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Levant Trade Review

PUBLISHED BY THE

American Chamber of Commerce for the Levant.

Hon. G. Bie Ravndal.

United States Commissioner and Consul General

The development of American Commerce in the Near East and the increase in the number of American firms and representatives at the various trade centers in the Levant have made such strides, that one is inclined to place the beginning of American trade interest in this region much earlier than the actual date. It is a little less than a decade ago that the American Chamber of Commerce for the Levant was organized.

The representative appointees of the State Department of the United States Government and the consular officers in the Near East districts have had an important part in bringing the West and the East into touch with each other for economic exchange, and they have given valuable protection and assistance in this field but they have been hampered by official restrictions as to their service and burdened with many other primary duties. The American Chamber of Commerce for the Levant in its foundation aimed to take advantage of the immediate personal interest of the business firms on both sides of the ocean in a cooperative effort to bring the United States of America and the Levant into closer business relations, likewise beneficial to those engaged in the affairs.

Consul General Ravndal was the prime mover towards founding the American Chamber of Commerce for the Levant. He was consul at Beirut, Syria, from 1898 to 1905, and was returned in 1906 on appointment as Consul General. He remained at Beirut until 1910, and in December of the latter year was assigned as Consul General to Constantinople, which post he has occupied ever since, save for the two years' interruption occasioned by the Great war. During his early service in Syria Mr. Ravndal had recognized the opportunity for American trade and industry in the Near East, and

had foreseen the development through the organization of business already interested in Levant-American Commercial relations.

In addition to plans for organization of his own service at his new post, Mr. Ravndal came to Constantinople in the early part of 1911 with two projects which he was keenly interested in seeing realized, an American Chamber of Commerce and an American Hospital.

Incidents in the founding of the American Chamber of Commerce have a romantic side, as is indispensable to all things in the Orient, but all features were not encouraging. American representatives, business representatives, were not so numerous in the Levant in 1911 as they are now, and the various non-American elements could not be so easily grouped in a business association.

However, Mr. Ravndal had faith that America had what the business man in the Levant wanted, and that the latter would want it because it was American; also that there was need for the material assistance of Americans in the development of the territory of the Near East, assistance which would at the same time yield a profit to Americans thus interested. Mr. Ravndal's faith in the undertaking and diligent campaigning brought him Americans of influence both in America and in the Levant whose loyalty and activity gave him the necessary support, and gave impetus to the movement. A large group of non-Americans in Constantinople who had already been engaged in commercial relations with America found encouraging promise for their own affairs in the new organization and became members of the Chamber.

Besides, the appeal had come from large groups of individuals and firms in other cities of the Levant, who were in sympathy with the new project and there was hearty endorsement of the action at Constantinople in founding the Chamber. Telegrams of congratulation were received from Beirut, Smyrna, Mersina, Aleppo, Jerusalem, Bagdad, Trebizond, and Saloniki on the day of organisation, with encouraging reports of membership in the Associate Chambers in these centers. Since 1911 other centers in the Near East have formed like groups for association in the American Chamber, and connections and cooperation are maintained with all districts of the Levant.

Mr. Ravndal was elected Honorary President of the Chamber and has held the office since the founding of the Chamber. Dr. W. W. Peet was elected President; Mr. A. T. Chester, 1st Vice President; Dr. C. F. Gates, 2d Vice President; Mr. O. S. Heizer, Secretary, and Mr. N. Castelli, Treasurer. All of the officers are still

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members of the Chamber and still in the Near East.

Mr. Ravndal stated in his address at the opening meeting of the Chamber held at the Consulate-General at Constantinople on March 22d, 1911, "with the introduction of direct steamships and of direct banking facilities both American exports to Turkey and American imports from Turkey will greatly expand". The armistice days have proven this and Levant-American business now enjoys the advantage of these two most important factors in foreign trade. Whereas before the Great War a boat with an American flag was very rarely seen in these waters, since the Armistice there is no prominent port of the eastern Mediterranean or of the Black Sea that has not had frequent visits of American cargo boats. Also, this fall the hopes and projects for the establishment for an American bank at Constantinople have been realized, and the branch office of the Guaranty Trust Company here has already assured itself a prominent place in the financial and commercial circles of the Near East.

In 1912 Mr. Ravndal was chairman of the delegation of five from the American Chamber of Commerce for the Levant to the International Congress of Chambers at Boston.

In 1916 the Chamber was incorporated under the Laws of the

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District of Columbia, United States of America, in which action also Mr. Ravndal was a leader. Since that date the organization has been an American corporation and has enjoyed added respect and confidence in its activities and service.

From its foundation Mr. Ravndal has not ceased to lend the American Chamber his keenest interest and active support, and its regeneration after the Great War brought his serious concern and assistance. He has been an able adviser and officer, and the growth and continued success of the Chamber is in large measure due to his active sympathy with the movement.

Mr. Ravndal has also presented the proposal of the founding of a Levant House in America as a center for cooperation with the activities of the American Chamber of Commerce in the Levant. The project has not been realized as yet, but the establishment of a Bureau of Information in New York will serve as the nucleus for the larger scheme when the political situation allows economic conditions to be readjusted.

The opening of the American Hospital at Constantinople in August gave Mr. Ravndal the satisfaction of witnessing the realization of his second desire when assigned to the Constantinople post. He is a member of the Board of Directions of the new hospital.

During the early part of the Great War, before America broke off relations with Turkey, Mr. Ravndal was in charge of the consular interests of France, Great Britain, Italy, Russia, Belgium, Serbia, Montenegro, and Switzerland. In May, 1917, when the Consulate-General at Constantinople was closed he was detailed to the Consulate General at Paris, and shortly afterwards became Consul General at St. Nazaire, France and later at Nantes. He was invited to appear before the Peace Commission at Paris in February, 1919. In the following month he was reassigned to the Consulate General at Constantinople, and in April of last year he was appointed Commissioner and Consul General.

In August Mr. Ravndal left on furlough for America, to enjoy a vacation after seven years of uninterrupted work. It is natural for the Chamber to expect a serious service in its interest from its Honorary President during his term in America, despite the appeal of other interests. We will welcome his return, and anticipate an encouraging report of prospects in America for development of American-Levant commercial relations and of the service of the American Chamber of Commerce for the Levant.

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YUGOSLAVIA'S COAL AND LIGNITE RESOURCES.

(From report of United States
Minister at Belgrade)

The Maslavara lignite mine, owned and operated by the State, is located about 42 kilometres east and south of Banja Luka, on a privately owned railroad. The deposit comprises an area of some 60 square kilometres. The northern outcrops are near Dobridje and the deposit extends south-east to Vares Slatina. The maximum thickness at Rahulja is 7 metres, which includes 1 metre of rock. The product is jet black, and when mined a large portion of good lump coal is produced. Production for the first four months of 1920 was 6,638 tons. The total present daily production is about 150 tons, but this force and the equipment could produce 300 tons if there were sufficient transportation.

The Kreka coal mine, also owned and operated by the State, is connected by a railroad to the Sarajevo-Brod railroad at Dovi. The chief markets for the coal are the railroad, the municipality of Tuzla, and various local industries along the Sava River and in the Voivodine. For lack of adequate transportation large stocks have accumulated at the mine. The coal-bed extends for 6 to 7 kilometres north-east, and is from 10 to 15 kilometres long. There are three beds of coal at Kreka and four beds at Bukinje, a new mine about 3 kilometres from Kreka. At Poslovina, the top bed is about 18 metres thick, and the two lower beds about 16 metres. At Bukinje, the top bed is about 16 metres thick, the two centre beds about 20 metres and the bottom bed about 14, this last being of coal of a quality inferior to that of the other beds. Production in 1920, up

to May 27, was 94,079 tons. It is stated that with adequate transportation 1,300 tons would be produced. The Bukinje mine, when developed, will replace the Kreka mine, in which underground transportation has become an expensive item.

The Bela Crkva lignite coal deposit can be reached by automobile in about five hours from Belgrade. The coal is lignite, which is claimed to contain from 2,800 to 4,000 calories as mined, 5,600 calories air dried, and to contain 24 per cent. of moisture and no sulphur. The deposit, as tested varies in thickness up to 10 metres. A second bed of coal has been found in some places 10 metres below the bed examined, but its thickness has not been determined. This mine has not been developed as yet, but it is stated that a market could readily be found for its output in north-west Serbia. If a railroad were constructed across the Drina River to connect with the railroad system in Bosnia, it might also find a ready market in the factory district north of Sarajevo. (*See map page 871*).

The Aliksar mine, owned and operated by the Serbian Navigation Co., is reached by automobile by going 4 kilometres north of Brza Palanka on the public road, and thence by following the narrow-gauge railroad 5 kilometres west to the mine. The coal beds lie in lenses of various sizes connected by coal of varying thickness, sometimes only a few centimetres thick. Few data are available, but it is stated that the first lense is from 15 to 20 metres thick. The mine is about 6 kilometres from the river, where there are adequate docks for loading coal in river boats. The car is run alongside the lighter and the coal shovelled by bands from the car into the chute leading to the hold. Three men unload about fifteen 5-ton cars per day.

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The mine needs extensive repairs to existing equipment as well as new equipment, including shovels and picks of a design suitable for coal mining, and a drilling machine to prospect in advance of the mining. Two tons of explosives, it is estimated, will suffice for one year's operations.

The coal deposit of the Ugljovic mine, a strip pit, is estimated to be 20 metres thick, to contain very little sulphur, and only 5 to 6 per cent. of ash. The output averages about 700 tons per month, but is expected to increase to 500 tons daily as soon as the railroad is completed to Raca. Ninety men are now employed in this mine.

The Rtanj mine is situated at an elevation of about 800 metres on Mount Rtanj, where there are nine consecutive outcrops of coal beds. The coal is transported as mined to

Nirovo, and stored in bins along the Zajecar Paracin Railroad. Better equipment is needed at the mine.

The Laush mine is located on the western edge of Banja Luka, and is served by a spur from the standard-gauge railroad from Banja Luka, connecting with the Sudbain and other standard-gauge lines. This is the largest producing coal mine situated on a normal-gauge railroad in Serbia, Macedonia, or Bosnia, and would be an excellent mine for producing coal for export. The coal bed covers an area of about 80 square kilometres, and varies in thickness from 1 metre to 8 metres. The coal is very splintery, jet black, and tarry, and when mined produces a good percentage of lumps. The output for the first four months of 1920 was 8,180 tons, produced in 97 working days by an average of 235 men. This coal is used largely by brick and

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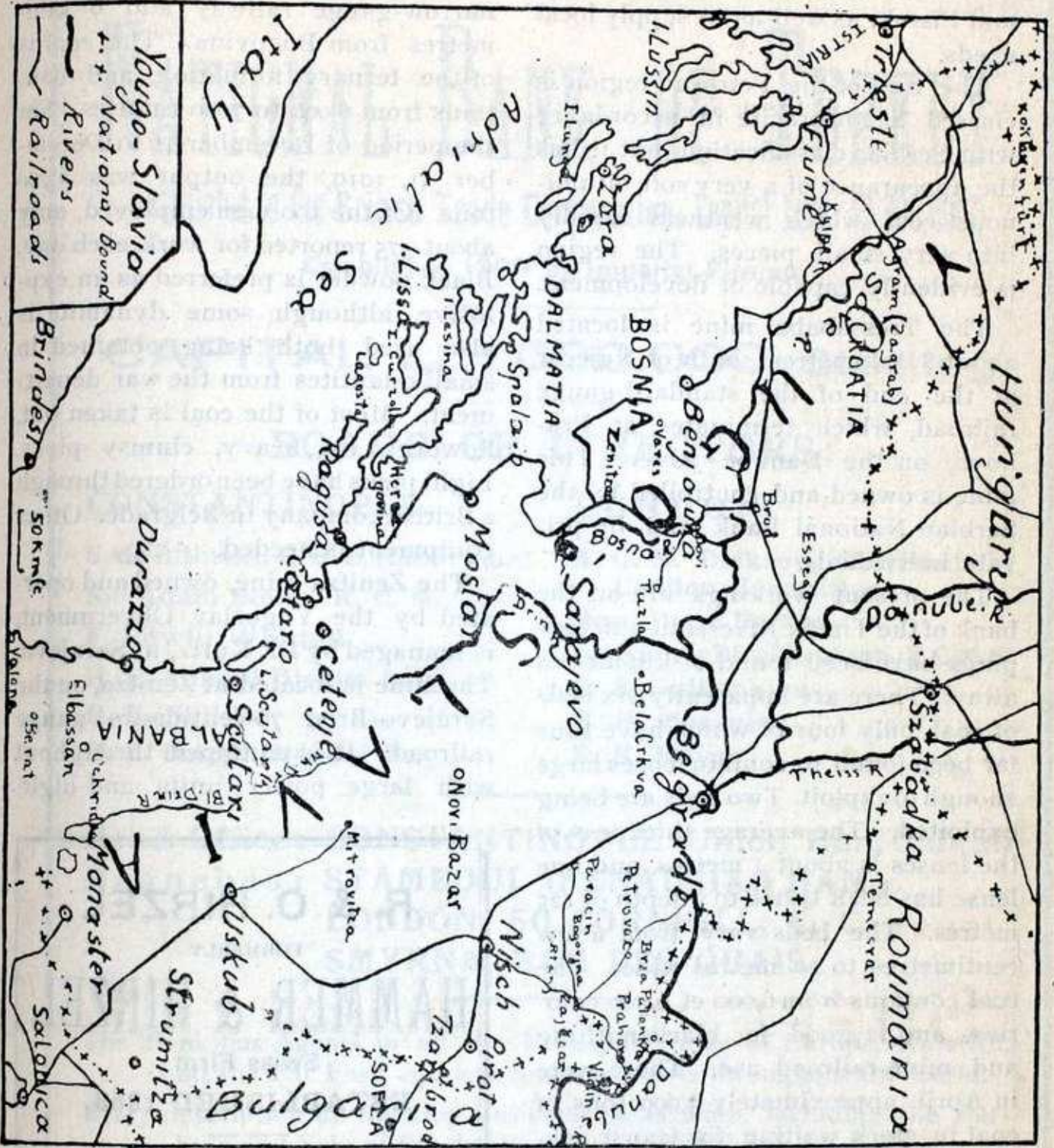
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Map of YUGO-SLAVIA

with coal regions indicated

flour mills in Croatia, Ossek, Zagreb, and Sissek, as well as to supply local needs.

The coal of the Petrovac region is classed as anthracite in accordance with Serbian classification, but it has the appearance of a very soft bituminous coal, which weathers rapidly into very small pieces. The region is evidently capable of development.

The Tressababa mine is located about 8 kilometres south of Najecar at the end of the standard-gauge railroad, which terminates at Prahovo, on the Danube River. This mine is owned and controlled by the Serbian National Bank and by private individuals.

The present workings are on the bank of the Timok River, but outcroppings have been found 11 kilometres away. There are apparently six beds of coal, only four of which have thus far been found to contain lenses large enough to exploit. Two beds are being exploited. The average thickness of the lenses is about 4 metres, and one lense has been tested to a depth of 125 metres. The beds vary from a few centimetres to 20 metres wide. The coal contains from 6,000 to 6,500 calories, and is good for blacksmithing and mine-railroad use. There were in April approximately 3,000 tons of coal in stock waiting for transportation to Prahovo. As mined, the coal is in very small pieces, and the officials claim that it would have a much wider use if it were briquetted. It finds a ready use in local manufacturing plants equipped with mechanical stokers. The employees number about 250 men, who produce between 50 and 60 tons per day. It is estimated that the Germans mined 10,000 tons of coal from this mine during their period of occupation.

The Bogovina mine, of which the concession is owned by M. Savach, its operator, is located about 3½ ki-

lometres from the Paracjo-Zajecar narrow-gauge railway and 6 kilometres from Bogovina. The coal is of the ternary formation, and contains from 6,000 to 7,000 calories. For the period of December 16 to December 31, 1919, the output was 3,700 tons. Of the 500 men employed, only about 375 reported for work each day. Black powder is preferred as an explosive, although some dynamite is also used, both being obtained in small quantities from the war department. Most of the coal is taken out, however, by heavy, clumsy picks. Light picks have been ordered through a British company in Belgrade. Other equipment is needed.

The Zenitza mine, owned and operated by the Yugoslav Government, is managed by Dr. Kurtz, at Sarajevo. The mine is located at Zenitza, on the Sarajevo-Brod 76-centimetre-gauge railroad. It is equipped throughout with large power units and high-

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power machinery. Production for the first four months of 1920 was 90,400 tons. The coal is uniformly thick, but contains a large percentage of a whitish rock which adds materially to the expense of mining. The mine is well organised for the method of working employed. Much of the coal is used by the steel mill at Zenitza.

Le Transport sur route par Remorques.

(De l'«Exportateur Américain»).

L'insuffisance des moyens de transport paralyse véritablement l'industrie et le commerce, et malheureusement toutes les nations civilisées en sont affligées à l'heure actuelle. Les chemins de fer manquent de matériel roulant ; le transport par péniches, sur les cours d'eau et les canaux, est trop lent pour satisfaire l'activité moderne, de même que le transport sur route par traction animale. L'automobile seul paraît destiné à nous fournir une solution de nature à nous tirer d'embaras.

La traction animale est complètement surannée : son emploi est hors de question. Dans tous les pays du globe, les fabricants, les commerçants et les agriculteurs fondent leur espoir sur la traction automobile, qui semble seule capable d'entretenir l'activité industrielle, mais la démoralisation des transports a réduit la production et entravé la livraison des voitures à tel point que l'on ne dispose nulle part d'un nombre de camions suffisant. D'autre part, le transport par camions automobiles est coûteux, par suite des exigences des chauffeurs, du prix très élevé de l'essence et de la rareté des bonnes routes carrossables. Toutes ces difficultés constituent un problème excessivement ardu.

On est pourtant parvenu à le résoudre en faisant usage de remorques accouplées aux automobiles, aux tracteurs et aux auto-camions. Leur emploi double ou triple la capacité du camion, moyennant un surcroît de dépense pour ainsi dire négligeable. A l'aide d'une remorque, on transporte en un temps donné beaucoup plus de marchandises d'un point à un autre, en réduisant les frais de moitié. L'utilisation de la remorque permet au cultivateur d'employer sa voiture automobile à la traction ; elle rend possible, en outre, le transport rapide et à bon compte de charges trop lourdes pour tout camion et de pièces trop grandes ou trop longues pour être placées sur une seule voiture.

On estime que de 40.000 à 50.000 remorques sont employées aux Etats-Unis à l'heure actuelle. Au début de l'année courante, le chiffre de l'enregistrement des remorques de l'Etat de New-York était de 2.470. Dans la ville de New-York même, on comptait 678 véhicules de ce genre. Les statistiques de l'enregistrement accusent un total d'environ 1.500 remorques dans l'Etat de Pensylvanie, de plus de 1.000 en Californie et d'à peu près 700 dans l'Etat de New-Jersey. Les chiffres de la construction, de la vente et de l'enregistrement des remorques ont été plus que doublés annuellement depuis quatre ou cinq ans. On compte aux Etats-Unis environ cinquante constructeurs de remorques, vingt-et-un desquels font partie de la Trailer Manufacturers' Association of America société fondée au mois de Mars 1919. Le service administratif de cette association est installé à New-York, au Grand Central Palace, où une douzaine de ses membres exposent leurs véhicules en permanence dans la section désignée sous le nom d'International Farm Implement, Tractor and Trailer Exchange.

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huit ans. Assez faible à son début, la construction fut considérablement stimulée par la guerre, au cours de laquelle 30.000 voitures de ce genre furent fournies à l'Armée américaine. On mit 5.500 remorques à la disposition des troupes du Corps expéditionnaire, qui les utilisèrent en France avec un succès remarquable. Après l'armistice, ces remorques furent vendues au Gouvernement français.

La variété des remorques que l'on construit actuellement est vraiment très grande. La diversité de leurs modèles et de leurs dimensions convient à la multitude des services qu'elles sont appelées à rendre à l'industrie, au commerce et à l'agriculture. C'est probablement dans l'industrie du bois de construction qu'on en fait le plus usage, bien que l'emploi des remorques se généralise rapidement dans le transport du fer et de l'acier, de tous les matériaux qui servent au bâtiment des vivres et des marchandises de tous

genres. Les industriels et les grandes maisons de commerce s'accoutument de plus en plus à se servir des remorques pour effectuer leurs livraisons; on commence aussi à les employer aux déménagements.

Les remorques dont on fait usage le plus communément aux Etats-Unis peuvent être classifiées en quatre grandes catégories, ainsi que suit :

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2^o—Demi-remorques à deux roues arrière, à charge utile de 2 à 15 tonnes. L'avant de ce véhicule, destiné à porter toute la charge, repose sur une cinquième roue montée à l'arrière-train du camion ou sur plate-forme située juste au-dessus des roues motrices du tracteur.

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res des tuyaux, des troncs d'arbre, etc. Charge utile de une à dix tonnes, répartie entre le camion et sa remorque munie à cet effet d'une flèche extensible

4° — Demi-remorques à deux roues, à essieu médian. Charge utile de 500 à 2.000 livres. Traction par voitures automobiles légères ou machines de tourisme.

Il existe, en outre, un bon nombre de remorques spéciales, telles que la voiturette légère à deux ou quatre roues à l'usage des excursionnistes, garnie en général de tout l'attirail nécessaires au campement de quatre personnes : tente, couchettes, table, pliants, tourneau à pétrole, etc. ; la voiture à ordures ou à cendres, à quatre roues, caisse métallique et trappe de déchargement latérale ; les chariots-remorques à quatre roues et fond à trappe de déchargement, que l'on emploie à la construction des routes, attelés en convois de six à des tracteurs puissants ; les remorques à quatre roues et les demi-remorques à carrosserie d'omnibus, dont certaines ont jusqu'à 80 places ; les grandes voitures à quatre roues qui servent au transport des poids lourds, capables de supporter des charges de 100.000 livres ; la remorque à caisse réfrigérante, et ainsi de suite.

Aux Etats-Unis, à l'heure actuelle, la plupart des agriculteurs ont une voiture automobile quelconque : on en compte de trois à quatre millions. Ils ne se font pas faute, naturellement, de remorquer derrière leurs machines de légères voiturettes à deux roues, chargées de tous les produits qu'il s'agit de conduire au marché : légumes, fruits, lait, fourrage, etc. Ils y mènent de même leur bétail et leur volaille : vaches, veaux, cochons et moutons, oies, dindons, poules et canards. Ils peuvent accomplir ainsi un trajet de 10 milles, de la ferme au marché et retour, en un peu plus d'une heure, alors qu'il

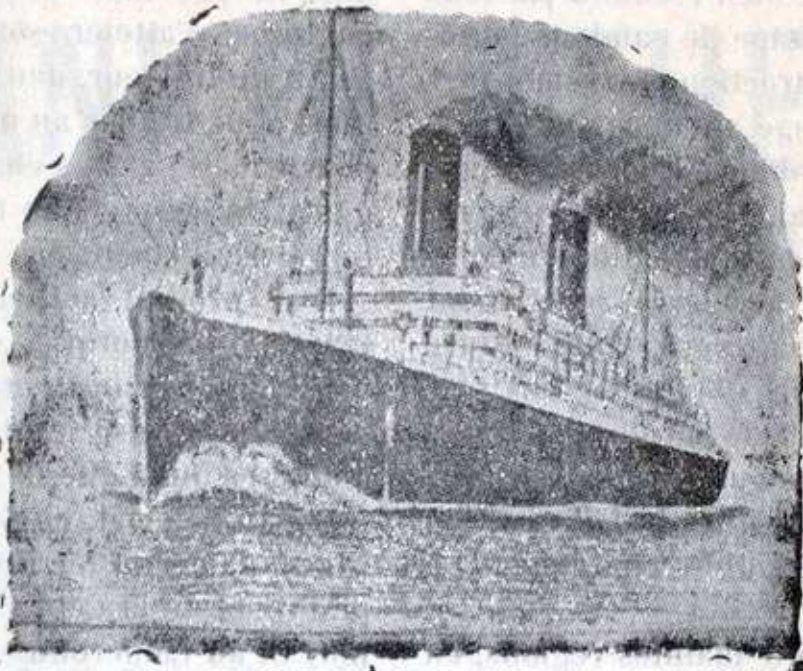
leur faudrait au moins une demi-journée pour couvrir la même distance avec un cheval et une voiture. Grâce à la rapidité du transport, les légumes et fruits arrivent au marché dans toute leur fraîcheur. Il ne faut qu'une seconde pour accoupler la remorque à l'automobile ou pour l'en détacher. On trouve des remorques légères à deux roues aux prix de fabrique de \$ 100 à \$ 200, selon leurs dimensions, leur carrosserie et leur mode de construction. Les machines de tourisme conviennent très bien à la traction des remorques quatre roues, à charge utile de 1.200 à 2.000 livres, dont le prix de fabrique varie entre \$ 300 et \$ 900.

L'alignement parfait des roues directrices de la remorque et de celles du camion est assuré par la disposition de la barre d'accouplement qui empêche la remorque de dévier dans les virages accentués. Un bon nombre de ces remorques sont du type réversible, c'est-à-dire qu'elles portent une barre d'accouplement à chacune des extrémités de leur châssis. Chaque paire de roues est munie, dans ce cas, d'un système de blocage spécial destiné à maintenir parallèlement à l'axe de la voiture celle qui se trouve à l'arrière, tandis que celle d'avant devient directrice. On évite ainsi la peine de faire tourner le véhicule pour repartir en sens contraire. Ce mode de construction permet, en outre, l'accrochement de plusieurs remorques en file, de façon à en former un train.

À l'arrière du châssis de l'autocamion et dans son axe, se trouve un plateau d'accouplement muni d'un crochet à ressorts excessivement solide qui saisit et retient automatiquement l'anneau de la barre. La partie du châssis qui supporte ce plateau est généralement soigneusement renforcée. La barre est munie de gros ressorts à boudin qui jouent le rôle d'amortisseurs, absorbant le choc des secousses qui se produisent au démarrage et à l'arrêt,

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et évitant ainsi trop débrancement au chaâssis. Il est bien reconnu par tous ceux qui font usage de camions automobiles que la traction des remorques ne les endommage aucunement.

La traction d'une remorque augmente, il est vrai, de 10 à 20 pour cent, selon le cas, la consommation de combustible. Elle accélère légèrement l'usure des bandages et relantit l'allure d'un camion d'un cinquième environ. Ce faible surcroît de dépense se trouve toutefois amplement compensé par l'économie qui résulte du fait que l'on transporte un double chargement à chaque voyage.

Il existe encore maintes régions, en certaines contrées peu développées, où le chemin de fer n'offrirait pas ses frais d'ici un bon nombre d'années, mais où la construction de bonnes routes permettrait un emploi extrêmement rémunérateur des camions automobiles, des tracteurs et des remorques, tant au transport des marchandises qu'au

service des voyageurs. Au Canada, dans la province de Manitoba, on a coutume d'atteler soit à un camion, soit à un tracteur, deux ou trois remorques pour trainer au marché le blé qui provient des vastes champs de ces régions, où ce mode de transport ne tardera certainement pas à se généraliser.

Il se produit actuellement une demande de remorques de plus en plus considérable dans toute l'Afrique Occidentale française et dans les colonies anglaises du Golfe de Guinée, notamment au Sénégal, en Sénégambie et au Niger, dans les territoires de la Côte de l'Or et de la Côte d'Ivoire, au Dahomey et au Cameroun. Dans toutes ces régions tropicales, on se sert de camions et de remorques sur des routes de terre battue. Le Gouvernement Français se prépare de même que le Gouvernement Anglais, à reprendre l'exploitation, interrompue par la guerre, des richesses naturelles de ces pays et à mettre tous leurs centres d'activité

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en communication avec les chemins de fer au moyen de routes spécialement destinées à la traction automobile.

En Tunisie, le Service des Ponts et Chaussées estime qu'il est inutile de construire des chemins de fer en certaines régions écartées du pays, qu'il importe pourtant de pouvoir de moyens de communication pour le transport du blé et du resain, à l'époque de la moisson et des vendanges. On se propose donc d'y créer de nouvelles routes et de réparer celles qui existent déjà : d'importants crédits ont été votés récemment à cet effet. La traction automobile se développe rapidement, d'ailleurs, dans toute l'Afrique septentrionale. On y emploie beaucoup d'autocamions. En Tunisie, certains entrepreneurs et certaines compagnies de fondation récente ont acheté des camions et remorques dans le but de les louer aux particuliers à raison de soixante-quinze centimes environ la tonne par kilomètre. En Algérie, on se sert des remorques pour le transport à longue distance des bagages et des marchandises. Au cours de l'hiver dernier, par suite de la reprise de l'activité commerciale et de l'insuffisance du service des chemins de fer, de nombreuses lignes d'autobus y ont été établies.

En Australie, de même qu'en Nouvelle-Zéland, tous les marchands d'automobiles et de camions s'attendent à ce que l'emploi des remorques se généralise dans les villes, ainsi que dans toutes les régions agricoles.

En Syrie, bien des centres populeux n'ont aucun moyen de communication par voie ferrée : les transports s'y effectuent encore à dos de chameau, de cheval ou de mule. Il est donc logique de croire que l'on y adoptera à bref délai la traction automobile et l'emploi des remorques.

En Extrême-Orient, on commence à apprécier à leur juste valeur les services du camion automobile. A Suma-

tra, par exemple, à la suite d'une épidémie qui a détruit une multitude de buffles, les planteurs de caoutchouc et de tabac réclament instamment le développement de la traction mécanique dont ils ont reconnu à l'essai tout l'avantage. L'ancienne idée que le transport par chariots traînés par des buffles est plus économique que tout autre semble définitivement dissipée.

Au Japon, on remplace aussi rapidement que possible les charrettes de coolies par les autocamions et les remorques : il est certain que l'avenir de la traction automobile est assurée dans toute l'étendue de l'empire du Micado.

Ce n'est pourtant qu'aux Etats-Unis que l'emploi de la demi-remorque jouit de la faveur générale. A la ville comme à la campagne, on fait de plus en plus usage de ces véhicules pratiques. Les entrepreneurs de constructions, les épiciers en gros, les marchands de produits alimentaires, les compagnies de messageries, s'en servent couramment. Certains établissements en emploient régulièrement une cinquantaine.

Une grande maison d'épicerie du New-Jersey, qui possède environ quarante magasins de détail en diverses localités, emploie trente-six demi-remorques de six tonnes et vingt tracteurs de cinq tonnes. Il paraît qu'elle économise en moyenne \$ 28.300 par an en effectuant ainsi ses livraisons. On estime que l'on évite ainsi une perte de temps de plus d'une heure et demie chaque jour.

Au cours de l'année dernière, nos grands constructeurs de remorques ont imaginé de très ingénieux dispositifs de couplage automatiques, que le conducteur peut manœuvrer sans quitter son siège ; il n'a qu'à faire reculer son camion de façon à ce que l'arrière en vienne en contact avec l'avant de la remorque et le couplage s'effectue automatiquement.

A l'aide d'une demi-remorque, il est facile de doubler et même de tripler

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la charge utile d'un camion. Par exemple, on emploie très souvent un camion d'une tonne à la traction d'une demi-remorque de 3 tonnes ; un camion de 5 tonnes peut trainer sans difficulté des demi-remorques de 10, 12 et 15 tonnes. Le tracteur supporte environ 40% de la charge : le complément de 60% est porté par les roues de la remorque. Ni l'une ni l'autre des voitures ne se trouve donc surchargée. Le poids étant ainsi bien distribué, on peut donc transporter sans crainte de défoncer les routes des charges bien plus fortes que sur un autocamion dont les roues motrices arrière supportent environ 75% du poids total de son chargement.

L'emploi des demi-remorques est très pratique dans les rues encombrées et relativement étroites des villes, comme on attèle généralement ces véhicules à des tracteurs à empattement réduit, capables de virer en décrivant un arc de cercle de très faible rayon.

L'empattement total de deux voitures accouplées n'est guère que de 15 à 20 pieds ; la longueur de deux châssis dépasse rarement 30 pieds.

On conçoit donc aisément que le système des remorques soit de nature à faciliter considérablement la tâche de tous ceux qui s'intéressent à résoudre le problème compliqué des transports.

The Greek Currant Crop.

(Vice Consul MAYNARD B. BARNES, Sept. 3, 1920).

Reports received from the growers on the Greek currant crop of 1920, which now has been harvested and stored without damage from rain, indicate that the crop for this year is 32 per cent less than normal, the 1920 crop being conservatively estimated at 95,000 tons, whereas 140,000 tons is considered an average yield.

The crop has not suffered, however,

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from the ravages of peronospora and oidium, the two great enemies of the vineyards, and the shortage is ascribed to the prevalence of hot north winds in the early summer, which evaporated the juice of the fruit, thus rendering the currants smaller and of lighter weight, as well as to the fact that the vines this year bore less fruit as compared with previous years. The absence of the normal number of bunches to the vine has tended to improve the quality of the fruit, and the growers state that currants of such an excellent quality have not been grown in recent years.

Estimate of the 1920 Crop.

The privileged company estimates the 1920 crop, by districts, as follows: Provincials, 48,000 tons; Amalias, 15,000; Cephalonia and Zante, 10,000; Calf, 8,500; Vostizza, 7,500; Patras, 6,000; making a total of 95,000 tons.

In addition to the new crop of currants there are 7,500 tons of old fruit still on the market, part of which is damaged by rain, and all of which is fruit of poor quality. This fruit, it is thought, will be used for local consumption as the prices quoted on the new crop are too high to permit the use of any quantity of that crop in the manufacture of alcohol and wines. It is thought also that there will be no governmental retention of new-crop currants this year as there are still 5,000 tons of 1919 fruit in the retention warehouses. Thus it is hoped that the entire 1920 crop of 95,000 tons will be available for exportation.

Because of the small crop and the fact that the British Government has raised the control on the importation and sale of currants in England, and also because of a reported small California currant and raisin crop, the Greek growers are anticipating a large exportation of currants to England and to the United States. As a

result prices have increased tremendously. To-day's prices, as quoted in shillings (shilling=\$0.243 at normal exchange) per hundredweight for medium quality fruit f. o. b. Patras, with the sterling-drachma exchange at 33, are: Provincials, 77; Amalias, 80; Patras, 84; Gulf, 87; Vostizza, 95.

Market Dull at Present.

Since the opening of the season on August 23 the market has been dull and but few sales have been made. Some brokers fear that the high prices demanded by the growers may react unfavorably on the sale of the fruit, but it is the general belief that both England and the United States will pay the price asked. The brokers do not anticipate heavy buying during the first three months of the season, as is usually the case, but rather a steady export throughout the year.

Previous to this year Greek currants have been shipped to England

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on consignment and sold on the London market; but because of high prices this year the currant exporters are finding it difficult to finance consignments, and it is thought that the business with England will consequently be done on the same basis as with America.

Market for American Dyes in Western Greece.

(Consul GEORGE R. STYLES, Patras.)

There is at present a market for a limited quantity of dyestuffs among manufacturers of knitted goods in Western Greece and in the weaving of rugs of a very high quality produced on hand-operated looms in the southern part of the Patras district. It is estimated that these two branches of the textile industry in Western Greece will require dyes to the value of about \$1,000,000 during the year beginning about July, 1920. Because of the lack of proper and reasonable priced dye material considerable quantities of wool are now being exported from Western Greece, which prior to the war was practically all converted into knit goods and floor

coverings of an exceptionally high class.

During the last two years the supply of dyestuffs for Western Greece has been imported exclusively from England, with the possible exception of 1 or 2 tons of German dyes which came through Switzerland. The colors most desired are black, navy blue, brown, red, green, and orange. Prices range from about \$8 to \$12 per kilo (2.2046 pounds avoirdupois), or from about \$3.62 to \$5.45 per pound. Greek importers desire to receive quotations of prices, together with special instructions as to how American dyes should be used. All literature and correspondence should preferably be in French, unless the Greek language is used, or it is known that the dealer understands English. The terms desired by importers of dyes in the Patras district are cash against documents at Patras, but many American firms are now receiving from 30 to 40 per cent paid in New York against shipping documents, leaving the balance to be collected on the presentation of the documents at port of arrival in Greece.

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Up to the present time American business in Constantinople has been seriously handicapped by the absence of American banking facilities. Our traders were forced to rely on British, French or other foreign banks for their financial transactions. This was not only inconvenient but it was devoid of that business secrecy which is so necessary in exploiting new fields.

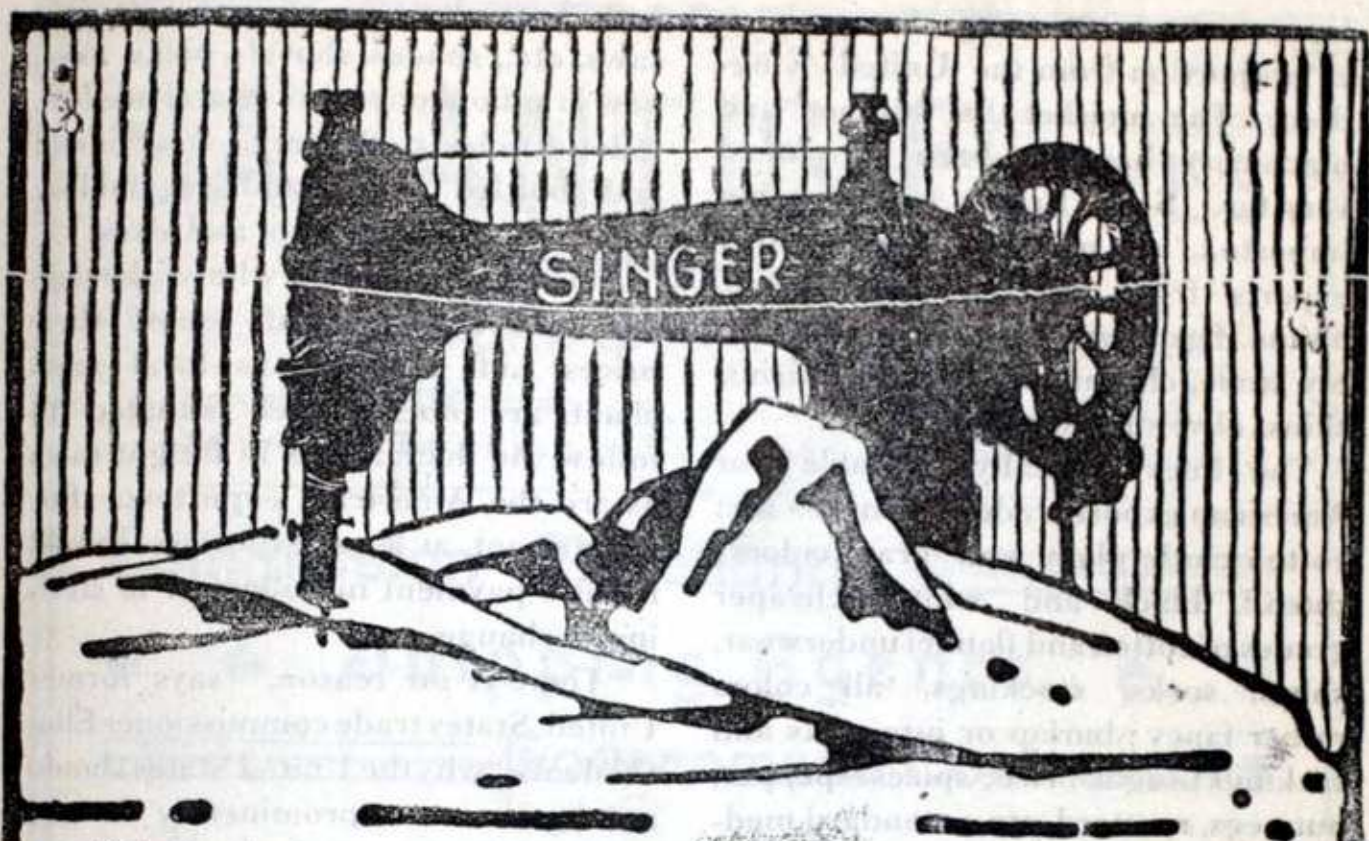
The old Ottoman Empire, which has held sway over all that mixture of races from the Adriatic to the Persian Gulf, and from the Balkans to the deserts of Tripoli and Cyrenaica, has been materially reduced. New states are in the process of formation in Arabia, Mesopotamia, Palestine, Syria, Cilicia, Asia Minor, Kurdistan, Armenia, Thrace, Macedonia and Albania.

Constantinople, that "bridge between Europe and Asia," across which from the earliest times have passed and repassed the forces that were to determine the course of civilization, is becoming once more the scene of an active and ever growing commerce.

The importance of Constantinople rests almost entirely upon its position as a center of water transportation. The local industries are unimportant and few in number, consisting mainly of manufactures of morocco leather, saddlery, tobacco pipes, fezes, arms, perfumes, and gold and silver embroideries. The railroad which connects the city with interior Europe and the Anatolian railway which terminates at Haidar Pacha have never been extensive freight carriers. It is the constant stream of ships—ships of all kinds and all flags passing in and out of Constantinople harbor—that gives the port its position of pre-eminence in the Near East.

Smyrna, Asia Minor, normally has a population of about 350,000, comprising a mixture of many nationalities. The Turks and Armenians constitute the principal and what might be called the native elements. The Greeks are the largest foreign element and chief traders of the port. The Italians, British, French, Dutch and Americans follow in order. The British colony, while comprising not more than 2,000 persons, is very influential. At the present time the city is occupied by the Greek Army.

The economic life of Smyrna and the hinterland has been retarded by the war through the withdrawal of labor and the depreciation of such slight equipment as was customarily used. At the present time there is need for lumber, coal, machinery, cotton goods, clothing, shoes, and certain kinds of canned goods. Considerable quantities of the last mentioned commodities are being shipped



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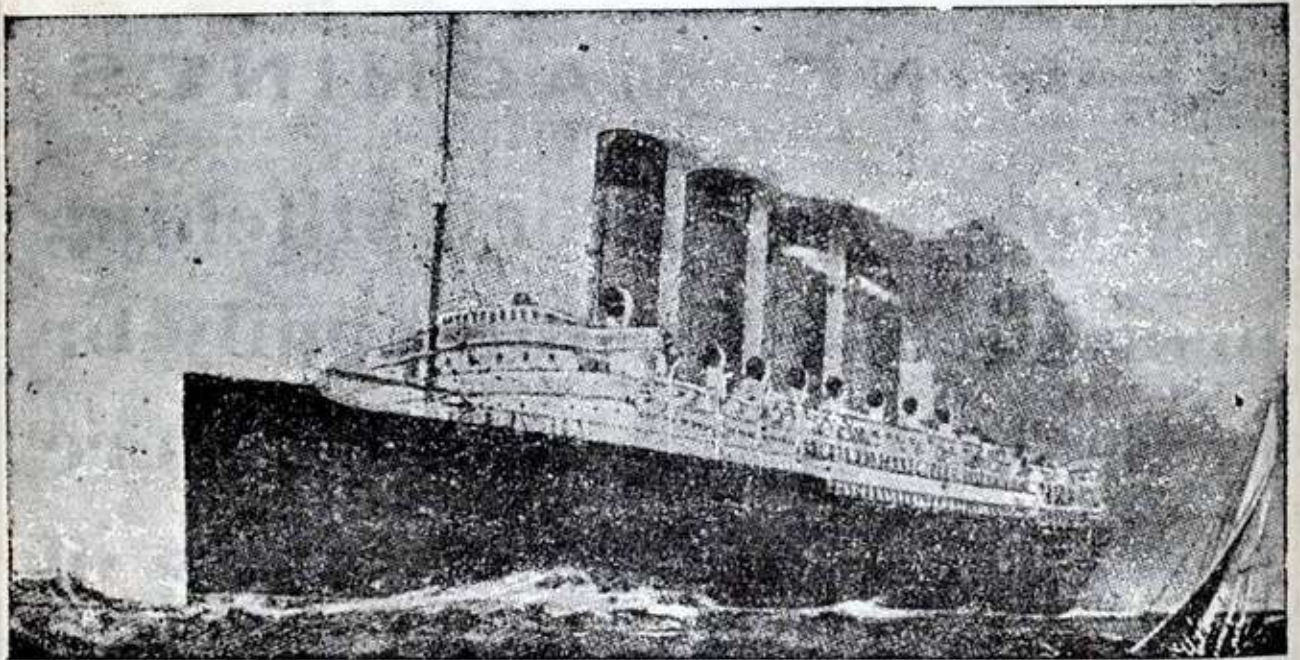
in, some from America, but a larger proportion from the United Kingdom. The market for lumber and machinery has not been developed very far. Some British coal is being imported. In normal times the chief exports from Smyrna are tobacco, opium, figs, carpets, licorice root, emery stone, chrome ore, valonia, raisins, skins, olive oil and nuts.

The lines specially suitable for American export trade to Smyrna are: cotton cloth, plain and gray colors; thread, black and white; cheaper grades of cotton and flannel underwear, shirts, socks, stockings, all colors rather fancy; burlap or jute sacks and sackings; sugar; rice; spices—pepper, nutmegs, mustard, etc.; standard medicines and drugs—castor oil, soda, quinine, cream of tartar, bandages, hospital supplies, etc.; shoes for men, women and children; cheaper grades of hardware,—wire nails, horse-shoe

nails, horseshoes (small sizes), screws; saws, etc., spades, shovels, picks, axes; new graphophone records and needles, toilet articles, perfumery, etc.; tinned and bottled fruits and vegetables; agricultural implements and dyes.

American exporters who wish trade with Smyrna, should quote their prices c.i.f. Smyrna, as local merchants are not so well situated to follow the fluctuations in freight rates as are the American exporters. For the present, at least, exporters should require payment in dollars or in sterling exchange.

"There is no reason," says former United States trade commissioner Eliot G. Mears, "why the United States should not figure more prominently in the trade of Smyrna and its hinterland. Everywhere I met merchants who are anxious to introduce American lines. American made goods have a first-rate reputation but are too little



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known. If they are to find a wide market, initiative on the part of our merchants in studying the market and adapting their goods to local requirements is highly essential. The following statement of a United States special agent regarding cotton goods in Turkey is applicable to the conditions in Smyrna: 'By studying the local requirements, the habits, tastes, and prejudices of the people and the business methods which obtain in the country; by securing competent and exclusive representatives to push the sale of goods and by making fabrics that conform in every particular to the demands of the trade; by supporting the agent through prompt and careful attention to orders and shipping instructions - by these methods, American cotton goods, particularly sheetings, drills, duck and similar cloths, may be placed on this market.'

Smyrna has always been regarded as a market for cheap goods, and unless there are unlooked-for changes in the character of her population she will probably continue to trade in this class of goods.

Anatolia is said to be practically a virgin field for all sorts of agricultural and mining machinery, forest exploitation, road making, and all kinds of projects connected with communications and municipal services, including water supplies, electric light, etc.

On the northern Anatolian coast are two important ports, Trebizond, with about 50,000 inhabitants, and Samsoun, with about 35,000 inhabitants. Other smaller ports at which steamers occasionally touch are Kerasund, Ordu, Sinope and Ineboli. These Anatolian ports are trading centers from which are exported the products of the hinterland, such as tobacco, skins, wool, mohair, nuts and poppy seeds. The imports are textiles, clothing, leather goods, steel and sugar. Goods from the interior of

Anatolia are borne by wagon or pack, to these ports, as there are no railroads in the north.

There are valuable mineral deposits in northern Anatolia, including, coal, copper, manganese and chrome. In 1913 the Société de Heracle, a French company holding a concession from the Turkish government, produced more than 1,000,000 tons of coal, which were shipped from the port of Zongouldak.

Because of the backward agricultural situation throughout the eastern Anatolian provinces, the government has decided to send twelve agricultural motor machines into the valley of Erzeroum, Moush, and Baibourt, as well as a large number of other implements. A special commission has been created by the Ministry of Commerce and Agriculture to attend to this matter.

The future possibilities of imports from and exports to the eastern Mediterranean, the Sea of Marmora and the Black Sea ports from the United States are of almost unbelievable proportions. These entire sections must be fed, clothed, and largely rehabilitated. Roads, ports, railways and public works of all kinds are needed everywhere. The merchants of the Near East have valuable raw products to send us in exchange for the goods so urgently needed—boots and shoes, leather, rubber, outer and under clothing for men and women, cutlery, cottonseed oil, sugar, bar and band iron, nails, carpenters' and machinists' tools, automobiles, jams and fats.

It cannot be too strongly emphasized that, if America is to obtain her share of trade in the Near East, she must establish herself now, otherwise the other industrial nations will be so firmly entrenched that the American trader will find serious difficulties in his path; and these nations like Great Britain, Germany, France, and Italy

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know a great deal more about the markets of the Near East than we do.

Persia is another country of the Near East to which attention must now be paid. The Ministry of Commerce of Persia has created an information bureau at Teheran for the purpose of furnishing reliable information on all matters connected with the importation and exportation of merchandise in Persia. Those interested in Persian markets are asked to submit the following information with their request to the Bureau of Teheran: Name of firm, size of firm, home office, telegraphic address, credit rating, articles of production, catalogues and a statement of the merchandise which they desire to export.

There are no factories or mines in Persia, and only a few light railways. The capitalistic class is represented by owners of villages, houses, and shops, and labor is represented by the peasants. Blacksmiths, tanners, masons, butchers, cotton workers, and other artisans and ordinary government workers form a small middle class. Rug weavers are not a separate class, the weaving being done by the peasant women and children.

Rates of transportation for goods between the Persian Gulf and Teheran have materially lowered, being only about four times instead of ten times higher than the prewar prices.

The Persian customs regulations and rates are in the course of revision, in accordance with one of the terms of the recent Anglo-Persian agreement. Of course, rugs form the main article of export from Persia to America, but a few months ago an American buyer secured and sent to the United States over 40,000 lambskins.

Unfortunately, the quality of goods sent to Persia by some American firms has been very poor and they may prejudice the Persian market against American goods.

Americans should be careful to send to Persia only those articles which the Persians want. For instance, although the Persians much admire and prefer the "bulldog," square raised toes on shoes, one of the large consignments recently sent to Persia was made up entirely of the prevailing mode with sharp pointed toes.

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A large number of British traders are already on the ground every where in the Near East. There are British warships in every harbor and British military forces in many cities, messengers of peace and security for these oppressed communities which are building up a strong pro-British sentiment which will have an important influence in favor of British trade.

Germany also will make strong efforts to regain her trade in these countries when she is equipped to do so.

The Near Eastern markets have a future which is full of promise. They

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TURKISH FINANCES

The Position of the Bondholders

(From "The Times", London)

It cannot be denied that the financial condition of Turkey even since the Armistice has gone from bad to worse. Whatever may be the shortcomings of the Turkish Government, continued delay in the final peace settlement adds very greatly to the financial difficulties.

The figures published by the Ministry of Finance cannot be implicitly relied on, but it is nevertheless possible to obtain some approximate idea as to the position. The revenue of the country in 1913-14 was stated to be about £T.29,000,000 and the expenditure a little over £T.34,000,000. This deficit together with those of previous years,

was covered by the 5 per cent. loan issued in France in 1914. During 1914-15, 1915-16, and 1916-17 the receipts fell to an average of £T.24,000,000 per annum, while the average expenditure increased to nearly £T.69,000,000, leaving a deficit for the three years of £T.134,000,000. Since 1916-17 no figures have been published, but there is no doubt that the deficit has continued to accumulate, so that the total debit balance accrued during the five war years must amount to some £T.300,000,000. This sum may sound small in comparison with the gigantic war debts of other nations, but for so undeveloped a country as Turkey it is serious enough. This deficit has been partly covered (1) by the issue of paper currency secured on promises made by Germany and Austria and probably amounting in round figures to £T.160,000,000; (2) by an internal loan of £T.18,000,000; and (3) by advances from Germany and Austria es-

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estimated at £T.56,500,000. These three items amount to £T.224,000,000, and the balance is understood to be represented by requisitions of all kinds of material and foodstuffs in the country itself, and by credits given by the Central Powers for the supply of munitions of war.

Foreign Debt

In March, 1915, the outstanding foreign debt of Turkey (excluding the loans secured on Cyprus and Egyptian tributes) was stated to be about £T.142,000,000, to which should be added a floating debt of at least £T.10,500,000, making a total of about £T.153,000,000. In August, 1919, the debt was estimated to approximate £T.450,000,000, and this sum may be considerably increased by the claims of foreign companies and of subjects of the Allied Powers on account of loss and damage suffered during the war. These claims have been estimated to amount to at least £T.55,000,000.

The service of the pre-war debt required about £T6,680,000 per annum, and though it is not possible to say what annuity is required for the war debt, it seems certain that the amount required for the service of the Turkish debt (apart from interest on the floating debt or military requisitions) must have been trebled.

The estimated receipts of the Government are at present put down at about £T.50,000,000, and ordinary expenditure at £T.71,000,000. With extraordinary expenditure and additions to the floating debt it is anticipated that the deficit on the Budget will be nearly £T.40,000,000. Instead of furnishing funds to the Central Administration, the provinces have been demanding money from the Ministry of Finance. Owing to the unrest prevailing in Anatolia and elsewhere, and to the fact that the Government employees are not properly paid, there has been a serious falling off in the Gov-

ernment's receipts, and it has been stated that in some parts of the country 75 per cent. of the taxes remain uncollected. The Government has been compelled to ask the Council of Administration of the Debt to deliver to them cereals stored in the Council's depôts and representing the tithe collected in kind, the proceeds of which are earmarked for the service of certain loans outside the Decree of Mouharrem and for the payment of railway guarantees. These cereals are required for the provision of seed in the agricultural districts and for the feeding of the troops and the relief of the necessitous villages. The Turkish Government is unable to pay cash for the grain, and it is moreover indebted to the Debt Council for tithes requisitioned by the military authorities during the war to the amount of over £T. 14,000,000.

Exchange and the Bondholders

The present adverse conditions in Turkey are greatly aggravated by the fall in the exchange caused by the issue of paper currency during the war. At the end of 1919 the ratio of paper to gold was about 4 to 1. It is for this reason that the holders of Turkish bonds are unable to obtain payment of the interest accrued since Turkey entered the war.

The Turkish Government has, with some not very important exceptions, always respected its obligations under the settlement made in 1881 known as the Decree of Mouharrem, and in spite of the embarrassed state of Turkish finances, the Council of Administration of the Public Debt at Constantinople have continued throughout the war to collect the revenues assigned to the bondholders. It is true that recently there have been cases of interference by the provincial authorities with the collection of these revenues, but there has been no attempt on the part of the Turkish Government to abrogate

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the conditions of its contracts with the bondholders. Were it not for the fall in exchange, the sums collected by the Debt Council during the five war years would be sufficient to pay the bondholders their arrears of interest in full.

Not only are the revenues now paid in depreciated Turkish paper money, but during the war the Austrian and German delegates who were left to manage the affairs of the Debt Administration after the departure of their British, French, and Italian colleagues transferred to Berlin at the then rate of exchange £T.8,374,000, representing 152,262,000 marks. A small amount was also transferred to Vienna and in view of the depreciation of the mark and crown the total thus remitted abroad would, at the existing rate of exchange, only realize a little over £800,000. The depreciation of the currency is most unfortunate for the bondholders. The interest in arrear on the Unified Debt in October, 1919, amounted

to about £6,320,000 whereas the sums in various currencies then standing to the credit of the Debt Council for the service of the debt would have only produced some £2,000,000, and at the present time (mainly owing to the further heavy fall in the mark) this would be reduced to about £1,367,000. The net receipts of the Debt Council on account of the Unified Debt in 1913-14 amounted to £T.2,888,088, while in 1918-19 they are expected to reach about £T.4,100,000: but the 1913-14 receipts were collected in gold, and were equivalent to £2,625,535 sterling, while those for 1918-19 were collected in paper, and at the present rate of exchange are only equivalent to about £1,027,000 sterling.

Under the Peace Treaty the Allied Powers are according preferential treatment to the bondholders' claims, and any country which takes over any part of the Ottoman Empire will have to pay a proportional contribution to

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the total debt charge. Lastly, it is believed that the bondholders, security will be strengthened by the attribution of an official and Governmental status to the Debt Council.

The outlook for the holders of Turkish bonds, if these conditions are carried into effect, is therefore not without its bright side, but the longer a settlement is delayed the more difficult any solution must necessarily be.

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tinuité du courant en cas d'accident. On peut en effet s'imaginer aisément le désordre qui s'y produirait et l'affolement de ses hôtes, si la lumière venait brusquement à s'éteindre et si les ascenseurs cessait tout d'un coup de fonctionner. En vue de parer à ces éventualités, l'hôtel se procure le courant électrique de trois sources indépendantes les unes des autres soit de deux stations extérieures qui dépendent du service municipal et d'une génératrice installée dans le bâtiment même. Pour plus de sûreté, on emploie trois circuits pour l'éclairage. Dans les corridors, et partout où la lumière est indispensable, les lampes sont branchées sur eux par séries de trois, de sorte que si le courant se trouvait interrompu simultanément sur deux circuits, le troisième empêcherait pourtant l'hôtel d'être plongé dans l'obscurité.

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que instant une application nouvelle de l'électricité. Lorsqu'il entre dans une salle de bains, par exemple, il voit un robinet surmonté d'une petite plaque qui porte la mention: "Ice Water" (eau glacée). Cette eau est fournie par une pompe électrique installée dans le sous-sol. Le matin, en se réveillant, s'il désire déjeuner dans sa chambre, il sera sans doute surpris de la promptitude avec laquelle il sera servi, avant d'apprendre que des cuisines électriques se trouvent à chaque étage, de petites cuisines munies de fourneaux, de percolateurs, de grils et de réchauds, le tout fonctionnant à l'électricité et préparant en un rien de temps le café, les œufs et le pain grillé du repas matinal. Chaque cuisine a une glacière pratiquée dans le mur pour servir de garde-manger, maintenue au degré de froid voulu par un mélange réfrigérant provenant des pompes électriques du sous-sol.

Au restaurant et aux fumoirs, on re-

marque avec satisfaction que l'air est toujours frais et pur, malgré la quantité de monde qui s'y trouve et la fumée d'une multitude de cigares et de cigarettes. C'est que les salles sont parfaitement aérées par un excellent système de ventilation électrique. L'air épuré, convenablement chauffé en hiver et bien rafraîchi en été, y pénètre en abondance, tandis que l'air vicié s'en échappe par de nombreux tuyaux d'appel. Toutes les chambres et toutes les salles de bains de l'hôtel sont ventilées de la même façon. La propreté extraordinaire des parquets, du mobilier et des tentures est due également à l'électricité: un moteur de 20 H.P. actionne un système de puissantes balayeuses par le vide qui aspirent la poussière par 487 ouvertures et la conduisent dans des boîtes spéciales placées dans les caves. Le tuyautage de ce système a près de cinq kilomètres de longueur.

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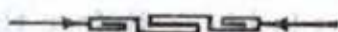
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sines révèle encore bien d'autres emplois de l'électricité. Ici, ce sont des rôtissoires, des grils, des fourneaux et de fours chauffés à l'électricité; là des machines à éplucher les pommes de terre, des machines à laver la vaisselle fonctionnant à l'électricité, des hachoirs et des pétrins électriques. Plus loin, on trouve des machines électriques qui découpent en petits cubes la glace à rafraîchir que l'on met dans les verres, et d'autres qui broient celle dont on se sert pour faire les boissons glacées ou emplir les seaux. Dans la buanderie de l'hôtel, l'une des plus grandes blanchisseries privées que l'on connaisse aux Etats-Unis, tout le travail se fait à l'électricité.

L'un des appareils électriques les plus curieux que l'on emploie au Pennsylvania est sans doute l'électrographe qui transmet les messages écrits d'un point à un autre. Plusieurs de ces appareils sont installés de place en place et il est vraiment intéressant de voir le crayon de l'un d'eux courir tout seul sur la plaque receptrice et reproduire exactement l'écriture bien connue d'une personne qui se trouve peut être à vingt étages plus bas.

Aussi des tableaux de distribution qui commandent les lumières à chaque étage différent des autres en ce sens qu'ils empêchent l'opérateur de toucher à toute pièce chargée d'électricité.

The Sesame Industry in the Smyrna District

(From consular report)

Sesame is grown in the Smyrna district as a side line. The annual crop is only about 40,000 sacks of 220 pounds each, not sufficiently large to affect the economic conditions of the region. Smyrna seed is white in color and sells at a better price than seed in other districts, as the oil exported is of a clearer color. The oil is used locally for cooking, and

the seed in making biscuits and confectionery. The greater portion of the seed is combined with sugar for the preparation of halva, a Turkish sweetmeat.

The crop is purchased from the growers in the villages by merchants in the larger towns, who in turn sell it to mills or to Smyrna merchants. When purchasing is done through a middleman, a commission of 2 per cent is paid as brokerage. Rates of storage vary according to locality. Before the war a warehouse with a capacity of 10,000 okes (approximately 28,000 pounds) could be rented for \$88 per annum, but the rentals are much higher now. In 1913 the average price of sesame was about \$ 80 per ton, f. o. b. Smyrna, but is now said to be 50 per cent higher.

In the large towns of the interior, two or three old style hand or horse power mills are usually found. The oil extracted is of good quality and purer than that from other districts.

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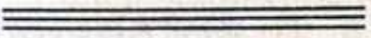

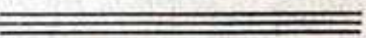

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American Relief Work for Russian Refugees

The inpour of Russian refugees from the Crimea into the port of Constantinople during the latter half of November brought into prominence not only the variety and size of the American Relief organizations in this part of the Near East, but the spirit of cooperation and capacity for organization that enabled them to render an effective service so speedily. In this emergency work American firms have also figured prominently. We have taken the liberty, therefore, of printing the following article from "Orient News", Constantinople.

At the call of Admiral Bristol, American High Commissioner, a meeting was held of the following representatives of American Institutions in Constantinople; U. S. Navy, Commander Barbey; U. S. Army, Colonel Cox; U. S. Department of State, Mr. Belin; U. S. Shipping Board, Mr. Chester; American Red Cross, Major C. C. Davis, Major Clewell, Mr. Milner, Mr. Bridges, Major Ryden; Near East Relief, Dr. McCallum; Constantinople College, Dr. Patrick, Dr. Murray; Robert College, Dr. Watson; Y.M.C.A., Mr. Bristol; Sailors' Y.M.C.A., Mr. Poe; Mennonite Relief Association, Mr. O. Miller; Russian Relief Association, Mr. Thomas Whittemore; American Board for Foreign Missions, Dr. N. Naughton.

After a full discussion of the Russian refugee situation, it was decided that a telegram should be sent to the State Department in Washington outlining the desperate situation and asking for assistance from the U.S. Government and from charitable organizations in America to meet this emergency call, and, that the above-named American organizations should cooperate in every possible way with the organization of the other nations in meeting this Refugee situation.

The following persons were made members of the Executive Committee of the General Committee: Mr. F. L. Belin, Chairman, Mrs. Mark L. Bristol; Commander H. Bryan, U.S. Navy; Major C. C. Davis, American Red Cross; Miss E. F. Gunther, Near East Relief; Mr. O. Miller, Mennonite Relief Association; Mr. Thomas Whittemore, Society for Relief work among the orphan children of Russia; Lt.-Commander A. Y. Lanphier, and Mr. Fred Stem. The central office for the American Relief was established in the U.S. Embassy.

It was decided to establish an inquiry office at the U.S. Embassy to which all lists of names of Russian refugees could be referred and where inquiries could be made by the Russians for relatives, etc.

It was also decided to request the French authorities to send refugee ships to the island of Proti in the Sea of Marmora where the U.S. Navy, in cooperation with the other American organizations, would support and care for sick and wounded, clean and disinfect ships make any necessary improvements in sanitary arrangements possible, re-embark the refugees and return ships to Moda. The French gladly accepted this cooperation.

The U.S. Navy is in charge of the work at Proti and the transportation of supplies. U.S. subchasers and all available U.S. Navy boats have been running night and day transporting fresh water and supplies of the other relief organizations to the Refugee ships. These boats have also assisted in moving the refugees to better quarters. The U.S. Navy officers have superintended the work, and special credit should be given to them and to the work of the U.S. sailors.

Mrs. Mark L. Bristol has established a canteen at Sirkedji station, Stamboul, which is doing splendid

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work in giving food to the 'Refugees on their way to San-Stefano. The Turkish Red Crescent gave the use of five soup kitchens for the soup kitchen work.

The Near East Relief [in cooperation with the U.S. Navy, moved the children from the crowded refugee ship "Rion" to the new Near East Relief Trachoma Hospital on the Bosphorus which had just been completed and was ready to accept patients. Here the children were given hot baths, good food, and comfortable beds. Many sick and aged women were received with the children. As word was received that the parents were leaving for Serbia or other points, the children were returned to the boats to join their parents and new patients were accepted. The three days' rest with good food and hot baths did much to help the children after their nine days on the crowded, cold ships."

The Near East bakery is running extra shifts in order to supply bread for the Russian refugees, in addition to the regular work of supplying the orphanages of Constantinople. Over twenty Near East personnel have been assigned to the Russian work.

Constantinople is the supply base of the American Red Cross for its Russian work, and consequently the greatest burden of furnishing supplies is falling upon this organization. It has been particularly fortunate that the Red Cross warehouses were filled with quantities of supplies, and the organization has been working through all other organizations, furnishing food, medicines, disinfectants, etc. The boats of the Red Cross are constantly in use carrying food to the ships, and the U. S. Navy has aided with many boats in delivering supplies. These boats have transported sick and wounded from the

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ships and the Red Cross has placed refugees needing medical care in hospitals.

The organization has fully equipped a hospital of 350 beds at the Russian Embassy, 100 beds at Harbie, as well as paying for beds for patients at the American Hospital in Stamboul. Supplies have been sent to Proti for the U. S. Navy work on that island, and 250,000 emergency rations have been given to the refugees on the ships and in Constantinople. These rations consist of cocoa, chocolate, rice, soup, bread, beef, sugar, coffee, hard tack, etc., one of the chief items being 50,000 one-pound tins of condensed milk. Over 90 tons of food have been delivered to the ships in addition to medical supplies and disinfectants.

During the past week supplies to the value of 1,250,000 francs have been given out in Constantinople, and in addition 110 tons of supplies

have been forwarded to Bulgaria for refugees landing there, and certain food supplies have been furnished to Mrs. Bristol's canteens. The Red Cross has equipped a canteen and refugee camp at Buyukdere with mattresses and food for six hundred people for ten days. They have also made a donation of 11,000 dollars for the Russian Jewish Welfare Committee. Homes for Russian children have been equipped with supplies, and in fact the supply base has been so busy answering calls that it is hard to obtain adequate statistics.

The Russian centre of the American Y. M. C. A. has extended its work, and is furnishing 120 refugees with free meals daily, as well as supplying a large number with food at cost. Twenty-five free emergency beds have been placed in the building and an employment bureau has been opened, which also assists in finding lodgings for Russians in the

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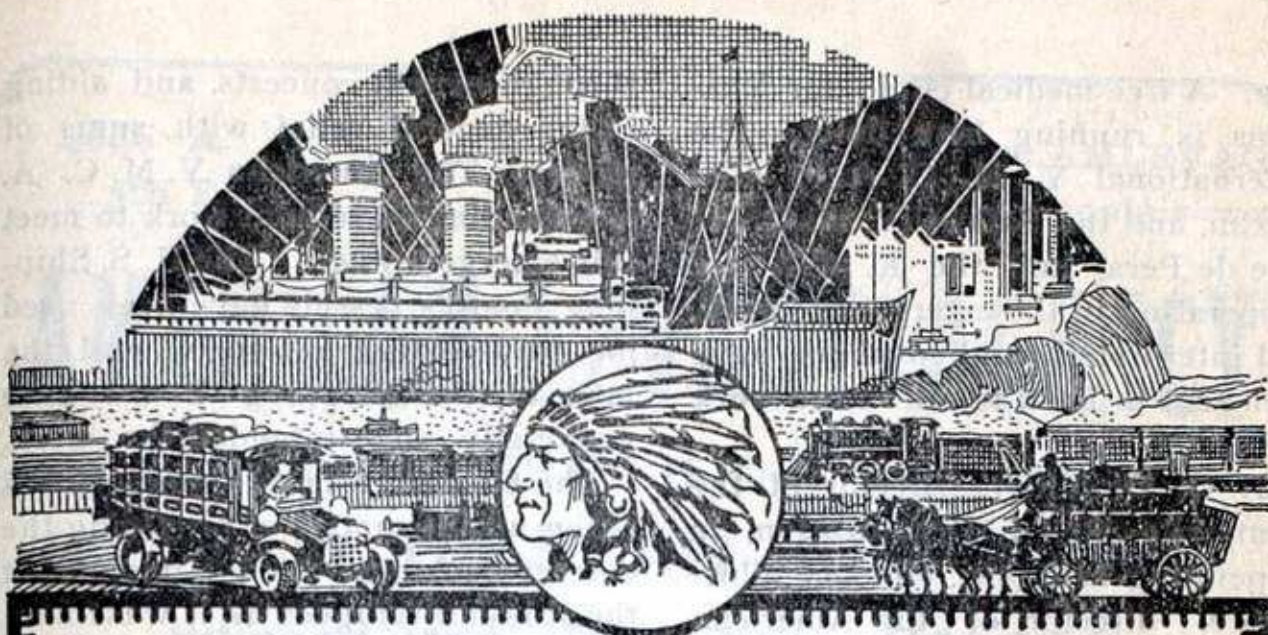
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city. A free medical clinic for Russians is running here daily. The International Y. M. C. A., 7 Rue Taxim, and the Sailors' Y. M. C. A., Rue de Pera, and the K. of C. are cooperating in the emergency work, and interpreters and workers have been sent to Proti to aid in the work there.

Mr. O. O. Miller, Director of the Mennonite Relief Organization, is cooperating with Mr. Thomas Whittemore, director of the American Society for Russian Refugee Children, in opening a home in Constantinople for the children of the refugees. Mr. Miller is also providing lodgings and a hot meal night and morning for a number of refugees at Pancaldi, besides providing funds for general relief.

Robert College has provided funds and workers, and Constantinople Girls' College is aiding in making clothes for refugees, raising funds

through benefit concerts, and aiding in the general relief with sums of money. The American Y. M. C. A. is extending its regular work to meet this emergency call. The U. S. Shipping Board's vessels have been used for transporting refugees, and the men of the Shipping Board have personally superintended the work.

The Guaranty Trust Company has taken up the matter of providing the correct exchange for the money of the Russian refugees as it was found that the Russians were losing much money through unreliable exchange. A man from the Guaranty Trust Company visits the boats each day for this purpose.

The task is so large that a great deal of misery still exists and problems of disease, lack of sleeping space, etc., must be constantly solved



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(De "l'Exportateur Américain")

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L'ensemble de tous ces pays constitue près de 95 pour cent du total des marchés étrangers où se vendent les films cinématographiques. Il y a lieu de remarquer que les ventes que l'Inter-Ocean Film Corporation y effectue sont généralement très fortes. Cette compagnie a déjà disposé de 200 films en

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America Leads in Dyestuff Trade

(From "The Journal of Commerce".)

The Bureau of Foreign and Domestic Commerce has made public the statistics of the growing foreign trade of the United States in coal tar dyes for the last fiscal year. It appears that there has been an increase over the business done last year of 44 per cent in quantity and 37 per cent in value.

Imports of alizarin and alizarin dyes increased from 11,797 pounds, valued at \$ 13,286 in 1919, to 257,841 pounds, worth \$ 103,266 in 1920. Receipts of other finished coal tar colors and dyes rose from 1,934,021 pounds, valued at \$ 2,753,116, to 2,785,904 pounds at \$ 3,775,216 or an increase of 44 per cent in the quantity and 37 per cent in value during the same period.

Germany Is Displaced.

Switzerland has displaced Germany as the leading source of the coal tar colors imported into the United States, the receipts rising from 1,243,135 pounds, valued at \$ 2,047,043, in 1919 to 1,454,811 pounds, worth \$ 2,500,933, in 1920, with smaller amounts from Germany and other countries during the same years.

Imports of natural indigo declined

from 996,069 pounds, worth \$ 1,242,885 in 1919 to 126,539 pounds, valued at \$ 165,332, in 1920; but the imports of synthetic indigo increased 70 per cent in quantity and value, from 594,107 pounds, invoiced \$ 308,582, in 1918, to 1,014,100 pounds valued at \$ 530,285. As the bulk of the laboratory product was made in Germany, when imports were cut off by the war, the trade in the natural product revived, but apparently will not be able to hold its place with synthetic indigo, as the latter is now being produced on a commercial scale in the United States and countries other than Germany.

Swiss Colors Lead in U. S.

Switzerland, though hampered by a lack of intermediates and other raw materials, has been the chief source of coal tar colors and dyes and of synthetic indigo imported into the United States in the calendar years 1918 and 1919. Swiss colors imported in 1918 were valued at \$ 1,762,688, in contrast to \$ 561,699 from England, out of a total of \$ 2,469,439 from all countries, and \$ 2,176,463 in 1919, in contrast to \$ 664,548 from England, out of a total, of \$ 3,169,276.

Exports of aniline dyes amounted to \$ 10,183,948 in the fiscal year 1919, but increased to \$ 17,130,397 in 1920, a gain of 68 per cent in the last year. With the return of peace it is evident that whatever the demand for dyes made in Germany may be, that country will never regain its supremacy in the world trade in dye stuffs. The United States was first to establish a domestic industry to meet the demands of the home markets. British production is constantly increasing but has not been able to overtake the increasing demand. A recent estimate gives the total output as equal to about 80 per cent of the dyes actually consumed in the United Kingdom. France, Italy and Japan are producing some

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dyestuffs, but due to lack of raw materials cannot yet supply their own textile factories. Switzerland is the only country, other than the United States, now making aniline colors sufficient to meet domestic requirements and export on a large scale.

Abundant Coal for Dies Here.

The United States has abundant coal to supply the raw materials for making aniline dyes. There has been an increasing tendency since 1916 to consolidate domestic enterprises, to cut overhead expense, utilize by-products and reduce price. This has increased production and developed foreign trade.

The heaviest purchasers during the last fiscal year of our coal tar dyes and the value of their trade were as follows:

Spain, \$ 535,383; England, \$ 413,700;
Canada, \$ 1,015,334; Mexico, \$ 467,806;
Argentina, \$ 468,459; Brazil, \$ 773,449.
China, \$ 1,609,060; British India,

\$ 1,562,244; Hong Kong, \$ 228,788, and Japan, \$ 2,151,191.

Canada affords the best market for dyes in the Western world, taking \$ 836,445 worth of aniline colors in 1918 and \$ 1,015,334 worth in 1919. Exports to European countries aggregated \$ 1,401,732 in 1918. and \$ 1,560,311 in 1919 the principal markets in order of value being Spain, England Italy, Portugal and France. Aniline dyes exported to South America were valued at \$ 1,719,408 in 1918 and at \$ 1,651,872 in 1919, Brazil, Argentina, Chili and Peru being the leading countries of destination.

The worldwide shortage of dyestuffs and the growing demand for both quantity and variety offer every opportunity to extend the foreign market for American colors.



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Wool
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Opium
Kernels
Nuts
Grains
Gum Tragacanth
Otto of Roses
Tobacco
etc. etc.

First Class Bank References

The American Express Company in Egypt

The American Express Company has opened its own office at Cairo, which office will be equipped to handle all transactions handled by the other offices of the Company, viz. Banking, Freight, Travel and Foreign Trade. The continental and New York offices have had extensive business in the Near East since before the Great War, but the demands of armistice days have necessitated a more convenient center in this region and Cairo was chosen. We welcome this entry into the Levant, and it is to be hoped that the near future may see an office opened up in the northern district of our field.

AMERICA IN EGYPTIAN TRADE

The Levant Trade Review is indebted to Mr. Lester Maynard, American Consul, Alexandria, Egypt, for the following information and instructions on trading with Egypt. Such instructions are not only commendable but imperative in large part for those who are interested in trade in the eastern Mediterranean, and desire the most expeditious and satisfactory relations.

District. For commercial purposes the Alexandria Consular District comprises the whole of Egypt. The area of Egypt is approximately 386,000 square miles of which 11,000 square miles are cultivated. Egypt is divided into two main agricultural sections: Upper Egypt with a flood irrigation system and one crop a year. Lower Egypt with a perennial irrigation system and two crops a year. The occupied portion of Egypt is the valley of the Nile and the Delta and the Suez Canal. The prin-

cipal seaports are Alexandria and Port Said, with Cairo as the main interior distributing center and Capital. Alexandria is the principal entry port for the entire country.

Climate. The Delta region of Egypt is moderate climatically, whereas the Nile Valley region is hot, but moderate during the winter months. The plain regions of the South are tropical. The extreme humidity makes Egypt especially suited to the growing of cotton.

Population. The population of Egypt, is approximately 12,000,000 of whom 75% are rural and among whom the standards of living and purchasing power are extremely low. There are about 500,000 Europeans in Egypt. The population of the city of Alexandria is approximately 450,000.

Language. French is the official and commercial language of Egypt, although English, Italian and Greek are largely used in commerce and Arabic is the language of the people.

Industrial Character of District. Egypt is almost wholly an agricultural country and the production of cotton and cotton by-products is almost the only item of consequence. The manufacture of cigarettes, tabouches, tabacco, sugar and beer, for local consumption, are the only industries of importance.

Commerce. Alexandria is the chief commercial port of Egypt, Port Said and Suez, at opposite ends of the Suez Canal, being only transit ports.

Sales. Wholesale importers and jobbers, as known in the United States, are practically non-existent in Egypt. Goods are usually imported by indent commission agents who, as a rule, have the exclusive representation of certain foreign articles and market them throughout Egypt

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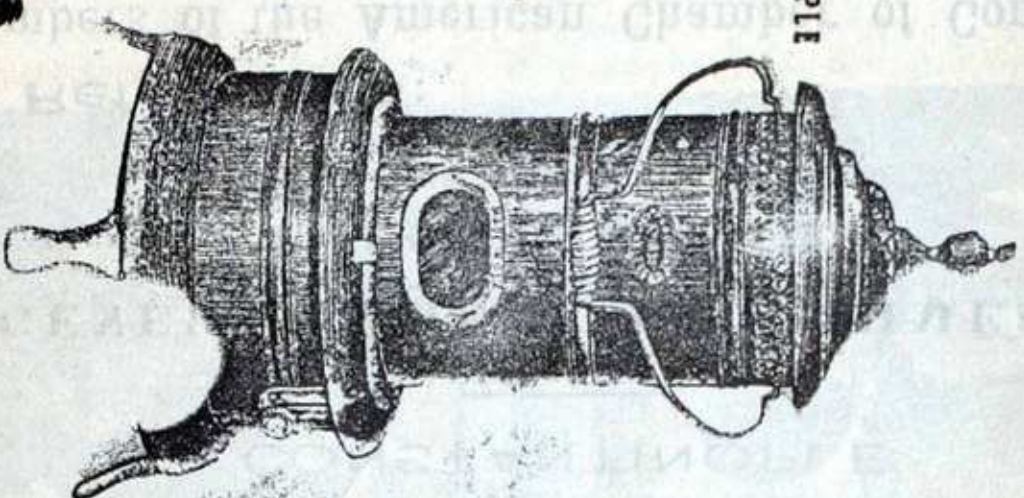
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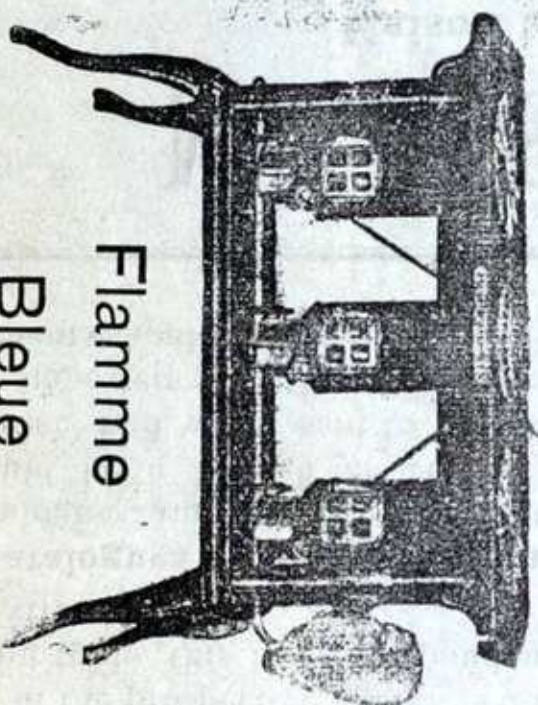
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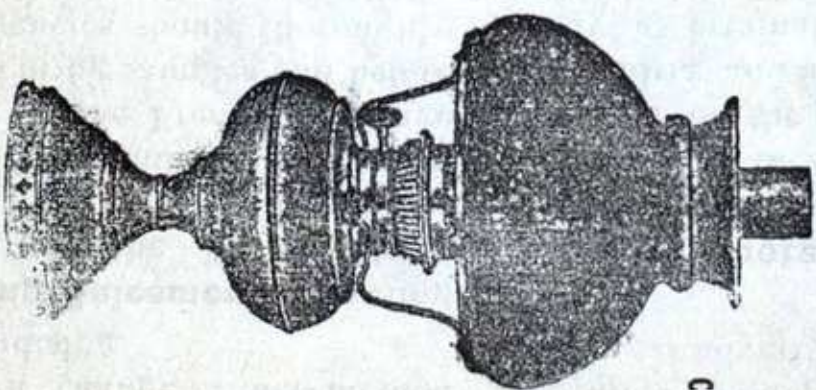
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and the Sudan, and occasionally in Palestine and Syria, in which regions they appoint sub-agents. Recently American import and export firms have opened branches in Alexandria and Cairo and to a certain extent may effect a change in this method of merchandising.

Traveling Salesmen. Traveling salesmen from the United States would do well to visit Alexandria and Cairo. They should have a good knowledge of the French language and should bring samples, and before placing agencies should thoroughly investigate the standing and reliability of the prospective agent. To attempt to do this by correspondence is extremely risky.

Catalogues and Advertising. Catalogues and advertising matter should be in French as well as in English and when sent to prospective importers price lists and measurements should be included showing

discounts so as to enable purchasers to ascertain approximately the c. i. f. Alexandria price. Where possible samples should be sent or arrangements made to have a sample supplied to Egypt, for exhibition.

Ordinary newspaper, billboard and street car advertising is popular in Egypt.

How to Quote Prices. As there is direct steamship communication between both the Atlantic and Pacific seaboards of the United States and Alexandria and as freight rates are easily ascertainable in the United States but not in Egypt, prices should be quoted c. i. f. Alexandria. Due to excessive fluctuation it is advisable to quote prices in United States currency.

Credits. In foreign business irrevocable letters of credit are opened and payment is made against documents upon the arrival of the goods in the port of discharge. There are

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GENERAL AGENT OF COMMERCE
IMPORT - EXPORT

References:

Members of the American Chamber of Commerce
for the Levant, Constantinople

Banque Impériale Ottomane, Constantinople

Crédit Lyonnais, Constantinople



Photo-Levick

Guaranty Trust Company of New York
New Fifth Avenue Office

no commercial rating agencies in Egypt and bank ratings are usually vague and incomplete. Direct investigation is preferable.

Banking Facilities. There are several important English and Continental banks established in Egypt handling commercial paper with correspondents in the principal commercial centers of the United States.

Currency and Exchange. The currency of Egypt is on a decimal system as follows :

10 milliemes equal 1 piaster tariff.
100 piasters tariff equal 1 Egyptian Pound.

For Exchange purposes 97½ Piasters tariff equal 1 pound sterling, which is the basic currency of the country but not the standard coin currency.

At normal exchange P.T. (Piaster tariff) 20.23 equals one dollar in United States currency but the currency is now depreciated and has fallen as low as P.T. 31, although the average has been about P.T. 25. The standard currency of Egypt is the gold Egyptian pound with silver and nickel subsidiary coinage and paper currency which is in general circulation from the higher denominations down to P. T. 5. As compared with the gold Egyptian pound the paper currency is considerably depreciated, gold being 50% higher than paper. With piastres depreciated the exchange is unfavorable for exporting from the United States to Egypt but as the paper currency of Egypt is practically maintained at a fixed rate with the paper of the United Kingdom the decline in currency does not affect exchange with that country.

Customs Tariff. The customs tariff of Egypt is on a fixed basis and is the result of treaties with the larger commercial powers.

The import duty is leviable ad valorem at the following rates :

4% on petroleum, fuel oil, coal, charcoal and firewood, live animals and their fresh or frozen meat.

10% on alcohol, alcoholic mixtures, essences containing alcohol and liquors, except beer and wines.

8% on all other articles, with the exception of tobacco and manufactures of tobacco which are assessed according to weight, at P. T. 50 per kilo on the former and P. T. 60 per kilo on the latter, with an additional P. T. 2 on each group when imported from countries having no commercial engagements with Egypt.

The importation of the following articles is prohibited :

Munitions of war, hashish and similar products, obscene literature, foreign coins (not gold), cotton and poisonous substances, except under permit.

Horticultural, sericultural and apicultural products require an import permit from the Ministry of Agriculture.

Sugar, absinthe, essences and coloring matter used for the adulteration of liquors are war prohibitions.

The export duty is fixed at 1% ad valorem and transit duty is the same.

Invoices — Customs Procedures :

Import duty is levied on the value of the given article in the country of exportation on the day on which that article is offered for appraisal in the Egyptian Custom House, plus the freight and insurance and the commission charged on the original purchase of the article.

Export duty is levied on the value of the article on the day it is passed through the Customs for export.

Transit duty is ascertained in the same manner as import duty.

On certain staple articles values for assessment purposes are fixed by commissions composed of leading dealers and Customs authorities in

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Constantinople, Sirkedji, Keprulu Han 34-37

Tél. Stamboul 135-136

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order to facilitate the movement of the goods. These valuations are published at intervals by the Customs and remain fixed for short stated periods.

Certified invoices are not required on imports into Egypt but the production of the seller's invoice and documents showing the freight and insurance must be produced and customs clearances are obtained on simple forms supplied by the Customs. When cleared goods may be stored in bonded warehouses or direct delivery taken. When disputes arise between the Customs and the importers in regard to the value of the goods, for duty assessment purposes, the importer has the option of paying the duty in kind, i. e. surrendering a sufficient part of the importation, according to the value fixed by the Customs, to equal the amount of duty due.

Special Laws Affecting Imports:

There are no special laws in regard

to marking or labelling goods but food products are examined as to their purity and may be condemned and destroyed if not fit for consumption. In such cases re-exportation may be permitted within a fixed time limit.

Packing. Ordinary export packing is satisfactory for Egypt as goods which enter into interior trade are distributed from Alexandria or Cairo. Cases should be clearly marked and numbered to facilitate identification. As duties are ad valorem the amount of tare is unimportant. It is advisable for manufacturers and exporters, who use distinctive wrappers or labels on packages or goods, to adopt an illustrated trade mark with an Arabic title for use in the Levant, and the illustration adopted for this purpose should remain unchanged so that in time the goods will be known by the mark, which will prove to be an important selling asset.

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Importation de TISSUS, Manufactures, PAPIER,
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SMYRNE

How to Ship. Shipments from the United States to Egypt should be by through Bill of Lading on direct vessels from Pacific or Atlantic ports to Alexandria, as there are now numerous direct vessels to this port.

Postage. The postal rates from the United States are as follows :

All letters 5 cts. per oz. and 3 cts. for each extra oz. or fraction thereof.

Postal cards 2 cts.

Newspapers, printed matter, commercial papers and samples 1 ct. per oz.

A parcel post service is now maintained between the United States and Egypt, via London.

Mails and Telegraphs. Mail from the United States to Egypt is usually forwarded via London for rail transportation across Europe, as the direct vessels from the United States to Egypt are freighters and are slow for mail carrying purposes.

The Eastern Telegraph Company, Ltd., handles all foreign cable ser-

vices and the Egyptian Government maintains land lines throughout Egypt. The cost of cablegrams from Egypt to the United States is 10¢ m/m per word which at normal exchange would be about 50 cts.

Trade Marks and Patent Laws. There is no codified law or special legislation dealing with trade marks, copyrights or patents, but the Mixed Tribunals deal with infringements upon the principles of natural law and the rules of equity. Claims and specifications may be filed in the Clerk's Office of any of the courts of original jurisdiction.

Lists of dealers. While great care is exercised in selecting the names of firms and individuals for submission to American exporters and importers, it should be emphasized that the Consulate can assume no responsibility whatsoever in connection with their reliability or financial standing. Reference should be had to banks or commercial rating agencies.

The principal direct export to the United States from Egypt were :

ARTICLE	UNIT	1918		1919	
		QUANTITY	VALUES	QUANTITY	VALUES
Cotton	lbs.	55,580,283	\$20,717,612	149,871,744	\$82,636,661
Gum Arabic	tons	1,931	611,990	134	40,056
Hides and Skins	»	—	—	72	57,809
Senna	»	380	44,304	48	15,951
All other articles	»	—	24,536	—	696,264
		Total	\$ 21,398,442		\$ 83,446,741

The principal imports from the United States into Egypt were:

ARTICLE	UNIT	1918		1919	
		QUANTITY	VALUES	QUANTITY	VALUES
Automobiles	No.	—	\$ —	180	\$ 248,327
Boots and Shoes	pairs	10,179	69,706	31,708	196,104
Cotton hosiery	—	—	—	—	366,162
Iron and Steel manufactures	—	—	586,606	—	1,060,583
Leather goods	—	—	22,146	—	839,161
Medical prepar. and specialit.	—	—	—	—	76,956
Silk hosiery	—	—	—	—	32,132
Tobacco	—	—	65,507	—	125,704
All other articles	—	—	1,709,029	—	11,482,232
		Total	\$ 2,452,994		\$ 14,427,361

Nap. Eustathopoulos & Fils

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CONSTANTINOPLE.

Cable address NAP. = Telephone Pera 57.

≡ IMPORT. ≡

Branch I. Colonial and Canned goods. II. Oils and fats.
III. Alcohol. IV. Leather and leather goods. V. Cotton and woolen goods. VI. Cordage and cotton yarns. VII. Hosiery. VIII. Printing, stationery and packing paper. IX. Drugs and chemical products, Perfumes, Soaps and toilet preparations.
X. Rubber goods.

ENGINEERING DEPARTMENT.

Motor cars, Bicycles, Engines, Hardware, Tools, Safes
Agricultural Implements, Iron and Steel
and Building Material.

SHIPPING DEPARTMENT.

Mediterranean and Black Sea Lines.

≡ EXPORT. ≡

Of all Anatolian products:

REFERENCES:

American Chamber of Commerce for the Levant.
Imperial Ottoman Bank.

BULLETIN FINANCIER*reçu par**"The Guaranty Trust Company"**le 6 décembre par fil de NEW YORK*

Un affaiblissement sensible du taux a caractérisé le Marché Monétaire de New York dans la deuxième quinzaine de novembre. Le 22 Novembre après clôture, le taux d'argent « on call » a touché 5 et 4½% ce qui constitue le niveau le plus bas depuis octobre 1919. La semaine passée le taux a fluctué entre 5 et 7%.

L'argent à terme est offert plus librement à des taux plus bas. Cet allègement de la pression dans le marché de crédit reflète la rentrée de l'argent à New York, à la suite de la circonstance, que le point culminant du mouvement de la récolte est passé, et de fortes liquidations en titres et denrées.

Suivant la baisse sensible pendant le commencement de novembre, le

marché des valeurs continue à faire preuve d'instabilité.

Les avances des Banques Newyorkaises ont baissé la semaine dernière de 13 millions de dollars.

Les réserves étaient de 4 millions de dollars en dessous des exigences l'égales, contre un excédent de 10 millions de dollars la semaine précédente.

La situation des réserves des autres Banques s'améliore. La Banque Fédérale de Réserves de New York gagna 9 millions de dollars en affectif. Le montant des effets en Portefeuille diminua de 11 millions de dollars. Le total de l'actif opérant diminua de 17 millions de dollars.

Suivant les gains des semaines précédentes une nouvelle amélioration dans la situation des réserves du système de Réserve Fédérales eut lieu.

Les réserves en effectif augmentèrent de 15 millions de dollars, et les dépôts nets diminuèrent de 9 millions de dollars.

GENERAL AGENCY OF FORWARDING

COMMERCE AND ENTERPRISE

LEON HIRSCHCOWITZ

CONSTANTINOPLE

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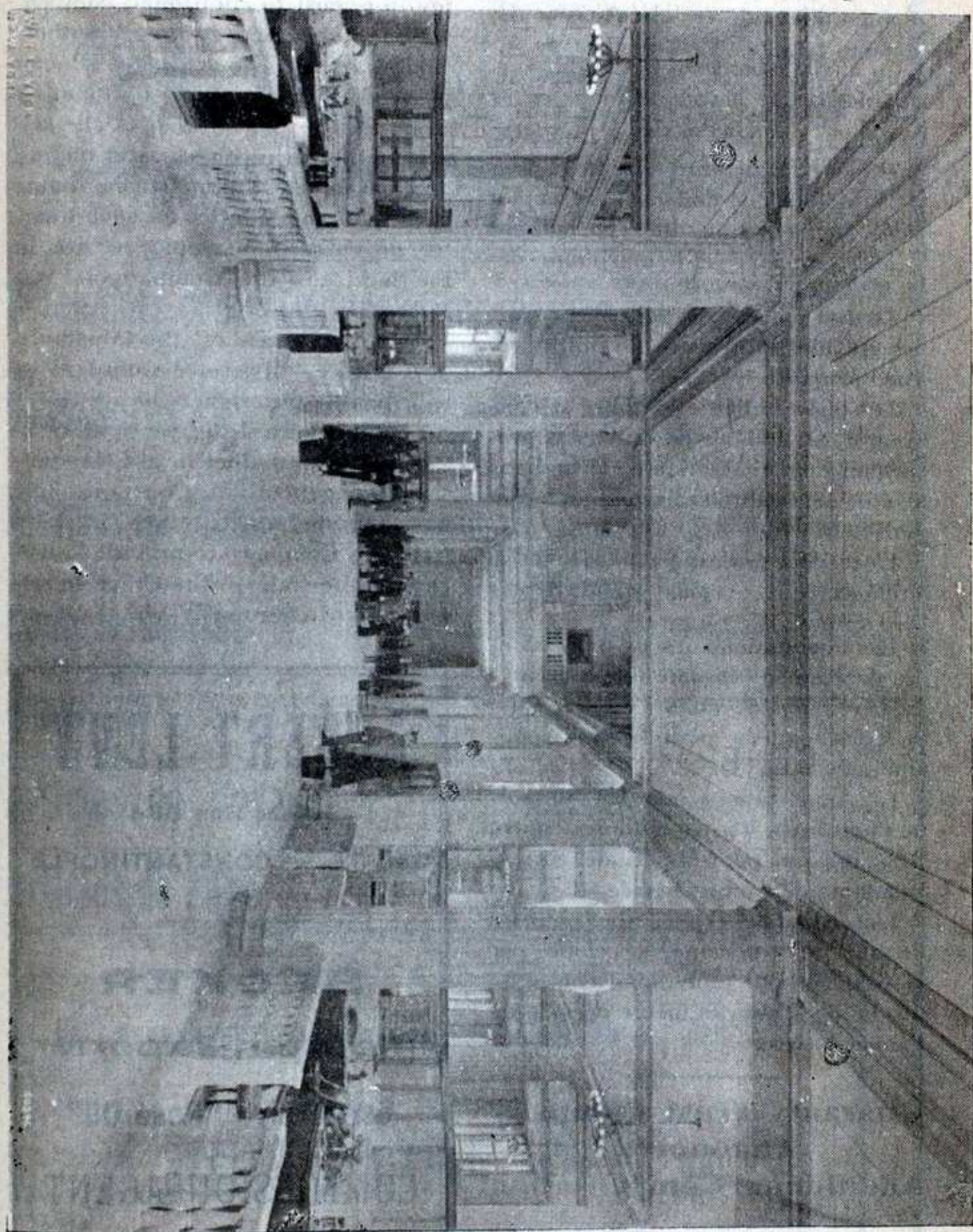


Photo Levick

Guaranty Trust Company of New York
New Fifth Avenue Office
General View of Main Banking Floor—225 feet in length

Le chiffre des billets de Banques de Réserves Fédérales en circulation haussèrent de 18 millions de dollars.

La proportion de l'or aux Billets de Banque Fédérale en circulation, déduction faite des 35% de réserves légales contre dépôts nets, a haussé de 48.6% à 48.9%.

Les exportations des Etat-Unis d'Amérique pour octobre se sont élevées à 752 millions de dollars, représentant une augmentation de 147 millions contre septembre et le maximum depuis mars.

Le seul mois ayant dépassé ce chiffre est juin 1919, mois qui tint le record jusqu'ici.

Les importations en octobre se chiffrent à 362 millions de dollars représentant une diminution de 2 millions contre septembre et un minimum depuis août 1919.

L'excédent des exportations soit 390 millions était le plus grand depuis juin 1919.

Les exportations des 10 mois écoulés de l'année courante se chiffrent à 6,832 millions de dollars contre 6,499 millions pour la période correspondante de 1919.

Les importations pour les 10 mois se montrèrent à 4,720 millions contre 3,699 millions pour la période correspondante de l'année passée.

L'excédent des exportations pour les 10 mois de cette année se chiffre par conséquent à 2.112 millions contre 3.400 millions pour la même période de l'année passée.

**Guaranty Trust Company
Announces
Additional Compensation**

The following announcement has been made by Mr. Charles H. Sabin, President of the Company: "In spite of the general downward trend of prices, which we hope will be reflected soon in a decreased living cost,

the Directors of the Guaranty Trust Company of New York feel that the situation has not yet changed sufficiently to warrant a change of policy in regard to additional compensation, and have accordingly authorized a further allowance to all employees of the Company (but not officers) at the rate of 20% of the salaries paid during the quarter ending 31st December, 1920, up to a maximum of \$625 of any salaries for such quarter, provided such employees are in the service of the Company at 31st December, 1920."

The employees of the Constantinople Office will receive a similar distribution in accordance therewith.

Looking toward the promotion of the welfare and efficiency of the staff, the Management at Constantinople has requested and obtained authority from the Company to provide lunches to the staff in the Office building, free of charge.

ALBERT LEVY

Haviar Han 81-4

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Bonneterie Fine des meilleures marques du monde.

Chapeaux de tous genres et toutes façons des meilleures marques du monde.

Articles de Voyage de choix très riche.

Articles de Luxe Orfèvrerie, etc.

On trouve la plus grande convenance à s'habiller des pieds à la tête
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BULLETIN DES OFFRES COMMERCIALES

Reçues au Consulat Général
des Etats-Unis d'Amérique à Constantinople.

ADRESSES des maisons Américaines	NATURE DE L'OFFRE
Audrey Motors Corporation 133 Front St. New York	Exportateurs de machines agricoles, moteurs, etc.
Continental Lumber Co. 132 Nassau St. New York	Exportateurs de bois de construction.
The Ford Corporation Singer Building 149 Broadway New York	Exportateurs de machines agricoles, cuirs, quincaillerie, produits pharmaceutiques.
Garford Motors Export Corp. 41 Park Row New York	Exportateurs de camions et automobiles.
Hobart Bros. Co. Troy, Ohio	Moteurs électriques et accessoires d'automobiles.
Midwest Engine Co. Indianapolis, Indiana	Manufacturiers de machines agricoles.
McKesson & Robbins 91 Fulton st. New York	Exportateurs de produits pharmaceutiques.
E. Schoonmaker Co., Inc. 89 Walker st. New York	Exportateurs de pneus et autres accessoires d'automobiles.
Stoughton Wagon Co. Stoughton, Wisconsin	Manufacturiers de chariots de transport et d'agriculture.
G. Elias & Bro. 965 Elk st, Buffalo New York	Exportateurs de bois de construction.

NOTA.— *Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.*

Le Consulat Général n'accepte aucune responsabilité de la réputation ou de la stabilité de ces Maisons.

High Cost of Living at Constantinople
Monthly expenses for one person
(From the Administration of the Ottoman Public Debt)

Item	July 1914		Price in piasters (mean)		November 1920		Per cent, increase over July 1914.
	per oke	Total	per oke	Total	per oke	Total	
16 okes of bread.....	1.875	30	20.75	332	21.25	340	1,035
1 oke of sugar.....	3.0	3	73	73	70	70	2,235
100 drams coffee.....	12.0	3	110	27.5	110	27.50	815
2 okes of rice.....	3.0	6	54	108	54	108	1,700
2 okes of macaroni &c ..	3.0	6	50.5	101	50	100	1,565
6 okes of potatoes	1.0	6	15	90	14	84	1,300
4 okes of beans, peas, &c	4.0	16	40	160	35	140	775
2 okes of onions.....	.5	1	12.75	25.5	16.5	33	3,200
½ oke of oil.....	8.0	4	130	65	130	65	1,525
½ oke of salt.....	1.5	— .75	8	4	8	4	435
8 okes of milk.....	2.0	16	45	360	48.25	386	2,315
1 oke of cheese (native)..	12.0	12	280	280	260	260	2,065
4 okes of mutton	7.0	28	134	536	130	520	1,775
1 oke of butter.....	10.0	10	150	150	150	150	1,400
16 eggs (each)5	8	6	96	7.25	116	1,350
TOTAL		149.75		2,408		2,403.5	1,505

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$ 4.40 ; Nov. 30, 1920, 1 Lt., paper, 71⁷/₈ cents; 1 Lt., 100 piasters.

SOCIÉTÉ GÉNÉRALE DE COMMERCE

SOCIÉTÉ ANONYME OTTOMANE.

Siège: Stamboul, 12 Rue Hassirdjilar
Succursale: „ 36 Rue Asma-Alti

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Allumettes en bois et en cire.

Ficelle en balles et en pelottes.

Amidon et Glucose

Coloniaux Sucre, café, riz, poivre, piment, thé, arachides, girofle, encens.

Divers Bougies, sardines, étain, sel amoniac, acide tartrique, etc., etc.

E X P O R T A T I O N

Noisettes, tabacs, noix de galles, et autres articles indigènes.

As soon as possible, effect will be given to this plan and announcement will be made of the arrangements decided upon in this respect.

Constantinople Market

Unsettled political conditions still keep the commercial situation unsatisfactory. The evacuation of the Crimea before the Bolsheviki has cut that peninsula off from this market. Trade with Asia Minor is still very limited. The Caucasus is more or less agitated and trade restricted but interested merchants are holding on to the Batum gateway, in lieu of more convenient openings yet to be afforded by a successful conclusion of commercial agreements between the western countries and the Moscow government. The Greek situation is troubled as the country seems inclined to disregard the warnings of the Allies, who are its principal financial backers, and re-

call their king. This attitude has already affected the drachma which has fallen since the elections. Arrivals from America and England, respectively, have kept the dollar and pound up at high mark. Quotations on merchandise from abroad and on groceries have evidenced the fall in prices in country of origin, but the market has hardly reacted owing to the low purchasing power of the Turkish pound.

Rumania and Bulgaria continue to offer a limited market for some of the stock that reaches this port, and both countries have become more active in grain and flour shipments.

IMPORTS

Grain and Cereals. Quotations:			
Wheat	oke	pias.	19.5-20
Barley	»	»	12-13
Yellow corn,	oke	»	9.5
Oats	»	»	9.5
Rye	»	»	13-14
Semoulina	»	»	30
Bran	»	»	8

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Flour. Arrivals for the month about 200,000 sacks, for the most part American. Washburn & Crosby «Gold Medal» has appeared on the market, and its quality promises it a lead among the first grade flours. First quality American flour shows a rise of 25 piasters per sack of 63½ kilos. Quotations :

«Gold Medal» (63½ k.) Ltqs.	13 50
Martisco	13.50
Durham	12.00
Aron II	10.50

SUGAR. Market weak during the month, prices showing further decline towards the end of the month owing to arrivals from America. The first of November granulated, customs unpaid, was Lstg. 85, cif Con/ple, but at the end of the month is Lstg. 62, or Lt. 44.00 the 100 kilos.

Java was quoted at Lstg. 65, cif Con/ple, the first of the month, and is now at Ltsg. 47, customs unpaid ; Lt. 48 the 100 kilos, customs paid.

Cube sugar stock small on market, and quoted at Lstg. 100 the ton, cif. Con/ple, customs unpaid, but at Lt. 65 the 100 kilos.

1350 tons of Java arrived during November, and further arrivals expected soon.

COFFEE. Market weak during the month, but firmer at the end, and demand fairly strong. Quotations :

customs unpaid

Santo,	the oke, pias.	52
Rio, I	» » »	50
Rio II	» » »	46
Rio III	» » »	40

customs paid

Santo,	the oke, pias.	80
Rio I	» » »	70
Rio II	» » »	65
Rio III	» » »	60

RICE. Stock not large and good demand for local consumption and for Rumania. Saigon No. 1 is quoted at 25 pias. the oke, customs unpaid, and blue-rose American at 28.32 pias.

GASOLINE. Case of two tins at 640-660 piasters.

EXPORTS

Transactions very few save for re-shipments to Balkan states and Black Sea. 30 cases of opium, fine, were sold the early part of the month at Lt. 11.00 the oke.

EXCHANGE

Drafts on New York, Lt. 1.00 at 71 7/8 cts.; on London, Lt. 4.88 at Lstg. 1/0/0.

Bank notes : \$ 1.00 at 138 pias, ; Lstg. 1/0/0 at 485 pias.

Archaeological Excursions in Greece

Ghiolman Bros. have again opened their Tourist Office at Athens on Constitution Square and now have arrangements perfected for their archaeological excursions throughout Greece. They are also able to provide railway and steamship accomodations for any other points desired.

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PERSONALIA

Mr. George Wythe, United States Trade Commissioner, is visiting Greece on a short survey trip of a part of the Near East field.

H. M. Day was in Egypt the early part of the month on a visit to the branch office of the American Foreign Trade Corporation at Alexandria.

Fernand Castelli of the American Foreign Trade Corporation has returned from America where he has been looking after business affairs during the past few weeks.

Miss D. Esther Baugh has returned to the Near East as representative of the Associated Stores Company with particular interest in the textile products of the country. During the past two years there has been an increasing demand for these products in America; the Near East Relief has afforded large assistance to the revival of native industries for the production of linens, cotton cloth, woolens, embroideries, and work in which the native women have been engaged.

Mr. Hopper and Mr. Cass Canfield, representatives of the American International Company, have been making a tour in central Europe and stopped at various centers in the Near East for an investigation of general conditions and investment opportunities on their way on the Far East.

Mr. Schurmann, of Huth, Gillespie & Co., of New York, has been in Constantinople looking after certain business interests of the firm.

Mr. F. Dorsey Stephens, of P. N. Gray & Company of New York, whose firm has been engaged in cereal purchases in Central Europe and Belgium, has been in Constantinople and other centers of the Near East in connection with business of the Company.

Victor J. Cohen, of the Levant Trade Bureau (Comptoir Commercial du Levant), with offices at Merkez Rihtim Han, Galata, returned recently from New York. Mr. Cohen sailed from here in June of last year for the purpose of inducing American Insurance Companies to enter the Levant field. His efforts were helpful in leading the American Foreign Insurance Association to open up agencies in Turkey and the Levant.

Mr. John Tyssowski, Vice President of the American Foreign Trade Corporation, has come to the Near East on a trip of inspection of the various branches of the Corporation. We regret to learn that Mr. Tyssowski has been very ill and is still in a critical condition.

William R. Van Liew, Director at Large of the Chamber, at Batum, made a short business trip to Constantinople the last of the month.

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TABLES OF WEIGHTS AND MEASURES

Weights

Turkish	English	Metric
1 oke (400 drams)	2.8264 lbs (pounds)	1.282 kilogram
1 batman (6 okes)	16.958 lbs	7.692 kgs.
1 kantar (44 okes)	124.3616 lbs	56.4 kgs.
1 tcheki (176 okes)	497.446 lbs	225.6 kgs.
English	Metric	Turkish
1 lb	.4536 kg	.3538 oke
1 cwt (112 lbs)	50.8028 kgs.	39.6263 okes
1 ton, long (2240 lbs)	1016.047 kgs.	792.527 okes
Metric	Turkish	English
1 kilogram	.78 oke	2.2046 lbs
1 quintal (100 kgs.)	77.9845 okes	1.968 cwt (hundred weight)
1000 kilos	779.845 okes	2204.6 lbs
<hr/>		
1 muscal (attar of roses)	1½ drams	74.171 grains
1 ounce (oz.)—Apothecary	480 grains	31.1035 grammes ;
1 „ Avoirdupois	—	28.34954 grammes

Linear Measures

Turkish	English	Metric
1 endazeh, pic (silk)	25.555 inches	.64908 metre
1 arshin (cloth)	26.96 „	.68477 „
1 arshin (old, land)	29.8368 „	.7577 „
1 arshin (new)	39.3709 „	1.00 „
English	Metric	Turkish
1 yard (3 feet or 36 inches)	.91438 metre (new arshin*)	1.40868 endaze, 1.33524 arsh. cloth; 1.20672 old arsh.
1 mile (5280 feet)	1.6093 km.	2123.8272 old arsh.
Metric	Turkish	English
1 metre (new arsh.)	1.46 arsh. (cloth); 1.31978 old arsh.	39.37 ins.
1 kilometre	1,319.78 old arsh.	.62137 mile

Square Measures

Turkish	English	Metric
1 sq. arshin (old, land)	6.1794 sq. ft.	.5741 sq. m.
1600 sq. arshins or	9887.04 sq. ft. or	918.56 sq. m. or
1 old deunum	.2269752 acre	.36743 new deunum**
English	Metric	Turkish
1 sq. in.	6.4516 sq. cm.	.001123 sq. arshin
1 sq. ft. (144 sq. ins.)	.092903 sq. m.	.1618 „ „
1 sq. yard (9 sq. ft.)	.836126 sq. m.	1.4563 „ „
1 acre (4840 sq. yds.)	.40468 hectare	4.4054 old deunums
1 sq. mile (640 acres)	259.02 „	2819.456 „ „

Metric	Turkish	English
1 sq. m.	1 sq. arsh. (new) 1.74 sq. arsh. (old.)	10.764 sq. ft.
1 are (100 sq. m.)	1 sq. evlic	119.6 sq. yds.
25 ares	1 deunum (new) 2.7216 deunum (old)	.61778 acre
1 hectare	1 djerib 10.8864 ;, ,	2.4711386 acres

Measures of Capacity

Turkish	English	Metric
1 kileh	1.18 bushel	43 litres
	Turkish	Metric
1 quart (2 pints)	—	1.13586 litre
1 gallon (4 quarts)	—	4.5434 litres
1 bushel (32 quarts)	.8484 kileh	36.347 „
	English	Turkish
1 litre	.88038 quart	—
1 hectolitre	2.75 bushels	2.325 kilehs

Measures of Volume

Turkish	English	Metric
1 cubic arshin (ambar)	.5689 cu yd.	.435 cu. m.
	Metric	Turkish
1 cubic yard	764537 cu. m.	1.7579 cu. arsh.
	Turkish	English
1 cubic metre (stere)	2.2993 cu. arsh.	1.308 cu. yd.

EGYPTIAN TABLE

Weights and Measures. In addition to the metric system the following local weights and measures are in use :

1 Qantar	99.0493	lbs.
1 Rotl	0.9905	»
1 Oke	2.75137	»
1 Heml	550.274	»
1 Ardeb	43.255	Gallons
	5.444	Bushels
1 Keila (1/12 of 1 Ardeb).	3.63	Gallons
1 Rob (1/24 of 1 Arbed)	1.815	»
1 Qadah	3.630	Pints
1 Feddan	5,024.16	Sq. Yards

*) Note 1—The new Turkish measures of weight, length, and surface are based on the Metric System. The new unit of length, the metre, is generally designated “yeni” arshin to distinguish it from the old unit, the “eski” arshin. In all the ministries and other government administrations in Constantinople the Metric System is today in practice, though the old measures are still used in some of the provinces of the interior. The Metric System is in use in all the Balkan States.

**) Note 2—The Mining Law fixed at 15,000 new deunums or 3750 hectares, equivalent of 9266.77 acres, the maximum area for permit.

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Snellenburg Clothing Co., Exp., Broadway	Philadelphia.

Coal

Addy, Matthew, S. S. & Commerce Corp of N. Y. Imp., Yildiz Han, Galata	Constantinople.
Basiotti, Chr. R., Marine Han, Galata	Constantinople.
Cauchi Fratelli, Importers	Salonika, Greece.
Drossos, A. J., & Co., Importers, Ada Han, Galata..	Constantinople.
Giraud, O., Hudavendighiar Han, Gal.	»
Foscolo Mango & Co., Ltd., Imp., Hovaghimian Han	»
"Intercontinentale", Seir Séfain Han, Galata	»
Molho, Isaac, Importer	Salonika, Greece.
Pharaon, R., & Fils, Importers.	Beirut, Syria.
Reppen, Theo., Importer, Arabian Han	Constantinople.
Rizopoulos, C., Omer Abid Han. 2d, No. 16, Galata	»
Tagaris, T. P., Merkez Richtim Han, Gal.	»
Theodoridi & Co, Importers	Braïla, Roumania.

Collections

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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Commercial Reports

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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Commercial Representatives

Apostolos & Co., Toutoun Gumruk, Stamboul. . .	Constantinople.
Citterich, V. & D..	Salonika, Greece.
Giraud, O., Hudavendighiar Han, Gal..	»
Papazian, L. Duz P., Topalian Han 43, Stamb.. . .	»
Picciotto, Hillel, & Co..	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han, Stam..	Constantinople.
Morphy, W., & Son—Crowe & Stevens	Patras, Greece.

Concrete and Cement

Molho Frères, Importer.	Salonika, Greece.
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Concrete Reinforcements

General Fireproofing Co., 395 Broadway	New York.
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Constructors and Contractors

Drossos, A. J., & Co., Esky Yomr. Ada Han 15 Gal.	Constantinople.
Kassim-El-Khedery.	Bagdad, Mesopotamia.
British Slip-way and Repairing Yard., Djibaly. . .	Constantinople.
Tompkins, V. D., Standard Oil Co., Merk. Rich. H.	»

Commission Agents.—See General Importers and Exporters

Afimus & Hacho.	Beirut, Syria.
Aftalion, S. B., P. O. Box, No 57	Roustchouk, Bulgaria.
Assayas & Co., Jossifidis Han Stamb.	Constantinople.
Athanassiades, Bodossaki, Hovaghimian Han 2, Gal.	»
Balekdjian, V. Brothers, Turkia Han, Stamboul. . .	»
Barff, P. G., & Co.	Smyrna, Turkey
Belart, Lanz J., Messadet Han, 20 Stamboul	Constantinople.
Beruhel, Jacques, Bahtiar Han 22, Galata.	»
Beylerian, H., 21, Hudavendighiar Han Galata . . .	»
Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stam.	Constantinople.
Cornfield & Goldstein, 37 Topalian Han, Stam. . . .	»
Danon & Semack, Medina Han Stam.	»
Dielmann, G., Messadet Han 12, Stamboul	»
Douch, William, Buyuk Tunnel Han 5, Galata	»
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. . .	»
Fenerdjian, M., Fils, Baghtché Kapou Jeni Volto H. 16/18	»
Fresco, Marco N., Dikranian Han, 47, Stamboul . . .	»
Gabellon, Jean Jacques, Messadet Han, 20, 21. Stam.	»
Galani, John A., Union Han 43/46 Galata	»
Ge'trunk, Isidoro, 102 Worth Street.	New York.
Giraud, O., Hudavendighiar Han, Galata.	Constantinople.
Hänni, E., Matheo Han 21, Stamboul	»
Karnig, Fils de Agop. Aslan Han, Galata.	»
Kleyff, Vladislav, Banque <i>Russo Asiatique</i>	Batum, Georgia.
La Fontaine, Edward, & Sons, No 1 Alla'emdjia Han.	Constantinople.
Medina, Aug. de, Hazzopoulo Han 43/43 Stamb. . . .	»
Melissarato, Elefter, Omer Abid Han 36, Galata	»
Metaxa, Zissi N., & Son, Merkez Rihtim Han Gal. . . .	»
Muhurdarovic, Vefa, Anadolou Han 30, Stamboul . . .	»
Nicolaidis, Papazoglou, Politis & Co., 88 Od. Philonos	Piræus, Greece.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul . .	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stam. . . .	»
Salacha, Jean F., & Co., 96, Rue Voïvoda, Galata	»
Salviche, Moïse, Tophané, Rue Tabachané, Galata . . .	»
Sangursky & Cie., Galata, Moumhané, Couteaux H. 2 . .	»
Schmidt, Jan C. C., Djemaat Han, Rue Havra	»
Soussa, Ibrahim, & Co., Bedjidian Han Gal.	»
Tchertchian, V. D., 226 Fifth Avenue	New York.
Theodoridi & Co.	Braila, Roumania.
Varterian, Nazareth, Kaissari Han 20. Stam.	Constantinople.
Zellich, Henri, & Co., 21, Rue Mahmoudié, Galata . . .	»

Compasses

Taylor Instrument Cos. Manfrs.	Rochester, N.Y., U.S.A.
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Copper

Chammah, Siahou Y., Imp.	Aleppo, Syria.
Juda & Salmona, Importers	Salonika, Greece.
Marcopoli, Joseph, Importers	Aleppo, Syria.
Navaro, Isaac J., Importer	Salonika, Greece.
Obégi, Charles, & Co., Importers	Aïntab, Syria.
Phelps, Dodge Co., Exporters, 99 John Str	New York.
Wardé, I. & A., & Co., Importers	Beirut, Syria.

Cotton

Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
Brazzafolli, Max, Exporter	Mersina, Turkey.
Debbas, Jean, Exporter	Tarsus, »
Lykiardopoulos, A., Fils, Exporter	Mersina, »
McFadden, Geo. H., & Bro., Exp. 25 Broad St.	New-York.
Obégi, Charles, & Co., Exporters	Aintab, Syria.
Simeonoglou, Aristides, Exporter.	Adana, Turkey.
Wardé, I. & A., & Co., Exporters.	Beirut, Syria.

Cotton Goods

Abdeni, G. G., & Co.	Bagdad, Mesopotamia.
Aftalion, S. B., Importer, P. O. Box, No 57.	Roustchouk, Bulgaria.
American Foreign Trade Corporation	Alexandria, Egypt.
Amory, Browne & Co., 62 Worth Street	New York.
Audi, B., & Co., Importers.	Beirut, Syria.
Avedikian Frères, Importers	Smyrna, Turkey.
Balkan American Trading Co., 110 W. 34st.	New York.
Baltazzi, Theo. S., Importer	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St.	New York.
Bozadjian, Mihran, Importer	Adana, Turkey.
Chasseaud, F. W., Importer, Agopian Han, Galata	Constantinople.
Courcassi, Vitalis & Cie., 19 Havouzlou Han Stamboul	Constantinople
Coûteaux, Bernard, Aslan Han, Galata	»
Cornfield et Goldstein, Imp., 37 Topalian Han, Stamb.	»
Coussa, Armand, Imp.	Aleppo, Syria.
Dwek, Joseph E. F., Importers	» »
Dobrowolsky & Co., Importers	Salonika, Greece.
Elkiatib, Abbas, Imp. Elkiatib Han.	Constantinople.
Elkiatib, Salim, Importer, Elkiatib Han	»
Elisha Nessim, Importers	Bagdad, Mesopotamia.
Errera, Fils de G. A., & Co., Ltd., Importers.	Salonika, Greece.
Féradian, K., Importer, Dilsizzadé Han, No. 17-19	Constantinople.
Florentin, Saporta & Serrero	Salonika, Greece.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb.	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Haddad, Elias And., Importer	Beirut, Syria.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hirzel, R. & O., Importers, Buyuk Yéni Han.	Constantinople.
Hänni, E., Imp., Matheo Han 21, Stamboul	»
Hassid, A. M., & Co., Importers	Salonika, Greece
Hassid, Joseph Abr., & Co., Importer	» »
Hindié, Elias, Importer	Aleppo, Syria.
Hochstrasser & Co., Importers	Trebizond, Turkey.

Hochstrasser & Co., Importers	Samsoun, Turkey.
Jahiel, Isaak J., Importer.	Salonika, Greece.
Juda & Salmona, Importers	» »
Kahn Frères, Importer, Astargian Han St.	Constantinople.
Knapp, Herbert, Imp.	Arabkir, Turkey.
Lascaris, Michel, Imp., Emin Bey Han 19, St.	Constantinople.
Lebet Frères & Cie., Imp. Basmadjian Han, St.	»
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal.	»
MacAndrews & Forbes Co., Imp.	Bagdad, Mesopotamia.
MacManus Brothers, Ltd., Imp. Aslan Han 1-7 Gal.	Constantinople.
Manachy, Lorenzo Y., Importer	Aleppo, Syria.
Marcantonakis & Manoussakis.	Candia, Crete, Greece.
Manuelian, H., & Co., Importers	Mersina, Turkey.
McFadden, Geo. H., & Bros., Exporters, 25 Broad St.	New-York.
Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St.	Constantinople.
Mesopotamia & Persia Corp., Ltd.	Bagdad, Mesopotamia.
Morpurgo, Moïse, Importer.	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb.	Constantinoole.
Orosdi-Back, Etablissements, Importers	Constantinople.
Panayotoglou, Avraam V., Importer, Serai-Emir.	Teheran, Persia.
Peristiany, J. Th., & Frères, Importers	Alexandretta, Syria.
Philippou, A., Importer	Janina, Greece.
Photiades, Th., Exp., 38 w. 32d Str.	New York
Picciotto, Hillel, & Co, Importers	Aleppo, Syria.
Prodromides, K.	Mersina, Turkey.
Salloum, Helou & Co., Importers	Beirut, Syria.
Sasoon, David, & Co., Importers	Bagdad, Mesopotamia.
Schuep & Co., Importers.	Aleppo, Syria.
Sciaky, V., & Co., Importers	Salonika, Greece.
Shabandar, Mahmoud, Imp.,	Bagdad, Mesopotamia.
Sirgi, M., & Co., Importers.	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, Stam.	Constantinople.
Stafford, G. & A., & Co. 22 Thomas St.	New York.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway.	New York.
Stevens, J. P., & Co., Exp., 22 & 23 Thomas St.	New York.
Strick, Scott & Co., Imp.	Bagdad, Mesopotamia.
Taranto, Nissim, Afion Han, Stamboul.	Constantinople
Tchilinguirian, G., Imp., Turkia Han.	»
Tiano, Henri, Importer	Salonika, Greece.
Vafiadachi, M. & A., Importers	Smyrna, Turkey.
Varbetian, L. & L., Importers.	» »
Ventura, Fils de S., Importers, Pinto Han, St	Constantinople
Vogel, Konrad, Impr., Buyuk Yéni Han Stamboul	»
Webb, Chas. J., Corporation of America, Minerva Han G.	»
Wellington, Sears & Co., 93 Franklin Street	Boston, Mass., U.S.A.
Zarifi, L, Importer, Assicurazioni Han, Galata	Constantinople.
Zelveian, M. & K. S., Importers.	Mersina, Turkey.
Cotton Seed Oil	
Aftalion, S. B., Importer, P. O. Box. No. 57	Roustchouk, Bulgaria.

Amar, S., & Co., Importers, Validé Sultan Han . . .	Constantinople
American Cotton Oil Co., Exp., 27, Beaver Street. . .	New York
Aspegren & Co., Exporters, Produce Exchange . . .	New York
Cariciopoulo, Marc C., Imp., Minerva Han, Galata . . .	Constantinople
Chasseaud, F. W., Importer, Agopian Han, Galata . . .	»
Christofa, Apostole P. H., Importer	Mitylene, Greece,
Constantinidès, Théologos, Ladoscola, 6, Stamb. . .	Constantinople.
Damianos, N. D., P. O. B., 23	Athens, Greece.
Danon & Semack, Imp., Medina Han, St.	Constantinople
Doptoplou Bros, 2 Zindan Capou, Stamboul	Constantinople
Dwek, Saul S., & Co. Imp.	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han.	Constantinople
Féradian, K., Importer, Dilsizzadé Han, No. 17-19 . . .	»
Hirzel, R. & O., Importers, Buyuk Yeni Han	Constantinople
Juda & Salmona, Importers.	Salonika, Greece.
Keller, E. Theodor, Importer	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St. . .	Constantinople
Lascaris, Michel, Imp., Emin Bey Han 19, Stamb. . .	»
Manachy, Lorenzo Y., Importer.	Aleppo, Syria.
Marcopoli, V., & Co., Importers.	Alexandretta, Syria.
Modiano, Is., Frères & Fils, Importers.	Salonika, Greece.
Molho Frères, Importer.	Constantinople
Navarro, Em. Is., Importer.	Constantinople
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . .	»
Pharaon, Issa, Schoucair & Co., Importers.	Beirut, Syria.
Procter & Gamble Co., Exporters	Cincinnati, Ohio, U. S. A.
Rouso & Danon, Importers, Phaliron Han. Gal. . . .	Constantinople
Sarantis Frères, Importers, Abid Han.	»
Sciaky, V., & Co., Importers	Salonika, Greece.
Tasartez, Henri, Importer, Tohafdji Han	Constantinople
Tchilinguirian, G., Imp., 42/3 Germania Han.	»
Tiano, Henri, Importer	Salonika, Greece.
Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul. . .	Constantinople

Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters	Muncy, Pa., U. S. A.
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Cotton Thread

Knapp, Herbert, Imp.	Arabkir, Turkey.
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Cotton Yarn

Audi, B., & Co., Importers	Beirut, Syria.
Baltazzi, Theo. S., Importers	Smyrna, Turkey.
Chammah, Siahou Y., Imp.	Aleppo, Syria.
Errera, Fils de G. A., & Co., Ltd., Importer	Salonika, Greece.
Hänni, E., Importer, Matheo Han 21, Stamboul. . . .	Constantinople.
Mosseri, Albert, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul.	Constantinople.
Peristiany, T. John, & Co., Importers.	Alexandretta, Syria.

Simeonoglou, Aristides, Exporter.	Adana, Turkey.
Tchilinguirian, G., Imp. 42,3 Germania Han	Constantinople.
Webb, Chas. J., Corporation of America, Minerva Han.	»

Currants

Cremidi Bros., Exporters.	Patras, Greece.
Hancock & Wood, Exporters	» »
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos.	Piraeus, Greece.

Customs House Brokers

Curmusi, Theo. N., Tchিনি Richtim Han, Galata. . .	Constantinople.
Hirschcowitz, L., Hudavendighiar Han 24-32, Gal. . .	»
Inselberg, L., & Fils, Cité Phaliron, 6-8, Gal.	»
Khoury, Farra Alex	Beirut, Syria.
Lupovitz, Jacob, Voïvoda Han, Rue Voïvoda	Constantinople.
Schenker & Co., Keuprulu Han Stamboul	»
Tubino, M., & Carabiberi, A., Nomico Han, Gal.	»

Decoration (Interior)

Psalty, Geo. J., Rue Cabristan, Péra.	Constantinople.
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Dental Supplies

Cabbabeh, K. & S., Importers	Aleppo, Syria.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	Constantinople.
Spyrides, Const., Importer.	Athens, Greece.
Thanos, Alexiou, Importer, 18 B Châteaubriand Str.	» »
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts.	Philadelphia, U.S.A.

Department Stores

Melki & Menassah	Beirut, Syria.
Orosdi-Back, Etablissements	Constantinople.

Doors and Windows

North American Wood Products Corporation, Exp. 50 Union Square.	New York.
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Draperies

Audi, B., & Co., Importers	Beirut, Syria.
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Drugs and Pharmaceutical Products

Audi, B., & Co., Importers	Beirut, Syria.
Chammah, Siahou Y.	Aleppo, »
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York.
Droguerie Centrale d'Orient, Ltd., Imp.	Constantinople.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	»
Hannania, Joseph, Importer	Bagdad, Turkey.
Juda & Salmona, Importers.	Salonika, Greece.
Orosdi-Back, Etablissements. Importers	Constantinople.
Parke, Davis & Co., Beak & Regent sts.	London, England.
Rio Chemical Co., 79 Barrow St.	New York.

Sirgi, M., & Co., Importer	Beirut, Syria.
Spyrides, Const., Importer.	Athens, Greece.
West Electric Hair Curler Co., 45 S. Front St. . .	Philadelphia U.S.A.

Dry Goods

Crédit Foncier d'Algérie et Tunisie, Buyuk Kenadjian Han, Stamb.	Constantinople.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	»
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul.	»
Fenerdjian, M., Fils, Jeni Volto Han, Stamboul . . .	»
Mayer, A., & Co., Galata.	»
Melissinos, Bernard, Importer	Pireaus, Greece.
Suffern Trading Co., 90 West st.	New York.
Taranto, Nissim, Afion Han, Stamboul	Constantinople.

Dyes

American Aniline Products, Inc., 80 Fifth Avenue,	New York.
Muller, Ch. F., Importer, 20 Apollo Str.	Athens, Greece.
Schuep & Co., Importers.	Aleppo, Syria.

Earth Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters. .	Aurora, Ill., U.S.A.
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Electrical Machinery and Supplies

Balladur, Chas. P., Importers.	Smyrna, Turkey.
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Electric Traveling Cranes

Niles-Bement-Pond Co., Exporters, 111 Broadway .	New York.
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Electrical Supplies

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . .	Constantinople.
Beylerian, H., 21, Hudavendighiar Han, Galata . . .	Constantinople.
"Gradivo" Société Commercial par action, Imp. . . .	Varna, Bulgaria.
Gross Frères, 9-10, Handan Han, Stamb.	Constantinople.
«Labor» Societata Anonima de Comert si Industrie,	Bucarest, Roumania.
Levi, Marco, & Fils, Ladj. Camondo Han, Galata . .	Constantinople.
MacManus Brothers, Ltd., Imp., Gal. Arslan Han 1-7.	»
Nowill, Sidney, & Co., Importers, Kevork Bey Han .	»
Société Hellénique d'Electricité	Athens, Greece.
Ventura, Fils de S., Importers, Pinto Han, Stamboul	Constantinople.
Western Electric Co., Exporters.	New York.

Elevators

Essayan, Hagop, & Frères, Importers	Constantinople.
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Engines (Gasoline, Traction, Corliss &c.).

Avedikian Frères, Importers	Smyrna, Turkey.
Avery Co., Exporters	Peoria, Ill., U.S.A.
Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg.	New York.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. .	» »
Southwark Foundry & Machine Co., Exporters . . .	Philadelphia, U.S.A.

Waterloo Gasoline Engine Co., Exprs Waterloo, Iowa, U.S.A.
 Wichita Falls Motor Co., Mfrs. & Exprs Wichita Falls, U.S.A.

Engineering

Aftimus & Hacho Beirut, Syria.
 Aperguis, N. A., & Co., Bahtiar Han, Galata Constantinople.
 Douch, William, Buyuk Tunnel Han 5, Galata »

Engineers, Civil

Woods, Harland C., Robert College. Constantinople.

Expanded Metal

The General Fireproofing Company, 395 Broadway. New York.

Feed Milling Machinery

Sprout, Waldron & Co., Mfrs. & Exporters. Muncy, Pa., U.S.A.

Feed Stuffs

Corn Products Refining Co., Exporters. New York.
 Lamborn & Company, 132 Front St., Lamborn Bldg. » »
 Mano, Albert J., Kiezaptchioglou Han Stamboul Constantinople.

Fennel Seed

Scialom, Albert, & Co., Exporters Salonica, Greece.

Fibre Pipe

Pastene, P., & Co., 152-154 Franklin st. New York.

Firearms and Ammunition

Coenca Frères, Importers. Constantinople.
 Picciotto, Hillel, & Co., Importers. Aleppo, Syria.

Fittings

Devlin, Thos., Mfg. Co., Exporters Philadelphia, U.S.A.
 Flagg, Stanley G., Mfr. & Exporter » »

Fish (Dried, Salted)

Hancock & Wood, Importers Patras, Greece.

Flooring

Barrett Mfg. Co., Exporters, Morris Bldg., Philadelphia, U.S.A.

Flour

Barcoulis, S., Imp., Minerva Han Gal. Constantinople, Turkey.
 Capayannides, G., Importer. Trebizond, Turkey.
 Cariciopoulo, Marc C., Importer, Galata Constantinople.
 Colonial Export & Import Co., 76 Broad St New York.
 Coûteaux, Bernard, Aslan Han, Galata. Constantinople. Turkey.
 Eckhardt, John W., & Co., Exporters Chicago, U.S.A.
 Hassid, A. M., & Co., Importers. Salonika, Greece.
 Jahiel, Isaac I., Importer. » »
 Kouyoumdjian, Khosrov, Importer Bagdad, Mesopotamia.
 Margaritoff, Demitri M., Arnopoulo Han, Stamboul. Constantinople.
 Meridional Trading Company, 20 Broad Str. New York.
 Modiano, F., & Co., Importers Salonika, Greece.
 Molho Frères, Importer. Constantinople.
 Muller, Eftihidis & Co., Kutchuk Millet Han, 18-19. »

Sarantis Frères, Imp., Abid Han, Gal.	Constantinople.
Sciaky, V., & Co., Importer	Salonika, Greece.
Vogel, Konrad, Impr., Buyuk Yeni Han Stamb. .	Constantinople.
Vrioni, D. Pan., Importer, 4 Dephes Str.	Athens, Greece.

Flour Milling Machinery

Balladur, Chas. P., Importers	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters.	Muncy, Pa., U.S.A.

Flour Mills

Patrikios, A. S., & Fils, Omer Abid Han, 12 Galata.	Constantinople.
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Forwarders

American Express Co., 17 Piazza Nunziata	Genoa, Italy.
Hirschcowitz, L., Hudavendighiar Han, 24-32, Gal.	Constantinople.
«Express», Société de Transports Cité Phaliro, 6-8, Gal.	»
Lupowitz, Jacob, Voivoda Han, 3-5, Gal.	»
Sindacato Coloniale Italiano, Pinto Han, Stamboul..	»

Fountain Pens

Kroubalkian, K., Importers Sole Agent for Turkey Konclin Pen Mfg. of New York U.S.A. Gal . .	Constantinople.
Waterman Co., L. E., Exporters, 191, Broadway . .	New York.

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Abdeni, C. G., & Co..	Bagdad, Mesopotamia.
Asfar & Co., Exporters.	» »
Balladur, N., & Co., Grand Vezir Han.	Smyrna, Turkey.
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople.
Barff, P. G., & Co., Ltd., Exporters	Smyrna, Turkey.
Cherry, Louis D., Importer 52 S. 60th St.	Philadelphia, U.S.A.
Coenca Frères, Exporters.	Constantinople.
Colonial Export & Import Co., 16 Broad St	New York.
Damianos, N. D., P. O. B. 23.	Athens, Greece.
Georgiadès & Co., Exporters	» »
Habicht & Co., Imp., Hudson & Laight Sts. . . .	New York.
Hochtrasser & Co., Exporters.	Samsoun, Turkey.
» » » »	Trebizond, »
Jaburg Brothers, Importers, 1-2 Worth Street . . .	New York.
Levant Products Trading Co., Importers	New York.
MacManus Brothers, Ltd., Exporters	Constantinople.
Marcantonakis & Manoussakis, Exporters	Candia, Crete, Greece.
MacAndrews & Forbes Co..	Bagdad, Mesopotamia.
Mesopotamia & Persia Corp. Ltd.	» »
Mégarbané, G. H., Exporter	Aintab, Syria.
Mégarbané, Habib, & Fils, Exporters	Aleppo, »
Missir & Co., Exporters	Smyrna, Turkey
Pastene & Co., Inc., Importers	New York.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents	New York
Mizrahi, Oscar, Exporters, Djedid Han St..	Constantinople.
Schild, P., Exporters, Xantopoulo Han	»
Schamasch, Gourgie & Co., Exporters	Bagdad, Mesopotamia.
Strick, Scott & Co.	» »

Taranto, M. & J.	Smyrna, Turkey.
Wardé, I. & A., & Co., Exporters.	Beirut, Syria.
Furniture	
Ashraf Bros., Imp.,	Bagdad, Mesopotamia.
Kroubalkian, K., Importer, Grand Tunnel Han G.	Constantinople.
Nahmias, Fils de Samuel, Importers	Salonika, Greece.
Psalty, Geo. J., Mfr. & Importer, Rue Cabristan	Constantinople.
Sioufi, Elie, Manufacturer	Beirut, Syria.
Galvanized Sheet Metals	
United States Steel Products Co., Exporters	New York,
Glass	
Marcopoli, Joseph, Imp.	Aleppo, Syria.
Navarro, Isaac J., Importer.	Salonika, Greece.
North Americ. Wood Products Corp. 50 Union Square	New York.
Sayeg Frères, Importers	Beirut, Syria.
General Exporters and Importers	
Abazoglou, Jean, Abed Han 30, Galata.	Constantinople.
Abdeni, G. G., & Co.	Aleppo, Syria.
Abramowitz, Leon P.	Bucarest, Roumania.
Aftalion, S. B., P. O. Box, No. 57.	Roustchouk, Bulgaria.
Aliferis, G., 37 Praxiteleus Street	Athens, Greece.
American & Eastern Trading Co. 36 Av. d'Opera	Paris, France.
American Foreign Trade Corporation, Galata	Constantinople.
American Foreign Trade Corporation	Alexandria, Egypt.
American Transocean Corp., 912 Broadway	New York.
American General Trading Co., 56-58 Pine Str.	»
American Webbing Manufacturers Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway	New York.
Anglo-Italian Manufacturers Agency, Turkia Han, St.	Constantinople,
Apostoloff, Jordan	Bourgas, Bulgaria.
Apostolos & Cie, Tutun Gumruk, Stamboul	Constantinople.
Asfar & Co	Bagdad, Mesopotamia.
Assa, Salomon H., Sarioglou Han, Stamboul	Constantinople.
Assayas & Co., Youssifidi Han No. 2 Stamb.	»
Athanassiades, Bodossaki, Hovaghimian Han 2, Galata	»
Audi, B., & Co.,	Beirut, Syria.
Baker, G. & A., Ltd., Grand'Rue de Pera	Constantinople.
Balcan America Imp. Exp. Anadol Han 32, 33, Stamb.	»
Balekdjian, V., Brothers, Turkia Han, Stamboul	Constantinople
Balladur, N., & Co., Grand Vezir Han.	Smyrna Turkey.
Banning, Hubert, 17 E. 128th St.	New York.
Banque Générale de Commerce et de Crédit, St.	Constantinople.
Banque Commerciale de Palestine.	Jerusalem, Palestine.
Barcoulis, S., Minerva Han, Galata	Constantinople.
Belart-Lanz, J., Messadet Han St.	»
Benveniste, Haim & Albert	Salonika, Greece.
Beruhiel, Jacques, Bahtiar Han 22, Galata.	Constantinople.
Camhi, Raphael & Fils, Boyadji Han St.	»
Camhi, Vitalis R. Boyadji Han Stamboul	»
Capayannides, G.	Trebizond, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Chamber of Commerce & Industry.	Varna, Bulgaria.

Chapman, J. F. & Co., Equitable Bldg.	New York.
Charitopoulos, A., Buyuk Aboud Eff. Han Stamb. .	Constantinople.
Chasseaud, F. W., Agopian Han, Galata.	Constantinople.
Coenca Frères	»
Cofinas, Constantine N., St. Theodorides Square 9 .	Athens, Greece.
Colonial Export & Import Co., 16 Broad St.	New York.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala	Bucarest, Roumania.
Commercial Bank of Greece	Athens, Greece.
Cornfield & Goldstein, 37 Topalian Han, Stamb. . .	Constantinople.
Cosmetto A., & Co., Omar Abed Han 10/13, Galata .	»
Cox's Shipping Co., Ltd., Tchিনি Rictim Han, Gal.	»
Crédit Foncier d'Algérie et Tunisie, Buyuk Kena-	Constantinople.
djian Han, Stamb.	
Curiel, Mosserie & Cie	Cairo, Egypt
Damianos, N. D., P. O. B. 23.	Athens, Greece.
Demaras Brothers	» »
Dielmann, G., Messadet Han Stam.	Constantinople.
Dilsizian Bros., Nazli Han, Galata	»
Dizengoff, M.	Jaffa, Palestine.
Doptoplou Bros., 2 Zindan Capou, Stamboul . . .	Constantinople.
Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han.	»
Edwards & Sons, Imp., Gulbenkian Han Stamb. . .	»
Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul	»
Eskénazi, Jacques, Sarioglou Han 19, Stamboul . .	»
Faraggi, Maurice, 295 Grand'Rue de Pera	Constantinople.
Fattal Khalil & Fils,	Damascus, Syria
Federation of American Industries, Inc., Birindji	Constantinople.
Vakouf Han, Stamboul.	
Fenerdjian, M., Fils, Bahtché Kapou Yeni Volto Han	Constantinople.
Féradian, K., Dilsizzadé Han, No. 17-19, Stamboul	»
Fitzio, Alex., General Importer, Hermes Street. . .	Athens, Greece.
Fresco, Marco N., Dikranian Han, 47 Stamboul . .	Constantinople.
Fresco, Ralph R. & Go., 13-21 Park Row	New York.
Fringhian, Meg., Messadet Han, Stamboul	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb.	Constantinople.
Galani, John A. Union Han 43/46 Galata	»
Gaston, Williams & Wigmore, 39 Broadway	New York.
Gelat, Elias Thomas.	Jerusalem, Palestine.
Geltrunk, Isidore, 102 Worth Street	New York.
"Gradivo" Société Commerciale par Actions	Varna, Bulgaria
Hadkinson, Arsan, & Co.	Aleppo, Syria.
Haldéopoulo, N. P.	Trebizond, Turkey.
Hanni, E., Matheo Han 21, Stamboul.	Constantinople.
Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul . .	»
Hancock & Wood	Patras, Greece.
Hochstrasser & Co.	Trebizond, Turkey.
» »	Samsoun, Turkey.
Jahiel, Isaac I.	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata .	Constantinople.
Kahn Frères, Astagian Han Stamboul	»

Karnig, Fils de Agop, Aslan Han Galata.	Constantinople.
Kassim-El-Khedery, Imp. & Exp.,	Bagdad, Mesopotamia.
Keller, E. Theodor,	Athens, Greece.
Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelsmann	London, England.
Koukaz, Georges	Beirut, Syria.
Kroubalkian, K., Grand Tunnel Han, Galata.	Constantinople.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	»
Lascaris, Michel, Emin Bey Han 19, Stamboul	»
Lamborn & Company, 132 Front St., Lamborn Bldg.	New York.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople.
Levy, M., & Co., Emin Bey Han 9, Stamboul	Constantinople.
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	»
MacManus Brothers, Ltd., Aslan Han 1-7 Gal.	»
McFadden, Geo. H. & Bro., 25 Broad St.	New York.
Manachy, Lorenzo Y.	Alexandretta, Syria.
Mano, Albert J., Kiezaptchi-Oglou Han 22 Stamboul.	Constantinople.
Marcantonakis & Mannoussakis	Candia, Crete, Greece.
Marquardt & Co., Inc., 35 South William Street	New York.
Marcopoli, V., & Co.	Alexandretta, Syria.
Margaritoff, Demetri, M., Arnopoulo Han, St.	Constantinople.
Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han	»
Mégarbane, Habib, & Fils	Aleppo, Syria.
Melissarato, Elefter, Omar Abid Han 36, Galata	Constantinople.
Melissinos, Bernard	Piraeus, Greece.
Merica, Th. N., Taptas Han, Galata.	Constantinople.
Mizrahi, Oscar, 37 Asma Alti Han, Stamb..	»
Morelli, Alf., & Co., Phaliron Han, 3, Galata	»
Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul.	Constantinople.
Muller, Ch., F., Importer 29 Apollo Street.	Athens, Greece
Near East Commercial Co., Minerva Han. 29, Gal.	Constantinople.
Nemli Zadé Frères.	Trebizond, Turkey.
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos	Piraeus, Greece.
Obreshkoff, Vladimir	Varna, Bulgaria.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb.	Constantinople
Oriental Trading Co. of America, Gal.	Constantinople.
Panayotoglou, Avraam V., Seraï-Emir.	Teheran, Persia.
Pappas Co., C., 163-165 North St.	Boston, Mass., U.S.A.
Pastene, P., & Co., 152-154 Franklin st.	New York.
Patrikios, A. S. & Fils, 12 Omer Abed Han Galata.	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb..	Constantinople.
Peristiany, J. Tb. & Co.,	Alexandretta, Syria.
Photiades, Theodore, 38 W. 32d st..	New York.
Philaretos, C. G., & Co., 1 A Sophocles Street	Athens, Greece.
Phostiropoulo Frères,	Trebizond, Turkey.
Prodromides, K.,	Mersina, Turkey.
Reppen, Theo, Arabian Han, Galata.	Constantinople.
Roditi, A., Turkia Han 9/10, Stamboul	»
Salacha, Jean F., & Co., 96, Rue Voivoda, Galata	»
Salem, Alexandre & Frères	Aleppo, Syria.
Salviche, Moïse, Tophané, Rue Tabachané	Constantinople.

Sangursky & Cie., Moumhané, Couteau Han Galata	Constantinople.
Sasoon David, & Co.,	Bagdad, Mesopotamia.
Schapira, J. M., 21 Rue Colocotroni.	Athens, Greece.
Schild, P., Xantopoulos Han.	Constantinople.
Schemtob, Fils de A., Kouru Kavedji Han, Stamb..	»
Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata	»
Seager, Walter, & Co., Tchিনি Rihtim Han, Galata.	»
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	»
Sirgi, M. & Co.	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.
Spike, Clarence H., 143 Federal Street.	Boston, Mass., U.S.A.
Standard Commercial Export & Finance Corporation Macri Han, Galata	Constantinople.
Stassinopoulo, S. A	Smyrna, Turkey.
Stock & Mountain, Philippidès Han. Stamboul. . .	Constantinople.
Semack & Danon, Medina Han Stamboul.	»
Suffern Trading Co., 90 West st.	New York.
Taranto, M. & J.	Smyrna, Turkey.
Tatian, A., 23 Central St., Room 8	Boston, Mass., U.S.A.
Tchertchian, V. D., 226 Fifth Avenue.	New York.
Tennant. Sons, & Co., C., 19 W. 44th st.	New York.
Tiano, Henri	Salonika, Greece.
Vassiliou, Pittacos	Mitylene, »
Ventura, Fils de S., Pinto Han, Stamboul	Constantinople.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street	» »
Vogel, Konrad, Buyuk Yeni Han Stamboul.	Constantinople.
Webb, Chas. J., Corporation of America	»
Whittall, J. W., & Co..	Constantinople.
Wolkenberg, Oscar, 50 Djedid Han St.	Constantinople.
Zeppos, P., Pesmazoglou Street.	Athens, Greece.

Glucose

Corn Products Refining Co., Exporters	New York.
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Glue Stock

Spike, Clarence H., Importer, 143 Federal St	Boston, Mass., U.S.A.
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Government Contractors

Avigdor, M. S., Küprülü Han 29 St.	Constantinople.
Cofinas, Constantine N., St. Theodores Square No.9	Athens, Greece.
Essayan, Hagop, & Freres.	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	»
Langdon, J. D., Naval Contractor.	Smyrna, Turkey.
Fringhian, Meg., Messadet Han, Stamboul	Constantinople.
Vrioni, Pan. D., Importer, 4 Dephes Street.	Athens, Greece.
Zeppos, P., Pesmazoglou Street.	» »

Grain & Cereals

Abazoglou, Jean, Exporters, Abed Han 30, Galata. .	Constantinople.
Balekdjian, V., Brothers, Exporters, Turkia Han, St.	Constantinople.
Margaritoff, Demetre M., Exp., Arnopoulo Han, St..	»
Edwards & Sons, Gulbenkian Han, Stamboul	»
Kassim-El-Khedery, Exporter.	Bagdad, Mesopotamia.
Kouyoumdjian, Khosrov, Exporter	» »

Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal.	Constantinople.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Stringos, I., Importer	Piraeus, Greece.
Whittall, J. W., & Co., Exp., Kenadjian Han, St..	Constantinople.

Groceries

Cacoulides, Gr. N., Exporter	Trebizond, Turkey.
Capayannides, G., Importer	» »
Crédit Foncier d'Algérie et Tunisie, Buyuk Kenadjian Han, 2me, Stamb.	Constantinople.
Errera, Issac G., Importer	Salonika, Greece.
Faraggi, Maurice, Importer, 295 Grand'Rue de Péra .	Constantinople.
Fresco, Ralph., & Co., 13-21 Park Row,	New York.
Habicht & Co., Hudson & Laight Sts.,	New York.
Hanania, Joseph, Importer	Bagdad, Mesopotamia.
Harty's Stores, Importer, 27 Tepé Bachi Péra	Constantinople.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street	New York.
Jahiel, Isaac, Importer.	Salonika, Greece.
Juda & Salmona. Importers	» »
Koukaz, George, Exporter (Syrian Provisions) . . .	Beirut, Sy.ia.
Leslie, John E. ,& Co., Imp. 51-53 East, Lake S . . .	Chicago, Ill., U S. A.
Navarro, Emmanuel Is., Importer.	Salonika, Greece.
Pastene & Co., Imp., 148-150, Franklin Street	New York.
Soc. Commerciale Neerlandaise, Messadet Han, St. . .	Constantinople.

Gum Mastic

Scialom, Albert, & Co., Exporter, Rue Victor Hugo.	Salonika, Greece.
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Gum Tragacanth

Abdeni, G. G., & Co. Exp.	Aleppo, Bagdad, Turkey.
Bozadjian, Mihran, Exporter	Adana, Turkey.
Brazzafoli, Max, Exporter	Mersina, »
Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam.	Constantinople.
Essefian, Parsegh G., Exporter	»
Gulbenkian Bros. & Co., Exporters	»
Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. . . .	»
Hindié, Elias, Exporters	Aleppo, Syria.
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han	Constantinople.
Lorey, Guillermo, Exporter, Djemaat Han, Gal. . . .	»
Maccache, Ibr., & Fils, Exporters	Mersina, Turkey.
Manachy, Lorenzo Y., Exporter.	Aleppo, Syria.
Manuelian, H., & Co., Exporters	Mersina, Turkey.
Nessim, Elisha, Exporter.	Bagdad, Mesopotamia.
Rappaport, J. M., Importer, 140 Nassau Street. . . .	New York, U.S.A.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Taranto, M. & J..	Smyrna, Turkey.
Zelvéian, M. & K. S., Exporters.	Mersina, »

Guts (Sausage Casings)

Arsen, A. G., & C.. Exp., Allalemdji Han	Constantinople.
Essefian, Parsegh G., Exporter	»

Marcopoli, Fratelli, Exp.	Aleppo, Syria.
Salviche, Moise, Exporter, Tophané, Rue Tabachané	Constantinople.
Schamasch, Gourgie & Co., Exporters.	Bagdad, Mesopotamia.
Selian, R. B., Exporter.	Mersina, Turkey.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Spike, Clarence H., Importer, 143 Federal Street. .	Boston, Mass., U.S.A.
Zarifi, L., Exporter, Assicurazioni Han, Galata. . .	Constantinople.

Hair Curlers

West Electric Hair Curler Co., 45 S. Front St . . .	Philadelphia, U.S.A.
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Hardware and Tools

Ashraf Bros., Importer.	Bagdad, Mesopotamia.
Altizoglou, I., Fils, Importers	Mersina, Turkey.
Aperguis, N. A. & Co., Imp., Bahtiar Han, Galata. .	Constantinople.
Camhi, Raphael, & Fils, Boyadji Han Stamb. . . .	Constantinople.
Cariciopoulo, Marc C., Importer, Galata.	»
Courtessi, Vitalis & Cie 19 Havouzlou Han Stamboul	»
Danon & Semack, Importer, Medina Han Stamb. . .	»
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston, Henry, & Sons, P.O.B. 1537	»
Dizengoff, M., Importer	Jaffa, Palestine.
Entreprise Mfg. Co., Mfrs. & Exporters.	Philadelphia, U.S.A.
Errera, Fils de G. A., & Co., Ltd., Importers . . .	Salonika, Greece.
"Gradivo" Soc. Commerciale par Actions, Imp. . . .	Varna, Bulgaria.
Guessarian, Mihran, 48 Rue Tunnel Galata	Constantinople.
Hanna, Rabbath, & Fils, Imp.	Aleppo, Syria.
Hassid, A. M., & Co., Importers	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han	Constantinople.
Levant Iron & Machinery Co., Ltd, 142/146 Rue Mahm. Gal.	Constantinople.
Manachy, Lorenzo Y., Importer.	Aleppo, Syria.
McCaffrey File Co., Mfrs. & Exp., 5th & Berk St .	Philadelphia, U.S.A.
Merica, Th. N., Imp., Taptas Han, Galata.	Constantinople.
Modiano, F., & Co., Importers	Salonika—Smyrna.
National Specialty Mfg. Co., Exporters.	Philadelphia, U.S.A.
North Bros. Manufacturing Co., Exporters.	»
Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal.	Constantinople.
Orosdi-Back, Etablissements, Importers.	Aleppo, Syria.
Peristiany, J. Th., & Co., Importers	Alexandretta, »
Philaretos, C. G., & Co., Importers	Athens, Greece.
Sayeg Frères, Importers	Beirut, Syria.
Schamasch, Gourgie & Co., Importers.	Bagdad, Mesopotamia.
Schany Bey, H. & Co.	Aleppo, Syria.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Tiano, Henri, Importer.	Salonika, Greece.

Harness and Leather Goods

Birch, James H., Mfr. & Exporter	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters. . .	South Bend, Ind., »

Hats (Felt)

Stetson Co., John B., Exporter	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.

Hooks and Eyes

West Electric Hair Curler Co., 45 S. Front Str., . .	Philadelphia, U.S.A.
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Hosiery

Baker, G. & A., Ltd., Importers Grand'Rue de Pera	Constantinople.
Coq Rouge Co., Ltd., Hovaghimian Han, Galata . .	Constantinople.
Daoud & Abdo, Importers	Beirut, Syria.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	Constantinople.
Fenerdjian & Cie, M. Jeni Volto Han, Stamboul. . .	»
Madison Mills, Inc., 503-505 Broadway.	New York.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul .	»
Orosdi-Back Etablissement, Imp.	Aleppo, Syria.
Rafie, Elie, Imp.	» »

House Furnishings

Franco, Lazzaro, & Fils, Importers, Stamboul. . .	Constantinople.
Yoanidès, Spiro, P., Maison Louvre, Pera	»

Household Utensils

Hoosier Mfg. Co., The, Exporters.	New Castle, Ind., U.S.A
National Specialty Manufacturing Co., Exporters. .	Philadelphia, U.S.A.
North Bros., Manufacturing Co., Exporters	» »
Yoannides, Spiro, P., Maison Louvre, Pera	Constantinople.

Hydrolic Lime

Sayegh Frères, Importers	Beirut, Syria.
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Importers (General)

Amar, S., & Co., Validé Sultan Han Stamboul . . .	Constantinople.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Audi, S., & Frères.	Beirut, Syria.
Beylerian, H., 21 Hudavendighiar Han Galata . . .	Constantinople.
Brown, Welles & Co., Omer Abid Han 4 ^{me} , Galata.	»
Camhi, Vitalis R., Boyadji Han Stamboul	»
Cariciopoulo, Marc, C., Minerva Han, Galata	»
Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople.
Cherry, Louis D., Importer, 52 S. 60th St.	Philadelphia, U.S.A.
Corneille & Co.	Aleppo, Syria.
Cosmetto, A., & Co. Omar Abed Han 10/13 Galata .	Constantinople.
Dielman, G., Messadet Han Stamboul	»
Dilsizian Bros., Nazli Han, Galata.	Constantinople.
Dobrowolsky & Co.	Salonika, Greece.
Douch, William, Buyuk Tunnel Han 5, Galata. . .	Constantinople.
Fattal Khalil & Fils,	Damascus Syria.
Haddad, Elias And.	Beirut, »
Hanni, E., Matheo Han 21 Stamboul.	Constantinople.
"Intercontinentale", Seir Sefain Han.	»
Jaburg Bros., 1 & 3 Worth Str	New York.
Karnig, Fils deAgop, Aslan Han Galata	Constantinople.

Khouri, Farra, Alex	Beirut, Syria.
Laughton, C., & Co., 42 Perchembé Bazar, Galata	Constantinople.
Lebet Frères & Co., Germania Han, Stamboul	»
Lesle, John E., & Co.,	Chicago, U.S.A.
Lévy, Juda Gabriel	Janina, Greece.
Mosseri, Albert	Salonika, »
Mizrahi, Oscar, 37 Asma Alti Han, Stamb.	Constantinople.
Pastene, P., & Co., Inc.,	New York.
Rappaport, J. M., 140 Nassau St.	New York.
Rouso & Danon, Djélal Bey Han, No 18.	Constantinople.
Salviche, Moïse, Tophané, Rue Tabachané.	»
Sayegh Frères.	Beirut, Syria.
Schild, P., Xantopoulo Han.	Constantinople.
Seager, Walter, & Co. Tchiliki Rihtim Han, Galata.	»
Sirgi, M., & Co..	Beirut, Syria.
Tennant Sons & Co., 19 W. 44th st..	New York.
Trad. P. & M.,	Beirut, Syria.

Insurance Agents

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul	Constantinople.
American Black Sea S.S. Corp., Merkez-Richtim Han.	»
Apostoloff, Jordan	Bourgas, Bulgaria.
Athanassiades, Bodossaki, Hovaghimian Han Gal.	»
Balekdjian, Brothers, V. Turkia Han, Stamboul	»
Brown, Welles & Co., Omer Abid Han, 4me, Gal.	»
Chamarakis, E. D..	Rethymno, Crete, Greece
Citterich, V. & D.	Salonika, Greece.
Compte-Calix & Saverio, G. J.	Constantinople.
Cosmetto, A. & Co. Omar Abed Han 10/13, Galata	»
Cox's Shipping Co., Ltd., Tchiliki Richtim Han, Gal.	»
Eliades, John, & Co..	Smyrna, Turkey.
Eustratiades, Alexandre N.	» »
Galani, John A., Union Han 43/46 Gal.	Constantinople.
Ghiolman Bros., Constitution Square	Athens, Greece.
Gresham Life Assurance Society, Ltd	Constantinople.
Keller, Theodor E.,	Athens, Greece.
Leete, P. C. A., Huriet Han	Constantinople.
MacManus Brothers, Ltd. Aslan Han 1-7 Gal.	»
Metaxa, Zissi N., & Son, Merkez Rihtim Han Galata	»
Molho Frères,	Salonika, Greece.
Morelli, Alf. & Co., Phaliron Han, 3, Galata	Constantinople.
Morpurgo, Moïse.	»
Panayotoglou, Avraam V., Serai-Emir	Teheran, Persia.
Philippou, A	Janina, Greece.
Prodromides, K	Mersina, Turkey.
Salacha, Jean F. & Co. 96, Rue Voïvoda, Galata	Constantinople.
Soussa, Ibrahim & Cie., Galata, Buyuk Tunnel Han.	»
Schenker & Co, Keuprulu Han, Stamboul	Constantinople.
Seager, Walter & Co. Tchiliki Rihtim Han, Galata.	»
Tagaris, T. P., Merkez Richtim Han, Galata.	Constantinople.
Varbetian, L. & L.	Smyrna, Turkey.

Iron & Steel

Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata.	Constantinople.
Altzitzoglou, J., & Fils, Importers.	Mersina, Turkey.
Avedissian & Kechichian, Importers.	Adana, »
Brazzafolli, Max, Importer	Mersina, »
Capayannides, G., Importer.	Trebizond, »
Chapman, I. F., & Co., Inc. Equitable Bldg	New York.
Essayan, Hagop, & Frères, Importers	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata	»
Haldéopoulo, N. P., Importer.	Trebizond, Turkey.
Hochtrasser & Co., Importers.	» »
» » » »	Samsoun, »
Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann.	London, England.
Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata	Constantinople.
Navarro, Isaac J., Importer.	Salonika, Greece.
Nemli Zadé Frères. Importers.	Constantinople.
Prodromides, R.	Mersina, Turkey.
Rafie, Elie, Imp.	Aleppo, Syria.
Roditi, A., Importers & Exporters, Turkia Han St..	Constantinople.
Trussed Concrete Steel Co.. Exporters.	Detroit, U.S.A.
United States Steel Products Co., Exporters	New York.

Jewelry

Errera, Fils de G. A., & Co., Ltd., Importers	Salonika, Greece.
Kantorowitz Lipman, Passage Rigo 20.	Constantinople.
Macdonald, R. B., & Co., Mfrs. & Exporters	Attleboro, Mass., U.S.A.

Kitchen Cabinets

Hoosier Manufacturing Co., The, Exporters	New Castle, Ind., U.S.A.
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Knit Goods

Madison Mills Inc., 503-505 Broadway.	New York.
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Laces and Embroideries.

Abdo, George, & Bros., Exporters	Beirut, Syria.
Audi. S., & Frères, Manufacturers & Exporters	» »
Farah, F. G., & S., Mfrs. & Exporters	» »
Koukaz, George, Exporter	» »
Megarbané, G. H., Exporter.	Aintab, Turkey.
Sadullah, Levy & Mandil, Exporters	Constantinople.
Samra, Elias Abu, & Fils, Exporters	Beirut, Syria.

Land Agents

Kouyoumdjian, Khosrov	Bagdad, Mesopotamia.
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Leather

Abdeni, G. G., & Co., Importers	Aleppo, Syria.
American Foreign Trade Corporation, Galata.	Constantinople.
Beythoum, Jeboury, Importer.	Beirut, Syria.
Cofinas, Constantine N., Imp. St. Theodores Square 9	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata.	Constantinople.
Coenca Frères, Importers.	»
Commercial Bank of Greece	Athens, Greece.

Covo & Angel, Importers.	Salonika, Greece.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Elkiatib, Abbas, Imp.	»
Elkiatib, Salim, Importer, Elkiatib Han.	»
Enriquez, Clemente, Importer	»
Féradian K., Importer, Dilsizzadé Han 17-19, . . .	»
Haddad, Elias And., Importer	Beirut, Syria.
Kleyff, Vladislav, Importer, Inayet Han, Galata. . .	Constantinople.
Lascaris, Michel, Importer Emin Bey Han 19, Stamb .	»
Lawrence, A. C., Leather Co.	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . .	Constantinople.
Mattheosian, Vahan H., Imp., Am. Bible House . .	Constantinople.
Matthews, C. J., & Co., Mfrs. & Exporters	Philadelphia, U. S. A.
McNeely & Price, Manufacturers and Exporters . .	» »
Modiano, F., & Co.	Smyrna-Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street.	Athens, Greece.
Peristiany, J. Th., & Co, Importer	Alexandretta, Syria.
Pharaon, Issa, Schoucair & Co., Importers	Beirut. . . . »
Rouso & Danon, Importers. Djelal Bey Han . . .	Constantinople.
Sarantis Frères, Importers	»
Schiaky, V., & Co., Importers & Exporters	Salonika, Greece.
Schild, P., Importer & Exporter	Constantinople.
Serafas, D., Importer & Exporter	Salonika, Greece.
Sirgi, M., & Co., Importer & Exporter	Beirut, Syria.
Société Suisse de Commerce pour la Syrie	Aleppo, Beyrout, Syria.
Soulangas, E. N., Fils. Importers	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer	» »
Tripo, C. N., & Fils, Manfs. 11 rue de la Quarantaine	Constantinople.
Vimos Brothers, Importers, 29 Nikis Str	Athens, Greece.
Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . .	Constantinople

Leather and Leather Goods

Danon & Semack, Importers, Medina Han Stamboul	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Lascaris, Michel, Importers Emin Bey Han 19, St.	»
Papazián, L. Duz P., Topalian Han, 43, Stamb. . .	»

Licorice Root

Keun Lavino & Co., Exporters	Smyrna. Turkey.
MacAndrews & Forbes Co., Exporters	» »
McAndrews & Forbes Co., Exporters	Bagdad, Mesopotamia.

Light (in Fire-Proof Buildings)

Lipton's, David, Sons Co., Mfrs & Exporters	Philadelphia, U. S. A.
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Lighting Devices

Avigdor, M. S., Importer Küprülü Han, St.	Constantinople.
Welsbach Co., Manufacturers & Exporters.	Gloucester, N. J., U. S. A.

Linimenas

Curtis & Brown Mfg. Co., Exporters	New York.
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Linoleum and Oil Cloth

rErera, Fils de G. A., & Co., Ltd., Importers	Salonika, Greece.
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Franco, Lazzaro, & Fils. Importers, Stamboul	Constantinople.
Madison Mills, Inc., 503-505, Broadway	New York.
Picciotto, Hillel, & Co., Importers	Aleppo, Syria.
Schuep & Co., Imp.	» »
Yoanidès, Spiro P., Maison Louvre, Péra	Constantinople.

Lithographers

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St.	Philadelphia, U. S. A.

Lloyds Agents

Hancock & Wood	Patras, Greece.
Whittall, J. W., & Co. Ltd.	Constantinople.

Locks

Russell & Erwin Mfg. Co.	New York.
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Lozenges

Curtis & Brown Mfg. Co., Exporters	New York.
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Lumber

Citterich, V. & D.	Salonika, Greece.
Farrin, M. B., Lumber Co, Exporters.	Cincinnati, Ohio, U. S. A.
Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul	Constantinople.
Hindié, Nicolas, Importers	Aleppo, Syria.
Kyfioti, John, Rue Kabristan, Péra, Imp.	Constantinople.
Lamb-Fish Lumber Co., Exporters	Charleston, Miss., U. S. A.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, Ohio, U.S.A.
Serefas, D., Importers	Salonika, Greece.
Sirgi, M., & Co., Importers.	Beirut, Syria.

Machinery

Aperguis, N. A., & Co., Importer, Bahtiar Han	Constantinople.
Balcan America Imp-Exp., Anadol Han, 32,33, Stamb.	Constantinople.
Balladur, Chas. P., Importer	Smyrna, Turkey.
Coenca Frères, Importers.	Constantinople.
Demaras Bros, Importers, 4 Philellinon Street	Athens, Greece.
Dizengoff, M., Importer.	Jaffa, Palestine.
Farquhar, A. B., & Co., Manufacturers & Exps.	New York.
Fringhian, Meg., Importer, Messadet Han, Stamboul	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata.	»
Laughton, C., & Co., Importers	»
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos, Fils, A., Importer	Mersina, »
Melissinos, Bernard, Importer.	Piraeus, Greece.
Oriental Trading Co. of America, Imp. Gal.	Constantinople.
Schany, H.	Aleppo, Syria.
Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople.
Sprout, Waldron & C., Exporters	Muncy, Pa., U. S. A.
Vrioni, Pan. D., Importer, 4 Dephes Street	Athens, Greece.
Western Wheeled Scraper Co., Exporters	Aurora, Ill, U. S. A.
Zarifi, L., Importer, Assicurazioni Han, Galata	Constantinople, Turkey.

Machine Tools

Niles-Bement-Pond Co., Exporters.	New York.
Philaretos, G., & Co. Exporters	Athens, Greece.

Maize Oil

Corn Products Refining Co., Mfrs. & Exporters. New York.

Marmelades

Hellenique Wine & Spirit Co., Mfrs. & Exporters. Athens, Greece.

Mercantile Agencies

Dun, R. G., & Co. New York & Vienna.
National Credit Corporation, Title & Trust Bldg. Chicago, U.S.A.

Merchants (General)

Abazoglou, Jean, Abid Han 30, Galata Constantinople.
American General Trading Co. 56-58 Pine Str. New York
Arnold, Henry R. Sofia, Bulgaria.
Apostolos & Cie, Tutun Gumruk Stamboul Constantinople.
Belart, Lanz J., Messadet Han, St. »
Camhi, Vitalis R., Boyadji Han Stamboul »
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata. »
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar »
Dilsizian Bros, Nazli Han, Galata »
Douch, William, Buyuk Tunnel Han 5, Galata »
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. »
Galani, John A. Union Han 43/46 Gal. »
Hartys Stores, 27, Tepé Bachi, Pera »
La Fontaine, Edward, Sons, Allalemdji l'an St. »
Mouzalas, Basil A Mitylene, Greece.
Rizopoulos, C., Omer Abid Han, 2d, No 16. Galata. »
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul Constantinople.
Sourlangas, Stylianos E. Mitylene, Greece
Summers, Herbert S. Sofia, Bulgaria.
Varterian, Narareth, Kaissari Han 20, St. Constantinople.

Metals (Tin, Zinc, etc.)

Capayannides, C., Importer. Trebizond, Turkey,
Commercial Bank of Greece, Importers. Athens, Greece.
Demaras Bros, Importers, 4 Philellinou Street » »
Haldéopoulo, N. P., Importer. Trebizond, Turkey.
Hanania, Joseph, Importer. Bagdad, Mesopotamia.
Jahiel, Isaac I., Importer Salonika, Greece
Juda & Salmona, Importers. » »
Kahn Frères, Importers, Astagian Han. Constantinople.
Lebet Frères & Co., Importers, Germania Han »
Navarro, Is. J., Importer. Salonika, Greece.
Philaretos, C. G., & Co., Importers Athens, »

Metal Shapes (Pressed)

American Pulley Co., Exporters, 29th & Bristol St. Philadelphia, U.S.A.

Meteorological Instruments

Taylor Instrument Cos., Manufacturers Rochester, N.Y., U.S.A.

Mills and Milling Machinery

Farrin, M. B., Lumber Co., Exporters	Cincinnati, Ohio, U.S.A.
Sprout, Waldron & Co., Exporters	Muncy, Pa, U.S.A.

Minerals

Gulmezian, L., Merkez Richtim Han, Galata	Constantinople.
Jahiel, Isaac J., Exporter	Smyrna, Turkey.
Magnifico, E. A., Exporter	» »
Vafiadachi, M. & A., Exporters	» »

Mineral Oils

Coûteaux, Bernard, Importer, Aslan Han	Constantinople.
Pharaon, Issa, Schoucair & Co., Importers.	Beirut, Syria.

Mohair (see Wool)

Mother of Pearl

Batarse, Issa, Exporter	Bethlehem, Palestine
Pearle Waste Co., Import., 347 West Broadway	New York.

Motor Boats and Motors

Balladur, Chas. P., Importer, P. O. Box Fo 161	Smyrna, Turkey.
Waterloo Gasoline Engine Co., Manufacturers.	Waterloo, Iowa, U.S.A.

Motor Cycles

Emblem Mfg. Co.,	Angola, New York
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Motor Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
General Motors Ltd..	Constantinople.

Musical Instruments

Baldwin Co., The, Exporter	Cincinnati, U.S.A.
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Nails (Wire)

Essayan, Hagop, & Frères, Importers	Constantinople.
Papazian, L. Duz P., Topalian Han, 43, Stamb.	»
Pharaon, Issa, Schoucair & Co., Importers.	Beirut, Syria.
United States Steel Products Co., Exporters	New York.

Naval Stores

Demaras Brothers, Exporters.	Athens, Greece.
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Nuts and Seeds

Balekdjian, V. Brothers Turkish Han Stamboul	Constantinople.
Balladur, N., & Co., Grand Vezir Han.	Smyrna, Turkey.
Cacoulides, G. N., Exporter.	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Djenandji, Michel & Mansour, Exp.	Aleppo, Syria.
Habicht & Co., Hudson & Laight Sts.	New York.
Haldéopoulo, N. P., Exporter.	Trebizond, Turkey.
Hills Bros. Co., Imps., Beach & Washington Sts.	New York.
Hochstrasser & Co., Exporters.	Trebizond, Turkey.
Hochstrasser & Co., Exporters	Samsoun, »

Jaburg Bros., 1 & 3 Worth Street, Importers.	New-York.
Keun Lavino & Co., Exporters.	Smyrna, Turkey.
Levant Products Trading Co., Importers	New York.
Manachy, Lorenzo Y., Exporter.	Aleppo, Syria.
Marcopoli Fratelli, Exp.	Aleppo, Syria.
Mesopotamia & Persia Corp., Ltd.	Bagdad, Mesopotamia.
Nessim, Elisha, Exporter	» »
Pastene & Co., Inc., Importers	New York.
Reggio, Abel, Importer. 105, Hudson Street	» »
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters.	Salonica, Greece.
Spencer Importing Co. 163 Greenwich St.	New York.
Stock & Mountain, Exp., Philippidès Han, Stamb	Constantinople.
Strick, Scott & Co.	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8	Boston, Mass., U.S.A.
Théophylactos & Léontidès	Trebizond, Turkey.
United Confectioners Supply Company, Importers	New York.
Wardé, I. & A., & Co., Exp., (Apricot Stones)	Beirut, Syria.

Office Furniture (Steel)

The General Fireproofing Co., Exporters.	New York.
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Office Supplies

Hornstein, A., rue Tekke, Pera.	Constantinople.
Papaspyro, Alexander, Importer, Stadium Street	Athens, Greece.

Oils (Lubricating etc.)

Aliferis, G., Importer, 37 Praxitelous Street	Athens, Greece.
Audi, S., & Frères, Importers	Beirut, Syria.
Brazzafolli, Max, Importer	Mersina, Turkey.
Crew-Levick Company, Refiners & Exporters.	Philadelphia, U.S.A.
Cornfield & Goldstein, Imp. Ikindji Kenadjian Han.	Constantinople.
Juda & Salmona, Importers.	Salonika, Greece.
Loutfalla, Georges, Importer	Adana, Turkey.
Melissinos, Bernard, Importer.	Piraeus, Greece.
Sayegh Frères, Importers.	Beirut, Syria.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway.	New York.
Standard Oil Company of New York.	Constantinople,
Tasartez, Henri, Impr., Tohafdji Han, Stamboul.	»
Vacuum Oil Co., Agency.	Jaffa, Palestine.
» » » »	Beirut, Syria.
» » » »	Cairo, Egypt.
Vacuum Oil Co., Keutchougrou Han, Galata	Constantinople
Zarifi, L., Importer, Assicurazioni Han, Galata.	»

Oils Sulphite

Damianos, N. D., Exporters, P. O. B. 23	Athens, Greece.
Demaras Bros., Exporters	» »

Oil Tank Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, Tex., U.S.A.
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Oleo Oil

Amar, S., & Co., Importers, Validé Sultan Han . . .	Constantinople.
Brazzafolli, Max, Importer	Mersina, Turkey.
Cariciopoulo, Marc C., Imporer	Constantinople.
Constantinides, Theologos, Ladoscala, 6, Stamb. . .	»
Coenca Frères, Importers.	»
Doptoglou Bros, 2 Zindan Capou Stamboul	»
Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam.	»
Féradian, K., Importer, Dilsizzadé Han. 17-19 . . .	»
Frankfort, M., Exporter, Produce Exchange	New York.
Hirzel, R. & O., Importers	Constantinople.
Juda & Salmona, Importers.	Salonika, Greece.
Molho, Isaac, Importer	»
Mano, Albert J., Kiezaptchi-Oglou Han Stamboul . .	Constantinople.
Navarro, Em. Is., Importers	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers.	Beirut, Syria.
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . .	Constantinople.
Prodromides, K., Importer	Mersina, Turkey
Rouso & Danon, Imp. Phaliron Han, Gal.	Constantinople.
Sarantis Frères, Importers	»
Sciaky, V., & Co., Importers.	Salonika, Greece.
Sourlangas, E. N., Fils, Importer	Mitylene, Greece.

Olives and Olive Oil

Barff, P. G., & Co., Importers	Smyrna, Turkey.
Chamarakis, E. D., Exporter	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street . . .	Philadelphia, U.S.A.
Constantinides, Theologos, Lanoscala, 6, Stamb. . .	Constantinople.
Damianos, N. D., P. O. B. 23, Exporters	Athens, Greece.
Demaras Brothers, Exporters.	»
Fidao, F., & Co., Exporters	Smyrna, Turkey.
Keun Lavino & Co., Importers	Smyrna, Turkey.
Pastene & Co., Inc., Importers	New York.
Reggio, Ant., & Co., Exporters	Smyrna, Turkey,
Salem, Alexandre, & Frères.	Aleppo, Syria.

Opium

Abazoglou, Jean, Ex. Abed Han 30, Galata	Constantinople.
Afkerian Frères & Co., Exp. Galata.	»
Anglo-Italian Manufacturers Agency, Turkia Han St.	»
Balekdjian, V. Brothers Ex. Turkia Han, Stamboul.	»
Banque Générale de Commerce et de Crédit Stamb..	»
Caltzounides, A. Ch., Nomico Han, Galata.	»
Cosmetto, A., & Co. Ex. Omer Abid Han Galata.	»
Fidao, F., & Co., Exporters.	Smyrna, Turkey.
Gulbenkian Bros., & Co., Exporters.	Constantinople.
Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam . . .	»
Kaftanizadé Frères & Cie. Mader Han 7/10. Galata .	»
Kahn, Frères, Ex., Astagian Han, Stamboul. . . .	»
Keun Lavino, & Co., Exporters.	Smyrna, Turkey
Lane, R. W., Exporter.	Smyrna, »

Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han.	Constantinople.
Megarbané, Habib & Fils, Exporters	Aleppo, Syria.
Merica, Th., Exp., Taptas Han, Galata	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han; St. Sir	»
Oriental Trading Co. of America, Exp Gal.	»
Rappaport., J. M., Importer, 140 Nassau Street	New York.
Reggio, Ant., & Co., Exporters	»
Scialom, Albert, & Co., Exporters.	Salonika, Greece.
Scialom, Fils de Jacob, Exporters.	»
Taranto, Nissim, Afion Han, Stamboul	Constantinople.
Varterian, Nazareth, Kaissari Han 20 St.	Constantinople.
Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul.. . . .	»
Wolkenberg, Oscar, 50 Djedid Han St.	»

Otto of Roses

Hirzel, R. & O., Ex. Buyuk Yeni Han 31	Constantinople, Turkey.
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Paints. Enamels and Varnishes

Ashraf Bros., Importers	Bagdad, Mesopotamia.
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Paper

Fenerdjian, M., & Fils, Yeni Volto Han, Stamboul	Constantinople.
Schapira, J. M., Importer, 21 Colocotroni Street	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm.	Constantinople.

Petroleum

Banque Générale de Commerce et de Crédit, Impor.	Constantinople.
Crew-Levick Co., Refiners & Producers	Philadelphia, U. S. A.
Fringhian, Meg., Importer Messadet Han, Stamboul	Constantinople.
Lykiardopoulos, Fils, A., Importers	Mersina, Turkey.
Megarbane, Habib, & Fils	Aleppo, Syria.
Mizrahi, Oscar, Importers, 37 Asma Alti.	Constantinople.
Philippou, A., Importer	Yanina, Greece.
Standard Oil Co., Importers	Constantinople.
Vacuum Oil Co., Importers.	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Importers.	Beirut, Syria.
Vacuum Oil Co., Importers	Jaffa, Palestine.
» » »	Cairo, Egypt.

Pitch

Barrett Mfg. Co., Exporters, Morris Bldg	Philadelphia, U. S. A.
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Physicians and Dentists

Yoanidès, Prof. Doctor Christaki	Constantinople.
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Pianos, Piano Players

Baldwin Co., The, Manufacturers & Exporters	Cincinnati, U. S. A.
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Pistachio Nuts.

Corneille & Co., Exporters.	Aleppo, Syria.
Coussa, Armand, Exporters	»
Mégarbané, G. H., Exporters	Aintab, Turkey.
Obégi, Charles, & Co., Exporters	»

Pipes (Gas, Water, etc.)

United States Steel Products Co., Exporters New York.

Pipe Tools

Reed Manufacturing Co, Mfrs. & Exporters. Erie, Pa, U. S. A.

Playing Cards

United States Playing Card Co., Exporters. Cincinnati, Ohio, U. S. A.

Poppy Seeds

Scialom Albert, & Co., Exporters Salonika, Greece.

Portable Houses

Dilsizian Bros., Nazli Han, Doghru Yol, Galata . . . Constantinople.

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York.

Printers and Bookbinders Material and Machinery

American Press, The, Importers, Beirut, Syria.

Mann Co., Wm. Exporters, 529 Market Street. Philadelphia, U. S. A.

Matteossian, Vahan A., Imp., Am. Bible House. Constantinople.

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haïm »

Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21 »

Zellitch Frères, Rue Yazidji, Péra »

Printing Paper

Hirzel, R. O.& Importers Constantinople.

Matteosian, V. H., Imp., American Bible House »

Sarantis Frères, Importers. »

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haim »

Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21 »

Zellitch Frères, Rue Yazidji, Péra »

Publishers

Boot & Shoe Recorder Publishing Co., 207 So. St. Boston, Mass., U.S.A.

National Crédit Corporation, Title & Trust Bldg. Chicago, U.S.A.

Société Anonyme de Papeterie et d'Imprimerie,
Anciens Etabl. Fratelli Haïm Constantinople.

Pulleys and Pressed Metal Shapes

Amer. Pulley Co., Mfrs. & Exp., 28th & Bristol St. Philadelphia, U. S. A.

Pumps

Avedissian & Keshishian, Importers. Adana, Turkey.

Flint & Walling Mfg. Co., Exporters Kendalville, Ind., U. S. A.

Hanna, Rabbath, & Fils, Imp. Aleppo, Syria.

Loutfalla, Georges, Importer Adana, Turkey.

Melissinos, Bernard, Importer. Piræus, Greece.

Rumsey Pump Co., Ltd., Exporters. Seneca Falls, N. Y., U.S.A.

Southwark Foundry & Machine Co., Exporters. Philadelphia, U. S. A.

Railroad Repair Shop Equipment

Niles-Bement-Pond Company, Exporters. New York.

Railway Material

Brill Co., G. J., Mfrs. & Exporters	Philadelphia, U. S. A.
Essayan, Hagop, & Frères, Importers	Constantinople.
Standard Steel Works Co., Exporters	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp., . .	New York.

Raisins (Sultana)

Dwek, Joseph E. F., Exporters.	Aleppo, Syria.
Fidao, F. & C., Exporters	Smyrna, Turkey.

Razors & Blades

Gillette Safety Razor Co.,	Boston, Mass., U. S. A.
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Roofing

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. .	Philadelphia. U. S. A.
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Rubber Goods

Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	Constantinople.
Hindié, Nicolas, Imp.	Aleppo, Syria.
Orosdi-Back, Etablissements, Importers.	Constantinople.
Quaker City Rubber Co., Mfrs. & Exporters	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie	Aleppo, Beirut, Syria.
Varbetian, L. & L., Importers	Smyrna, Turkey.

Safes

Audi, S., & Frères, Importers	Beirut, Syria.
York Safe & Lock Co., Mfrs. & Exporters	New York.

Saffron

Scialom, Albert, & Co., Exporter	Salonika, Greece.
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Service Association for Industries

Tanners Council of the United States of America 41 Park Row	New York.
Boot & Shoe Recorder Publishing Co., 207 South st..	Boston, Mass., U.S.A.

Saw Mill Machinery

Farquhar, A. B., & Co., Exporters	New York.
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Sesame Seed

Ezadjian, Mihran, Exporter	Adana, Turkey.
Simeonoglou, Aristidès, Exporter	Adana, »

Sesame Seed Oil

Naccache, Ibr., & Fils, Exporters	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters.	» »

Sewing Machines

Bourne & Co. (Singer Sewing Machines)	Salonika, Greece.
» » » » »	Athens, »
Singer Sewing Machine Company, Importers	Constantinople,
» » » » »	Beirut, Syria.

Ship Chandlers

Dalcovich & Co., Eski Lloyd Han, Galata	Constantinople.
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Shipping & Shipping Agents

Achaia S. S. Co.	Patras, Greece.
Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata.	Constantinople.
Alevra, D. G.	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . .	Constantinople,
American Black Sea S.S. Corp. Merkez Richtim Han	»
American & Eastern Trading Co., 36 Av. de l'Opera	Paris, France.
Apostoloff, Jordan	Bourgas, Bulgaria.
Archipelago American Steamship Co.	Beirut, Syria.
» » » »	Constantinople,
» » » »	Smyrna, Turkey.
Artus, Jean	Mersina, »
Athanassiades, Bodossaki, Hovaghimian H. 2 Galata	Constantinople.
Barff, P. G., & Co	Smyrna, Turkey.
Basiotti, Chr. R., Marine Han, Galata.	Constantinople.
Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata	»
British Slip-way and Repairing Yard, Djibaly. . .	»
Cauchi Fratelli.	Salonika, Greece.
Chamarakis, E. D..	Rethymno, Crete, Greece.
Citterich, V. & D.	Salonika, Greece.
Cox's Shipping Co., Ltd., Tchিনি Rihtim Han, Gal.	Constantinople.
Cunard Steamship Co., Tchিনি Rihtim H. G.. . .	»
Curmusi, Theo. N. (Achaia).	»
Dabovich & Co., Eski Lloyd Han, Galata	»
Drossos, A. J., & Co, Esky Yomruk; Ada Han 15.	»
"Dunarea" Societata Anonima Romana pentru Na- vigatiune, Braila, Str. Vapoareler	Braila, Roumania.
Dwek, Saul S. & Co..	Aleppo, Syria.
Eliades, John & Co.	Smyrna, Turkey.
Export S. S. Corporation, Omer Abid Han, Gal. . .	Constantinople.
«Express», Société de Transport, Cité Phaliro, 6-8, Gal.	»
Fenerdjian, M., & Fils, Bab. Kap. Yeni Volto Han 16/18	»
Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal.	»
Galani, John A., Union Han 43/46 Gal.	»
"Gradiwo" Société Commerciale par Actions. . . .	Varna, Bulgaria.
Ghiolman Bros., Constitution Square.	Athens, Greece
Haddock & Wool	Patras, »
Hirschowitz, Léon, 30-32 Hudavendighiar Han, Gal.	Constantinople.
Hochstrasser & Co.	Trebizond, Turkey.
» »	Samsoun, »
"Intercontinentale", Seir Sefain Han, Galata	Constantinople
Keller, Theodor E.,	Athens, Grece.
Khouri, Farra Alex	Beirut, Syria.
Laughton, Co., & C., 42 Perchembé Bazar, Galata .	Constantinople.
La Fontaine, Edward, & Sons, Allalemdji Han Stam.	»
Levant Trade Bureau, Sinasson Han, 2, Galata. . .	»
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	»
Lupovitz, Jacob, Rue Voivoda, Voivoda Han	»
Molho, Isaac	Salonika, Greece.
Metaxa, Zissi N., & Son, Merkez Rihtim Han 15,16,28 III Fl. Galata	Constantinople.

Morelli, Alf., & Co., Phaliron Han, 3, Galata	Constantinople.
Morphy, W., & Son, Crowe & Stevens	Athens, Patras, Piraeus, Greece.
Jauer, E. C., & Co., Erzeroum Han, 21.22, Stamb.	Constantinople.
Philippou, A.	Yanina, Greece.
Photiades, Th., 38 W, 32d Str.	New York.
Reppen, Theo., Arabian Han, Galata.	Constantinople.
Rizopoulos, C., Omer Abid Han, 2d. No. 16, Galata	»
Rouso & Danon, Phaliron Han, Gal.	»
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	»
Schenker & Co. Keuprulu Han, Stamb.	»
Seager, Walter & Co., Tchiliki Rihtim Han, Galata	»
Tagaris, T. P., Merkez Richtim Han, Galata.	»
Theodoridi & Co.,	Braila, Roumania.
Tubino, M., & Carabiberi, A., Nomico Han, Gal.	Constantinople.
Whittall, J. W., & Co., Ltd	Constantinople.

Shipyard Machinery

Niles-Bement-Pond Company, Exporters.	New York.
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Shoe Polish (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters	Rochester, N.Y., U.S.A.
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Silk Cocoons

Angeloff, D.	Tirnovu, Bulgaria.
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Silk Goods

Balit, Charles, & Co., Importers	Aleppo, Syria.
Courtessi, Vitalis, & Co., 19 Havouzlou Han Stamb.	Constantinople.
Hanni, E. Exporters, Matheo Han Stamboul	»
Levant Trade Bureau, Sinasson Han No. 2 Galata.	»
Meridional Trading Co., 20 Broad Str.	New York.
Mosseri, Albert, Importer.	Salonika, Greece.
Picciotto, Hillel, & Co., Imp.	Aleppo, Turkey.

Silver Ware

Gross Frères, Handan Han 9-10, Stamb.	Constantinople.
Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tun- nel Han Galata	Constantinople.
Melki & Menassah, Importers	Beirut, Syria.

Skins, Hides and Furs

Abdeni, G. G. & Co., Imp.	Aleppo, Bagdad, Syria.
Angeloff, D.	Tirnovu, Bulgaria.
Arsen & Co., Exporters, Allalemdji Han, St.	Constantinople,
Balit Charles & Co., Exp.	Aleppo, Syria.
Beythoum, Jeboury, Exporter.	Constantinople.
Blattner, A., Huriet Han Galata	»
Cabbabeh K. & S. Importers	Aleppo, Syria.
Coenca Frères, Exporters.	Constantinople.
Djenandji, Michel & Mansour, Exp.	Aleppo, Syria.
Essefian, Parsegh G., Exporter	Constantinople.
Fresco, Fils d'Aslan, Exporters	»
Gelat, Elias Thomas, Exporter (Sheep & Goat)	Jerusalem, Palestine.
Hanania, Joseph, Exporter	Bagdad, Mesopotamia.

Hindié, Nicolas, Exp.	Aleppo, Syria.
Maissa, M. G., Exporter	Constantinople
Manuelian & Co., Exporters.	Mersina, Turkey.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamb. . .	Constantinople.
Meridional Trading Co., 20 Broad Str.	New York.
Nemli Zadé Frères, Exporters.	Constantinople.
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York.
Sarfati, S. Joseph, Exporter, Germania Han	Constantinople.
Sasoon, David, & Co., Exporters	Bagdad, Mesopotamia.
Schamasch, Gourgie & Co., Exporters	» »
Serefas, D., Exporter.	Salonika, Greece.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8. . . .	Roston, Mass., U.S.A.
Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine	Constantinople.
Webb, Chas J., Corporation of America	»
Zeis, Anastasse J., Alcxadi Han, 2-6, Galata. . . .	»

Soap

American Foreign Trade Corporation, Galata . . .	Constantinople.
Coussa, Armand, Imp.	Aleppo, Syria.
Modiano, Issac, Frères & Fils, Importers	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters .	Cincinnati, Ohio, U.S.A.
Vimos Brothers, Importers 29 Nikis Street	Athens, Greece.

Starch

Corn Products Refining Co., National Starch Co., Exp.	New York.
Errera, Isaac G., Importer	Salonika, Greece.
Modiano, F., & Company.	Smyrna—Salonika, Greece

Stationery

Errera, Fils de G. A., & Co., Ltd, Importers	Salonika, Greece
Hassid, A. M., & Co., Importers	» »
Hornstein, A., rue Tekke, Pera	Constantinople.
Mann Co., Wm., Exporters, 529 Market St.	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House .	Constantinople.
Modiano, Isaac, Frères & Fils, Importers	Salonika, Greece.
Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm	Constantinople.
Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata . .	»
Zellitch Frères, Galata	»

Steel Office Furniture

The General Fireproofing Co. 395 Broadway. . . .	New York.
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Stevedoring

American Black Sea S.S. Corp., Merkez Richtim Han	Constantinople.
«Express», Société de Transport, Cité Phaliro, 6-8, Gal.	»
Hirschcowitz, Léon, 30-32 Hudavendighiar Han, Gal.	»
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . .	»

Stone Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters. .	Aurora, Ill., U.S.A.
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Stoves and Heating Apparatus

Balkan-American Trading Co., 110 West 34th st. New York.

Sugar

Cabbábeh, G., & Fils, Importers Aleppo, Syria.
 Fringhian, Meg., Imp., Messadet Han, Stamboul Constantinople.
 Lamborn & Company, 132 Front Str. Lamborn Bldg. New York.
 Megarbané, Habib, & Fils Importers Aleppo, Syria.
 Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 Constantinople.
 Schemtob, Fils de Abraham, Kouru Kavedji Han. »

Suit Hangers

West Electric Hair Curler Co., Exporters Philadelphia, U.S.A.

Tanning

Tripo, C. N., & Fils, 11 rue de la Quarantaine. Constantinople.

Tanning Materials

Lawrence, A. C., Leather Co. Boston, Mass., U.S.A.
 Spike, Clarence H., Importer, 143 Federal Street. » » »

Telephone Supplies

Schany, H., Bey, & Co. Aleppo, Syria.
 The Bell Telephone Mfg. Co., Exporters. Antwerp, Belgium.
 Western Electric Co., Exporters, 463 West St. New York.

Temperature Instruments

Taylor Instrument Cos., Manfrs. Rochester, N.Y., U.S.A.

Timber

Commercial Bank of Greece, Importers Athens, Greece.
 "Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp. Bucarest, Roumania.
 Kopelman, Ossip, Importer 26 Shoot up Hill c/o G.
 Handelman London, England.

Tin Plate

Fresco, Ralph R., & Co., 13-21 Park Row. New York.

Tobacco

Abazoglou, Jean, Ex. Abed Han 30, Galata. Constantinople.
 Alston Tobacco Co. Inc. Exporters Samsoun, Turkey.
 Alston Tobacco Co., Inc. Exporters Smyrna, Turkey.
 American Transocean Corp. 912 Broadway New York.
 Anglo-Italian Manufacturers Agency, Turkia Han St. Constantinople.
 Balekdjian, V. Brothers Ex. Turkia Han Stamboul »
 Banque Gén. de Com. et Crédit Meidandjik 3, Stam. »
 Caltzounides, A. Ch., Nomico Han, Galata. »
 Coenca Frères, Exporters. »
 Foscolo, Mango & Co., Ltd. Exp. Hovaghimian H. G. »
 Galani, John A., Union Han 43/46 Galata »
 Gary Tobacco Inc., Co., Merkez Richtim Han, III, Gal. »
 Gary Tobacco Co., Inc., Exporters Samsoun, Turkey.
 Hanna, Rabbath, & Fils Exp. Aleppo, Syria.
 Kaftanizadé Frères & Cie., Ex. Mader H. 7/10 G. Constantinople.
 Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. »

Levant Products Trading Co., Importers	New York.
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han .	Constantinople.
Macedonian Tobacco Co., The, Exporters	Cavalla, Greece.
Margaritoff, Demetre M., Ex. Ainopoulo Han St. . .	Constantinople.
Mayer, N., & Co., Exporters	Cavalla, Greece.
Melanchriho Co. Exporters.	Samsoun, Turkey
Mizrahi, Oscar, Exporter, Djedid Han St.	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .	»
Pappas Co., C., 163-165 North St.	Boston, Mass., U.S.A.
Pirocacco, Christo, Exporter	Smyrna, Turkey.
Schemtob, Fils de Abraham, Kouru Kavedji Han, S.	Constantinople.
Schinassi Bros., Exporters	Cavalla, Greece.
Serafas, Dim., Exporter	Salonika, »
Soc. Anonyme de Tabacs d'Orient et d'Outre Mer, Exp.	Cavalla, Greece.
Standard Commercial Export & Finance Corp.. . .	Constantinople.
Tatian, A., Importer, 23. Central St., Room 8 . . .	Boston, Mass., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St.	Constantinople.

Tools

Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts, Exporters . .	» »

Tooth Powder

Curtis Brown Mfg. Co., Exprs., 215-17 Fulton St. .	New York.
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Tourist Agency

American Express Co., 17 Piazza Nunziata	Genoa, Italy.
Ghiolman Bros	Athens, Greece.

Typewriters and Supplies

Abramovitz, Leon P., Importer.	Bucarest, Roumania.
Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co).	Athens, Greece.
Hammond Typewriter Co., Exporters	New York.
Hornstein, A., rue Tekke, Pera.	Constantinople.
Kroubalkian, K. Sole Agent for Turkey "Royal Typewriter Co." & Depositor Grand Tunnel Han G.	»
Monarch Visible Typewriter Co., Exporters	New York.
Papaspyro, Alexander, Importer, Stadium Street. .	Athens, Greece.
Remington Typewriter Co., Exporters.	New York.
Schuep & Co., Imp.	Aleppo, Syria.
Spike, Clarence H., Exporter 2d Hand Machines. .	Boston, Mass., U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm	Constantinople.

Underwear

Madison Mills Inc., 503-505 Broadway.	New York.
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Varnish

Cabbabeh, G., & Fils Importers	Aleppo, Syria.
The General Fireproofing Co., 395 Broadway . . .	New York.

Ventilation (in Fire-Proof Buildings)

Lipton's Sons Co., David, Exporters.	Philadelphia, U.S.A.
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Waterproofing Materials

The General Fireproofing Co., 395 Broadway. . . . New York.

Wind Mills

Flint & Walling Mfg Co., Exportes Kendalville, Ind., U.S.A
Shaphira, J. M., Importer, 21 Colocotroni Street. . . Athens, Greece.

Wines and Liquors

Audi, S., & Frères, Importers Beirut, Syria.
Barbaresso Brothers, Mfrs. & Exporters. Piræus, Greece.
Cambas, André P., Exporter. Athens, Greece
Cofinas, Constantine N., St. Theodores Square 9 » »
Metaxa, S. & E. A., Mfrs. & Exporters Piræus, »
Pastene, P., & Co., Inc., Importer New York.
Pouris, Demosthenes, Mfrs. & Exporter. Piræus, Greece.
Reggio, Ant., & Co., Importers. Smyrna, Turkey.
Sadullah, Levy & Mandil, Importers. Constantinople.
Société Hellénique de Vins et Spiritueux Athens, Greece.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters : New York.

Wool and Mohair

Afkerian Frères & Co., Exp. Hovaghimian H. Gal. . . Constantinople.
Arsen, A. G., & Co., Exp., Allalemdji Han, Stamb. . . »
Asfar & Co., Pressing Factory and Exporters. Bagdad, Mesopotamia.
Cabbabeh, G., & Fils, Exporters Aleppo, Syria.
Fidao, F., & Co., Exporters Smyrna, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han. . . . Constantinople,
Gulbenkian Bros. & Co., Exporters, Stamboul. »
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul . . Constantinople,
Levy, M., & Co., Export. Emin Bey Han St. Constantinople,
Marcopoli, V., & Co., Exporters Alexandretta, Syria.
Manachy, Lorenzo Y., Exporter Aleppo, »
Manuelian, H., & Co, Exporters. Mersina, Turkey.
Marcopoli Fratelli Exp. Aleppo, Syria.
Mégarbané, Habib, & Fils, Exporter Aleppo, Syria.
Mosseri, Albert, Exporter Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street. Athens, Greece.
Nessim, Elisha Exporter Bagdad, Turkey.
Obégi, Charles., & Co., Exporters. Aintab, Syria.
Rafie, Elie, Exp. Aleppo, »
Rappaport, J. M., Importer, 140 Nassau Street. . . . New York,
Roditi, A., Exporters, Turkia Han Stamboul . . . Constantinople,
Sarfati, Barouh, Exporter Salonika, Greece.
Sasson, David, & Co. Ltd, Exporters Bagdad, Mesopotamia.
Serefas, D., Exporter Salonika, Greece.
Skender, Krikor, Exp, Bagdad, Mesopotamia.

Stock & Mountain, Philippidès Han, Stamboul . . .	Constantinople,
Taranto, Nissim, Afion Han, Stamboul	»
Tatian, A., Importer, 23 Central St., Room, 8. . .	Boston, Mass., U. S. A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Wardé, I. & A., & Co., Exporters.	Beirut, Syria.
Webb, Chas. J., Corporation of America	Constantinople.
Zeis, Anastasse J., Exp., Alexiadi Han, 2-6, Galata .	»
Zelvéian, M. &, Exporters	Mersina, Turkey.

Woolen Goods

Dwek, Joseph, E. F. Importers	Aleppo, Syria.
Dwek, Saul S. & Co., Imp.	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople,
Fotiadi, Alexandre D., 44 Buyuk Yeni Han Stamb..	Constantinople.
MacManus Brothers, Ltd. Ex, AslanHan 1-7 Gal. .	Constantinople,
Muller, Ch. F., Importer, 29 Apollo Street.	Athens, Greece.
Schuep & Co., Importers.	Aleppo, Syria.
Suffern Trading Co., 90 West st.	New York.

Individual Members.

Arnold, Davis G.,	Providence, R. I., U.S.A.
Brewster, W. M., c/o Standard Oil Co..	Sofia, Bulgaria,
Brown, J. Wyllie	Constantinople.
Chamber of Commerce & Industry.	Varna. Bulgaria.
Charalambis, N. M.,	Piraeus, Greece.
Chester, Arthur T., U.S. Shipping Board	Constantinople.
Crane, F. R., Standard Oil Co.	Constantinople.
Damon, Theron J., Journalist	Milton, Massachusetts.
Doucarelis, Aristides M.	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . .	» »
Eulambios, N., c/o National Bank of Greece	Athens.
Fisher, P. S., c/o Standard Oil Co.,	Sofia, Bulgaria.
Gates, Moore, c/o the National City Bank of N. Y..	New York
Goodsell, Rev. F.F., American Missions	Constantinople.
Gulmezian, L., Legal adviser, c/o Standard Oil Co.	Constantinople.
Gunkel, Oscar, Gen. Mgr. Standard Oil Co.	Constantinople.
Heck, Lewis, General Motors Ltd.	Constantinople.
Heizer, Oscar S., American Consular Service. . . .	Jerusalem, Palestine.
Hill, Bert H., American School of Classic Studies.	Athens.
Hoover, Alden R., American Bible House	Constantinople.
Hoskins, Harold, c/o Lockwood, Green & Co.	Boston, Mass., U.S.A.
Huntington, Geo. H., Professor, Rober College . .	Constantinople.
Hutchins, John Power, American International Cor- poration of New York.	Rome, Italy.
Jackson, Jesse B., American Consular Service. . .	Aleppo, Syria.
Kyfioti, John, Manager of the Maison Psalty Furni- ture House & Factory American Lumber . . .	Constantinople.

McCullough, Capt., U. S. S. Scorpion	Constantinople.
Memminger, Lucien, American Consular Service . .	Madras, India.
Metaxa, A.,	Piraeus, Greece.
Montgomery, G. R.,	New Haven, Conn., U.S.A.
Nathan, Edward I., American Consular Service. . .	Vigo, Spain.
Odell, Ralph M., c/o Amory Browne & Co., 62 Worth Street	New York.
Papafrango, Sp., c/o National Bank of Greece. . . .	Athens.
Peabody, Frank C., Carter Macy & Co., Inc.	New York.
Peet, W. W., American Missions	Constantinople.
Percy, James W., c/o Standard Oil Co.	Belgrade, Yugo-Slavia.
Ramsey, Thomas C., U. S. Shipping Board.	Constantinople.
Ravndal, G. Bie, American Consular Service.	Constantinople.
Retsina, Athanas, Manufacturer.	Athens.
Salmon, B. P., Vice-President, North American Wood Products Corporation, 21 Rue du Mont- thabor.	Paris.
Shohan, Joseph, Dr.	Jerusalem, Palestine.
Supplee, Wm. W., 4102 Walnut St.	Philadelphia, U.S.A.
Voss, Henry W., 27 William St.	New York.
Walker, Archbold J., c/o Standard Oil Co.	New York.
Washburn, E. L., U. S. Shipping Board.	Constantinople.
Weddell, Alexander W., American Consular Service	Athens.
Weiss, Felix, Manager of "Intercontinentale".	Constantinople.
White, George E., Rev. D. D., President of Anatolia College	Marsovan, Turkey.
Wolfe, Archibald J., 6 St. Charles Place	Brooklyn, N. Y.

LIFE MEMBERS.

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United States Steel Corporation, 71 Broadway, New York.
ARTHUR B. FARQUHAR,
A. B. Farquhar Company, Cotton Exchange Building, New York.
E. H. HUXLEY,
United States Rubber Export Company, 1790 Broadway, New York.
GEORGE WARREN BROWN,
Brown Shoe Company, Inc., 1018 Washington Ave., St. Louis, Missouri.
WM. E. BEMIS,**
Standard Oil Company, 26 Broadway, New York.
C. H. MINOR,
Western Electric Company, 463 West St., New York City.
WILLARD STRAIGHT,***
American International Corporation, New York City.
LUCIEN IRVING THOMAS,
Standard Oil Company of New York.
HOWARD HEINZ,
H. J. Heinz & Co., Pittsburgh Pa.

*) Elected honorary life member at annual meeting held Jan. 26, 1915.

***) Died Nov. 29th, 1915.

****) Died during the war.