethargy of centuries and entering upon an era of industrial development which in view of the abundant natural resources of the country promises to be correspondingly bright and cheerful.

Beirut Branch

American Chamber of Commerce for the Levant.

Board of Governors:

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BASILE A. XIPPAS	President.
MICHEL B. AUDI	Vice-President.
JOSEPH B. AUDI	Secretary.
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MURAD BAROUDI, A. CARABIBERI, B. DAGHER, L. M. } MANASSEH, ELIAS H. SABBAGH, A. TRAD }	Directors.

ROP reports are not encouraging. Olive prospects were never better until late. Last week, however, reports from olive groves affirm that a hail storm caused great damage.

Silk is good and cocoons are sold at 21 to 22 Beirut Market piasters per oke.

General trade is very quiet and unsatisfactory.

The financial situation is bad but is expected to improve as soon as the preliminaries of peace are signed and the projected reforms awarded.

Respectfully submitted,

JOSEPH B. AUDI,
Secretary.

Beirut, June 4, 1913.

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Imports to Philadelphia from the Near East.

IN connection with the formation of the Philadelphia Branch of the Chamber, it may be of interest to give the figures for the purchases of Philadelphia from the Near East taken from the annual report of the Philadelphia Board of Trade for 1912:

Imports from	Free of Duty	Dutiable
Bulgaria:— goatskins.	\$ 3,358	—
Greece:— principally goatskins and chromate of iron	138,939	—
Currants, cheese, olives	—	\$ 129,717
Cyprus:— paints	—	103
Servia:— goatskins and horsehides.	17,709	—
Turkey in Europe:— goatskins, tanning materials.	158,074	—
Opium, leaf tobacco, wool, class 2 and 3	—	962,418
Aden:— coffee and goatskins	470,000	—
Persia:— wool, class 3	—	22,072
Turkey in Asia:— Licorice root, chromate of iron, emery ore	1,053,019	—
Opium, wool 3, extracts for dyeing, tobacco, figs, almonds, etc:—	—	708,690
Egypt:— cotton, sheepskins, goatskins, rags.	296,722	—
Wool 3, etc.	—	6,160
Tripoli-in-Africa:— cotton laces.	—	83

The total imports of the port were \$ 56,086,779 dutiable
 36,479,303 non-dutiable
 92,566,087
 as against 80,526,519 in 1911.

University in Jerusalem.

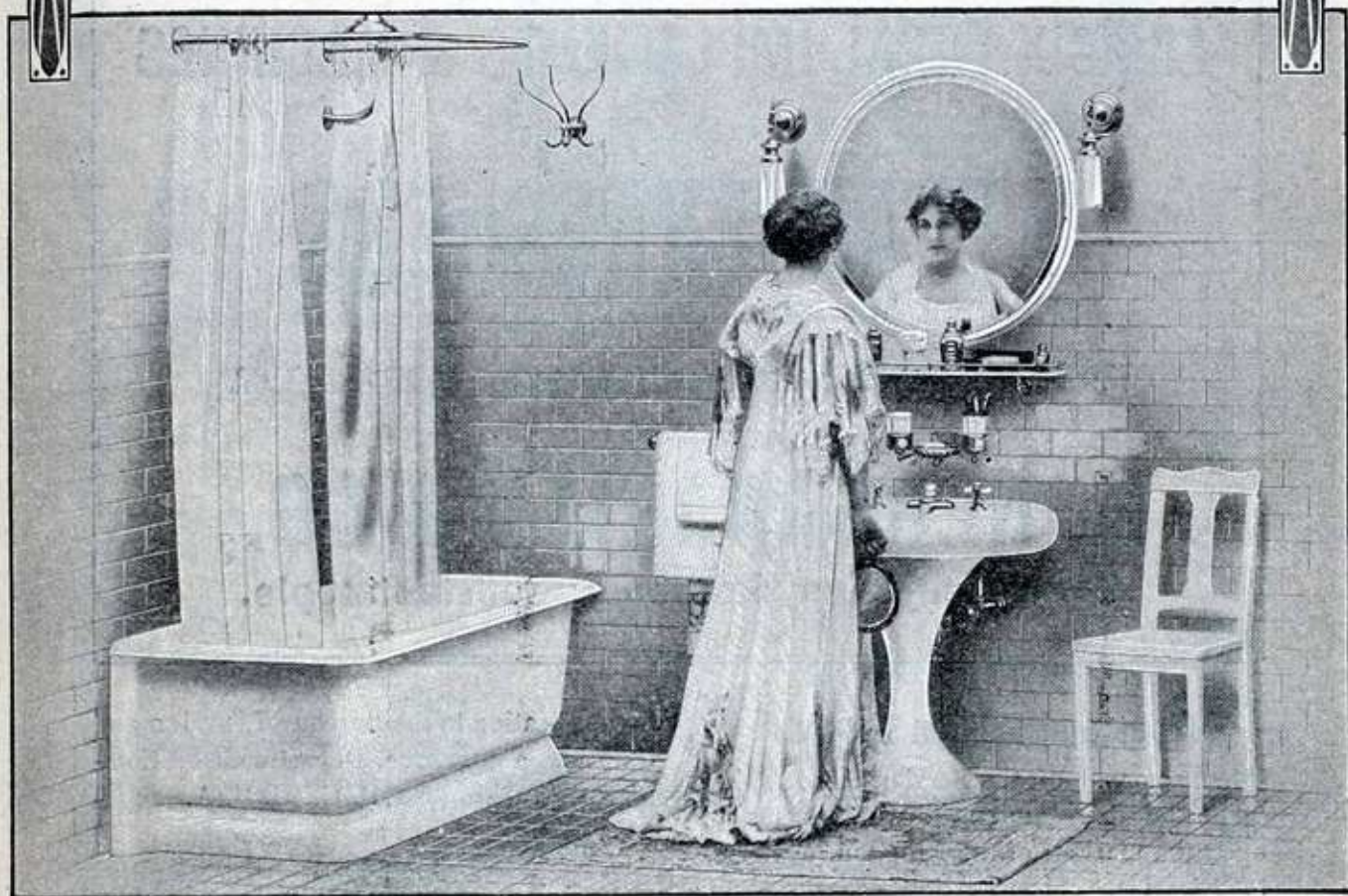
(THE TIMES, London).

A meeting of the general executive committee of the International Zionist Organisation was held last week at the headquarters of the movement in Berlin to decide upon the program of the next Zionist Congress — the eleventh — which will open in Vienna on September 2. Professor Otto Warburg, Chairman of the Central Executive, presided, and representatives were present from Russia, Germany, Austria, Turkey, Bulgaria and Belgium. It was decided that one of the principal questions to be discussed at the forthcoming Congress should be the advisability of erecting a Jewish University in Jerusalem. It was recognized that the realization of such a project, in view of the present conditions in Palestine, is somewhat premature, but that the obstacles placed in the way of Russian Jewish students desirous of enter-

ing the Universities of their native country are likely to make the adoption of such a plan a necessity before very long. The reports submitted by the Central Executive upon the general position of the movement, upon its recent political activity, and the latest developments in the colonization of Palestine was approved by the meeting. It was announced that the Anglo-Palestine Company, which has its headquarters in London, has just opened a new branch in Tiberias, being the seventh branch of the Zionist bank in Palestine.

During the proceedings a telegram was received from New York announcing that Mr. Nahum Sokolow, a member of the Central Executive, had been received at Washington by Mr. Bryan, Secretary of State, who in the course of a long interview, assured him of his cordial sympathy with the aspirations of the Zionist movement and promised him the friendly offices of the American Government in the endeavors for their fulfillment.

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BECAUSE "Standard" Guaranteed Plumbing Fixtures possess every attribute of perfect sanitary equipment, they insure comfort and economy, and enhance a building's value. The "Standard" Bath illustrated above, tiles into the wall and floor, allowing absolutely no space for moisture or dirt. There is no occasion to clean under or back of it, and water splashed on the walls drains into the bath. This fixture is being rapidly adopted by those who appreciate the utmost beauty and refinement and the highest degree of sanitation.

Genuine "Standard" fixtures for the home and for Schools, Office Buildings, Public Institutions, etc., are identified by the Green and Gold Label with one exception. There are two classes of our Guaranteed Baths, the Green and Gold Label Bath and the Red and Black Label Bath. The Green and Gold Label Bath is

triple enameled. It is guaranteed for five years. The Red and Black Label Bath is double enameled. It is guaranteed for two years. If you would avoid dissatisfaction and expense, install guaranteed fixtures. All fixtures purporting to be "Standard" are spurious unless they bear our guarantee label.

Send for a copy of our beautiful book "Modern Bathrooms." It will prove of invaluable assistance in the planning of your bathroom, kitchen or laundry. Many model rooms are illustrated costing from \$ 75 to \$ 600. This valuable book is sent for 6 c. postage.

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STEAM THRESHERS
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Flour and Meal in Servia.

THE removal of the Servian duty on imported flour and meal would seem to open the markets of the Kingdom of Servia to American shippers of these products, writes Consul Maddin Summers, of Belgrade. The Balkan War has practically prevented any crops being raised this year, at least in Servia and Bulgaria. These two countries are distinctly agricultural, and bread constitutes their principal article of food. During the winter the Servian government not only furnished its own army with a sufficient supply of food, but, on several occasions, came to the assistance of its allies. However, for some time past it has been reported that the grain supply is giving out, and the price of bread has risen perceptibly. The same situation that faces Servia also confronts its neighbors, in whose markets the needed supplies will scarcely be found. The names of five Belgrade importers of flour and grain, three of whom furnish supplies to the War Department of the country may be secured

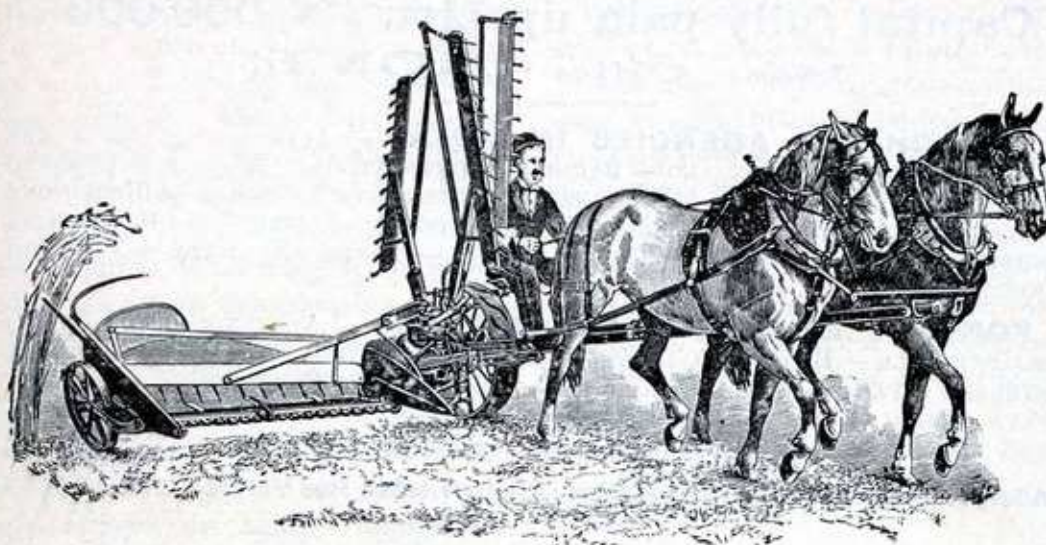
by application to the Bureau of Foreign and Domestic Commerce, Department of Commerce, Washington, D. C., U. S. A.



New Russian Office Appliance Center. — Baku in South Russia has developed into a very profitable market for the so-called "Swedish-American" office furniture, which is a copy of the American lines and apparently derives its name from being made in St. Petersburg of Swedish lumber and after American models. Steel office furniture as yet is unknown in Baku, but importers are already becoming interested in it, and a supply of American catalogs would help to quicken this attraction into a real demand. All sorts of articles for office use find a ready market in Baku. The stationary shops boast of practically as great a variety of stock as can be found in America, and loose-leaf devices are especially popular. — OFFICE APPLIANCES, Chicago, Ill.

FACTORY, HOOSICK FALLS, U. S. A.

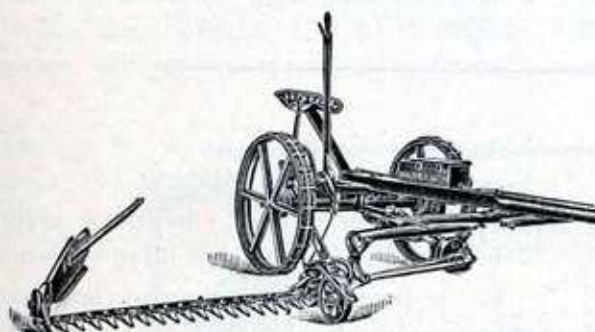
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**Light Enclosed Gear Reaper**

1 — horse (4' 0" cut) Weight 800 lbs.

2 — horse (5' 0" cut) » 850 »

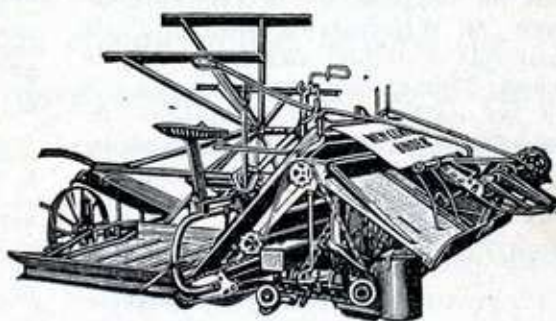
Ox-pole device can be supplied.



“Vice - Admiral” Mower one-horse 3' 6" cut.

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“New Century” Harvester &
Binder Left-cut, 4' 0", 5' 0", 6',
0", 7' 0" Right cut, 4' 0", 5' 0".



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the Turkish Empire, Persia and the Balkanic Peninsula — Issues Letters of
Credit — Opens Current Accounts.*

*Strong Rooms provided for the custody of deeds of value, Jewelry and other
property lodged on behalf of customers or bearers of Letters of Credit.*

Pour Développer le Commerce de Constantinople.

(Extrait de l'exposé de la Chambre de Commerce et d'Industrie Ottomane de Constantinople distribué aux assistants de la séance du 27 mai, 1913, où étaient aussi présents les délégués des Chambres de Commerce étrangères de Constantinople, y compris la Chambre de Commerce Américaine du Levant.)

Il n'existe pas au monde une ville aussi apte au progrès que celle de Constantinople, qui soit, par suite de négligence vouée à la ruine et à la décadence comme elle. Il n'y a donc plus de temps à perdre pour assurer à cette capitale les éléments de progrès dont elle a besoin. C'était la ville de Constantinople qui était, dans le passé, le centre du commerce de transit entre l'Europe, la Bulgarie, la Roumélie-Orientale et jusqu'à un certain point, la Roumanie. Les opérations de chargement et de déchargement nécessitées par ce commerce et des

transports effectués par chemins de fer assuraient aux débardeurs et aux Compagnies de voies ferrées du pays certains bénéfices dont le Trésor profitait également.

Par le progrès de sa marine marchande et les améliorations successives apportées à ses ports de Varna et de Bourgas, la Bulgarie a cependant préjudicié, en partie, à cette situation privilégiée de notre ville. . .

Ayant actuellement perdu les vilayets de la Roumélie et par conséquent les côtes septentrionales de la mer Egée, la situation commerciale et les conditions d'existence de la ville de Constantinople seront exposées à des dangers réels. On ne doit donc pas perdre du temps pour remédier à la situation.

On ne saurait contribuer au progrès économique de la ville de Constantinople qu'en avisant aux mesures propres à y soutenir et protéger les intérêts des commerçants et des industriels.

Quant à ses mesures, elles consistent, indépendamment de toutes celles auxquelles le gouvernement Impérial avisera, notamment

en l'inauguration du système de drawback, des entrepôts réels et fictifs, la suppression du droit d'exportation et de transit, la facilité et la rapidité des opérations de chargement et de déchargement dans le port de Constantinople, l'application des tarifs spécifiques qui régularisent le mode de perception des droits de douane, l'attribution du petit cabotage au pavillon ottoman, la répression par les autorités douanières de la contrefaçon des marques de fabrique, la conclusion des nouveaux traités de commerce avec les Etats Balkaniques sur une base conforme à l'obtention des buts ci-dessus mentionnés.

Les statistiques prouvent que grâce au système de drawback et de son autre forme: *l'admission temporaire*, les industriels français réalisent un bénéfice annuel de 2.600.000 à 2.800.000 Napoléons.

Les statistiques établissent de même clairement que, par suite du manque de ce système, les produits de certaines industries nationales, telles que confiserie, poissons salés, condonnerie, tissus, ouvrages manuels, agriculture, tannerie, etc., etc.,

sont concurrencés sur nos propres marchés par des produits similaires de provenance étrangère. . . .

Il est également nécessaire d'ériger en système le retour de la valeur du sel dont ils font usage, aux exportateurs de poissons, viandes, beurres, détritux d'animaux et autres produits salés. L'administration de la Dette Publique vend d'ailleurs le sel à un prix dérisoire à certains pays. Il est évident que le sel employé dans les industries ci-dessus mentionnées n'est que de la qualité du sel destiné à l'exportation. Le prix du sel, fixé d'après la loi du 5 août 1328, est par ailleurs de nature à condamner à la ruine le commerce des dits produits qui sont les plus importants de notre pays.

Il est vrai que les commerçants des vilayets perdus qui avaient l'habitude d'acheter à Constantinople les divers produits nécessaires aux consommateurs de ces régions voudront toujours rester fidèles à cette habitude, mais étant obligés de payer aux douanes de ces contrées des droits



Reconnaissez-vous cette pompe?

Des milliers en sont exportés au Levant chaque année. Celle-ci (fig. 102) est notre pompe de citerne la plus en usage, une des 800 modèles et grandeurs que nous fabriquons.

Un exemplaire du "**Catalogue Rouge**" vous sera envoyé sur demande.

POMPES à BRAS

et à FORCE MOTRICE

pour tous les usages.

RUMSEY & Co, Ltd..
SENECA FALLS, N. Y., ÉTATS-UNIS D'AMÉRIQUE.

d'importation sur les produits qu'ils achèteront ici et qui ont déjà acquitté ce même droit dans les douanes ottomanes, la demande de ces produits subira forcément un arrêt naturel. Et comme l'exportation de Constantinople vers la Roumèlie consiste presque exclusivement en ces sortes de marchandises, tout mouvement d'arrivages de commerçants ou de commandes en gros ou détail de ces parages à Constantinople cessera par la force irrésistible des choses et le produit de l'impôt foncier ressentira le contre-coup fâcheux de cette situation.

Entrepôts.— Les pays dont le commerce est prospère, importent du dehors de grandes quantités de marchandises qui ne peuvent pas être totalement consommés dans l'intérieur du pays. Cet excès d'importations donne lieu à une grande activité commerciale. Seulement l'excédent des produits en question qui sera réexporté ne doit pas être, à son entrée dans le pays, soumis au droit d'importation. C'est dans ce but que la plupart des Etats

ont inauguré des ports libres mais qui ont ultérieurement renoncé à ce système pour le remplacer par la création des entrepôts. Toutes les villes dotées d'entrepôts de ce genre ont été successivement érigées en autant de centres de commerce et ont ainsi fait perdre à l'Empire Ottoman, notamment à la ville de Constantinople, le monopole octroyé par la nature d'être le lieu d'échange des produits naturels et industriels de l'Orient et de l'Occident et les ont réduits à la triste nécessité d'avoir recours, pour l'acquisition de certains produits dont ils ont besoin, même de provenance de pays voisins, comme les Indes, par exemple, à des villes éloignées telles que Londres, Hambourg, etc., etc.

Le droit d'exportation.— Il est évident que l'on doit s'empresser d'abolir le droit d'exportation qui constitue, en quelque sorte, une amende imposée non seulement aux personnes qui réalisent et transforment en numéraire les produits du sol et de l'industrie Ottomans, mais encore à deux pays étrangers qui font réaliser des bénéfices

Oriental Skin Company, Limited

CONSTANTINOPLE

Telegraphic Address: "OSCO"

DIRECTORS:

W. J. H. Whittall }
 F. E. Whittall } of the firm of J. W. Whittall & Co.
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Nestle & Anglo Swiss Condensed Milk Co., etc. etc.
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BANKERS:

Lloyd's Bank.—Banque de Salonique.

aux entreprises de transport et aux ouvriers de la Turquie. Les intérêts du Trésor, qui paye la garantie kilométrique aux sociétés de chemins de fer, nécessitent également la suppression dudit droit.

La répression des contrefaçons des marques de fabriques dans les douanes.— . . .

Les nationaux, artisans, industriels inventeurs, commerçants, enfin les producteurs doivent être sûrs que la contrefaçon du fruit de leur travail ne saurait nullement franchir les frontières pour entrer dans le pays.

Si cette assurance et sécurité ne sont pas données aux producteurs, ces derniers ne pourraient nullement s'établir dans ce pays. L'avenir d'un pays où les nationaux ne peuvent pas devenir producteurs, où le nombre des producteurs diminue, ne peut, dans tous les cas, être prospère !

La nécessité de l'application du système des tarifs spécifiques ayant été, en principe, admise par le Gouvernement, le déploie-

ment d'efforts pour la mise en vigueur immédiate de ce système, la négociation des traités de commerce à intervenir avec les Etats Balkaniques suivant ces principes et la sauvegarde des intérêts nationaux, s'imposent comme un devoir impérieux.



Russia to Increase Consular Service in U. S.—

The Russian Government has decided to open additional consulates in the United States and to enlarge existing consulates in New York and other cities, according to a dispatch from St. Petersburg, which states that a government bill introduced in the Douma provides for the establishment of consulates at Nome, Sitka, Seattle, Honolulu and Pittsburgh, and increases the staffs at New York, Chicago and Montreal.

How Coffee Came into Turkey.

FOR one who has ever walked the streets of a Turkish town it is almost impossible to imagine them without coffee-houses. Yet, those resorts are of comparative recency among the Turks, and they were not acclimated without bitter opposition. While the properties of the coffee-berry are supposed to have been discovered or rediscovered by an Arab dervish in the thirteenth century, they were unknown in Constantinople until three hundred years later. The first coffee-house was opened there in 1554 by one Shemsi, a native of Aleppo. He returned to Syria three years later, taking with him five thousand ducats and little imagination of what uproar his successful enterprise was to cause. The beverage so quickly appreciated was as quickly looked upon by the Orthodox as insidious to the public morals—partly because it seemed to merit the recommendations of the Koran against intoxicants, partly because it brought people together in places other than mosques. "The black enemy of sleep and of love," as a poet styled the Arabian berry, was variously denounced as one of the Four Elements of the World of the Pleasure, one of the Four Pillars of the Tent of Lubricity, one of the Four Cushions of the Couch of Voluptuousness, and one of the Four Ministers of the Devil—the other three being tobacco, opium and wine. The name of the drug may have had something to do with the hostility it encountered. Kahveh whence our coffee, is a slight modification of an Arabic word—literally meaning "that which takes away the appetite"—which is one of the names of wine. The stimulating effect of coffee, however, is more than a name.—H.G. Dwight, in SCRIBNER'S MAGAZINE.



The Vacuum Oil Co. has recently constructed an immense pipe line from Jaffa to Jerusalem thus making the Holy City the chief distributing point for petroleum in the interior of Palestine.

Notice Regarding Membership.

THE annual membership fee to the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT is 50 Francs for resident members in Constantinople and 30 Francs for all other members in the Levant to the central organization. The dues of members in the United States of America are \$6. annually

In all cases must applicants for membership fill out a printed form which will be furnished for this purpose by the secretary, and in the case of firms of individuals not known to us, such form must be endorsed by at least two firms or persons who are already members.

All memberships to the central organization, applications for which have been received after Oct. 31 and before April 1st of any year, date from the 1st of January of the coming or the current year respectively. In all other cases membership dates from the first of the month in which the application has been received. All members receive LEVANT TRADE REVIEW free of charge and those residing in the Near East in addition the Chamber's confidential circulars regarding special trade opportunities with the United States.

The attention of members is called to the fact that membership to the Chamber is not the same as subscribing to a periodical, and unless the resignation of a member is tendered before the expiration of the year for which he is enrolled, the fee of such a member for the coming year shall be considered obligatory.

Telegraphic Address "Aslan Fresco Constantinople"

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PERSONALIA.

A. E. C. Bird of Mac Andrews & Forbes Company, Smyrna, called at the headquarters of the Chamber. He reports that the AMERICA-LEVANT LINE is doing good business and will buy more vessels as soon as the market turns favorable. Prices at present are abnormally high.

§

Ernst Kaurin Gulbrandsen, Manager of the Export Department of Aspegren & Company, exporters of cotton seed oil, New York, has been visiting agencies in the Balkans and the Levant.

§

Frank A. Couché of the American Consulate-General in Bucharest came to Constantinople on the U. S. S. SCORPION on its return from the Black

Sea. Mr. Couché is interested in our Chamber and proposes to assist in forming a Branch of it in Roumania. He reports American-Roumanian relations as steadily expanding.

§

T. A. Baldwin of Brusa, one of the very few American merchants in the Near East, called to pay his respects. Mr. Baldwin has been a resident of Turkey for half a century and few Americans know Ottoman conditions more thoroughly than he does.

§

A. L. Walker, Manager of the Export Leaf Tobacco Company of Cavalla, Xanthi, Smyrna, Ismid and Samsoun, passed through Constantinople. American tobacco companies now have 22 native Americans in the Turkish field buying cigarette tobacco, employing about 5,000 na-

tives of Turkey in the conduct of their affairs. Last year they shipped to America more than \$10,000,000 worth of Turkish tobacco.



George Mitaranga, Manager of the Archipelago American Steamship Company, passed through Constantinople on his way to Holland to buy vessels for his line.



Jules Fresco, who in September last proceeded to Boston as one of the Delegates of this Chamber to the Fifth International Congress of Chambers of Commerce and who subsequently acted as a Delegate of our Chamber at the annual meeting in Washington of the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA, has returned to Constantinople.

John R. Allen, Professor of Engineering at the Michigan State University at Ann Arbor, Michigan, who for two years has been in charge of the Engineering Department of Robert College which he came out here to establish, has returned to his post in Michigan on the expiration of his leave of absence. Professor Allen hereafter will incidentally represent the interests in Michigan (Detroit, Grand Rapids, etc.) of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT.



Albert Bushnell Hart, Professor of Government at Harvard University, one of the Trustees of the American College for Girls in Constantinople, has been visiting these parts and is in the Balkans. Professor Hart appeared much interested in our Chamber.

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N.B. — All communication to be addressed to the Society, and not to individuals.

Vahan Cardashian, a progressive lawyer of New York City and President of the real estate firm of Cardashian, Martin & Co. of that city, recently visited Constantinople, where he entered into negotiations with the Ottoman Government concerning several matters closely connected with the economic development of Turkey, and incidentally called at the Chamber's office to pay his respects. Mr. Cardashian is a graduate of Yale, and is Legal Adviser to the Ottoman Consulate General and to the Ottoman Chamber of Commerce in New York, and is author of several works on Turkey as well as upon legal matters.

§

Mr. D. Hill, representing Messrs. Parke, Davis & Co. of Detroit, Mich., whose European offices are Beak & Regent Streets, London W., England,

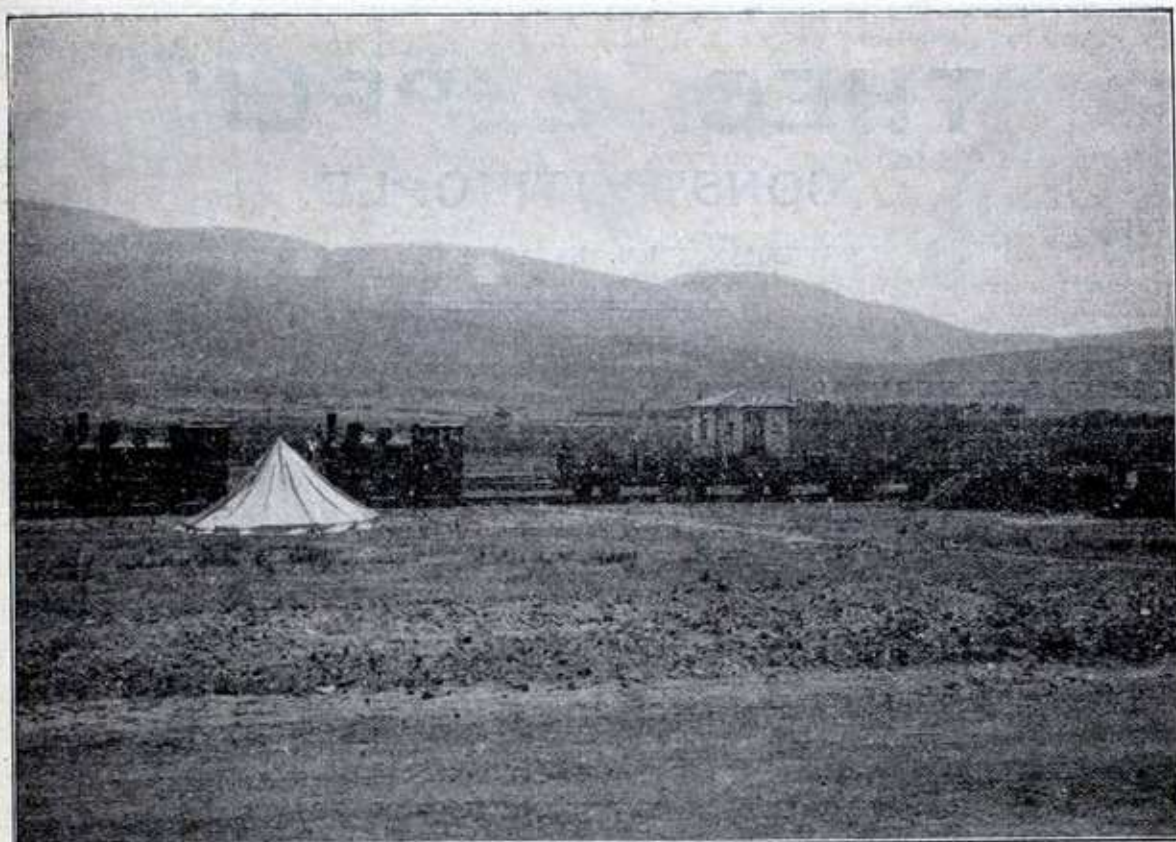
passed through Constantinople on his way home from Egypt and the Syrian coast. He reports a very satisfactory business in these sections despite the war conditions.

§

Members of this Chamber who recently have gone to America for the purpose of extending their business relations are :

C.D. Constantinidis
 Middleton Edwards
 David J. Coenca
 George Eustathopoulos
 Leon Matteossian
 N. Castelli
 H. G. Nergararian

All of these are established in Constantinople with the exception of Mr. Nergararian whose place of business is at Varna, Bulgaria.



Photograph by the American Colony, Jerusalem, Palestine.

THE ALEXANDRETTA TERMINAL OF THE BAGDAD RAILWAY.

Egyptian Trade Notes.

Trade with Turkey.—The state of war, first in Tripoli and then in the Balkans, has not, as far as can be seen, produced any reduction in Turkish exports to Egypt. It is a remarkable fact that, though not a single Turkish steamship arrived in Egyptian waters during 1912, Turkey was not only able to maintain, but actually increase her proportional part of Egypt's import trade, a notable exception being fruit, which in former years was brought to Egypt in large quantities from Syria, but of which very little arrived in 1912.

Tobacco.—The increase of leaf tobacco rose from 7,957,550 kilog. in 1911 to 8,205,659 kilog. in 1912, an increase of 3.1%.

The stocks of tobacco in bond have already steadily risen since 1911, and have attained the unprecedented figure of 484,000 bales.

Greece has taken Turkey's place as the principal importer of tobacco in 1912, with a total import of 3,008,000 kilog. as against

2,600,000 kilog. in 1911. The import of Russian tobacco, which has been steadily advancing since her convention with Egypt of 1909, whereby her tobaccos were admitted to the lower tariff, have increased from 1,027,000 to 1,511,000 kilog. Austrian tobacco from Bosnia-Herzegovina shows, on the other hand a set back of 50%.

Preservation of Arab Monuments and Antiquities Service.—A sum of LE. 47,000 was allotted in 1912 for the restoration and repair of mosques and other Arab and Coptic monuments, amongst which may be mentioned the mosques of Sultan Hassan, Almas, Gamal-ed-Din, Ostadar; the Maristan of Kalaun, the city wall, the church of Abu Sarga, and the Red Convent at Sohag.

The Arab Museum has been enriched by 800 fresh acquisitions, and a Coptic Museum, assisted by a small Government subsidy, has been established in Old Cairo.

The Law for the Preservation of Antiquities, which was recently promulgated, is already producing satisfactory results. A new provincial museum has been estab-

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The Northern Steamship Co., Ltd.	ST. PETERSBURG.
Otto Thoresen's Line	CHRISTIANIA.
The Odessa-London and Odessa South (America Line)	ODESSA.

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Bergnings och Dykeri Atkiefbolaget "NEPTUN".	STOCKHOLM.
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lished at Assouan, whereas that of Alexandria has already relieved the growing pressure on the Cairo Museum, but the two were inadequate to the country's archaeological resources. The new museum contains objects found in the province of Assouan, which represents roughly the ancient Kingdom of Nubia.

Petroleum production in Egypt.—The total production of petroleum in Egypt in 1912 amounted to rather over 7,000,000 gallons, or about 25,000 tons.

A considerable increase may be anticipated, as a number of experimental borings in the course of sinking are reaching what should prove oil bearing strata.

THE AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT was the first organization from abroad to join the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA. Ours was the only organization from abroad represented at the first annual meeting of the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA. We believe the latter organization will prove to be of immense advantage to American foreign trade, provided it can steer clear of the maelstrom of partisan politics which now seems assured.



Les membres de la CHAMBRE DE COMMERCE sont invités à faire figurer des annonces dans LEVANT TRADE REVIEW.



It is understood that the Ottoman Government will be officially represented at the Panama-Pacific Exposition to be held at San Francisco, Cal., in 1915.

Les moustiques du Panama

ON sait que les travaux de percement de l'isthme de Panama, dans la période française de l'entreprise, se trouvèrent compromis et empêchés par le paludisme résultant de la présence des moustiques infectieux qui faisaient des milliers de victimes. Les larves se développaient dans l'eau et tous les moyens employés pour combattre la malaria restaient vains et infructueux. Le gouvernement des Etats-Unis, en reprenant l'œuvre qui paraissait fatalement inexploitable s'est préoccupé avant tout de réagir contre le fléau et d'exterminer les insectes qui le propagent. Sur les conseils des savants qui ont étudié la question, on a eu recours à l'arrosage au pétrole. Un litre de ce liquide suffit pour préserver une superficie de plusieurs dizaines de mètres carrés.

Les larves ne pouvant remonter à la surface de l'eau pour respirer, sont asphyxiées en masse.

Ces expériences ont fait décider de confier à des équipes nombreuses d'ouvriers, pourvus d'appareils spéciaux, le soin de pétroliser tous les endroits, étangs, mares, basfonds, qui étaient envahis sur des kilomètres d'étendue par les redoutables ennemis.

Les résultats furent rapidement merveilleux. Dès l'année dernière, des légions de moustiques ont succombé, il n'y a plus eu que des cas accidentels de maladies paludéennes ou de fièvre jaune. On ne s'est pas contenté de ces mesures préservatrices. Les paniers qui servent au transport du bitume ou du ciment ont été recouverts de filets pour mettre obstacle à l'introduction des moustiques qui auraient pu se réfugier dans l'eau qui y restait contenue. La même

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précaution a été prise pour garantir l'entrée des habitations en clôturant ainsi les portes et les fenêtres. En outre on a construit de distance en distance des pyramides en bois de plusieurs mètres d'élévation, semblables aux demeures lacustres et qui servent à abriter des centaines de chauve-souris qui, très friandes de moustiques, en font des ravages. On espère de la sorte obvier à tous les inconvénients, en sauvegardant la vie des travailleurs, mais on n'y parvient qu'en s'imposant de très grands sacrifices d'argent et l'on n'avance que lentement.



The cuts on pages 34, 46, 33 and 91 of the present issue of LEVANT TRADE REVIEW were made from photographs taken by the American Colony of Jerusalem, Palestine.

Foreign Credits.

A book of very practical value to every firm engaged in the export trade or planning to enter the foreign field has just been issued by the Bureau of Foreign and Domestic Commerce. It deals with a much-discussed subject—the credit problem—but presents it in a new way. Part of the book is devoted to an exposition by Commercial Agent Archibald J. Wolfe of credit methods and facilities in Germany, England and France, in which he shows how and by whom long terms of credit are granted in the export markets, what facilities make these extended credits possible, and the benefits or disadvantages of the system. The report also includes a review by Mr. Wolfe of present methods of financing foreign shipments from the United States, and an analysis of numerous letters from American manufacturers with regard to their credit practice in export trade. Furthermore, an important series of consular reports from all parts of the world is included. In these reports American consular officers describe fully the local credit conditions. Thus the subject is considered from different angles, and the reader is given an accurate idea as to what the exporters in foreign countries can and can not do in granting credit, what American exporters are doing and can do, and what the foreign importer is accustomed to expect in the matter of credit from the American exporter. The report presents the general factors and principles involved, and also gives definite data that are of immediate practical value. It presents no ready-made solution for the credit problem; rather it sets forth the facts and outlines the principles that should govern foreign credit dealings.

Copies of the book (Special Agents Series No. 62) may be obtained upon application to the Superintendent of Documents. Government Printing Office, for thirty cents a copy.

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L'Immense Réserve de la Houille Américaine.

LES vastes terrains aux Etats-Unis, qui sont connus comme producteurs de la houille comprennent, selon le U. S. Geographical Survey une superficie de 310.296 milles carrés, auxquels quelque 160.000 milles carrés doivent être ajoutés dont peu est connu jusqu'à présent, mais qui contiennent évidemment de la houille propre à l'exploitation, ainsi que quelque 32.000 milles carrés où la houille se trouve sous une couverture épaisse, mais dont l'exploitation est difficile dans les conditions actuelles. On a estimé la quantité totale de la houille américaine depuis la première mise en exploitation des mines à 3.076.204.000-000 tonnes, dont 1.922.979.0000.000

étaient considérées comme facilement accessibles et 1.153.225.000.000 tonnes dont les gisements se trouvaient, soit à une trop grande profondeur ou bien étaient si minces, que l'exploitation ne serait possible qu'avec assez de difficulté.

La production totale de la houille américaine jusqu'à la fin de 1911 s'élève à 2.270.798.737 tonnes d'antracite et 6.468.773.690 tonnes de houille bitumineuse, soit un total de 9.739.572.427 tonnes. Cette production totale jusqu'à la fin de 1911 représente, avec les pertes qui accompagnent les opérations d'extraction dans les mines, un rendement total de 14.181.980.000 tonnes ou à peu près 0.5% de la quantité originale. En autres termes la quantité de houille qui reste encore à retirer des mines serait de 3.062.022.020.000 tonnes ou un peu plus de 99.5% de la quantité originale.

Salonica Branch

American Chamber of Commerce for the Levant.

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Concurrence au ver-à-soie.

(Bulletin de l'UNION PAN-AMÉRICAIN).

DE tout temps la question d'habillement a été un thème d'intérêt général, mais il est probable qu'à aucune époque on n'a consacré plus de temps et d'argent que dans notre siècle actuel, pour se recouvrir le corps. Les vêtements fins et coûteux semblent être devenus une nécessité pour tous, et la soie est un article dont fera toujours usage la femme élégante.

Le petit ver-à-soie n'a jamais mené de vie oisive, depuis un temps immémorial il travaille, mais il travaille trop lentement ; vu la grande consommation de son produit qui est pour ce motif devenu trop cher. Une grande concurrence va lui être faite par une soie artificielle qui vient de faire son apparition sur les marchés, et promet de faire merveille pour remplacer les belles soies et les satins que seul nous fournissait jusqu'à présent le petit ver industriel, placé à un rang si inférieur dans le règne animal.

D'où vient ce nouveau produit et quelles sont ses qualités ? Tout ce que nous en savons nous-mêmes, c'est que la soie artificielle provient des arbres et que les premières étapes de sa fabrication ressemblent beaucoup à celles du papier. Les arbres des forêts auront donc désormais à répondre aux besoins d'une autre branche de commerce. La pâte gluante qui résulte du coupage des troncs à la scierie est traitée chimiquement et donne un produit qui remplace parfaitement la soie naturelle.

Ce tissu d'un nouveau genre est joliment lustré, d'un toucher agréable, très doux, et nul doute qu'il sera

d'un placement facile sur les marchés. Cette soie a encore l'avantage de se soumettre comme la vraie soie à toutes les teintures, et il est reconnu qu'il est difficile de la distinguer de cette dernière. En raison de son bon marché ce nouvel article ne peut manquer de devenir bientôt populaire. L'usage de la soie est devenu si universel dans la classe riche qu'une étoffe pouvant exactement la remplacer sera la bienvenue dans les classes plus modestes où des milliers de femmes s'attachent à suivre les modes du jour.

Les cheveux artificiels sont également un produit nouveau fabriqué d'une substance fournie par les arbres. Cet article si utile aux dames est, dit-on, plus sain que le cheveu humain qui peut provenir d'une tête de malfaiteur, ou d'un être malsain dont la tignasse hospitalise des microbes mortels, qui peuvent n'être pas complètement dégagés par les procédés sanitaires du perruquier.

Les procédés employés pour la fabrication de la soie artificielle et pour celle des cheveux sont jusqu'à présent tenus pour secrets, et il est à espérer pour les inventeurs de ces nouvelles méthodes que leur succès sera effectif avant que ce secret ne tombe dans le domaine public.



A shipment of 2,700 tons of pitch in bulk was recently made for Mariupol, Russia, by the Barrett Mfg. Co. It is the first shipment of its kind for Russia. The Barrett Mfg. Co., it will be remembered, are members of the new Philadelphia Branch of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT.

Who Invented Paper?

ALL the world knows that the Arabs transmitted from India to Europe, through Arabia, the figures with which we do our sums, but it is not generally known that we also have them to thank for paper.

At various times the scholars of different countries have tried definitely to determine the real discoverer of paper in the eleventh century. It is to paper that we owe the renaissance of letters. From time immemorial something answering modern paper was used in China, where it was manufactured from silk. About the middle of the seventh century of our era there seems to have been established in Arabia a manufactory of paper, and fifty years later the way was discovered to make it from cotton instead of from silk, silk being a rare commodity outside of China at that time and cotton relatively plentiful. In the reign of Henry II. of France a Greek scholar was sent to Paris to arrange systematically a catalogue of antique manuscripts in the Royal Library, and a notation in his hand speaks of what was then known as "paper" as originating in Damascus. The later invention of making paper from flax, linen, or hemp has been attributed equally to Italy and Germany, but there is evidence that it existed prior to the fourteenth century. — BUSINESS EQUIPMENT JOURNAL, Chicago & New York.



Levantine Trade Notes.

The Greek Government has already taken steps toward the laying of telegraphic cables between Piraeus and the islands of the Aegean.



Greece is already planning railways for the conquered territories of Mace-

donia. One line which is spoken of is that of Athens-Larissa-Saloniki-Monastir, with a branch connecting with the Oriental Railways. A second line is also planned to run from Volo to Yanina.



Despite the wars of the last two years, there have been scarcely any business failures in Turkey during that period up to the time of writing, although a certain stagnation of business has taken place at Constantinople and other points immediately affected. Also the demands for an extension of credit [are less than one would have been tempted to believe. Although the situation is far from satisfactory preliminary figures point out that the trade of Turkey was greater in 1912 than in any previous year. It is true that there has been a falling off in the imports of certain manufactured articles, but on the other hand this has been to some extent made up by the increased demands for food stuffs.



The French Port Company of Beirut, Syria, has just opened its newly constructed private warehouses in that city to the public. All classes of merchandise are accepted for storage in these warehouses at very reasonable rates.



The Egyptian Customs returns for the five months ended May 31, 1913, show an increase of £E.1,058,527 in imports and a decrease of £E.1,951,466 in exports. The principal increases in the imports were in flour, sugar, petroleum, coal, lumber, cotton goods and manufactures of iron and steel.

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The Trade of the Sudan.

THE trade of the Sudan showed according to the Monthly Journal of the Sudan Chamber of Commerce for May, a falling off in 1912, imports decreasing from £E. 2,273,949 in 1911 to 1,967,429 last year. Exports showed a slight falling off, amounting to £E. 1,373,110 in 1912 as against £E. 1,376,958 during the previous year. The principal imports are cotton goods, sugar, and manufactures of iron and steel. The principal article of export is gum with £E. 603,311 in 1912 as against 435,622 in 1911. The article next in importance was live cattle. Other products holding a prominent place in the export figures of the Sudan are: ivory, sesame, cotton, sheep and goat skins, dates, gold from mines, cotton seed and dhurra.



California's Olives.

IT is rather understood among olive men of the State that it will be more profitable in future to center attention upon ripe pickled olives instead of upon olive oil, as the competition of imported oils, especially with the tariff reduced, interferes seriously with the sale of the domestic oil, whereas ripe pickled olives can only be produced in this country, owing to the fact that the foreign fruit does not mature properly to make ripe pickles. Size rather than quantity will be the thing most sought for by California olive growers hereafter. California has nearly a monopoly in olive production, producing 16,131,412 pounds in 1903, as compared with Arizona's 264,895 pounds, these being the only olive-producing States.—CALIFORNIA FRUIT GROWER.

§

In Thessaly alone 200 reaping and binding machines have been sold so far this year, most of them of American manufacture.

Le plus grand travail de construction du monde.

PAR rapport à la somme d'argent à dépenser, le plus grand travail technique de construction qui ait jamais été commencé, y compris celui du Canal de Panama, est le chemin de fer souterrain de New York, dont le contrat vient d'être signé par l'Interborough & Brooklyn Rapid Transit Companies. Selon le rapport officiel du comité d'estimation le coût de cette entreprise, tant pour la construction que pour l'équipement, s'élèvera à \$ 302,000,000 approximativement. Ajoutons à cette somme les frais de la troisième voie ferrée sur les chemins de fer élevés, ainsi que le tunnel Steinway, qui sont aussi compris dans le rets métropolitain et le coût total s'élèvera à quelque \$ 330,000,000. Avec les dépenses déjà faites sur les lignes du métropolitain déjà finies et actuellement en opération nous arrivons à un chiffre qui dépassera même considérablement le coût du Canal de Panama.

Cet immense travail technique est beaucoup plus vaste que celui du Canal de Panama, qui était en comparaison un travail relativement simple.



Cotton Crop in Turkey.—All indications point to an unusually large cotton crop for 1913 in the Province of Adana, Turkey. There has been an increase of about 20 per cent under cultivation and the plentiful spring rains have favored the growth of plants. The crop of 1912 yielded about 110,000 bales, and this year's crop is expected to amount to 120,000 bales.—Consul Nathan, in DAILY CONSULAR AND TRADE REPORTS.

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Wirth, Jr, Frederick	Constantinople.

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Varbetian, L. & L., Importers	Smyrna.
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Fulias & Co., Importers, Abid Han, Galata.	Constantinople.
Giraud, O., Importer, Hagopian Han, Galata	Constantinople.
Goldenberg & Fils, David.	Braila, Roumania.
Hammer & Hirzel, Importers, Bouyouk Yeni Han, Stamboul	Constantinople.
Hug & Co., J., Importers.	Cairo, Egypt.
Juda & Salmona, Importers.	Salonica.
Kirchner & Co., Importers	Aleppo.
Louisides, P. J., Importers	Larnaca, Cyprus.
Manachy & Fils, Yanni, Importers.	Aleppo
Marcopoli & Co., V., Importers	Aleppo.
Mill, E.H., Mgr. Strong & Trowbridge Co., Importers, Galata	Constantinople.
Mitrani, Joseph, Importer.	Adrianople.
Modiano & Co., Levy V., Importers	Salonica.
Molho, Isaac, Importer,	Salonica.
Navarro, Em. Is., Importer.	Salonica.
Pharaon, Issa, Schoucair & Co., Importers	Beirut.
Procter & Gamble Co., Exporters,	Cincinnati, Ohio, U.S.A.
Saporta & Baraha, Importers,	Salonica.
Sarantis Frères, Importers, 19, 20, Omar Abid Han, Galata	Constantinople.
Seefelder, Hans, Importer,	Salonica.
Sourlangas Fils, E. N., Importer, Ghazi Asker Han, Stamboul,	Constantinople.
Suffern & C ^o ., Exporters, 90-96, Wall Street,	New York, N.Y., U.S.A.
Tasartez & Barzilaï, Importers, Tohafdjî Han, Stamboul .	Constantinople.
Tiano, Henri, Importer,	Salonica.
Xanthos, C., Importer,	Salonica.

Cotton Yarn.

Abdeni & Co., G. G., Importers,	Aleppo.
Audi & Co., B., Importers	Beirut.
Baltazzi, Theo. S., Importer,	Smyrna.
Cabbabeh Frères, Importers,	Aleppo.
Coussa, Armand, Importer	Aleppo.
Demirdjian, Moses N., Importer,	Aintab
Fils de G. Errara & Co., Importers,	Salonica.
Flechsigg, Oscar, Importer,	Aleppo.
Hindié, Elias, Importer,	Aleppo.
Mouradian, Kevork, Importer, Stamboul,	Constantinople.
Peristiany & Frères, J. Th., Importers,	Aleppo.
Sassine & Louvari Frères, Importers	Cairo, Egypt.
Simeonoglou, Aristides, Exporter,	Adana.
Société Commerciale du Levant, Importers,	Salonica.
Zollinger & Co., Importers,	Aleppo.

Currants.

Caramandani & Co., J., Exporters & Cleaners	Patras, Greece.
Cremidi Bros., Exporters.	Patras, Greece.
Hancock & Wood, Exporters.	Patras, Greece.
Raftopoulo & Co., N. C., Exporters	Patras, Greece.
Zini, A. T., Exporter & Cleaner	Patras, Greece.

Customs House Brokers.

Curmusi, Theo. N., Tchিনি Ribtim Han, Galata.	Constantinople.
Khourî, G. & A., Farrah.	Beirut.
Vandegrift & Co., F. B., 12-25 Whitehall St.,	New York, N.Y., U.S.A.

Cutlery.

Thomaston Knife Co., Exporters,	Thomaston, Conn., U.S.A.
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Dental Supplies

Mertzanoff-Altiparmak, C. S., Importers, Taxim, Pera. . . Constantinople.
 White Dental Mfg. Co., The S.S., 12th & Chestnut Sts. . . Philadelphia, U. S. A.

Department Stores

Economic Co-operative Society Ltd., . . . Constantinople.
 Etablissements Orosdi Back, Importers. . . Constantinople.
 Melki & Menassah. . . Beirut.
 Montgomery Ward & Co., . . . Chicago, Ill., U.S.A.
 Walker & Meimarachi, . . . Alexandria & Cairo, Egypt.

Directories.

Sachs, Elimeleh, Jerusalem Trade Directory, Souk-el-Bazar. Jerusalem.

Draperies.

Audi & Co., B., Importers . . . Beirut.

Drugs and Pharmaceutical Products.

Audi & Co., B., Importers . . . Beirut.
 Etablissements Orosdi-Back, Importers. . . Constantinople.
 Fellows Co., The Manufacturers, 26 Christopher St. . . New York, N.Y., U.S.A.
 Hannania, Joseph, Importers, . . . Baghdad.
 La Fontaine Bros., Ltd., Importers, . . . Constantinople.
 Mourad Bey Baroudi, Importer . . . Beirut.
 Mulford Co., H.K., Exporters, 428 S. 13th St. . . Philadelphia, U. S. A.
 Parke, Davis & Co., Exporters, 50/54 Beak St., . . . London, W., England.
 Philadelphia Quartz Co., Exporters, 121 S. 3rd St. . . Philadelphia, U. S. A.
 Suffern & Co., Exporters, 90-96 Wall St. . . New York, N.Y., U.S.A.
 Toeg, Ephraim S., Importers, . . . Baghdad.
 West Electric Hair Curler Co., 45 S. Front St., . . . Philadelphia, U. S. A.

Dyes

Schuep & Co., Importers . . . Aleppo.

Electrical Supplies.

Aperguis & Co., N.A., Importers, 40 Rue de la Douane, Galata, Constantinople.
 Loir, Edouard, Importer . . . Beirut.
 Milischitsch, Ilija . . . Belgrade, Servia,
 Nowill & Co., Sidney, Importers, Kevork Bey Han, Galata, Constantinople.
 Sursock, Aziz, Importer, . . . Tarsus.
 Tiano, Fli., Importers, . . . Salonica.
 Western Electric Co., Exporters, 463, West Street. . . New York, N.Y., U.S.A.

Elevators.

Essayan & Frères, Hagop, Importers, Sirkedji, 46, St., Constantinople.

Engines (Gasoline, Traction, Corliss &c.).

Avery Co., Exporters. . . Peoria, Ill., U.S.A.
 Holt Caterpillar Co., Exporters, 50 Church St. . . New York, N.Y., U.S.A.
 International Harvester Co., Ferdinandstr. 5, Hamburg, 1. Germany.
 Southwark Foundry & Machine Co., Wash. Ave. & 5th Sts. Philadelphia, U. S. A.
 Walter A. Wood Mowing & Reaping Machine Co., Exporters, Hoosick Falls, N.Y., U.S.A.
 Walter A. Wood Co., Ltd., 36 Worship St., . . . London, England.
 Walter A. Wood Company, m. b. H., Elisabethufer 5/6. Berlin, Germany.
 Waterloo Gasoline Engine Co., Exporters, . . . Waterloo, Iowa, U.S.A.
 Wolverine Motor Works, Exporters . . . Bridgeport, Conn., U.S.A.

Engineering.

Aperguis & Co., N.A., 40 Rue de la Douane, Galata . . .	Constantinople.
Aftimus & Hacho	Beirut.
Chirin, Leon, M.E., Kenadjian Han, 3, Stamboul, . . .	Constantinople.
Steinhauer & Co., Max, Sanitary & Hydraulic Engineers, .	Cairo, Egypt

Exporters (General).

Arsen & Co., A. G., Gulbenkian Han, Stamboul.	Constantinople.
Berk, Püttmann & Co.	Baghdad.
Essefian, Parsegh G., 28 Khorassandji Han, Sirkedji, Stamb.	Constantinople.
Keyiroglou & Co.	Samsoun.
Loir, Edouard	Beirut, Syria.
Marcantonakis & Manoussakis.	Candia, Crete.
Papadopoulos, S. H.	Samsoun.
Sarafoglou, A. Th.	Samsoun.
Sarantis Frères, Exporters, 19, 20 Omar Abid Han. . . .	Galata, Constantinople.
Stevens & Co., J. P., 23 & 25 Thomas St.,	New York, N.Y., U.S.A.
Vandegrift & Co., F. B., 12-25, Whitehall Street	New York, N.Y., U.S.A.

Feed Stuffs.

Corn Products Refining Co.,	New York, N.Y., U.S.A.
Gilchrist Walker & Co.,	Galata, Constantinople
Hug & Co., J.	Cairo, Egypt.

Firearms and Ammunition.

Baker, Geo. & A., Importers, 370 Grande Rue de Péra . .	Constantinople.
Coenca Frères, Importers 38 Rue de la Sublime Por'e Stamb.	Constantinople.
Peters, Frederick, Exporter, Pickhuben, 4, Freihafen. . .	Hamburg, Germany.

Fittings.

Devlin Mfg. Co., Thos., Lehigh Ave & American St. . . .	Philadelphia, U. S. A.
Flagg Stanley G., Mfr. & Exporter, 1421 Chestnut St., .	Philadelphia, U. S. A.

Fish (Dried, Salt.)

Hancock & Wood, Importers	Patras, Greece.
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Flooring.

Barrett Mfg., Co., Exporters, Morris Bldg.	Philadelphia, U. S. A.
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Flour.

Capayannidès, G., Importer	Trebizond.
Cariciopoulo, Marc N., Importer, 12, Ibrahim Rifaat Han.	Galata, Constantinople
Lebet Frères & Cie., Importers, Mahmoudié Han, Stamboul	Constantinople.
Stock & Mountain, Importers, Khorassandji Han, Stamboul	Constantinople.
Theodoridi & Politis, Importers, Haviar Han, Galata, . .	Constantinople.

Fountain Pens.

Waterman Co, L. E., Exporters, 173, Broadway	New York, N.Y., U.S.A.
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Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.).

Asfar & Co., Date Packers	Baghdad.
Austro-Oriental Trading Co Ltd., Exporters	Baghdad.
Barff & Co. Ltd., P. G., Exporters.	Smyrna.

Chasseaud & Co., F.W., Exporters, Kossova Han, Sirkedji	Constantinople.
Coënca Frères, Exporters, 38 Avenue de la Sub. Porte, Stamb.	Constantinople.
Elowe, Raphael J., Exporter	Baghdad:
Georgiadès & Co., Exporters	Smyrna.
Habicht, Braun & Co., Importers, Hudson & Laight Sts .	New York, N.Y., U.S.A.
Hadjantony, Ant. B., Exporter	Smyrna.
The Hills Bros. Co., Exporters	Bassorah.
Wm. Hills Jr. & Co., Exporters	Bassorah.
Jaburg Brothers, Importers, 10 & 12 Leonard St.	New York, N.Y., U.S.A.
Klonski, A. H., Exporter	Hebron.
Maghak, Fathalla D., Exporter	Baghdad.
Marcantonakis & Manoussakis, Exporters	Candia, Crete.
Mégarbané & Fils, Habib, Exporters	Aleppo.
Messayeh, Joseph J., Exporter.	Baghdad.
Missir & Co., Exporters	Smyrna.
Missir & Co., Nicholas J., Exporters	Smyrna.
Mumdjian Bros., Exporters	Trebizond.
Protopazzi Bros., 32 Fenchurch St.,	London. Eng.
Reggio & Co., Ant., Exporters	Smyrna.
Sassine & Louvari Frères, Importers, P. O. B. N° 1 . . .	Cairo, Egypt.
Schamasch, Gourgie & Cie., Exporters	Baghdad.
Shabandar, Mahmoud, Exporter.	Baghdad.
Stassinopoulo, S. A., Exporter	Smyrna.
Warde, Naasan & Co., Exporters	Beirut.
Whittall & Co., C., Exporters.	Smyrna.
Wood & Selick, Importers, Dudson, Duane & Thomas Street	New York, N.Y., U.S.A.

Furniture.

Baker A., Importer, 470 Grande Rue de Péra	Constantinople.
Lambichi, M. E., Importer.	Smyrna.
MacVittie, F. J., Importer	Smyrna.
Montgomery Ward & Co., Exporters.	Chicago, Ill., U. S. A.
Nahmias, Samuel et Fils, Importers	Salonica.
Ourfalian & Bitchakdjian, Importers	Mersine.
Sioufi, Elie, Manufacturer.	Beirut.

Galvanized Sheet Metals.

Goldenberg & Fils, David	Braila, Roumania.
United States Steel Products Co., Exporters, 30 Church St.	New York, N.Y., U.S.A.

Glass.

Navarro, Isaac J., Importer.	Salonica.
Sayeg Frères, Importers	Beirut.
Vafiades, V., Importer	Trebizond.

General Exporters and Importers.

Abdeni & Co.	Aleppo.
Abramowitz, Leon P., 80 Calla Moslior	Bucharest.
Asfar & Co.	Baghdad.
Audi & Co., B.	Beirut.
Austro-Oriental Trading Co. Ltd.	Baghdad.
Baldwin, Theo. A.	Brussa.

Banque Commerdale de Palestine.. . . .	Jerusalem.
Barsamian, Hagop.	Aleppo.
Benveniste, Haim & Albert.	Salonica.
Cabbabeh Frères	Aleppo.
Chamarakis, E. D.	Rethymno, Cre'e.
Chasseaud & Co., F.W., Kossova Han, Sirkedji, Stamboul,	Constantinople.
Chipman Limited, 10 Bridge St.,	New York, N.Y., U.S.A.
Cohen Mordoh & Cie.	Salonica.
Coufopoulos, D. G., Alyanak Han, Stamboul	Constantinople.
Coussa, Armand.	Aleppo.
Damiani, Barnabé.	Jerusalem.
Dizengoff, M.	Jaffa.
Fils d'Abram Nahman.	Salonica.
Flehsig Oscar.	Aleppo.
Gelat, Elias Th.	Jerusalem.
Hadjantony, Ant B.	Smyrna.
Haim, D.	Jaffa.
Haldopoulo, N. P.	Trebizond.
Hancock & Wood	Patras, Greece.
Hindié, Elias	Aleppo.
Iahiel, Isaac I.	Salonica.
Kirchner & Co.	Aleppo.
Langridge, F. F.	Baghdad.
Laughton & Co., C. 42 Perchembè Bazar, Galata.	Constantinople.
Lemmi Frères, G	Ordou.
Levin, Alter	Jerusalem.
Louisides, P. J.	Larnaca, Cyprus.
Mahokian, A.	Trebizond.
Manachy, Lorenzo Y.	Aleppo.
Marcantonakis & Mannoussakis	Candia, Crete.
Marcopoli & Co., V.	Aleppo.
Melissinos, Bernard	Piraeus, Greece.
Mill, E. H., Mgr. Strong & Trowbridge Co., Galata.	Constantinople.
Mitrani, Joseph.	Adrianople.
Modiano, Ugo R.,	Constantinople.
Momdjian Bros	Trebizond.
Nemli Zadé Frères,	Trebizond.
Peristiany & Frères, J. Th.,	Alexandretta.
Petsaly, S.,	Alexandria, Cairo & Port Said, Egypt.
Phostiropoulo Frères,	Trebizond.
Pisani Alex. C.,	Kerassund.
Reppen, Theo, Arabian Han, Galata,	Constantinople.
Schapira, J. M., 10 Rue Colocotroni	Athens, Greece.
Sciaky & Co., Victor,	Salonica.
Scialom, Isaac Moise,	Salonica.
Seefelder, Hans,	Salonica.
Shabandar, Mahmoud,	Baghdad.
Spathopoulo Frères, P.,	Kerassund.
Stassinopoulo, S. A.,	Smyrna.
Strick Scott & Co, Ltd	Baghdad.
Suffern & Co., 90-96 Wall St.,	New York, N.Y., U.S.A.
Tiano, Henri,	Salonica.
Turnbull, Jr. & Somerville	Valetta, Malta.
Vassiliou, Pittacos.	Mitylene.
Whittall & Co., J.W., Kenadjian Han, Stamboul	Constantinople.
Zini, A. T.,	Patras, Greece.
Zollinger & Co.,	Aleppo.

Glucose.

Corn Products Refining Co., Exporters	New York, N. Y., U.S.A.
Mitrani, Joseph, Importer,	Adrianople.
Gilchrist Walker & Co., Importers	Galata, Constantinople

Government Contractors.

Aboaf & Co., A, P.O.B. 366	Cairo, Egypt.
Avigdor, N. S., Inayet Han 67, 68 S amboul,	Constantinople.
Baker, Geo. & A., Army contractors, 370 Gde Rue de Péra.	Constantinople.
Berghaus, Walter, Ihsan Bey Han, Stamboul,	Constantinople.
Bucknam, R. D., Assicurazione Generali Han, Galata.	Constantinople.
Chisnell & Sons Co., Ltd., George, Galata,	Constantinople.
Edwards & Sons, Dilsiz Zadé Han, Stamboul,	Constantinople.
Essayan & Frères, Hagop, Sirkedji 46, Stamboul,	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata	Constantinople.
Giraud, O., Hagopian Han, Galata,	Constantinople.
Hecht, Emil, Angora Han, Stamboul,	Constantinople.
Langdon, J. D., Naval Contractor,	Smyrna.
Petsaly, S.,	Alexandria, Cairo & Port Said, Egypt.
Scheffels, Otto, Elkiatib Han, Stamboul	Constantinople.

Grain & Cereals.

Sciaky, Salomon J., Exporter	Salonica.
Seefelder, Hans, Exporter,	Salonica.
Simeonoglou, Aristides, Exporter	Mersine.
Sursock, Aziz, Exporter,	Tarsus.
Theodoridi & Politis, Importers, Haviar Han, Galata,	Constantinople.
Whittall & Co., J. W., Exporters, Kenadjian Han, Stamb.	Constantinople.
Xanthos, C., Exporter,	Salonica.

Groceries.

Cacoulides, J. P. H., Exporter,	Trebizond.
Capayannides, G., Importer,	Trebizond.
Economic Co-operative Society, Ltd., Importers,	Constantinople.
Errera, Isaac G., Importer,	Salonica.
Eustathopoulos, Nap., Importer, Arnopoulos Han, Stamboul	Constantinople.
Goldberg, Tewell, Importer,	Jerusalem.
Habicht, Braun & Co., Hudson & Laight Sts.,	New York, N. Y., U.S.A.
Hannania, Joseph, Importer,	Baghdad.
Hindié Frères, Importers,	Aleppo.
Hochstrasser & Co., Exporter,	Trebizond.
Jaburg Brothers, Importers, 10 & 12 Leonard St.	New York, N. Y., U.S.A.
Koukaz & Zaloom, Exporters (Syrian Provisions).	Beirut.
Leslie & Co., John H., Importers, 29, Lake St.,	Chicago, Ill., U. S.A.
Mahokian, A., Exporter,	Trebizond.
Modiano & Co., Levy V., Exporters,	Salonica.
Navarro, Emmanuel Is., Importer,	Salonica.
Navarro M., Exporter,	Salonica.
» & Mijan, Importers,	Salonica.
Nemli Zadé Frères, Importers,	Trebizond.
Seefelder, Hans, Importer	Salonica.
Xanthos, C., Exporter	Salonica.

Gum Tragacanth.

Abdul Kader El-Khadery, Exporter	Baghdad.
Barsamian, Hagop, Exporter	Aleppo.

Berk, Püttmann & Co., Exporters	Baghdad.
Brazzofoli, Max, Exporter	Mersine.
Châchaty Frères, Exporters	Mersine.
Chasseaud & Co., F.W., Exporters, Kossova Han, Sirkedji,	Constantinople.
Parsegh G. Essefian, Exporter, 28 Khorassandji Han, Stamb.	Constantinople.
Elishaa, Nessim, Exporter	Baghdad.
Gulbenkian Bros. & Co., Exporters, Gulbenkian Han, Stam.	Constantiople.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul	Constantinople.
Jeboury, Beythoum, Exporter,	Baghdad.
Maghak, Fathalla D., Exporter	Baghdad.
Manachy & Fils, Yanni, Exporters.	Aleppo.
Manuelian, H. & Co., Exporters.	Mersine.
Naccache & Fils, Ibr., Exporters	Mersine.
Zelveian, M. & K.S., Exporters	Mersine.

Guts (Sausage Casings).

Abdul Kader El-Khedery, Exporters	Baghdad.
Arsen & Co., A. G., Exporters, Gulbenkian Han, Stamboul.	Constantinople.
Berk, Püttman & Co., Exporters	Baghdad.
Essefian, Parsegh G., Exporter, 28 Khorassandji Han, Stam.	Constantinople.
Hecht, Emil, Exporter, Angora Han, Stamboul	Constantinople.
Messayeh, R. D., Exporter	Baghdad.
Nemli Zadé Frères, Exporters.	Trebizond.
Schamasch, Gourgie & Co, Exporters	Baghdad.
Selian, R. B., Exporter.	Mersine.
Zarifi, L., Exporter, Hagopian Han, Stamboul	Constantinople.

Hair Curlers.

West Electric Hair Curler Co., 45 S. Front St.,	Philadelphia, U. S. A.
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Hardware and Tools.

Altitzoglou Fils, Importer	Mersine.
Aperguis & Cie., N. A., Importers, 40, Rue de la Douane,	Galata, Constantinople
Artus, Henri, Importer	Mersine.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata	Constantinople.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul.	Constantinople.
Berk, Puttnam & Co., Importers,	Baghdad.
Blum & Levy, Importers,	Jerusalem.
Bonja & Co., A., Importers,	Aleppo.
Cariciopoulo, Marc N., Importer, 12 Ibrahim Rifaat Han	Galata, Constantinople
Chisnell & Sons Co., Ltd., George, Galata	Constantinople.
Demirdjian, Moses N., Importer,	Aintab.
Devlin Mfg. Co., Thos., (Carriage & Saddlery Hardware)	Philadelphia, U. S. A.
Di-ton & Sons, Henry, P.O.B. 1537	Philadelphia, U. S. A.
Dizengoff, M., Importer,	Jaffa.
Edwards & Sons, Importers, Dilsiz Zadé Han, Stamboul,	Constantinople.
Enriquez, Clement, Importer,	Baghdad.
Enterprise Mfg. Co., The, Mfrs. & Exp., 3d & Dauphin St.	Philadelphia, U. S. A.
Etablissements Orosdi Back, Importers.	Constantinople.
Fils de G. Errara & Co., Importers,	Salonica.
Franghakis & Sinnosoglou, Importers	Adana.
Goldenberg & Fils, David,	Braila, Roumania.
Haim, D., Importer,	Jaffa.
Hammer & Hirzel, Importers, Buyuk Yeni Han, Stamboul,	Constantinople.
Kirchner & Co., Importers	Aleppo.
Kuster & Co., R.	Cairo, Egypt.

Lambichi, M. E., Importer,	Smyrna.
Manachy Lorenzo Y., Importer	Aleppo.
MacVittie, F. J., Importer,	Smyrna.
McCaffrey File Co., Mfrs. & Exporters, 5th & Berks St. . .	Philadelphia, U. S. A.
Mill, E. H., Importer, Galata	Constantinople.
Modiano, J. Is., Importer,	Salonica.
Montgomery Ward & Co., Exporters,	Chicago, Ill., U.S.A.
National Specialty Co., Mfrs. & Exp. Lehigh Ave., & Amer. St.	Philadelphia, U. S. A.
North Bros. Mfg. Co., Mfrs. & Exp., Lehigh Ave. & Amer. St.	Philadelphia, U. S. A.
Nowill & Co., Sidney, Importers, Kevork Bey Han, Galata	Constantinople.
Peristiany & Frères, J. Th., Importers,	Aleppo.
Plumb, Fayette R., Mfr. & Exporter, Bridesburg P.O. . .	Philadelphia, U. S. A.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
Sayegh Frères, Importers	Beirut.
Schamasch, Gourgie & Co., Importers,	Baghdad.
Schuep & Cie., Importers.	Aleppo.
Société Commerciale du Levant, Importers ,	Salonica.
Shabandar, Mahmoud, Importer,	Baghdad
Tiano, Henri, Importer,	Salonica.
Vafiades, V., Importer.	Trebizond.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople.
Zollinger & Co., Importers,	Aleppo.

Harness and Leather Goods.

Birch, James H., Exporter	Burlington, N.J., U.S.A.
Jean Hauser, Mgr. Société Anonyme pour l'Importation et l'Exportation, Importers, 18 Strada Lipsani	Bucharest, Roumania.
The Studebaker Corporation,	South Bend, Ind., U.S.A.

Hats (Felt.)

Stetson Co., John B., Exporters, 5th & Montgomery Ave.,	Philadelphia, U. S. A.
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Hooks & Eyes.

West Electric Hair Curler Co., 45 S. Front St.,	Philadelphia, U. S. A.
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Hosiery.

Douad & Abdo, Importers	Beirut.
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Hotels.

Egyptian Hotels, Ltd.	Cairo, Egypt.
Geo. Nungovich Egyptian Hotels	» »

Hydraulic Lime

Sayeg Frères, Importers	Beirut.
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Importers (General).

Abramovitz, Leon P., 80 Calea Moslior	Bucharest, Roumania.
Alisaffi, J.,	Samsoun.
Altendorff, Wright & Darr, Ralli Han, Stamboul,	Constantinople.
Amar & Co., S., Validé Sultan Han, Stamboul.	Constantinople.
Angelopoulos, Geo.	Piræus, Greece.
Audi & Frères, S.	Beirut.
Austro-Oriental Trading Co. Ltd.,	Baghdad.
Baldwin, Theo. A.	Brussa.
Bensussan, Samuel I.	Salonica,

Berk, Püttman & Co.,	Baghdad.
Birch, James H.,	Burlington, N.J., U.S.A.
Capayannides, G.,	Trebizond.
Cariciopoulo, Marc N., 12 Ibrahim Rıfaat Han, Galata	Constantinople.
Chisnell & Sons Co., Ltd., George, Galata	Constantinople.
Confopoulos, D. G., Buyuk Millet Han, Galata.	Constantinople.
Dobrowolski Ambonetti & Co.,	Salonica.
Farwagi, E., & Fils	Jaffa.
Habicht, Braun & Co., Hudson & Laight Strs.,	New York, N.Y., U.S.A.
Haddad, Elias And.	Beirut.
Haldopoulo, N.P.,	Trebizond.
Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, 8 Strada Lipsani,	Bucharest, Roumania.
The Hills Bros. Co., Beach & Washington Strs.	New York, N.Y., U.S.A.
Hindie Frères,	Aleppo.
Hochstrasser, & Co.,	Trebizond.
Jaburg Bros., 1 & 3 Worth Str.,	New York, N.Y., U.S.A.
Khoury, G. & A., Farra	Beirut.
Kouroubalekian, Khosrof, Tchetcheyan Han, Galata,	Constantinople.
Koukaz & Zaloom	Beirut.
Kuebler, Jona.	Jaffa.
Leslie & Co., John H., 29, Lake St., Cor. Wabash Ave,	Chicago, Ill., U.S.A.
Lévy, Juda Gabriel	Janina, Albania.
Lobel, Père et Fils	Salonica.
Loir, Edouard,	Beirut.
Misrachi, Edouard	Salonica.
Mitrani, Joseph, Importer	Adrianople.
Modiano, Fils de S. D	Salonica.
Mossery, Albert.	»
Mouradian, Kevork, Demir Kapou Djadessi, 2, Stamboul,	Constantinople.
Nowill & Co., Sidney, Kevork Bey Han, Galata,	Constantinople.
Petsaly, S. Alexandria, Cairo & Port-Said,	Egypt.
Sayegh Frères.	Beirut.
Schragger & Nelle, Setian Han, 30, Stamboul	Constantinople.
Schuep & Co.,	Aleppo.
Seager & Co., Walter, Tchিনি Rıchtım Han, Galata	Constantinople.
Shabandar, Mahmoud	Baghdad.
Sirgi & Co., M.	Beirut.
Stross Bros.,	Cairo, Egypt.
Tennant Sons & Co., C., 76, William Street	New York, N.Y., U.S.A.
Trad, P. & M.	Beirut.
Walker & Meimarachi,	Alexandria, & Cairo, Egypt.

Information Bureaus.

Sachs, Elimeleh, Souk-el-Bazar	Jerusalem.
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Insurance Agents.

Algranti, Victor, Yeni Han, Sirkedji, Stamboul	Constantinople.
Chamarakis, E. D.	Rethymno, Crète.
Compte-Calix & J. G. Saverio, 7 Rue Tchinar, Galata	Constantinople.
Curmusi, Theo. N., Tchিনি Rıchtım Han, Galata	Constantinople.
Farwagi, E., & Fils	Jaffa.
Gelat, Elias Thomas, Fire, Life & Accident	Jerusalem.
Grech, Alfred	Dardanelles.
Hancock & Wood	Patras, Greece.
Kuebler, Jona	Jaffa.
Levin, Alter	Jerusalem.

Liverpool & London & Globe Insurance Co., Galata . . .	Constantinople.
Loir, Edouard	Beirut.
Molho, Isaac	Salonica.
Nahama & Cie., J.	Salonica.
Philippou, A.	Janina, Albania.
Romeo, Francis L.,	Alexandria, Egypt.
Sciaky & Co., Victor.	Salonica.
Seager & Co., Walter, Tchিনি Rictim Han, Galata . . .	Constantinople.
Sellar, A. W., & Co., Altiparmak Han, Stamboul . . .	Constantinople.
Strick, Scott & Co., Ltd.,	Baghdad.
Trochanis A. N.	Cairo, Egypt.
Vandegrift & Co., F. B., 12-25, Whitehall Street . . .	New York, N. Y., U.S.A.
Varbetian, L. & L.	Smyrna.
Whittall, Saltiel Co. Ltd.	Salonica.
Whittall & Co., J. W., Kenadjian Han, Stamboul . . .	Constantinople.
Yannoulato, Ant. G., Abid Han, Galata	Constantinople.

Iron & Steel.

Altitzoglou Fils, J., Importer.	Mersine.
Avedissian & Kechichian, Importers	Adana.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata	Constantinople.
Brazzafolli, Max, Importer,	Mersine.
Capayannides, G., Importer,	Trebizond.
Essayan & Frères, Hagop, Importers, Sirkedji, 46, Stamb.	Constantinople.
Goldenberg & Fils, David	Braila, Roumania.
Haldéopoulo, N.P., Importer,	Trebizond.
Navarro, Isaac J., Importer,	Salonica.
Nemli Zadé Frères, Importers,	Trebizond.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
Trussed Concrete Steel Co., Exporters	Detroit, Mich., U.S.A.
United States Steel Products Co., Exporters, 30, Church St.	New York, N. Y., U.S.A.
Werner, Albert, Arabian Han, Galata,	Constantinople.

Jewelry.

Fils de G. Errera & Co., Importers,	Salonica.
Macdonald & Co., R. B., Mfrs. & Exporters.	Attleboro, Mass., U.S.A.
Société Commerciale du Levant, Importers,	Salonica.

Laces and Embroideries.

Abdo Bros., George, Exporters.	Beirut.
Audi & Frères, S., Manufacturers & Exporters	Beirut.
Demirdjian, Moses N., Exporter,	Aintab.
Elias Abu Samra & Fils, Exporters	Beirut.
Fares and Geo. Farah., Exporters	Beirut.
Gelat, Elias Thomas, Exporter	Jerusalem.
Kabbaz & Co., P. A., Exporters,	Aleppo.
Karamanoukian & Fils, Garouge, Exporters,	Aintab.
Koukaz & Zaloom, Exporters	Beirut.
Roditi, A., Exporter, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
Saba, Alexander, Exporter,	Aleppo.
Sadullah, R. Levy & Mandil, Exprs, Mahm. Pasha, 232, St,	Constantinople.

Leather.

Abdeni & Co., G.G., Importers,	Aleppo.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul, .	Constantinople.
Berk, Püttmann & Co., Importers.	Baghdad.
Blattner, Andrew, repr. Stone, Timlow & Co.,	Constantinople.
Bonja & Co., A., Importers,	Aleppo.

Coussa, Armand, Importer	Aleppo.
Elkiatib, Salim, Importer, Elkiatib Han,	Constantinople.
Enriquez, Clemente, Importer,	Baghdad.
Eustathopoulos, Nap., Importer, Arnopoulos Han, Stamboul	Constantinople.
Foerd rer, Inc., Robert H., Mfrs. & Exporters, Frankford.	Philadelphia, U.S.A.
Fulias & Co., Importers, Abid Han, Galata,	Constantinople.
Haddad, Elias And., Importer.	Beirut.
Hananel, N.B., Imp., Meydandjik, Xanthopoulos Han, Stamb.	Constantinople.
Jean Hauser, Mgr Société Anonyme, pour l'Exportation et l'Importation, Importer, 8 Strada Lipsani	Bucharest, Roumania.
Jaboury, Beythoum, Importer,	Baghdad.
Kabbaz & Co., P.A., Importers,	Aleppo.
Lebet Frères & Co., Importers, Mahmoudi Han, Stamboul.	Constantinople.
Lynch & Co., Stephen, Importers,	Baghdad.
Maulwurf, Ed., Importer & Exporter,	Salonica.
Matthews & Co., C. J., Mfrs. & Exporters, 417, Arch St.	Philadelphia, U.S.A.
McNeely & Price, 170 & 4th St., Mfrs. & Exporters	Philadelphia, U.S.A.
Messayeh, R.D., Importer,	Baghdad.
Mill, E. H., Mgr. Strong & Trowbridge Co., Galata,	Constantinople.
Modiano, Saul Is., Importer & Exporter,	Salonica.
Peristiany & Frères, J. Th., Importers,	Alexandretta.
Sarantis Frères, 19, 20 Omar Abid Han, Galata.	Constantinople.
Sassini & Louvari Frères, Importers	Cairo, Egypt.
Serefas, D., Importer & Exporter,	Salonica.
Sourlangas Fils, E.N., Importers, Ghazi Asker Han, Stamb.	Constantinople.
Sourlangas, Stylianos E., Mfr	Mitylene.
Stone, Timlow & Co., Manufacturers	Boston, Mass., U.S.A.
Stratoulis & Tsampiras, Importers	Athens, Greece.
Wolfner, Joseph, Exporter	Belgrade, Servia.
Xanthos, C., Importer & Exporter,	Salonica.

Licorice Root.

Abdul Kader el-Khedery, Exporter,	Baghdad.
Keun, Lavino & Co., Exporters,	Smyrna.
McAndrews & Forbes (Head Office for the Orient), Exporters,	Smyrna.
McAndrews & Forbes Co., Exporters,	Baghdad.

Light (in Fire-Proof Buildings.

David Lupton's Sons Co., Allegheny Ave. & Tulip St.	Philadelphia, U.S.A.
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Lighting Devices.

Avigdor, N. S., Inayet Han, 67, 78 Stamboul,	Constantinople.
Elowe, Raphael, J., Importer,	Baghdad.
Seferiades, S.A., Importer,	Smyrna.
Welsbach Co., Mfrs. & Exporters	Gloucester, N.J., U.S.A.

Linoleum & Oil Cloth.

Errera & Co., Fils de G. Importers,	Salonica.
Scheffels, Otto, Importer, Elkiatib Han, Stamboul	Constantinople.

Lithographers.

Ketterlinus Lithographic Mfg. Co., 4th & Arch Sts.	Philadelphia, U.S.A.
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Locomotives.

Baldwin Locomotive Works, Broad & Spring Garden St. Philadelphia, U.S.A.

Lumber.

Cabbabeh Frères, Importers. Aleppo.
 Eugenides, & Co., Eug. Arabian Han, Galata Constantinople.
 Khouri Farrab, K. & B., Importers Beirut.
 Serefas, D., Importer Salonica.

Machinery.

Aboaf & Co., A., Importers, P.O.B. 366 Cairo Egypt.
 Aperguis & Cie., N. A., Importers, 40, rue de la Douane . Galata, Constantinople.
 Balladur, Chas. P., Importer Smyrna.
 Berk, Pütman & Co., Importers Baghdad.
 Blockey, Cree & Co., Importers Baghdad.
 Cardwell Machine Co., Exporters Richmond, Va., U.S.A.
 Chipman Limited, 10 Bridge St., New York, N.Y., U.S.A.
 Chirin, Leon, M. E., Importer, Kenaljian Han, Stamboul. Constantinople.
 Clisnell & Sons Co., Ltd., George, Importers Constantinople.
 Coenca Frères, Importers, 33 Ave. de la Sub. Porte, Stamb. Constantinople.
 Dizengoff, M., Importer Jaffa.
 Fairbank Co., The N. K., Exporters, 7 Dearborn St., . . . Chicago, Ill., U.S.A.
 Farquhar, A. B., & Co., Exporters, Cotton Exchange Bldg., New York, N.Y., U.S.A.
 Frangakis, Ant. Ch., Importer Aleppo.
 Fairbanks Co., Exporters New York, N.Y., U.S.A.
 Goldenberg & Fils, David, Braila, Roumania.
 Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, Importers, 8 Strada Lipscani Bucharest, Roumania.
 Lebet Frères & Cie., Importers, Mahmoudié Han, Stamboul Constantinople.
 Loutfalla, Georges, Importer Adana.
 Lykiardopoulos Fils, A., Importer Mersine.
 Lynch & Co., Stephen, Importers Baghdad.
 Messayeh, Joseph J., Importer Baghdad.
 Messayeh, R. D., Importer Baghdad.
 Zarifi, L., Importer, Hagopian Han, Galata Constantinople.

Machine Tools.

Fairbanks Co., Exporters. New York, N.Y., U.S.A.
 Niles-Bement-Pond Co., Exporters, 111, Broadway. . . . New York, N.Y., U.S.A.
 Pratt & Whitney Co., 111, Broadway, Exporters. . . . New York, N.Y., U.S.A.
 Sellers & Co., Inc., William, Mfrs. & Exp., 1600 Hamilton St. Philadelphia, U.S.A.
 Werner, Albert, Importer, Arabian Han, Galata Constantinople.

Maize Oil.

Corn Products Refining Co., New York, N.Y., U.S.A.
 Gilchrist Walker & Co., Galata, Constantinople

Marbles.

Grecian Marbles (Marmor) Ltd., Exporters Athens, Greece.

Mercantile Agencies.

R. G. Dun & Co. New York and Vienna.

Merchants (General)

Compte-Calix, J., & J. G. Saverio, 7 Rue Tchinar, Galata.	Constantinople.
Mouzas, Basil A.	Mitylene.
Sourlangas, Stylianos E.	Mitylene.
Vassiliou, Pittacos A.	Mitylene.
Whittall & Co., J. W., Kenadjian Han, Stamboul	Constantinople.

Metals (Tin, Zinc, etc.).

Bedrossian, Aram, N. Importer, Kutchuk Millet Han, Galata.	Constantinople.
Capayannidès, G., Importer,	Trebizond.
Juda & Salmona, Importers.	Salonica.
Haldéopoulo, N. P., Importer	Trebizond.
Hannania & Son Showa, Joseph, Importers	Baghdad.
Modiano, Joseph Is., Importer	Salonica.
Navarro, Is. J., Importer.	Salonica.

Metal Shapes (Pressed)

American Pulley Co., The, Exporters, 29th & Bristol St. .	Philadelphia, U.S.A.
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Minerals.

Fli. Tiano, Exporters	Salonica.
Keun, Lavino & Co., Exporters	Smyrna.
Magnifico, E. A., Exporter	Smyrna.
Modiano, Saül Is., Exporter.	Salonica.
Iahiel, Isaac I., Exporter	Salonica.
Vafiadachi, M. & A., Exporters,	Smyrna.
Whittall & Co., J.W., Exporters, Kenadjian Han, Stamboul	Constantinople.
Wilkinson, James W., Exporter,	Smyrna.

Mother of Pearl.

Batarse, Issa, Importer & Exporter,	Bethlehem.
Pearl Waste Co., Exporters, 347, West Broadway,	New York, N.Y., U.S.A.

Motor Boats and Motors,

Aperguis & Co., N.A., Importers, 40, Rue de la Douane, Galata.	Constantinople.
Belart Lanz, F., Importer, Ihsan Bey Han, Stamboul, . .	Constantinople.
Chrissafidès & Georgiadès, Imp. Kutchuk Millet Han, Gal.	Constantinople.
Waterloo Gasoline Engine Co., Manufacturers	Waterloo, Iowa, U.S.A.
Wolverine Motor Works., Manufacturers.	Bridgeport, Conn., U.S.A.

Musical Instruments.

Starr Piano Co., Exporters	Richmond, Ind., U. S. A.
The Baldwin Co., Exporters	Cincinnati, Ohio, U. S. A.

Nails (Wire).

Essayan & Frères, Hagop, Importers, Sirkedji, 47, Stamb.	Constantinople.
Ourfalian & Bitchakdjian, Importers.	Mersine.
United States Steel Products Co., Exporters, 30 Church St.	New York, N.Y., U.S.A.

Nuts and Seeds.

Alexandrides, P. & N., Exporters,	Kerassund.
Barff & Co. Ltd., P.G., Exporters	Smyrna.
Bonja & Co., A., Exporters,	Aleppo.
Cacoulides, G.N., Exporter,	Trebizond.
Cacoulides, J.P.H., Exporter	Trebizond.

Elishaa, Nessim, Exporter,	Baghdad.
Fidao & Co., F., Exporters,	Smyrna.
Fils de Jacob Scialom, Exporters,	Salonica.
Guevchenian, H., Exporter,	Samsoun.
Habicht, Braun & Co., Hudson & Laight Sts.,	New York.
Hadjantony, Ant. B., Exporter	Smyrna.
Haldopoulos, N.P., Exporter,	Trebizond.
The Hills Bros. Co., Importers, Beach & Washington Sts.,	New York, N.Y., U.S.A.
Hochstrasser & Co., Exporters,	Trebizond.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul,	Constantinople.
Jaburg Bros., 1 & 3 Worth Street, Importers	New York, N.Y., U.S.A.
Kabbaz & Co., P.A., Exporters,	Aleppo.
Karamanoukian & Fils, Garouge, Exporters,	Aintab.
Keun, Lavino & Co., Exporters,	Smyrna.
Lemmi Frères, G., Exporters	Ordou.
Maghak, Fathalla D., Exporter	Baghdad.
Mahokian, A., Exporter	Trebizond.
Manachy, Lorenzo Y., Exporter	Aleppo.
Mitrani, Joseph, Exporter,	Adrianople.
Mumdjian Bros., Exporters	Trebizond.
Pisani, i Alex. C., Exporter	Kerassund.
Pisani, Geo. C., Exporter,	Kerassund.
Reggio, Abel, Importer, 105, Hudson Street	New York, N.Y., U.S.A.
Reggio & Co., Ant., Exporters,	Smyrna.
Scialom & Co., Albert, Exporters,	Salonica.
Spathopoulos Frères, P., Exporters,	Kerassund.
Spencer Importing and Trading Co., 163 Greenwich St,	New York, N.Y., U.S.A.
Stock & Mou' tain, Exporters, Korassandji Han, Stamboul.	Constantinople.
United Confectioners Supply Co., Importers, Greenwich Str,	New York, N.Y., U.S.A.
Warde, Naasan & Co., Exporters, (Apricot Stones)	Beirut.
Whittall, Saltiel Co., Exporters	Salonica.
Whittall & Co., C., Exporters	Smyrna.
Whittall & Co., J. W., Exporters, Kenadjian Han, Stamb.	Constantinople.
Wood & Selick, Importers, Dudson Duane & Thomas Streets	New York, N.Y., U.S.A.

Oils (Lubricating, etc.).

Aboaf & Co., A., Importers, P.O.B. 366	Cairo, Egypt.
Audi & Frères, S., Importers	Beirut.
Baldwin, Theo. A.,	Brussa.
Blockey, Cree & Co., Importers	Baghdad.
Bonja & Co., A., Importers	Aleppo.
Brazzafolli, Max, Importer	Mersine.
Chasseaud & Co., F.W., Importers, Kossova Han, Sirkedji,	Constantinople.
Chrissafidès & Georgiadès, Importers, Galata	Constantinople.
Cohen Mordoh & Cie., Importers	Salonica.
Frangakis, Ant. Ch., Importer	Aleppo.
Franghakis & Sinnossoglou, Importers	Adana.
Giraud, O., Importer, Agopian Han, Galata	Constantinople.
Hauser, Jean, Mgr. Société Anonyme pour l'Importation et l'Exportation, Importers, 8 Strada Lipsani	Bucharest, Roumania.
Lebet Frères & Cie., Importers, Mahmoudié Han, Stamb.	Constantinople.
Loutfalla, Georges, Importer	Adana.
Matteossian, Leon, Importer, Tevekel Han, Galata,	Constantinople.
Milischitsch, Ilija Importers	Belgrade, Servia.
Modiano, Joseph Is., Importer	Salonica.
Modiano & Cie., Levy V., Importers	Salonica.
Pharaon, Issa, Schoucair & Co., Importers Mineral Oils	Beirut.

Strick, Scott & Co., Importers	Baghdad.
Tasartes & Barzilaï, Importers, Tohafdjî Han, Stamboul	Constantinople.
Vacuum Oil Co., Exporters	Rochester, N.Y., U.S.A.
» » »	Cairo, Egypt.
» » »	Jaffa, Palestine.
» » »	Beirut, Syria.
Standard Oil Co., Exporters	New York, N.Y., U.S.A.
Vafiades, V., Importer	Trebizond.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople.
Zarifi, L., Importer, Agopian Han, Galata	Constantinople.

Olco Oil.

Amar & Cie., S., Importers, Validé Sultan Han, Stamboul	Constantinople.
Artus, Henri, Importer	Mersine.
Brazzafolli, Max, Importer	Mersine.
Cariciopoulo, Marc C., Importer, 12 Ibrahim Rifrat Han, Gal.	Constantinople.
Chachaty Bros., Importers	Mersine.
Chrissafidès & Georgiadès, Importers, Galata	Constantinople.
Cohen Mordoh & Cie., Importers	Salonica.
Coufopoulos. D. G., 25 Buyuk Millet Han, Galata,	Constantinople.
Eustathopoulo, Nap., Importer, Arnopoulo Han, 3,4, Stamb.	Constantinople.
Frankfort, M., 200, Produce Exchange,	New York N.Y., U.S.A.
Fulias & Cie., Importers, Abid Han, Galata.	Constantinople.
Hammer & Hirzel, Importers, Buyuk Yéni Han, Stamboul.	Constantinople.
Hug & Co., J., Importer	Cairo, Egypt.
Juda & Salmona, Importers.	Salonica.
Klonski, A. H., Importer.	Hebron.
Matteossian, Leon, Importer, Tevekel Han, Galata,	Constantinople.
Milischitsch, Ilija, Importer	Belgrade, Servia.
Mill, E. H., Mgr. Strong & Trowbridge Co., Galata,	Constantinople.
Mitrani, J.,	Adrianople.
Modiano & Cie., Levi V., Importers	Salonica.
Molho, Isaac, Importer.	Salonica.
Mumdjian Bros, Importers	Trebizond.
Navarro, Em. Is., Importers	Salonica.
Pharaon, Issa, Schoucair & Co., Importers	Beirut.
Sarantis Frères, Importers, 19, 20 Omar Abid Han, Galata,	Constantinople.
Scheffels, Otto, Importer, Elkiatib Han, Stamboul	Constantinople.
Seefelder, Hans, Importer	Salonica.
Sourlangas Fils, E. N., Importers, Stamboul	Constantinople.
Suflern & Co., Exporters, 90-96 Wall St.	New York, N.Y., U.S.A.
Tasartez & Barzilaï, Importers, Tohafdjî Han, Stamboul.	Constantinople.
Tiano, Henri, Importer	Salonica.
Xanthos, C., Importer,	Salonica.
Zelveian, M. & K. S., Importers	Mersine.
Zarifi, L., Importer, Agopian Han, Galata,	Constantinople.

Olives and Olive Oil.

Alazza, Dem. H., Exporter	Mitylene.
Barff & Co., Ltd., P.G., Exporters,	Smyrna.
Chamarakis, E. D., Exporter	Rethymno, Crete.
Coulevas, M. & A., Exporters	Piraeus, Greece.
Fidao & Co., F., Exporters.	Smyrna.
Keun, Lavino & Co., Exporters,	Smyrna.
Reggio & Co., Ant., Exporters,	Smyrna.
Whittall & Co., C., Exporters,	Smyrna.

Opium.

Barker Bros., Exporters,	Smyrna.
Chirinian, Raphael M., Exporter	Afion Kárahissar.
Fidao & Co., F., Exporters,	Smyrna.
Gulbenkian Bros. & Co., Exporters, Gulbenkian Han, Stamboul, Constantinople.	
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul.	Constantinople.
Ihmsen & Cie., Exporters, Rue Findjandjilar	Constantinople.
Keun, Lavino & Co., Exporters	Smyrna.
Lane, R. W., Exporter.	Smyrna.
Raftopoulo & Co., N. C., Exporter	Patras, Greece.
Reggio & Co., Ant., Exporters	Smyrna.
Scialom & Cie., Albert, Exporters	Salonica.
Scialom, Fils de Jacob, Exporters,	Salonica.
Topuz, Jean A., Exporter.	Salonica.
Whittall Saltiel & Co., Ltd., Exporters,	Salonica.
Whittall & Co., J. W., Exporters,	Constantinople.

Optical Goods.

Damiani, Barnabé, Importer,	Jerusalem.
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Otto of Roses.

Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul.	Constantinople.
Ihmsen & Co., Exporters, Rue Findjandjilar, Stamboul, .	Constantinople.
Mitrani, Joseph, Exporter	Adrianople.

Paper.

Albemarle Paper Manufacturing Co.	Richmond, Va., U.S.A.
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Paints, Enamels and Varnishes.

Blum & Levy, Importers,	Jerusalem.
Chrissafidès & Georgiadès Importers, Galata,	Constantinople.
Franghakis & Sinnossoglou, Importers	Adana.
Khabbaz & Co., Importers,	Aleppo.
Pecora Paint Co., Mfrs. & Exporters, 4th & Venango Sts.	Philadelphia, U.S.A.

Perfumery.

Economic Co-operative Society Ltd., Importers,	Constantinople.
Société Commerciale du Levant, Importers,	Salonica.

Petroleum.

Angelopoulo, George.	Piræus, Greece.
Crew-Levick Co., Land Title Bldg.	Philadelphia, U.S.A.
Florian, R., Str. Stavropoulos 6,	Bucharest, Roumania.
Lykiardopoulos Fils, A., Importers.	Mersine.
Philippou, A., Importer	Janina, Albania.
Vacuum Oil Co., Exporters,	Rochester, N.Y., U.S.A.
» » » Importers,	Jaffa.
» » » »	Beirut.
» » » »	Cairo, Egypt.
Standard Oil Co., Exporters,	New York, N.Y., U.S.A.

Physicians and Dentists.

Brautman, Sylvan, Physician and Dentist.	Salonica.
Malbon, C.F., Dentist, Rue des Petits Champs, 13, Pera, .	Constantinople.

Pianos, Piano Players, &c.

Baldwin Co., The Exporters	Cincinnati, Ohio, U.S.A.
Starr Piano Co., Exporters	Richmond, Ind., U.S.A.

Pistachio Nuts.

Barsamian, Hagop, Exporter	Aleppo.
Kabbaz & Co., P. A., Exporters	»
Mégarbané & Fils, Habib, Exporters	»
Obegi & Cie., Chas., Exporters	Aintab.

Pipes (Gas, Water, etc.)

Matteossian, Leon, Importer, Tevekkal Han, Galata . . .	Constantinople.
Scheffels, Otto, Importer, Elkiatib Han, Stamboul . . .	Constantineple.
United States Steel Products Co., Exporters, 30 Church St.,	New York, N.Y., U.S.A.
Werner, Albert, Importer, Arabian Han, Galata.	Constantinople.

Pipe Tools.

Reed Manufacturing Co., Exporters	Erie, Pa., U. S. A.
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Plumbing Fixtures.

Steinhauer & Co., Max, Importer	Cairo, Egypt.
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Playing Cards.

U.S. Playing Card Co., Exporters.	Cincinnati, Ohio, U.S.A.
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Printing & Printers' Requisites.

American Press	Beirut.
The Levant Herald	Constantinople.

Printing Paper.

Hammer & Hirzel, Importers, Bouyouk Yeni Han, Stamboul,	Constantinople.
Matteossian, V.H., Imp., American Bible House, Stamboul.	Constantinople.
Sarantis Frères, Importers, 19-20, Omar Abid Han, Galata,	Constantinople.

Pulleys & Pressed Metal Shapes.

American Pulley Co., The, Mfrs. & Exp., 29th & Bristol Sts.	Philadelphia, U.S.A.
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Pumps.

Altitzoglou Fils, J., Importers	Mersine.
Avedissian & Kechichian, Importers	Adana.
Flint & Walling Mfg. Co., Exporters	Kendallville, Ind., U. S. A.
Frangakis, Ant. Ch., Importer	Aleppo.
Franghakis & Sinnossoglou, Importers	Adana.
Loutfalla, Georges, Importer	Adana.
Matteossian, Leon, Tevekel Han, Galata	Constantinople.
Rumsey & Co. Ltd., Exporters	Seneca Falls, N.Y., U.S.A.
Southwork Foundry & Machine Co., Wash. Ave. & 5th St.	Philadelphia, U.S.A.

Railway Material

Baldwin Locomotive Works, Broad & Spring Garden Sts.	Philadelphia, U.S.A.
Brill Co., The J. G., 62 d St. & Woodland Ave.,	Philadelphia, U.S.A.
Essayan & Frères, Hagop, Importers, Sirkedji 46, Stamboul,	Constantinople.
Standard Steel Works Co., Tires, Wheels, etc., Morris Bldg.	Philadelphia, U.S.A.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople.

Razors & Blades.

Gillette Safety Razor, Ltd., 40-44 Holborn Viaduct. . . . London, England.

Road Making Machinery.

International Harvester Co., Ferdinandstr. 5, Hamburg 1, Germany.

Roofing

Barrett Mfg. Co., Exporters, Morris Bldg. Philadelphia, U.S.A.

Rubber Goods.

Varbetian, L. & L., Importers. Smyrna.
 Damiani, Barnabé, Importer Jerusalem.
 Etablissements Orosdi-Back, Importers, Constantinople.
 Hananel, N. B., Importer, Xanthopoulo Han, Stamboul. . Constantinople.
 Hindié Frères, Importers. Aleppo.
 Mertzanoff-Altiparmak, C. S., Importer, Taxim, Pera . . Constantinople.
 Quaker City Rubber Co., Mfrs. & Exporters, 629 Market St. Philadelphia, U.S.A.
 Scheffels, Otto, Importer, Elkiatib Han, Stamboul . . . Constantinople.

Safes.

Audi & Frères, S., Importers. Beirut.
 Frangakis, Ant. G., Importer Aleppo.
 York Safe & Lock Co., Exporters, 55, Maiden Lane. . . . New York, N.Y., U.S.A.

Saw Mill Machinery.

Farquhar, A. B., & Co., Exporters, Cotton Exchange Bldg., New York, N.Y., U.S.A.

Sesame Seed.

Cicurel, Vitalis A., Exporter Mersine.
 Simeonoglou, Aristidès, Exporter Adana.
 Whittall & Co., J.W., Exporters, Kenadjian Han, Stamboul Constantinople.

Sesame Seed Oil.

Naccache & Fils, Ibr., Exporters Mersine.
 Ourfalian & Bitchakdjian, Exporters. Mersine.
 Zelveian, M. & K., Exporters. Mersine.

Sewing Machines.

Kevork Skender, K. & D., Importers. Baghdad.
 Lambichi, M. E., Importer. Smyrna.
 Sadullah, R. Levy & Mandil, Imp., Mah. Pacha, Stamboul, Constantinople.
 Singer Manufacturing Co., Importers Constantinople.
 » » » » Cairo, Egypt.
 » » » » Beirut.
 » » » » Salonica.

Shipping & Shipping Agents.

Achaia S.S. Co., Ltd., Patras, Greece.
 Alevra, D. G. Smyrna.
 Algranti, Victor, Yeni Han, Sirkedji, Stamboul . . . Constantinople.
 Angelopoulo, George. Piræus, Greece.
 Anglo-American Nile Navigation Co., Cairo, Egypt.
 Archipelago American Steamship Co. Beirut.
 » » » » Constantinople.
 » » » » Smyrna.

Artus, Jean	Mersine.
Barff & Co., Ltd., P. G.	Smyrna.
Chamarakis, E. D.	Rethymno, Crete.
Cunard Steamship Co., Tchinili Rihtim Han, Galata, . . .	Constantinople.
Curmusi, Theo. N., Tchinili Rihtim Han, Galata, Agent for Austro-American S.S. Line & Achaia S. S. Co., .	Constantinople.
Eliades & Mouka,	Smyrna.
Farwagi, E., & Fils	Jaffa.
Fli Cauchi,	Salonica.
Grech, Alfred.	Dardanelles.
Hancock & Wood	Patras, Greece.
Hochstrasser & Co.,	Samsoun.
Hoffmann, S & W.	Belgrade, Servia.
Keubler, Jona.	Jaffa.
Khoury, G. & A., Farra	Beirut.
Laughton & Co., 42 Perchembé Bazar, Galata,	Constantinople.
Louisides & Co., P. J.,	Larnaca, Cyprus.
Mavrommati, André,	Mersine.
Maulwurf, E.,	Salonica.
Messageries Maritimes	Cairo, Egypt.
M. Mewes, General Agent for Norddeutscher Lloyd, Rue Charab Iskelessi, 7-9, Galata	Constantinople.
Molho, Isaac,	Salonica.
Nahama & Co.,	Salonica.
Petsaly, S.	Alexandria, Cairo & Port-Said, Egypt.
Philippou, A.,	Janina, Albania
Phostiropoulo Frères,	Trebizond.
Rees & Co., Ltd., T. Bowen,	Smyrna.
Reppen, Theo., Arabian Han, Galata.	Constantinople.
Schenker & Co,	Belgrade, Servia.
Seager & Co., Walter, Tchinili Rihtim Han, Galata, . . .	Constantinople.
Strick, Scott & Co., Ltd	Constantinople.
Theodoridi & Co.	Braila, Roumania.
Turnbull, Jr., & Somerville,	Valetta, Malta.
Vandegrift & Co., F.B., 15-25 Whitehall St.	New York, N.Y., U.S.A.
Whittall & Co, J. W., Kenadjian Han, Stamboul	Constantinople.
Whittall & Co., C.,	Smyrna.
Yannoulato, Ant. G., Abid Han, Galata,	Constantinople.

Shoe Polishes (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters.	Rochester, N.Y., U.S.A.
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Silicate of Soda & Heavy Chemicals.

Philadelphia Quartz Co., Exporters, 121 S. 2 d St.	Philadelphia, U.S.A.
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Silk.

Belart Lanz, F., Exporter, Ihsan Bey Han, Stamboul, . .	Constantinople.
Fulias & Co., Exporters, Abid Han, Galata	Constantinople.
Mitrani, Joseph, Exporter,	Adrianople.
Sayègh & Fils, A. P., Exporters,	Alexandretta.

Silk Goods.

Maghak, Fat. D., Importer	Baghdad.
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Silver Ware.

Kouroubalekian, Kh., Importer, Buyuk Tunnel Han, Galata, .	Constantinople.
Melki & Menassah, Importers	Beirut.

Skates (Roller and Ice).

Samuel Winslow Skate Manufacturing Co., Exporters. . . Worcester, Mass., U.S.A.

Skins, Hides and Furs.

Abdul Kader El-Khedery, Exporter, Baghdad.
 Apikian & Co., Exporters, Baghdad.
 Arsen & Co., A.G., Exporters, Gulbenkian Han, Stamboul Constantinople.
 Austro-Oriental Trading Co. Ltd., Exporters, Baghdad.
 Berk, Pütman & Co., Exporters Baghdad.
 Blattner, Andrew Constantinople.
 Chachaty Frères, Exporters. Mersine.
 Coenca Frères, Exp., 38 Ave. de la Sublime Porte Stamb. Constantinople.
 Essefian, Parsegh G., Exporter, Sirkedji, Stamboul, . . . Constantinople.
 Fresco, Fils d'Aslan, Exporters, Manoukian Han, 15, Galata Constantinople.
 Gelat, Elias Thomas, Exporter (Sheep & Goat) Jerusalem.
 Hannania & Son Showa, Joseph, Exporters Baghdad.
 Hecht, Emil, Importer & Exporter, Angora Han, Stamboul, Constantinople.
 Ihmsen & Co., Rue Findjandjilar, Stamboul Constantinople.
 Jeboury, Beythoum, Exporter, Baghdad.
 Klonski, A. H., Exporter, Hebron.
 Langridge, F.F., Exporter, Baghdad.
 Lynch & Co., Steven, Exporters, Baghdad.
 Mahokian, A., Exporter. Trebizond.
 Manuelian, H., & Co., Exporters Mersine.
 Maulwurf, E., Exporter, Salonica.
 Messayeh, Joseph J., Exporter, Baghdad.
 Modiano, Saul Is., Exporter, Salonica.
 Nemli Zadé Frères, Exporters. Trebizond.
 Oriental Skin Co., Exporters, Khorassandji Han, Stamboul, Constantinople.
 Pesnikidis, P., Exporter Salonica.
 Sarfati, Joseph, Exporter, Rezvan Han, Stamboul, . . . Constantinople.
 Schamasch, Gourgie & Co., Exporters Baghdad.
 Stock & Mountain, Exporters, Khorassandji Han, Stamboul, Constantinople.
 Stone, Timlow & Co., Boston, Mass., U.S.A.
 Wolfner, Joseph, Exporter Belgrade, Servia.
 Xanthos, C., Exporter, Salonica.

Soap.

Errera, Isaac G., Importer, Salonica.
 Loir, Edouard, Importer Beirut.
 Modiano Frères & Fils, Isaac, Importers, Salonica.
 Modiano & Co., Levy V., Importers, Salonica.
 Procter & Gamble Co., Manufacturers Cincinnati, O., U.S.A.

Sporting Goods.

Mertzanoff-Altiparmak, C. S., Importer, Taxim, Pera . . . Constantinople.

Starch.

Corn Products Refining Co., National Starch Co., New York, N.Y., U.S.A.
 Errera, Isaac G., Importer, Salonica.
 Gilchrist Walker & Co., Galata, Constantinople

Stationery & Office Supplies.

Economic Co-operative Society Ltd., Importers, Constantinople.
 Mann Co., Wm., Exporters, 329 Market St. Philadelphia, U.S.A.

Matteossian, V.H., Importer, American Bible House, Stamb.	Constantinople.
Modiano Frère & Fils, Isaac, Importers,	Salonica.
Siev Bros., Merchants,	Jerusalem.
Société Commerciale du Levant, Importers,	Salonica.

Sugar.

Wm. Hills, Jr. & Co., Importers,	Bassorah.
Mumdjian Bros., Importers,	Trebizond.

Suit Hangers

West Electric Hair Curler Co., 45 S. Front St.	Philadelphia, U.S.A.
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Tallow.

Goldenberg & Fils, David.	Braila, Roumania.
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Telegraph Service.

Western Union Telegraph & Cable Company,	New York, N.Y., U.S.A.
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Telephone Supplies.

The Bell Telephone Mfg. Co.,	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St.	New York, N.Y., U.S.A.

Tents.

Baker, Geo. & A., Importers, 370 Grande Rue de Péra . .	Constantinople.
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Tobacco.

Adamopoulo, A.C., Exporter,	Smyrna.
African Cigarette Co., Ltd., The, Exporters, 8 A Lycourgos St.	Athens, Greece.
American Tobacco Co.,	Salonica.
American Tobacco Co.,	Smyrna.
Coenca Frères, Exp., 38 Ave. de la Sublime Porte Stamb.	Constantinople.
Nemli Zadé Frères, Exporters,	Trebizond.
Oriental Tobacco Trading Co., Ltd., Exporters,	Salonica.
Pesnikidis, P., Exporter	Salonica.
Pirocacco, Christo, Exporter,	Smyrna.
Serefas, D., Exporter,	Salonica.
The Surbrug Co., Importers	New York, N.Y., U.S.A.

Tools.

Disston & Sons, Henry, P.O.B 1537.	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts. Files & Rasps	Philadelphia, U.S.A.

Tourist Agencies.

Anglo-American Nile Navigation Co.,	Cairo, Egypt.
Cook & Son, Thos..	Constantinople.

Turkish Delight.

Sellar & Co., A.W., Exporters, Altiparmak Han, Stamboul.	Constantinople.
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Typewriters and Supplies.

Abramovitz, Leon P., Calea Moslior, 80	Bucharest, Roumania.
Edwards & Sons, Importers, Dilsiz Zadé Han, Stamboul, .	Constantinople.
Kouroubalekian, Khosrof, Importer, Buyuk Tunnel Han, Galata	Constantinople.

Lambichi, M.E., Importer,	Smyrna.
Monarch Visible Typewriter Co., Ltd., 165 Queen Victoria St.,	London, E. C., England.
Nowill & Co., Sidney, General Agents for Turkey of the Remington Typewriter Co. of New York, Kevork Bey Han, Galata	Constantinople.
Remington Typewriter Co.,	New York, N. Y., U. S. A.

Umbrellas.

Trad, P & M., Manufacturers	Beirut.
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Undertakers.

Rubin, Samuel	Jerusalem.
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Valonia.

Whittall & Co., Exporters	Smyrna.
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Ventilation (in Fire-Proof Buildings.)

David Lupton's Sons Co., Allegheny Ave., & Tulip St. . .	Philadelphia, U. S. A.
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Watches.

Keystone Watch Case Co, Exporters, Pickhuben, I . . .	Hamburg, Germany.
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Wind Mills.

Flint & Walling Mfg. Co., Exporters.	Kendallville, Ind., U. S. A.
Schapira, J. M., Importer, 10 Colocotroni St.,	Athens, Greece.

Wines and Liquors.

Abdulkader El-Khederi, Exporter,	Baghdad.
Audi & Frères, S., Importers.	Beirut.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata.	Constantinople.
Cambas, André P., Manufacturer & Exp. 10 Rue Philhellènes	Athens, Greece.
Enriquez, Clement, Importer,	Baghdad.
Wm. Hills Jr., & Co., Importers	Bassorah.
Jeronimides, A. D.	Cairo, Egypt.
Navarro & Mijan, Importers,	Salonica.
Reggio & Co., Ant., Importers,	Smyrna.
Sadullah, Robt. Levy & Mandil, Importers, Stamboul, . .	Constantinople.
Schamasch, Gourgi & Co., Importers,	Baghdad.
Rothschild, Zalel, Importer,	Jerusalem.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters, 30 Church St.	New York, N. Y., U. S. A.
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Wool and Mohair.

Arsen & Co., A. G., Exporters, Gulbenkian Han, Stamboul,	Constantinople.
Asfar & Co., Pressing Factory and Exporters	Baghdad.
Artus, Henri, Exporter	Mersine.
Austro-Oriental Trading Co. Ltd., Exporters	Baghdad.
Barsamian, Hagop, Exporter	Aleppo.
Berk, Püttmann & Co., Exporters	Baghdad.
Blockey, Cree & Co., Exporters	Baghdad.
Chachaty Frères, Exporters.	Mersine.
Coussa, Armand, Exporter	Aleppo.
Elishaa, Nessim, Exporter	Baghdad.
Elowe, Raphael J., Exporter	Baghdad.

Forino Co., Importers, 143, Federal Street	Boston, Mass., U. S. A.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata	Constantinople.
Gulbenkian Bros. & Co., Exporters, Stamboul	Constantinople.
Hecht, Emil, Exporter, Angora Han, Stamboul	Constantinople.
Hindie, Elias, Exporter	Aleppo.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul	Constantinople.
Ihmsen & Co, Rue Findjandjilar, Stamboul	Constantinople.
Jeboury, Beythoum, Exporters	Baghdad.
Keun, Lavino & Co., Exporters,	Smyrna.
Klonsky, A. H., Exporter	Hebron.
Lavino & Co., A., Exporters	Smyrna.
Lemmi Frères, G., Exporters	Ordou.
Langridge, F. F., Exporter	Baghdad.
Lynch & Co., Stephen, Exporters, Baghdad	Baghdad.
Marcopoli & Co., V., Exporters	Aleppo.
Manachy, Lorenzo Y., Exporter	Aleppo.
Manuelian, H., & Co, Exporters	Mersine.
Maulwurf, E., Exporters	Salonica.
Mégarbané & Fils, Habib, Exporters	Aleppo.
Messayeh, R. D., Exporter	Baghdad.
Modian, Saül Isaac, Exporter.	Salonica.
Obégi & Co., Chas., Exporters	Aintab.
Oriental Skin Co., Exporters, Khorassandji Han, Stamboul	Constantinople
Pesnikidis, P., Exporter	Salonica.
Sarfati, Joseph, Exporter	Salonica.
Schamasch, Gourgie, & Co., Exporters	Baghdad.
Serefas, D., Exporter	Salonica.
Stock & Mountain, Exporters, Khorassandji Han, Stamboul.	Constantinople.
Stone, Timlow & Co.,	Boston, Mass., U. S. A.
Warde, Naasan & Co., Exporters	Beirut.
Whittall & Co., J. W., Exporters	Constantinople.
Zelveian, M. & K. S., Exporters	Constantinople.

Woollen Goods.

Elkiatib, Salim, Importer, Elkiatib Han,	Constantinople.
Schuep & Co., Importers.	Aleppo.

List of Non Classified Members.

Aaronsohn, Aaron, Agricultural Experiment Station	Haifa,
Banning, Hubert, Asmali Mesdjid 35, Pera	Constantinople.
Bowen, Marcellus, Agent, American Bible Society	Constantinople.
Brill, A.	Jaffa.
Calvert, F. R. J.	Dardanelles.
Chester, A. T., Ottoman-American Development Co.	New York, N. Y., U. S. A.
Damon, Theron J., Journalist.	Constantinople.
Davis, D. Alton, Sec'y Y. M. C. A., American Bible House	Constantinople.
Doucarelis, Aristides M.,	Mitylene.
Efstratiou, Apostolos, English Stores Proprietor	Mitylene.
Heizer, Oscar S., American Consular Service	Constantinople.
Hill, Arthur E., Mgr. Standard Oil Co..	Salonica.
Horton, George, American Consular Service	Smyrna.
Jackson, Jesse B., American Consular Service	Aleppo.
Jewett, Milo A., American Consular Service	Kehl, Baden, Germany.
Keller, Theodor S., Mgr., Fulias & Co., Rue Xenophon	Athens, Greece.

Lapin, Aaron	Jaffa.
Lapin & Hurwitz	Jaffa.
Macdonald, P. N., Vacuum Oil Co.,	Cairo, Egypt.
Masterson, William W., American Consular Service	Harput.
Memminger, Lucien, American Consular Service.	Paris, France.
Morgan, Alfred L., Professor, Robert College	Constantinople.
Moussa & Co., Selim,	Jaffa.
Murray, Wm. E., American College for Girls	Scutari, Constantinople.
Nathan, Edward I., American Consular Service	Karachi, India.
New London Business Men's, Association.	New London, Conn., U. S. A.
Odell, Ralph, M., U. S. Commercial Agent	Washington D.C., U.S.A.
Peet, W. W., Treasurer, American Missions.	Constantinople.
Ravndal, G. Bie, American Consular Service	Constantinople.
Sassoon & Co., David	Baghdad.
Schulz, Walter H., American Consular Service	Aden, Arabia.
Summers, Maddin, American Consular Service	Belgrade, Servia.
Supplee, Wm. W., 4102 Walnut St.	Philadelphia, U.S.A.
Ward, William E.D., American Consular Service	Harput.
Wortham, Richard G., American Tobacco Co..	Salonica.

Summary of Members by Districts.

Aden	1	France.	1
Adrianople	1	Germany.	2
Afion Karahissar	1	Harput.	2
Albania	2	Jerusalem	25
Aleppo.	25	Konia	1
Alexandria	4	Malta	1
Athens	11	Mersine	21
Baghdad	25	Mitylene	8
Beirut	30	Patras	6
Brussa.	1	Roumania	5
Bulgaria	2	Salonica	56
Cairo	26	Servia.	7
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