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# Levant Trade Review

PUBLISHED BY THE  
American Chamber of Commerce for the Levant.



## An Appreciation by "THE ORIENT"

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*In "THE ORIENT" for December 10th, 1919, appeared the following editorial appreciation of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT.*

All Americans in the Near East have a right to be well satisfied with the progress made by the American Chamber of Commerce for the Levant, and with the energy it has again been evincing since the armistice. Several years of activity have at length begun to bear fruit on both sides of the ocean. Firms in America have seen a vision of the possibilities of commerce between East and West, and have sent out quite a few representatives who have begun operations on a larger scale than ever for American trade. The plan suggested in this issue, of a Levant House to be established in New York, will certainly draw attention anew to the important possibilities in this direction; it will also serve as a centre for all persons already interested in the Near East, both in a business way and for social purposes. Those who spent any time in or near New York during the war remember with pleasure the gatherings from time to time in the "Constantinople" restaurant on 24th Street, with the good fellowship and the exchange of news that all valued so highly. Such a gathering place of a more official and pretentious sort will be much more attractive and valuable. When the American Chamber of Commerce for the Levant has established this Levant House, and the American Bank in Turkey and the direct line or lines of steamers from New York or other ports to Constantinople and Smyrna, then people will begin to realize what an immense amount of energy has been expended on the pushing of American trade relations with the Near East, and to what good purpose.



## THE "LEVANT HOUSE" MOVEMENT

(*"The Orient"*, December 10, 1919)

At the suggestion of Mr. Ravndal, American Commissioner and Consul General in Constantinople, and honorary President of the *American Chamber of Commerce for the Levant*, the latter organization has undertaken to organize a movement in the United States which, it is believed, will contribute materially towards bringing America and the Near East closer together in the bonds of commerce and culture. It is contemplated to crystallise this "rapprochement" in a LEVANT HOUSE to be founded in the metropolis of the United States along the lines of policy pursued in the establishment and maintenance of the "India House", one of the most historic Clubs in New York City.

The relations between the United States and the countries whose shores are washed by the Eastern Mediterranean and the Black Sea date back to the earliest days of American history. Records exist of a visit on the part of the S. S. "Mayflower" to Alexandretta in the 17th century, i.e. a long time before American independence was achieved. American merchants had dealings with the Levant during the Colonial period, and "Levant House" historians will herein find material for fascinating chronicles. In the days of George Washington, the grandfather of Mr. J. D. Langdon, an esteemed American business man in Smyrna of the present day, appeared in these waters and became one of the pioneers of the Boston-Smyrna trade. During 1810 twenty American vessels were to be seen lying in the Smyrna harbor. In 1819 the first American missionaries arrived in these parts, inaugurating the great philanthropic work which stands to America's everlasting credit in the Near East. American commercial and educatio-

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nal enterprises in the Levant were rendered possible by the defeat of the Barbary pirates which forms such a picturesque chapter in American annals. American relations with the British Levant Company present features of interest, so also the attitude of the Ottoman Government towards America during the Civil War. The important services rendered to Egypt by American ex-officers of the Southern confederacy have received but scant attention in public print. America's contribution to the advancement of civilization among Egyptians, Arabs, Armenians, Turks, Greeks, and Bulgarians deserves to be commemorated. This task of bringing into the light of day the connections between America and the Near East in the early days would be assumed by the proposed Levant House in New York. Literary research and lectures upon this topic would be actively encouraged.

The Levant House, besides cultivating traditions of this sort, would gather within its walls for social intercourse, for various kinds of conferences, for meetings on commercial, financial and maritime subjects with special reference to the United States and the Near East, all men of good standing from both sides whose achievements or efforts would seem to entitle them to recognition.

In the Levant House there would be a Secretary one of whose duties it would be to keep in close touch with the field and especially with the *American Chamber of Commerce for the Levant* whose agent in America he would be. As such he would furnish reports for publication in *THE ORIENT* and in the *Levant Trade Review* on American financial and commodity markets and otherwise act as an intermediary between East and West.

In order to carry out this Levant House idea whose realization is cal-

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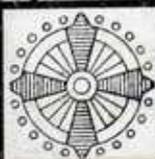
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culated to prove of vast benefit to the countries concerned, The *American Chamber of Commerce for the Levant* has named, partly among its officers and "Directors at Large", a group of active business men in the United States to whom it has entrusted the mandate of carrying the LEVANT HOUSE scheme into execution. These gentlemen are:

C. E. Lydecker, Ralph Milton Odell, Edw. Neville Vose, Lucien Irving Thomas, Edw. Ewing Pratt, E. C. Porter, H. M. Hitchcock, H. M. Day, and Harold Hoskins of New York City; Herbert Adams Gibbons of Princeton, W. T. Ellis of Philadelphia and Luther Fowle of Boston.

It is believed that the movement will be commensurately pushed by these gentlemen and that gentlemen like Cleveland H. Dodge, James A. Farrel, Arthur B. Farquhar, E. H. Huxley and C. H. Minor, life members of the American Chamber of Commerce for the Levant; Henry Morgenthau, Abram I. Elkus and William, C. Redfield, honorary members of the said Chamber, and many other public-spirited Americans possessing affiliations with the Near East will join in founding America's LEVANT HOUSE.

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## Opportunities for American Trade in the Near East.

Address of Lewis Heck, American Consular Service, Washington, Vice-President of the *American Chamber of Commerce for the Levant*, before the *American Manufacturers Export Association*, New York, October 16, 1919.

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Before the war there was no other region of equal extent anywhere in which the American business world in general, and especially exporters, displayed so little direct interest as in the Near East or Levant, these two terms being used to designate the region covered by the countries surrounding the eastern Mediterranean, Aegean and Black Seas, from Egypt to Serbia, and from Greece to Persia. In other than commercial lines there has been for considerably more than half a century a wide and varied range of American activities in many of these countries, but it has been devoted almost exclusively to missionary, educational, and philanthropic enterprises and institutions.

The fact that American undertakings of this nature were not combined with equally energetic attempts to gain political advantages in that part of the world was long looked upon with suspicion by the various European nations and by the local population, who asked what America could possibly want, and what she could have as her ulterior motive in spending such large sums of money without apparently trying to obtain anything material in return. The answer to these questionings has at last been made clear to the peoples of Europe and the Near East, who now perceive from our attitude during and since the war that we have no hidden selfish motives; that we have at heart been animated with a desire to help rather than to acquire; and that all we ask is to have a fair chance to carry on our normal and ordinary activities as a great exporting nation under equal terms and in peaceful conditions.

Nowhere has the general recognition of this attitude of the United States been more general, and more genuinely convinced, than in the Near East. America is today a word to conjure with throughout Turkey and in many other regions. Upon the well laid foundations of American educational and philanthropic efforts has been built up a structure of faith in the benevolent intentions of America and of Americans: of confidence in our dealings and integrity; and of an intense desire to benefit from the moral prestige and commercial and financial strength of the United States.

Any European power would be ready and eager to make

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serious sacrifices in order to have produced among the peoples of the Near East a like confidence and trust in it, and would waste no time in deriving all possible advantages from such a favorable attitude, but so far we have done almost nothing to profit from the very real opportunity that thus presents itself.

In addition to the many thousands of men and women who have been educated in American schools and colleges in the Near East, and the more numerous thousands who have been aided directly or indirectly by American philanthropy and charity in times of direst need, we must also take into account the hundreds of thousands of emigrants from the Near East who have come to this country and found a home and achieved prosperity. The ties thus formed should not be overlooked in any survey of the possibilities of the Levant for the American business man. My own experience has been that to no other peoples does America and their connection with America mean more than to the Greeks, Armenians, and Syrians who have come to this country—perhaps because of the great contrast between what they left behind in some of their old homes and what America had to offer them.

It is because America has so real and favorable a significance to the peoples of the Near East that we have heard so much of their desire for an American mandate, or for some sort of American aid and control. Besides our manifest freedom from any selfish territorial ambitions, they recognize that we could and would do more for them than any other great power, and trust in us to stand by the terms of our contract, especially as to withdrawal after a fixed period. Their conviction that their own selfish interests—for, after all, that is what they are looking to—would best be served by American aid and control is no small compliment to us.

Before the war United States bought from the Near East some fifty million dollars worth of goods, principally raw materials such as cotton from Egypt; tobacco, wool, mohair, skins, opium, rose oil, licorice root, dried fruits and nuts, etc, from Turkey; skins and coffee from Aden, dried fruits, cheese, olive oil and tobacco from Greece; copper and plum jam from Serbia; rose oil and tobacco from Bulgaria; reclaimed rubber and wool from Odessa; licorice root, wool, manganese, and hardwoods from Batoum. The manufactured goods consisted of carpets and rugs, laces, and curios, etc, and represented only a small proportion of the total. In general, the region we are considering is agricultural and pastoral rather than industrial, and there is but relatively slight industrial development in any of these countries, so that for many years to come they will have to import

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manufactured and finished merchandise and will not have much in these lines to offer for sale in other countries. Their climates and soils enable them to produce better than elsewhere certain staple articles for which there will always be a demand in western Europe and the United States, and they will have their natural products to offer in exchange for their importations of finished commodities, until such future time as their own domestic industries shall come to a greater degree of production and variety.

For this reason the countries of the Near East offer a permanent field for the sale of the products of industry and manufacture, the value of which has always been fully recognized by our main competitors in Europe, although we have often overlooked it because of its distance and of relatively larger markets elsewhere. Nevertheless, a portion of the world which annually imported some \$550,000,000 worth of foreign goods before the war is worthy of closer study now that our exporters have waked up and are both ready and eager to really go after a fair share of this trade, instead of waiting till some small share of it comes to them of its own accord.

On the export side, we sold to all the Near East, including southern Russia, goods to a value of between ten and twelve million dollars per annum before the war. A large proportion of this total consisted of mineral, animal and vegetable oils; textiles played a smaller and decreasing part, as we had had to give way to more active British and Italian competition. We had some small business in leather and hides, shoes, rubber overshoes, typewriters and supplies, agricultural machinery, the better grades of tools, and certain American specialties, but in the principal staples which form the bulk of any real volume of trade we had almost no share, in spite of the fact that for the exports of Turkey we were the second best customer next after Great Britain, and also bought the second largest share of Egypt's principal crop. The heavy trade balance against us was paid for by remittances from immigrants to their home folks; by sums expended for American schools, missions, and colleges, etc; by tourists' expenditures, for many thousands of them annually visited Egypt, Palestine and Constantinople; and by financial adjustments through European countries. These remittances and expenses of course increased our debt to the Near East, but hereafter we should be able to exchange an increasingly larger volume of our own products for the goods we buy.

The American flag was almost never seen, except on occasional war vessels or yachts, or, for a time, on a locally owned line of small steamers which were no credit to the flag. There were no American

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banking or credit agencies; no permanent American newspaper correspondents; and no central organization or Chamber of Commerce until 1911, when principally through the initiative and efforts of our present Consul General at Constantinople, Mr. G. B. Ravndal, the American Chamber of Commerce for the Levant was started on its successful career, its membership today being well over 600 firms and individuals, the greater part of whom are located in the commercial centers of the Levant.

During the war, and even before we came into it, all business transactions with Turkey and most of the Balkan Peninsula were at a standstill, unless we count the sale by the American Embassy at Constantinople of dollar exchange to an amount of more than ten million dollars to provide funds for relief and charitable payments of all sorts. Of this sum, several million dollars were furnished by the Entente Governments whose interests in Turkey were being looked after by American diplomatic and consular representatives; several million dollars were covered by funds deposited with the State Department for payment to individual beneficiaries in Turkey; the balance represented the funds of relief organizations such as the American and Syrian Relief Committee, the Joint Distribution Committee of the Jewish charitable organizations, etc. etc. The sale of this volume of dollar exchange did much to accustom local merchants and bankers to closer dealings with the United States and also helped to establish credits in this country which have been and are being used to purchase American goods.

Egypt and Greece were the only two countries in our field which were enabled during the war to maintain and develop their trade relations with the United States. Both have prospered in many ways since 1914, so that today the Greek currency is almost at par, better than that of any other country on the Entente side, and higher than for most of the neutral countries of Europe. The situation of Egypt is likewise strong, although somewhat affected by the agitations of last winter and wide spread labor troubles.

Exports from this country to Greece jumped from \$1,123,511 in 1913-14 to \$23,449,975 in 1914-15, and to slightly over \$ 31,000,000 in 1915-16. There are few countries which show a like increase during the war. In the fiscal year ending June 30, 1914, we shipped to Egypt goods to an amount of \$1,930,106. In 1916-1917 our total exports to Egypt were \$11,933,166. These two countries bought from us in 1916-17 more than three times as much as the entire Near Eastern field in 1913-1914.

With Greece we have special ties, there being more Greeks in

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the United States today than in any other country foreign to Greece except Turkey. In Egypt we have the advantage of being a large purchaser of cotton, Egypt's most important product, and for political reasons Americans have been and still are very popular. Germany was beginning just before the war to acquire a large portion of Egypt's import trade, while we were still neglecting that market. With the increased prosperity and purchasing power of the country combined with a higher standard of living and a sound credit situation, there is no reason why the United States cannot continue to have a larger share in Egypt's trade, always making allowance for the fact that Britain's policy towards her trade rivals in Egypt will probably not be so liberal as it was before the war.

These two countries having thus been in close contact with American export trade in recent years, we shall not go into further details in regard to their markets, but will rather examine the countries with which we had almost no commercial intercourse during the war. Turkey, or the Ottoman Empire, is perhaps the country which holds out to us the most interesting possibilities, because of its uncertain and problematical future; its present state of complete liquidation based on the rooting up during the war of Entente trade connections, and the expulsion of all Germans and Austrians since the armistice, making the present a period for the formation of new connections and establishment of trade relations on a new basis; because of its great potential wealth and resources, making it the largest undeveloped area of such wealth within easy reach of Europe; and because of its present friendly and cordial attitude towards America and American goods.

For the few years before the war we bought from Turkey about \$22,000,000 worth of goods each year, of which tobacco represented about half of the total. We sold, on the other hand, not more than an average of \$3,500,000 per annum. The principal American establishments in Turkey were educational and missionary. Next to the French, whose religious orders have been engaged in missionary and educational activities in Turkey since the days of Louis XIV and longer, there were more American schools, missions and colleges than of any other nationality, ours outnumbering all the others put together except the French. We also have the most prominent and conspicuous colleges, such as the University at Beirut, Robert College and the Girls College at Constantinople, the International College at Smyrna, and several large and admirably conducted institutions in Egypt. In almost every city of importance in Asia Minor and Syria the traveler who approached it was likely

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to see a large and well constructed group of buildings, standing out among the rest of the city, and upon inquiry he would be told that these buildings belonged to the Americans. Hospital and medical activities were among the main features of missionary work, and were badly needed in a country where extreme ignorance prevailed and doctors were few and unskilled. In more recent years other practical lines have been taken up, so that today Robert College has the first real school of engineering in Turkey, and plans are ready for agricultural courses for both Robert College and the University at Beirut as soon as conditions permit their execution.

Besides the schools and colleges, we had the buying agencies of the various American tobacco companies and the MacAndrews & Forbes Co; the selling and production agencies of the Standard Oil Co. of New York and the Vacuum Oil Co.; and the omnipresent and widely extended organization of the Singer Sewing Machine Co. Beyond these principal concerns there were very few that were distinctly American in character. There would be occasional visits from American business men who happened to go to Turkey; or, on one special occasion in recent years, there was the attempt to obtain a concession for a 1200 mile railway known as the Chester project, which was designed to open up valuable mineral regions, and for which a total investment of \$100,000,000 was planned. This scheme was defeated in 1911 after a hard fight, principally by German opposition, but the need for such a road still exists, and had it been constructed before the war, the strategic position of Turkey against the Russian armies in the Caucasus would have been vastly stronger.

Last winter after the signing of the armistice and the subsequent lifting of the blockade against Turkey in February, the United States was the first country to do a large business at Constantinople. American flour was at once put on the market and brought the cost of bread down to forty per cent. of what it had been, besides vastly improving the quality. American flour was displayed in all the grocery shops of the city, American flags being stuck in each sack with the reduced price prominently marked. Can you imagine a better form of advertisement for America in a hungry and war-starved city? The same thing was done with condensed milk, and America got full credit of having broken the hold of the food speculators and profiteers, with whom Constantinople was probably more generously supplied than any city any where. Yet, in order to carry out the distribution of these American goods sent in by Mr. Hoover's administration, we had to have recourse to a

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British firm and a British bank, as there were no American concerns which could handle the proposition.

Then came the arrival of some 350 workers belonging to the American Committee for Relief in the Near East, with which you are doubtless familiar, and which most of you have probably helped to carry on its wonderful work. This sent American stock up a few notches higher. Finally, in recent weeks the American section of the international mandate commission under Charles R. Crane and Dr. Henry King, of Oberlin College, came to Constantinople, and gave the various races and religions a full chance to state their national hopes and aspirations—still another factor in favor of the high opinion of America's fairness and impartiality, and her desire to secure a just and permanent settlement of the vexed problems of the Near East.

Side by side with these activities, ordinary trade has grown up on a much larger scale than ever before. The American ships which brought the flour to Constantinople, Bulgaria, and Roumania were available for taking back large quantities of Turkish goods that were awaiting shipment. In a couple of months more than ten million dollars worth of goods were thus shipped, in some cases none too wisely, for tobacco and opium soon were largely overstocked in this country. Many of these shipments were made by new firms which had never dealt with this country and were consigned to banks. But in almost every instance the proceeds were intended to be used for the purchase of American goods.

Today we have frequent and regular direct steamers, something we have never had in the past in the Near East. The food administration ships showed the American flag in a few months more often than it had been seen on American merchant vessels in the past 30 years. Now you can see in the shipping lists in this city that three or four vessels are leaving each month for Constantinople and other Levant ports. Before the war we had to depend almost entirely upon shipments broken at English, French, German, Italian, or Austrian ports, usually with long delays and hard treatment of the goods shipped, especially of such articles as cotton seed oil. With direct shipping and American banks in the Near East, combined with the new spirit and vision of the American exporter, there is no reason why in the future we cannot gain and hold an export trade approximating what we buy from the Levant.

In recent months exports to Turkey have been almost entirely staple articles for immediate consumption, combined with a few special lines such as automobiles, trucks, etc. The time has not yet

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come to stock up on a large scale in the goods that will be needed when there is a resumption of normal life throughout the country and the question of domestic transportation can again be met. But now is the time to make preparations for the greater demand and volume of trade that will follow the restoration of peace conditions in Turkey. That this fact is appreciated is shown by the gratifying number of large American houses which have sent or are sending their own representatives to the Levant, and also by the much larger numbers of British, French, and Italian, and even Japanese business men who have gone there in recent months. A Japanese delegation of thirty members was recently at Constantinople, and Japanese cotton goods were the first to be imported last March.

As Turkey offers today the largest unsatisfied market in the Near East we shall give a few details concerning the plans of our competitors towards gaining and holding the trade of the country. Until peace with Turkey is signed no Germans or Austrians can return there, so that for the immediate present they need not be taken into consideration, but we must not allow ourselves to believe that the Germans, who had devoted so much of their energy towards acquiring first place in Turkey, will allow themselves to be easily ousted, even although the terms of the armistice have been a hard blow to their plans. Their banks are closed, their railways under other control, and their nationals expelled from the country, but their business interests still have strong roots there which will form a strong basis for future operations.

The nucleus around which center new British plans to expand their interests in Turkey is the British Trade Corporation and its subsidiaries, notably the Levant Co., Ltd., a revival of the old name. This concern has acquired a controlling interest in the largest British trading house in Turkey, in the only British bank, and is closely affiliated with several of the larger native firms. It plans a wide extension of its business activities beyond purely commercial lines, and expects to have a hand in the development of the mineral and other resources of the country. Another large British syndicate including several established British firms in Constantinople has been formed and also has some American connections. The head of the Levant Co. has been back at Constantinople since December, and he as well as other British firms have the advantage of the long-established trade and banking connections with Great Britain, and of all the machinery of world trade which the United States has not yet developed in many foreign countries.

The development of the oil fields of Mesopotamia will be almost

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entirely in British hands if present plans go through without modification. These fields, combined with those of Persia and probably of Arabia, will be among the richest in the world, and only a few weeks ago a British financier predicted that within a short time the greater portion of the world's production of oil would be under British control.

The French have also long-established connections and large investments in Turkey, especially in the debt of the government and railways, public works, etc. Their general commerce was not in a very flourishing condition just before the war, but they have plans for the extension of their trade with Turkey, and a large French mission, including the head of one of the national export associations of France, recently visited the important trade centers of the Near East. There has also been an attempt to secure a monopoly for France of all mineral development in Turkey, in exchange for a loan to the Turkish Government.

The Italians and Greeks have the advantages of numbers and close proximity. The former have also, for the moment at least, fallen heir to most of the Austrian connections with the Levant, especially in banking and shipping. The steamers of the Austrian Lloyd Company, which had the largest fleet and the best managed vessels in Near Eastern waters, today fly the Italian flag, and are already running on most of their old schedules, this company having lost very few ships during the war. As to the Greeks, their country does not have many industrial products to export, and their activities are principally as traders and dealers in goods imported from other countries.

I am convinced that the American man who wants to enter this field can get a fair share of business, if he goes about the task with the same energy and methods he would employ in entering a new field in the United States. However, he must not think that he has an easy proposition before him, for in normal times the Levant is one of the hardest markets in which to do business. Fortunately the present situation because of its unsettled and rapidly changing character offers him an exceptional chance just at the time when he is more anxious than ever before to avail himself of it, and when he is in a position to successfully meet European competition as to prices. Just recently a large British firm at Constantinople placed in New York a substantial order for American cotton goods which never would have come to this country in other circumstances.

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ican bank in Constantinople and the other main centers is the next most important step in building up the machinery of our trade with the Levant. For the purely financial operations of our trade there already exist sufficient banking facilities of sorts, but what we need is something that will help the credit situation; tend to give the American exporter the feeling that he can deal with a distinctly American institution in which he can have full confidence; emancipate our trade from the necessity of having to depend for our banking facilities upon banks which are nearly all owned by our principal commercial rivals, whose interests they will serve first of all; and also project into that market a bit of the system and integrity of high-class American business life. This will benefit us and improve our position. At the same time, we shall have a better chance to learn that all business men in the Near East are not rascals, but that there is probably as high an average of business morality and reliability there as elsewhere. Remember that in the past most of our trade with this part of the world has been carried on by correspondence, and that at a great distance a rascal can always write a more plausible and convincing letter than an honest man who limits himself to facts.

Another important feature of an American banking house would be to provide a basis for investment in the development of Turkish resources, after some sort of a stable governmental regime is established. While Asia Minor has been called a "region rich in poor mines", there is undoubted mineral wealth—oil, copper, coal and iron, lead, zinc, antimony, chrome, borax, emery, alum, etc. etc. which has not been generally explored or scientifically tested in the past.

But for the next decade or two Turkey will remain primarily an agricultural and pastoral country, and in the development of its agricultural production and prosperity American exporters and investors can play a considerable role. Irrigation projects on a large scale will have to be carried out; agricultural machinery, tractors, and motor transportation will be required until more railways can be built; hydro-electric development will be possible in almost all parts of Asia Minor, with its high altitudes and numerous streams; new crops such as sugar beets can be easily introduced, and with a better economic situation for its agricultural population, forming the great majority, the purchasing power of the country for other lines of trade will be increased. Today not more than twenty per cent of Turkish agricultural products are touched by any but the most primitive tools and methods, native to the country.

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transportation and public works offer many possibilities for the introduction of American goods, especially if they can be aided by American capital under an American mandate or any other reasonably good government. In 1914 all Turkey, with a population of about twenty million and an area of 695,000 square miles, more than fifteen times the area of Pennsylvania, had less than five thousand miles of railway, and only three cities had electric light plants or electric street railways. Constantinople itself did not possess telephones, electric street cars or lights until 1913-14. From the point of view of modern industrial development the country is almost virgin soil. In 1914 there was less than one automobile to each 200,000 inhabitants.

Although there has been some relief in the past six months, the cost of living at Constantinople is still higher than in almost any city in Europe outside of Russia. According to figures issued each month by the Ottoman Public Debt administration, under foreign control, in January, 1919, the cost of certain staple and necessary articles forming the ordinary requirements of a small family had increased 21 times over what it was in June 1914. But with this difficult situation there is as yet no question of labor troubles. They may come later, when there is more of a revival of business and more numerous ways to earn a living. Today the struggle is too keen and the supply of labor too great for the few jobs to be had.

The question of credits in Turkey is fundamentally affected by the uncertainty of the political future. The Turkish debt, in round figures, reckoning the Turkish pound at its normal par value, is nearly \$2,000,000,000, and today the total revenue of the government is not enough to pay the interest on this debt, without taking into account the ordinary budgetary expenses. Nevertheless, even with this situation the future is by no means helpless or hopeless, if a logical and careful fiscal plan covering a long period of years is adopted, and a fair distribution of the debt of the Empire is made among the component parts which will be detached from it. However bad things are today, the Turkish paper money is worth more in exchange than any other paper currency of the former central powers, and is slightly better than that of such countries as Poland, Czecho-Slovakia, Jugoslavia, and Roumania.

If I have seemed to show too much enthusiasm for the future and possibilities of Turkey, I want to add that, given reasonably good administration and government, security of person and property, and a benevolent rather than a selfish regime, the former territories of the Ottoman Empire will realize all and more than

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I have tried to indicate. Anything will be better than the recent past in Turkey, and even if that unhappy country should not, for reasons that cannot be overcome, realize the full and ideal measure of its possibilities of development, it will still offer a large and favorable field quite worth while entering and holding.

In Bulgaria, as in Turkey, there are special reasons why America should be popular. I do not allude to our not having declared war on that country, but rather to the effect upon its growth and progress of the education afforded Bulgarian students at Robert College, where for many years they formed the largest of all racial elements. There has also been a considerable emigration from Bulgaria to the United States, numbering some 75,000, and the majority of these emigrants have returned in the course of time to their homes.

Bulgaria is not a rich country and does not possess great natural resources, but it has a steady and sound business life, and as it is primarily agricultural and pastoral it will need for years to come to import manufactured goods. Trade customs are, however, different in Bulgaria, and there most transactions will have to be carried on by firms native to the country. There is also a strong tendency to protect and foster such local industries as exist, and in the future this attitude will have to be reckoned with. For the present, Bulgaria has taken off almost all restrictions on her foreign trade, which is now principally hampered by her critical financial situation. With an indemnity of some \$450,000,000 to pay and a national debt, in addition, of about \$1,680,000,000 (nominal value), the country has to meet a very heavy burden. Even before the war, the paper currency of Bulgaria was at a discount, and today its situation is far worse. The Bulgarians have, however, a tenacity of purpose and a genius for hard work that will aid them in their difficulties, and it must also be remembered that their country was not invaded during the war and suffered no special hardships from lack of food.

Serbia, or rather the Kingdom of the Serbs, Croats, and Slovenes, otherwise known as Jugoslavia, is in need of most sorts of manufactured and finished articles, and is favorably disposed to the United States and grateful for our aid in the war. While this country will not have to pay an indemnity, the task before it will not be an easy one, and it is to be hoped that conditions in the Balkans may be sufficiently tranquil to permit these war-stricken countries to devote the greater part of their national energy to reconstruction rather than to aggression or self-defense. Of immediate interest is

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the estimated surplus of cereal production this year in Jugoslavia, which should provide some 800,000 to 1,000,000 tons of grain for export. Our trade with pre-war Serbia was small, but if some way can be found to extend credit, our exports to the new country should be large enough to make it an attractive field. Besides the channel through Salonica and by the Danube, which holds out possibilities of great development, so that Belgrade may become one of the principal interior ports of central Europe, the new kingdom will also have an outlet to the Adriatic, and it is possible that in the future much of its foreign trade will follow this new route.

Roumania has a great future before her. She comes out of the war with a population more than doubled (now about 15,000,000) and has acquired in her new territories new sources of wealth to add to her pre-war agricultural prosperity and oil fields. She will have about the same area as Italy, and besides wheat and petroleum she now possesses much larger areas of forests, some coal, iron and copper, etc. Even with the disturbed and exhausted state of the country it was recently estimated that without taking Bessarabia into account Roumania would this year have a surplus of wheat and corn for export amounting to about 500,000 tons. Her oil industry is slowly coming back to normal, which means that with peaceful conditions and good terms with her neighbors she will soon be prosperous again.

Roumania is the only country in our field to which we used to sell more than we bought, the balance in our favor being about four to one. She offers a very favorable opportunity for the increase and expansion of our pre-war exports, but with all the other trade interests strongly entrenched there we shall have to work hard for all we get.

It is impossible to make any accurate statement about the present situation in southern Russia. Roumania controls Bessarabia, but to the eastward there is no settled regime except where General Denikine rules. The rest is in a chaotic state, with the Bolsheviki in control for a short time until replaced by some other faction, and so on. Odessa and Sevastopol were evacuated by the French at the beginning of last April, and since then no foreign troops have taken charge. There is, nevertheless, some trade even with Odessa and other ports, which is handled from Constantinople, and there are regular sailings from Constantinople to Novorossisk, Rostoff, Mariopol, Taganrog, etc., as well as to Batoum. British ex-

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ports to southern Russia increased from £344,000 in April last to £808,000 in July.

There would be a very large demand for all sorts of foodstuffs, textiles, clothing and a wide range of manufactured goods if the question of payment could but be settled, for at Batoum with the Allies in control, and where there is a surplus of certain native wares for export, in July a dollar was worth 60 rubles. The Kuban district under General Denikine has had some wool, tobacco, and cereals to export, but transportation and barter are very difficult. The trade of this region of Russia must take the form of barter, and to the exporter who wants to try for a share of it during the next few years, until the region shall have become more settled, Constantinople presents the best base of operations.

In normal times at this season of the year there used to be a steady and unbroken succession of grain laden vessels passing down the Bosphorus on their way to England and western Europe. Constantinople also drew a large share of its sugar alcohol, and other imports from southern Russia, which had a great variety of natural products. Under the present conditions prevailing there the Caucasus is the only region that has any considerable amount of goods for export, and there is no way of telling when the country will be sufficiently reorganized to permit a resumption of useful productive activities.

One of the striking developments of Russia in recent years is the wide extension of cooperative societies, which handle both the produce of the peasants and villagers, and at the same time carry in stock and distribute all sorts of supplies needed by the country population. These cooperative societies will probably form one of the main factors in the foundation for any resumption of trade on a large scale.

What has been said of the natural resources of Turkey applies in large measure to the Trans-Caucasus, where there are now three small republics of Georgia, Armenia, and Azerbaidjan. This region is almost certain to come under some sort of mandatory regime, as it presents the same problems of racial conflict as Turkey, and needs a strong hand to keep the various factions in order and peace. Here also there are great natural resources, especially minerals. In 1913 the Caucasus produced over a million tons of manganese, of which 121,887 tons were sent to the United States. Other mineral products were copper, cement, salt, coal, and carbonate of potash. In 1901 Russia produced slightly more oil than the United

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States; in 1913 its output was 15% less than in 1901, and less than one-third as much as the production of the United States.

Tobacco and licorice root, and valuable hardwoods, such as the Circassian walnut, also come to the United States from this region. In order that licorice might not be lacking for American candy and chewing tobacco, when the supply of root from Turkey was cut off by the blockade, shipments of licorice root had to be made from the Caucasus across Russia, Siberia, the Pacific and the United States at a freight cost of many times the original value, which is low, as the root grows wild. A shipment of Circassian walnut logs bound to Baltimore happened to be caught on a German vessel at Constantinople in 1914 and was later unloaded. We could never trace it afterwards, and there is every reason to fear that it was used for firewood or a similarly lowly purpose.

There has been some resumption of trade with the Caucasus, the American relief committees having sent in foodstuffs and supplies, and British firms having shipped several cargoes of general merchandise to a value of more than \$6,000,000. There has also been talk of an Anglo-Armenian bank and a British project to develop hydro-electric plants in the Caucasus, but now that the British troops have been withdrawn from that region, it is not likely that these plans can be carried out for a long time.

To show how the local possibilities of these regions can be developed under a helpful regime, we can cite the case of the cotton industry of Turkestan and also the cotton seed oil production there which was beginning to seriously compete with American cotton oil at Constantinople just before the war. The mills belonged in part to the Russian royal family, and the oil, of a very good quality, could be brought directly to Odessa or other Black Sea ports in tank cars.

The restoration of the industries and agriculture of southern Russia will have to come soon or late, as it is too rich a region and has too active a population to remain permanently in its present state. When better days do come, there will be a tremendous market for the exporting nations which take the right steps to gain it; which have their own representatives at Constantinople or elsewhere within easy reach; which will helpfully cooperate with the orderly elements that will in time come into power; and which through their direct contact and complete knowledge of the situation will be able to judge how far they can safely go in extending credit and financial support.

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ESTABLISHED 1890

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Our exports to Persia in the past have been almost infinitesimal, amounting to only a few thousand dollars per annum, but of late years relations have been closer, and the Shah last year purchased several hundred thousand dollars worth of Liberty bonds. The total pre-war import trade of Persia amounted to about 40 million dollars. During the war the main channel for reaching Persia was through Mesopotamia, but when stable conditions are again established in the Caucasus it is probable that Batoum will again become one of the main entry and transit ports for European goods going to northern Persia.

To sum up, the Near East is a region which today is, with the exception of one or two countries, badly demoralized, but which has strong underlying elements of health and vigor, and presents by no means a hopeless case. As a field for the sale of manufactured articles its value is fully recognized by our European competitors, who are sparing no pains to consolidate their positions and establish their claims. It is a field in which America and Americans are respected and welcomed. We have a very real advantage and a very real opportunity if we will, but it is a field for the permanent future rather than for immediate trade in large volume, due entirely to the war, such as we now enjoy in some parts of the world. It will not come to us easily but we must make real efforts to win it now and to keep it in the years to come.

Through a strange working out of the guiding destiny of this world it seems particularly appropriate that the United States should have a prominent and helpful part in the rehabilitation of this historic region. The discovery of the American continent was one of the principal causes contributing to the decline of the trade routes from Europe to the East via Turkey and Egypt; to the eclipse of Constantinople, of the Italian maritime republics, and of the trade of the eastern Mediterranean. Now it seems more than likely that America, American business men, American capital, will be among the principal causes contributing to the economic restoration and development of the Near East.

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## TRANS-BALKANIC RAILWAY

(*"The Times", London.*)

An important undertaking, which has been practically overlooked in this country, will be consummated with the completion of a new railroad to run from Valona, on the Adriatic, to Monastir. The fulfilment of this scheme will not only benefit greatly the undeveloped country of Albania, but will give Italy through communications across the Balkans with Constantinople.

The success of the scheme is insured by the fact that it has been approved by a committee upon which such well-known banking establishments as the Credito Italiana, and the Compagnia Italo-Britannica are represented.

Obviously the scheme is of the greatest interest to Italy, who hither-

to has been greatly handicapped in her competition with Austria for the trade of the Balkans. A glance at the map will show what an enormous advantage it will be to the trade of the Adriatic. The efficiency of the railway will be further increased by two ferries which will carry the train over the Otranto Canal. Thus the Italian system will be linked up with the new railway.

Although the principal object of the railway is the establishment of a more direct route from the Adriatic to Constantinople, the scheme is bound to react beneficially on the development of Albania, where commercial progress has been greatly retarded by the lack of railway communications and good roads. At present the resources of the country have been practically untouched, but it is believed to be very rich in minerals. It is known that there are extensive deposits of coal capable of

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being worked. The country is rich in timber, and there is good pasture land. On the other hand, there are many marshes which should be converted into fertile soil. The construction of the railway would lead to the proper drainage of the country.

The Albanian towns through which

the railroad will pass will benefit greatly. The starting point, Valona, will become the principal port of the country. Thirty seven kilometres from Valona is Fieri, the centre of the fertile plain of Muzekeja, the granary of Albania. The railroad should mean a great growth in the development of this town as a market place for the export of cereals, cattle and fish. Other places which should benefit by the scheme, although not at present touching the route, are the cities of Berat, Elbassan, and Corcia. It is hoped to link up these cities by branch lines with stations of the same name on the Trans-Balkanic Railway.

Near Corcia is the Lake of Malik, a vast marsh formed by the lateral extension of the River Devoil. It is hoped to effect the drainage of this lake



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by straightening out the course of the river; thus the curse of malaria will be removed and the country will gain a very fertile belt of land.

It is also proposed to link up Durazzo, the most important port of Albania, by a branch which will run in an almost straight line through the plain of Kavaja along the old Roman road, called the Via Egnatia which is still in use. After diverging from this road and taking the Musekeja road, it will join the Trans-Balkanic not far from Pekini, at a suitable point between Fieri and Berat. Not only will this junction contribute immensely to the internal well-being of the country, by the exploitation of the immense natural wealth of the country, the development of the traffic, and the exchange of products, but it will form an intimate intellectual and moral union with the Western world.

As the country is at present in an exceedingly unsettled state, it is not proposed to use electric traction at the outset. Moreover, there are considerable deposits of lignite which could be used as fuel for the locomotives. If, however, in the future

it should be considered desirable to use electric power, it is believed that the water stored in the Lakes Prysapa and Okhrida would offer excellent means of power-generation.

### Tourists may go to Europe.

Passports will be issued on and after October first to tourists going to France, Belgium, Spain, Portugal, Italy and Northern Africa, except Egypt. Applications may be sent in before September fifteen, but passports will not be sent out before that date. The State Department announcement added:

"As the trans-Atlantic passenger service has not yet reached its normal condition, and as many Americans now in Europe are unable to obtain passage to this country in the near future because of the crowding of steamers, it is advisable for those who propose to go to European countries to obtain assurances in advance from steamship companies that they will be able to secure return passage to this country."

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## Entraves Commerciales dans le Levant.

*On écrit de Constantinople au «Times», à Londres:*

“Les importateurs de marchandises anglaises à Constantinople et les agents des compagnies maritimes anglaises ont tenu le 5 Novembre à la Chambre de Commerce Anglaise une réunion et pris les résolutions suivantes qui ont été soumises au Haut Commissaire Britannique.

(1). S. E. le Haut Commissaire Britannique est prié de demander aux Autorités Françaises et Anglaises l'évacuation des Douanes de Galata et de Stamboul, et d'obliger les autorités Ottomanes à leur procurer assez d'entrepôts à la Douane pour emmagasiner les marchandises en circulation.

(2). Les autorités Ottomanes ne pouvant effectuer avec succès la police du port et des quais de Constantinople les autorités alliées sont priées de le faire elles-mêmes.

(3). Les maisons de commerce ayant obtenu des licences des Douanes Ottomanes pour la construction de dépôts transitaires privés soient autorisées par la Compagnie des Quais à les construire.

Dans une lettre adressée au Commandant en chef de l'armée de la Mer Noire les signataires de la résolution ci-dessus attirent son attention sur ce fait que l'occupation par les autorités militaires Britanniques des deux tiers des Douanes de Galata constitue un sérieux obstacle au commerce et en particulier au commerce Britannique.

La lettre continue ainsi: avant la guerre, la Chambre de Commerce Britannique de concert avec les autorités Britanniques, voulaient que le Gouvernement Ottoman et la compagnie des Quais fournissent des entrepôts sous garantie pour améliorer la Douane et les dépôts de transit de Constantinople, mais, par suite des obstacles "caractéristiques de l'administration Ottomane" cette tentative a eu peu de succès. La Chambre des Agents Maritimes a souvent durant ces quelques derniers mois approché sans nul succès les autorités Militaires Alliées au sujet de l'occupation par les militaires alliés en général et Britanniques en particulier d'une si grande partie de la Douane de Galata et d'une partie relativement limitée de celle de Stamboul. Sans doute les autorités Ottomanes s'amuse à regarder l'action des autorités Alliées (et des autorités Britanniques en particulier) au sujet de leurs Douanes.

La lettre nous montre encore que, à cause de la congestion du port, les frais de débarquement des marchandises arrivant dans le port de Constantinople s'élèvent à plus de la moitié du prix de transport de ces marchandises de Liverpool ou de Londres. Le débarquement de ces marchandises du navire jusqu'aux entrepôts du commerçant prend invariablement plus de temps que le transport maritime de ces marchandises de Liverpool à Constantinople. En sus, le règlement militaire défendant aux chalands (autres que ceux servant aux approvisionnements militaires) d'ancrer ou de décharger sur les quais devant les entrepôts occupés par les militaires, et défendant aux civils de passer sur le quai devant ces dits entrepôts est encore un obstacle au commerce.

Le Gouvernement Britannique s'efforce par la presse et les discours à encourager les fabricants et les commerçants britanniques à exporter autant que possible afin d'établir la balance dans le commerce et de faire baisser la cherté de la vie. Pourrions nous suggérer aux autorités Alliées militaires, et aux autorités Britanniques en particulier, d'aider dans cette tentative en faisant évacuer immédiatement les locaux des douanes de Galata et de Stamboul?

Au cours de la séance il a été également relevé que le nombre de chalands et de bouées avait diminué depuis le commencement de la guerre, ce nombre n'était

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même pas suffisant alors. Les compagnies de navigation ont à manier deux ou trois fois plus de marchandises anglaises dans le port les unes pour la Turquie, les autres en transit pour la Russie du sud, sans mentionner la quantité considérable d'approvisionnements militaires pour les armées alliées d'occupation. Les importations seront donc arrêtées pour quelque temps faute d'espace à la Douane.

On espère que les autorités militaires profiteront de leurs pouvoirs de réquisition pour remédier à ce qui au point de vue commercial est une situation fort grave. On se demande si les autorités alliées se chargeront de la police du port. Le vol est à l'ordre du jour et est toléré par une partie de la police turque qui dit-on aide même à voler le charbon et les marchandises des chalands et fait feu sur ceux qui voudraient empêcher ces vols. La quantité de charbon appartenant au Gouvernement Britannique volé depuis l'armistice par ces bandes doit s'élever à une somme considérable, et les militaires eux-même souffrent de ces vols fréquents de vêtements et d'approvisionnement, qui ne cessent que pour recommencer. Mais la prévision d'un contingent de quelques centaines de police militaire et navale serait une charge considérable pour les troupes alliées; plusieurs personnes pensent que les Alliés recrutent une police locale, y nommant les officiers, et leur payent leur salaire tandis que leur gouvernement feraient payer les frais de maintien au gouvernement Ottoman."

L'article ci-dessus démontre la justesse de notre point de vue exposé dans l'article que nous avons écrit dernièrement au sujet du Port de Constantinople.

Toutes nos félicitations aux importateurs de marchandises anglaises et aussi aux Agents des Compagnies de Navigation Anglaises pour leurs résolutions. Il ne nous reste qu'à souhaiter vivement que les Autorités Militaires Anglaises et Françaises accueillent favorablement les très légitimes demandes du Commerce. Et alors même que depuis le 5 Novembre plus de six semaines se sont écoulées sans qu'un indice, sans qu'une décision de la part des dites Autorités soient pris, nous ne désespérons pas pour cela, d'ailleurs nous formons le vœux que la paix avec la Turquie ne tarde guère à survenir; elle amènera sans nul doute la paix au port de Constantinople aussi.

Depuis notre dernier exposé la situation n'a fait qu'empirer.

La Russie ne présente aucune sécurité aux chargeurs et d'autres parts le taux du change est désastreux.

Constantinople devient par la force des choses l'entrepôt des marchandises destinées à la Russie, les magasins de transit de la Société des Quais, ainsi que ceux des privés s'emplissent journellement de ces marchandises à un tel point que sous peu il n'y aura plus de place pour loger même la cargaison d'une mahonne. Force nous est donc d'attendre l'évacuation par les Autorités Militaires des Entrepôts qu'elles occupent.

Nous jugeons opportun d'attirer l'attention de qui de droit sur la question de l'arrimage des marchandises dans ces dépôts aussi-

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tôt leur évacuation. Si ce soin est confié aux portefaix de la douane il s'ensuivra que les dépôts seront encombrés par une quantité de colis représentant moins du quart du nombre qu'ils peuvent réellement contenir tellement l'arrimage est mal fait! Une visite aux entrepôts douaniers de Stamboul ne peut que faire constater ce que nous signalons à ce sujet. Le désordre règne dans le dépôt du "*Dahlie*" et aussi dans ceux N° 5, 4, 2; et 1.— Le record toutefois du désordre est acquis par le dépôt N° 3 que l'on a réussi à occuper avec un fort petit nombre de colis par rapport à la quantité qu'il peut contenir—en les plaçant d'une manière vraiment difficile à concevoir et dont l'encombrement a été obtenu. Les auteurs de ce travail intelligent méritent des félicitations!! Pour se rendre compte de la façon dont l'arrimage doit être effectué on n'a qu'à visiter l'entrepôt situé près du pont cédé pour être exploité à une maison privée. Les colis y sont arrimés, suivant leur nature et marques avec grand soin et l'estivage est fait jusqu'au plafond. On y procède avec méthode et on parvient ainsi à faire le plus possible d'économie de place.

Nous nous permettons de recommander aux intéressés et notamment aux Agents des Compagnies de Navigation, d'étudier cette question d'arrimage des marchandises dans les dépôts; elle mérite une étude sérieuse, car d'un bon arrimage fait intelligemment dans les entrepôts à être évacués à bientôt espérons-nous pourra résulter le soulagement de l'encombremant existant actuellement dans notre port. Les frais qu'occasionera un travail soigné et bien surveillé seront largement compensés par l'économie qui résulterait sur les frais de mahonnes.

Nous ne nous arrêtons pas sur les autres questions traitées dans l'article ci-dessus. Notre précédente étude en a fait mention.

Quant à la question "mahonnes et bouées" celle-ci fera l'objet d'une prochaine étude spéciale.

En ce qui concerne l'idée émise par notre confrère relativement à la création d'une police du port appelée à prévenir les vols très importants et si fréquents qui se commettent, nous l'éprouvons.

Nous estimons toutefois qu'une police navale, pour des raisons que nous ne pouvons pas détailler ici, ne conviendrait pas.

Nous sommes d'avis que des motor-boat rapides, en nombre suffisant, montés par des policiers à la tête desquels seraient placés des policiers anglais français ou italiens faisant la patrouille dans le port notamment pendant la nuit, donneraient des résultats satisfaisants.

Il est indispensable aussi que les mahonniers, ainsi que les gardiens de nuit des allées soient sous un contrôle sévère et soumis à un règlement rigoureux. Il en résultera une grande diminution de méfaits.

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## American Alcohol

Some time since there appeared in certain local newspapers articles dealing with commercial alcohol imported from the United States stating that the said alcohol was poisonous and had been seized and destroyed by the local authorities.

A full investigation of this matter has now been made and we are happy to be able to make reply to this scurrilous attack on an American commodity.

It seems that the containers in which this alcohol was shipped bore a label reading as follows :

"These spirits were produced from material fermented after September 9th, 1917. All persons are warned that their use in the manufacturing or preparation of beverages or their sale for beverage purposes will subject the persons so using or selling them to a fine of not exceeding \$ 5000

or imprisonment for not more than two years, or both."

It is true that this label may have been slightly misleading to one not familiar with the prohibition movement in the United States. But this movement has received so much publicity that it should have been apparent to all who read that the object of the label was merely to secure the free interstate shipment of this alcohol as commercial alcohol and to obviate the possibility of its confiscation in dry territory as an alcoholic beverage. There is absolutely nothing in the label to suggest that the alcohol is poisonous and that it is not has been shown by analyses undertaken by the local authorities.

All statements to the effect that local persons have been poisoned through imbibing this alcohol are therefore unfounded and should be considered merely a fact of a propaganda against an American product

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## MARITIME NEWS

S. S. BLACK ARROW of the American Line is leaving New York for Constantinople, Varna and Constantza towards the end of January.

Furness, Withy & Co., Furness House, Whitehall Street, New York, are despatching for Levant and Black Sea ports:

S. S. ORISTANO.....Dec. 27  
S. S. GLENLYON.....Dec. 27

Cunard Line announces the following sailings:

S. S. PANONIA, New York to Piraeus,.....Jan. 20th.,  
S. S. OCEAN MONARCH, New York to Piraeus, Salonica and Smyrna...Dec. 26th.

American Star Line, 25 Beaver Street, New York City, has the new A 1 American S. S. STRATHNAVER loading for Piraeus, Smyrna and Constantinople.

Norton, Lilly & Co., Produce Exchange Building, New York, are despatching the following boats for Levant and Black Sea ports:

S. S. ROMEO.....Dec. 15  
S. S. ALEPPO.....Dec. 27  
S. S. TREGLISSON. . . .Jan. 15  
S. S. TRELYON.....Jan. 30

Phelps Bross & Co., 17 Battery Place, New York, are extending their operations to Salonica besides covering Patras and the Adriatic.

Oriental Navigation Company, 17 Battery Place, New York, is loading S. S. JACONA for Constantinople and Black Sea ports.

Livermore, Dearborn & Co., Inc., (Independent Steamship Lines), 6 Hanover Street, New York City, announce the following sailings for North African and Levant ports:

S. S. CITY OF ALTON...Dec. 16  
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S. S. BAYHEAD.....Dec. 30  
A steamer.....Jan. 15  
S. S. MONTGOMERY....Jan. 20

Baltimore Oceanic S. S. Co., 605 Keyser Building, Baltimore, is despatching an 8000 tons steamer to Piraeus, Salonica and Trieste about January 15th.

A. N. Ball & Co., 17 Battery Place, New York, have S. S. SCHOODIE loading for Constantinople and Black Sea ports.

Export Steamship Corporation, 67 Exchange Place, New York, is announcing the following steamers for Constantinople and Black Sea ports:

S. S. KITTEGAUN...sailed  
S. S. HOG ISLAND...sailed Nov 17  
S. S. FARABY...Dec. 20th.

# E. HÄNNI

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Cable address:

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Bourgas

et toutes

les villes

principales

du

Levant

Siège Central

POUR LE LEVANT

CONSTANTINOPLE

AGENCES:

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et toutes

les villes

principales

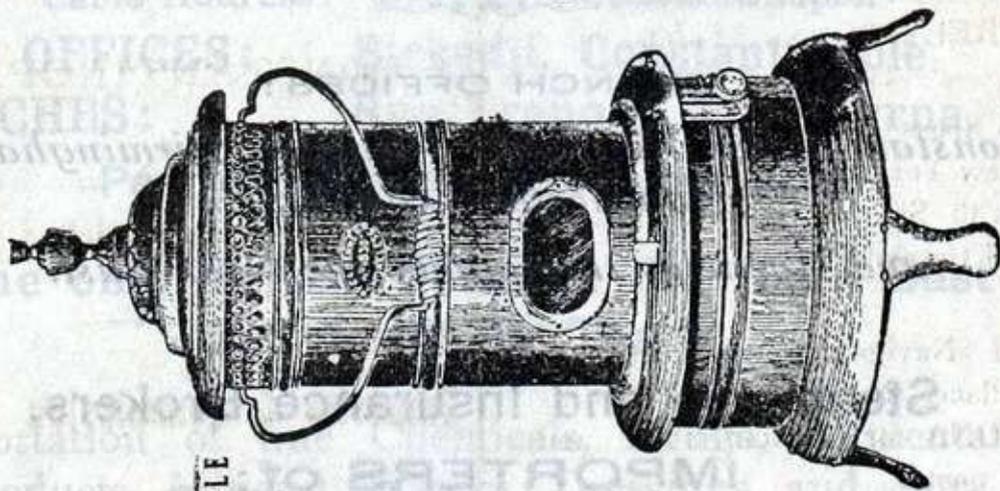
“Lampes Rayo” du

Levant

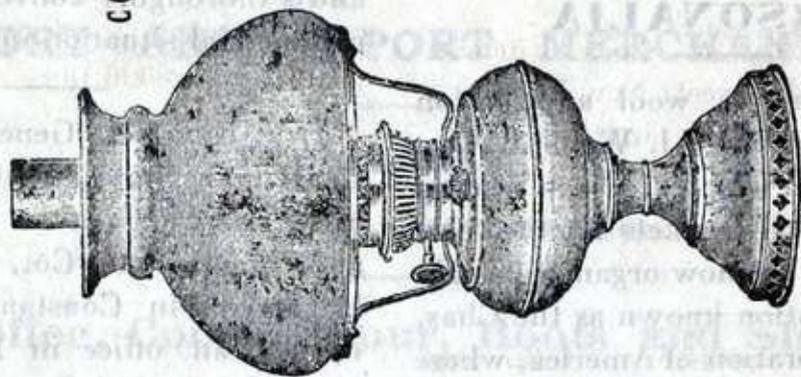


NEW YORK

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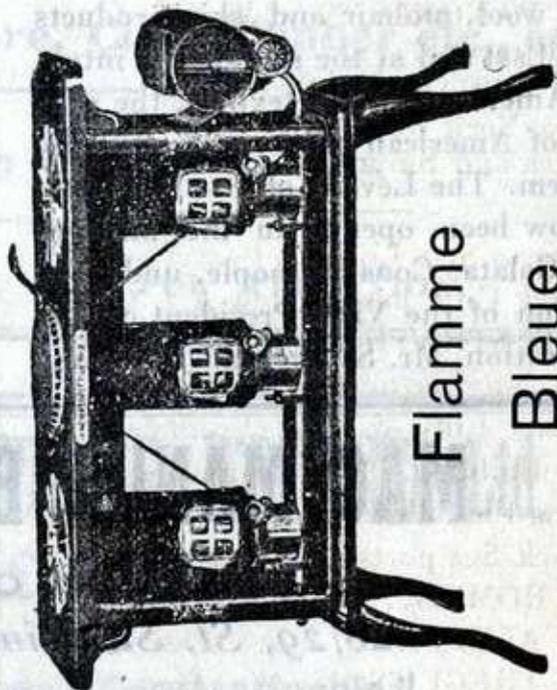


“Perfection”



“Lampes Rayo” du

Levant



Flamme

Bleue

S. S. HENRY MALLORY, freight and passenger steamer under American flag, has arrived in Constantinople from New York and proceeded to the Black Sea.

## PERSONALIA

The well known wool and cotton yarn concern of Chas. J. Webb & Co., of Philadelphia, which has been dealing with the Oriental markets for the past fortyfive years, has now organized a subsidiary corporation known as the Chas. J. Webb Corporation of America, whose purposes are to continue specializing in the wool, mohair and skin products of the East and at the same time introduce American cotton textiles, the products of American Mills controlled by this firm. The Levant office of the firm has now been opened in the Minerva Han, Galata, Constantinople, under the direction of the Vice President of the Corporation, Mr. Samuel Edelman. Mr.

Edelman has been connected with the American Consular Service for the past ten years, having served in various capacities as Interpreter and Vice Consul at Constantinople, Jerusalem, Aleppo, Beirut, Damascus and Geneva and is thoroughly conversant with the commercial situation in the Near East.

J. V. Rummel, General Manager of the Balkan States, South Russia, Caucasus and Persia of the Jourovata Home and Foreign Trade Co., Inc., New-York, has arrived in Constantinople and has opened an office in Merkez Richtim Han, Galata, 3rd floor, Nos, 9 & 10.

Charles K. Moser, Consul of the United States of America, passed through Constantinople on his way to Tiflis to which city he has been transferred from Harbin, Manchuria.

Albert Green, Manager for the American Express Co., (Travel Dept), has

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been visiting in the Near East accompanied by H. R. Thomas, Superintendent of the same Company. They are opening offices in numerous cities of the Levant.

C. G. Wardlow, representative of the United States Shipping Board, is in Constantinople studying shipping conditions.

Peter B. Bender, Vice President of the Central European Corporation, Woolworth Building, New York, is opening up a general office in Constantinople.

Jehu E. Archbell of Smyrna, himself an American and an American resident merchant, called at the headquarters of the Chamber.

Jules Fresco, Member of the Board of Directors of the *American Chamber of Commerce for the Levant*, has returned to Odessa after a visit to Constantinople. He reports promising openings for the Chamber's activities in South Russia.

Fernand Castelli has become General Manager in Constantinople of the

American Foreign Trade Corporation succeeding Henry Mason Day, President of the Corporation, also as member of the Board of Directors of our Chamber.

We are delighted to be able to announce that the Chamber has been able to secure the services as Executive Secretary of Laurence Shaw Moore who will take an energetic part in carrying out our post bellum program. Mr. Moore is no stranger to the East. Not only has he lived and worked out here as instructor at Robert College but in his studies at Harvard University in preparation for his master of arts and doctor of philosophy degrees he has specialized in the history of the Near East. Mr. Moore was for several years connected with the Boston Bureau of University Travel during which time of travel and study he gained intimate acquaintance with Europe, Turkey and Egypt. In June 1917 he enlisted in the Army and he remained a member of the A. E. F. in France until April 1919, when he was appointed Business Manager of the American Section of the International Commission on Mandates in Turkey.

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- HOWARD HEINZ,  
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\*) Elected honorary life member at annual meeting held Jan. 26, 1915.

\*\*\*) Died Nov. 29th, 1915.

\*\*\*) Died during the war.

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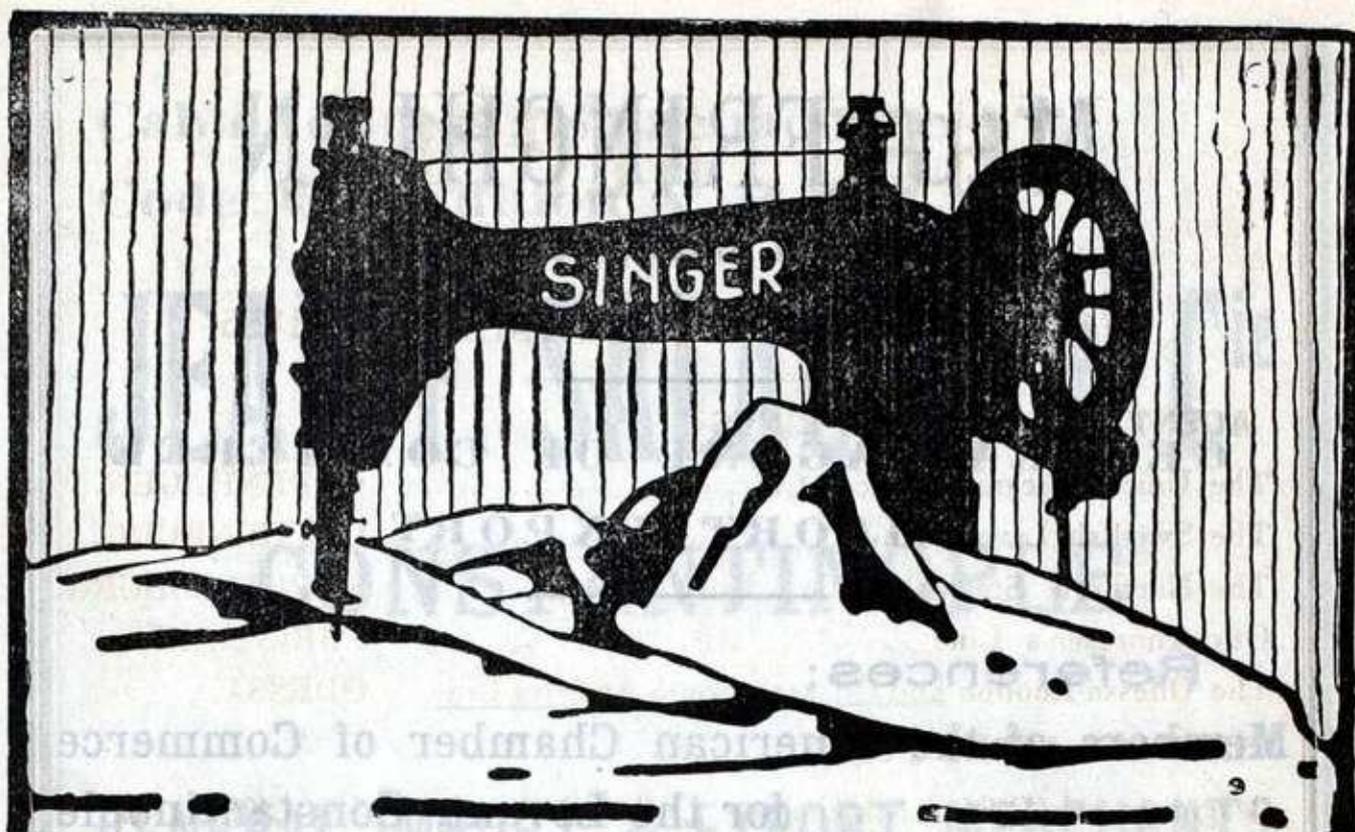
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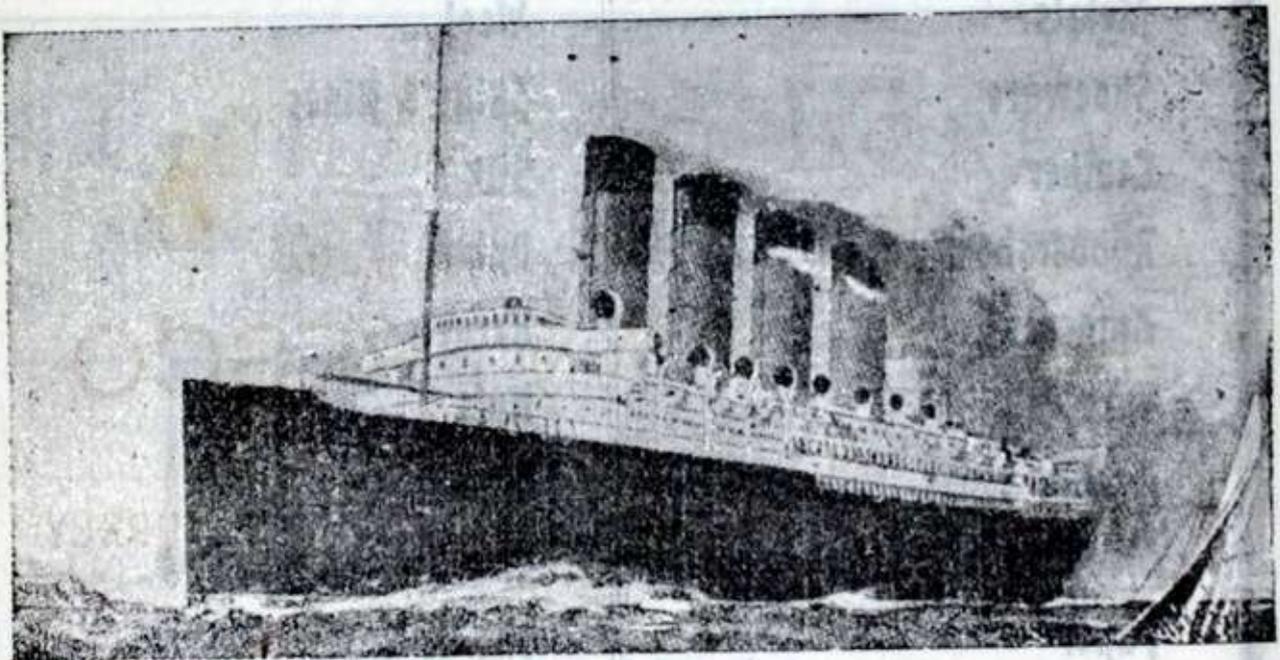
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Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Molho, Isaac, Importer . . . . .	Salonika, Greece.

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### Asphalt products

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--	------------------

### Attorneys-at-Law

Carasso Joseph, Assicurazione Han . . . . .	Constantinople, Turkey.
Chadarevian, Djemil, . . . . .	Aleppo, Turkey.
Gulmezian, L., Merkez Rihtim Han . . . . .	Constantinople, Turkey.
Lydecker, C. E., 2 Rector Street . . . . .	New York, U.S.A.
National Credit Corporation, Title & Trust Bldg . . . . .	Chicago, U.S.A.

**Automobiles**

Avigdor, M. S., 29. Küprülü Han, St. (Ford's) . . .	Constantinople, Turkey.
Baladur, Chas. P., Importer, P. O. Box No. 161. . .	Smyrna, Turkey.
Demaras Bros, Importer, 4 Philellinou Street . . .	Athens, Greece.
Guillermo Lorey, Imp., Djemaat Han, Rue Havra . . .	Constantinople, Turkey.
Hadkinson Arsan & Co. Imp. . . . .	Aleppo, Turkey.
Jan C. C. Schmidt, Imp., Djemaat Han, Rue Havra . . .	Constantinople, Turkey.
Keller, E. Theodor, Mgr. Fulias & Co. . . . .	Athens, Greece.
Studebaker Corporation, The, Mfrs. & Exporters . . .	South Bend, Ind., U.S.A.
Vrioni Pan. D., Importer, 4 Dephes Street. . . . .	Athens, Greece.
Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, U.S.A.

**Bacteriologists**

Mulford Co., K. H., 428 South 13th St. . . . .	Philadelphia.Pa., U.S.A.
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**Bakers' & Confectioners' Supplies.**

Jaburg Bros., 1 & 3 Worth St . . . . .	New York, U S.A.
United Confectioners' Supply Co , 561 Greenwich St.	» » »

**Banks and Bankers**

Asfar & Co., . . . . .	Bagdad, Turkey.
Assayas & Co. Jossifidi Han St.. . . . .	Constantinople, Turkey.
Banca Commerciale Italiana . . . . .	» »
Banca Romana, Soci�t� Anonyme . . . . .	Braila, Roumanie.
Banca Romana, Palais de la "Generala" . . . . .	» »
Banque d'Ath�nes. . . . .	Constantinople Turkey
» » . . . . .	Athens, Greece.
» » . . . . .	Salonika, Greece.
» » . . . . .	Smyrna, Turkey
Banque Commerciale de Palestine . . . . .	Jerusalem, Turkey.
Banque G�n�rale de Commerce et de Cr�dit, Stamb.	Constantinople, Turkey.
Banque Generale de Turquie . . . . .	Constantinople, Turkey.
Banque Imp�riale Ottomane . . . . .	» »
Banque d'Orient, Sophocl�s Street . . . . .	Athens, Greece.
Banque de Salonique. . . . .	Constantinople, Turkey.
Bilinsky De, S. S., c/o Ionian Bank, . . . . .	Athens, Greece.
Bodossaki Athanassiades, Hovaghimian Han 2, Gal..	Constantinople, Turkey.
Capayannides, G. . . . .	Trebizonde, Turkey.
Catafago Alexander Manager of the Banco di Roma .	Aleppo, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece.
Corneille & Co. . . . .	Aleppo, Turkey.
Dagher, Bustros & Co., . . . . .	Beirut, Turkey.
Demaras Brothers. . . . .	Athens, Greece.
Eliasco, J. C , c/o Bank of Athens . . . . .	» »
Fattal Khalil & Fils, Damas. . . . .	Syrie. Turkey.
Jaroslawsky Simon A Banker at Odessa . . . . .	Odessa, Russia.
L�vy, Juda Gabriel . . . . .	Yanina, »
Mitrani Semtov, Banker, Sigorta Han Galata . . . . .	Constantinople, Turkey.

Nicolaides, Louis, c/o Banque d'Orient . . . . .	Athens, Greece.
Patrikios A. S. & Fils, 12 Omer Abed Han Galata. . . . .	Constantinople, Turkey.
Phostiropoulo Frères . . . . .	Trebizond, Turkey.
Sabbag & Fils . . . . .	Beirut, Turkey.
Senn, E. E. de, Banker, Galata . . . . .	Constantinople, Turkey.
The Commercial Bank of Greece . . . . .	Athens, Greece.
The National Bank of Greece. . . . .	» »
Théophylactos & Léontidès. . . . .	Trebizonde, Turkey.
Trad & Co., G. . . . .	Beirut, Turkey.
V. D. Tchertchian, 226 Fift Ave . . . . .	New-York, U.S.A.

### Barley and other Cereals

Barff, P. G. & Co., Importers . . . . .	Smyrna, Turkey.
Whittall J. W. & Co. Ltd . . . . .	Constantinople, Turkey.

### Beds and Supplies

Frost & Cundill, Inc., Exp., 64, Wall Street . . . . .	New York, U.S.A.
Lambichi, M. E, Importer . . . . .	Smyrna, Turkey.

### Beer

Audi & Frères, S., Importers . . . . .	Beirut, Turkey.
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### Belting

C. Laughton & Co., Imp., 42 Perchembé Bazar . . . . .	Constantinople, Turkey.
Seferiades, S. A., Importer. . . . .	Smyrna, Turkey.

### Bicycles & Sundries

Buffalo Specialty Co., Exp., 375 Ellicott St . . . . .	Buffalo, N. Y., U.S A.
Wilcox-McKim Company . . . . .	Saginaw, Michig., U.S.A.

### Binders

Wood, Walter A., Mowing & Reaping Machinery Co., Mfrs, & Exporters . . . . .	Hoosick Falls, N.Y., U.S.A.
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### Blowing

Southwark Foundry & Machine Co., Wash. Av. & 5th St. . . . .	Philadelphia, U.S.A
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### Books

Nijhoff Martinus Lange Voorhout 9. . . . .	The Hague Holland
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### Boots and Shoes

Abdeni G. G. & Co., Imp. . . . .	Aleppo, Bagdad, Turkey.
Baker G. & A. Ltd. Imp. Gde. Rue de Pera . . . . .	Constantinople, Turkey.
Brown Shoe Co., Inc., Mfrs. & Exp. 1018 Wash. Av. . . . .	St. Louis, U.S A.
Cornfield & Goldstein Import., Stamboul . . . . .	Constantinople, Turkey.
Daoud & Abdo, Importers . . . . .	Beirut, Turkey.
Elkiatib Abbas, Imp. Elkiatib Han . . . . .	Constantinople, Turkey.

Elkiatib Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.
Etablissements Orosdi-Back, Importers . . . . .	» »
Fulias & Company, Imp., Omer Abid Han, Gal. . . . .	» »
Jacques Eskenazi, Imp., Sarioglou Han 9/10, St. . . . .	Constantinople, Turkey.
Mac Manus Brothers Ltd. Imp. Arslan Han 1-7 Gal. . . . .	» »
Magnifico, E. A., Importer . . . . .	Smyrna, Turkey.
Michel Lascaris, Importer, Emin Bey Han 19, St. . . . .	Constantinople, Turkey.
Moïse Salviche, Imp., Tophané, Rue Tabachané. . . . .	» »
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Paul Joannides Fils Imp., Emin Bey Han 13/14, St. . . . .	Constantinople, Turkey.
Rosenwasser Bros., Mfrs. & Exp., 472 Broadway. . . . .	New York, U.S.A.
Sciaky, Salomon J., Importer . . . . .	Salonika, Greece.
Steins Oriental Stores Ltd. Imp. G <sup>d</sup> . Rue de Péra. . . . .	Constantinople, Turkey.
Tambakis, E. G., Importer . . . . .	Smyrna, Turkey.
Tchilinguirian, S., Imp., 42/3 Germania Han. . . . .	Constantinople, Turkey.
The Coq Rouge Co. Ltd., Imp., Hovaghimian Han. . . . .	» »
Ventura, Fils de S. Imp. Sultan Hamam, Pinto Han. . . . .	» »
Vladislav Cleyff, Imp., Inayet Han, Galata . . . . .	» »

**Brandy**

Hellenique Wine & Spirit Co., Exporters . . . . .	Athens, Greece.
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**Brick Machinery**

Slocum, Avram & Slocum, Exp., 30 Church Str . . . . .	New York, U.S.A.
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**Butter**

Jourdan Georgiades & Co., Exporters. . . . .	Salonika, Greece.
Michel & Mansour Djenandji, Exp. . . . .	Aleppo, Turkey.

**Builders & Naval Contractors**

The British Slip-way and Repairing Yard, Djibaly. . . . .	Constantinople, Turkey.
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**Canary Seed**

Levant Products Trading Co., Imp. 38 40 W. 32nd St. . . . .	New York, U.S.A.
Stock & Mountain, Phillipidès Han, Stamboul . . . . .	Constantinople, Turkey.
Whittall J. W. & Co, Exporters, Kenadjian Han St. . . . .	Constantinople, Turkey.

**Candles**

Errera, Isaac G., Importer. . . . .	Salonika, Greece.
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**Carpenters**

Psalty, Geo. J., Rue Kabristan, Péra . . . . .	Constantinople, Turkey.
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**Carpets and Rugs**

Alexandre Salem & Frères Exp. . . . .	Aleppo, Turkey.
Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han. . . . .	Constantinople, Turkey.
F. W. Chasseaud, Exporter, Agopian Han, Galata. . . . .	Constantinople, Turkey.

Griffitt W. & Company, Manufacturers . . . . .	Smyrna, Turkey.
Gulbenkian Bros, & Co., Exp. Gulbenkian Han . . . . .	Constantinople, Turkey.
Haïm, S., Musée Oriental, Kabristan 14, Péra. . . . .	» »
Karadagli, A. C., Exporter Djéferié Han, Stamb. . . . .	» »
Kaftanizadé Frères & Cie, Mader Han 7/10, Galata. . . . .	» »
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, Turkey.
Maghak, Fathalla D., Exporter. . . . .	Bagdad, Turkey.
Marco Levi & Fils Ladjivert Camondo Han Galata . . . . .	Constantinople Turkey
Mazlumian Frères, Exprs., Ralli Han, Stamboul. . . . .	Constantinople, Turkey.
Messayeh, Joseph J., Exporter. . . . .	Bagdad, Turkey.
Messulam, A., Exporter, Saidié Han, Stamboul . . . . .	Constantinople, Turkey.
Oriental Carpet Manufacturers, Exporters. . . . .	Smyrna, Turkey.
Oriental Carpet Manufacturers, Exporters. . . . .	Constantinople, Turkey,
Panayotoglou, Avraam V., Exporter, Serai-Emir. . . . .	Teheran, Persia.
Roditi A., Exporter, Turkia Han 9/10, Stamboul. . . . .	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exprs., Stamboul . . . . .	» »
Telfeyan & Co., S., Exprs., Germania Han. . . . .	» »
Vayanos Frères, Manufacturers & Exporters, . . . . .	Konia, Turkey.
Yoanidès, P , Spiro, Maison Louvre, Péra . . . . .	Constantinople, Turkey.

#### Carriages, Vehicles, etc.

Birch, James A., Exporter . . . . .	Burlington, N. V., U. S. A.
Devlin Mfg. Co , (Carriage Hardware) . . . . .	Philadelphia, U. S. A.
Montgomery, Ward & Co., Exporters. . . . .	Chicago, U. S. A.
Studebaker Corporation, The, Exporters. . . . .	South Bend, Ind., U. S. A.
The Sechler Co., 537-550 Fifth Street. . . . .	Cincinnati, Ohio, U. S. A.

#### Charters

Hirschowitz L. & L. Inselberg, Hudavendighiar Han . . . . .	Constantinople, Turkey.
Lupovitz Jacob, Rue Voïvoda, Voïvoda Han . . . . .	» »
Jean F. Salacha & Co., 96, Rue Voivoda, Galata . . . . .	» »
The British Slip-way & Repairing Yard, Djibaly. . . . .	» »
Zissi N. Metaxa & Son, Merkez Richtim Han Galata. . . . .	» »

#### Cheese

Jordan Georgiades & Co , Exporters . . . . .	Salonika, Greece.
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#### Chemicals

American Aniline Products, Inc. 80 Fifth Avenue, . . . . .	New York, U. S. A.
Meridional Trading Co., 20 Broad Str. . . . .	» »

#### Chrome

Bensussan, Fils de Samuel J , Exporter. . . . .	Salonika, Greece.
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#### Chirurgical Instruments

Maurice Faraggi, Importer, 295 Grand'Rue de Péra. . . . .	Constantinople, Turkey
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#### Cigarettes

The Levant Products Trading Co. 38-40 W. 32d. St. . . . .	New York, U. S. A.
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**Cigarette Paper**

Carasso & Co. . . . .	Salonika, Greece.
P. Schild, Importer, Xantopoulos Han Stam. Imp. . . . .	Constantinople, Turkey.

**Cinematographic Films.**

Coûteaux, Bernard, Aslan Han, Galata. . . . .	Constantinople, Turkey.
Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68 . . . . .	» »

**Clocks and Watches**

Enriquez, Clemente, Importers . . . . .	Bagdad, Turkey.
Etablissements Orosdi-Back, Importers . . . . .	Constantinople, Turkey.
Montgomery, Ward & Co., Exporters . . . . .	Chicago, U.S.A.

**Clothing (Ready Made)**

Orosdi Back Etablissements. . . . .	Aleppo, Turkey.
Schoucair & Kassis, Importers . . . . .	Beirut, Turkey.
Snellenburg Clothing Co., Exp., Broadway . . . . .	Philadelphia, U.S.A.

**Coal**

Canchi, Fratelli, Importers . . . . .	Salonika, Greece.
Drossos A. J. & Co., Importers, Ada Han, Galata. . . . .	Constantinople, Turkey
Foscolo Mango & Co. Ltd., Imp. Hovaghimian H. G. . . . .	» »
Goltzman Michel "Nord Ost". . . . .	» »
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Pharaon & Fils, R., Importers . . . . .	Beirut, Turkey.
Reppen. Theo., Importer, Arabian Han . . . . .	Constantinople, Turkey.
Theodoridi & Co., Importers . . . . .	Braïla, Roumania.

**Collections**

National Credit Corporation, Title & Trust Bldg . . . . .	Chicago, U.S.A.
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**Commercial Reports**

National Credit Corporation, Title & Trust Bldg . . . . .	Chicago, U.S.A.
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**Commercial Representatives**

Apostolos & Cie Toutoun Gumruk Stamboul . . . . .	Constantinople Turkey
Hillel Piccioto & Co.. . . . .	Aleppo, Turkey.
Oghourloglou Frères Ph. Photiades & Co. . . . .	Constantinople Turkey
W. Morphy & Son—Crowe & Stevens . . . . .	Patras, Greece.

**Concrete and Cement**

Molho, Isaac, Importer. . . . .	Salonika, Greece.
Pecora Paint Co., Mfrs., & Exp., 4th & Venango Sts. . . . .	Philadelphia, U.S.A.

**Concrete Reinforcements**

The General Fireproofing Co., 395 Broadway . . . . .	New York, U.S.A.
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**Confectioner's Supplies**

- Raphael J. Cohen, Imp., Achir Eff. Han 19, St. . . . Constantinople, Turkey.  
Steins Oriental Stores Ltd. Importers, Pera. . . . » »

**Constructors and Contractors**

- A. J. Drossos & Co., Esky Yomrouk, Ada Han 15 G. Constantinople, Turkey.  
The British Slip-way and Repairing Yard., Djibaly, » »

**Commission Agents.—See General Importers and Exporters****Constructors & Contractors**

- Afimus & Hacho . . . . . Beirut, Turkey.  
Aftalion, S. B., P. O. Box, No 57 . . . . . Roustchouk, Bulgaria.  
Assayas & Co. Jossifidis Han St. . . . . Constantinople, Turkey.  
Balekdjian V. Brothers, Turkia Han, Stamboul . . . . . » »  
Baroody Murad . . . . . Beirut, Turkey.  
Barff, P. G. & Co. . . . . Smyrna, Turkey  
Bodossaki Athanassiades, Hovaghimian Han 2, Gal.. Constantinople, Turkey.  
Beylerian, H. 21, Hudavendighiar Han Galata . . . . . » »  
Charitopoulo A., Buyuk Aboud Eff. Han 32 St. . Constantinople, Turkey.  
Cornfield & Goldstein, Ikindji Kenadjian Han. St. » »  
Danon & Semack, Medina Han St. . . . . » »  
Dielmann G., Messadet Han 12, Stamboul . . . . . » »  
Douch William, Buyuk Tunnel Han 5, Galata. . . . . » »  
Edward La Fontaine Sons No 1 A'lla'emdjia Han St. » »  
Elefter Melissarato, Omer Abid Han 36, Galata. . . . . » »  
Fresco Marco N., Sadock Han 3, Pl. de la Tour . . . . . » »  
Galani John A., Union Han 43/46 Galata. . . . . » »  
Goltzman Michel., Nord-Ost. . . . . » »  
Hänni E., Matheo Han 21, Stamboul. . . . . » »  
Hirschcowitz L. & Inselberg L., Hudavendighiar Han » »  
Isidoro Geltrunk New York 102 Worth Street . . . . . New York, U. S. A.  
Jacques Eskénazi, Sarioglou Han 9/10, Stamboul . . . Constantinople, Turkey.  
Jacques Beruhel, Bahtiar Han 22, Galata . . . . . » »  
Jean F. Salacha & Co., 96, Rue Voïvoda, Galata . . . . . » »  
Jean Jacques Gabellon, Messadet Han, 20, 21 Stamb. » »  
Karnig Agop Fils de, Aslan Han Galata . . . . . » »  
Lahovary C. N. & Co. 25 Shareh Manakh . . . . . Cairo, Egypt.  
M. Fenerdjian Fils, Baghtché Kapou Jeni Volto H. 16/18. Constantinople, Turkey.  
Medina Aug. de, Hazzopoulo Han 43/43 St. . . . . » »  
Moïse Salviche, Tophané, Rue Tabachané, Galata. . . . . » »  
Roditi A., Turkia Han 9/10, Stamboul. . . . . » »  
Sangursky & Cie., Galata, Moumhané, Couteaux H. 2 » »  
Schmidt Jan C. C., Djemaat Han, Rue Havra. . . . . » »  
Soussa Ibrahim & Co., 10/12 Buyuk Tun. Han Gal. . . . . » »  
Theodoridi & Co. . . . . Braila, Roumania.  
V. D. Tchertchian, 226 Fifth Avenue . . . . . New York U.S.A.  
Varterian Nazareth Kaissari Han 20. St. . . . . Constantinople, Turkey.  
Vefa Muhurdarovic, Anadolou Han 30, Stamboul . . . . . » »

Vladislav Kleyff, Imayet Han, Galata . . . . .	Constantinople, Turkey.
Zellich Henri & Co., 21, Rue Mahmoudié, Galata . . . . .	» »
Zissi N. Metaxa & Son, Merkez Rihtim Han Gal . . . . .	» »

**Copper**

Helal Alexander, Importers . . . . .	Aleppo, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Marcopoli Joseph Importers . . . . .	Aleppo, Turkey.
Navaro, Isaac J., Importer . . . . .	Salonika, Greece.
Obégi & Co., Charles, Importers . . . . .	Aintab, Turkey.
Phelps, Dodge C., Exporters, 99 John Str . . . . .	New York, U.S.A.
Roditi, A., Importers & Exporters, Turkia Han St . . . . .	Constantinople, Turkey.
Shabandar, Mahmoud, Importer . . . . .	Bagdad, Turkey.
Siahou Y. Chammah Imp. . . . .	Aleppo, Turkey.
Warde, Naasan & C., Importers . . . . .	Beirut, Turkey.

**Cots**

The Hard Manufacturing Company . . . . .	Buffalo, N. Y., U.S.A.
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**Cotton**

Aftalion, S. B., Importer, P. O. Box, No 57 . . . . .	Roustchouk, Bulgaria.
Brazzofoli, Max, Exporter . . . . .	Mersina, Turkey.
Débbas, Jean, Exporter . . . . .	Tarsus, Turkey.
Geo. H. Mc. Fadden & Bro., Exp. 25 Broad St. . . . .	New-York, U. S. A.
Lykiardopoulos Fils, A., Exporter . . . . .	Mersina, Turkey.
Obégi and Co., Charles, Exporters . . . . .	Aintab, Turkey.
Simeonoglou, Aristides, Exporter . . . . .	Adana, »
Warde, Naasan and Co., Exporters . . . . .	Beirut, »

**Cotton Goods**

Aftalion, S. B., Importer, P. O. Box, No 57. . . . .	Roustchouk, Bulgaria.
Amory Browne & Co., 62 North Street. . . . .	New York, U.S.A.
Audi and Co., B., Importers . . . . .	Beirut, Turkey.
Avedikian Frères, Importers . . . . .	Smyrna, »
Balkan American Trading Co. Chamb of comm. Bl.705	Boston Mass.
Baltazzi, Theo. S., Importer . . . . .	Smyran, Turkey.
Bear Mill Mfg. Co., 120 Franklin St. . . . .	New York, U.S.A.
Berk, Püttmann & Co., Importers . . . . .	Bagdad, Turkey.
Bozadjian, Mihran, Importer . . . . .	Adana, »
Calinder, A., Importer . . . . .	Constantinople, Turkey.
Chas. J. Webb Corporation of America Minerva Han G.	» »
Couriessi Vitalis & Cie. 19 Havouzlou Han Stamboul	» »
Coûteaux, Bernard, Aslan Han, Galata . . . . .	» »
Cornfield et Goldstein, Import., Kenadjian Han. . . . .	» »
Coussa Armand, Imp. . . . .	Aleppo, Turkey.
Dwek Joseph E. F. Importers . . . . .	Aleppo, Turkey.
Dobrowolsky & Co., Importers . . . . .	Salonika, Greece.
Elisha & Frères, Nessim, Importers . . . . .	Bagdad, Turkey.
Elkiatib Abbas, Imp. Elkiatib Han . . . . .	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.

Enriquez, Clemente, Importer . . . . .	Bagdad, Turkey.
Etablissements Orosdi-Back, Importers. . . . .	Constantinople, Turkey.
Errera and Co., Ltd., Fils de G. A., Importers . . . . .	Salonika, Greece.
F. W. Chasseaud, Importer, Agopian Han, Galata. . . . .	Constantinople, Turkey.
Féradian K., Importer, Alyanak Han, No. 14-15 . . . . .	» »
Fils d'Abram Nahman, Importers. . . . .	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64, Wall St. . . . .	New York, U. S. A.
Geo. H. Mc. Fadden & Bro., Exporters, 25 Broad St.. . . . .	New-York, U. S. A.
Haddad, Elias And., Importer . . . . .	Beirut, Turkey.
Haldéopoulo N. P., Importer . . . . .	Trebizond, Turkey.
R. & O. Hirzel, Importers Buyuk Yéni Han . . . . .	Constantinople, Turkey.
Hänni E., Imp., Matheo Han 21, Stamboul. . . . .	» »
Hassid & Co., A. M., Importers. . . . .	Salonika, Greece
Hassid, Joseph Albert, Importer. . . . .	Salonika, Greece.
Hindié, Elias, Importer . . . . .	Aleppo, Turkey.
Hochstrasser & Co, Importers. . . . .	Trebizond, Turkey.
Hochstrasser & Co Importers. . . . .	Samsoun, Turkey.
Jahiel, Isaak J., Importer. . . . .	Salonika, Greece.
Jeboury, Beytoun, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Kabbaz & Co, P. A., Importers . . . . .	Aleppo, Turkey.
Kahn Frères, Importer, 1 <sup>er</sup> Vakif Han 37/39. St. . . . .	Constantinople, Turkey.
Lebet Frères & Cie., Imp. Basmadjian Han, St.. . . . .	Constantinople, Turkey.
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal. . . . .	» »
Mac Manus Brothers Ltd., Imp. Aslan Han 1-7 Gal. . . . .	» »
Maghak, Fathalla D., Importer . . . . .	Bagdad, Turkey.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Turkey.
Marcantonakis & Manoussakis. . . . .	Candia, Crete, Greece.
Manuelian & Co., H., Importers. . . . .	Mersina, Turkey.
Medina Aug. de, Importer Hazzopoulo Han 43/43 St. . . . .	Constantinople, Turkey.
Messayeh, Joseph J., Importer . . . . .	Bagdad, Turkey.
Michel Lascaris, Imp., Emin Bey Han 19, St.. . . . .	Constantinople, Turkey.
Morpurgo Moïse, Importer . . . . .	Salonika, Greece.
Mouradian , Keyork, Importer, Stamboul . . . . .	Constantinople, Turkey.
Neumann Frères, Imp., Emin Bey Han 13/14, St.. . . . .	» »
Panayotoglou Avraam V., Importer, Serai-Emir . . . . .	Teheran, Persia.
Paul Joannides Fils, Imp., Emin Bey Han 13/14 . . . . .	Constantinople, Turkey.
Peristiany & Frères, J. Th., Importers. . . . .	Alexandretta, Turkey.
Philippou. A., Importer . . . . .	Yanina, Greece.
Picciotto & Co, Hillel, Importers . . . . .	Aleppo, Turkey.
Prodromides, K. . . . .	Mersina, Turkey.
Raphael J. Cohen, Imp., Achir Eff. Han 19, St.. . . . .	Constantinople, Turkey.
Roditti, A., Importers & Exporters Turkia Han . . . . .	Constantinople, Turkey.
Salloum, Helou & Co., Importers . . . . .	Beirut, Turkey.
Saporta & Baraha, Coréatin, Importers . . . . .	Salonika, Greece.
Sasoon & Co., David, Importers. . . . .	Bagdad, Turkey.
Sciaky, V. & Co., Importers . . . . .	Salonika, Greece.
Schuep & Co., Importers . . . . .	Aleppo, Turkey.
Sirgi, M., & Co., Importers. . . . .	Beirut, Turkey.
Stafford G. & A. & Co. 22 Thomas St. . . . .	New York, U.S.A.

Stevens & Co., J. P., Exp., 22 & 23 Thomas St. . . .	New York, U S A.
Tchilinguirian, S. Imp., 42/3, Germania Han . . .	Constantinople, Turkey.
The Coq Rouge Co. Ltd., Imp., Hovaghimian Han..	» »
Tiano, Henry, Importer . . . . .	Salonika, Greece.
Vafiadachi, M. & A, Importers. . . . .	Smyrna, Turkey.
Varbetian, L. & L., Importers. . . . .	Smyrna, Turkey.
Ventura Fils de S., Importers, Pinto Han, St, . . .	Constantinople, Turkey.
Vogel Konrød, Impr., Buyuk Yéni Han Stamboul .	» »
Wellington, Sears & Co., 93 Franklin Street . . . .	Boston, U. S. A.
Whittall, J. W. & Co. Ltd . . . . .	Constantinople, Turkey.
Zarifi L, Importer, Hagopian Han, Galata . . . . .	» »
Zelveian, M. & K. S. Importers . . . . .	Mersina, Turkey.

**Cotton Seed Oil**

Aftalion, S. B., Importer, P. G. Box. No. 57 . . . .	Roustchouk, Bulgaria.
Amar & Co., S., Importers, Validé Sultan Han . . .	Constantinople, Turkey.
American Cotton Oil C., Exp., 27, Beaver Street . .	New York, U. S A.
Aspegren & Co., Exporters, Produce Exchange . . .	New York, U. S A.
Cariciopoulo, Marc C, Imp., Minerva Han, Galata. .	Constantinople, Turkey.
Christofa, Apostole P. H., Importer . . . . .	Mitylene, Greece,
Damianos N. D. P. D. B, 23 . . . . .	Athens, Greece.
Danon & Semack, Imp., Medina Han, St. . . . .	Constantinople, Turkey.
Doptoplou Bros, 2 Zindan Capou Stamboul . . . .	Constantinople Turkey
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	» »
F. W. Chasseaud, Importer, Agopian Han, Galata. .	» »
Féradian, K., Importer, Alyanak Han, No. 14-15 . .	Constantinople, Turkey.
Fils d'Abram Nahman, Importers . . . . .	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64 Wall Street . .	New York, U, S. A.
R. & O. Hirzel, Importers, Buyuk Yeni Han. . . .	Constantinople, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Kabbaz P. H. & Co., Importer . . . . .	Aleppo, Turkey.
Keller, E., Theodor, Mgr. Fulias & Co., Importer..	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St. .	Constantinople, Turkey.
Louisville Cotton Oil Co., Mfrs. & Exporters. . . .	Louisville, Ky., U. S. A.
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, Turkey.
Marcopoli & Co., V., Importers . . . . .	Alexandretta, Turkey.
Modiano F., Co., Importers. . . . .	Salonika, Greece.
Molho, Isaac, Importer. . . . .	» »
Michel Lascaris, Imp., Emin Bey Han 19, Stamb..	Constantinople, Turkey.
Navarro, Em. Is., Importer. . . . .	» »
Paul Joannides Fils, Imp., Emin Bey Han 13/14, St.	» »
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Turkey.
Procter & Gamble Co., Exporters . . . . .	Cincinnati, Ohio, U. S. A.
Rouso & Danon, Importers, Phaliron Han. Gal. .	Constantinople, Turkey.
Sarantis Frères, Importers, Omar Abid Han . . . .	» »
Saul S. Dwek & Co. Imp. . . . .	Aleppo, Turkey.
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Tasartez & Barzilai, Importers, Tohafdji Han . . .	Constantinople, Turkey,
Tchilinguirian, S., Imp., 42/3 Germania Han. . . .	Constantinople, Turkey.
Tiano, Henri. Importer . . . . .	Salonika, Greece.

Vogel Konrad, Impr., Buyuk Yeni Han Stamboul.	Constantinople, Turkey.
Whittall, J. W. & Co. Ltd . . . . .	» »
Xanthos, C, Importer . . . . .	Salonika Greece.

### Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters . . . . .	Muncy, Pa., U. S. A.
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### Cotton Yarn

Audi & Co., B., Importers . . . . .	Beirut, Turkey.
Baltazzi, Theo. S., Importers . . . . .	Smyrna, Turkey.
Bensussan, Fils de Samuel J., Importer & Exporter	Salonika, Greece.
Chas. J. Webb Corporation of America Minerva Han, G.	Constantinople, Turkey.
Errera & Co., Fils de G. A., Importer . . . . .	Salonika, Greece.
Hänni E., Importer, Matheo Han 21, Stamboul. . . . .	Constantinople, Turkey.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople, Turkey.
Peristiany & Co., T. John, Importers . . . . .	Alexandretta, Turkey.
Siahou Y. Chammah Imp. . . . .	Aleppo, Turkey.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Tchilinguirian, S., Imp. 42,3 Germania Han . . . . .	Constantinople, Turkey.

### Cribs

The Hard Manufacturing Company . . . . .	Buffalo, N. Y., U. S. A.
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### Currants

Cremidi Bros., Exporters . . . . .	Patras, Greece.
Hancock & Wood, Exporters . . . . .	» »

### Customs House Brokers

Curmusi, Theo. N., Tchibili Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Khoury Farra Alex. . . . .	Beirut Turkey.
Lupovitz Jacob, Voïvoda Han, Rue Voïvoda . . . . .	Constantinople, Turkey.
Shenker & Co., Keuprulu Han St. . . . .	» »

### Decoration (Interior)

Psalty Geo. J., Rue Kabristan, Péra. . . . .	Constantinople, Turkey.
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### Dental Supplies

Alexiou Thanos, Importer 18 B Châteaubriand Str . . . . .	Athens, Greece.
Cabbabe K. & S. Importers . . . . .	Aleppo, Turkey.
Maurice Faraggi, Importer, 295 Grand'Rue de Pera . . . . .	Constantinople, Turkey.
Spyrides, Const., Importer . . . . .	Athens, Greece.
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12th & Chestnut Sts. . . . .	Philadelphia, U. S. A.

### Department Stores

Buffallo Specialty Company, 375 Ellicott Street . . . . .	Buffalo, N. Y., U. S. A.
Etablissements Orosdi-Bach . . . . .	Constantinople, Turkey.
Melki & Menassah . . . . .	Beirut, Turkey.
Montgomery, Ward & Co. . . . .	Chicago, Ill., U. S. A.

**Doors and Windows**

North American Wood Products Corporation Exp.  
50 Union Square. . . . . New York, U.S.A.

**Draperies**

Audi & Co., B., Importers . . . . . Beirut, Turkey.

**Drugs and Pharmaceutical Products**

Audi & Co., B., Importers . . . . . Beirut, Turkey.  
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St. . . . . New York, U.S.A.  
Droguerie Centrale d'Orient Ltd. Imp. . . . . Constantinople, Turkey.  
Fellows Co., The Manufacturers, 26 Christofes St. . . . . New York, U.S.A.  
Frost & Cundil, Inc., Exporters, 64 Wall Street . . . . . » » »  
Hannania, Joseph, Importer . . . . . Bagdad, Turkey.  
Juda & Salmona, Importers. . . . . Salonika, Greece.  
Maurice Faraggi, Importer, 295 Grand'Rue de Pera . . . . . Constantinople, Turkey.  
Mourad Bey Baroudi, Importer . . . . . Beirut, Turkey.  
Mulford Co. H. K., Exporters 428 S. 13th Street. . . . . Philadelphia, U.S.A.  
Orosdi-Back, Etablissements Importers. . . . . Constantinople, Turkey.  
Philadelphia Quartz Co., Exporter 121 S. 3d. Street . . . . . Philadelphia, U.S.A.  
Siahou J. Chamamah . . . . . Aleppo, Turkey.  
Sirgi M., & Co. Importer. . . . . Beirut, Turkey.  
Spyrides, Const., Importer. . . . . Athens, Greece.  
The Rio Chemical Co. 79 Barrow St. . . . . New York, U.S.A.  
West Electric Hair Curler Co., 45 S. Front St. . . . . Philadelphia, U.S.A.

**Drugists' Sundries**

Baroody, Murad, Importer . . . . . Beirut, Turkey.

**Dry Goods**

Fenerdjian & Fils M. Jeni Volto Han Stamboul . . . . . Constantinople Turkey  
Melissinos, Bernard, Importer . . . . . Pireaus, Greece.

**Dyes**

American Aniline Products, Inc. 80 Fifth Avenue, . . . . . New York, U.S.A.  
Muller, Ch. F., Importer 20 Apollo Str. . . . . Athens, Greece.  
Schuep & Co., Importers. . . . . Aleppo, Turkey

**Earth Handling Machinery**

Western, Wheeled Scraper Co., Mfrs. & Exporters . . . . . Aurora Ill., U.S.A.

**Electrical Machinery and Supplies**

Balladur, Chas. P., Importers. . . . . Smyrna, Turkey.

**Electric Traveling Cranes**

Niles-Bement-Pond Co., Exporters, 111 Broadway . . . . . New York, U.S.A.

**Electrical Supplies**

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . . .	Constantinople, Turkey.
Beylerian H. 21 Hudavendighiar Han Galata . . . . .	Constantinople, Turkey.
„Gradiwo ” Soci�t� Commercial par action, Imp. . . . .	Varna, Bulgaria.
Johns-Manville Co., H. W., . . . . .	New York, U.S.A.
«Labor» Societata Anonima de Comert si Industrie,	Bucarest, Roumania.
Mac Manus Brothers Ltd. Imp. Gal. Arslan Han 1-7.	Constantinople, Turkey.
Marco Levi & Fils, Ladj. Camondo Han Galata . . .	» »
Sidney N�will & Co., Importers, Kevork Bey Han . . .	» »
Soci�t� Hell�nique d'Electricit� . . . . .	Athens, Greece.
Ventura Fils de S. Importers, Pinto Han, Stamboul.	Constantinople, Turkey.
Western Electric Co., Exporters. . . . .	New York, U.S.A.

**Elevators**

Essayan & Fr�res, Hagop, Importers . . . . .	Constantinople, Turkey.
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**Engines (Gasoline, Traction, Corliss &c.).**

Avedikian Fr�res Importers . . . . .	Smyrna, Turkey.
Avery Co., Exporters . . . . .	Peoria, Ill., U.S.A.
Farquhar & C., A. B., Mfrs. & Exp. Cotton Ex. Bldg.	New York, U.S.A.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. . .	» » »
Southwark Foundry & Machine Co., Exporters . . .	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs . . . . .	San-Francisco, U.S.A.
Waterloo Gasoline Engine Co., Exprs . . . . .	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs . . . . .	Wichita Falls, U.S.A.
Wilcox, McKim Company, Exporters . . . . .	Saginaw, Mich., U.S.A.

**Engineering**

Aperguis & Co., N. A., Bahtiar Han, Galata . . . . .	Constantinople, Turkey.
Aftimus & Hacho . . . . .	Beirut, Turkey.
William Douch, Buyuk Tunnel Han 5, Galata. . . . .	Constantinople, Turkey.

**Expanded Metal**

The General Fireproofing Company, 395 Broadway.	New York, U.S.A.
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**Feed Milling Machinery**

Sprout, Waldron & Co., Mfrs., & Exporters . . . . .	Muncy, Pa., U.S.A.
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**Feed Stuffs**

Corn Products Refining Co., Exporters. . . . .	New York, U.S.A.
Lamborn & Company. 132 Front St. Lamborn Bldg.	» » »
Mano Albert J. Kiezaptchi oglou Han Stamboul . . .	Constantinople Turkey

**Fennel Seed**

Scialom, Albert & Co., Exporters . . . . .	Salonica, Greece.
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**Firearms and Ammunition**

Coenca Frères, Importers . . . . .	Constantinople, Turkey.
Picciotto & Co., Hillel, Importers . . . . .	Aleppo, Turkey.

**Fire Engine Trucks**

Wichita Falls Mottor Co., Mfrs. & Exprs., . . . . .	Wichita Falls, U.S.A.
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**Fire Extinguishers**

Johns-Manville, H. W., Co., Exporters. . . . .	New York, U S A
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**Fittings**

Devlin Mfg. Co., Thos., Exporters. . . . .	Philadelphia, U.S.A.
Flagg, Stanley G., Mfr. & Exporter . . . . .	» »

**Fish (Dried, Salted)**

Hancock & Wood, Importers . . . . .	Patras, Greece.
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**Flooring**

Barrett Mfg. Co., Exporters, Morris Bldg., . . . . .	Philadelphia, U.S.A.
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**Flour**

Barcoulis S. Imp. Minerva Han Gal. . . . .	Constantinople, Turkey.
Capayannides, G., Importer. . . . .	Trebizond, Turkey.
Cariciopoulo, Marc C., Importer, Galata . . . . .	Constantinople »
Coûteaux, Bernard, Aslan Han, Galata. . . . .	Constantinople. Turkey.
Demitri M. Margaritoff, Arnopoulo Han Stamboul. . . . .	» »
Eckhardt & Co., John W., Exporters . . . . .	Chicago, U.S.A.
Fils d'Abram Nahman, Importers . . . . .	Salonika, Greece.
Goltzman Michel "Nord Ost". . . . .	Constantinople, Turkey.
Hadjopoulo & Sperco, Inc., Exporters . . . . .	New York, U.S.A.
Hassid & Co., A. M., Importers . . . . .	Salonika, Greece.
Jahiel, Isak J., Importer . . . . .	» »
Kouyoumdjian, Khosrov, Importer . . . . .	Bagdad, Turkey.
Meridional Trading Company, 20 Broad Str. . . . .	Constantinople, Turkey.
Modiano, F., & Co., Importers . . . . .	Salonika, Greece.
Molho, Isaac, Importer. . . . .	Salonika, Greece.
Oghourloglou Frères, Ph. Photiades & Cie . . . . .	Constantinople Turkey
Schiaky, V. & Co., Importer . . . . .	Salonika, Greece.
Slocum, Avram & Slocum, Exp. 30 Church St., . . . . .	New York, U.S.A.
Vogel Konrad, Impr., Buyuk Yeni Han Stamb. . . . .	Constantinople, Turkey.
Vrioni, D. Pan., Importer, 4 Dephes Str. . . . .	Athens, Greece.

**Flour Milling Machinery**

Balladur, Chas. P. Importers . . . . .	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters. . . . .	Muncy, Pa., U.S.A.

### Flour Mills

A. S. Patrikios & Fils, Omer Abed Han, 12 Galata . . . Constantinople Turkey

### Fountain Pens

Kroubalkian, K., Importers Sole Agent for Turkey  
Konclin Pen Mfg. of New York U.S.A. Gal . . . Constantinople, Turkey.  
Waterman Co., L. E., Exporters, 173, Broadway . . . New York, U.S.A.

### Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Aron Jacob Manoach Exporters, Foundouklian Han. . . Constantinople, Turkey.  
Asfar & Co., Date Packers & Exporters . . . . . Bagdad Turkey  
Banque Générale de Commerce et de Crédit Exp. St. . . Constantinople, Turkey.  
Barff & Co., Ltd., P. G., Exporters . . . . . Smyrna »  
Cherry Louis D., Importer 52 S. 60th St. . . . . Philadelphia, U.S.A.  
Coenca Frères, Exporters. . . . . Constantinople, Turkey.  
Damianos N. D. P. O. B. 23 . . . . . Athens, Greece.  
Eustratiades, Alex., N., Exporter . . . . . Smyrna Turkey.  
Georgiadès & Co., Exporters . . . . . » »  
Habicht, Braun & Co., Imp., Hudson & Laight St. . . New York, U.S.A.  
Hadjopoulo & Sperco, Inc., Imp., 29 Broadway. . . » » »  
Hochtrasser & Co., Exporters. . . . . Samsoun, Turkey.  
» » » » . . . . . Trebizond, »  
Jaburg Brothers, Importers 1-2 Worth Street . . . New York, U.S.A.  
Mac Manus Brothers Ltd., Exporters . . . . . Constantinople, Turkey.  
Maghak, Fathalla D., Exporter . . . . . Bagdad, »  
Marcantonakis & Manoussakis, Exporters . . . . . Candia, Crete, Greece.  
Mégarbané, G. H., Exporter . . . . . Aintab, Turkey.  
Mégarbané, & Fils, Habib, Exporters . . . . . Aleppo, »  
M. & J. Taranto. . . . . Smyrna, Turkey.  
Messayeh, Joseph J., Exporter . . . . . Bagdad, »  
Missir & Co., Exporters . . . . . Smyrna, Turkey  
Pastene & Co., Inc., Importers . . . . . New York, U.S.A.  
Reggio & Co., Ant., Exporters . . . . . Smyrna, Turkey.  
Reggio, Abel, 105, Hudson Street, Agents . . . . . New York U.S.A.  
Oscar, Mizrahi, Exporters, Djedid Han St.. . . . Constantinople, Turkey  
Schild P., Exporters, Xantopoulo Han. . . . . » »  
Schamasch, Gourgie & Co., Exporters . . . . . Bagdad, Turkey.  
Shabandar Mahmoud, Exporter . . . . . » »  
The Levant Products Trading Co., Importers . . . New York, U.S.A.  
Warde, Naasan & Co., Exporters . . . . . Beirut, Turkey.  
Whittall J. W. & Co. Ltd. . . . . Constantinople, Turkey.

### Furniture

Karpen & Bros., Mfrs. & Exprs. 37th. St. & B'way. . . New York, U.S.A.  
Kroubalkian, K., Importer, Grand Tunnel Han G. . . Constantinople, Turkey.  
Lambichi, M. E., Importer . . . . . Smyrna, Turkey.  
Montgomery, Ward & Co., Exporters . . . . . Chicago, U.S.A.  
Nahmias, Samuel et Fils, Importers . . . . . Salonika, Greece.  
Psalty, Geo. J., Mfr. & Importer, R. Kabristan. . . Constantinople, Turkey.

Sioufi Elie, Manufacturer . . . . . Beirut, Turkey.  
 Wilcox, McKim Company, Exporters . . . . . Saginaw, Michig., U.S.A.

**Galvanized Sheet Metals**

United States Steel Products Co., Exporters . . . . . New York, U.S.A.

**Glass**

Marcopoli Joseph Imp. . . . . Aleppo, Turkey.  
 Navarro, Isaac J., Importer . . . . . Salonika, Greece.  
 North Americ. Wood Products Corp. 50 Union Square . . . . . New York, U.S.A.  
 Sayeg Frères, Importers . . . . . Beirut, Turkey.

**General Exporters and Importers**

A. Cosmetto & Co. Omar Abed Han 10/13, Galata . . . . . Constantinople, Turkey.  
 A. Roditi, Turkia Han 9/10, Stamboul . . . . . Constantinople, Turkey.  
 A. J. Drossos & Co. Rue Eski Yomruk, Ada Han. . . . . » »  
 Abazoglou Jean, Abed Han 30, Galata . . . . . » »  
 Abdeni & Co. . . . . Aleppo, Turkey.  
 Abramowitz, Leon P. . . . . Bucharest, Roumania.  
 Aftalion. S. B., P. O. Box, No. 57. . . . . Roustchouk, Bulgaria.  
 Alexandre Salem & Frères . . . . . Aleppo, Turkey.  
 Aliferis, G., 37 Praxiteleus Street . . . . . Athens, Greece.  
 American & Eastern Trading Co. 36 Av. d'Opera . . . . . Paris, France.  
 American Foreign Trade Corporation, Galata . . . . . Constantinople, Turkey.  
 American General Trading Co., 56-58 Pine Str. . . . . New-York, U. S. A.  
 American Webbing Manufacturers Export Corp.  
 Exp. & Man. of elastic & non-elastic webbing  
 shoe laces, corset laces etc. etc. 395 Broadway . . . . . New York, U S A.  
 Apostolos & Cie Tutun Gumruk Stauboul . . . . . Constantinople Turkey  
 Aron Jacob Manoach, Foundouklian Han 5/10, St. . . . . Constantinople, Turkey.  
 Asfar & Co . . . . . Bagdad, Turkey.  
 Assa, Salomon H., Sarioglou Han, Stamboul . . . . . Constantinople, Turkey.  
 Assayas & Co., Youssifidi Han No. 2 Stamb. . . . . » »  
 Audi & Co., B. . . . . Beirut, Turkey.  
 Baker G. & A. Ltd., Grand'Rue de Pera. . . . . Constantinople, Turkey.  
 Banning Hubert, 17 E. 128th St . . . . . New York, U. S. A.  
 Banque Générale de Commerce et de Crédit, St. . . . . Constantinople, Turkey.  
 Banque Commerciale de Palestine. . . . . Jerusalem, Turkey.  
 Bensussan, Fils de Samuel J., . . . . . Salonika, Greece.  
 Benveniste, Haim & Albert . . . . . Salonika, Greece.  
 Berk, Püttmann & Co . . . . . Bagdad, Turkey.  
 Beruhiel Jacques, Bahtiar Han 22, Galata . . . . . Constantinople, Turkey.  
 Bodossaki Athanassiades Hovaghimian Han 2, Galata . . . . . » »  
 Cambi Raphael & Fils, Boyadji Han St. . . . . Constantinople, Turkey.  
 Cambi Vitalis R. Boyadji Han Stamboul . . . . . » »  
 Capayannides, G. . . . . Trebizond, Turkey.  
 Chamarakis, E. D. . . . . Rethymno, Crete, Greece.  
 Chapman J. F. & Co., Equitable Bldg. . . . . New York, U. S. A.  
 Charitopoulo A., Buyuk Aboud Eff. Han Stamb. . . . . Constantinople, Turkey.  
 Chas. J. Webb Corporation of America . . . . . » »

Coenca Frères . . . . .	Constantinople, Turkey.
Constantine N. Cofinas, St. Theodorides Square 9 .	Athens, Greece.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala	Bucarest, Roumania.
Cornfield & Goldstein, Ikindji Kenadjian Han . . .	Constantinople, Turkey.
Damianos N. D. P. O. B. 23 . . . . .	Athens, Greece.
Demaras Brothers . . . . .	» »
Demetri M. Margaritoff, Arnopoulo Han, St. . . .	Constantinople, Turkey.
Dielmann G. Messadet Han St. . . . .	Constantinople, Turkey.
Dilsizian Bros, Phaliron Han Galata . . . . .	Constantinople, Turkey.
Dizengoff, M. . . . .	Jaffa, Turkey.
Doptoplou Bros 2 Zindan Capou Stamboul . . . .	» »
Ehrenstein & Toledo, Stamboul . . . . .	» »
E. Hanni, Matheo Han 21, Stamboul . . . . .	» »
Elefter Melissarato, Omar Abid Han 36, Galata . .	» »
Eskénazi Jacques Sarioglou Han 19, Stamboul . . .	» »
Eustratiades, Alex. N. . . . .	Smyrna, Turkey
F. W. Chasseaud, Agopian Han, Galata . . . . .	Constantinople, Turkey.
Fattal Khalil & Fils, . . . . .	Damas, Syrie
Féradian, K., Alyanak Han, No. 14-15, Stamboul .	Constantinople, Turkey.
Fils d'Abram Nahman. . . . .	Salonika, Greece.
Fils de S. Ventura Pinto Han, Stamboul. . . . .	Constantinople, Turkey.
Fitzio, Alex., General Importer, Hermes Street . .	Athens, Greece.
Flood A. . . . .	Cairo Egypt
Fresco Marco N., Sadock Han 3, Pl. de la Tour . .	Constantinople, Turkey-
Frost & Cundill, Inc., Exporters, 65 Wall Street. .	New York, U.S A.
Gabellon Jean Jacques, Messadet Han 20, 21, Stamb.	Constantinople, Turkey.
Galani John A. Union Han 43/46 Galata. . . . .	» »
Galitzine Prince Alex. "Nord-Ost". . . . .	Odessa, Russia.
Gaston Williams & Wigmore, 39 Broadway, . . . .	New York, U.S.A.
Gelat, Elias Thomas. . . . .	Jerusalem, »
Geltrunk Isidoro 102 Worth Street . . . . .	New York, U. S. A.
Georges Nungovich, . . . . .	Cairo Egypt
Geo. H. Mc. Fadden & Bro. New-York, 25 Broad St	New York, U.S.A.
"Gradivo" Société Commerciale par Actions . . . .	Varna, Bulgaria
Guillermo Lorey Djemaat Han, Rue Havra, Galata .	Constantinople, Turkey.
Hadkinson Arsan & Co. . . . .	Aleppo, Turkey.
Haldéopoulo, N. P. . . . .	Trebizond, Turkey.
R. & O. Hirzel, Buyuk Yeni Han 31, Stamboul . .	Constantinople, Turkey.
Hancock & Wood . . . . .	Patras, Greece.
Hochstrasser & Co. . . . .	Trebizond, »
» » . . . . .	Samsoun, »
J. W. Whittall & Co. . . . .	Constantinople, Turkey.
Jahiel, Isaac J. . . . .	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7'10, Galata .	Constantinople, Turkey.
Kahn Frères, 1er Vakif Han 37/39, Stamboul. . . .	» »
Karnig Agop Fils de, Aslan Han Galata . . . . .	» »
Keller, E. Theodor, Mgr. of Fulias & Co. . . . .	Athens, Greece.
Kopelman Ossip 26 Shoot up Hill c/o G. Handelmann	London, England.
Kroubalkian, K., Grand Tunnel Han Galata. . . .	Constantinople, Turkey.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	» »
Lahovary, C. N. & Co. 25 Shareh Manah . . . . .	Cairo, Egypt.

Lamborn & Company 132 Front St. Lamborn Bldg.	New York U. S. A.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople, Turkey.
Levy M. & Co., Emin Bey Han 9 Stamboul . . . . .	» »
M. Fenerdjian Fils, Bahtché Kapou Yeni Volto Han	» »
Mac Manus Brothers Ltd., Aslan Han 1-7 Gal. . . . .	» »
Manachy, Lorenzo Y. . . . .	Alexandretta, Turkey.
Mano Albert J. Kiezaptchi-Oglou Han 22 Stamboul . . . . .	Constantinople, Turkey.
Marcantonakis & Mannoussakis . . . . .	Candia, Crete, Greece.
Marguardt & Co. Inc., 35 South William Street . . . . .	New York, U.S.A.
Marcopoli & Co., V. . . . .	Alexandretta, Turkey,
Maurice Faraggi 295 Grand'Rue de Pera. . . . .	Constantinople, Turkey.
Meg. Fringhian, Messadet Han, Stamboul . . . . .	» »
Mégarbane Habib & Fils . . . . .	Aleppo, Turkey.
Melissinos, Bernard . . . . .	Piraeus, Greece.
M. & J. Taranto. . . . .	Smyrna, Turkey.
Michel Lascaris Emin Bey Han 19, Stamboul . . . . .	Constantinople, Turkey.
Moïse Salviche, Tophané, Rue Tabachané . . . . .	» »
Mosserie Curiel & Cie . . . . .	Cairo Egypt
Muller, Ch., F., Importer 29 Apollo Street. . . . .	Athens, Greece
Nemli Zadé Frères . . . . .	Trebizond, Turkey.
Oscar Mizrahi, Djedid Han St. . . . .	Constantinople, Turkey.
Panayotoglou, Avraam V., Seraï-Emir. . . . .	Teheran, Persia.
Patrikios A. S. & Fils 12 Omer Abed Han Galata . . . . .	Constantinople Turkey
Paul Joannides Fils, Emin Bey Han 13/14, Stamboul	» »
Peristiany & Co., J. Tb. . . . .	Alexandretta, Turkey.
Petsaly S. . . . .	Cairo Egypt
Philaretos, C. G. & Co., 1 A Sophocles Street . . . . .	Athens, Greece.
Phostiropoulo Frères, . . . . .	Trebizond, Turkey.
Prodromides, K., . . . . .	Mersina, Turkey.
Raphael J. Cohen, Achir Effendi Han 19, Stamboul.	Constantinople, Turkey.
Reppen, Theo, Arabian Han Galata. . . . .	Constantinople, Turkey.
S. Barcoulis, Minerva Han, Galata. . . . .	» »
Salacha Jean F. & Co., 96, Rue Voivoda, Galata . . . . .	» »
Sangursky & Cie., Moumhané, Couteau Han Galata	» »
Sasoon & Co., David. . . . .	Bagdad »
Schabender, Mahmoud. . . . .	Bagdad, Turkey.
Schapira, J. M., 21 Rue Colocotroni. . . . .	Athens, Greece.
Schild P., Xantopoulo Han. . . . .	Constantinople, Turkey.
Schmidt Jan C. C., Rue Havra, Djemaat Han, Galata	» »
Sirgi, M. & Co. . . . .	Beirut, Syria.
Spike, Clarence H., 143 Federal Street. . . . .	Boston, U.S.A.
Stassinopoulo, S. A . . . . .	Smyrna, Turkey.
Stock & Mountain, Philippidès Han. Stamboul. . . . .	Constantinople, Turkey.
Semack & Danon, Medina Han Stamboul. . . . .	» »
Tatian, A., 23 Central St., Room 8 . . . . .	Boston, U.S.A.
Tennant, Sons, & Co., C., 100 William St. . . . .	New York, U.S.A
The Coq Rouge Co. Ltd. Hovaghimian Han Gal.	Constantinople, Turkey.
The Commercial Bank of Greece . . . . .	Athens, Greece.
The Oriental Trading Co. of America, Gal. . . . .	Constantinople, Turkey.
Tiano, Henri . . . . .	Salonika, Greece
Vassiliou, Pittacos . . . . .	Mitylene, »

V. D. Tchertchian, 226 Fifth Avenue . . . . .	New York U. S. A.
V. Balekdjian Brothers, Turkia Han, Stamboul . .	Constantinople, Turkey.
Vefa Muhurdarovic, Anadolou Han, 30, Stamboul. .	» »
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street . . . . .	» »
Vogel Konrad, Buyuk Yeni Han Stamboul. . . . .	Constantinople, Turkey.
Walter Seager & Co., Tchিনি Rihtim Han, Galata.	» »
Wilcox Mc Kim Company, Robert. . . . .	Saginaw, Mich., U.S.A.
Wolkenberg Oscar, 50 Djedid Han St. . . . .	Constantinople, Turkey.
Zeppos, P., Pasmazoglou Street. . . . .	Athens, Greece.
Zissi N. Metaxa & Son, Galata, Merkez Rihtim Han	Constantinople, Turkey.

### Glucose

Corn Products Refining Co., Exporters . . . . .	New York, U.S.A.
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### Glue Stock

Spike, Clarence H., Importer, 143 Federal St . . .	Boston, U.S.A.
Foerderer, Robert H., Importer, Frankford . . . .	Philadelphia, U.S.A.

### Government Contractors

Avigdor, M. S., Küprülü Han 29 St. . . . .	Constantinople, Turkey.
Cofinas, Constantine N., St. Theodores Square No.9	Athens, Greece.
Edwards & Sons, Dilsiz Zadé Han Stamboul . . . .	Constantinople, Turkey.
Essayan & Freres, Hagop . . . . .	» »
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	Constantinople, Turkey.
Langdon, J. D., Naval Contractor. . . . .	Smyrna »
Meg. Fringhian, Messadet Han, Stamboul . . . . .	Constantinople, Turkey.
Vrioni, Pan., D., Importer, 4 Dephes Street. . . . .	Athens, Greece.
Zeppos, P., Pasmazoglou Street. . . . .	» »

### Grain & Cereals

Abazoglou Jean Exporters, Abed Han 30, Galata . .	Constantinople, Turkey.
Demetre M. Margaritoff Exp., Arnopoulo Han, St. .	» »
J. W. Whittall & Co., Exp., Kenadjian Han, St. . .	» »
Kouyoumdjian, Khosrov, Exporter . . . . .	Bagdad, Turkey.
Patrikios, A. S. & Fils, 12, Omer Abed Han, Gal. . .	Constantinople, Turkey.
Sciaky, Salomon J., Exporter . . . . .	Salonika, Greece.
Simeonoglou Aristides, Exporter . . . . .	Adana, Turkey.
Stringos, I., Importer . . . . .	Piraeus, Greece.
V. Balekdjian Brothers, Exporters, Turkia Han, St. .	Constantinople, Turkey.
Xanthos, C., Exporter . . . . .	Salonika, Greece.

### Groceries

Cacoulides Gr., N., Exporter . . . . .	Trebizond, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Errera, Issac G., Importer . . . . .	Salonika, Greece.
Habicht, Braun & Co., Hudson & Laight Sts., . . .	New York, U.S.A.
Hanania, Joseph, Importer . . . . .	Bagdad, Turkey.
Hartys Stores, Importer, 27 Tepé Bachi Péra. . . . .	Constantinople, Turkey.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street . . . .	New York, U.S.A.

Jahiel, Isaac, Importer . . . . .	Salonika, Greece.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Koukaz & Zaloom, Exporters (Syrian Provisions). . . . .	Beirut, Turkey.
Leslie & Co., John E., Imp. 51-53 East, Lake S . . . . .	Chicago, U.S.A.
Maurice Faraggi, Importer, 295 Grand'Rue de Péra . . . . .	Constantinople, Turkey.
Navarro, Emmanuel Is., Importer . . . . .	Salonika, Greece.
Pasterne & Co., Imp., 148-150, Franklin Street. . . . .	New York, U.S.A.
Xanthos, C., Exporter . . . . .	Salonika, Greece.

**Gum Mastic**

Scialom, Albert & Co., Exporter, Rue Victor Hugo. . . . .	Salonika, Greece
Whittall J. W. & Co. Ltd . . . . .	Constantinople, Turkey.

**Gum Tragacanth**

Abdeni G. G. & Co. Exp. . . . .	Aleppo, Bagdad, Turkey.
Abdul Kader Pacha El-Khedery, Exporter. . . . .	Bagdad, Turkey.
Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han . . . . .	Constantinople Turkey.
Berk, Puttman & Co., Exporters . . . . .	Bagdad »
Beythoum, Jeboury, Exporter. . . . .	» »
Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Brazzafoli Max, Exporter . . . . .	Mersina, »
Ehrenstein & Toledo, Exp. St. . . . .	Constantinople, Turkey.
Elisha & Frères, Nessim, Exporters. . . . .	Bagdad, »
Essefian Parsegh G., Exporter. . . . .	Constantinople. »
Guillermo Lorey, Exporter, Djemaat Han, Gal. . . . .	Constantinople, Turkey.
Gulbenkian Bros. & Co., Exporters. . . . .	Constantinople, »
Hirzel R. & O. Exps., Buyuk Yeni Han 31, St. . . . .	» »
Hindié Elias, Exporters . . . . .	Aleppo, Turkey.
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, Turkey.
Maghak, Fathalla D., Exporter . . . . .	» »
Manachy Lorenzo Y., Exporter. . . . .	Aleppo, »
Manuelian & Co., H., Exporters . . . . .	Mersina, »
Maccache & Fils, Ibr., Exporters . . . . .	Mersina, Turkey.
M. & J. Taranto . . . . .	Smyrna, Turkey.
Rappaport, J. M. Importer, 140 Nassau Street . . . . .	New York, U.S.A.
Zelvéian, M. & K. S., Exporters. . . . .	Mersina, Turkey.

**Guts (Sausage Casings)**

Abdul Kader Pacha El-Khedery, Exporter. . . . .	Bagdad, Turkey.
Arsen & C., A. G., Exp., Allalemджи Han . . . . .	Constantinople, Turkey.
Essefian, Parsegh G., Exporter . . . . .	Constantinople, Turkey.
Fratelli Marcopoli Exp. . . . .	Aleppo, Turkey,
Kevork Skender, K. & D., Exporter. . . . .	Bagdad, Turkey.
Moise Salviche, Exporter, Tophané, Rue Tabachané. . . . .	Constantinople, Turkey.
Schamasch, Gourgie & Co. Exporters . . . . .	Bagdad »
Selian, R. B., Exporter. . . . .	Mersina, »
Spike, Clarence H., Importer, 143 Federal Street. . . . .	Boston, U.S.A .
Zarifi, L., Exporter, Hagopian Han, Galata . . . . .	Constantinople, »

**Hair Curlers**

West Electric Hair Curler Co., 45 S. Front St . . . Philadelphia, U.S.A.

**Hair (from Goatskins)**

Foerderer, Robert H., Inc., Importer, Frankford . . Philadelphia, U.S.A.

**Hardware and Tools**

Altizoglou Fils, I., Importers . . . . .	Mersina, Turkey.
Aperguis & Co., N. A. Imp., Bahtiar Han, Galata .	Constantinople, Turkey.
Buffalo Specialty Co., Exp., 375 Ellicott Street. . .	Buffalo, N. Y., U S. A.
Cambi Raphael & Fils, Boyadji Han Stamb. . . . .	Constantinople, Turkey.
Cariciopoulo, Marc C., Importer, Galata. . . . .	» »
Chisnell & Sons Co. Ltd. 142/146 Rue Mahm. Gal. .	» »
Courtessi Vitalis & Cie 19 Havouzlou Han Stamboul	» »
Danon & Semack, Importer, Medina Han Stamb. . .	Constantinople, Turkey.
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston & Sons, Henry, P.O.B. 1537 . . . . .	» »
Dizengoff, M., Importer . . . . .	Jaffa, Turkey.
Edwards & Sons. Imp., Dilziz Zade Han St. . . . .	Constantinople, Turkey.
Enriquez Clemente, Importer . . . . .	Bagdad, »
Entreprise Mfg. Co., The, Mfrs. & Exporters. . . .	Philadelphia, U.S.A.
Errera & Co., Fils de G. A., Importers . . . . .	Salonika, Greece.
"Gradiwo" Soc. Commerciale par Actions, Imp. . . .	Varna, Bulgaria.
Hanna Rabbath & Fils, Imp. . . . .	Aleppo, Turkey.
Hassid & Co., A. M., Importers. . . . .	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han . . . . .	Constantinople, Turkey.
Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, »
Mc Caffrey File C., Mfrs. & Exp., 5th & Berk St . .	Philadelphia, U.S.A.
Mihran Guessarian, 48 Rue Tunnel Galata . . . . .	Constantinople, Turkey.
Miller lock C.. Mfrs. & Exporters. . . . .	Philadelphia, U.S.A.
Modiano, F., & Co., Importers . . . . .	Salonika—Smyrna.
Montgomery, Ward & Co., Exporters . . . . .	Chicago, U. S. A.
National Specialty Mfg. Co., Exporters. . . . .	Philadelphia, »
North Bros. Manufacturing Co.. Exporters. . . . .	» »
Orosdi-Back, Etablissements, Importers. . . . .	Constantinople, Turkey.
» » » . . . . .	Aleppo »
Peristiany & Co., J. Th., Importers . . . . .	Alexandretta, »
Philaretos, C. G., & Co., Importers . . . . .	Athens, Greece.
Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O.	Philadelphia, U.S.A.
Roditi, A., Importer, Tarakdjilar, Ekberié Han . . .	Constantinople, Turkey.
Sayeg Frères, Importers . . . . .	Beirut, »
Schamasch, Gourgie & Co., Importers . . . . .	Bagdad, »
Schany Bey H. . . . .	Aleppo, Turkey.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Shabender, Mahmoud, Importer. . . . .	Bagdad, »
Sydney Nowill & Co. Imps., Kevork Bey Han, Gal.	Constantinople, Turkey.
The Coq Rouge Co. Ltd., Hovaghimian Han, Galata	» »
Tiano, Henri, Importer, . . . . .	Salonika, Greece.

**Harness and Leather Goods**

Birch, James H., Mfr. & Exporter . . . . .	Burlington, N. Y., U. S. A.
Studebaker Corporation, The, Mfrs., Exporters. . .	Sourth Bend, Ind., »
Sechler & Co., The, Mfrs. & Exporters . . . . .	Cincinnati, Ohio, »

**Hats (Felt)**

Stetson Co., John B., Exporter . . . . .	Philadelphia, U. S. A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.

**Hooks and Eyes**

West Electric Hair Curler Co., 45 S. Front Str., . .	Philadelphia, U. S. A.
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**Hosiery**

Aug. de Medina, Hazzopoulo Han 42/43 Stamboul. . .	Constantinople, Turkey.
Baker G. & A., Ltd. Importers Grand'Rue de Pera.	» »
Baladi & Toutounji, Exp. . . . .	Aleppo, Turkey.
Daoud & Abdo, Importers . . . . .	Beirut, Turkey.
Fenerdjian & Cie M. Jeni Volto Han Stamboul . . .	Constantinople Turkey
Elie Rafie, Imp. . . . .	Aleppo, Turkey.
Orosdi Back Etablissement Imp. . . . .	Aleppo, Turkey.
Steins Oriental Stores Ltd. Importers, Péra. . . .	Constantinople, Turkey,
The Coq Rouge Co. Ltd., Hovaghimian Han, Galata	» »

**House Furnishings**

Buffalo Specialty Co., Exporters. . . . .	Buffallo, N. Y., U. S. A.
Lazzaro Franco & Fils, Importers, Stamboul . . .	Constantinople, Turkey.
Yonanidès, P., Spiro, Maison Louvre, Pera . . . . .	» »

**- Household Utensils**

Hoosier Mfg. Co., The, Exporters. . . . .	New Castle, Ind., U. S. A
National Specialty Manufacturing Co., Exporters. .	Philadelphia, U. S. A.
North Bross., Manufacturing Co., Exporters . . . .	» »
Yoannides, Spiro, Maison Louvre, Pera . . . . .	Constantinople, Turkey.

**Hydrolic Lime**

Sayegh Frères, Importers . . . . .	Beirut, Turkey.
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**Importers (General)**

Amar & Co., S., Validé Sultan Han Stamboul . . .	Constantinople, Turkey.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Arshak Papazian, Turkia Han, Stamboul. . . . .	Constantinople, »
Audi & Frères, S. . . . .	Beirut, »
Beylerian H. 21 Hudavendighiar Han Galata . . . .	Constantinople, »
Camhi Vitalis R. Boyadji Han Stamboul . . . . .	» »
Cariciopoulo, Marc, C., Minerva Han, Galata . . . .	» »
Charitopoulo A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople, Turkey.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U. S. A.
Corneille & Co. . . . .	Aleppo, Turkey.
Cosmetto A. & Co. Omar Abed Han 10/13 Galata . .	Constantinople. Turkey.
Dielman, Messadet Han Stamboul. . . . .	» »

Dilsizian Bros, Phaliron Han Galata . . . . .	Constantinople, Turkey.
Dobrowolsky & Co. . . . .	Salonika, Greece.
Fattal Khalil & Fils, . . . . .	Damas Syrie »
Haddad, Elias And. . . . .	Beirut »
Hanni E., Matheo Han 21 Stamboul . . . . .	Constantinople, Turkey.
Jabourg Bros. 1 & 3 Worth Str. . . . .	New York, U.S.A
Karnig Agop Fils de, Aslan Han Galata . . . . .	Constantinople, Turkey.
Khoury, Farra, Alex . . . . .	Beirut, Turkey.
Koukaz & Zaloom . . . . .	» »
C. Laughton & Co., 42 Perchembé Bazar, Galata. . . . .	Constantinople, Turkey.
Lebet Frères & Co., Germania Han, Stamboul . . . . .	» »
Lesle & Co., John E. . . . .	Chicago, U.S.A.
Lévy, Juda Gabriel . . . . .	Yanina, Greece.
Mossery, Albert . . . . .	Salonika, »
Moïse Salviche Tophané, Rue Tabachané . . . . .	Constantinople, Turkey.
Pastene & C., Inc., P. . . . .	New York, U.S.A.
Picciotto & Co., Hillel, . . . . .	Aleppo, Turkey.
Rappaport, J. M., 140 Nassau St. . . . .	New York, U.S.A.
Rouso & Danon, Djélal Bey Han, No 18. . . . .	Constantinople, Turkey.
Oscar Mizrahi, Djedid Han Stamb. . . . .	» »
Schild P., Xantopoulo Han . . . . .	» »
Sayegh Frères. . . . .	Beirut, »
Sirgi & Co., M. . . . .	Beirut, »
Tenant Sons & Co., C., 100 William St. . . . .	New York, U.S.A
Trad, P. & M., . . . . .	Beirut, Turkey.
Walter Seager & Co. Tehinili Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Whittall J. W. & Co. Ltd . . . . .	» »
William Douch, Buyuk Tunnel Han 5, Galata . . . . .	Constantinople, Turkey.

### Insurance Agents

A. Cosmetto & Co. Omar Abed Han 10/13, Galata . . . . .	Constantinople, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . . . .	» »
Bodossaki Athanassiades, Hovaghimian Han Gal.. . . .	Constantinople, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece
Compte-Calix & J. G. Saverio. . . . .	Constantinople, Turkey.
Eustratiades, Alexandre N. . . . .	Smyrna, »
Galani John A., Union Han 43/46 Gal. . . . .	Constantinople, Turkey.
Ghiolman Bros., Constitution Square . . . . .	Athens, Greece.
Gresham, Life Assurance Society Ltd (The.) . . . . .	Constantinople, Turkey.
Ibrahim Soussa & Cie., Galata, Buyuk Tunnel Han. . . . .	Constantinople, Turkey.
J. W. Whittall & Co. . . . .	Constantinople, Turkey.
Jean F. Salacha & Co. 96, Rue Voïvoda, Galata . . . . .	» »
Keller, Theodor E., Mgr. Fulias & Co. . . . .	Athens, Greece.
Leete, P. C. A., Huriet Han . . . . .	Constantinople, Turkey.
Mac Manus Brothers Ltd. Aslan Han 1-7 Gal. . . . .	Constantinople, Turkey.
Mitrani Semtow, (The Equitable of New York) . . . . .	Constantinople, Turkey.
Molho, Isaac. . . . .	Salonika, Greece.
Morpurgo, Moïse. . . . .	» »
Panayotoglou, Avraam V., Seraï-Emir . . . . .	Teheran, Persia.
Philippou, A . . . . .	Janina, Greece.

Prodromides, K . . . . .	Mersina, Turkey.
Schenker & Co, Kenprulu Han, Stamboul . . . . .	Constantinople, Turkey.
V. Balekdjian Brothers, Turkia Han, Stamboul. . . . .	» »
Varbetian, L. & L. . . . .	Smyrna, »
Walter Seager & Co. Tehinili Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Zissi N. Metaxa & Son, Merkez Rihtim Han Galata . . . . .	Constantinople, Turkey.

**Iron & Steel**

A. Roditi, Importer, Turkia Han 9/10, Stamboul . . . . .	Constantinople, Turkey.
Aron Jacob Manoach, Importers, Fundouklian Han . . . . .	» »
Altitzoglou & Fils, J., Importers . . . . .	Mersina, Turkey.
Avedissian & Kechichian, Importers. . . . .	Adana, »
Brazzafolli Max, Importer . . . . .	Mersina, »
Capayannides, G., Importer. . . . .	Trebizond, »
Chapman I. F. & Co., Inc. Equitable Bldg. . . . .	New York U. S. A.
Chisnell & Sons Co., Ltd. Grd'Rue Mahmoudié Gal. . . . .	Constantinople, Turkey.
Elie Rafie, Imp. . . . .	Aleppo, Turkey.
Essayan & Frères, Hagop, Importers. . . . .	Constantinople, Turkey.
Haldéopoulo, N. P., Importer. . . . .	Trebizond, »
Hochtrasser & Co., Importers. . . . .	» »
» » » » . . . . .	Samsoun, »
Kopelman Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann. . . . .	London, England.
Mihran Guessarian, 48 Rue Tunnel Galata . . . . .	Constantinople, Turkey.
Navarro, Isaac J., Importer. . . . .	Salonika, Greece.
Nemli Zadé Frères. Importers. . . . .	Constantinople, Turkey.
Prodromides, R. . . . .	Mersina, Turkey.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han. . . . .	Constantinople, Turkey.
Trussed Concrete Steel Co.. Exporters. . . . .	Detroit, U.S.A.
United States Stell Products Co., Exporters . . . . .	New York, U. S. A.
Whittall J. W. & Co. Ltd . . . . .	Constantinople, Turkey.

**Jewelry**

Errera & Co., Fils de G. A., Importers. . . . .	Salonika, Greece.
Lipman Kantorowitz, Passage Rigo 20. . . . .	Constantinople, Turkey.
Jean Paluka Importer, Péra St. Antoine 329 . . . . .	Constantinople, Turkey.
Macdonald & Co., R. B., Mfrs. & Exporters . . . . .	Attleboro, Mass., U.S.A.

**Kitchen Cabinets**

Hoosier Manufacturing Co., The, Exporters . . . . .	New Castle, Ind., U.S.A.
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**Laces and Embroideries.**

Abdo Bros., George, Exporters . . . . .	Beirut, Turkey.
Audi & Frères S., Manufacturers & Exporters. . . . .	» »
Elias Abu Samra & Fils, Exporters . . . . .	» »
Farah, F. G. & S., Mfrs. & Exporters . . . . .	» »
Koukaz & Zaloom, Exporters . . . . .	Beirut, Turkey.
Megarbané, G. H., Exporter. . . . .	Aintab, »

Roditi, A., Exporter, Turkia Han Stamboul . . . . .	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters . . . . .	» »

### Land Owners

Kouyoumdjian, Khosrov . . . . .	Bagdad, Turkey.
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### Leather

Abdeni & Co., G. G. Importers . . . . .	Aleppo, Turkey.
American Foreign Trade Corporation, Galata. . . . .	Constantinople, Turkey.
Angel & Co., David, Importers . . . . .	Salonika, Greece.
Beythoum, Jeboury, Importer. . . . .	Beirut, Turkey
Constantine N. Cofinas, Imp. St. Theodores Square 9.	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata. . . . .	Constantinople, Turkey.
Coenca Frères, Importers. . . . .	Constantinople, Turkey.
Elkiatib Abbas Imp. . . . .	» »
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	» »
Enriquez, Clemente, Importer . . . . .	» »
F. W. Chasseaud Importer, Agopian Han, Galata. . . . .	» »
Féradian. K Importer, Alyanak Han. . . . .	» »
Fils d'Abram Nahman, Importers . . . . .	Salonika, Greece.
Foerderer, Inc., Roberd H., Mfrs. & Ex., Frankford	Philadelphia, U. S. A.
Haddad, Elias And., Importer . . . . .	Beirut, Turkey.
Kabbaz P. A. & Co. Imp. . . . .	Aleppo, Turkey.
Lawrence, A. C., Leather Co. . . . .	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . . . .	Constantinople, Turkey.
Maulwurf, Ed., Importer & Exporter . . . . .	Salonika, Greece.
Mattheosian, Vahan H., Imp., Am. Bible House . . . . .	Constantinople, Turkey.
Matthews & Co., C. J., Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Mc Neely & Price, Manufacturers and Exporters . . . . .	Philadelphia, U. S. A.
Michel Lascaris Importer Emin Bey Han 19, Stamb. . . . .	Constantinople, Turkey.
Modiano. F., & C. . . . .	Smyrna—Salonika.
Muller, Ch. F. Importer, 29 Apollo Street . . . . .	Athens, Greece.
Peristiany & Co, J. Th., Importer . . . . .	Alexandretta, Turkey.
Pharaon, Issa, Schoucair & C., Importers . . . . .	Beirut. . . . . »
Rouso & Danon, Importers. Djelal Bey Han . . . . .	Constantinople, Turkey.
Sarantis Frères, Importers . . . . .	Constantinople, Turkey.
Schiaky, V., & Cos, Importers & Exporters . . . . .	Salonika, Greece.
Schild P., Importer & Exporter . . . . .	Constantinople, Turkey
Serafas, D., Importer & Exporter . . . . .	Salonika, Greece.
Sirgi, M. & Co., Importer & Exporter . . . . .	Beirut, Turkey.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beyrout, Turkey.
Sourlangas Fils. E. N., Importers. . . . .	Mitylene, Greece.
Sourlangas, Stylianos E., Manufacturer . . . . .	Mitylene, Greece.
The Commercial Bank of Greece . . . . .	Athens, Greece.
The Coq Rouge Co. Ltd., Hovaghimian Han, Galata	Constantinople, Turkey.
Vimos Brothers, Importers, 29 Nikis Str . . . . .	Athens, Greece.
Vladislav Kleyff, Importer, Inayet Han, Galata . . . . .	Constantinople, Turkey.
Xanthos, C., Importer & Exporter. . . . .	Salonika, Greece.

**Leather and Leather Goods**

Aron Jacob Manoach, Imps. Foundouklian Han St.	Constantinople, Turkey.
Danon & Semack, Importers, Medina Han Stamboul	» »
Michel Lascaris, Importers Emin Bey Han 19, St.	» »
Paul Joannides Fils, Imps. Emin Bey Han 13/14, St.	» »

**Licorice Boot**

Abdul Kader Pasha El-Khedery, Exporter. . . . .	Bagdad, Turkey.
Keun Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters . . . . .	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters . . . . .	Bagdad, Turkey.

**Light (in Fire-Proof Buildings)**

David Lupton's Sons C., Mfrs & Exporters . . . . .	Philadelphia, U. S. A.
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**Lighting Devices**

Avigdor, M. S., Importer Küprülü Han, St. . . . .	Constantinople, Turkey.
Seferiades, S. A., Importer . . . . .	Smyrna, Turkey.
Welsbach Co., Manufacturers & Exporters. . . . .	Gloucester, N. J., U. S. A.

**Linimenas**

Curtis & Brown Mfg. C., Exporters . . . . .	New York, U. S. A.
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**Linoleum and Oil Cloth**

Errera & Co., Fils de C. A., Importers . . . . .	Salonika, Greece.
Lazzaro Franco & Fils. Importers, Stamboul. . . . .	Constantinople, Turkey.
Picciotto & C., Hillel, Importers . . . . .	Aleppo, Turkey.
Schuep & Co., Imp. . . . .	Aleppo, Turkey.
Yoanidès, P., Spiro, Maison Louvre, Péra . . . . .	Constantinople, Turkey.

**Lithographers**

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . . . . .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St. . . . .	Philadelphia, U. S. A.

**Lloyds Agents**

Hancock & Wood . . . . .	Patras, Greece.
Whittall J. W. & Co. Ltd . . . . .	Constantinople, Turkey.

**Locks**

Miller Lock Company, Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Russel & Erwin Mfg. Co. . . . .	New York, U. S. A.

**Locomotives**

Baldwin Locomotive Works, Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
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**Lozenges**

Curtis & Brown Mfg. C., Exporters . . . . .	New York, U. S. A.
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**Lumber**

Fresco Marco N. Exp. Sadock Han 3, Pl. de la Tour, G.	Constantinople, Turkey.
Hindié Nicolas Importers . . . . .	Aleppo, Turkey.
Kyfioti John, Rue Kabristan. Péra, Imp. . . . .	Constantinople, Turkey.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, U.S.A.
Serefas, D., Importers . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importers. . . . .	Beirut, Turkey.
The M. B. Farrin Lumber Co, Exporters . . . . .	Cincinnati, U. S. A.
The Lamb-Fish Lumber Co., Exporters. . . . .	Charleston, Miss., U. S. A.

**Machinery**

Aperguis & Co., N. A., Importer, Bahtiar Han . . .	Constantinople, Turkey.
Aron Jacob Manoach, Imps. Foundouklian Han St.	» »
Balladur, Chas. P., Importer . . . . .	Smyrna, . . . »
Berk, Puttmann & Co., Importers . . . . .	Bagdad. . . . »
C. Loughton & Co., Importers . . . . .	Constantinople, Turkey.
Coenca Frères, Importers. . . . .	Constantinople, Turkey.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer. . . . .	Jaffa, Turkey.
Farquhar & C., A. B., Manufacturers & Exps. . . .	New York, U. S. A.
Ibrahim Soussa & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople, Turkey.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Lykiardopoulos Fils, A., Importer . . . . .	Mersina, Turkey.
Meg. Fringhian, Importer, Messadet Han, Stamboul.	Constantinople, Turkey.
Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Messayeh, Joseph J., Importer . . . . .	Bagdad, Turkey.
Mihram Guessarian, 48 Rue Tunnel Galata . . . .	Constantinople Turkey
Schany H. . . . .	Aleppo, Turkey.
Slocum, Avram & Slocum, Exporters . . . . .	New York, U. S. A.
Sprout, Waldron & C., Exporters . . . . .	Muncy, Pa., U. S. A.
The Oriental Trading Co. of America, Imp. Gal. . .	Constantinople, Turkey.
Vrioni, Pan. D., Importer, 4 Dephes Street . . . .	Athens, Greece.
Western Wheeled Scraper C., Exporters . . . . .	Aurora, Ill, U. S. A.
Zarifi, L., Importer, Hagopian Han, Galata. . . . .	Constantinople, Turkey.

**Machine Tools**

Miles-Bement-Pond Co., Exporters. . . . .	New York, U.S.A.
Philaretos, G., & Co. Exporters . . . . .	Athens, Greece.
Sellarr & Co., Inc., William, Exporters. . . . .	Philadelphia, U.S.A.

**Maize Oil**

Corn Products Refining Co., Mfrs. & Exporters. . .	New York, U.S.A.
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**Marmelades**

Hellenique Wine & Spirit Co., Mfrs. & Exporters. .	Athens, Greece.
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**Mattresses**

The Hard Manufacturing Company . . . . .	Buffalo, N. Y., U.S.A.
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**Mercantile Agencies**

Dun & Co., R. G. . . . .	New York & Vienna.
National Credit Corporation, Title & Trust Bldg. . . . .	Chicago, U.S.A.

**Merchants (General)**

A. Cosmetto & C., Omar Abed Han 10/13, Galata. . . . .	Constantinople, Turkey.
American General Trading Co. 56-58 Pine Str. . . . .	New York U.S.A.
Apostolos & Cie Tutun Gumruk Stamboul . . . . .	Constantinople Turkey
Compte-Calix, J., & J. G. Saverio, 7 Rue Tchinar. . . . .	Constantinople, Turkey.
Dilsizian Bros, Phaliron Han Galata . . . . .	» »
Edward La Fontaine Sons N° 1 Allalemdji l'an St. . . . .	» »
Galani John A. Union Han 43/46 Gal. . . . .	» »
Hartys Stores, 27, Tepé Bachi, Pera . . . . .	Constantinople, Turkey.
J. W. Whittall & Co. . . . .	Constantinople, Turkey.
Jan C. C. Schmidt, Djemaat Han, Rue Hayra, Galata . . . . .	Constantinople, Turkey.
Jacques Eskénazi, Sarioglou Han 9/10, Stamboul. . . . .	Constantinople, Turkey.
Jean Abazoglou, Abed Han 30, Galata . . . . .	Constantinople, Turkey.
L. Hirschcowitz & L. Inselberg, Galata . . . . .	Constantinople, Turkey.
Raphaél J. Cohen, Achir Effendi Han, 19, Stamboul . . . . .	Constantinople, Turkey.
Mouzalas, Basil A . . . . .	Mitylene, Greece.
Sourlangas, Stylianos E. . . . .	Mitylene, Greece
Varterian Narareth Kaissari Han 20, St. . . . .	Constantinople, Turkey.
Vitalis R. Camhi, Boyadji Han Stamboul . . . . .	» »
William Douch, Buyuk Tunnel Han 5, Galata . . . . .	Constantinople, Turkey.

**Metals (Tin, Zinc, etc.)**

Capayannides, C., Importer. . . . .	Trebizond, Turkey,
Demaras Bros, Importers, 4 Philellinou Street . . . . .	Athens, Greece.
Haldéopoulo. N. P., Importer. . . . .	Trebizond, Turkey.
Hanania Joseph, Importer. . . . .	Bagdad, Turkey.
Jahiel, Isaac, I. Importer . . . . .	Salonika, Greece
Juda & Salmona, Importers. . . . .	» »
Kahn Frères, Importers Ier Vakif Han 37/39, St. . . . .	Constantinople, Turkey.
Lebet Frères & Co., Importers, Germania Han . . . . .	Constantinople. »
Navarro, Is. J., Importer. . . . .	Salonika, Greece.
Philaretos, C. G. & Co., Importers. . . . .	Athens, »
The Commercial Bank of Greece, Importers. . . . .	» »

**Metal Shapes (Pressed)**

American Pulley Co., Exporters, 29th & Bristol St. . . . .	Philadelphia, U.S.A.
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**Metallic Bedsteads**

The Hard Manufacturing Company . . . . .	Buffalo, N.Y., U.S.A.
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**Mills and Milling Machinery**

Sprout, Waldrow & Co., Exporters . . . . .	Muncy, Pa, U.S A.
The M. B. Farrin Lumber Co., Exporters . . . . .	Cincinnati, U.S.A.

**Minerals**

Gulmezian, L., Merkez Rihtim Han Galata . . . . .	Constantinople. Turkey.
J. W. Whittal & Co. Exporters. . . . .	» »
Jahiel, Isaac J., Exporter. . . . .	Smyrna, »
Magnifico, E. A., Exporter . . . . .	Smyrna, Turkey.
Vafiadachi, M. & A., Exporters . . . . .	Smyrna, Turkey.

**Mineral Oils**

Coûteaux, Bernard, Importer, Aslan Han . . . . .	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Turkey.

**Mohair**

Abazoglou, Jean Exporter, Abed Han 30, Galata . . . . .	Constantinople, Turkey.
Camhi Raphael & Fils, Exp. Boyadji Han St. . . . .	» »
A. Cosmetto & Co. Exp, Omar Abed Han 10/13, Gal. . . . .	» »
Aron J. Levy Exporter, Turkia Han, Stamboul . . . . .	Constantinople, Turkey.
Whittall J. W. & Co. Ltd . . . . .	» »

**Mortar Stains**

Pecora Paint Co., Mfrs. & Exporters. . . . .	Philadelphia, U.S.A.
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**Mother of Pearl**

Batarse, Issa, Exporter. . . . .	Bethlehem, Turkey.
Pearle Waste Co., Import., 347 West Broadway . . . . .	New York, U.S. A.

**Motor Boats and Motors**

Balladur, Chas. P., Importer, P. O. Box Fo 161 . . . . .	Smyrna, Turkey.
Calinder, A., Agent . . . . .	Constantinople, Turkey.
Waterloo Gasoline Engine Co., Manufacturers. . . . .	Waterloo, Iowa, U.S.A.
Wilcox-McKim Company. . . . .	Saginaw, Mich., U.S.A.

**Motor Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, U.S.A.
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**Musical Instruments**

Baldwin Co., The, Exporter . . . . .	Cincinnati, U.S.A.
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**Nails (Wire)**

Essayan & Frères, Hagop. Importers . . . . .	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Syria.
United States Steel Products Co., Exporters . . . . .	New York, U.S.A.

**Naval Stores**

Demaras Brothers, Exporters. . . . . Athens, Greece.

**Nuts and Seeds**

Cacoulides, G. N., Exporter. . . . . Trebizond, Turkey.  
 Cherry, Louis D., Importer, 52 S. 60th Street . . . Philadelphia, U.S.A.  
 Demetre M. Margaritoff Ex. Arnopoulo Han, St. . . Constantinople, Turkey.  
 Elisha & Frères, Nessim, Exporter. . . . . Bagdad, Turkey.  
 Fratelli Marcopoli Exp. . . . . Aleppo, Turkey.  
 Habicht, Braun & Co., Hudson & Laight Strs . . . New York, U.S.A.  
 Hadjopoulo, & Sperco, Inc., Impr., 29 Broadway. . New York, U.S.A.  
 Haldéopoulo, N. P., Exporter. . . . . Trebizond, Turkey.  
 The Hills Bros. Co., Imps., Beach & Washington Sts. New York, U.S.A.  
 Hochstrasser & Co., Exporters. . . . . Trebizond, Turkey.  
 Hochstrasser & Co., Exporters . . . . . Samsoun, Turkey.  
 J. W. Whittall & Co. Exporters . . . . . Constantinople, Turkey.  
 Jaburg Bros., 1 & 3 Worth Street, Importers. . . . New-York, U.S.A.  
 Keun Lavino & Co., Exporters. . . . . Smyrna, Turkey.  
 Maghak, Fathalla D., Exporter . . . . . Bagdad, Turkey.  
 Manachy, Lorenzo Y., Exporter. . . . . Aleppo, »  
 Michel & Mansour Djenandji, Exp. . . . . Aleppo, Turkey.  
 Pastene & Co., Inc., Importers . . . . . New York, U.S.A.  
 Reggio, Abel, Importer. 105, Hudson Street . . . . » »  
 Reggio & Co., Ant., Exporters . . . . . Smyrna, Turkey.  
 Scialom, Fils de Jacob, Exporters. . . . . Salonica, Greece.  
 Spencer Importing & Trading Co., Importers. . . . New York U.S.A.  
 Stock & Mountain, Exp., Philippidès Han, Stamb . Constantinople, Turkey.  
 Tatian, A , Importer, 23 Central St., Room 8 . . . Boston U.S.A.  
 The Levant Products Trading Co., Importers . . . New York »  
 Théophylactos & Léontidès . . . . . Trebizonde, Turkey.  
 United Confectioners Supply Company, Importers . New York, U.S.A.  
 V. Balekdjian Brothers Ex. Turkish Han Stamboul. Constantinople, Turkey.  
 Warde, Naasan & Co., Exp., (Apricot Stones). . . . Beirut, Turkey.

**Office Furniture (Steel)**

The General Fireproofing Co., Exporters. . . . . New York, U.S.A.

**Office Supplies**

Calinder A. Agent . . . . . Constantinople, Turkey.  
 Papaspyro, Alexander, Importer, Stadium Street . . Athens, Greece.

**Oils (Lubricating etc.)**

Aliferis, G. Importer, 37 Praxitelous Street . . . . Athens, Greece.  
 Audi & Frères, S., Importers. . . . . Beirut, Turkey.  
 Brazzafolli, Max. Importer . . . . . Mersina, »  
 Crew-Levick Company, Refiners & Exporters. . . . Philadelphia, U.S.A.  
 Cornfield & Goldstein Imp. Ikindji Kenadjian Han. Constantinople, Turkey  
 Juda & Salmona, Importers. . . . . Salonika, Greece.  
 Loutfalla, Georges, Importer . . . . . Adana, Turkey,

Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Sayegh Frères, Importers. . . . .	Beirut, Turkey.
Tasartez & Barzilaï. Impr., Tohafdji Han, Stamboul.	Constantinople, Turkey.
Vacum Oil Co., Agency . . . . .	Jaffa, Turkey.
» » » » . . . . .	Beirut, »
» » » » . . . . .	Cairo Egypt
Standard Oil Company of New York. . . . .	Constantinople, »
Zarifi, L., Importer, Agopian Han, Galata . . . . .	» »

### Oils Sulphite

Damianos N. D. Exporters P. O. B. 23 . . . . .	Athens, Greece.
Demaras Bros., Exporters . . . . .	» »

### Oil Tank Trucks

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, U.S.A.
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### Oleo Oil

Amar & Co., S., Importers, Validé Sultan Han. . . . .	Constantinople, Turkey.
Brazzafolli, Max, Importer . . . . .	Mersina, »
Cariciopoulo, Marc C., Importer. . . . .	Constantinople, »
Coenca Frères, Importers. . . . .	Constantinople, »
Doptoglou Bros 2 Zindan Capou Stamboul . . . . .	» »
Ehrenstein & Toledo Imp. Stamb.. . . . .	Constantinople, Turkey.
Féradian, K., Importer, Alyanak Han. 14-15 . . . . .	Constantinople, »
Frankfort, M., Exporter, Produce Exchange . . . . .	New York, U. S. A.
Frost & Cundill, Inc., Exporters, 64 Wall Street . . . . .	» »
R. & O. Hirzel, Importers . . . . .	Constantinople, Turkey.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Mano Albert J. Kiezaptchi-Oglou Han Stamboul . . . . .	Constantinople, Turkey.
Navarro, Em. Is., Importers . . . . .	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Turkey.
Paul Joannides Fils Impor. Emin Bey Han 13/14, St.	Constantinople, Turkey.
Prodromides, K., Importer . . . . .	Mersina, »
Rouso & Danon, Imp. Phaliron Han, Gal. . . . .	Constantinople, Turkey.
Sarantis Frères, Importers . . . . .	» »
Schiaky, V. & Co., Importers . . . . .	Salonika, Greece.
Slocum, Avram & Slocum, Exporters . . . . .	New York, U.S.A.
Sourlangas Fils, E, N., Importer . . . . .	Mitylene, Greece.
Tasartez & Barzilaï, Importers, Tohafdji Han. . . . .	Constantinople, Turkey.
Tiano, Henri, Importer. . . . .	Salonika, Greece.
Xanthos C., Importer . . . . .	Salonika, Greece.
Zarifi, L., Importer, Agopian Han, Galata . . . . .	Constantinople, Turkey.
Zelvéian. M. & K. S., Importers. . . . .	Mersina, Turkey.

### Olives and Olive Oil

Alexandre Salem & Frères . . . . .	Aleppo, Turkey.
Barff P. G. & Co., Importers. . . . .	Smyrna, Turkey.

Chamarakis, E. D., Exporter . . . . .	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street . . .	Philadelphia, U.S.A.
Damianos N. D. P. O. B. 23 Exporters . . . . .	Athens, Greece.
Demaras Brothers, Exporters . . . . .	Athens, Greece.
Fidao & Co., F., Exporters . . . . .	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Impr., 29 Broadway .	New York, U.S.A.
Kabbaz P. A. & Co. Exporters . . . . .	Aleppo, Turkey.
Kheun Lavino & Co., Importers . . . . .	Smyrna, Turkey.
Pasten & Co., Inc., Importers . . . . .	New York, U.S.A.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.

**Opium**

A. Cosmetto & Co. Ex. Omer Abed Han Galata.	Constantinople, Turkey.
Afkerian Frères & Co., Exp. Galata . . . . .	» »
Aron J. Levy Ex. Rue Kiontubhané, Turkia Han .	» »
Arshak Papazian Exp. Turkia Han St. . . . .	» »
Banque Générale de Commerce et de Crédit Ex. St.	Constantinople, Turkey.
Demetre M. Margaritoff Ex. Arnopoulo Han, St. . .	» »
Fidao, & Co., F., Exporters . . . . .	Smyrna, Turkey.
Gulbenkian, Bros. & Co., Exporters . . . . .	Constantinople Turkey.
R. & O. Hirzel Ex. Buyuk Yeni Han 31, Stam . .	Constantinople, Turkey.
Jean Abazoglou Ex. Abed Han 30, Galata . . . . .	» »
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	» »
Kahn Frères Ex. 1er Vakif Han 37/39, Stamboul . .	» »
Keun Lavino, & Co., Exporters . . . . .	Smyrna, »
Lane, R. W., Exporter . . . . .	Smyrna, Turkey,
Megarbané Habib & Fils, Exporters . . . . .	Aleppo, »
Nemli Zadé Djemal Ex. Nemli Zadé Han; St. Sir. . .	Constantinople, Turkey.
Neumann Frères Ex. Emin Bey Han 13/14, Stam. . .	» »
Paul Joannides Fils Ex. Emin Bey Han 13/14, Stam.	Constantinople, Turkey.
Rappaport. J. M., Importer, 140 Nassau Street. . .	New York, U.S.A.
Reggio & Co., Ant., Exporters . . . . .	» »
Scialom & Co., Albert, Exporters . . . . .	Salonika, Greece.
Scialom, Fils de Jacob, Exporters . . . . .	» »
The Oriental Trading Co. of America, Exp Gal..	Constantinople, Turkey.
Topuz, Jean A., Exporter. . . . .	Salonika, Greece.
V. Balekdjian Brothers Ex. Turkia Han, Stamboul .	Constantinople, Turkey.
Varterian Nazareth Kaissari Han 20 St . . . . .	Constantinople, Turkey.
Vogel Konrad, Exprs., Buyuk Yeni Han Stamboul .	» »
Whittall J. W. & Co. Ltd . . . . .	» »
Wolkenberg Oscar, 50 Diedid Han St. . . . .	» »

**Optical Instruments**

Jean Paluka Importer Péra, St. Antoine 329 . . .	Constantinople, Turkey.
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**Otto of Roses**

R. & O. Hirzel Ex. Buyuk Yeni Han 31 . . . . .	Constantinople, Turkey.
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**Paints. Enamels and Varnishes**

Buffalo Specialty Co., Exporters . . . . .	Buffalo, N. Y., U. S. A.
Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts.	Philadelphia, U. S. A.

**Paper**

Société Anonyme de Papeterie et d'Imprimerie Anciens Établ. Fratelli Haïm . . . . .	Constantinople, Turkey.
Aron Jacob Manoach Im. Foundouklian Han St. . .	Constantinople, Turkey.
M. Fenerdjian & Fils Jeni. Volto Han, Stamboul . .	Constantinople Turkey
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.

**Petroleum**

Banque Générale de Commerce et de Crédit, Impor.	Constantinople, Turkey.
Crew-Levick Co., Refiners & Producers . . . . .	Philadelphia, U. S. A.
Helal Alexander Imp, . . . . .	Aleppo, Turkey.
Lykiardopoulos Fils, A., Importers . . . . .	Mersina, Turkey.
Meg. Fringhian, Importer Messadet Han, Stamboul.	Constantinople, Turkey.
Megarbane Habib & Fils . . . . .	Aleppo, Turkey.
Oscar Mizrahi. Importers, 37 Asma Alti . . . . .	Constantinople, Turkey.
Philippou, A., Importer . . . . .	Yanina, Greece.
Standard Oil Co., Importers . . . . .	Constantinople, Turkey,
Vacuum Oil Co., Importers. . . . .	Roechester, N. Y. U.S.A.
Vacuum Oil Co., Importers. . . . .	Beirut Turkey.
Vacuum Oil Co., Importers . . . . .	Jaffa, Turkey.
» » » . . . . .	Cairo, Egypt.

**Pitch**

Barrett Mfg. Co., Exporters, Morris Bldg . . . . .	Philadelphia, U. S. A.
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**Physicians and Dentists**

Brautman, Sylvan, Physician and Dentist . . . . .	Salonika, Greece.
Yoanidès, Prof. Doctor Christaki . . . . .	Constantinople, Turkey.

**Pianos, Piano Players**

Baldwin Co., The, Manufacturers & Exporters . . .	Cincinnati, U. S. A.
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**Pistachie Nuts.**

Baladi & Toutounji Importers . . . . .	Aleppo, Turkey.
Corneille & Co., Exporters. . . . .	Aleppo, Turkey.
Coussa Armand, Exporters. . . . .	Aleppo, Turkey.
Hadkinson, Arsan & Co., Exp. . . . .	Aleppo, Turkey.
Mégarbané, G. H., Exporters . . . . .	Aintab, Turkey.
Obégi & Co., Charles, Exporters . . . . .	Aintab, Turkey.

**Pipes (Gas, Water, etc.)**

United States Steel Products Co., Exporters . . . .	New York U. S. A.
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**Pipe Tools**

Reed Manufacturing Co, Mfrs. & Exporters. . . . .	Erle, Pa, U. S. A.
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**Playing Cards**

United States Playing Card Co., Exporters. . . . . Cincinnati, Ohio, U. S. A.

**Poppy Seeds**

Scialom & Co., Albert, Exporters . . . . . Salonika, Greece.

**Portable Houses**

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York U.S.A.

**Printers and Bookbinders Material and Machinery**

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haïm . . . . . Constantinople, Turkey.

American Press The, Importers, . . . . . Beirut, Turkey.

Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21 Constantinople, Turkey.

Mann Co., Wm. Exporters, 529 Market Street. . . Philadelphia, U. S. A.

Mateossian, Vahan A, Imp., Am. Bible House . . . Constantinople, Turkey.

Zellitch Frères, Rue Yazidji, Péra . . . . . » »

**Printing Paper**

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haim . . . . . Constantinople, Turkey.

Hirzel, R. & O. Importers . . . . . Constantinople, Turkey.

Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21 Constantinople, Turkey.

Matteosian, V. H., Imp., American Bible House . . . » »

Sarantis Frères, Importers . . . . . Constantinople, Turkey.

Zellitch Frères Rue Yazidji, Péra . . . . . » »

**Publishers**

Société Anonyme de Papeterie et d'Imprimerie,

Anciens Etabl. Fratelli Haïm . . . . . Constantinople, Turkey.

National Crédit Corporation, Title & Trust Bldg. . Chicago, U.S.A.

**Pulleys and Pressed Metal Shapes**

Amer. Pulley C., The, Mfrs. & Exp., 28th & Bristol St. Philadelphia, U. S. A.

**Pumps**

Avedissian & Ketchian, Importers. . . . . Adana, Turkey.

Hanna Rabbath & Fils, Imp. . . . . Aleppo, Turkey.

Nlint & Walling Mfg. C., Exporters. . . . . Kendalville, Ind., U. S. A.

Loutfalla Georges, Importer . . . . . Adana, Turkey.

Melissinos, Bernard, Importer. . . . . Piræus, Greece.

Rumsey & Co., Exporters . . . . . Seneca Falls, N. Y. U. S. A.

Southwark Foundry & Machine Co., Exporters. . . Philadelphia, U. S. A.

**Railroad Repair Shop Equipment**

Niles-Boment-Pond Company, Exporters . . . . . New York, U. S. A.

**Railway Material**

Baldwin Locomotive Works, Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Brill C., The G. J., Mfrs. & Exporters. . . . .	Philadelphia, U. S. A.
Essayan & Frères, Hagop, Importers . . . . .	Constantinople, Turkey.
Standard Steel Works Co., Exporters . . . . .	Philadelphia, U. S. A.
United States Steel Products C., Mfrs. & Exp., . . . . .	New York, U. S. A.

**Raisins (Sultana)**

Dweck Joseph E. F. Exporters . . . . .	Aleppo, Turkey.
Fidao, F. & C., Exporters . . . . .	Smyrna, Turkey.

**Razors & Blades**

Gillette Safety Razor Co., . . . . .	Boston, U. S. A.
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**Roofing**

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. . . . .	Philadelphia, U. S. A.
Johns-Manville, H. W., Co., Mfrs. & Exporters . . . . .	New York, U. S. A.

**Rubber Goods**

Hindié Nicolas Imp . . . . .	Aleppo, Turkey.
Orosdi-Back, Etablissements, Importers. . . . .	Constantinople, Turkey.
Quaker City Rubber Co., Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beirouth, Turkey.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.

**Safes**

Audi & Frères, S., Importers. . . . .	Beirut, Turkey.
York Safe & Lock Co., Mfrs. & Exporters . . . . .	New York, U. S. A.

**Saffron**

Scialom & Co., Albert, Exporter . . . . .	Salonika, Greece.
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**Saw Mill Machinery**

Farquhar, & Co., A. B., Exporters . . . . .	New York, U.S.A.
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**Sesame Seed**

Ezadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Eustratiades, Alex. N., Exporter. . . . .	Smyrna, Turkey.
J. W. Whittall & Co. Exporters. . . . .	Constantinople, Turkey.
Simeonoglou, Aristidès, Exporter . . . . .	Adana, Turkey.

**Sesame Seed Oil**

Naccache & Fils, Ibr., Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters. . . . .	» »

**Sewing Machines**

Bourne & Co. (Singer Sewing Machines) . . . . .	Salonika, Greece.
» » » » » . . . . .	Athens, »
Kevoork Skender, K. & D., Importers . . . . .	Bagdad, . . . Turkey.
Lambichi, M. E., Importer . . . . .	Smyrna, . . . »
Sadullah, R. Levy & Mandil, Importers . . . . .	Constantinople, »
Singer Sewing Machine Company, Importers . . . . .	» »
» » » » » . . . . .	Beirut, . . . »
» » » » » . . . . .	Cairo, Egypt.

**Shipping & Shipping Agents**

A. J. Drossos & Co, Esky Yomruk; Ada Han 15 . . . . .	Constantinople, Turkey.
Achaia S. S. Co. . . . .	Patras, Greece.
Alevra, D. G. . . . .	Smyrna, . . . Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . . . .	Constantinople, »
American & Eastern Trading Co, 36 Av. de l'Opera . . . . .	Paris, France.
Archipelago American Steamship Co. . . . .	Beirut, . . . . . »
» » » » » . . . . .	Constantinople, »
» » » » » . . . . .	Smyrna, . . . . . »
Artus, Jean . . . . .	Mersina, . . . . . »
Barff, P. G. & Co. . . . .	Smyrna, . . . . . »
Bodossaki Athanassiades, Hovaghimian H. 2 Galata . . . . .	Constantinople, Turkey.
Brazzafolli D. (Lloyd Triestino) Moumhané Galata . . . . .	» »
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece.
Chariatis, D. T., . . . . .	Salonika, Greece.
Citterich, V. . . . .	» »
Curmusi, Theo. N. (Achaia). . . . .	Constantinople, Turkey.
“Dunarea” Societata Anonima Romana pentru Navigatiune, Braila, Str. Vapoareler . . . . .	Braila, Roumania.
Edward La Fontaine Sons No 1 Allalemdji Han St . . . . .	Constantinople, Turkey.
Eliades & Mouka, . . . . .	Smyrna. . . . . »
Foscolo Mango & Co. Ltd., Hovaghimian Han Gal. . . . .	Constantinople, Turkey.
Galani John A. Union Han 43/46 Gal. . . . .	» »
“Gradiwo” Sociéte Commerciale par Actions . . . . .	Varna, Bulgaria.
Canchi Fratelli. . . . .	Salonika, Greece.
Celler, Theodor E. Mgr. of Fulias & Co. . . . .	Athens, Greece.
Ghiolman Bros., Constitution Square. . . . .	Athens, »
Guillermo Lorey, Djemaat Han, Rue Havra, Galata . . . . .	Constantinople »
Hadcock & Wool . . . . .	Patras, Greece
Hochstrasser & Co. . . . .	Trebizond, Turkey.
» » » . . . . .	Samsoun, »
Khouri, Farra, Alex . . . . .	Beirut, »
Laughton C. & Co., 42 Perchembé Bazar, Galata . . . . .	Constantinople, Turkey.
Levant Trade Bureau, Sinasson HanNo. 2 Galata . . . . .	» »
Lupovitz Jacob Rue Voivoda, Voivoda Han. . . . .	Constantinople, Turkey.
M. Fenerdjian & Fils, Bah. Kap. Yeni Volto Han 16/18 . . . . .	» »
Maulwurf, Ed., J. . . . .	Salonika, Greece.
Molho, Isaac . . . . .	» »

Morphy W. & Son, Crowe & Stevens . . . . .	Athens, Patras, Piraeus, Greece.
Philippou, A. . . . .	Yanina, »
Reppen, Theo., Arabian Han, Galata. . . . .	Constantinople, Turkey.
Rouso & Danon, Phaliron Han Gal. . . . .	» »
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	Constantinople, Turkey.
Saul S. Dwek & Co. . . . .	Aleppo, Turkey.
Schenker & Co. Keuprulu Han, Stamb. . . . .	Constantinople, Turkey.
The British Slip-way and Repairing Yard, Djibaly,	Constantinople, Turkey.
The Cunard Steamship Co., Tchিনি Rihtim H. G.	» »
Theodoridi & Co. . . . .	Braila, Roumania.
Walter Seager & Co., Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Whittall J. W. & Co. Ltd . . . . .	» »
Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28 III Fl. Galata . . . . .	» »

**Shipyard Machinery**

Niles-Bement-Pond Company, Exporters. . . . .	New York, U.S.A.
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**Shoe Polish (Polishing Sets, etc.)**

Shinola Co., Manufacturers & Exporters . . . . .	Rochester, N.Y., U.S.A.
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**Silicate of Soda & Heavy Chemicals.**

Philadelphia Quartz Co., Exporters, 121 S. 3rd St. . . . .	Philadelphia, U.S.A.
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**Silk Goods**

Balit Charles & Co., Importers . . . . .	Aleppo, Turkey.
Courtessi, Vitalis & Co., 19 Havouzlou Han Stamb. . . . .	Constantinople, Turkey.
Hanni, E. Exporters, Matheo Han Stamboul . . . . .	» »
Hillel Picciotto & Co., Imp. . . . .	Aleppo, Turkey.
Levant Trade Bureau, Sinasson Han No. 2 Galata.	Constantinople, Turkey.
Maghak, Fathalla D., Importer . . . . .	Bagdad, Turkey.
Meridional Trading Co., 20 Broad Str. . . . .	New York, U.S.A.
Mosseri, Albert, Importer. . . . .	Salonika, Greece.

**Silver Ware**

Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tun- nel Han Galata . . . . .	Constantinople, Turkey.
Melki & Menassah, Importers. . . . .	Beirut, »

**Skins, Hides and Furs**

Abdeni G. G. & Co., Imp. . . . .	Aleppo, Bagdad, Turkey.
Abdul Kader Pacha El-Khedery, Exporter . . . . .	Bagdad, Turkey
Arsen & Co., Exporters, Allalemdji Han, St. . . . .	Constantinople, »
Aug. de Medina, Hazzopoulo Han 42/43 Stamb. . . . .	Constantinople, Turkey.
Balit Charles & Co., Exp. . . . .	Aleppo, Turkey.
Beythoum, Jeboury, Exporter. . . . .	» »
Blattner A., Huriet Han Galata . . . . .	Constantinople, Turkey.
Çabbabé K. & S. Importers. . . . .	Aleppo, Turkey.
Chas J. Webb Corporation of America. . . . .	Constantinople, Turkey.

Coenca Frères, Exporters. . . . .	Constantinople, Turkey.
Essefian Parsegh G., Exporter. . . . .	» »
Fresco, Fils d'Aslan, Exporters . . . . .	» »
Gelat, Elias Thomas, Exporter (Sheep & Goat) . . . . .	Jerusalem, »
Hanania, Joseph, Exporter . . . . .	Bagdad, »
Hindié Nicolas Exp. . . . .	Aleppo, Turkey.
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, »
Maissa, M. G., Exporter . . . . .	Salonika, Greece.
Manuelian & Co., Exporters. . . . .	Mersina, Turkey.
Maulwurf, Ed., Exporter . . . . .	Salonika, Greece.
Meridional Trading Co., 20 Broad Str. . . . .	New York, U.S.A.
Messayeh, Joseph J., Exporter . . . . .	Bagdad, Turkey.
Michel & Mansour Djenandji Exp. . . . .	Aleppo, Turkey.
Nemli Zadé Frères, Exporters. . . . .	Constantinople, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street. . . . .	New York, U.S.A.
Roditi A., Exporter, Turkia Han . . . . .	Constantinople, Turkey.
Serefas, D., Exporter. . . . .	Salonika, Greece.
Sarfati, S. Joseph, Exporter, Germania Han . . . . .	Constantinople, Turkey.
Sasoon & Co., David, Exporters. . . . .	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters . . . . .	» »
Whittall J. W. & Co Ltd. . . . .	Constantinople, Turkey.
Tatian, A., Importer, 23 Central St., Room 8. . . . .	Boston, U.S.A.

**Soap**

American Foreign Trade Corporation, Galata . . . . .	Constantinople, Turkey.
Bensussan, Fils de Samuel J., Importers. . . . .	Salonika, Greece.
Coussa Armand, Imp. . . . .	Aleppo, Turkey.
Louisville Cotton Oil Co., Mfrs. & Exporters. . . . .	Louisville, Ky., U.S.A.
Modiano Frères & Fils, Issac, Importers. . . . .	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters . . . . .	Cincinnati, U.S.A.
Vimos brothers, Importers 29 Nikis Street. . . . .	Athens, Greece.

**Starch**

Corn Products Refining Co., National Starch Co., Exp. . . . .	New York, U.S.A.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Fils d'Abram Nahman, Importers. . . . .	» »
Modiano, F., & Company. . . . .	Smyrna—Salonika.

**Stationery**

Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm . . . . .	Constantinople, Turkey.
Calinder, A., Representative. . . . .	Constantinople, Turkey.
Errera & Co., Ltd, Fils de G. A., Importers. . . . .	Salonika, Greece.
Hassid & Co., A. M., Importers. . . . .	» »
Henri Zellich & Co. Imp. 21, Rue Mah. Galata . . . . .	Constantinople, Turkey.
Jean Paluka Imp. Péra, St. Antoine 329 . . . . .	Constantinople, Turkey.
Mann Co., Wm., Exporters, 529 Market St. . . . .	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House . . . . .	Constantinople, Turkey.
Modiano, Frères & Fils, Isaac, Importers . . . . .	Salonika, Greece.
Zellitch Frères, Galata . . . . .	Constantinople, Turkey.

**Steel Office Furniture**

The General Fireproofing Co. 395 Broadway. . . . . New York, U.S.A.

**Stone Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. . . . . Aurora, Ill., U.S.A.

**Sugar**

Bensussan, Fils de Samuel J., Importers . . . . . Salonika, Greece.  
 Cabbabeh G. & Fils, Importers. . . . . Aleppo, Turkey.  
 Lamborn & Company 132 Front Str. Lamborn Bldg. . . . . New York U. S. A.  
 Oghourloglou Frères, Ph. Phiotiades & Co. . . . . Constantinople Turkey  
 Meg. Fringhian, Imp. Messadet Han, Stamboul . . . . . Constantinople, Turkey.  
 Megarbané Habib & Fils Importers . . . . . Aleppo, Turkey.  
 Goltzman Michel "Nord-Ost", . . . . . Constantinople, Turkey.

**Surgeons Instruments**

Baroody, Mourad, Importer. . . . . Beirut, Turkey.

**Suit Hangers**

West Electric Hair Curler Co., Exporters . . . . . Philadelphia, U.S.A.

**Tanning Materials**

Lawrence, A. C., Leather Co. . . . . Boston, Mass., U.S.A.  
 Spike, Clarence H., Importer, 143 Federal Street. . . . . Boston, U.S.A.

**Telephone Supplies**

Schany Bey H. . . . . Aleppo, Turkey.  
 The Bell Telephone Mfg. Co., Exporters. . . . . Antwerp, Belgium.  
 Western Electric Co., Exporters, 463 West St. . . . . New York, U.S.A.

**Timber**

The Commercial Bank of Greece, Importers . . . . . Athens, Greece.  
 "Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp. . . . . Bucarest, Roumania.  
 Kopelman Ossip Importer 26 Shoot up Hill c/o G.  
 Handelman . . . . . London, England.

**Tobacco**

Adamopoulos, A. C., Exporter. . . . . Smyrna, Turkey.  
 American Tobacco Co., Exporters . . . . . Smyrna, Turkey.  
 Aron J. Levy, Ex. Rue Kioutubhané, Turkia Han . . . . . Constantinople, Turkey  
 Aron Jacob Manoach, Ex. Foundouk. H. 5/10 S . . . . . Constantinople, Turkey.  
 Arshak Papazian, Exp. Turkia Han St. . . . . » »  
 B. G. de Com. et de Credit Meidantjik 3, Stam. . . . . » »  
 Coenca Frères, Exporters. . . . . » »  
 Demetre M. Mangaritoff, Ex. Arnopoulo Han St. . . . . » »

Eustratiades, Alex. N., Exporter . . . . .	Smyrna, Turkey.
Foscolo Mango & Co. Ltd. Exp. Hovaghimian H. G.	Constantinople, Turkey.
Galani John A. Union Han 43/46 Galata. . . . .	» »
Gary Tobacco Co. Inc. Exporters. . . . .	Samsoun »
Goltzman Michel, "Nord-Ost" Exp. . . . .	Constantinople, Turkey.
Hanna Rabbath & Fils Exp. . . . .	Aleppo, Turkey.
Herzog & C., M. L., Exporters . . . . .	Cavalla, Greece.
J. W. Whittall & Co. Imp . . . . .	Constantinople, Turkey.
Jean Abazoglou, Ex. Abed Han 30, Galata. . . . .	» »
Kaftanizadé Frères & Cie. Ex. Mader H. 7/10 G. . . . .	» »
Levy M. & Co., Exp., Emin Bey Han 9 Stamb. . . . .	» »
Macedonian Tobacco Co., The, Exporters . . . . .	Cavalla, Greece.
Mayer & Co., N., Exporters . . . . .	» »
Neumann Frères, Ex. Emin Bey Han 13/14, S . . . . .	Constantinople, Turkey.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji . . . . .	» »
Nouri & Tewfik Elbagdadi, Ex. Rue Mer. Dje. H. . . . .	» »
Oriental Tobacco Trading Co., Exporters . . . . .	Salonika, Greece.
Oscar Mizrahi, Exporter, Djedid Han St. . . . .	Constantinople, Turkey.
Paul Joannides Fils, Emin Bey Han 13/14 St. . . . .	» »
Pirocacco, Christo, Exporter . . . . .	Smyrna, Turkey.
Schinasi Bros., Exporters . . . . .	Cavalla, Greece.
Serafas, Dim., Exporter . . . . .	Salonika, Greece.
Tatian, A., Importer, 23. Central St., Room 8 . . . . .	Roston, U.S.A.
The Alston Tobacco Co. Inc. Exporters . . . . .	Samsoun, Turkey.
The Levant Products Trading Co., Importers . . . . .	New York, U.S.A.
The Melachrino Co. Exporters . . . . .	Samsoun, Turkey
The Turkish Tobacco Export Co., Exporters. . . . .	Salonika, Greece.
V. Balekdjian Brothers, Ex. Turkia Han Stamboul . . . . .	Constantinople, Turkey.
Wolkenberg Oscar, 50 Djedid Han St. . . . .	» »

**Toilet Specialities and Preparations**

Boroody, Mourad, Importer. . . . .	Beirut, Turkey.
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**Tools**

Disston & Sons, Henry, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
Mc Caffrey File C., 5th & Berk Sts, Exporters . . . . .	Philadelphia U.S.A.

**Tooth Powder**

Curtis Brown Mfg. Co., Evprs., 215-17 Fulton St. . . . .	New York, U.S.A.
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**Travel Bureau**

Bureau of University Travel, 31 Trinity Place . . . . .	Boston, U.S.A.
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**Typewriters and Supplies**

Abramovitz, Leon P., Importer. . . . .	Bucharest, Roumania.
Constantine N. Cofinas, St. Theodore Square 9 (Agts. for Greece Royal Typewriter Co). . . . .	Athens, Greece.
Edwards & Sons, Imp., Dilziz Zade Han Stamb. . . . .	Constantinople, Turkey.
Hammond Typewriter Co., Exporters . . . . .	New York, U.S.A.
Kroubalkian, K, Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G.	Constantinople, Turkey.

Lambichi, M. E. Importer . . . . .	Smyrna, Turkey.
Monarch Visible Typewriter Co., Exporters . . . . .	New York, U.S.A.
Papaspyro, Alexander, Importer, Stadium Street. . . . .	Athens, Greece.
Remington Typewriter Co., Exporters. . . . .	New York, U.S.A.
Schuep & Co., Imp. . . . .	Aleppo, Turkey.
Spike, Clarence H., Exporter 2d Hand Machines. . . . .	Boston, U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm . . . . .	Constantinople, Turkey.

#### Umbrellas

Trad, P. & M., Manufacturers . . . . .	Beirut, Turkey.
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#### Varnish

Cabbabeh G. & Fils Importers . . . . .	Aleppo, Turkey.
The General Fireproofing Co., 395 Broadway . . . . .	New York, U.S.A.

#### Ventilation (in Fire-Proof Buildings)

David Luptot's Sons Co., Exporters. . . . .	Philadelphia, U.S.A.
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#### Waterproofing Materials

The General Fireproofing C., 395 Broadway . . . . .	New York, U.S.A.
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#### Wind Mills

Flint & Walling Mfg Co., Exportes . . . . .	Kendalville, Ind., U.S.A.
Shaphira, J. M., Importer, 21 Colocotroni Street. . . . .	Athens, Greece.

#### Wines and Liquors

Audi & Frères, S., Importers. . . . .	Beirut, Turkey.
Barbaresso Brothers, Mfrs. & Exporters. . . . .	Piræus, Greece.
Cambas, André P., Exporter. . . . .	Athens, Greece.
Constantiue N. Cofinas, St. Theodores Square 9 . . . . .	Athens, Greece.
Enriquez, Clemente, Importer . . . . .	Bagdad, Turkey.
Hellenique Wine & Spirit C., Exporters . . . . .	Athens, Greece.
Metaxa, S. & E. A., Mfrs. & Exporters . . . . .	Piræus, »
Pastene & Co., Inc., P., Importer. . . . .	New York, U.S.A.
Pouris, Demosthenes, Mfrs. & Exporter. . . . .	Piræus, Greece.
Reggio & Co., Ant., Importers . . . . .	Smyrna, Turkey,
Sadullah, Robert Levy & Mandil, Importers. . . . .	Constantinople, Turkey.
Schamasch, Gourgie & Co., Importers. . . . .	Bagdad, Turkey.

#### Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters . . . . .	New York, U.S.A.
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#### Wool and Mohair

A. Cosmetto & Co. Ex. Omar Adel Han 10/13, G. . . . .	Constantinople, Turkey.
A. Roditi, Exp. Turkia Han 9/10, Stamboul. . . . .	» »
Abdul Kader Pasha El-Khedery, Exporter . . . . .	Bagdad, Turkey.
Afkerian Frères & Co., Exp. Hovaghimian H. Gal. . . . .	Constantinople, Turkey.
Arsen & Co., A. G., Exp., Gulbenkian Han . . . . .	» »
Asfar & Co., Pressing Factory and Exporters. . . . .	Bagdad, Turkey.
Baladi & Toutoundji, Exporters . . . . .	Aleppo, Turkey.

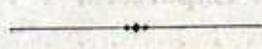
Berk, Püttmann & C., Exporters . . . . .	Bagdad, Turkey,
Cabbabeh G. & Fils, Exporters . . . . .	Aleppo, Turkey.
Chas. J. Webb Corporation of America . . . . .	Constantinople, Turkey,
Elisha & Frères, Nessim, Exporters . . . . .	Bagdad, Turkey.
Fidão, F. & Co., Exporters . . . . .	Smyrna, Turkey.
Fratelli Marcopoli Exp. . . . .	Aleppo, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han . . . . .	Constantinople, Turkey.
Goltzman Michel "Nord-Ost" Exp. . . . .	» »
Gulbenkian Bros. & Co., Exporters, Stamboul. . . . .	» »
Hadjopoulos, & Sperco, Inc., Importers . . . . .	New York, U.S.A.
Helal Alexander Exporters . . . . .	Aleppo, Turkey.
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul . . . . .	Constantinople, Turkey.
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, Turkey.
Levy M. & Co., Export. Emin Bey Han St. . . . .	Constantinople, Turkey.
Marcopoli & Co., V., Exporters. . . . .	Alexandretta, Turkey.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, Turkey.
Manouelian, H., & Co, Exporters . . . . .	Mersina, Turkey.
Maulwurf, E.l Exporters . . . . .	Salonika, Greece.
Mégarbané & Fils, Habib, Exporter . . . . .	Aleppo, Turkey.
Mosseri, Albert, Exporter . . . . .	Salonica, Greece.
Muller, Ch, F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Obégi & C., Charles., Exporters . . . . .	Aintab, Turkey.
Rafie Elie Exp. . . . .	Aleppo, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street. . . . .	New York, U.S.M.
Roditti, A., Exporters, Turkia Han Stamboul . . . . .	Constantinople, Turkey.
Sarfati, Barouh, Exporter . . . . .	Salonika, Greece.
Sasson & Co. Ltd, David, Exporters . . . . .	Bagdad, Turkey.
Schamasch, Gourgie, & C., Exporters . . . . .	Bagdad, Turkey.
Serefas, D., Exporter . . . . .	Salonika, Greece.
Stock & Mountain Philippidès Han, Stamboul . . . . .	Constantinople, Turkey.
Tatian A. Importer, 23 Central St., Room, 8 . . . . .	Boston, U. S. A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Warde, Naasan & C., Exporters . . . . .	Beirut, Turkey.
Whittall J. W. & Co. Ltd . . . . .	Constantinople, Turkey.
Zelvéian, M. &., Exporters . . . . .	Mersina, Turkey.

**Woollen Goods**

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Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.
Mac Manus Brothers Ltd. Ex, AslanHan 1-7 Gal. . . . .	Constantinople, Turkey.
Muller, Ch., F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Neumann Frères, Ex. Emin Bey Han 13/14, Stam. . . . .	Constantinople, Turkey.
Saul S. Dwek & Co., Imp. . . . .	Aleppo, Turkey.
Schuep & Co., Importers. . . . .	Aleppo, Turkey.
The Coq Rouge Co. Ltd., Galala . . . . .	Constantinople, Turkey.
Whittall J. W. & Co. Ltd . . . . .	» »

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