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Levant Trade Review

PUBLISHED MONTHLY BY THE
American Chamber of Commerce for the Levant.
(INCORPORATED)

THE CITY AND PORT OF NEW YORK

(Merchants' Association of New York)

(Concluded)

The entire waterfront of New York City totals 771 miles, which, measured around pierheads, amounts to no less than 921 miles. The United States Government owns twenty-two piers, the State of New York eight piers, the City of New York two hundred twenty-five piers, while four hundred ten are privately owned. These piers range all the way from those suited to accommodate schooners and sailing craft to the enormous structures which the sea monsters of the world make their points of call.

The railroad development which bears merchandise from every section of the United States to New York harbor is comprehensive. Thirteen railroads have terminals along the New York waterfront. These roads have a total mileage of 39,000 miles. A comprehensive system of tugs, lighters, barges and carfloats transports incoming and outbound goods to every section of the waterfront. Enormous carfloats, having a capacity of forty or fifty loaded railway cars at a time, are borne rapidly from one section of the harbor to another.

These radiating arms of the harbor which are a wonderful asset from the point of view of the waterfront development offer comparatively slight obstacles to the movement of passengers and freight from one section of the city to another. Three subway tunnels carry passengers under the East River and two under the North River. Five enormous bridges span the East River, among them being the world-famous Brooklyn Bridge.

The most recently completed structure is the Hell Gate Bridge which, with its concrete approaches, is approximately three miles in length, and has huge granite piers 250 feet high and a span of more than 1100 feet. In the construction of this bridge 75,000

tons of structural steel were used. The other bridges are constructed for foot, vehicle and street-car transportation, while the Hell Gate Bridge has four tracks for the use of passenger and freight service entering and leaving the City over two leading railroad systems.

Certain valuable areas on the waterfront have been developed in a comprehensive manner, combining the advantages of piers for ocean-going vessels with an immediate railroad service and superior manufacturing and warehousing facilities. Such, for example is the well-known Bush Terminal. This plant occupies 200 acres of ground, maintains eighteen piers from 1200 to 1400 feet long and 275 feet wide, with space between the piers sufficient to accommodate three large vessels side by side. Back of the piers are loft buildings covering five and a half million square feet, utilized for manufacturing, storing and refrigeration. More than 30,000 workmen are employed by the Terminal Company. Each building is connected with railroad tracks of standard gauge which, by means of the locomotives owned by the Bush Terminal, transfer freight cars from one building to another, or distribute them to railroads to transfer to different sections of the country.

North of the Bush Terminal lie the properties of the New York Dock Company, while a comparatively short distance southward are the large storehouses of the United States Army Base.

The New York Dock Company maintains three separate and distinct terminals where carload deliveries are made.

The United States Army Base, which was constructed during the war, occupies about 100 acres and cost approximately \$40,000,000. The buildings were completed, under war pressure, in four months and eleven days.

The longest inland canal in the United States runs into New York harbor. This is known as the New York State Barge Canal. Its total length is 801 miles. It has 57 locks. The gates may be opened or closed in thirty seconds. The total cost of construction, including terminals, was almost \$155,000,000. The terminal at Albany leads into the Hudson River and so to New York harbor. The terminal at Buffalo leads into Lake Erie and through the chain of lakes to points a thousand or 1500 miles distant from New York harbor.

One attraction of the New York waterfront is the Federal Navy Yard located in Brooklyn. This occupies three miles of waterfront and has an area of 197 acres. It was established by the Government 120 years ago.

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The volume of merchandise moving through the waterways of New York harbor is in proportion to the large number of vessels which, as previously quoted, enter and clear here. Approximately half of the merchandise entering and leaving the United States passes through New York. An average of exports for the last three years indicates figures in excess of two and a half billion dollars a year. During the calendar year 1920 these had increased to the stupendous total of \$ 3,285,000,000. Imports during the last three years averaged more than one and a half billion dollars in value, the figure for the calendar year 1920 being \$ 2,894,000,000. It appears, therefore, that the total value of the foreign commerce at the Port of New York during the last available year amounted to no less than \$ 6,179,000,000.

The opening of the Panama Canal, the rapidly developing trade with Latin-American countries, the rapid development of the American Merchant Marine, together with other factors, indicate a continued and permanent increase in the volume of foreign commerce at New York.

The enormous volume of incoming merchandise mentioned above necessitates a large corps of government officials to prevent smuggling. The Customs service at New York was organized in 1774 with eight men. At present more than 2,000 men are em-

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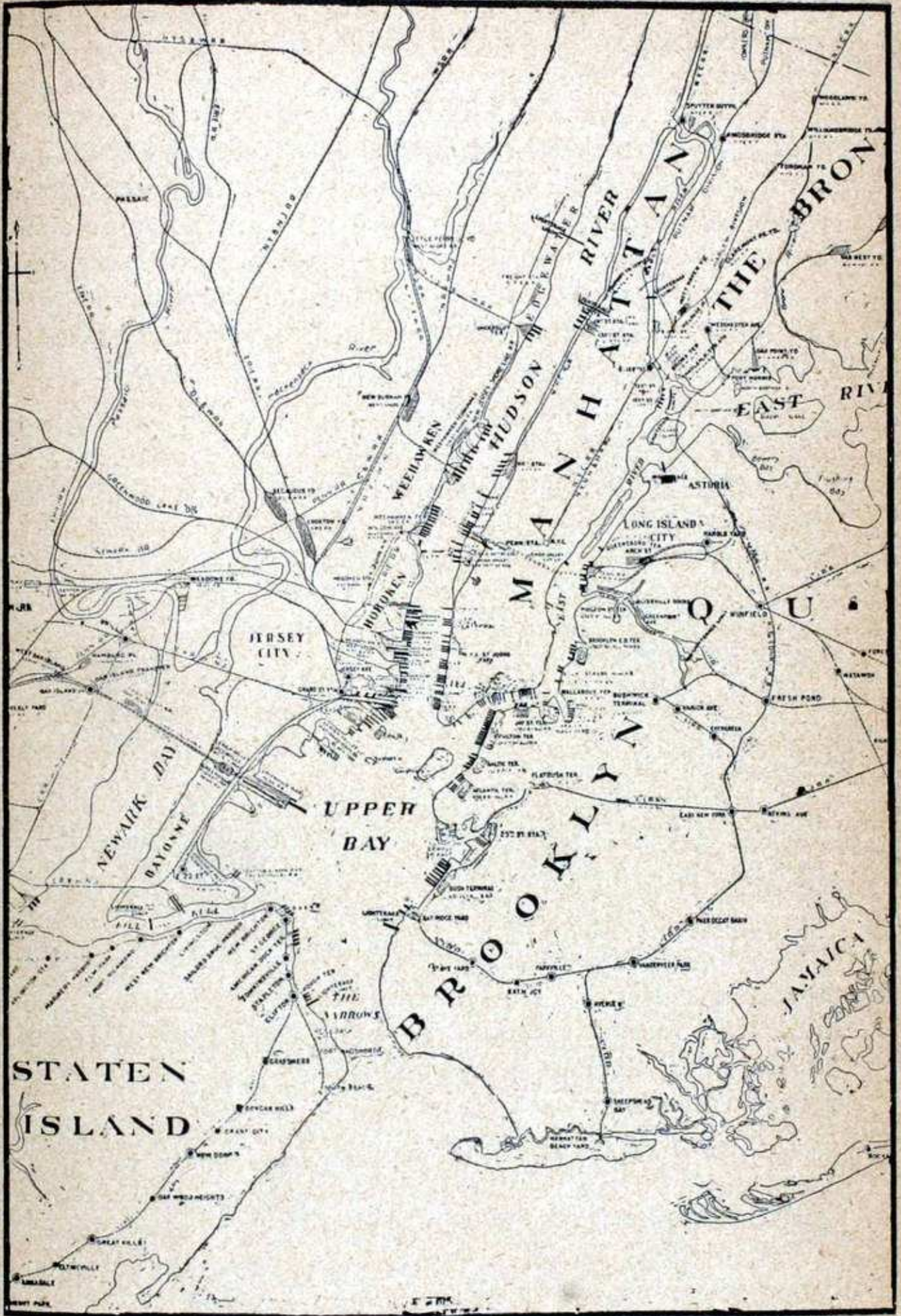
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ployed. This staff of men is divided into four groups which have jurisdiction over vessels and their cargoes from the moment they enter the harbor. During a single year, more than \$225,000,000 is collected at the Port of New York in the form of duties on imports. Special squads are maintained to prevent the smuggling of drugs, liquors, jewels, etc., and in spite of the fact that merely one package in ten of each incoming consignment is taken to the Appraiser's Stores, which occupy a full City block, the six floors of the building are tremendously crowded. The diversity of the merchandise passing through the port of New York complicates and renders difficult the work of these inspectors to a degree unparalleled at any other port of the world.

Extensive improvements are being inaugurated which doubtless will make the Port of New York of even greater service in the future than it has been in the past. A commission composed of representatives of the state of New York and state of New Jersey, the two states to which the port of New York is adjacent, has been appointed to lay out a comprehensive plan of efficient coordination between rail and water terminals and different parts of the waterfront. A group of engineers has been working for several years and has developed a plan for bringing about this result which, it is hoped, the bi-state commission will adopt. With such a comprehensive and farsighted plan really under way the city, both states, and the federal government will feel justified in making expenditures of large amounts in the belief that each step is the part of a well-considered plan. Additional enormous docks and piers equipped with every modern device for loading and unloading bulk and miscellaneous cargoes, marginal and connecting railways, superior facilities for receiving outgoing merchandise from cars and trucks, as well as improved facilities for the loading on cars and trucks of inbound freight are all comprehended in the plan already worked out.

As a part of a better development of the waterfront on the Jersey side of the river for the benefit of New York's business, a vehicular tunnel is being constructed under the North River. This will have special roadways for passenger and freight traffic both eastbound and westbound, and will do much to relieve congestion along the lower New York side of the North River.

It is also hoped that Congress will authorize the inauguration of free Customs zones in the United States, and that such a zone can be established and operated on the New York waterfront, there-



Map of Port of New York.

The American Section of the American Chamber of Commerce for the Levant Pushes Campaign for the Near East

(From the "New York Commercial")

The American section of the American Chamber of Commerce for the Levant, Inc., with offices at No. 200 West Fifty-sixth street is carrying on a campaign for new members, with the view toward increasing its power for effective work in behalf of American trade throughout the countries of the Near East. The campaign is being carried on under the direction of L. I. Thomas, president of the American branch of the organization. The parent body has its headquarters in Constantinople.

The Constantinople chamber furnishes many and various services to American merchants and travelers. Its activities cover Turkey in Europe and Asia, Greece, Bulgaria, Rumania, Mesopotamia, Yugo-Slavia, Albania, Egypt, Syria, Palestine, Arabia, Persia, Armenia, Anatolia, Georgia, and Azerbaidjan. It is prepared to furnish any kind of commercial information to American inquiries concerning these countries and to furnish all possible assistance to American visitors. It is seeking a back-home membership and support to enable it to carry on these services more effectively and comprehensively. Its president says:

"The American Chamber of Commerce for the Levant was organized in 1911 by a small group of Americans in Constantinople

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by adding an important facility to foreign commerce, especially the transshipment business.

The foregoing statements have limited themselves to the commercial and business aspects and value of the port of New York. Its beauty and value from the point of view of the health and comfort of the city should not be underestimated. The radiating arms of the sea carry to hundreds of thousands of homes that refreshment and invigoration which comes from living near so large a body of ocean water.

The Merchants' Association of New York has interested itself for years in the commercial development of the harbor, and it also makes every effort to keep all the bodies of water in and around the city free from pollution, and sources of benefit to the city. In this way the continued development of the water-front and its facilities is assured.

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headed by Consul General G. Bie Ravndal. Since that time the chamber has become a real power in the Near East. Its activities there have been many and varied in the interest of American trade.

"The chief evidence of the work of the chamber as far as it has been seen in this country is the *Levant Trade Review* published monthly by the Chamber in Constantinople. The Review is a very creditable publication and is practically the only medium that reaches Americans and others in the Near East who are interested in American trade.

"The chamber has felt for some time the need of more definite activity in the United States. Therefore, the American section has been formed. It has been separately incorporated, not in order to bring a new organization into the field but solely for convenience in operation. The arrangement between the organizations is that members of the one become *ipso facto* members of the other without further payment or any other formality. This form of organization will, it is believed, give strength and at the same time facility of action.

"The News Bulletin now issued biweekly by the American Section contains a digest and resumé of the latest commercial in-

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formation from and about the Near East. It is expected that a little later reports and letters from the special correspondents of the chamber located throughout the Near East will be a feature of the News Bulletin.

"The chamber issues twice monthly a brief cable bulletin having to do with conditions in the Near East. Arrangements are being made for a supplementary service from the chamber's office in Constantinople to be transmitted by radio.

"The chamber has in preparation and will shortly issue handbooks on each of the countries covered by the activities of the chamber. The aim of these handbooks is to condense into a brief space the essential information of a commercial character that is needed by business houses in this country. Each handbook will contain a map of the country."

TRADING IN PERSIA

An interesting description of a trip by automobile from Shiraz in southwestern Persia to the capital, Teheran, has been sent to the Bureau of Foreign and Domestic Commerce, Washington, D. C., by a representative of a New York house in Persia. The distance between these two cities is about 600 miles and the journey was made in a heavy motor car. The weight of the car proved troublesome and ill adapted to this rough section of the road in mountain drifts and stony or sandy dry beds of streams. Light cars with good high clearing from the ground are best suited to this mountainous plateau district. The trip was made to Teheran in seven days.

The route lay over the Persian plateau from south to north, over mountain ranges, and across intervening stretches of plains. From Shiraz to Isfahan, a distance of about 300 miles, the altitude reaches from 5,000 to 8,000 feet above sea level throughout. Between Isfahan and Teheran, the

land gradually falls to about 4,800 feet.

The trip was made partly over artificial roads, but proceeded generally over wide tracks beaten flat and hard by the feet of men and caravans over desert plains. These national roads are fine for motoring, but it is a difficult task to run over the Government built roads. Between Shiraz and Isfahan, gasoline is unobtainable and it is necessary to send a supply ahead by caravan.

Teheran Not a Center of Industry — Goods in Demand.

Teheran, the capital of Persia, has an estimated population of 250,000. There is little industry of any kind. The location of the city debars it from becoming a distributing center like Isfahan, Shiraz, and certain towns near the Russian border. Consequently, the merchandise imported into Teheran is for local consumption. However, as there is a rather large foreign element in the city, the grade of goods required is superior to that required for other parts of the country.

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The merchant of Teheran has been in the habit of buying from Russian and other European agents or commission merchants, the terms being delivery at store. When the Caucasus route was open to transit and Russian trade, this method of delivery in Teheran was possible to sales agents established in that city. Also, the other route through Baltic ports, via Baku and Caucasus, thence via the Caspian Sea, is also closed. However, at present this is impossible or nearly so, and the only route open for imports is via Persian Gulf ports, the nearest of which is a caravan journey of over 45 days. The merchants are awaiting the return of normal conditions, meanwhile doing

little or no importing so that the market lacks all sorts of merchandise. Some of the merchants who did try importing over the caravan route from the south made good profits, but others lost because, according to report, of the bad faith of receiving and forwarding agents at the Persian Gulf ports. Some merchants imported goods from the United States, ordering from catalogues; but as a rule this method was unsuccessful because of a lack of knowledge of true conditions on the part of both importers and exporters.

For instance, a manufacturer in an interior point of the United States receives, in answer to a prospectus or advertisement in a trade journal, an order from a merchant in Teheran with part payment made in advance. The merchant in due time receives a letter stating that the goods have been shipped and an express receipt is enclosed. Or the Teheran merchant in giving shipping directions might

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Map of Persia

order that the goods be shipped in charge of a firm at Mohammera, this firm being a receiving and forwarding agent. The goods reach the agent in due course, but without any direction as to their ultimate destination. The importer might receive a letter stating that the goods had been shipped but with no indication as to the marks, countermarks, and numbers on the bundles, name of

steamer, or other explanation that would allow the goods to be traced.

While a small volume of business could be done on a cash basis with the United States, far more business will be obtained by accepting payment of 30 per cent with order and the balance by sight draft against documents. Trade centers in the interior are so far from ports of landing that it would be unprofitable to

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wait until documents reach the ultimate point of destination, collection made, and proceeds remitted. This method of procedure would require from nine months to a year for one single transaction.

Shipping Suggestions.

1. Consign goods to a bank at the port of destination or ship to order. There is but one bank in all Persian ports, and in Basra and Bagdad in Mesopotamia, namely, the Imperial Bank of Persia.

2. Sight draft should be attached to documents and sent for collection by registered mail to the bank at port of destination.

3. In the instructions to collecting bank, the following points should be included: *a)* To advise purchaser in the interior by wire and have latter remit by wire face value of draft; *b)* to collect from purchaser all charges for collection, including incidentals and all expense incurred by the banks; and *c)* to remit amount of draft, when collected, by telegraphic transfer as the difference of premium between sight drafts and telegraphic transfer is too small to be of any account (premium for remittance by wire is paid by the purchaser).

4. One copy of invoice should be sent with letter of advice to the purchaser in the interior, who should be advised on all major points, such as marks, countermarks, numbers on packages, number of packages, name of steamer on which goods are shipped, and the amount of draft drawn on him.

5. If the exporter has been instructed to consign the goods to a receiving and forwarding agent at port of destination, the same documents as noted above should be sent through a bank, in case there is a balance to collect.

6. Receiving and forwarding agents at ports of destination act as collect-

ing agents but do not give the same satisfaction. They themselves act as importers, and purchasers in the interior, when employing them as forwarding agents, have complained of unfair treatment.

7. It is advisable not to ship *c. i. f.* Persian port unless one can insure amply against all risks whatsoever, including pilfering. Pilferage is the curse of the steamer lines between Bombay and Persian Gulf ports.

8. It is advisable to ship direct from the United States without transshipment. If this is impossible goods should be shipped through London or other parts of the United Kingdom.

9. In shipping to the northern or central parts of Persia (Teheran or Isfahan) it is advisable to ship on a through bill of lading to Bagdad, rather than to Basra, and to Ahwaz instead of to Mohammerah, because of a saving in handling, breakage, etc.

Goods have to be carried from port of destination by animal for anywhere from two to eight weeks and are loaded and unloaded at least once every 24 hours. Packing must, accordingly, be of the best and most compact, with ample protection against damage through damp and rain. A single package must not weigh over 170 pounds, as a mule's capacity for a long journey is not over 340 pounds.

American Express Company Around-the-World Tour

Professor E. W. Clark, of the American Express Company, with a group of American tourists, has reached the Near East after an extensive tour of the Far East. The party had the opportunity to use the facilities of the chain of American Express offices that have recently been established in Levant at Alexandria, Jerusalem and Constantinople. The tour ends with the trip back through Italy, France and England

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Problems of American Commerce

Herbert Hoover, Secretary of Commerce, at Washington, D. C., delivered an address at Atlantic City, April 28th, at the opening of the annual convention of the Chamber of Commerce of the United States. Mr. Hoover dealt particularly with the problems in commerce and industry arising from the aftermath of the Great War, and suggested plans for American business in the work of recovery, and in its efforts to meet the new situation successfully. In his discussion of the problems of the foreign commerce of the United States he emphasized the necessity of more thorough education in this field and more scientific organization in meeting its needs, and an enlightened and adequate policy for the demands of a world-wide commerce. An extract from the address with Mr. Hoover's statements with regard to foreign commerce problems follows:

"In the field of our foreign commerce the shrinkage in our exports thunders at the doors of every home in America the warning that we have no isolation from the problems of the world. The unsettlement of the German indemnity, the failure of the United States to make peace, the maintenance of great armament and back-breaking taxes, the continued hemorrhages of paper money in many foreign States, their struggles over nationalization of industry, the situation in Russia, all militate against European recovery and react upon us.

"Our exports have shown a great decrease in value, due in many cases to the foreign political situation; to the fall in prices reflecting in values rather than volume; to a general decrease in world trade common to every country with world realization of war destruction; to the inability of our financial machinery to meet the credit demands of such foreign countries as are short of the commodities we have in surplus; to our undeveloped machinery of foreign marketing; to some recovery in industrial production of Europe and the consequent ability, particularly that of the Germans, to underbid us in common markets, and finally to the campaign of militant commercial organization of our competitors in various directions.

"In the matter of foreign credits we have all recognized the necessities of better organization of our financial machinery for this purpose. The chief of these necessities arises from our transfor-



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mation from a debtor to a creditor nation, and to the expansion of our production into a larger surplus for export. Unless we contemplate a great shrinkage in industry, continued unemployment, and a readjustment of our entire productive machinery, we can not for a generation or more absorb enough imports to balance our exports. It is economically feasible to continue a large favorable balance of trade, provided we are prepared to reinvest our balance in long-time credits in the creation of productive enterprises abroad.

"We also have deficiency in our foreign-credit machinery at another point. Trade in many countries requires credits of from 3 to 18 months, and is therefore beyond the normal reach of our banking system. I have looked upon the Edge Act with some possible amendments as a great charter for the advance of foreign commerce for the United States. Through it, wise discrimination can be made for investment abroad by specially skilled and experienced men, and through it the reservoirs of our domestic investors can be tapped by a safe domestic guarantee.

"Our investors at large have not been trained in foreign investment. We do not to-day possess that vastly intricate financial and commercial machinery, the outgrowth of two generations in

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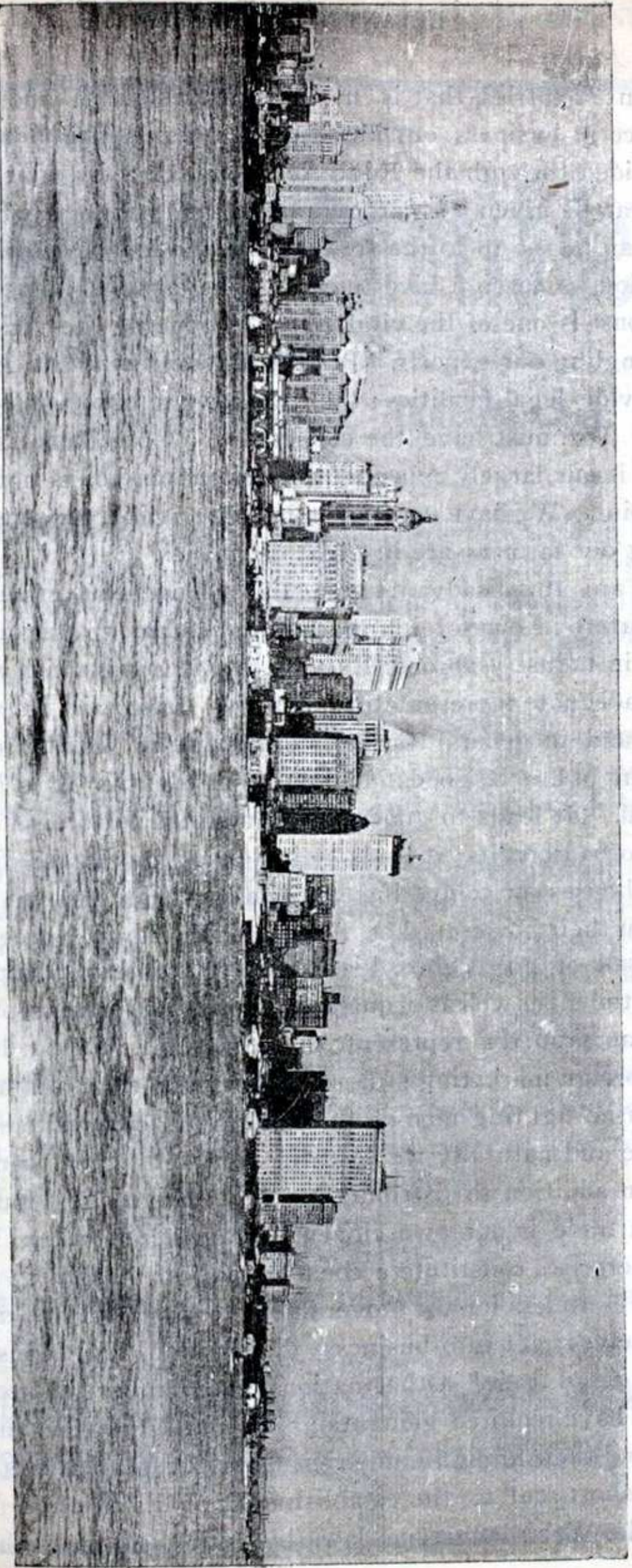
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European countries, that is necessary to establish and maintain confidence in business outside of our borders. The Government has provided through the Edge Act a short cut by which our investors can be given a home guarantee, and through which institutions can be set up to the scale and experience necessary for discrimination in foreign investments. The establishment of these institutions is one of the vital steps in opening the vicious circle now strangling our exports. But the Government can do no more than provide legal facilities; the initiative of our people must do the rest. We must have the cooperation of our bankers and our industry if our largely expended foreign commerce is not to break at this point. We have need for immediate action, for some groups, including our farmers, are in great difficulties.

"We are at a disadvantage against European manufacturers and exporters in our foreign marketing machinery and our lack of foothold in industry abroad. Except in a few industries we do not have an adequate representation of native Americans in wholesale business and in general business enterprise in foreign countries. The selling of f. o. b. goods in boom times is easy. It is, however, ephemeral. It leads to goods badly adapted to foreign markets; it leads to bad credits; it leads to our being put in the discard by business houses of competing nationalities the moment they can draw from their home market. Every merchant will agree with me that the sale of goods abroad is a matter of salesmanship and national sentiment as well as of quality and prices. None except our own citizens can properly represent these factors. We can liken our present foreign marketing system to a supply train and a general staff, with no fighting men on the front. Our competitors hold the front line and naturally we lose the market when competition arises. In addition to distribution, one of the strongest foundations of foreign trade is our own citizens engaged in foreign industry. Their enterprises constitute a constant pull of machinery and supplies. It is useless for the Government to say to Americans, "Exile yourselves; get into business, distribution, and industry; protect our foreign trade." Other nations, even under the pressure of necessity, have required generations to build up their marketing systems and their foreign industries. Our Government has tried to devise a short cut to the establishment of distribution agencies through the Webb-Pomerene law, by which the risks that indi-

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viduals would hesitate to take can be spread over numbers of manufacturers. If our laws are inadequate to stimulate, protect, and give equality to American citizens who exile themselves in trade abroad, then we should legislate further. One thing is certain, that so long as nonresident Americans are the only citizens who pay income taxes to their home Governments on foreign earnings, they have no equality in competition.

"There are distinct signs in foreign commercial organization of a militancy which may call for some remedy on our side. Prior to the war there was a tendency toward consolidated action amongst European exporters; that is, manufacturing pools for joint export, and such combinations were able to inaugurate competitive processes which could not be met by individualistic export business and which often enough could extinguish even our domestic industry. The German export cartel was the most highly developed form of this system, but that system also showed signs of development in other countries. Since the war this type of combination for exports abroad has directly and indirectly had further growth. Our Webb-Pomerene law is not an answer to this type of governmentally encouraged and stimulated combination.

"During the war necessity compelled many governments, including even our own, to consolidate the imports of the great commodities. Most of these direct government agencies have been dissolved. In several instances, however, the foreign government activities have been replaced by consolidated action on the part of importers either with or without encouragement by their governments. In other words, we now face a new phenomenon in the world's trade in the possibility of combinations of buyers of our commodities. Such combinations are enabled by the large volume purchased to influence greatly the level of prices.

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"I do not think that any student of the movements of wheat prices in the last 12 months can ignore the material influence of various European government purchases in the depression of our wheat price. Such import combinations not only exist for food, but also include in certain countries coal, phosphates, hides, and leather, and some other commodities in which we are interested. I am convinced that this whole process of combination for import and export trade requires much thought. If it is to continue to expand, we have before us one of two alternatives—either these combinations in import and export commerce must be suppressed through international agreement or we must take further action in our protection.

"I do not know whether international agreement would be of any avail, because there has been a wave of internal industrial and financial mergers in Europe that far transcends that of the United States prior to the passage of the Sherman Act. There has been no considerable disposition among European governments to take such action as was taken by our people in the passage of the anti-trust laws. Actual amalgamations of large industrial and financial groups may have the same result on single-hand control of both export and import prices as though they were merely associations for the purpose of export and import alone. I am convinced that the subject requires much careful consideration, and while there are many difficulties and dangers in legalizing combinations for import into the United States this may be our only defensive weapon against other nations organizing to control the export prices of some of our commodities. It is a certainty that our imports in certain commodities are of so large a volume as to enable us to dominate the price.

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Czar Ruble on the Constantinople Bourse

Writing in the "Deutsche Allgemeine Zeitung" Wolfram Doellen points out that during the last few years the Constantinople Bourse has occupied the leading position in the trade in Russian securities. While on the other stock exchanges the Russian ruble was dealt in at 82 to 85 per cent below its peace value, and showed a marked tendency to decline still further, on the Constantinople Bourse it remained fairly steady and was quoted at from 80 to 82 per cent below its peace value. The explanation of this phenomenon is to be found in the geographical position and also in the political and economic relations existing between south Russia and the Orient. The whole of north Russia was under Bolshevik domination, which made all normal business transaction impossible; in

the south, on the other hand, a number of non-Bolshevik governments were formed, that is, the Denikin, Kuban and Don governments, and in the Caucasus a number of border States had declared themselves independent, e. g., Georgia, Armenia and Azerbaidjan, which were making endeavors to enter into economic relations with the Orient. In most cases these endeavors were in the direction of resuming foreign trade, and imports were considerably larger than exports, but in any case a demand for the Russian ruble was created which reacted on the Constantinople Bourse.

After the capture of the northern Caucasus and of the Don and Kuban districts by the Bolsheviks in January, 1920, the exchange rate of the Czar ruble in the Orient fell to as much as 85 per cent below its peace value and remained at that level up to November, 1920, when the last

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"White" Government of General Wrangel collapsed and the Crimea was taken by the Bolsheviki. After the "Crimean catastrophe" there ensued a complete slump of the Czar ruble and the Constantinople Bourse ceased to quote it. Nevertheless the Czar ruble was dealt in on the non-official, so called "Green Bourse", where business was carried on sub rosa by the "Sarafs" or money changers and small banking firms. With the exchange rate fluctuating every day millions were invested in Russian Czar rubles. The exchange was between 30 and 60 Turkish piastres per cent., but large sums were invested at a still lower rate. There was always a large supply, as there are at present many thousands of Russian fugitives in Constantinople. In the Crimea alone in November last 70,000 civilians were evacuated, but none the less the Czar rubles were willingly purchased. The buyers apparently reckoned on a resumption of Russia's economic relations with foreign countries and the stabilization of the Russian currency, which they thought was bound to ensue ultimately, no matter whether the Soviet Government remained at the helm or not. With regard to the solution of this very complicated problem the belief undoubtedly exists that out of the flood of Russian money the Czar ruble may perhaps survive.

Le Canal de Panama et l'Année 1920

(De «L'Amérique»)

Depuis six ans que le Canal de Panama est employé pour la navigation, ses recettes ont progressivement augmenté jusqu'au point où en 1920, elles ont non seulement permis de couvrir tous les frais d'entretien et

d'opération mais ont encore laissé un excédent de \$2.387.599. L'année 1920 a été la plus favorable que l'on ait eu à noter jusqu'ici.

Le Général Chester Harding qui est Gouverneur du Canal a prêté dans le rapport qu'il fit au Ministre de la Guerre et qui a été publié récemment, que dans une période raisonnable de conditions mondiales normales, le Canal de Panama rapporterait un bénéfice net sur son prix de revient qui a été évalué à \$366.650.000, non compris les dépenses faites pour les défenses militaires et navales. Entre temps, le général Harding ajouta, le Canal rend un service commercial important en stimulant le commerce américain avec la Côte Orientale de l'Amérique du Sud et l'Extrême-Orient. Plus de 25% des cargaisons qui sont passées par le Canal depuis son ouverture à la navigation ont représenté des marchandises provenant des États-Unis à destination de l'Amérique du Sud et 14½% des marchandises provenant de la côte de l'Atlantique et expédiées en Extrême-Orient.

Le Gouverneur Harding, lors d'une discussion qu'il fit des sommes dépensées par les États-Unis pour le percement de l'isthme de Panama, s'exprime comme suit :

"Les sommes consacrées au creusement du Canal peuvent être considérées comme représentant un placement amplement justifié et presque indispensable au point de vue de la défense nationale, le Canal néanmoins offre au point de vue commercial une valeur qui prend chaque jour de plus en plus d'importance du fait que ses revenus équilibrent maintenant ses dépenses d'opération et d'entretien. On peut même s'attendre à des résultats plus favorables encore et on peut dire sans risque d'exagération que le temps n'est pas éloigné où le Canal, sous une direction opé-

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rant suivant les mêmes principes que les grandes affaires, pourra non seulement couvrir ses frais, mais encore rapporter un bénéfice net en plus de l'intérêt à payer sur le capital engagé dans cette entreprise."

Au cours de l'année 1920, 2.745 navires sont passés par le Canal, 2.474 desquels étaient des navires de commerce. Les droits de péage et autres sources de revenus se sont élevés à \$8.935.891, tandis que les frais courants d'opération et d'entretien se sont montés à \$6.548.272. Le supplément des revenus de 1920 a réduit à \$ 2.231.091 l'excédent des dépenses et frais d'entretien sur les revenus pour les six années qui se sont écoulées depuis l'ouverture du Canal.

Si on se base sur ces revenus, il est probable qu'au 30 juin 1921, les sommes produites par les droits de péage et autres sources de profits dépasseront de \$1.000.000, ou plus, les dépenses courantes d'opération et

d'entretien depuis l'ouverture du Canal jusqu'à cette date, et les autorités prévoient qu'à partir de cette époque, il se produira un excédent de recettes de \$5.000.000 ou plus chaque année.

Les services auxiliaires du Canal sont l'objet d'une grande demande et contribuent fortement à faire du Canal une voie de navigation très appréciée de la part des navires de commerce qui y trouvent des cales de radoub, des stations de charbonnage, des magasins d'approvisionnements, etc., où tous les services qui peuvent leur être nécessaires sont rendus à un taux raisonnable. Il a été adopté comme principe de ne pas chercher à retirer d'importants profits de ces services auxiliaires, mais au contraire les frais perçus sont réglés de façon à couvrir les dépenses auxquelles est ajouté une légère marge à titre de protection. Le chiffre d'affaires traité par ces divers services au cours de

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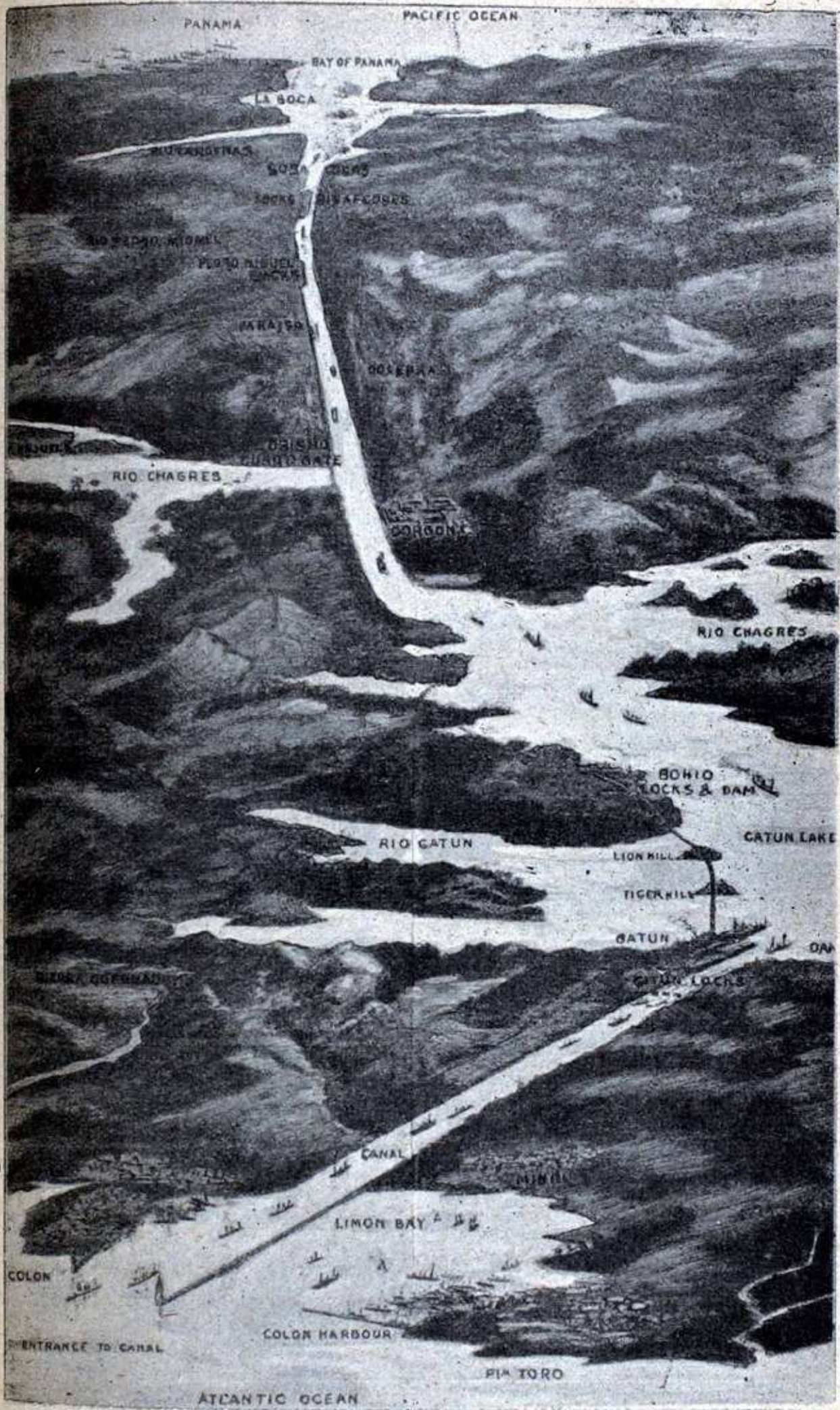
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Map of the Panama Canal

1920 a été le suivant : charbon, \$6.032.578 ; eau, \$55.412 ; huile, approvisionnements, etc., \$1.274.556, et réparations aux navires, \$3.863.933.

Les frais de dragage se sont élevés à \$1.611.359, soit \$500.000 de plus qu'en 1919 par suite des dépenses entraînées par les éboulements qui se produisirent à l'endroit dénommé Coupe Gaillard. Divers travaux ont été effectués pour retarder ces éboulements contre lesquels on semble s'être garanti pour le moment.

Egyptian Trade in Rubber Goods

(*Consul Lester Maynard, Alexandria*)

Due to the greatly increased importations of automobiles into Egypt in 1920 the market for rubber tires was considerably increased, and despite the present slump in the automobile trade there is still a more or less constant but limited demand for tires. There are approximately 4,500 motor vehicles in use throughout Egypt at the present time. It is estimated that 85 per cent of the tires used are of the clincher type and the remaining 15 per cent straight edge. Imports in 1920 were worth, \$851,982, of which the United States furnished \$195,600 worth, the United Kingdom \$389,013, and France \$201,731. Many of the American makes supply Egypt through London, and American tires actually predominate in the country.

There is a fair market here for rubber boots and shoes. They are usually imported by commission merchants and supplied by them to the retailers. The usual terms for the importer are cash against documents upon the arrival of the goods. Imports in 1920 amounted to 94,708 pounds, worth \$147,042, of which the United Kingdom supplied 59,004 pounds, worth \$120,242; Japan, 23,427 pounds, worth \$11,203; and France, 9,243 pounds, worth

\$8,278. Miscellaneous rubber imports were valued at \$642,742 in 1920, the United Kingdom furnishing \$453,518, the United States \$32,292, France \$66,297, Italy \$41,888, and Japan \$16,346. As in the case of rubber tires, the receipts from the United States are much larger than the figures indicate, most of the goods being transhipped at some British port. Goods of American origin are popular in Egypt, but high exchange and the existing commercial depression have been affecting the market unfavorably.

Notes from Macedonia

(*Consul Leland B. Morris, Saloniki*)

Up to 1914 the cotton production in Macedonia was sufficient for domestic needs, but the growers then turned to raising tobacco as more profitable. The 1919 crop of cotton amounted to about 70,000 kilos (kilo — 2.2 pounds), an amount doubled in

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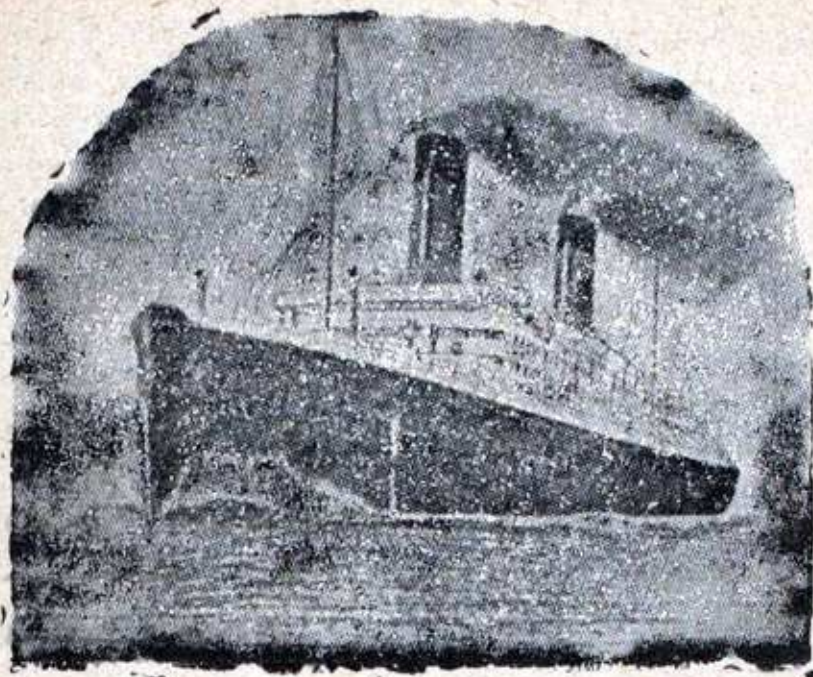
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1920. Direct importation of cotton from the United States in 1919 was valued at \$ 127,000. Cotton is principally used for the manufacture of blankets and mattresses.

The entire quantity of eggs used in Macedonia in the production of silkworms was formerly imported. At present, local breeders have succeeded by means of Pasteur methods in raising eggs under conditions as favorable as those in France and Italy. The local production being still insufficient, however, half of the total quantity of eggs used is imported.

The total area covered by sesame plantations in the Saloniki district is 50,000 stremmata (1 stremma equals 0.2471 acre). The annual yield averages 3,500,000 to 4,000,000 okes (1 oke equals 2.82 pounds). The Karadjova Valley and the Chalcidian Peninsula are the producing centers. There is

only one variety of sesame grown in the district; this is used for oil extraction and in the preparation of native confectionery. The figures given for the production of sesame are not absolutely accurate, as they are based on the declarations of growers for the tithe tax. In the opinion of farmers, the real quantity grown is two to three times greater. Sesame-seed oil is manufactured locally in several mills and is used chiefly in Macedonia for cooking purposes. The oil output is about 1,200,000 to 1,500,000 okes per annum.

Near East Attracts

Eliot G. Mears, American trade commissioner to the Near East, and professor of economics at Stanford University, told the members of the City Club of Los Angeles recently at their luncheon-discussion that the coming of Herbert Hoover to the Secretaryship of Commerce in Presi-

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dent Harding's Cabinet will result in a tremendous impetus being given to development of foreign trade by business men of this country.

«Trade opportunities,» said Prof. Mears, «are bountiful in the Near East — in Turkey, Syria, Palestine and Armenia. These countries have abundant but undeveloped natural resources, as, for example, oil and grain. Through the work of the American Chamber of Commerce for the Levant and of our consuls, the exporters of this country are now taking an active interest in the possibilities of trade with the Near East.»

Los Angeles Times

Largest Jute and Hemp Mill in U. S. A. Located in Brooklyn

Brooklyn is the home of the biggest jute mill or hemp factory in the country. It is located at Noble and West streets, Greenpoint, and is operated by the American Manufacturing Co. This company turns out every kind of rope from the thin strand which keeps the American flag waving on the Fourth of July to the massive hawsers which moor ships to the docks. Other classifications listed among its products are twine, jute, cotton goods and bagging for baling cotton.

While this concern operates factories at St. Louis, Charleston, Victory Mills, N. Y., and Brooklyn, the latter is the biggest producer and each day more than 400,000 pounds of manila, jute, hemp, twine and bagging are turned out. An enormous factory several stories in height and covering six city blocks fronting a \$1,000,000 terminal on the waterfront, the rope essentials from India and the Far East are stretched, twisted and woven into commercial products on a scale unparalleled in its line anywhere else in the United States,

The world war provided the opportunity for this concern to earn a medal for "distinguished service, loyalty, energy and efficiency in the performance of war work." The war also added a new industry to the firm's classification of products. The American Government estimated that it needed 10,000,000 pounds of oakum and a new building was added to the Brooklyn plant to prepare it. Now oakum to the amount of 1,000,000 pounds may be produced monthly when the plant is going full tilt.

Cotton bagging is an essential to the cotton industry as everybody who has ever sailed the Mississippi knows very well. With it the cotton is baled. The last fiscal yearly figures obtainable show that this company produced 12,000,000 yards of the product, or about 40 per cent of the entire cotton bagging used to bale America's cotton crop.

Income Tax Return

We acknowledge receipt through the American Foreign Trade Council of the following information from the Commissioner of Internal Revenue, Washington, D.C., as to the basis upon which income received in foreign currency by Americans resident abroad should be converted into United States money for purposes of computing income tax liability to the United States.

Income received by a taxpayer in foreign money or credits should be computed on the basis of the current rate of exchange in force at the time it was actually received.

«In the case of a taxpayer engaged in the mercantile business in a foreign country and daily receiving and disbursing foreign money no conversion will be made until the close of the taxable year. At the close of the taxable year, the assets and liabilities

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(other than capital assets) recorded on its books in terms of the foreign currency should be appraised in dollars (whether actually converted or not) for the purpose of computing its taxable net income for the period."

United States Shipping Board Educational Exhibit

Under the auspices of commercial organizations in many of the larger cities in the United States, the United States Shipping Board is presenting an exhibit in these cities with the object of educating business men, as well as the rising generation, to a better appreciation of America's opportunities for expanding its foreign trade, and of showing what the Government is doing in the way of building ships to assist in carrying the products of the country to foreign lands. The exhibit presents a comprehensive idea of the physical relations of the several conti-

nents and oceans of the world, and shows the unit basis of the American Merchant Marine, which is doing so much to increase the export trade of the United States.

The exhibit consists of the largest relief map in the world, showing in detail the physical formation of the various continents, the relative positions of hemispheres, the ocean area, and a series of lines marking the different trade routes of the world, open to American commerce. Equally interesting and instructive is the other section of the exhibit, showing a perfect replica of a Shipping Board vessel, one-tenth of the actual size of a standard model, and equipped to the slightest detail in the manner of its ocean-going prototype.

Special programs are arranged both for the school children and the general public. The evenings are given over largely to commercial and civic organizations, arrangements being

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made for a lecture every evening by a representative of the United States Shipping Board.

Export of Wine from Patras.

According to information supplied by the Greek Chamber of Commerce at Patras, the quantity of wine exported from that port during 1920 amounted to 3,183,614, okas, and was distributed as follows (the figures representing okas).:—France 2,939,611, Great Britain 168,885, Austria 26,685, Denmark 10,714, America 8,840, Holland 8,054, Egypt 7,714, Smyrna 6,176, Germany 5,869, Italy 575, Constantinople 430, and various other centers 61.

NOTES ON BULGARIA

The National Bank of Bulgaria has put in circulation zinc coins in the smaller denominations.

The Consortium has sent to Bulgarian legations and consulates abroad samples of Bulgarian grain to be placed on exhibition.

It has reduced the export duty on flour from 2 levas to 1 leva per kilo to facilitate transactions with Constantinople.

The Budget Commission has voted a credit for study of plans for the construction of a new railroad line from Iassen to Teteven in the valley of the Vita river, a distance of 40 kilometres.

The Bulgarian honorary consul at New York has organised a permanent exposition in New York City, and all Bulgarian manufacturers, who so desire, have been invited by the government to send to New York samples of the products of their re-

spective industries for display at this exposition.

The American Legation (at Sofia) has informed the government that American visas on Bulgarian passports are valid for the period of one year from date of issue of visa, and for any number of trips to America during the period. Negotiations are under way to secure reciprocal treatment with regard to the period of validity of visas on passports.

According to statistics of December 31, 1920, there are 1999 factories in Bulgaria, which give employment to 35,102 workmen.

Oil Resources of Mesopotamia

The following article concerning oil resources in Mesopotamia by a correspondent appeared in the Daily Telegraph, London, March 29 :

So much importance attaches to the development of the oil resources of Mesopotamia that the name of Gayara is known even in England, though little seems as yet to have been published about the actual workings there. On my way north I made a visit to this oil field, which even in its present primitive condition supplies the northern command with much of its requirements.

Some 13 years ago I happened, in the course of traveling through the Bakstiri mountains, in Persia, to go out of my way to visit the just discovered oil field near Tembi, which now supplies the enormous refinery of the Anglo-Persian Co. The resemblance between the two is remarkable, and the history of the two has presented, and perhaps will present still further, a curious similarity.

At present Gayara is almost totally undevelopped, as the oil, obtained

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from a shallow well of 150 feet, affords all the output that the primitive machinery on the spot can deal with. The same formation of oil reservoirs covered by this limestone strata is observable on the even higher quality petroleum secured at Gayara. Even without the final refining out of the sulphur—which is impossible without the establishment of a better plant—the gravity of the oil of Gayara is 0.685. As to quantity, experts believe that at varying depths to 2,000 feet oil will be found in great abundance. Indeed, the whole river Tigris reeks of petroleum. The pontoons of the bridges are saturated with it, and last night, which was particularly still, the smell of floating petroleum from some natural source beneath it was perceptible by the side of the walls of Nineveh, about a mile from the present course of the river and 40 miles upstream from Gayara.

There can be no doubt of the pre-

sence of petroleum in enormous quantities in this region, and only the suspense caused by the prolonged uncertainty of the political policy to be adopted by the Government prevents the installation of a modern plant. It is worth observing that conversely the stability of the administration of northern Irak depends equally upon the proper exploitation of its wealth.

Electrical Requirements in Beirut, Syria

Vice Consul Frederick C. Bird reports that the voltage of the electric current used in Beirut is 110 volt. The current is alternating and has a frequency of 50 cycles. No electricity is used in the smaller towns. There is a good market in the district for electric accessories, principally wires, sockets, switches, and bulbs.

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”

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”

"The Rubber Industry"

The Rubber Association of America, Inc., commenced on April 1st the publication of a bi-monthly bulletin, «The Rubber Industry» which treats of items of special interest in the field of the Association, but also furnishes much servicable information in the larger field of foreign commerce.

A recent bulletin gives the following news of certain activities of the Association :

The Association's Foreign Trade Bureau, under the managership of Mr. P. L. Palmerton, is laying the ground-work for a number of export services which have been approved by the foreign Trade Executive Committee. It is planned to enlarge the program as the need for other services may become apparent or as the facilities of the Bureau may permit.

A part of the plan is to make the Bureau a clearing house for foreign trade information which will be relayed to those interested through an information bureau, «The Rubber Industry» and multigraphed bulletins, and finally by the compilation of a loose-leaf handbook which will be kept up-to-date through a system of current corrections. Definite problems, such as promoting the straight side tire abroad, protection from unscrupulous forwarders, and standard translations of rubber goods trade terms will be given early attention. Export employment and credit bureau will also be developed.

The Bureau of Standards called together a considerable number of tire manufacturers who were represented by their technical and tire-building experts in a conference at Washington on April 8th, to discuss a standard tire specification.

A tentative specification had been prepared by the Bureau and this was

studied in detail at the conference but many of the tire manufacturer who had been notified responded to the Bureau with the suggestion that the development of a standard tire specification could more effectively be handled by the machinery available in the Rubber Association than by the Bureau in negotiation with individual manufacturers.

The probability is that the Bureau of Standards will invite the Rubber Association to take an active part in its work on a standard tire specification by the designation of a committee of commercial and technical representatives of manufacturers, who will be empowered to represent all tire manufacturing members of the Association in the detail of the work.

Notes on Yugoslavia

Production of Opium

The Balkan Economist states that Yugoslavia produced 150,000 kilos of opium in 1920. This came chiefly from the districts of Veles, Kavadar, Kumanovo, Stip, Sadovic, and Prilip.

New Yugo-Slav Banks

The Balkan Economist reports that the British-Hungarian bank's interests in Bosnia have been merged into a new Bosnian bank called the Yugo-Slav Commercial Bank, with headquarters at Sarajevo. This new bank was founded by Bosnian financiers, but the British-Hungarian Bank participated in the foundation and its delegates are on the board of directors. The Bank had a capital of 5,000,000 Yugo-Slav crowns, and it has taken over the Serajevo, Mostar, and Breka branches of the British Hungarian Bank. A new bank has also been founded in Dalmatia under the name of Dalmatian Bank, with a share capital of 4,000,000 crownsdi-

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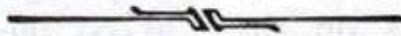
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vided into 8,000 shares each of 500 crowns nominal value.

New Companies

A new company has been founded at Karlovatz, Croatia, which is known as Kastel Factory of Chemical and Pharmaceutical Products. This is the first company of its kind to be founded in the Balkans. The new company will manufacture various medicinal articles, tabloids, serums, and medicinal vegetable products. An extensive property has been purchased on the line between Karlovatz and Ljubljana (Leibach) where a large number of spacious buildings now standing can easily be adapted to the needs of the new works. It is also the intention to cultivate medicinal plants on the large premises.

A railroad-truck and bridge company has been founded at Brod on the Save with a capital of 20,000,000 crowns, which it is said will be in-

creased to 200,000,000 crowns, within three years.

The Save Bridge

The repairs of the Save bridge at Belgrade are at last finished, and the familiar old structure has again resumed its pre-war aspect, after having been blow nup and repaired nearly half-a-dozen times during the past seven years.

(Consul K. S. Patton, Belgrade)

Proposed Shipbuilding Plant

A syndicate of Belgrade proposes to build in the near future a shipbuilding plant in Jugoslavia.

Prune Crop of Jugoslavia

It is stated that the average prune crop of Jugoslavia amounts to about 63,000 metric tons. About 40 per cent of the harvest is dried, 40 per cent manufactured into brandy, and the remainder made into jam. However, the crop for 1920 was only about 85 per cent of an average one, which

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Marine Han, Galata (on the quay)

brought the yield to about 60,000 tons. Many of the prunes are dried improperly, have a scorched taste, and do not respond to soaking as they should. They are smaller in size than the California prunes.

Market for Motor Cycles

There are only about 250 motor cycles in Yugoslavia and these are mostly of European make. It is thought, however, that American machines would be popular. The horsepower of the machines used varies from $2\frac{1}{2}$ to 9 horsepower, and light-weight machines are preferred. Prices are from 10,000 to 15,000 dinars (\$ 300 to \$ 400). Machines can be used about 10 months of the year.

Exports of Yugo-Slavia

According to the report of the Consulate General of Yugo-Slavia at Saloniki, the exports of the Kingdom of the Serbians, Croatians and Slovenians for the year 1920 amounted to 1,320,606,055 dinars.

Of this amount 392,075,298 dinars came from wood products, the forests of Yugo-Slavia constituting the greatest natural resource of the kingdom, according to the report.

The partial classification of the wood products exported is as follows :

| | dinars |
|---------------------------------|-------------|
| 1. Wood fuel | 1 155,833 |
| 2. Construction lumber. | 310,580,385 |
| 3. Furniture | 11,260,940 |

How Silk is Made

The silk industry started in China over 4,000 years ago, and since then it has spread to India and Japan, and at a later date it reached France and southern Europe,

Silk cultivators exercise the greatest care in selecting their stock. Disease among silkworms spreads rapidly, and so most European breeders obtain

their eggs from China and Japan.

The eggs are yellow and resemble turnip seeds. They are placed in incubators kept considerably below blood heat, and at the end of 30 days the silkworms are hatched.

The silkworms are removed to wickerwork shelves and there fed with freshly dried cut-up mulberry leaves. The silkworm is most voracious and in its short life of 30 days eats over an ounce of leaves.

A silkworm sheds its skin four times, and finally is $3\frac{1}{2}$ in. long and weighs $\frac{1}{6}$ of an ounce. It is white and spotted with brown, and its legs have the colour of the silk that it will spin.

After the fourth moult the worm climbs upon a twig and there encloses itself within a cocoon. This is $1\frac{1}{2}$ in. long and $\frac{3}{4}$ in. across and takes three days to spin.

The cocoon consists of a continuous double silk fibre about 4,000 yards long which is discharged from two glands underneath the silkworm's mouth. Cocoons which will yield female moths are oval in shape. Rod-like cocoons yield males.

For breeding purposes the best cocoons are selected and placed in a warm room. After two weeks the dirty white moth which has developed within moistens one end of the cocoon with saliva, forces the silk threads apart, and creeps out.

The moths immediately begin to pair. Each female lays about 400 eggs and then dies. The eggs are collected, examined for signs of disease, and then stored for future breeding.

The remaining cocoons are steamed so as to kill all life within and are steeped in hot water. This softens various gelatinous matters and enables the silk thread to be reeled in a form suitable for making fabrics.

Silkworms are allowed to live solely because of the silk which they produce. They are slaves for fashion.

Daily Mail.

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American Chambers of Commerce Abroad Doing Yeomen's Service for United States Trade

By Dr. W. E. Aughinbaugh

*Foreign Trade Editor,
"New York Commercial"*

There are 43 American Chambers of Commerce operating in the Far East, the Near East, Europe, Latin America, Mexico, the West Indies and the East Indies.

Every individual comprising the membership of each one of these commercial bodies is entitled to a Distinguished Service Medal or some such equivalent from the Government of the United States for the part he is playing in introducing American merchandise to the people with whom he comes in contact. Under the most unfavorable conditions and against the greatest odds he silently and ag-

gressively fights the commercial battles of the nation, so far without hope of recognition or recompense either from the American manufacturer at home or from his Government.

The data accumulated by these various trade organizations is not for the exclusive benefit of those who comprise its little group of members but is intended for the advancement of American commerce and for the use of the American business man everywhere and it is given freely to those who ask for it. The expense necessary to maintain each chamber of commerce is contributed pro rata by the loyal membership of the body. Each member dedicates a portion of his time and a certain amount of his income to acquire these vital statistics for the business advancement of his fellow American citizens, without hope of recompense and without the expectancy of praise or congratulations. Surely there can be no more

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practical demonstration of loyalty to their country and their countrymen than these men are rendering.

European nations recognize such men who are working for national advancement by suitable rewards in the nature of decorations, and the chambers of commerce operating in foreign fields are granted suitable subsidies either by the national government, the municipal government or by home commercial organizations, because they recognize the fact that the task undertaken by them is worthy of recompense and recognition as well as of financial support. In addition, local merchants and manufacturers become non-resident members for the benefits which may accrue to them, as well as for the purpose of aiding and co-operating in the good work.

American chambers of commerce operating in overseas territories receive neither the support of their government nor the assistance of the individual at home, both of whom profit by their exertions. Indeed their efforts are frequently seriously handicapped, and their burdens added to by an unthinking and an unappreciative government. One example of this is the collection on the part of the United States of an income tax from every member of these American foreign chambers of commerce, who in addition is obliged to pay the local and income taxes of the country wherein he is operating, thus placing a double fine upon those who are fighting our trade battles in the first line trenches instead of showing deep gratitude toward them.

It is not suggesting too much to urge upon the Department of Commerce the various Chambers of the Commerce of the United States, the National Foreign Trade Council, the American Manufacturers' Export Association, and the Chamber of Com-

merce of the United States of America that they individually and collectively work to recognize officially these American Chambers of Commerce in foreign lands and develop a closer and more intimate touch with them. If the United States government can not be induced officially to reorganize them and to make an annual appropriation for their maintenance some provision should be made for their financial assistance by the several trade organizations, operating in the United States.

But the business man of the country, irrespective of the attitude of the government or other commercial bodies can show his appreciation of the efforts of these foreign operating American trade organizations by joining them, thereby giving them his moral and financial support, both of which they so badly need at the present time. In doing so he will be compensated by the thought that he has really done something for those who are waging his war—the silent fight on the grimest battlefield in the world—trade competition, incidentally he places himself in position to avail his concern of the direct and authentic commercial data collected by experts at its source of origin. And furthermore his membership in these overseas chambers of commerce will bring him in direct touch with customers for the things which he wishes to sell abroad.

Increase in Import Duties in Mesopotamia.

Consul Thos. R. Owens announces from Bagdad that the duty on goods entering Mesopotamia has been raised to 16 per cent ad valorem. Under the capitulations, the rate levied has been 11 per cent ad valorem with few exceptions.

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| American Trading Association, 145 W. 45th Street, New York. | Vente de films cinématographiques. Demande représentant. |
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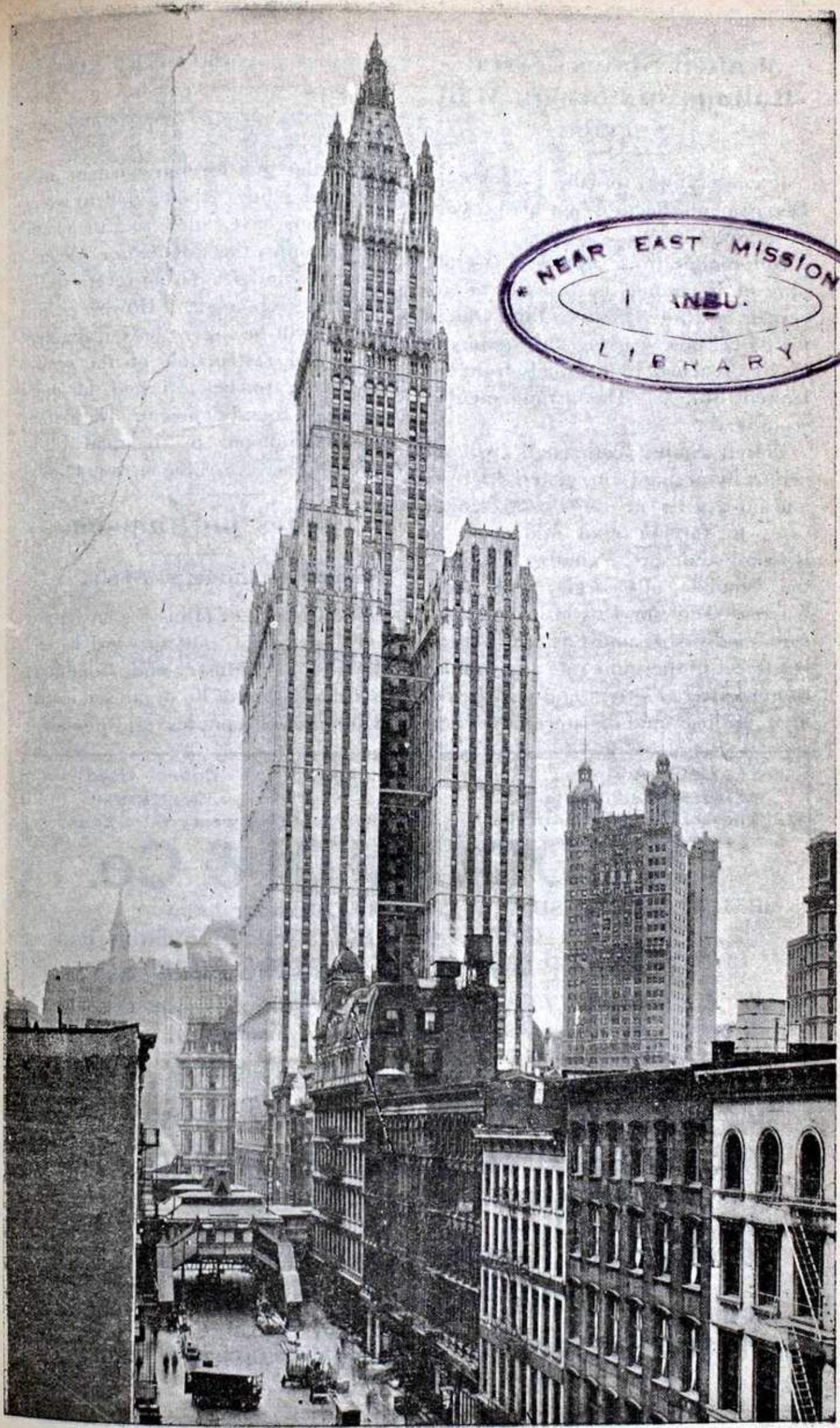
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On opposite page

The Singer Building, New York

(Photo-Maugans)



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United States Postal Rulings on Foreign Mail Service

Recent rulings of the Post Office Department affect foreign mail service as follows:

Automobile tires, up to a weight limit of 35 pounds each, will be accepted by United States Post Offices for parcel post carriage to points in Mexico reached by railroads from the United States. The arrangement is reciprocal.

United States postmasters will accept fully prepaid unregistered letters and post cards at the Postal Union rates for foreign mail addressed to Russia-in-Europe (including Ukrania, the Republic of Georgia, and Azerbaidjan). Mail for Russia-in-Asia, except Vladivostok and Eastern Siberia, is subject to the same rate and limited to unregistered letters and post cards. Mail, ordinary and registered, for Vlad-

ivostok and eastern Siberia will be accepted when it consists of letters, post cards, printed matter and commercial papers.

In order that foreign business men need not "buy" their mail to which Americans have failed to attach sufficient stamps, the Post Office Department has undertaken to return to the senders such mail. However, this action will be taken only if the mail bears the instruction of the sender that it is to be returned for more postage if found deficient. The stamps originally affixed to the mail will be accepted at face value in re-mailing.

Notes on Rumania

Roumanian Industries Fair.

The Council of Ministers has approved a proposal put forward by the Ministry of Industry and Commerce that a fair should be organized for the exhibition of samples of Roumanian

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industrial products. The fair is to be held in the Carol Park, and will be opened on August 14. Foreign goods will not be exhibited. M. Manoilescu, Director General of Industry, has been appointed "Commissaire General" of the fair, which it is proposed to make an annual event.

Treasury bonds.

The Government have approved the decision of M. Titulescu, Minister of Finance, that no more Treasury Bonds should be issued except in Roumanian lei. One appreciates the wisdom of this measure on reading that on March 1 there were Treasury Bonds in circulation issued in various currencies which at the present rate of exchange amount to 19,255,4 million lei.

Exports in 1920.

The export figures for 1920, which have now been published by the Bureau of Statistics, show that Roumania's exports amounted in value to over two and a-half milliards of lei. The total grain exports of rather under 930,000 tons (metric) represent less than half the grain exports in pre-war years, which ranged from two to three million tons. The total petroleum exports amounted to about 246 thousand tons, which is a great improvement upon the 1919 figure, but still far below the normal. The petroleum production in 1920 was over one million tons, as against an average of nearly two million in the three years 1913-1915. Less than half of that was used for home consumption; so there would appear to be a certain surplus left for exportation; but the very imperfect transport arrangements are still a great handicap, and production has to be limited for lack of storage room.

Rumanian exports for the month of January, 1921, were as follows:

| | Metric tons. |
|-------------------------------|--------------|
| Wheat | 640 |
| Barley | 43,615 |
| Rye | 6,712 |
| Corn | 78,687 |
| Oats | 12,010 |
| Wheat flour | 202 |
| Oil (fuel) | 2,025 |
| Refined oil | 4,148 |
| Benzine | 1,102 |
| Mineral oils (Lubricating) .. | 1,761 |
| Boards, resinous woods..... | 4,269 |
| Other resinous timber..... | 4,451 |

It is stated that during the first fortnight in April the sales of the factories of the State Monopolies situated in Moldavia, Bucovina and Besarabia amounted in value to 38 million lei. The monopolies include tobacco, salt and matches.

A company has just been founded in Arad for the manufacture of locomotives, railway carriages, dynamos, motors, etc., with a capital of 75 mil-

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lion lei, of which M. Camille Costagioni, of Vienna, has subscribed 50 millions.

An agreement has been made by the Roumanian Government Commissioner for private railways with the representatives of Budapest societies possessing private lines in Transylvania. It has been decided that all these societies shall be registered with the Roumanian authorities, and that their contracts with the Hungarian Railways will be renewed with the *Caile Ferate Romane*. A Roumanian Railway Commission has been established at Cluj.

It is announced that the bauxite deposits of the Bihor district are about to be bought by a group of Roumanian financiers for 40 million lei.

The Government has been informed by the Roumanian representative with the Inter-Allied Commission at Wiesbaden that several locomotives have been discovered which were removed from Roumania by the Germans during their occupation of Wallachia, and it is hoped that they will soon be restored to Roumania. In spite of the various contracts placed abroad for locomotives very few have yet been delivered, and still fewer have been put into working order. However, the transport situation has slightly improved during the last few months.

Agriculture in Bulgaria

(Translation from "L'Echo de Bulgarie")

Bulgaria is a country essentially agricultural. A good harvest directly benefits the agricultural class and ameliorates the condition of the entire population of the kingdom. Although there is much still to be desired in the development of the ways and means of cultivating the land, a distinct amelioration in the system of cultivation with the introduction of agricultural implements of most recent model is noted. From a special study of Mr. N. Michailoff, published in the review of the Bulgarian Economic Society, the following statistics have been taken:

About three-fourths of the population of the kingdom live in the villages. The area of Bulgaria is 9,634,550 hectares; the area of tilled and fallow land embraces about 4,077,269 hectares.

According to the figures given in 1908, of the whole population of proprietors of land 424,898 possess less than 2 hectares, 212,618 from 2 to 5 hectares, 144,110 from 5 to 10 hectares, 120,805 from 10 to 100 hectares, and only 936 own more than 100 hectares of land. Of the area just considered 321,568 is held by owners of less than 2 hectares, 713,037 by those who own from 2 to 5 hectares, 124,817 by owners of 5 to 10 hectares, 2,095,023 by owners of from 10 to 100 hectares, and

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254,342 by owners of parcels of more than 100 hectares.

In 1921 3,637,894 hectares of the total of 4,077,269 were sown. Since 1904 there has been an augmentation of 715,769 hectares of cultivable land. For each inhabitant it has been reckoned that there is 0.83 hectare of land cultivated, which would be sufficient not only for the support of the individual but furnish a surplus for export.

The department of Bourgas and Varna have the largest cultivated area; the departments of Sofia and Kustendil have the least.

This cultivated area may be classified as follows: for grain, 2,945,726 hectares, vineyards, 61,504, small garden truck, 19,607 hectares, pasture land, 358,264 hectares.

Grain occupies first place in the field of agriculture in Bulgaria, and in 1912 2,564,588 hectares were given over to its cultivation; the value of the yield was reckoned at 554,050,735 francs (71.7% of total value of agricultural products). Wheat occupies first place among the grains, 45.6% of the total area and 51.9% of the value of agricultural products, then corn, and third, rye, followed by barley, oats, etc.

Rice is one of the valued products of Bulgaria, but conditions for its cultivation are favorable only in a few localities such as the districts of Pazardjik, Philippopolis, Stanimaka, and parts of the districts of Peshtera and Borisovgrad upon the banks of the Maritza and the Struma. Its yield is 0.2% of the total grain yield.

To the class of products used in industry and for their oils, such as cotton, flax, sesame, rape, anis, hemp, tobacco, sugar cane and sugar beet, 37,014 hectares were given over in 1912, and the value of the yield amounted to 14,668,884 levas. Of the above, the sugar beet, tobacco, hemp, and flax are the most important in value of product.

Tobacco is cultivated principally in the south and south west of the kingdom. Of the districts, Doubnitsa comes first, then Haskovo, then Philippopolis, Harmanli, Peshtera, Borisovgrad, Novo-Zagora, Stanimaka, etc. The area sown in tobacco was 8,891 hectares, the production was 58,115 quintaux. More than one-half the production is exported. In 1912, 1,622,798 kilograms from these districts brought 1,431,249 levas in export value.

In 1899 the first sugar factory was established at Sofia. In that year the production was 62,939 quintaux, while in 1912 it was 612,632 quintaux. The annual consumption per inhabitant is reckoned at 3.82 kilograms.

The production of cotton, flax and hemp is very limited in Bulgaria. Cotton grows best in the department of Stara-Zagora, flax, in the departments of Bourgas, Varna, Philippopolis, and Stara-Zagora, and hemp in small quantities.

In 1912 the acreage given over to vegetables was 89,300 hectares, and the value of the yield of 900,517 quintaux was reckoned at 23,127,317 levas. The neighboring countries take the larger part of the exports of vegetables though there are shipments also to France, Germany and Egypt.

In 1912 40,337 hectares were sown in melons, and like fruits, and the value of this product amounted to 18,790,968 levas.

Prairie land embraces 572,722 hectares and the production of fodder amounted to 11,423,170, quintaux taking second place to that of grain.

Mulberry trees occupied 11,698 hectares of land, roses (for use in the attar of roses industry) 7,907 hectares, and vineyards, 61,503 hectares. In 1912 the yield from the vineyards was reckoned at 56,122,539 francs, and that from the attar of roses and silk industry, together with the fruit harvest, 3,208,230 levas.

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Baku and Grozny Oil Fields.

(From «The Near East»)

It is now just a year since the Soviet Government took possession of the Baku oilfields. The Soviet Press gives some data which make it possible to judge of the results of the nationalisation of the petroleum industry.

The *Ekonomicheskaja Zhizn* for March 2 points out that before the war the Baku fields yielded up to 7,600,000 tons while in 1920 the output was 2,900,000 tons. For the first four months, until the occupation of the district by the Bolsheviks the output was 1,200,000 tons, while for the remaining eight months (May—December) of the Bolshevik occupation the output amounted to 1,700,000 tons. The Bolsheviks did not even carry out their eight month's programme—viz, 2,400,000 tons. For the last four months (September—December) the average monthly output was 175,000 tons, whereas for the first four months of the year it maintained a level of 270,000 tons. January, 1921, showed a slight increase—i.e., 210,000 tons—but still this figure is below the estimated output for 1921—231,000 tons. The number of wells in January was 816, as against 775 in December, 835 in November, 986 in October, and 1,052 in September.

“The other branch of the industry,” says the journal in a later issue, “namely, boring, is still paralysed.” On January 1, 1921, 52 wells were being bored, whereas in November, 1920, there were 67, and in June 128. In January 51 *sazhens** were bored, which works out a little over the November result (38 *sazhens*), but is quite insignificant when compared with the programme, which provided for 17,000 *sazhens* being bored in 1921. “It should not be forgotten,” it is added,

“that a prolonged decline in production and the almost total cessation of boring increases the alarming flooding of the petroliferous strata, and has already brought the petroleum industry to the verge of ruin”.

The principal obstacle, it is stated, is the shortage of labour. All branches of the industry are suffering from it, but the shortage of pump-men is the most acute. Moreover, there are no workmen in the workshops which provide the boring appliances. Thus, at the end of November there were only 30 per cent, of the necessary number of turners at work and 23 per cent. of the smiths. This shortage of labour is explained by the exceedingly unfavourable food and housing conditions. The Soviet authorities cannot manage to provide the workers of this industry, which is so important to the Soviets, with sufficient food, footwear, and clothing. These are the general causes of the decline of Soviet industries, and their roots lie in the very organisation of Soviet economics, so that there is hardly any reason to expect—as this journal does, that there will be any improvement in the Baku petroleum industry. Meanwhile, Soviet industry is not affected by this decline in the output of petroleum, or, rather, the catastrophic petroleum shortage in Russia is caused, not by insufficient production in the Baku oilfields, but by the impossibility of exporting it from there. “In the current year,” says the journal “thanks to the old supplies in Baku, we have not felt the effects of the decline in petroleum production, but in 1922 there will be an abrupt change for the worse in the situation, unless boring and pumping operations are carried on far more energetically this year.”

Information as to the output of petroleum at Grozny is very scanty, but it also points to great stagnation. Moreover, here the shortage of labour

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Handan Han, Stamboul, Nos. 1, 2, 2bis, 3, 8, 13, 16.

Dépôt Havouzlou Han, Stamboul.

Telephone: Péra 1852,
St.: 1428.

IMPORT-EXPORT GENERAL MERCHANDISE

IMPORTER OF:

All kinds of Cotton & Woolen Goods, Drugs
& Chemicals. Hardware Goods, Combustibles.

EXPORTER OF:

Sheep Casings, Raw Furs, Gum Tragacanth,
Hazel Nuts, Mohair, Wool, Opium, Rose Oil,
Raw Silk, Raw Skins & in General all Pro-
ducts of Turkey, Caucasus, Russia & Persia.

≡ Exporter of PERSIAN CARPETS & RUGS. ≡

Established of old in Persia, with Stores
≡ at Teheran, Resht, Meshed & Tabriz. ≡

cannot be attributed to unfavourable food conditions, as the oilfields lie in the midst of a most fertile corn-producing district. The *Ekonomicheskaja Zhizn* gives the following information:—The output for 1921 was estimated at 1,900,000 tons. In January the output was 65,500 tons, or 40 per cent. of the estimated monthly output. As compared with the preceding months, the January output shows a certain increase. In November 50,800 tons of oil were raised, and in December 44,500 tons. Boring operations are, however, in a hopeless condition. In January the boring amounted to 42 *sazhens*, and in December to 49, whereas it had been estimated that the total annual boring would amount to 4,245 *sazhens*. As yet the stores of petroleum in Grozny are greater than the railways can transport, and perhaps here there is no danger of the supplies being exhausted, as the railways, in their present condition, cannot transport all the petroleum produced at Grozny.

Partial List of Periodicals Received at the Office of the Constantinople Chamber

Newspapers

Daily

New York Commercial
 New York Journal of Commerce
 Orient News—Constantinople
 Stamboul — »
 Le Bosphore— »
 Commercial News—Los Angeles,
 U.S.A.

Weekly

The Orient—Constantinople
 The Far Seas—Constantinople

Chamber of Commerce periodicals Constantinople

Monthly Trade Journal—British
 Revue Commerciale du Levant—
 French

La Rassegna Italiana—Italian
 Deltion—Greek

United States

The Nation's Business—Washington,
 D. C.
 The Monthly Bulletin,—New York
 News Bulletin—New Orleans
 Cincinnati—Cincinnati
 Los Angeles Bulletin—Los Angeles,
 Greater St. Louis—St. Louis,
 Commerce & Industry (Board of
 Trade) Philadelphia

Various

Anglo-American Trade—London
 Journal of Commerce—Northampton
 Monthly Journal—The Sudan
 Deltion—Saloniki
 Deltion—Athens

Trade Journals—Constantinople

Information d'Orient (Bi-monthly)
 Revue Commerciale d'Orient »
 Economiste d'Orient

Bank Bulletins

Guaranty Trust Company of New
 York
 American Express Company
 National City Bank of New York
 National Bank of Commerce,
 New York
 The American Exchange National
 Bank of New York
 Imperial Ottoman Bank
 Banca Italiana di Sconto
 Banque Marmorosh, Blank & Cie.

Trade Periodicals

Aerial Age
 America at Work
 American Exporter
 L'Amérique
 American Paint & Oil Dealer
 American Stationer & Office Outfit-
 ter
 Asia
 Bakers Weekly
 Chemical & Metallurgical Engineer-
 ing Review
 Conational Review
 Concrete

J. W. WHITTALL & Co., LTD.

Sanasar Han, Stamboul, Constantinople.

Telegraphic Address—"WHITTALL, STAMBOUL."

Telephone — STAMBUL No. 2700.

**Merchants, Bankers, Shipping and Insurance Agents,
Mine Owners and Dealers in Minerals.**

LLOYD'S AGENTS

AND

AGENTS FOR

ROYAL MAIL STEAM PACKET Co.

PACIFIC STEAM NAVIGATION Co.

The "MOSS" STEAMSHIP COMPANY, Ltd.

KHEDIVIAL MAIL LINE,

The ROYAL EXCHANGE ASSURANCE CORPORATION.

The PHOENIX ASSURANCE COMPANY, Ltd.

The LONDON SALVAGE ASSOCIATION.

The "COMITE d'ASSUREURS."

The OSAKA MARINE & FIRE INSURANCE COMPANY.

JAPANESE STEAMSHIP LINES, etc., etc., etc.

EXPORTERS of Malting Barley, Grains & Seeds,
Opium Mohair, Skins, Sheepswool, Nuts, Minerals,
Flax, Hemp, Roans, etc., etc.

IMPORTES of all commodities.

AGENCIES:

Sea of Marmara, Black Sea Turkish ports, and all over Asia Minor.

Credit Monthly
 Export News
 Export American Industries
 Exportateur Américain
 Farm Mechanics
 Fibre & Fabric
 Fur Trade Review
 International Trade Developer
 Investment News
 Lumber World Review
 Office Appliance Exporter
 Pacific Marine Review
 Paper Trade Journal
 The Rubber Industry
 Shoe & Leather Reporter
 Tobacco
 The Trans-Pacific
 Underwear & Hosiery Review
 Westinghouse International

Constantinople Market

Though there has been no definite relief of the commercial situation in the region during the month, there has been a slight increase of activity in transactions. The avenues of trade out from Constantinople are being thoroughly examined, and the conditions of trade in the Black Sea region more carefully analyzed for possible service. Russia has not responded readily to the occasional shipments to the various ports, but some shipments of shoes and cotton goods have reached destinations in territory bordering Rumania; Novorossisk, Odessa and Batum have also been receiving attention, the latter district presenting somewhat more favorable conditions.

The armies which are facing each other in Asia Minor continue to need supplies, and goods «en transit» at Constantinople find their way by various routes to these waiting lines. The spring spent in hostilities will have its reaction in more acute

needs later both of food stuffs and manufactured articles.

Rumania and Bulgaria continue imports on a fair scale. The Bulgarian consortium has instituted in Constantinople a systematic canvas of the Constantinople market especially for the sale of grain and flour.

During the month shipments of Servian beef have reached the Constantinople market.

IMPORTS

FLOUR. There has been a decline in the price of straights on account of continued arrivals of same especially from stock at Alexandria, and especially because bread is now sold on the basis of flour of Egyptian stock, which has been cheaper than the direct imported fresh stock from America. (1st quality bread sells at 11.75 piasters per kilo, about 4 cents per pound).

However lower grades have a strong demand.

R. & O. HIRZEL

FORMERLY

HAMMER & HIRZEL

Swiss Firm

ESTABLISHED 1868.

Cable Address:
"HIRZEL", CONSTANTINOPLE

EXPORT:

Turkish Otto of Roses,
 Opium, Gum tragacanth, Seeds.
 Kernels, Hemp, etc.

IMPORT:

American Oleo Oil, Cotton Seed
 Oil, Leather, etc.

CONSTANTINOPLE, TURKEY

During the latter week of May there was no arrival from Alexandria; about 2,000 are expected; this flour has a nominal quotation of 3% per ton, o. i. r.

Price quoted from America have advanced on low grades; Arlington was quoted at \$6.75 and Durum \$8.00 per 100 kilos, c. i. f. Constantinople. There is a decline in straights; Gold Medal last quoted at \$10.75;

Prices on local market:

| | |
|-----------------|-------------------------|
| | (per sack of 63½ kilos) |
| Gold Medal | Ltq. 9.20 |
| Nelson, | » 9.10 |
| Martisco, | » 8.75 |
| Aronco, | » 8.50 |
| Durum, | » 7.50 |
| Arlington, | » 6.75 |
| Durm, 2d clear, | » 6.00 |

The steamer "Hog Island" reached port on the 31st with 25,000 sacks. Arrivals for the last fortnight from America, about 80,000 sacks.

SUGAR. Arrivals for May, 280 cars or 2800 tons; of this, 170 cars from Holland, 50 from Port Said, and 60 from New York. Shipments taken up by Rumania, Black Sea districts and Constantinople.

Prices were lowest at mid-May and rose again slightly above quotations the first of the month, and at end stood as follows:

| | |
|------------------|-----------------|
| | Customs unpaid, |
| Granulated, Ltq. | 43 per ton |
| Loaf, | » 54 » » |

Customs paid,

| | |
|------------------|--------------------|
| Granulated, Ltq. | 32.50 per 100 kil. |
| Loaf, | » 39.50 » » » |

COFFEE. On May 5th, shipment of Rio from Amsterdam, 625 sacks, and on 20 another cargo, part Rio, 250 sacks.

Prices declined to the lowest at mid-May and have risen steadily since to the following quotations:

Customs unpaid,

| | |
|---------------|------------------|
| Ordinary, | pias. 22 per oke |
| Rio, I, | » 38 » » |
| 1920, medium, | » 74 » » |

Customs paid,

| | |
|--------------|------------------|
| Ordinary, | pias. 42 per oke |
| Rio, I, | » 55 » » |
| 1920, medium | » 92 » » |

OLEO ARGARINE (Oleo).

Demand stronger and prices fair
HIDES & SKINS.

| | |
|------------------------|-------------|
| Goat skins, per piece, | 60-65 pias. |
| Cattle, per oke, | 15-17 » |
| Buffalo, » » | 18-20 » |

Postal Rates—

Constantinople

Beginning with June 1st the British and French postoffices at Constantinople increased the letter charge for foreign mail to three and one half pence and seventy-five centimes, respectively, an amount a little less than six cents for the ordinary international letter service.

KEUN, LAVINO AND COMPANY, SMYRNA

Merchants. Steamship and Insurance Agents.

GENERAL AGENTS IN THE LEVANT FOR:

The United American Lines, Inc., of NEW YORK

The Alliance Assurance Co., Ltd., of LONDON

(Fire and Life)

SPECIALTIES: Emery Stone, Chrome Ore, Opium, Wool, Olive Oil and Soap, Nut Galls, Licorice Root, Gum., etc.

LARGE EXPORTERS TO THE UNITED STATES.

PERSONALIA

Mr. J. W. Frothingham, of New York, made a brief stay in Constantinople the first of the month. Mr. Frothingham is a trustee of Constantinople College for Women. Since the war he has rendered large assistance to Serbian Relief and gave two years of personal supervision of the work in that country.

Henry Mason Day, president of the American Foreign Trade Corporation, has come to the Near East from America on a trip of inspection of the branches of the corporation.

Messrs. J. and W. Haak, European managers of the American International Lines, were in Constantinople the latter part of May, where they established an agency of the company with Messrs. Wm. H. Muller & Co.

The New York office of the company is in the Woolworth Building. Messrs. Haak promise that this American company will do all in its power to render to all passengers and shippers and consignee of cargo first class service.

Edwin G. Booth, president of the American Black Sea Steamship Corporation, and one of the Chamber, is in London in conference on plans to develop further the direct steamship service of the corporation between America and the Near East.

Randolph R. Nickerson, Representative of the Robert Dollar Steamship Company, was in Constantinople the latter part of May to investigate arrangements for receiving at the port one of the Dollar boats on its round-the-world trip, which is one of the regular services of the company.

| | | | | | | | | | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|--|--|--|
|  | | | | | | | | | | | |
| HOTELS | | | | | | | | | | | |
| M. TOKATLIAN | | | | | | | | | | | |
| RESTAURANT—TEA-ROOM | | | | | | | | | | | |
| PATISSERIE & CONFISERIE | | | | | | | | | | | |
|   PÉRA   | | | | | | | | | | | |
| SAISON D'ÉTÉ | | | | | | | | | | | |
| THÉRAPIA—BOSPHORE | | | | | | | | | | | |
|  | | | | | | | | | | | |

Trade of Greece in vegetable oils and vegetable-oil Material.

(Bureau of Foreign and Domestic Commerce.)

The following statement gives statistic on the imports and exports of vegetable oils and vegetable-oil material by Greece during the years 1916, 1917, and 1918. Owing to fluctuations in the exchange rate during recent years, the values have not been converted. The drachma at par of exchange equals 19.3 cents.

| | Quantity. | Value. | | Quantity. | Value. |
|----------------------------------------------------------------------------------------------------------|----------------|-----------------|------------------------------------------------------------------------------|----------------|-----------------|
| Vegetable oils: | | | Vegetable oils— | | |
| Edible oils in bottles or other receptacles, barrels, leather bottles and the like excepted— | | | Continued. Fixed oils, almond and cod-liver oil— | | |
| Imports— | <i>Pounds.</i> | <i>Drachmas</i> | Imports— | <i>Pounds.</i> | <i>Drachmas</i> |
| 1916..... | 5,917 | 5,237 | 1916..... | 17,033 | 102,425 |
| 1917..... | 16,447 | 14,544 | 1917..... | 14,867 | 89,403 |
| 1918..... | 37,964 | 60,430 | 1918..... | 60,885 | 245,370 |
| Linseed oil, boiled— | | | Olive kernel oil— | | |
| Imports— | | | Exports— | | |
| 1916..... | 508,688 | 269,908 | 1916..... | 1,953,533 | 691,027 |
| 1917..... | 126,797 | 67,277 | 1917..... | 713,218 | 252,288 |
| 1918..... | 157,484 | 612,777 | 1918..... | 357,180 | 252,692 |
| Olive oil— | | | Vegetable oil material: | | |
| Imports— | | | Olive kernels and all other oleaginous substances for the extraction of oil— | | |
| 1916..... | 21,058 | 8,939 | Imports— | | |
| 1917..... | 50,038 | 21,240 | 1916..... | 1,071,622 | 56,860 |
| 1918..... | 1,088 | 1,348 | 1917..... | 306,899 | 16,184 |
| Exports— | | | 1918..... | 1,573,454 | 111,316 |
| 1916..... | 6,699,159 | 5,213,353 | Olive kernels— | | |
| 1917..... | 11,473,100 | 8,928,482 | Exports— | | |
| 1918..... | 3,360,042 | 4,754,216 | 1917..... | 16,414 | 5,806 |
| Various oils, edible or not (with the exception of mineral, empyreumatic, aromatic, and medicinal oils)— | | | 1918..... | 145,672 | 7,729 |
| Imports— | | | Linseed— | | |
| 1916..... | 1,484,618 | 838,071 | Imports— | | |
| 1917..... | 107,135 | 75,794 | 1916..... | 759,753 | 318,499 |
| 1918..... | 126,344 | 156,422 | 1917..... | 537,879 | 228,318 |
| Castor oil— | | | 1918..... | 30,447 | 35,541 |
| Imports— | | | Sesame seeds— | | |
| 1916..... | 130,746 | 360,000 | Imports— | | |
| 1917..... | 53,119 | 469,750 | 1916..... | 2,012,069 | 854,080 |
| 1918..... | 70,237 | 1,739,150 | 1917..... | 766,804 | 325,491 |
| | | | 1918..... | 912,516 | 1,178,169 |
| | | | Oleaginous seeds— | | |
| | | | Imports— | | |
| | | | 1916..... | 647,604 | 437,447 |
| | | | 1917..... | 668,046 | 141,785 |
| | | | 1918..... | 876,480 | 682,085 |

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CLASSIFIED LIST OF MEMBERS

American Chamber of Commerce for the Levant

(INCORPORATED)

(PLEASE REPORT ANY INACCURACIES TO THE SECRETARY)

Advertising Agencies

Société de Publicité, Hoffer, Samanon & Houli, Stamb. Constantinople.

Agricultural Implements & Machinery

| | |
|----------------------------------------------------------------------|--------------------------|
| Avedikian Frères, Importers | Smyrna, Turkey. |
| Balit, Charles, & Co., Imp. | Aleppo, Syria. |
| Balladur, Paul J., Importer, P. O. Box No 161 . . . | Smyrna, Turkey. |
| Cornfield & Goldstein, Imp., Stamboul | Constantinople. |
| Debbas, Jean, Importer | Tarsus, Turkey. |
| Dizengoff, M., Importer | Jaffa, Palestine. |
| Edwards & Sons., Imp., Gulbenkian Han, Stamboul. | Constantinople. |
| Farquhar, A. B., & Co., Exporters | New York. |
| General Motors Export Co. 120 West 42d St. | New York. |
| General Motors Export Co., Botter Appt., Pera . . . | Constantinople. |
| Hindié, Elias, Importer | Aleppo, Syria. |
| International Harvester Co., Exporters | Chicago, U.S.A. |
| "Labor" Societa Anonima de Comert si Industrie. | Bucarest, Roumania. |
| Laughton, C., & Co., Importers. | Constantinople. |
| Levant Iron & Machinery Co., Ltd., Galata. | » |
| Lorey, Guillermo, Import. Djemaat Han, Rue Havra | Constantinople. |
| Loutfalla, Georges, Importer | Adana, Turkey. |
| Lykiardopoulos, A., Fils, Importers. | Mersina, » |
| Near East Commercial Co., Minerva Han, 20, Gal. . . | Constantinople. |
| Nergararian, H. G., Importer | Varna, Bulgaria. |
| Nergararian, H., Importer | Constantinople. |
| Nowill, Sidney, & Co., Importers, Kevork Bey Han | » |
| Selian, R. B., Importer | Mersina, Turkey. |
| Schmidt, Jan C. C., Imp., Djemaat Han, Rue Havra. | Constantinople. |
| Shabandar, Mahmoud, Imp., | Bagdad, Mesopotamia. |
| Socié'è Suisse de Commerce pour la Syrie | Aleppo, Beirut, Syria. |
| Soussa, Ibrahim, & Co., Imp., Bedjidian Han, Galata. | Constantinople. |
| Standard Commercial Export & Finance Corp. 120 Broadway | New York. |
| South Bend Chilled Plow Co., Exporters | South Bend, Ind., U S.A. |
| Whitman Agriculture Co., Exporters | St. Louis, Mo., U.S.A. |

Alcohol

| | |
|------------------------------------------------------------------------------------------------------------------------|-------------------|
| Sharilaou, Epam, Exporter, Pesmazoglou Building | Athens, Greece. |
| Hellenique Wine & Spirit Co, Exporters | » » |
| Kabbaz, P. A., & Co. Importers | Aleppo, Syria. |
| Levant Trade Bureau, Agcs. Transoceanit Commercial Corp. of N. Y., (U. S. Food Products) Sinasson Han, No. 2 | Constantinople. |
| Levy, Marco, & Fils, Import. & Export. Galata | Constantinople. |
| Molho, Isaac, Importer | Saloniki, Greece. |
| Voss Alcohol Export Corporation | New York. |

Almonds

| | |
|--------------------------------------|-----------------|
| Mégarbané, G. H., Exporter | Aintab, Turkey. |
|--------------------------------------|-----------------|

Aniline Colors

| | |
|------------------------------------------------------------------------------------|-----------------------------|
| American Aniline Products, Inc., 80 Fifth Avenue, Dwek Cousins, Importers. | New York. Aleppo, Syria. |
|------------------------------------------------------------------------------------|-----------------------------|

Antiquities

| | |
|--------------------------------------------------------|------------------|
| Haïm, S., Musée Oriental, Kabristan 14, Péra | Constantinople. |
| Panayotoglou, Avraam V., Exporter, Serai Emir. | Teheran, Persia. |

Army Materials

| | |
|--------------------------------------------------------|-----------------|
| Schapira, J. M., Importer, 21 Colocotroni Str. | Athens, Greece. |
|--------------------------------------------------------|-----------------|

Arsenal Machinery

| | |
|---------------------------------------------------|-----------|
| Niles-Bement-Pond Company, 111 Broadway | New York. |
|---------------------------------------------------|-----------|

Attorneys-at-Law

| | |
|------------------------------------------------------------|------------------|
| Barsamian, Dicran B., 65-68 Bahktiar Han, Galata | Constantinople. |
| Shadarovian, Djemil, | Aleppo, Syria. |
| Gulmezian, L., Merkez Rihtim Han | Constantinople. |
| National Credit Corporation, Title & Trust Bldg | Chicago, U.S.A. |
| Vassileff, Grigor | Sofia, Bulgaria. |

Automobiles

| | |
|--------------------------------------------------------------------------------|-----------------------------|
| American Foreign Trade Corporation | Alexandria, Constantinople. |
| Avigdor, N. S., Messadet Han, Sirkedji | Constantinople. |
| Baladur, Chas. P., Importer, P. O. Box No. 161. | Smyrna, Turkey. |
| Brown, Welles & Co., Gumushlu Han, 2d, Gal. | Constantinople. |
| Demaras Bros., Importer, 4 Philellinou Street | Athens, Greece. |
| General Motors Export Co. | Constantinople. |
| General Motors Export Co., 120 West 42d St. | New York. |
| Hadkinson, Arsan, & Co. Imp. | Aleppo, Syria. |
| Keller, E. Theodor, | Athens, Greece. |
| Lorey, Guillermo, Imp., Djemaat Han, Rue Havra | Constantinople. |
| Schmidt, Jan C. C., Imp., Djemaat Han, Rue Havra. | » |
| Standard Commercial Export & Finance Corporation Maeri Han, Galata. | » |
| Studebaker Corporation, The, Mfrs. & Exporters. | South Bend, Ind., U.S.A. |
| Vrioni, Pan. D., Importer, 4 Dephes Street | Athens, Greece. |
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, Tex., U.S.A. |
| Shabandar, Mahmoud, Imp., | Bagdad, Mesopotamia. |

Bakers' & Confectioners' Supplies.

Jaburg Bros., 1 & 3 Worth St New York.
 United Confectioners' Supply Co., 561 Greenwich St. » »

Banks and Bankers

American Express Co., 17 Piazza Nunziata Genoa, Italy
 American Express Co., 65 Broadway New York.
 Asfar & Co., Bagdad, Mesopotamia.
 Assayas & Co., Jossifidi Han, St. Constantinople.
 Athanassiades, Bodossaki, Hovaghimian Han 2, Gal. »
 Banca Commerciale Italiana »
 Banca Marmorosch, Blank & Co., 31 Broadway . . . New York.
 Banca Romana, Société Anonyme Braila, Roumania.
 Banca Romana, Palais de la "Generala" » »
 Bank of Yugoslavia, 25 Broadway New York.
 Banque d'Athènes. Constantinople.
 » » Athens, Greece.
 » » Saloniki, Greece.
 » » Smyrna, Turkey
 Banque Commerciale de Palestine Jerusalem, Palestine.
 Banque Générale de Commerce et de Crédit, Stamb. Constantinople.
 Banque Impériale Ottomane »
 Banque Impériale Ottomane, 7 rue Mayerbeer Paris.
 Banque d'Orient, Sophoclès Street Athens, Greece.
 Banque de Pirée Piraeus, Greece.
 Banque Populaire Athens, Greece.
 Banque de Salonique. Constantinople.
 Bulgaro-American Bank. Sofia, Bulgaria.
 Capayannides, G. Trebizond, Turkey.
 Catafago, Alexander, Manager of the Banco di Roma Aleppo, Syria.
 Chamarakis, E. D. Rethymno, Crete, Greece.
 Commercial Bank of Greece Athens, Greece.
 Cook, Thos., & Son, 245 Broadway New York.
 Corneille & Co. Aleppo, Syria.
 Dagher, Bustros, & Co., Beirut, »
 Demaras Brothers. Athens, Greece.
 Eliasco Fils, Havouzlou Han, 4 Sultan Hamam . . . Constantinople.
 Eliasco, J. C., c/o Bank of Athens Athens, Greece.
 Equitable Trust Co., 33 Wall St. New York.
 Fattal Khalil & Fils, Damascus, Syria.
 Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb. . . Constantinople.
 Great Lakes Trust Co., 110 S. Dearborn St. Chicago, Ill., U. S. A.
 Guaranty Trust Company of New York Constantinople.
 » » » » » » New York.
 Irving National Bank, 233 Broadway New York.
 Lévy, Juda Gabriel Janina, Greece.
 Mitrani, Semtov, Banker, Sigorta Han Galata, . . . Constantinople.
 National Bank of Greece. Athens, Greece.
 Nicolaides, Louis, c/o Banque d'Orient » »
 Patrikios, A. S., & Fils, 12 Omer Abed Han Galata, . Constantinople.
 Phostiropoulo Frères Trebizond, Turkey.

| | |
|------------------------------------------|--------------------|
| Photiades, Theodore, 82 Wall St. | New York |
| Sabbag & Fils | Beirut, Syria. |
| Théophylactos & Léontidès. | Trebizond, Turkey. |

Barley and other Cereals

| | |
|------------------------------------------|-----------------|
| Barff, P. G., & Co., Importers | Smyrna, Turkey. |
|------------------------------------------|-----------------|

Beds

| | |
|----------------------------------------------|-----------------------|
| The Simmons Company, Manufacturers | Kenosha, Wis., U.S.A. |
|----------------------------------------------|-----------------------|

Beer

| | |
|-----------------------------------------|----------------|
| Audi, S., & Frères, Importers | Beirut, Syria. |
|-----------------------------------------|----------------|

Belting

| | |
|----------------------------------------------------|-----------------|
| Balcan America Imp Exp Anadol Han, 32, 33, Stamb. | Constantinople. |
| Laughton, C., & Co., Imp., 42 Perchembé Bazar. . . | » |

Bicycles & Sundries

| | |
|------------------------|-----------|
| Emblem Mfg Co. | New York. |
|------------------------|-----------|

Blowing

| | |
|------------------------------------------------------|----------------------|
| Southwark Foundry & Machine Co., Wash. Av. & 5th St. | Philadelphia, U.S.A. |
|------------------------------------------------------|----------------------|

Boots and Shoes

| | |
|------------------------------------------------------|-------------------------|
| Abdeni, G. G., & Co., Imp. | Aleppo, Bagdad, Turkey. |
| Baker, G. & A., Ltd., Imp., Gde. Rue de Pera. . . . | Constantinople. |
| Balkan-American Trading Co. 110 West 34 th. st. . . | New York. |
| Brown Shoe Co., Inc., Mfrs. & Exp., 1018 Wash. Av. | St. Louis, Mo., U.S.A. |
| Cornfield & Goldstein, Imp., 37 Topalian Han, Stamb. | Constantinople. |
| Daoud & Abdo, Importers | Beirut, Syria. |
| Elkiatib, Abbas, Imp., Elkiatib Han. | Constantinople. |
| Elkiatib, Salim, Importer, Elkiatib Han | » |
| Fulias & Company, Imp., Abid Han, Gal. | Constantinople. |
| Lane, Reggio & Co., Inc. | Smyrna, Turkey. |
| Lascaris, Michel, Importer, Emin Bey Han 19, St. . . | Constantinople. |
| Mayer, A., & Co., Galata. | » |
| Molho Frères, Importers | Saloniki, Greece. |
| Orosdi-Back, Etablissements, Importers | Constantinople. |
| Salviche, Moïse, Imp., Tophané, Rue Tabachané. . . . | » |
| Skender, Krikor, Exporters. | Bagdad, Turkey. |
| Tambakis, E. C., Importer. | Smyrna, Turkey. |
| Tchilinguirian, G., Imp., 42/3 Turkia Han, Stamb. | Constantinople. |

Butter

| | |
|------------------------------------------------------|-------------------|
| Djenandji, Michel & Mansour, Exp. | Aleppo, Syria. |
| Georgiades Bros., & Co., Exporters. | Saloniki, Greece. |
| Near East Commercial Co., Minerva Han, 29, Gal. . . | Constantinople. |
| Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . . | » |

Builders & Naval Contractors

| | |
|---------------------------------------------------|-----------------|
| The British Slip-way and Repairing Yard, Djibaly. | Constantinople. |
|---------------------------------------------------|-----------------|

Canary Seed

| | |
|------------------------------------------------------|-----------------|
| Levant Products Trading Co., Imp., 38-40 W. 32nd St. | New York. |
| Stock & Mountain, Phillipidès Han, Stamboul | Constantinople. |

Candles

Errera, Isaac G., Importer Saloniki, Greece.

Carpenters

Psalty, Geo. J., Rue Cabristan, Péra Constantinople.

Carpets and Rugs

Chasseaud, F. W., Exporter, Agopian Han, Galata . . . Constantinople.
 Dwek Cousins, Exporters Aleppo, Syria
 Griffitt, W., & Company, Manufacturers Smyrna, Turkey.
 Gulbenkian Bros. & Co., Exp. Gulbenkian Han. . . Constantinople.
 Haïm, S., Musée Oriental, Kabristan 14, Péra. . . »
 Hirschcowitz & Gracial, Stamboul Constantinople.
 Kaftanizadé Frères & Cie, Mader Han 7/10, Galata.. Constantinople.
 Karadagli, A. C., Exporter, Djéferié Han, Stamb. . . »
 Levi, Marco, & Fils, Ladjivert Camondo Han Galata »
 Mazlumian Frères, Exprs., Biraderler Han, Stamboul »
 Merica, Th., Exp., Taptas Han, Galata. »
 Oriental Carpet Manufacturers, Exporters. Smyrna, Turkey.
 Oriental Carpet Manufacturers, Exporters. Constantinople.
 Panayotoglou, Avraam V., Exporter, Serai-Emir. . . Teheran, Persia.
 Roditi, A., Exporter, Turkia Han 9/10, Stamboul. . Constantinople.
 Sadullah, Levy, & Mandil, Exprs., Stamboul. »
 Salem, Alexandre, & Frères, Exp. Aleppo, Syria.
 Telfeyan, S., & Co., Exprs., Germania Han. . . . Constantinople.
 Vayanos Frères, Manufacturers & Exporters, Konia, Turkey.
 Yoanidès, Spiro P., Maison Louvre, Péra. Constantinople.

Carriages, Vehicles, etc.

Birch, James A., Exporter Burlington, N. V., U.S.A.
 Devlin Mfg. Co., (Carriages, Hardware). Philadelphia, U.S.A.
 Studebaker Corporation, The, Exporters. South Bend, Ind., U.S.A.

Charters

Basiotti, Chr. R., Marine Han, Galata Constantinople.
 British Slip-way & Repairing Yard, Djibaly.. . . . »
 Export S. S. Corporation, Omer Abid Han, Gal, . . . »
 Inselberg, L., & Fils, Cité Phaliro 6-8, Gal.. . . . »
 Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han »
 Metaxa, Zissi N., & Son, Merkez Richtim Han Galata »

Cheese

Georgiades Bros., & Co, Exporters. Saloniki, Greece.

Chemicals

American Aniline Products, Inc., 80 Fifth Avenue. New York.
 Meridional Trading Co., 20 Broad Str. »

Chirurgical Instruments

Faraggi, Maurice, Importer, 295 Grand'Rue de Péra. Constantinople.

Cigarettes

Tobacco Products Corporation, 1790 Broadway. . . New York.

Cigarette Paper

Schild, P., Importer, Xantopoulos Han Stam. . . . Constantinople.

Cinematographic Films.

| | |
|---------------------------------------------------|-----------------|
| Mac Namara & Co. Arslan Han, Galata | Constantinople. |
| Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68 | » |

Clocks and Watches

| | |
|--------------------------------------------------|-----------------|
| Gross Frères, Handan Han 9-10, Stamboul. | Constantinople. |
| Orosdi-Back, Etablissements, Importers | » |
| Montgomery Ward & Co., Exporters | Chicago, U.S.A. |

Clothing (Ready Made)

| | |
|----------------------------------------------------|-----------------|
| Mayer, A., & Co., Galata. | Constantinople. |
| Orosdi-Back, Etablissements | Aleppo, Syria. |
| Schoucair & Kassis, Importers | Beirut, » |
| Snellenburg Clothing Co., Exp., Broadway | Philadelphia. |

Coal

| | |
|--------------------------------------------------------|-------------------|
| Basiotti, Chr. R., Marine Han, Galata | » |
| Cauchi Fratelli, Importers | Saloniki, Greece. |
| Crussachi, J. M., Imp., 56 rue du Stade | Athens » |
| Drossos, A. J., & Co., Importers, Ada Han, Galata.. | Constantinople. |
| Giraud, O., Hudavendighiar Han, Gal. | » |
| Foscolo Mango & Co., Ltd., Imp., Hovaghimian Han | » |
| "Intercontinentale", Seir Séfain Han, Galata | » |
| Levant Trade Bureau, Sinasson Han, 2, Galata. | » |
| Molho, Frères, Importer | Saloniki, Greece. |
| Pharaon, R., & Fils, Importers. | Beirut, Syria. |
| Reppen. Theo., Importer, Arabian Han | Constantinople. |
| Rizopoulos, C., Rue des Quais No. 46, Galata | » |
| Tagaris, T. P., Merkez Richtim Han, Gal. | » |
| Theodoridi & Co, Importers | Braïla, Roumania. |

Collections

| | |
|-----------------------------------------------------------|-----------------|
| National Credit Corporation, Title & Trust Bldg | Chicago, U.S.A. |
|-----------------------------------------------------------|-----------------|

Commercial Reports

| | |
|-----------------------------------------------------------|-----------------|
| National Credit Corporation, Title & Trust Bldg | Chicago, U.S.A. |
|-----------------------------------------------------------|-----------------|

Commercial Representatives

| | |
|-------------------------------------------------------|-------------------|
| Apostolos & Co., Toutoun Gumruk, Stamboul. | Constantinople. |
| Citterich, V. & D. | Saloniki, Greece. |
| Giraud, O., Hudavendighiar Han, Gal.. | Constantinople. |
| Papazian, L. Duz P., Topalian Han 43, Stamb.. | » |
| Picciotto, Hillel, & Co.. | Aleppo, Syria. |
| Muller, Eftihidis & Co., Kutchuk Millet Han, Stam.. | Constantinople. |
| Morphy, W., & Son—Crowe & Stevens | Patras, Greece. |

Concrete and Cement

| | |
|---------------------------------|-------------------|
| Molho Frères, Importer. | Saloniki, Greece. |
|---------------------------------|-------------------|

Concrete Reinforcements

| | |
|--------------------------------------------------|-----------|
| General Fireproofing Co., 395 Broadway | New York. |
|--------------------------------------------------|-----------|

Constructors and Contractors

| | |
|-----------------------------------------------------------|-------------------------|
| American International Corp. 120 Broadway | New York. |
| British Slip-way and Repairing Yard., Djibaly. | Constantinople. |
| Drossos, A. J., & Co., Esky Yomr. Ada Han 15 Gal. | » |
| Kassim-El-Khedery. | Bagdad, Mesopotamia. |
| Lockwood, Greene & Co., 60 Federal St. | Boston, Mass., U. S. A. |
| Tompkins, V. D., Standard Oil Co., Merk. Rich. H. | Constantinople. |

Commission Agents.—See General Importers and Exporters

| | |
|-------------------------------------------------------------|----------------------|
| Afimus & Hacho. | Beirut, Syria. |
| Aftalion, S. B., P. O. Box, No 57 | Rustchouk, Bulgaria. |
| Akras Frères, | Aleppo, Syria. |
| Arditti, S., 1, rue des Banques | Saloniki, Greece. |
| Assayas & Co., Jossifidis Han, Stamb. | Constantinople. |
| Athanassiades, Bodossaki, Hovaghimian Han 2, Gal. | » |
| Balekdjian, V. Brothers, Kutchuk Kenadjian Han, St. | » |
| Barff, P. G., & Co. | Smyrna, Turkey |
| Beruhel, Jacques, Bassiret Han, Stamb. | Constantinople. |
| Beylerian, H., 21, Hudavendighiar Han Galata | » |
| Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stam. | » |
| Cornfield & Goldstein, 37 Topalian Han, Stam. | » |
| Danon & Semack, Medina Han Stam. | » |
| Dielmann, G., Messadet Han 12, Stamboul | » |
| Fresco, Marco N., Dikranian Han, 47, Stamboul | » |
| Gabellon, Jean Jacques, Messadet Han, 20, 21. Stam. | » |
| Galani, John A., Merkez Richtim Han, Galata | » |
| Giraud, O., Hudavendighiar Han, Galata. | Constantinople. |
| Hänni, E., Matheo Han 21, Stamboul | » |
| Homere, E., & Co. | Smyrna, Turkey. |
| Karnig, Fils de Agop. Aslan Han, Galata. | Constantinople. |
| La Fontaine, Edward, & Sons, N° 1 Alla'emdji Han. | Constantinople. |
| Medina, Aug. de, Hazzopoulo Han 43/43 Stamb. | » |
| Metaxa, Zissi N., & Son, Merkez Rihtim Han Gal. | » |
| Muhurdarovic, Vefa, Anadolou Han 30, Stamboul | » |
| Nicolaidis, Politis & Co., 88 Od. Philonos. | Piraeus, Greece. |
| Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul | Constantinople. |
| Paspati Bros. & Co., 33 rue du Stade | Athens, Greece. |
| Pauer, E. C., & Co., Erzeroum Han, 21-22, Stam. | Constantinople. |
| Salviche, Moïse, Tophané, Rue Tabachané, Galata | » |
| Sangursky & Cie., Galata, Moumhané, Couteaux H. 2 | » |
| Schmidt, Jan C. C., Djemaat Han, Rue Havra | » |
| Soussa, Ibrahim, & Co., Bereket Han, Gal. | » |
| Theodoridi & Co. | Braila, Roumania. |
| Varterian, Nazareth, Kaissari Han 20. Stam. | Constantinople. |
| Vesco, G. & G., Moumhané, Galata | » |
| Zellich, Henri, & Co., 21, Rue Mahmoudié, Galata | » |

Compasses

| | |
|----------------------------------------|-------------------------|
| Taylor Instrument Cos. Manfrs. | Rochester, N.Y., U.S.A. |
|----------------------------------------|-------------------------|

Copper

| | |
|----------------------------------|----------------|
| Chammah, Siahou Y., Imp. | Aleppo, Syria. |
|----------------------------------|----------------|

| | |
|-----------------------------------------------------|-------------------|
| Juda & Salmona, Importers | Saloniki, Greece. |
| Marcopoli, Joseph, Importers | Aleppo, Syria. |
| Navaro, Isaac J., Importer | Saloniki, Greece. |
| Obégi, Charles, & Co., Importers | Aintab, Syria. |
| Phelps, Dodge Co., Exporters, 99 John Str | New York. |
| Wardé, I. & A., & Co., Importers | Beirut, Syria. |

Cotton

| | |
|-------------------------------------------------------|-----------------------|
| Aftalion, S. B., Importer, P. O. Box, No 57 | Roustchouk, Bulgaria. |
| Brazzafolli, Max, Exporter | Mersina, Turkey. |
| Debbas, Jean, Exporter | Tarsus, » |
| Lykiardopoulos, A., Fils, Exporter | Mersina, » |
| McFadden, Geo. H., & Bro., Exp. 25 Broad St. | New-York. |
| Obégi, Charles, & Co., Exporters | Aintab, Syria. |
| Simeonoglou, Aristides, Exporter. | Adana, Turkey. |
| Wardé, I. & A., & Co., Exporters. | Beirut, Syria. |

Cotton Goods

| | |
|---------------------------------------------------------------|------------------------|
| Abdeni, G. G., & Co. | Bagdad, Mesopotamia. |
| Aftalion, S. B., Importer, P. O. Box, No 57. | Roustchouk, Bulgaria. |
| American Foreign Trade Corporation | Alexandria, Egypt. |
| Amory, Browne & Co., 62 Worth Street | New York. |
| Audi, B., & Co., Importers. | Beirut, Syria. |
| Avedikian Frères, Importers | Smyrna, Turkey. |
| Balkan American Trading Co., 110 W. 34st. | New York. |
| Baltazzi, Theo. S., Importer | Smyrna, Turkey. |
| Bear Mill Mfg. Co., 120 Franklin St. | New York. |
| Bozadjian, Mihran, Importer | Adana, Turkey. |
| Chasseaud, F. W., Importer, Agopian Han, Galata | Constantinople. |
| Commercial Union of America, 23 Beaver St. | New York |
| Cornfield et Goldstein, Imp., 37 Topalian Han, Stamb. | Constantinople. |
| Coussa, Armand, Imp. | Aleppo, Syria. |
| DuPont DeNemours Export Co., 120 Broadway | New York |
| Dwek, Joseph E. F., Importers | Aleppo, Syria. |
| Elkiatib, Abbas, Imp. Elkiatib Han. | Constantinople. |
| Elkiatib, Salim, Importer, Elkiatib Han | » |
| Elisha Nessim, Importers | Bagdad, Mesopotamia. |
| Errera, Fils de G. A., & Co., Ltd., Importers. | Saloniki, Greece. |
| Féradian, K., Importer, Dilsizzadé Han, No. 17-19 | Constantinople. |
| Florentin, Saporta & Serrero | Saloniki, Greece. |
| Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb. | Constantinople. |
| Fruchter, Frati | Galatz, Rumania. |
| Gastun, A., & Co., Inc., Exp., 48 Stone St. | New York. |
| Griswold & Brusick, Imp. | Constantinople-Smyrna. |
| Haddad, Elias And., Importer | Beirut, Syria. |
| Haldéopoulo, N. P., Importer | Trebizond, Turkey. |
| Hirzel, R. & O., Importers, Buyuk Yéni Han. | Constantinople. |
| Hänni, E., Imp., Matheo Han 21, Stamboul | » |
| Hassid, A. M., & Co., Importers | Saloniki, Greece |
| Hassid, Joseph Abr., & Co., Importer | » » |
| Hindié, Elias, Importer | Aleppo, Syria. |
| Hochstrasser & Co., Importers | Trebizond, Turkey. |

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|----------------------------------------------------------------------------|------------------------|
| Hochstrasser & Co., Importers | Samsoun, Turkey. |
| Jahiel, Isaak J., Importer. | Saloniki, Greece. |
| Juda & Salmona, Importers. | » » |
| Kahn Frères, Importer, Astartjian Han St. | Constantinople. |
| Knapp, Herbert, Imp. | Arabkir, Turkey. |
| Lascaris, Michel, Imp., Emin Bey Han 19, St. | Constantinople. |
| Lebet Frères & Cie., Imp. Basmadjian Han, St. | » |
| MacAndrews & Forbes Co., Imp. | Bagdad, Mesopotamia. |
| Mac Andrews & Forbes Co., Exp., 200 5th. Ave | New York. |
| Mac Namara & Co. Arslan Han, Galata | Constantinople. |
| Manachy, Lorenzo Y., Importer | Aleppo, Syria. |
| Marcantonakis & Manoussakis. | Candia, Crete, Greece. |
| Manuelian, H., & Co., Importers | Mersina, Turkey. |
| McFadden, Geo. H., & Bros., Exporters, 25 Broad St. | New-York. |
| Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St. | Constantinople. |
| Mesopotamia & Persia Corp., Ltd. | Bagdad, Mesopotamia. |
| Minot, Hooper & Co. 11 Thomas St. | New York |
| Morpurgo, Moïse, Importer. | Saloniki, Greece. |
| Mouradian, Kevork, Importer, Stamboul | Constantinople. |
| Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb. | Constantinoole. |
| Orosdi-Back, Etablissements, Importers | » |
| Panayotoglou, Avraam V., Importer, Serai-Emir. | Teheran, Persia. |
| Peristiany, J. Th., & Frères, Importers | Alexandretta, Syria. |
| Philippou, A., Importer | Janina, Greece. |
| Photiades, Th., Exp., 38 w. 32d Str. | New York |
| Picciotto, Hillel, & Co, Importers | Aleppo, Syria. |
| Prodromides, K. | Mersina, Turkey. |
| Salloum, Helou & Co., Importers | Beirut, Syria. |
| Sarantis Bros., Abid Han Gal. | Constantinople. |
| Sasoon, David, & Co., Importers | Bagdad, Mesopotamia. |
| Schuep & Co., Importers. | Aleppo, Syria. |
| Sciaky, V., & Co., Importers | Saloniki, Greece. |
| Shabandar, Mahmoud, Imp., | Bagdad, Mesopotamia. |
| Sirgi, M., & Co., Importers | Beirut, Syria. |
| Soc. Commerciale Neerlandaise, Messadet Han, Stam. | Constantinople. |
| Stafford, G. & A., & Co. 22 Thomas St. | New York. |
| Standard Commercial Export & Finance Corp., Exp., 120 Broadway. | New York. |
| Strick, Scott & Co., Imp. | Bagdad, Mesopotamia. |
| Taranto, Nissim, Kenadjian Han, Stamboul. | Constantinople |
| Tchilinguirian, G., Imp., Turkia Han. | » |
| Tiano, Henri, Importer | Saloniki, Greece. |
| Vafiadachi, M. & A., Importers | Smyrna, Turkey. |
| Varbetian, L. & L., Importers. | » » |
| Vogel, Konrad, Impr., Buyuk Yéni Han Stamboul | Constantinople |
| Wellington, Sears & Co., 93 Franklin Street | Boston, Mass., U.S.A |
| Zarifi, L, Importer, Assicurazioni Han, Galata | Constantinople. |
| Zelveian, M. & K. S., Importers. | Mersina, Turkey. |
| Cotton Seed Oil | |
| Ajtalion, S. B., Importer, P. O. Box. No. 57 | Roustchouk, Bulgaria. |
| Amar, S., & Co., Importers, Validé Sultan Han. | Constantinople |

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| American Cotton Oil Co., Exp., 27, Beaver Street. . . | New York |
| Aspegren & Co., Exporters, Produce Exchange . . . | New York |
| Cariciopoulo, Marc C., Imp., Minerva Han, Galata . | Constantinop ^o |
| Chasseaud, F. W., Importer, Agopian Han, Galata . | » |
| Christofa, Apostole P. H., Importer | Mitylene, Greece, |
| Constantinidès, Théologos, Ladoscala, 6, Stamb. . . | Constantinople. |
| Damianos, N. D., P. O. B., 23 | Athens, Greece. |
| Danon & Semack, Imp., Medina Han, St. | Constantinople |
| Doptoplou Bros, 2 Zindan Capou, Stamboul | Constantinople |
| Dwek, Saul S., & Co. Imp. | Aleppo, Syria. |
| Elkiatib, Salim, Importer, Elkiatib Han. | Constantinople |
| Féradian, K., Importer, Dilsizzadé Han, No. 17-19 . | » |
| Hirzel, R. & O., Importers, Buyuk Yeni Han . . . | Constantinople |
| Juda & Salmona, Importers. | Saloniki, Greece. |
| Keller, E. Theodor, Importer | Athens, Greece. |
| Lebet Frères & Cie., Import., Basmadjian Han, St. . | Constantinople |
| Lascaris, Michel, Imp., Emin Bey Han 19, Stamb. . | » |
| Manachy, Lorenzo Y., Importer. | Aleppo, Syria. |
| Marcopoli, V., & Co., Importers. | Alexandretta, Syria. |
| Modiano, Is., Frères & Fils, Importers. | Saloniki, Greece. |
| Molho Frères, Importer. | » |
| Navarro, Em. Is., Importer. | » |
| Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . | Constantinople |
| Pharaon, Issa, Schoucair & Co., Importers. | Beirut, Syria. |
| Procter & Gamble Co., Exporters | Cincinnati, Ohio, U. S. A. |
| Rouso & Danon, Importers, Phaliron Han. Gal. . | Constantinople |
| Sarantis Frères, Importers, Abid Han. | » |
| Sciaky, V., & Co., Importers | Saloniki, Greece. |
| Tasartez, Henri, Importer, Tohafdji Han | Constantinople |
| Tchilinguirian, G., Imp., Turkia Han | » |
| Tiano, Henri, Importer | Saloniki, Greece. |
| Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul. . | Constantinople |

Cotton Seed Oil Mill Machinery

| | |
|--------------------------------------------------|----------------------|
| Sprout, Waldron & Co., Mfrs. & Exporters | Muncy, Pa., U. S. A. |
|--------------------------------------------------|----------------------|

Cotton Thread

| | |
|------------------------------|------------------|
| Knapp, Herbert, Imp. | Arabkir, Turkey. |
|------------------------------|------------------|

Cotton Yarn

| | |
|------------------------------------------------------|----------------------|
| Audi, B., & Co., Importers | Beirut, Syria. |
| Baltazzi, Theo. S., Importers | Smyrna, Turkey. |
| Chammah, Siahou Y., Imp. | Aleppo, Syria. |
| Errera, Fils de G. A., & Co., Ltd., Importer | Saloniki, Greece. |
| Hänni, E., Importer, Matheo Han 21, Stamboul. . . | Constantinople. |
| Mouradian, Kevork, Importer, Stamboul. | Constantinople. |
| Peristiany, T. John, & Co., Importers. | Alexandretta, Syria. |
| Simeonoglou, Aristides, Exporter. | Adana, Turkey. |
| Tchilinguirian, G., Imp. Turkia Han | Constantinople. |

Currants

| | |
|------------------------------------------------------------|------------------|
| Cremidi Bros., Exporters | Patras Greece. |
| Hancock & Wood, Exporters | » » |
| Nicolaidis, Politis & Co., Exp., 88 Odos Philonos. | Piraeus, Greece. |

Customs House Brokers

| | |
|---------------------------------------------------------|-----------------|
| Curmusi, Theo. N., Tchিনি Rictim Han, Galata. | Constantinople. |
| Hirschowitz, L., Hudavendighiar Han 24-32, Gal. | » |
| Inselberg, L., & Fils, Cité Phaliron, 6-8, Gal. | » |
| Khoury, Farra Alex | Beirut, Syria. |
| Lupovitz, Jacob, Voivoda Han, Rue Voivoda | Constantinople. |
| Schenker & Co., Keuprulu Han Stamboul | » |
| Tubino, M., & Carabiberi, A., Nomico Han, Gal. | » |

Decoration (Interior)

| | |
|-----------------------------------------------|-----------------|
| Psalty, Geo. J., Rue Cabristan, Péra. | Constantinople. |
|-----------------------------------------------|-----------------|

Dental Supplies

| | |
|------------------------------------------------------------------------------------|----------------------|
| Cabbabeh, K. & S., Importers | Aleppo, Syria. |
| Faraggi, Maurice, Importer, 295 Grand'Rue de Pera. | Constantinople. |
| Spyrides, Const., Importer. | Athens, Greece. |
| Thanos, Alexiou, Importer, 18 B Châteaubriand Str. | » » |
| White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. | Philadelphia, U S.A. |

Department Stores

| | |
|---------------------------------------|-----------------|
| Melki & Menassah | Beirut, Syria. |
| Orosdi-Back, Etablissements | Constantinople. |

Dextrine

| | |
|--------------------------------------------------------------|-----------------|
| Corn Products Refining Co., Manufacturers & Exp'rs | Constantinople. |
|--------------------------------------------------------------|-----------------|

Doors and Windows

| | |
|-------------------------------------------------------------------------|-----------|
| North American Wood Products Corporation, Exp. 50 Union Square. | New York. |
|-------------------------------------------------------------------------|-----------|

Draperies

| | |
|--------------------------------------|----------------|
| Audi, B., & Co., Importers | Beirut, Syria. |
|--------------------------------------|----------------|

Drugs and Pharmaceutical Products

| | |
|------------------------------------------------------------|-------------------|
| Audi, B., & Co., Importers | Beirut, Syria. |
| Chammah, Siahou Y. | Aleppo, » |
| Droguerie Centrale d'Orient, Ltd., Imp. | Constantinople. |
| Faraggi, Maurice, Importer, 295 Grand'Rue de Pera. | » |
| Hannania, Joseph, Importer | Bagdad, Turkey. |
| Juda & Salmona, Importers. | Saloniki, Greece. |
| Orosdi-Back, Etablissements. Importers | Constantinople. |
| Parke, Davis & Co., Beak & Regent sts. | London, England. |
| Rio Chemical Co., 79 Barrow St. | New York. |
| Sirgi, M., & Co., Importer | Beirut, Syria. |
| Spyrides, Const., Importer. | Athens, Greece. |

Dry Goods

| | |
|--------------------------------------------------------------------------------|------------------|
| Amory, Browne & Co., 62 Worth St. | New York. |
| Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, Stamb.. | Constantinople. |
| Douhani Z. dé Fils, 25 Sultan Hamam, Stamb. | » |
| Gastun, A., & Co., Inc., Exp., 48 Stone St. | New York. |
| Kabbaz, P. A., & Co. | Aleppo, Syria. |
| Luthi, F C., & Co., Exp., 44 Beaver St.. | New York. |
| Mayer, A., & Co., Galata. | Constantinople. |
| Melissinos, Bernard, Importer | Pireaus, Greece. |
| Minot, Hooper & Co., Exp., 11 Thomas St. | New York. |
| Mitrani, R. & Co., 22 Kezabdjoglou Han, Stamboul. | Constantinople. |
| Suffern Trading Co., 90 West st. | New York. |
| Taranto, Nissim, Afion Han, Stamboul | Constantinople. |

Dyes

| | |
|---------------------------------------------------|-----------------|
| American Aniline Products, Inc., 80 Fifth Avenue, | New York. |
| Muller, Ch. F., Importer, 20 Apollo Str. | Athens, Greece. |
| Schuep & Co., Importers. | Aleppo, Syria. |

Earth Handling Machinery

| | |
|-----------------------------------------------------|----------------------|
| Western Wheeled Scraper Co., Mfrs. & Exporters. . . | Aurora, Ill., U.S.A. |
|-----------------------------------------------------|----------------------|

Electrical Machinery and Supplies

| | |
|----------------------------------------|-----------------|
| Balladur, Chas. P., Importers. | Smyrna, Turkey. |
|----------------------------------------|-----------------|

Electric Traveling Cranes

| | |
|-----------------------------------------------------|-----------|
| Niles-Bentent-Pond Co., Exporters, 111 Broadway . . | New York. |
|-----------------------------------------------------|-----------|

Electrical Supplies

| | |
|------------------------------------------------------|---------------------|
| Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . . | Constantinople. |
| Beylerian, H., 21, Hudavendighiar Han, Galata . . . | » |
| "Gradivo" Société Commercial par action, Imp. . . . | Varna, Bulgaria. |
| Gross Frères, 9-10, Handan Han, Stamb. | Constantinople. |
| «Labor» Societata Anonima de Comert si Industrie, | Bucarest, Roumania. |
| Levi, Marco, & Fils, Ladj. Camondo Han, Galata . . | Constantinople. |
| Nowill, Sidney, & Co., Importers, Kevork Bey Han . | » |
| Société Hellénique d'Electricité | Athens, Greece. |
| Western Electric Co., Exporters. | New York. |

Elevators

| | |
|-----------------------------------------------|-----------------|
| Essayan, Hagop, & Frères, Importers | Constantinople. |
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Engines (Gasoline, Traction, Corliss &c.).

| | |
|-------------------------------------------------------|------------------------|
| Avedikian Frères, Importers | Smyrna, Turkey. |
| Avery Co., Exporters | Peoria, Ill., U.S.A |
| Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg. | New York. |
| Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. . . | » » |
| Lucey Mfg. Corp. 233 Broadway. | » » |
| Waterloo Gasoline Engine Co., Exprs | Waterloo, Iowa, U.S.A. |
| Wichita Falls Motor Co., Mfrs. & Exprs | Wichita Falls, U S.A. |

Engineering

| | |
|-----------------------------------------------------|-------------------------|
| Aftimus & Hacho | Beirut, Syria. |
| Aperguis, N. A., & Co., Bahtiar Han, Galata | Constantinople. |
| Lockwood, Greene & Co., 60 Federal. St. | Boston, Mass., U. S. A. |
| Lockwood, Greene & Co., 47 Ave de l'Opera | Paris, France |

Engineers, Civil

Woods, Harland C., Robert College. Constantinople.

Engineers, Mechanical

Clark, Frank D., Robert College Constantinople.

Expanded Metal

The General Fireproofing Company, 395 Broadway. New York.

Explosives

E. I. DuPont De Nemours Export Co , 120 Broadway New York.

Taxidis, D., Frères, Importers Saloniki, Greece,

Feed Milling Machinery

Sprout, Waldron & Co., Mfrs. & Exporters. Muncy, Pa., U.S.A.

Feed Stuffs

Corn Products Refining Co., Exporters. Constantinople.

Lamborn & Company, 132 Front St., Lamborn Bldg. New York.

Mano, Albert J., Kiezaptchioglou Han Stamboul . . Constantinople.

Fennel Seed

Scialom, Albert, & Co., Exporters. Saloniki, Greece.

Fibre Pipe

Pastene, P., & Co., 152-154 Franklin st. New York.

Firearms and Ammunition

Coenca Frères, Importers Constantinople.

Picciotto, Hillel, & Co., Importers. Aleppo, Syria.

Taxidis, D., Frères. Saloniki, Greece.

Fittings

Devlin, Thos., Mfg. Co., Exporters Philadelphia, U.S.A.

Flagg, Stanley G., Mfr. & Exporter » »

Fish (Dried, Salted)

Hancock & Wood, Importers Patras, Greece.

Flooring

Barrett Mfg. Co., Exporters, Morris Bldg., Philadelphia, U S.A.

Flour

Barcoulis, S., Imp., Minerva Han Gal.. . . . Constantinople, Turkey.

Capayannides, G., Importer. Trebizond, Turkey.

Cariciopoulo, Marc C., Importer, Galata Constantinople.

Colonial Export & Import Co., 76 Broad St New York.

Dunlop Mills, Mfr. & Exp. Richmond, Va., U. S. A.

Mac Namara & Co., Arslan Han, Galata Constantinople. Turkey.

Eckhardt, John W., & Co., Exporters Chicago, U.S.A.

Hassid, A. M., & Co., Importers. Saloniki, Greece.

Jahiel, Isaac I., Importer » »
Bagdad, Mesopotamia.

Kouyoumdjian, Khosrov, Importer Constantinople.

Lambrinides, J., & Co., Imp., Washburn-Crosby, 20 Omer Abid Han, Gal. Constantinople.

Margaritoff, Demitri M., Arnopoulo Han, Stamboul. Constantinople.

Meridional Trading Company, 20 Broad Str. New York.

Modiano, Facino, & Co., Importers. Saloniki, Greece.

Molho Frères, Importer. »

Muller, Eftihidis & Co., Kutchuk Millet Han, 18-19. Constantinople.

Sarantis Frères, Imp., Abid Han, Gal. Constantinople.

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|----------------------------------------------------------|-------------------|
| Sciaky, V., & Co., Importer | Saloniki, Greece. |
| Vogel, Konrad, Impr., Buyuk Yeni Han Stamb. . | Constantinople. |
| Vesco, G. & G., Imp., Eski Sharab Iskelessi, 11-13, Gal. | » |
| Vrioni, D. Pan., Importer, 4 Dephes Str. | Athens, Greece. |

Flour Milling Machinery

| | |
|-------------------------------------------|--------------------|
| Balladur, Chas. P., Importers | Smyrna, Turkey. |
| Sprout, Waldron & Co., Exporters. | Muncy, Pa., U.S.A. |

Flour Mills

| | |
|------------------------------------------------------|-----------------|
| Patirikios, A. S., & Fils, Omer Abid Han, 12 Galata. | Constantinople. |
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Forwarders

| | |
|----------------------------------------------------------|-----------------|
| American Express Co., 17 Piazza Nunziata | Genoa, Italy. |
| American Express Co., 65 Broadway | New York. |
| Cook, Thos., & Co., 245 Broadway | » |
| Hirschcowitz, L., Hudavendighiar Han, 24-32, Gal. | Constantinople. |
| Export Transportation Co., 39 Broadway. | New York. |
| «Express», Société de Transports Cité Phaliro, 6-8, Gal. | Constantinople. |
| Lupowitz, Jacob, Voivoda Han, 3-5, Gal. | » |
| Oriental Navigation Co., 39 Broadway. | New York. |
| Sindacato Coloniale Italiano, Pinto Han, Stamboul. | Constantinople. |

Fountain Pens

| | |
|--------------------------------------------------|-----------------|
| Kroubalkian, K., Importers Sole Agent for Turkey | |
| Konclin Pen Mfg. of New York U.S.A. Gal . . | Constantinople. |

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

| | |
|--------------------------------------------------------|------------------------|
| Abdeni, C. G., & Co.. | Bagdad, Mesopotamia. |
| Asfar & Co., Exporters. | » » |
| Balladur, N., & Co., Grand Vezir Han. | Smyrna, Turkey. |
| Banque Générale de Commerce et de Crédit Exp. St. | Constantinople. |
| Barff, P. G., & Co., Ltd., Exporters | Smyrna, Turkey. |
| Cherry, Louis D., Importer 52 S. 60th St. | Philadelphia, U.S.A. |
| Coenca Frères, Exporters. | Constantinople. |
| Colonial Export & Import Co., 16 Broad St | New York. |
| Damianos, N. D., P. O. B. 23. | Athens, Greece. |
| Dwek Cousins, Exporters | Aleppo, Syria. |
| Georgiadès & Co., Exporters | » » |
| Habicht & Co., Imp., Hudson & Laight Sts. | New York. |
| Hochtrasser & Co., Exporters. | Samsoun, Turkey. |
| » » » » | Trebizond, » |
| Jaburg Brothers, Importers, 1-2 Worth Street | New York. |
| Lane, Reggio & Co., Ant., Exporters | Smyrna, Turkey. |
| Marcantonakis & Manoussakis, Exporters | Candia, Crete, Greece. |
| MacAndrews & Forbes Co.. | Bagdad, Mesopotamia. |
| Mesopotamia & Persia Corp. Ltd. | » » |
| Mégarbané, G. H., Exporter | Aintab, Syria. |
| Mégarbané, Habib, & Fils, Exporters | Aleppo, » |
| Missir & Co., Exporters | Smyrna, Turkey |
| Pastene & Co., Inc., Importers | New York. |
| Mizrahi, Oscar, Exporters, Djedid Han St. | Constantinople. |
| Schild, P., Exporters, Xantopoulo Han | » |
| Schamasch, Gourgie & Co., Exporters | Bagdad, Mesopotamia. |
| Strick, Scott & Co. | » » |

Taranto, M. & J. Smyrna, Turkey.
 Wardé, I. & A., & Co., Exporters. Beirut, Syria.

Furnaces

Best, W. N., Furnace & Burner Corp., 11 Broadway New York.

Furniture

Ashraf Bros., Imp., Bagdad, Mesopotamia.
 Kroubalkian, K., Importer, Grand Tunnel Han G. Constantinople.
 Nahmias, Fils de Samuel, Importers Saloniki, Greece.
 Psalty, Geo. J., Mfr. & Importer, Rue Cabristan Constantinople.
 Sioufi, Elie, Manufacturer Beirut, Syria.

Galvanized Sheet Metals

United States Steel Products Co., Exporters New York,

Glass

Marcopoli, Joseph, Imp. Aleppo, Syria.
 Navarro, Isaac J., Importer. Saloniki, Greece.
 North Americ. Wood Products Corp. 50 Union Square New York.
 Sayeg Frères, Importers Beirut, Syria.

General Exporters and Importers

Abazoglou, Jean, Abid Han 30, Galata. Constantinople.
 Abdeni, G. G., & Co. Aleppo, Syria.
 Abramowitz, Leon P. Bucarest, Roumania.
 Aftalion, S. B., P. O. Box, No. 57. Roustchouk, Bulgaria.
 Aliferis, G., 37 Praxiteleus Street Athens, Greece.
 American Company for International Commerce,
 60 Broadway New York
 American & Eastern Trading Co. 36 Av. d'Opera Paris, France.
 American Foreign Trade Corporation, Galata Constantinople.
 American Foreign Trade Corporation Alexandria, Egypt.
 American Transocean Corp., 912 Broadway New York.
 American General Trading Co., 56-58 Pine Str. »
 American Webbing Manufacturers Export Corp.
 Exp. & Man. of elastic & non-elastic webbing
 shoe laces, corset laces etc. etc. 395 Broadway New York.
 Angelinoff, A., Co., Inc., 237 West 14th St. »
 Anglo-Italian Manufacturers Agency, Turkia Han, St. Constantinople,
 Apostoloff, Jordan Bourgas, Bulgaria.
 Apostolos & Cie, Tutun Gumruk, Stamboul Constantinople.
 Asfar & Co Bagdad, Mesopotamia.
 Assayas & Co., Youssifidi Han No. 2 Stamb. Constantinople.
 Athanassiades, Bodossaki, Hovaghimian Han 2, Galata »
 Athanassiadis, Them. Athens, Greece,
 Audi, B., & Co., Beirut, Syria.
 Baker, G. & A., Ltd., Grand'Rue de Pera Constantinople.
 Balcan America Imp. Exp. Anadol Han 32, 33, Stamb. »
 Balekdjian, V., Brothers, Kutchuk Kenadjian Han, St. »
 Balladur, N., & Co., Grand Vezir Han. Smyrna Turkey.
 Banque Générale de Commerce et de Crédit, St. Constantinople.
 Banque Commerciale de Palestine. Jerusalem, Palestine.
 Barcoulis, S., Minerva Han, Galata Constantinople.
 Benveniste, Haim & Albert. Saloniki, Greece.
 Beruhiel, Jacques, Bassiret Han Stamboul Constantinople.

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| Camhi, Raphael & Fils, Boyadji Han St. | Constantinople. |
| Camhi, Vitalis R. Boyadji Han Stamboul | » |
| Capayannides, G. | Trebizond, Turkey. |
| Chamarakis, E. D. | Rethymno, Crete, Greece. |
| Chamber of Commerce & Industry, | Varna, Bulgaria. |
| Chasseaud, F. W., Agopian Han, Galata. | Constantinople. |
| Coenca Frères | » |
| Cofinas, Constantine N., St. Theodorides Square 9 . | Athens, Greece. |
| Colonial Export & Import Co., 16 Broad St. | New York. |
| Combustibilul Anglo-Roman, Bucarest, 19, St. Regala | Bucarest, Roumania. |
| Commercial Bank of Greece | Athens, Greece. |
| Commercial Union of America, Inc. 23 Beaver St . | New York. |
| Cornfield & Goldstein, 37 Topalian Han, Stamb. . . | Constantinople. |
| Cosmetto A., & Co., Omar Abid Han 10/13, Galata . | » |
| Cox's Shipping Co., Ltd., Tchিনি Richtigim Han, Gal. | » |
| Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, Stamb. | Constantinople. |
| Curiel, Mosserie & Cie | Cairo, Egypt |
| Damianos, N. D., P. O. B. 23. | Athens, Greece. |
| Demaras Brothers | » » |
| Dielmann, G., Messadet Han Stam. | Constantinople. |
| Dizengoff, M. | Jaffa, Palestine. |
| Doptoplou Bros., 2 Zindan Capou, Stamboul . . . | Constantinople. |
| Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han. | » |
| Dwek Cousins | Aleppo Syria |
| DuPont De Nemours Export Co., 120 Broadway . . | New York. |
| Edwards & Sons, Imp., Gulbenkian Han Stamb. . . | Constantinople. |
| Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul | » |
| Enterprise Mfg. Co., 3rd & Dauphin Sts | Philadelphia, Pa., U.S.A. |
| Faraggi, Maurice, 295 Grand'Rue de Pera | Constantinople. |
| Fattal Khalil & Fils, | Damascus, Syria |
| Féradian, K., Dilsizzadé Han, No. 17-19, Stamboul | Constantinople. |
| Fitzio, Alex., General Importer, Hermes Street. . . | Athens, Greece. |
| Fresco, Marco N., Dikranian Han, 47 Stamboul . . | Constantinople. |
| Fresco, Ralph R. & Co., 13-21 Park Row | New York. |
| Fringhian, Meg., Messadet Han, Stamboul | Constantinople. |
| Fruchter, Frati | Galatz, Rumania. |
| Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb. | Constantinople. |
| Galani, John A., Merkez Richtigim Han, Galata . . . | » |
| Gaston, Williams & Wigmore, 39 Broadway | New York. |
| Gelat, Elias Thomas. | Jerusalem, Palestine. |
| "Gradivo" Société Commerciale par Actions | Varna, Bulgaria |
| Habas, Israel, & Son | Jaffa, Palestine. |
| Hadkinson, Arsan, & Co. | Aleppo, Syria. |
| Haldéopoulo, N. P. | Trebizond, Turkey. |
| Hanni, E., Matheo Han 21, Stamboul. | Constantinople. |
| Hills Bros. Co, 375 Washington St | New York. |
| Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul . . | Constantinople |
| Hancock & Wood | Patras, Greece. |
| Hochstrasser & Co. | Trebizond, Turkey. |
| » » | Samsoun, Turkey. |

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| Jahiel, Isaac I. | Saloniki, Greece. |
| Kaftanizadé Frères & Co. Mader Han 7/10, Galata | Constantinople. |
| Kahn Frères, Astagian Han Stamboul | » |
| Karnig, Fils de Agop, Aslan Han Galata. | Constantinople. |
| Kassim-El-Khedery, Imp. & Exp., | Bagdad, Mesopotamia. |
| Keller, E. Theodor, | Athens, Greece. |
| Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelmann | London, England. |
| Koukaz, Georges | Beirut, Syria. |
| Kroubalkian, K., Grand Tunnel Han, Galata. | Constantinople. |
| Kuris & Kantarovich, Assicurazioni Gen. Han 60/62. | » |
| Lascaris, Michel, Emin Bey Han 19, Stamboul | » |
| Lamborn & Company, 132 Front St., Lamborn Bldg. | New York. |
| Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han | Constantinople. |
| Levy, M., & Co., Emin Bey Han 9, Stamboul | Constantinople. |
| Lorey, Guillermo, Djemaat Han, Rue Havra, Galata | » |
| McFadden, Geo. H. & Bro., 25 Broad St. | New York. |
| Manachy, Lorenzo Y. | Alexandretta, Syria. |
| Mano, Albert J., Kiezaptchi-Oglou Han 22 Stamboul. | Constantinople. |
| Marcantonakis & Mannoussakis | Candia, Crete, Greece. |
| Marquardt & Co., Inc., 35 South William Street | New York. |
| Marcopoli, V., & Co. | Alexandretta, Syria. |
| Margaritoff, Demetri, M., Arnopoulo Han, St. | Constantinople. |
| Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han | » |
| Mégarbane, Habib, & Fils | Aleppo, Syria. |
| Melissinos, Bernard | Piraeus, Greece. |
| Merica, Th. N., Taptas Han, Galata. | Constantinople. |
| Mizrahi, Oscar, Djedid Han, Stamb. | » |
| Morelli, Alf., & Co., Phaliron Han, 3, Galata | » |
| Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul. | Constantinople. |
| Muller, Ch., F., Importer 29 Apollo Street. | Athens, Greece |
| Near East Commercial Co., Minerva Han: 29, Gal. | Constantinople. |
| Nemli Zadé Frères. | Trebizond, Turkey. |
| Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos | Piraeus, Greece. |
| Obreshkoff, Vladimir | Varna, Bulgaria. |
| Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb. | Constantinople |
| Oriental Trading Co. of America, Gal. | Constantinople. |
| Papayoannou Bros. & Co. | Athens, Greece. |
| Panayotoglou, Avraam V., Seraï-Emir. | Teheran, Persia. |
| Pappas Co., C., 163-165 North St. | Boston, Mass., U.S.A. |
| Pastene, P., & Co., 152-154 Franklin st. | New York. |
| Patrikios, A. S. & Fils, 12 Omer Abed Han Galata. | Constantinople. |
| Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb. | Constantinople. |
| Peristiany, J. Tb. & Co., | Alexandretta, Syria. |
| Philaretos, C. G., & Co., 1 A Sophocles Street | Athens, Greece. |
| Phostiropoulo Frères, | Trebizond, Turkey. |
| Photiades, Theodore, 82 Wall St. | New York |
| Prodromides, K., | Mersina, Turkey. |
| Reppen, Theo, Arabian Han, Galata. | Constantinople. |
| Roditi, A., Turkia Han 9/10, Stamboul | Constantinople. |
| Rouso & Danon, 1, Hippocrate St., | Piraeus, Greece. |

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| Salem, Alexandre & Frères | Aleppo, Syria. |
| Salviche, Moïse, Tophané, Rue Tabachané | Constantinople. |
| Sangursky & Cie., Moumhané, Couteau Han Galata | Constantinople. |
| Sasoon David, & Co., | Bagdad, Mesopotamia. |
| Schapira, J. M., 21 Rue Colocotroni | Athens, Greece. |
| Schild, P., Xantopoulo Han | Constantinople. |
| Schemtob, Fils de A., Kouru Kavedji Han, Stamb. | » |
| Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata | » |
| Sindacato Coloniale Italiano, Pinto Han, Stamboul | » |
| Sirgi, M. & Co. | Beirut, Syria. |
| Soc. Commerciale Neerlandaise, Messadet Han, St. | Constantinople. |
| Standard Commercial Export & Finance Corporation Macri Han, Galata | Constantinople. |
| Stassinopoulo, S. A | Smyrna, Turkey. |
| Stock & Mountain, Philippidès Han, Stamboul. | Constantinople. |
| Semack & Danon, Medina Han Stamboul. | » |
| Suffern Trading Co., 90 West st. | New York. |
| Taranto, M. & J. | Smyrna, Turkey. |
| Tennant, Sons, & Co., G., 19 W. 44th st. | New York. |
| Tiano, Henri | Saloniki, Greece. |
| Vassiliou, Pittacos | Mitylene, » |
| Vimos Brothers, 29 Nikis Street | Athens, Greece. |
| Vrioni, Pan. D., 4, Dephes Street | » » |
| Vogel, Konrad, Buyuk Yeni Han Stamboul. | Constantinople. |
| Whittall, J. W., & Co. | Constantinople. |
| Wolkenberg, Oscar, 50 Djedid Han St. | » |
| Zeppos, P., Pesmazoglou Street. | Athens, Greece. |

Glucose

| | |
|----------------------------------------------------------------------|-----------|
| Corn Products Refining Co., manufacturers & Ex- porters | New York. |
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Glue Stock

| | |
|--------------------------------------------------------|-----------------------|
| Spike, Clarence H., Importer, 143 Federal St | Boston, Mass., U.S.A. |
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Government Contractors

| | |
|--------------------------------------------------------------|-----------------|
| Avigdor, N. S., Messadet Han 29, Sirkedji | Constantinople. |
| Cofinas, Constantine N., St. Theodores Square No.9 | Athens, Greece. |
| Essayan, Hagop, & Freres. | Constantinople. |
| Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata | » |
| Langdon, J. D., Naval Contractor. | Smyrna, Turkey. |
| Fringhian, Meg., Messadet Han, Stamboul | Constantinople. |
| Vrioni, Pan. D., Importer, 4 Dephes Street. | Athens, Greece. |
| Zeppos, P., Pesmazoglou Street. | » » |

Grain & Cereals

| | |
|---------------------------------------------------------------|----------------------|
| Abazoglou, Jean, Exporters, Abid Han 30, Galata. | Constantinople. |
| Balekdjian, V., Brothers, Exp. KütchükKenadjian Han | » |
| Margaritoff, Demetre M., Exp., Arnopoulo Han, St. | Constantinople. |
| Edwards & Sons, Gulbenkian Han, Stamboul | » |
| Kassim-El-Khedery, Exporter | Bagdad, Mesopotamia. |
| Kouyoumdjian, Khosrov, Exporter | » » |

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| Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal. | Constantinople. |
| Simeonoglou, Aristides, Exporter | Adana, Turkey. |
| Stringos, I., Importer | Piraeus, Greece. |
| Whittall, J. W., & Co., Exp., Kenadjian Han, St.. | Constantinople. |

Groceries

| | |
|------------------------------------------------------------------------------------|------------------------|
| Cacoulides, Gr. N., Exporter | Trebizond, Turkey. |
| Capayannides, G., Importer | » » |
| Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, 2me, Stamb. | Constantinople. |
| Economic Cooperative Society, Ltd. | » |
| Errera, Issac G., Importer | Saloniki, Greece. |
| Faraggi, Maurice, Importer, 295 Grand'Rue de Péra . | Constantinople. |
| Fresco, Ralph., & Co., 13-21 Park Row, | New York. |
| Gastun, A., & Co., Inc., Exp., 48 Stone St. | » |
| Griswold & Brüsick Imp. | Constantinople-Smyrna. |
| Habicht & Co., Hudson & Laight Sts., | New York. |
| Hanania, Joseph, Importer | Bagdad, Mesopotamia. |
| Harty's Stores, Importer, 27 Tepé Bachi Péra | Constantinople. |
| Hochstrasser & Co., Exporters | Trebizond, Turkey. |
| Jaburg Brothers, Importers, 1-3 Worth Street | New York. |
| Jahiel, Isaac, Importer. | Saloniki, Greece. |
| Juda & Salmona. Importers | » » |
| Koukaz, George, Exporter (Syrian Provisions) . . . | Beirut, Sy.ia. |
| Lambrinides, J., & Co., 20 Omer Abid Han, Galata. | Constantinople. |
| Leslie, John E. & Co., Imp. 51-53 East, Lake S . . . | Chicago, Ill., U.S.A. |
| Luthi, F. C., & Co., Exp., 44 Beaver St. | New York. |
| Navarro, Emmanuel Is., Importer. | Saloniki, Greece. |
| Pastene & Co., Imp., 148-150, Franklin Street . . . | New York. |
| Soc. Commerciale Neerlandaise, Messadet Han, St. . | Constantinople. |

Gum Mastic

| | |
|----------------------------------------------------|-------------------|
| Scialom, Albert, & Co., Exporter, Rue Victor Hugo. | Salonika, Greece. |
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Gum Tragacanth

| | |
|-----------------------------------------------------|-------------------------|
| Abdeni, G. G., & Co. Exp. | Aleppo, Bagdad, Turkey. |
| Bozadjian, Mihran, Exporter | Adana, Turkey. |
| Brazzafoli, Max, Exporter | Mersina, » |
| Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam. | Constantinople. |
| Essefian, Parsegh G., Exporter | » |
| Gulbenkian Bros. & Co., Exporters | » |
| Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. . . | » |
| Hindié, Elias, Exporters | Aleppo, Syria. |
| Lorey, Guillermo, Exporter, Djemaat Han, Gal. . . | Constantinople. |
| Maccache, Ibr., & Fils, Exporters | Mersina, Turkey. |
| Manachy, Lorenzo Y., Exporter. | Aleppo, Syria. |
| Manuelian, H., & Co., Exporters | Mersina, Turkey. |
| Nessim, Elisha, Exporter. | Bagdad, Mesopotamia. |
| Rappaport, J. M., Importer, 140 Nassau Street. . . | New York, U.S.A. |
| Skender, Krikor, Exporter | Bagdad, Mesopotamia. |
| Taranto, M. & J. | Smyrna, Turkey. |
| Zelvéian, M. & K. S., Exporters. | Mersina, » |

Guts (Sausage Casings)

| | |
|------------------------------------------------------|-----------------------|
| Arsen, A. G., & C., Exp., Allalemdji Han | Constantinople. |
| Essefian, Parsegh G., Exporter | » |
| Marcopoli, Fratelli, Exp. | Aleppo, Syria. |
| Salviche, Moise, Exporter, Tophané, Rue Tabachané | Constantinople. |
| Schamasch, Gourgie & Co., Exporters. | Bagdad, Mesopotamia. |
| Selian, R. B., Exporter. | Mersina, Turkey. |
| Skender, Krikor, Exporter | Bagdad, Mesopotamia. |
| Spike, Clarence H., Importer, 143 Federal Street. . | Boston, Mass., U.S.A. |
| Zarifi, L., Exporter, Assicurazioni Han, Galata. . . | Constantinople. |

Hair Curlers, Nets

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| West Electric Hair Curler Co., Hancock st. & Col- umbia Ave. | Philadelphia, U.S.A. |
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Hardware and Tools

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| Argos Steel Products Corp., 170 Broadway | New York. |
| Ashraf Bros., Importer. | Bagdad, Mesopotamia. |
| Altizoglou, I., Fils, Importers | Mersina, Turkey. |
| Aperguis, N. A. & Co., Imp., Bahtiar Han, Galata. . | Constantinople. |
| Cambi, Raphael, & Fils, Boyadji Han Stamb. . . . | Constantinople. |
| Cariciopoulo, Marc C., Importer, Galata. | » |
| Economic Cooperative Society, Ltd. | » |
| Danon & Semack, Importer, Medina Han Stamb. . . | » |
| Devlin Mfg. Co., Thos., (Carriage & Saddlery) | Philadelphia, U.S.A. |
| Disston, Henry, & Sons, P.O.B. 1537 | » |
| Dizengoff, M., Importer | Jaffa, Palestine. |
| Entreprise Mfg. Co., Mfrs. & Exporters. | Philadelphia, U.S.A. |
| Errera, Fils de G. A., & Co., Ltd., Importers . . . | Saloniki, Greece. |
| "Gradivo" Soc. Commerciale par Actions, Imp. . . | Varna, Bulgaria. |
| Guessarian, Mihran, 48 Rue Tunnel Galata. | Constantinople. |
| Hanna, Rabbath, & Fils, Imp. | Aleppo, Syria. |
| Hassid, A. M., & Co., Importers | Saloniki, Greece. |
| Hirzel, R. & O. Imp., Buyuk Yeni Han | Constantinople. |
| Levant Iron & Machinery Co., Ltd, 142/146 Rue Mahm. Gal. | Constantinople. |
| Manachy, Lorenzo Y., Importer. | Aleppo, Syria. |
| Merica, Th. N., Imp., Taptas Han, Galata. | Constantinople. |
| Modiano, Facino, & Co., Importers | Saloniki—Smyrna. |
| North Bros. Manufacturing Co., Exporters. | » » |
| Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal. | Constantinople. |
| Orosdi-Back, Etablissements, Importers. | Aleppo, Syria, |
| Peristiany, J. Th., & Co., Importers | Alexandretta, » |
| Russell & Erwin Mfg., Co. Exporters | New York |
| Philaretos, C. G., & Co., Importers | Athens, Greece. |
| Sayeg Frères, Importers | Beirut, Syria. |
| Schamasch, Gourgie & Co., Importers | Bagdad, Mesopotamia. |
| Schany Bey, H. & Co. | Aleppo, Syria. |
| Schapira, J. M., Importer, 21 Colocotroni Street . . | Athens. Greece. |
| Tiano, Henri, Importer. | Saloniki, Greece. |
| U. S. Steel Products Co., Exp., 30 Church St. . . . | New York |

Harness and Leather Goods

| | |
|----------------------------------------------------|---------------------|
| Studebaker Corporation, The, Mfrs., Exporters. . . | South Bend, Ind., » |
|----------------------------------------------------|---------------------|

Hats (Felt)

| | |
|-------------------------------------------|----------------------|
| Stetson Co., John B., Exporter | Philadelphia, U.S.A. |
| Vimos Brothers, 29 Nikis Street | Athens, Greece. |

Hosiery

| | |
|----------------------------------------------------------|-----------------|
| Baker, G. & A., Ltd., Importers Grand'Rue de Pera | Constantinople. |
| Daoud & Abdo, Importers | Beirut, Syria. |
| Douhani Zadé Fils, 25 Sultan Hamam, Stamb. | Constantinople. |
| Madison Mills, Inc., 503-505 Broadway. | New York. |
| Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul | » |
| Orosdi-Back Etablissement, Imp. | Aleppo, Syria. |
| Rafie, Elie, Imp. | » » |

House Furnishings

| | |
|-------------------------------------------------------|-----------------|
| Franco, Lazzaro, & Fils, Importers, Stamboul. | Constantinople. |
| Yoanidès, Spiro, P., Maison Louvre, Pera | » |

Household Utensils

| | |
|-----------------------------------------------------|---------------------------|
| Hoosier Mfg. Co., The, Exporters. | New Castle, Ind., U.S.A. |
| North Bros. Manufacturing Co., Exporters | Philadelphia, Pa., U.S.A. |
| Yoannides, Spiro, P., Maison Louvre, Pera | Constantinople. |

Hydrolic Lime

| | |
|------------------------------------|----------------|
| Sayegh Frères, Importers | Beirut, Syria. |
|------------------------------------|----------------|

Importers (General)

| | |
|----------------------------------------------------------|-----------------|
| Amar, S., & Co., Validé Sultan Han, Stamboul. | Constantinople. |
| American & Eastern Trading Co. 36. Av. de l'Opera | Paris, France. |
| Audi, S., & Frères. | Beirut, Syria. |
| Beylerian, H., 21 Hudavendighiar Han Galata | Constantinople. |
| Brown, Welles & Co., Gumushlu Han, 2d Galata. | » |
| Cambi, Vitalis R., Boyadji Han Stamboul | » |
| Cariciopoulo, Marc, C., Minerva Han, Galata | » |
| Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stamb. | Constantinople. |
| Corneille & Co. | Aleppo, Syria. |
| Cosmetto, A., & Co. Omer Abid Han 10/13 Galata | Constantinople. |
| Dielman, G., Messadet Han Stamboul. | » |
| Douch, William, Buyuk Tunnel Han 5, Galata. | Constantinople. |
| Fattal Khalil & Fils, | Damascus Syria. |
| Haddad, Elias And. | Beirut, » |
| Hanni, E., Matheo Han 21 Stamboul. | Constantinople. |
| "Intercontinentale", Seir Sefain Han. | » |
| Jaburg Bros., 1 & 3 Worth Str | New York |
| Karnig, Fils de Agop, Aslan Han Galata | Constantinople. |

| | |
|-----------------------------------------------------------|-----------------|
| Khouri, Farra, Alex | Beirut, Syria. |
| Loughton, C., & Co., 42 Perchembé Bazar, Galata | Constantinople. |
| Lebet Frères & Co., Germania Han, Stamboul | » |
| Leslie, John E., & Co., | Chicago, U.S.A. |
| Lévy, Juda Gabriel | Janina, Greece. |
| Mizrahi, Oscar, 29 Djedid Han, Stamb | Constantinople. |
| Pastene, P., & Co., Inc., | New York. |
| Rappaport, J. M., 140 Nassau St. | New York. |
| Rouso & Danon, Phaliron Han, | Constantinople. |
| Salviche, Moïse, Tophané, Rue Tabachané. | » |
| Sayegh Frères. | Beirut, Syria. |
| Schild, P., Xantopoulo Han. | Constantinople. |
| Sirgi, M., & Co. | Beirut, Syria. |
| Tennant Sons & Co, 19 W. 44th st. | New York. |
| Trad. P. & M., | Beirut, Syria. |

Insurance Agents

| | |
|--------------------------------------------------------------------------------------------|-------------------------|
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul | Constantinople. |
| Akras Frères. | Aleppo, Syria. |
| American Black Sea S.S. Corp., Merkez-Richtim Han. | Constantinople. |
| Apostoloff, Jordan | Bourgas, Bulgaria. |
| Athanassiades, Bodossaki, Hovaghimian Han Gal. | Constantinople. |
| Balekdjian, Brothers, V. Turkia Han, Stamboul | » |
| Brown, Welles & Co., Gumusblu Han, 2d, Gal. | » |
| Chamarakis, E. D. | Rethymno, Crete, Greece |
| Citterich, V. & D. | Saloniki, Greece. |
| Compte-Calix & Saverio, G. J. | Constantinople. |
| Cosmetto, A. & Co. Omar Abed Han 10/13, Galata | » |
| Cox's Shipping Co., Ltd., Tchিনি Richtim Han, Gal. | » |
| Eliades, John, & Co. | Smyrna, Turkey. |
| Eustratiades, Alexandre N. | » » |
| Galani, John A., Merkez Richtim Han Gal | Constantinople. |
| Ghiolman Bros., Constitution Square | Athens, Greece. |
| Gresham Life Assurance Society, Ltd | Constantinople. |
| Guerrini Ugo E., Mgr. American Foreign Insurance Assn., Mahmoudieh Han, Sirkédji | » |
| Homere, E., & Co. | Smyrna, Turkey. |
| Kabbaz, P. A., & Co. | Aleppo, Syria. |
| Keller, Theodor E., | Athens, Greece. |
| Levant Trade Bureau, Niagara Fire Ins. of N. Y. Sinasson Han | Constantinople |
| Metaxa, Zissi N., & Son, Merkez Rihtim Han Galata | Constantinople. |
| Molho Frères, | Salonika, Greece. |
| Morelli, Alf. & Co., Phaliron Han, 3, Galata | Constantinople. |
| Morpurgo, Moïse. | » |
| Panayotoglou, Avraam V., Serai-Emir | Teheran, Persia. |
| Philippou, A | Janina, Greece. |
| Prodromides, K | Mersina, Turkey. |
| Soussa, Ibrahim, & Cie., Galata, Bereket Han. | Constantinople. |
| Schenker & Co, Kenprulu Han, Stamboul | » |
| Tagaris, T. P., Merkez Richtim Han, Galata. | » |
| Varbetian, L. & L. | Smyrna, Turkey. |

Iron & Steel

| | |
|--------------------------------------------------------------------------|--------------------|
| Altitzoglou, J., & Fils, Importers. | Mersina, Turkey. |
| Argos Steel Products Corp., Exp., 170 Broadway. : | New York |
| Avedissian & Kechichian, Importers. | Adana, » |
| Brazzafolli, Max, Importer | Mersina, » |
| Capayannides, G., Importer. | Trebizond, » |
| Essayan, Hagop, & Frères, Importers | Constantinople. |
| Guessarian, Mihran, 48 Rue Tunnel Galata | » |
| Haldéopoulo, N. P., Importer. | Trebizond, Turkey. |
| Hochtrasser & Co., Importers. | » » |
| » » » » | Samsoun, » |
| Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann. | London, England. |
| Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata | Constantinople. |
| Navarro, Isaac J., Importer. | Salonika, Greece. |
| Nemli Zadé Frères. Importers. | Constantinople. |
| Prodromides, R. | Mersina, Turkey. |
| Rafie, Elie, Imp. | Aleppo, Syria. |
| Roditi, A., Importers & Exporters, Turkia Han St.. | Constantinople. |
| Trussed Concrete Steel Co.. Exporters. | Detroit, U.S.A. |
| United States Steel Products Co., Exp., 30 Church St. | New York. |

Iron Pipe & Fittings

| | |
|------------------------------------------------|----------|
| John Simmons Co., Exp., 110 Center St. | New York |
|------------------------------------------------|----------|

Jewelry

| | |
|-----------------------------------------------------|-------------------|
| Errera, Fils de G. A., & Co., Ltd., Importers . . . | Saloniki, Greece. |
| Kantorowitz Lipman, Passage Rigo 20. | Constantinople. |
| Mitrani, R., & Co., 22 Kezabdjoglou Han, Stamboul | Constantinople. |

Knit Goods

| | |
|-----------------------------------------------|-----------|
| Madison Mills Inc., 503-505 Broadway. | New York. |
|-----------------------------------------------|-----------|

Laces and Embroideries.

| | |
|---------------------------------------------------|-----------------|
| Abdo, George, & Bros., Exporters | Beirut, Syria. |
| Audi. S., & Frères, Manufacturers & Exporters . . | » » |
| Farah, F. G., & S., Mfrs. & Exporters | » » |
| Koukaz, George, Exporter | » » |
| Megarbané, G. H., Exporter. | Aintab, Turkey. |
| Sadullah, Levy & Mandil, Exporters | Constantinople. |
| Samra, Elias Abu, & Fils, Exporters | Beirut, Syria. |

Land Agents

| | |
|---------------------------------|----------------------|
| Kouyoumdjian, Khosrov | Bagdad, Mesopotamia. |
|---------------------------------|----------------------|

Leather

| | |
|------------------------------------------------------|-----------------|
| Abdeni, G. G., & Co., Importers | Aleppo, Syria. |
| American Foreign Trade Corporation, Galata. . . | Constantinople. |
| Beythoum, Jeboury, Importer. | Beirut, Syria. |
| Cofinas, Constantine N., Imp. St. Theodores Square 9 | Athens, Greece. |
| Mac Namara & Co., Aslan Han, Galata. | Constantinople. |
| Coenca Frères, Importers. | » |

| | |
|--------------------------------------------------------|--------------------------|
| Commercial Bank of Greece | Athens, Greece. |
| Covo & Angel, Importers | Saloniki, Greece. |
| Chasseaud, F. W., Importer, Agopian Han, Galata . | Constantinople. |
| Elkiatib, Abbas, Imp. | » |
| Elkiatib, Salim, Importer, Elkiatib Han. | » |
| Enriquez, Clemente, Importer | » |
| Féradian K., Importer, Dilsizzadé Han 17-19, . . . | » |
| Haddad, Elias And., Importer | Beirut, Syria. |
| Kleyff, Vladislav, Importer, Inayet Han, Galata. . . | Constantinople. |
| Lascaris, Michel, Importer Emin Bey Han 19, Stamb . | » |
| Lawrence, A. C., Leather Co. | Boston, Mass., U. S. A. |
| Lebet Frères & Co. Importers, Germania Han . . . | Constantinople. |
| Mattheosian, Vahan H., Imp., Am. Bible House . . | Constantinople. |
| Modiano, F., & Co. | Smyrna-Saloniki, Greece. |
| Muller, Ch. F., Importer, 29 Apollo Street. | Athens, Greece. |
| Peristiany, J. Th., & Co, Importer | Alexandretta, Syria. |
| Pharaon, Issa, Schoucair & Co., Importers | Beirut. » |
| Rouso & Dauon, Importers, Phaliron Han | Constantinople. |
| Sarantis Frères, Importers | » |
| Schiaky, V., & Co., Importers & Exporters | Saloniki, Greece. |
| Schild, P., Importer & Exporter | Constantinople. |
| Serafas, D., Importer & Exporter | Saloniki, Greece. |
| Sirgi, M., & Co., Importer & Exporter | Beirut, Syria. |
| Société Suisse de Commerce pour la Syrie | Aleppo, Beyrout, Syria. |
| Soulangas, E. N., Fils, Importers & Mfrs. | Mitylene, Greece. |
| Tripo, C. N., & Fils, Manfs., 11 rue de la Quarantaine | Constantinople. |
| Vimos Brothers, Importers, 29 Nikis Str | Athens, Greece. |
| Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. | Constantinople |

Leather and Leather Goods

| | |
|---------------------------------------------------|------------------|
| Danon & Semack, Importers, Medina Han Stamboul | Constantinople. |
| Fruchter, Frati | Galatz, Rumania. |
| Lascaris, Michel, Importers Emin Bey Han 19, St. | » |
| Papazián, L. Duz P., Topalian Han, 43, Stamb. . . | » |

Licorice Root

| | |
|------------------------------------------------|----------------------|
| Keun Lavino & Co., Exporters | Smyrna. Turkey. |
| MacAndrews & Forbes Co., Exporters | » » |
| MacAndrews & Forbes Co., Exporters. | Bagdad, Mesopotamia. |
| Mac Andrews & Forbes Co., 200 5th Ave. | New York |

Lighting Devices

| | |
|-----------------------------------------------------|-----------------------------|
| Avigdor, N. S., Importer, Messadet Han, Sirkédji. . | Constantinople. |
| Welsbach Co., Manufacturers & Exporters. | Gloucester, N. J., U. S. A. |

Linimenas

| | |
|----------------------------------------------|-----------|
| Curtis & Brown Mfg. Co., Exporters | New York. |
|----------------------------------------------|-----------|

Linoleum and Oil Cloth

| | |
|-----------------------------------------------------|-------------------|
| Errera, Fils de G. A., & Co., Ltd., Importers . . . | Saloniki, Greece. |
|-----------------------------------------------------|-------------------|

| | |
|----------------------------------------------------|-----------------|
| Franco, Lazzaro, & Fils, Importers, Stamboul . . . | Constantinople. |
| Madison Mills, Inc., 503-505, Broadway | New York. |
| Picciotto, Hillel, & Co., Importers | Aleppo, Syria. |
| Schuep & Co., Imp. | » » |
| Yoanidès, Spiro P., Maison Louvre, Péra | Constantinople. |

Lithographers

| | |
|----------------------------------------------------|------------------------|
| Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . | Philadelphia, U. S. A. |
|----------------------------------------------------|------------------------|

Lloyds Agents

| | |
|-------------------------------------|-----------------|
| Hancock & Wood | Patras, Greece. |
| Whittall, J. W., & Co. Ltd. | Constantinople. |

Locks

| | |
|----------------------------------|-----------|
| Russell & Erwin Mfg. Co. | New York. |
|----------------------------------|-----------|

Lumber

| | |
|-----------------------------------------------------|-----------------------------|
| Citterich, V. & D. | Saloniki, Greece. |
| Farrin, M. B., Lumber Co, Exporters. | Cincinnati, Ohio, U. S. A. |
| Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul | Constantinople. |
| Hindié, Nicolas, Importers | Aleppo, Syria. |
| Kyfioti, John, Rue Kabristan, Péra, Imp | Constantinople. |
| Lamb-Fish Lumber Co., Exporters | Charleston, Miss., U. S. A. |
| North American Wood Products Corp., Exp. & Imp. | 50 Union Square, New York. |
| Serefas, D., Importers | Saloniki, Greece. |
| Sirgi, M., & Co., Importers. | Beirut, Syria. |

Machinery

| | |
|-------------------------------------------------------|-------------------------|
| Aperguis, N. A., & Co., Importer, Bahtiar Han . . . | Constantinople. |
| Balcan America Imp-Exp., Anadol Han, 32,33, Stamb. | Constantinople. |
| Balladur, Chas. P., Importer | Smyrna, Turkey. |
| Coenca Frères, Importers. | Constantinople. |
| Demaras Bros, Importers, 4 Philellinon Street . . . | Athens, Greece. |
| Dizengoff, M., Importer. | Jaffa, Palestine. |
| Farquhar, A. B., & Co., Manufacturers & Exps. . . | New York. |
| Fringhian, Meg., Importer, Messadet Han, Stamboul | Constantinople. |
| Guessarian, Mihran, 48 Rue Tunnel Galata. | » |
| Laughton, C., & Co., Importers | » |
| Loutfalla, Georges, Importer | Adana, Turkey. |
| Lykiardopoulos, Fils, A., Importer | Mersina, » |
| Melissinos, Bernard, Importer. | Piraeus, Greece. |
| Oriental Trading Co. of America, Imp. Gal. | Constantinople. |
| Schany, H. | Aleppo, Syria. |
| Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han | Constantinople. |
| Sprout, Waldron & C., Exporters | Muncy, Pa., U. S. A. |
| Vrioni, Pan. D., Importer, 4 Dephes Street | Athens, Greece. |
| Western Wheeled Scraper Co., Exporters | Aurora, Ill, U. S. A. |
| Zarifi, L., Importer, Assicurazioni Han, Galata . . . | Constantinople, Turkey. |

Machine Tools

| | |
|-------------------------------------------|-----------------|
| Niles-Bement-Pond Co., Exporters. | New York. |
| Philaretos, G., & Co. Exporters | Athens, Greece. |

Maize Oil

Corn Products Refining Co., Mfrs. & Exporters. New York.

Marmelades

Hellenique Wine & Spirit Co., Mfrs. & Exporters. Athens, Greece.

Mercantile Agencies

Dun, R. G., & Co.. New York & Vienna.
National Credit Corporation, Title & Trust Bldg. Chicago, U.S.A.

Merchants (General)

Abazoglou, Jean, Abid Han 30, Galata Constantinople.
American General Trading Co. 56-58 Pine Str. New York
Arnold, Henry R. Sofia, Bulgaria.
Apostolos & Cie, Tutun Gumruk Stamboul Constantinople.
Camhi, Vitalis R., Boyadji Han Stamboul »
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata. »
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar »
Crussachi, J. M., 56 rue du Stade Athens, Greece.
Douch, William, Buyuk Tunnel Han 5, Galata Constantinople.
Galani, John A. Merkez Richtim Han Gal. »
Harty's Stores, 27 Tepé Bachi, Pera »
La Fontaine, Edward, Sons, Allalemdji l'an St. »
Mouzalas, Basil A Mitylene, Greece.
Rizopoulos, C., rue des Quais, No 46. Galata Constantinople.
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata »
Sindacato Coloniale Italiano, Pinto Han, Stamboul Constantinople.
Sourlangas, E. N., Fils. Mitylene, Greece
Summers, Herbert S. Sofia, Bulgaria.
Varterian, Narareth, Kaissari Han 20, St. Constantinople.

Metals (Tin, Zinc, etc.)

Capayannides, C., Importer. Trebizond, Turkey,
Commercial Bank of Greece, Importers. Athens, Greece.
Demaras Bros, Importers, 4 Philellinou Street » »
Haldéopoulo, N. P., Importer. Trebizond, Turkey.
Hanania, Joseph, Importer. Bagdad, Mesopotamia.
Jahiel, Isaac I., Importer Saloniki, Greece
Juda & Salmona, Importers. » »
Kahn Frères, Importers, Astagian Han. Constantinople.
Lebet Frères & Co., Importers, Germania Han »
Navarro, Is. J., Importer. Saloniki, Greece.
Philaretos, C. G., & Co., Importers Athens, »

Meteorological Instruments

Taylor Instrument Cos., Manufacturers Rochester, N.Y., U.S.A.

Mills and Milling Machinery

| | |
|------------------------------------------------|--------------------------|
| Farrin, M. B., Lumber Co., Exporters | Cincinnati, Ohio, U.S.A. |
| Sprout, Waldron & Co., Exporters | Muncy, Pa, U.S A. |

Minerals

| | |
|--------------------------------------------------|--------------------------|
| American International Corp., 120 Broadway . . . | New York. |
| Giswold & Brusick, (Chrome & Manganese Ore) . | Constantinople, -Smyrna. |
| Gulmezian, L., Merkez Richtim Han, Galata . . . | Constantinople. |
| Jahiel, Isaac J., Exporter. | Smyrna, Turkey. |
| Lane, Reggio & Co., Exporter. | » » |
| Vafiadachi, M. & A., Exporters | » » |

Mineral Oils

| | |
|----------------------------------------------------|-----------------|
| Mac Namara & Co. Importer, Arslan Han. | Constantinople. |
| Pharaon, Issa, Schoucair & Co., Importers. | Beirut, Syria. |

Mohair (see Wool)

Mother of Pearl

| | |
|----------------------------------|----------------------|
| Batarse, Issa, Exporter. | Bethlehem, Palestine |
|----------------------------------|----------------------|

Motor Boats and Motors

| | |
|----------------------------------------------------|-----------------|
| Balladur, Chas. P., Importer, P. O. Box Fo 161 . . | Smyrna, Turkey. |
|----------------------------------------------------|-----------------|

Motor Cycles

| | |
|----------------------------|------------------|
| Emblem Mfg. Co., | Angola, New York |
|----------------------------|------------------|

Motor Trucks

| | |
|----------------------------------------------------|-----------------------|
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, U.S.A. |
| General Motors Export Company, Botter App. Pera | Constantinople. |

Musical Instruments

| | |
|--------------------------------------|--------------------|
| Baldwin Co., The, Exporter | Cincinnati, U.S.A. |
|--------------------------------------|--------------------|

Nails (Wire)

| | |
|-----------------------------------------------------|-----------------|
| Essayan, Hagop, & Frères, Importers | Constantinople. |
| Papazian, L. Duz P., Topalian Han, 43, Stamb. . . | » |
| Pharaon, Issa, Schoucair & Co., Importers. | Beirut, Syria. |
| United States Steel Products Co., Exporters | New York. |

Naval Stores

| | |
|--------------------------------------|-----------------|
| Demaras Brothers, Exporters. | Athens, Greece. |
|--------------------------------------|-----------------|

Notions, Novelties

| | |
|------------------------------------------------------------------------|------------------------|
| West Electric Hair Curler Co. Hancock st, & Col- umbia Ave. | Philadelphia, U. S. A. |
|------------------------------------------------------------------------|------------------------|

Nuts and Seeds

| | |
|-----------------------------------------------------|--------------------|
| Balekdjian, V. Brothers Turkish Han Stamboul . . | Constantinople. |
| Balladur, N., & Co., Grand Vezir Han. | Smyrna, Turkey. |
| Cacoulides, G. N., Exporter. | Trebizond, Turkey. |
| Djenandji, Michel & Mansour, Exp. | Aieppo, Syria. |
| Habicht & Co., Hudson & Laight Sts. | New York. |
| Haldéopoulo, N. P., Exporter. | Trebizond, Turkey. |
| Hills Bros. Co., Imps., Beach & Washington Sts. . . | New York. |
| Hochstrasser & Co., Exporters. | Trebizond, Turkey. |
| Hochstrasser & Co., Exporters | Samsoun, » |

| | |
|----------------------------------------------------------|-----------------------|
| Jaburg Bros., 1 & 3 Worth Street, Importers. | New-York. |
| Kabbaz, P. A., & Co., Exporters. | Aleppo, Syria. |
| Keun Lavino & Co., Exporters. | Smyrna, Turkey. |
| Levant Products Trading Co., Importers | New York. |
| Manachy, Lorenzo Y., Exporter. | Aleppo, Syria. |
| Marcopoli Fratelli, Exp. | Aleppo, Syria. |
| Mesopotamia & Persia Corp., Ltd. | Bagdad, Mesopotamia. |
| Nessim, Elisha, Exporter | » » |
| Pastene & Co., Inc., Importers | New York. |
| Reggio, Abel, Importer. 105, Hudson Street | » |
| Lane, Reggio & Co., Exporters | Smyrna, Turkey. |
| Scialom, Fils de Jacob, Exporters. | Saloniki, Greece. |
| Spencer Importing Co. 163 Greenwich St. | New York. |
| Stock & Mountain, Exp., Philippidès Han, Stamb | Constantinople. |
| Strick, Scott & Co. | Bagdad, Mesopotamia. |
| Tatian, A., Importer, 23 Central St., Room 8 | Boston, Mass., U.S.A. |
| Théophylactos & Léontidès | Trebizond, Turkey. |
| Wardé, I. & A., & Co., Exp., (Apricot Stones) | Beirut, Syria. |

Office Furniture (Steel)

| | |
|--------------------------------------------------|-----------|
| The General Fireproofing Co., Exporters. | New York. |
|--------------------------------------------------|-----------|

Office Supplies

| | |
|----------------------------------------------------------|-----------------|
| Hornstein, A., rue Tekke, Pera. | Constantinople. |
| Papaspyro, Alexander, Importer, Stadium Street | Athens, Greece. |

Oils (Lubricating etc.)

| | |
|----------------------------------------------------------------------------|-------------------|
| Aliferis, G., Importer, 37 Praxitelous Street | Athens, Greece. |
| Audi, S., & Frères, Importers | Beirut, Syria. |
| Brazzafolli, Max, Importer | Mersina, Turkey. |
| Cornfield & Goldstein, Imp. Ikindji Kenadjian Han. | Constantinople. |
| Juda & Salmona, Importers. | Saloniki, Greece. |
| Loutfalla, Georges, Importer | Adana, Turkey, |
| Melissinos, Bernard, Importer. | Piraeus, Greece. |
| Sayegh Frères, Importers. | Beirut, Syria. |
| Standard Commercial Export & Finance Corp., Exp., 120 Broadway. | New York. |
| Standard Oil Company of New York. | Constantinople. |
| Tasartez, Henri, Impr., Tohafdji Han, Stamboul. | » |
| Vacuum Oil Co., 61 Broadway | New York |
| Vacuum Oil Co., Agency. | Jaffa, Palestine. |
| » » » » | Beirut, Syria. |
| » » » » | Cairo, Egypt. |
| Vacuum Oil Co., Keutchoglou Han, Galata | Constantinople |
| Zarifi, L., Importer, Assicurazioni Han, Galata. | » |

Oils Sulphite

| | |
|---------------------------------------------------|-----------------|
| Damianos, N. D., Exporters, P. O. B. 23 | Athens, Greece. |
| Demaras Bros., Exporters | » » |

Oil Tank Trucks

| | |
|------------------------------------------------------|-----------------------------|
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, Tex., U.S.A. |
|------------------------------------------------------|-----------------------------|

Oleo Oil

| | |
|-----------------------------------------------------|-------------------|
| Amar, S., & Co., Importers, Validé Sultan Han . . . | Constantinople. |
| Brazzafolli, Max, Importer | Mersina, Turkey. |
| Cariciopoulo, Marc C., Imporer | Constantinople. |
| Constantinides, Theologos, Ladoscala, 6, Stamb. . . | » |
| Coenca Frères, Importers. | » |
| Doptoglou Bros, 2 Zindan Capou Stamboul | » |
| Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam. | » |
| Féradian, K., Importer, Dilsizzadé Han. 17-19 . . . | » |
| Frankfort, M., Exporter, Produce Exchange | New York. |
| Gastun, A., & Co., Inc., Exp., 48 Stone St. | New York |
| Hirzel, R. & O., Importers | Constantinople. |
| Juda & Salmona, Importers. | Saloniki, Greece. |
| Molho, Isaac, Importer | » |
| Mano, Albert J., Kiezaptchi-Oglou Han Stamboul . . | Constantinople. |
| Navarro, Em. Is., Importers | Saloniki, Greece. |
| Pharaon, Issa, Schoucair & Co., Importers. | Beirut, Syria. |
| Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . | Constantinople. |
| Prodromides, K., Importer | Mersina, Turkey |
| Rousso & Danon, Imp. Phaliron Han, Gal. | Constantinople. |
| Sarantis Frères, Importers | » |
| Sciaky, V., & Co., Importers. | Saloniki, Greece. |
| Sourlangas, E, N., Fils, Importer | Mitylene, Greece. |

Olives and Olive Oil

| | |
|-----------------------------------------------------|--------------------------|
| Barff, P. G., & Co., Importers | Smyrna, Turkey. |
| Chamarakis, E. D., Exporter | Rethymno, Crete, Greece. |
| Constantinides, Theologos, Lanoscala, 6, Stamb. . . | Constantinople. |
| Damianos, N. D., P. O. B. 23, Exporters | Athens, Greece. |
| Demaras Brothers, Exporters | » |
| Fidao, F., & Co., Exporters | Smyrna, Turkey. |
| Keun, Lavino & Co., Importers | Smyrna, Turkey. |
| Lane, Reggio, & Co., Exporters | Smyrna, Turkey, |
| Pastene & Co., Inc., Importers | New York. |
| Salem, Alexandre, & Frères. | Aleppo, Syria. |

Opium

| | |
|----------------------------------------------------|-----------------|
| Abazoglou, Jean, Ex. Abid Han 30, Galata | Constantinople. |
| Anglo-Italian Manufacturers Agency, Turkia Han St. | » |
| Balekdjian, V. Brothers Ex. Turkia Han, Stamboul. | » |
| Banque Générale de Commerce et de Crédit Stamb.. | » |
| Caltzounides, A. Ch., Nomico Han, Galata. | » |
| Cosmetto, A., & Co. Ex. Omer Abid Han Galata. | » |
| Fidao, F., & Co., Exporters. | Smyrna, Turkey. |
| Gulbenkian Bros., & Co., Exporters. | Constantinople. |
| Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam. . . | » |
| Kaftanizadé Frères & Cie. Mader Han 7/10, Galata . | » |
| Kahn, Frères, Ex., Astagian Han, Stamboul. . . . | » |
| Keun Lavino, & Co., Exporters. | Smyrna, Turkey |

| | |
|----------------------------------------------------|-------------------|
| Megarbané, Habib & Fils, Exporters | Aleppo, Syria. |
| Merica, Th., Exp., Taptas Han, Galata | Constantinople. |
| Nemli Zadé Djemal, Ex. Nemli Zadé Han; Sirkedji . | » |
| Oriental Trading Co. of America, Exp Gal. | » |
| Rappaport., J. M., Importer, 140 Nassau Street . . | New York. |
| Reggio, Ant., & Co., Exporters | » |
| Scialom, Albert, & Co., Exporters. | Saloniki, Greece. |
| Scialom, Fils de Jacob, Exporters. | » » |
| Taranto, Nissim, Kenadjian Han, Stamboul | Constantinople. |
| Varterian, Nazareth, Kaissari Han 20 St. | Constantinople. |
| Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul.. | » |
| Wolkenberg, Oscar, 50 Djedid Han St. | » |

Otto of Roses

| | |
|--------------------------------------------------|-------------------------|
| Hirzel, R. & O., Ex. Buyuk Yeni Han 31 | Constantinople, Turkey. |
|--------------------------------------------------|-------------------------|

Paints. Enamels and Varnishes

| | |
|----------------------------------------|----------------------|
| Ashraf Bros., Importers | Bagdad, Mesopotamia. |
| Standard Oil Co. of New York | New York. |

Paper

| | |
|----------------------------------------------------------------------------------------|-----------------|
| Schapira, J. M., Importer, 21 Colocotroni Street . . | Athens, Greece. |
| Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm | Constantinople. |

Perfumes

| | |
|---------------------------------------------------|-----------------|
| Mitrani, R. & Co., 22 Kezabdjoglou Han, Stamboul. | Constantinople. |
|---------------------------------------------------|-----------------|

Petroleum

| | |
|--------------------------------------------------|-------------------|
| Banque Générale de Commerce et de Crédit, Impor. | Constantinople. |
| Fringhian, Meg., Importer Messadet Han, Stamboul | Constantinople. |
| Lykiardopoulos, Fils, A., Importers | Mersina, Turkey. |
| Megarbane, Habib, & Fils | Aleppo, Syria. |
| Mizrahi, Oscar. Importers, Djedid Han. | Constantinople. |
| Philippou, A., Importer | Yanina, Greece. |
| Standard Oil Co., Importers | Constantinople. |
| Standard Oil Co. of New York | New York. |
| Vacuum Oil Co., Exp., 61 Broadway | New York. |
| Vacuum Oil Co., Importers. | Beirut, Syria. |
| Vacuum Oil Co., Importers | Jaffa, Palestine. |
| » » » | Cairo, Egypt. |

Physicians and Dentists

| | |
|--------------------------------------------|-----------------|
| Yoanidès, Prof. Doctor Christaki | Constantinople. |
|--------------------------------------------|-----------------|

Pistachio Nuts.

| | |
|-------------------------------------------|----------------|
| Corneille & Co., Exporters. | Aleppo, Syria. |
| Coussa, Armand, Exporters | » » |
| Kabbaz, P. A., & Co., Exporters | Aleppo, Syria. |

Mégarbané, G. H., Exporters Aintab, Turkey.
 Obégi, Charles, & Co., Exporters » »

Pipes (Gas, Water, etc.)

United States Steel Products Co., Exporters New York.

Pipe Tools

Reed Manufacturing Co, Mfrs. & Exporters. Eric, Pa, U. S. A.

Playing Cards

United States Playing Card Co., Exporters. Cincinnati, Ohio, U. S. A.

Poppy Seeds

Scialom Albert, & Co., Exporters Saloniki, Greece.

Portable Houses

North Amer. Wood Products Corp., Exp., 50 Union Sq. New York.

Printers and Bookbinders Material and Machinery

American Press, The, Importers, Beirut, Syria.
 Mann Co., Wm. Exporters, 529 Market Street. Philadelphia, U. S. A.
 Matteossian, Vahan A., Imp., Am. Bible House. Constantinople.
 Soc. An. de Papeterie et d'Imprimerie, Import.
 Anciens Etabl. Fratelli Haïm. »
 Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21 »
 Zellitch Frères, Rue Yazidji, Péra »

Presses (Oil & Wine)

Farquhar, A. B., et Co., Cotton Exch. Bldg. New York.

Printing Paper

Hirzel, R. O.& Importers Constantinople.
 Matteosian, V. H., Imp., American Bible House »
 Sarantis Frères, Importers. »
 Soc. An. de Papeterie et d'Imprimerie, Import.
 Anciens Etabl. Fratelli Haim »
 Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21 »
 Zellitch Frères, Rue Yazidji, Péra »

Publishers

Boot & Shoe Recorder Publishing Co., 207 So. St. Boston, Mass., U.S.A.
 National Crédit Corporation, Title & Trust Bldg. Chicago, U.S.A.
 Société Anonyme de Papeterie et d'Imprimerie,
 Anciens Etabl. Fratelli Haïm Constantinople.

Pumps

Avedissian & Keshishian, Importers. Adana, Turkey.
 Hanna, Rabbath, & Fils, Imp. Aleppo, Syria.
 Loutfalla, Georges, Importer Adana, Turkey.
 Lucy Mfg. Co., 233 Broadway New York.
 Melissinos, Bernard, Importer. Piræus, Greece.
 Rumsey Pump Co., Ltd., Exporters. Seneca Falls, N. Y., U.S.A.

Railroad Repair Shop Equipment

Niles-Bement-Pond Company, Exporters New York.

Railway Material

| | |
|-----------------------------------------------------|------------------------|
| Essayan, Hagop, & Frères, Importers | Constantinople. |
| Standard Steel Works Co., Exporters | Philadelphia, U. S. A. |
| United States Steel Products Co., Mfrs. & Exp., . . | New York. |

Raisins (Sultana)

| | |
|-----------------------------------------|-----------------|
| Dwek, Joseph E. F., Exporters | Aleppo, Syria. |
| Fidao, F. & C., Exporters | Smyrna, Turkey. |

Razors & Blades

| | |
|--------------------------------------|-------------------------|
| Gillette Safety Razor Co., | Boston, Mass., U. S. A. |
|--------------------------------------|-------------------------|

Rice (see Sugar)**Roofing**

| | |
|-----------------------------------------------------|------------------------|
| Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. . | Philadelphia. U. S. A. |
|-----------------------------------------------------|------------------------|

Rubber Goods

| | |
|----------------------------------------------------|------------------------|
| Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . . | Constantinople. |
| Hindié, Nicolas, Imp. | Aleppo, Syria. |
| Orosdi-Back, Etablissements, Importers. | Constantinople. |
| Quaker City Rubber Co., Mfrs. & Exporters | Philadelphia, U. S. A. |
| Société Suisse de Commerce pour la Syrie | Aleppo, Beirut, Syria. |
| United States Rubber Export Co. | New York. |
| Varbetian, L. & L., Importers | Smyrna, Turkey. |

Safes

| | |
|---------------------------------------------------|----------------|
| Audi, S., & Frères, Importers | Beirut, Syria. |
| York Safe & Lock Co., Mfrs. & Exporters | New York. |

Saffron

| | |
|--------------------------------------------|-------------------|
| Scialom, Albert, & Co., Exporter | Saloniki, Greece. |
|--------------------------------------------|-------------------|

Service Association for Industries

| | |
|--------------------------------------------------------------------------|-----------------------|
| Tanners Council of the United States of America 41 Park Row | New York. |
| Boot & Shoe Recorder Publishing Co., 207 South st.. | Boston, Mass., U.S.A. |

Saw Mill Machinery

| | |
|---------------------------------------------|-----------|
| Farquhar, A. B., & Co., Exporters | New York. |
|---------------------------------------------|-----------|

Sesame Seed

| | |
|--------------------------------------------|----------------|
| Ezadjian, Mihran, Exporter | Adana, Turkey. |
| Simeonoglou, Aristidès, Exporter | Adana, » |

Sesame Seed Oil

| | |
|---------------------------------------------|------------------|
| Naccache, Ibr., & Fils, Exporters | Mersina, Turkey. |
| Zelvéian, M. & K. S., Exporters. | » » |

Sewing Machines

| | |
|--------------------------------------------------|-------------------|
| Bourne & Co. (Singer Sewing Machines) | Saloniki, Greece. |
| » » » » » | Athens, » |
| Singer Sewing Machine Company, Importers | Constantinople, |
| » » » » » | Beirut, Syria. |

Shampoo

| | |
|-------------------------------------------------------------------------|------------------------|
| West Electric Hair Curler Co., Hancock st. & Col- umbia Ave. | Philadelphia, U. S. A. |
|-------------------------------------------------------------------------|------------------------|

Ship Chandlers

| | |
|--------------------------------------------------|-----------------|
| Dabcovich & Co. Eski Lloyd Han, Galata | Constantinople. |
|--------------------------------------------------|-----------------|

Shipping & Shipping Agents

| | |
|--------------------------------------------------------------------------------|-----------------|
| Achaia S. S. Co. | Patras, Greece. |
| Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata. | Constantinople. |

| | |
|-----------------------------------------------------------------------------------------------|--------------------------|
| Alevra, D. G. | Smyrna, Turkey. |
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . | Constantinople, |
| American Black Sea S.S. Corp. Merkez Richtim Han | » |
| Amer'can & Eastern Trading Co., 36 Av. de l'Opera | Paris, France. |
| American Shipping & Stevedoring Co. | Piraeus, Greece. |
| Apostoloff, Jordan | Bourgaz, Bulgaria. |
| Archipelago American Steamship Co. | Beirut, Syria. |
| » » » » | Constantinople, |
| » » » » | Smyrna, Turkey. |
| Arditti, S., Rue des Banques | Saloniki, Greece. |
| Artus, Jean | Mersina, » |
| Athanassiades, Bodossaki, Hovaghimian H. 2 Galata | Constantinople. |
| Barff, P. G., & Co | Smyrna, Turkey. |
| Basiotti, Chr. R., Marine Han, Galata. | Constantinople. |
| Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata | » |
| British Slip-way and Repairing Yard, Djibaly. . . | » |
| Cauchi Fratelli. | Saloniki, Greece. |
| Chamarakis, E. D.. | Rethymno, Crete, Greece. |
| Citterich, V. & D. | Saloniki, Greece. |
| Cox's Shipping Agency, Ltd., rue Sherif Pasha, 27 . | Alexandria, Egypt. |
| Chrussachi, J. M., 56, rue du Stade | Athens, Greece. |
| Cunard Steamship Co., Tchিনি Rihtim H. G.. . . | Constantinople. |
| Curmusi, Theo. N. (Achaia). | » |
| Dabovich & Co., Eski Lloyd Han, Galata | » |
| Drossos, A. J., & Co, Esky Yomruk; Ada Han 15. | » |
| "Dunarea" Societata Anonima Romana pentru Na- vigatiune, Braila, Str. Vapoareler | Braila, Roumania. |
| Dwek, Saul S. & Co.. | Aleppo, Syria. |
| Eliades, John & Co. | Smyrna, Turkey. |
| Export S. S. Corporation, rue des Quais, 46, Gal. . | Constantinople. |
| Export Transportation Co., Inc., 42 Broadway . . . | New York |
| «Express», Sociéte de Transport, Cité Phaliro, 6-8, Gal. | Constantinople. |
| Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal. | » |
| Galani, John A., Merkez Richtim Han, Gal. | » |
| "Gradiwo" Sociéte Commerciale par Actions | Varna, Bulgaria. |
| Ghiolman Bros., Constitution Square. | Athens, Greece |
| Hadcock & Wool | Patras, » |
| Hirschcowitz, Léon, 30-32 Hudavendighiar Han, Gal. | Constantinople. |
| Hochstrasser & Co. | Trebizond, |
| » » | Samsoun, Turkey. |
| Homere, E., & Co. | Smyrna, Turkey. |
| "Intercontinental", Seir Sefain Han, Galata | Constantinople. |
| Keller, Theodor E., | Athens, Greece. |
| Khouri, Farra Alex | Beirut, Syria. |
| Laughton, Co., & C., 42 Perchembé Bazar, Galata . | Constantinople. |
| La Fontaine, Edward, & Sons, Allalemdji Han Stam. | » |
| Levant Trade Bureau, Sinasson Han, 2, Galata. . . | » |
| Lorey, Guillermo, Djemaat Han, Rue Havra, Galata | » |
| Lupovitz, Jacob, Rue Voivoda, Voivoda Han | » |
| Molho Frères | Saloniki, Greece. |
| Metaxa Zissi N., & Son, Merkez Rihtim Han 15,16,28 III, Fl. Galata. | Constantinople. |

| | |
|--------------------------------------------------------------|----------------------------------|
| Morelli, Alf., & Co., Phaliron Han, 3, Galata | Constantinople. |
| Morphy, W., & Son, Crowe & Stevens | Athens, Patras, Piraeus, Greece. |
| Oriental Navigation Co., 39 Broadway. | New York |
| Pauer, E. C., & Co., Erzeroum Han, 21.22, Stamb. | Constantinople. |
| Philippou, A. | Yanina, Greece. |
| Photiades, Th., 82 Wall St. | New York. |
| Reppen, Theo., Arabian Han, Galata. | Constantinople. |
| Rizopoulos, C., Rue des Quais, No. 46, Galata | » |
| Rouso & Danon, Phaliron Han, Gal. | » |
| Rouso & Danon, Hippocrate St., 1 | Piraeus, Greece. |
| Sangursky & Cie, Moumhané, Galata, Couteaux H. 2 | Constantinople. |
| Schenker & Co. Keuprulu Han, Stamb. | » |
| Tagaris, T. P., Merkez Richtim Han, Galata. | » |
| Theodoridi & Co., | Braila, Roumania. |
| Tubino, M., & Carabiberi, A., Nomico Han, Gal. | Constantinople. |
| Vesco, G. & G., Eski-Sharab Iskellessi, 113, Galata. | » |
| Whittall, J. W., & Co., Ltd | » |

Shipyard Machinery

| | |
|-----------------------------------------------|-----------|
| Niles-Bement-Pond Company, Exporters. | New York. |
|-----------------------------------------------|-----------|

Shoe Polish (Polishing Sets, etc.)

| | |
|--------------------------------------------------|-------------------------|
| Shinola Co., Manufacturers & Exporters | Rochester, N.Y., U.S.A. |
|--------------------------------------------------|-------------------------|

Silk Cocoons

| | |
|----------------------|---------------------|
| Angeloff, D. | Tirnovno, Bulgaria. |
|----------------------|---------------------|

Silk Goods

| | |
|--------------------------------------------------------|-----------------|
| Balit, Charles, & Co., Importers | Aleppo, Syria. |
| Hanni, E. Exporters, Matheo Han Stamboul | Constantinople. |
| Levant Trade Bureau, Sinasson Han No. 2 Galata.. . . . | » |
| Meridional Trading Co., 20 Broad Str. | New York. |
| Picciotto, Hillel, & Co., Imp. | Aleppo, Turkey. |

Silver Ware

| | |
|------------------------------------------------------------------------------------------------------------------------|-----------------|
| Gross Frères, Handan Han 9-10, Stamb. | Constantinople. |
| Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tun- nel Han Galata | Constantinople. |
| Melki & Menassah, Importers | Beirut, Syria. |

Skins, Hides and Furs

| | |
|--------------------------------------------------------|------------------------|
| Abdeni, G. G. & Co., Imp. | Aleppo, Bagdad, Syria. |
| Angeloff, D. | Tirnovno, Bulgaria. |
| Arsen & Co., Exporters, Allalemdji Han, St. | Constantinople, |
| Balit Charles & Co., Exp. | Aleppo, Syria. |
| Beythoum, Jeboury, Exporter. | Constantinople. |
| Blattner, A., Huriet Han Galata | » |
| Cabbabeh K. & S. Importers | Aleppo, Syria. |
| Coenca Frères, Exporters. | Constantinople. |
| Djenandji, Michel & Mansour, Exp. | Aleppo, Syria. |
| Essefian, Parsegh G., Exporter | Constantinople. |
| Fresco, Fils d'Aslan, Exporters | » |
| Gelat, Elias Thomas, Exporter (Sheep & Goat) | Jerusalem, Palestine. |
| Hanania, Joseph, Exporter | Bagdad, Mesopotamia. |

| | |
|------------------------------------------------------|-----------------------|
| Hindié, Nicolas, Exp. | Aleppo, Syria. |
| Maissa, M. G., Exporter | Constantinople |
| Manuelian & Co., Exporters. | Mersina, Turkey. |
| Minade, Aug. de, Hazzopoulo Han 42/43 Stamb. . . | Constantinople. |
| Meridional Trading Co., 20 Broad Str. | New York. |
| Nemli Zadé Frères, Exporters. | Constantinople. |
| Rappaport, J. M., Importer, 140 Nassau Street. . . | New York. |
| Sarfati, S. Joseph, Exporter, Germania Han | Constantinople. |
| Sasoon, David, & Co., Exporters | Bagdad, Mesopotamia. |
| Schamasch, Gourgie & Co., Exporters | » » |
| Serefas, D., Exporter. | Saloniki, Greece. |
| Skender, Krikor, Exporter | Bagdad, Mesopotamia. |
| Tatian, A., Importer, 23 Central St., Room 8. . . . | Boston, Mass., U.S.A. |
| Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine | Constantinople. |
| Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . . | » |

Soap

| | |
|-----------------------------------------------------|--------------------------|
| American Foreign Trade Corporation, Galata | Constantinople. |
| Coussa, Armand, Imp. | Aleppo, Syria. |
| Modiano, Issac, Frères & Fils, Importers | Saloniki, Greece, |
| Procter & Gamble Co., Manufacturers & Exporters . | Cincinnati, Ohio, U.S.A. |
| Vimos Brothers, Importers 29 Nikis Street | Athens, Greece. |

Starch

| | |
|-------------------------------------------------------|-------------------------|
| Corn Products Refining Co., National Starch Co., Exp. | New York. |
| Errera, Isaac G., Importer | Saloniki, Greece. |
| Modiano, Facino, & Company | Smyrna—Saloniki, Greece |

Stationery

| | |
|------------------------------------------------------------------------------------------|----------------------|
| Errera, Fils de G. A., & Co., Ltd, Importers. | Saloniki, Greece |
| Hassid, A. M., & Co., Importers | » » |
| Hornstein, A., rue Tekke, Pera | Constantinople. |
| Mann Co., Wm., Exporters, 529 Market St. | Philadelphia, U.S.A. |
| Matteosian, V. H., Import., American Bible House . | Constantinople. |
| Modiano, Isaac, Frères & Fils, Importers | Saloniki, Greece. |
| Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm | Constantinople. |
| Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata . . . | » |
| Zellitch Frères, Galata | » |

Steel Office Furniture

| | |
|----------------------------------------------------|-----------|
| The General Fireproofing Co. 395 Broadway. | New York. |
|----------------------------------------------------|-----------|

Stevedoring

| | |
|----------------------------------------------------------|-----------------|
| American Black Sea S.S. Corp., Merkez Richtim Han | Constantinople. |
| American Shipping & Stevedoring Co. | Piraeus Greece. |
| «Express», Société de Transport, Cité Phaliro, 6-8, Gal. | Constantinople. |
| Hirschcowitz, Léon, 30-32 Hudavendighiar Han, Gal. | » |
| Tubino, M., & Carabiberi, A., Nomico Han, Gal. . . . | » |

Stone Handling Machinery

| | |
|-----------------------------------------------------|----------------------|
| Western Wheeled Scraper Co., Mfrs. & Exporters. . . | Aurora, Ill., U.S.A. |
|-----------------------------------------------------|----------------------|

Stoves and Heating Apparatus

| | |
|-------------------------------------------------|-----------|
| Balkan-American Trading Co., 110 West 34th st.. | New York. |
| Standard Oil Co. of New York | New York. |

Sugar

| | |
|-------------------------------------------------------------|-----------------|
| Cabbâbeh, G., & Fils, Importers | Aleppo, Syria. |
| Commercial Union of America, 23 Beaver St. | New York. |
| Fringhian, Meg., Imp., Messadet Han, Stamboul | Constantinople. |
| Lamborn & Company, 132 Front Str. Lamborn Bldg. | New York. |
| Luthi, F. C., & Co., 44 Beaver St. | New York |
| Megarbané, Habib, & Fils Importers | Aleppo, Syria. |
| Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 | Constantinople. |
| Schemtob, Fils de Abraham, Kouru Kavedji Han. | » |

Suit Hangers

| | |
|----------------------------------------------------|----------------------|
| West Electric Hair Curler Co., Exporters | Philadelphia, U.S.A. |
|----------------------------------------------------|----------------------|

Tanning

| | |
|----------------------------------------------------------|-----------------|
| Tripot, C. N., & Fils, 11 rue de la Quarantaine. | Constantinople. |
|----------------------------------------------------------|-----------------|

Tanning Materials

| | |
|-----------------------------------------------------------|-----------------------|
| Lawrence, A. C., Leather Co. | Boston, Mass., U.S.A. |
| Spike, Clarence H., Importer, 143 Federal Street. | » » » |

Telephone Supplies

| | |
|-------------------------------------------------------|-------------------|
| Schany, H., Bey, & Co. | Aleppo, Syria. |
| The Bell Telephone Mfg. Co., Exporters. | Antwerp, Belgium. |
| Western Electric Co., Exporters, 463 West St. | New York. |

Temperature Instruments

| | |
|-----------------------------------------|-------------------------|
| Taylor Instrument Cos., Manfrs. | Rochester, N.Y., U.S.A. |
|-----------------------------------------|-------------------------|

Timber

| | |
|-----------------------------------------------------------------------|---------------------|
| Commercial Bank of Greece, Importers | Athens, Greece. |
| "Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp. | Bucarest, Roumania. |
| Kopelman, Ossip, Importer 26 Shoot up Hill c/o G. Handelman | London, England. |

Tin Plate

| | |
|--------------------------------------------------|-----------|
| Fresco, Ralph R., & Co., 13-21 Park Row. | New York. |
|--------------------------------------------------|-----------|

Tobacco

| | |
|---------------------------------------------------------------|------------------|
| Abazoglou, Jean, Ex. Abed Han 30, Galata. | Constantinople. |
| Alston Tobacco Co. Inc. Exporters | Samsoun, Turkey. |
| Alston Tobacco Co., Inc. Exporters | Smyrna, Turkey. |
| American Transocean Corp., 912 Broadway. | New York. |
| Anglo-Italian Manufacturers Agency, Turkia Han St. | Constantinople. |
| Balekdjian, V. Brothers Ex. Turkia Han Stamboul | » |
| Banque Gén. de Com. et Crédit Meidandjik 3, Stam. | » |
| Caltzounides, A. Ch., Nomico Han, Galata. | » |
| Coenca Frères, Exporters. | » |
| Foscolo, Mango & Co., Ltd. Exp. Hovaghimian H. G. | » |
| Galani, John A., Merkez Richtim Han, Galata | » |
| Gary Tobacco Inc., Co., Merkez Richtim Han, III, Gal. | » |
| Gary Tobacco Co., Inc., Exporters | Samsoun, Turkey. |
| Hanna, Rabbath, & Fils Exp. | Aleppo, Syria. |
| Kaftanizadé Frères & Cie., Ex. Mader H. 7/10 G. | Constantinople. |
| Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. | » |

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|------------------------------------------------------|-----------------------|
| Levant Products Trading Co., Importers | New York. |
| Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han . | Constantinople. |
| Macedonian Tobacco Co., The, Exporters | Cavalla, Greece. |
| Margaritoff, Demetre M., Ex. Aınopoulo Han St. . . | Constantinople. |
| Mayer, N., & Co., Exporters | Cavalla, Greece. |
| Melachrino Tobacco Trading Co., Inc., Exporters. . | Samsoun, Turkey |
| Melachrino Tobacco Trading Co., Inc. . . » | Cavalla, Greece. |
| Mizrahi, Oscar, Exporter, Djedid Han St. | Constantinople. |
| Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji . | » |
| Pappas Co., C., 163-165 North St. | Boston, Mass., U.S.A. |
| Pirocacco, Christo, Exporter | Smyrna, Turkey. |
| Schemtob, Fils de Abraham, Kouru Kavedji Han, S. | Constantinople. |
| Schinassi Bros., Exporters | Cavalla, Greece. |
| Serafas, Dim., Exporter | Saloniki, » |
| Soc. Anonyme de Tabacs d'Orient et d'Outre Mer, Exp. | Cavalla, Greece. |
| Standard Commercial Export & Finance Corp. . . . | Constantinople. |
| Tatian, A., Importer, 23. Central St., Room 8 . . . | Boston, Mass., U.S.A. |
| Tobacco Products Corporation, 1790 Broadway . . . | New York. |
| Wolkenberg, Oscar, 50 Djedid Han St. | Constantinople. |

Tools

| | |
|-----------------------------------------------------|----------------------|
| Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537 | Philadelphia, U.S.A. |
| McCaffrey File Co., 5th & Berk Sts, Exporters . . . | » » |

Tooth Powder

| | |
|----------------------------------------------------|-----------|
| Curtis Brown Mfg. Co., Exprs., 215-217 Fulton St.. | New York. |
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Tourist Agency

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| American Express Co., 17 Piazza Nunziata | Genoa, Italy. |
| American Express Co., 65 Broadway | New York. |
| Cook, Thos., & Son, 245 Broadway | » |
| Ghiolman Bros | Athens, Greece. |

Typewriters and Supplies

| | |
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| Abramovitz, Leon P., Importer. | Bucarest, Roumania. |
| Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co).. | Athens, Greece. |
| Hammond Typewriter Co., Exporters | New York. |
| Hornstein, A., rue Tekke, Pera | Constantinople. |
| Kroubalkian, K, Sole Agent for Turkey "Royal Typewriter Co." & Depositor, and for « Corona » Grand Tunnel Han, Galata. | » |
| Papaspyro, Alexander, Importer, Stadium Street. . | Athens, Greece. |
| Remington Typewriter Co., Exporters. | New York. |
| Schuep & Co., Imp. | Aleppo, Syria. |
| Spike, Clarence H., Exporter 2d Hand Machines. . | Boston, Mass., U.S.A. |
| Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haım | Constantinople. |

Underwear

| | |
|-----------------------------------------------|-----------|
| Madison Mills Inc., 503-505 Broadway. | New York. |
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Varnish

| | |
|--------------------------------------------------|----------------|
| Cabbabeh, G., & Fils Importers | Aleppo, Syria. |
| The General Fireproofing Co., 395 Broadway . . . | New York. |

Ventilation (in Fire-Proof Buildings)

| | |
|-----------------------------------------------|---------------------|
| Lipton's Sons Co., David, Exporters | Philadelphia, U.S.A |
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Watches

Ingersoll, Robt. H., et Bro., 315 4th Ave New York.

Waterproofing Materials

The General Fireproofing Co., 395 Broadway. New York.

Wind Mills

Flint & Walling Mfg Co., Exportes Kendalville, Ind., U.S.A

Shaphira, J. M., Importer, 21 Colocotroni Street. Athens, Greece.

Wines and Liquors

Audi, S., & Frères, Importers Beirut, Syria.

Barbaresso Brothers, Mfrs. & Exporters. Piræus, Greece.

Cambas, André P., Exporter. Athens, Greece

Cofinas, Constantine N., St. Theodores Square 9 » »

Economic Cooperative Society, Ltd. Constantinople.

Metaxa, S. & E. A., Mfrs. & Exporters Piræus, »

Pastene, P., & Co., Inc., Importer New York.

Pouris, Demosthenes, Mfrs. & Exporter. Piræus, Greece.

Reggio, Ant., & Co., Importers. Smyrna, Turkey,

Sadullah, Levy & Mandil, Importers. Constantinople.

Société Hellénique de Vins et Spiritaeux Athens, Greece.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters New York.

Wool and Mohair

Arsen, A. G., & Co., Exp., Allalemdji Han, Stamb.. . . . Constantinople.

Asfar & Co., Pressing Factory and Exporters. Bagdad, Mesopotamia.

Cabbabeh, G., & Fils, Exporters Aleppo, Syria.

Fidao, F., & Co., Exporters Smyrna, Turkey.

Fresco, Fils d'Aslan, Exporters. Iktissat Han. Constantinople,

Gulbenkian Bros. & Co., Exporters, Stamboul. »

Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul Constantinople,

Levy, M., & Co., Export. Emin Bey Han St. Constantinople,

Marcopoli, V., & Co., Exporters Alexandretta, Syria.

Manachy, Lorenzo Y., Exporter Aleppo, »

Manuelian, H., & Co, Exporters. Mersina, Turkey.

Marcopoli Fratelli Exp. Aleppo, Syria.

Mégarbané, Habib, & Fils, Exporter Aleppo, Syria.

Mosseri, Albert, Exporter Saloniki, Greece.

Muller, Ch. F., Importer, 29 Apollo Street. Athens, Greece.

Nessim, Elisha, Exporter Bagdad, Turkey

Obégi, Charles., & Co., Exporters. Aintab, Syria.

Rafie, Elie, Exp. Aleppo, »

Rappaport, J. M., Importer, 140 Nassau Street. New York,

Roditi, A., Exporters, Turkia Han Stamboul Constantinople,

Sarfati, Barouh, Exporter Saloniki, Greece.

Sasson, David, & Co. Ltd, Exporters Bagdad, Mesopotamia.

Serefas, D., Exporter Saloniki, Greece.

Skender, Krikor, Exp, Bagdad, Mesopotamia.

Stock & Mountain, Philippidès Han, Stamboul. Constantinople,

Taranto, Nissim, Kenadjian Han, Stamboul »

Tatian, A., Importer, 23 Central St., Room, 8. Boston, Mass., U. S. A.

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| Vimos Brothers, 29 Nikis Street | Athens, Greece. |
| Wardé, I. & A., & Co., Exporters. | Beirut, Syria. |
| Zeis, Anastasse J., Exp., Alexiadi Han, 2-6, Galata | » |
| Zelvéian, M. &, Exporters | Mersina, Turkey. |

Woolen Goods

| | |
|------------------------------------------------------|-----------------|
| Amory, Browne & Co., 62 Worth St. | New York. |
| Dwek, Joseph, E. F. Importers | Aleppo, Syria. |
| Dwek, Saul S. & Co., Imp. | Aleppo, Syria. |
| Elkiatib, Salim, Importer, Elkiatib Han | Constantinople, |
| Fotiadi, Alexandre D., 44 Buyuk Yeni Han Stamb.. | Constantinople. |
| Gastun, A., & Co., Inc., Exp., 48 Stone St | New York |
| Minot, Hooper & Co, Exp., 11 Thomas St | » |
| Muller, Ch. F., Importer, 29 Apollo Street. | Athens, Greece. |
| Schuep & Co., Importers. | Aleppo, Syria. |
| Suffern Trading Co., 90 West st. | New York. |

Individual Members.

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| Arnold, Davis G., | Providence, R. I., U.S.A. |
| Booth, E. G., Amer. Black Sea S/S. Corp. | Constantinople. |
| Brewster, W. M., c/o Standard Oil Co.. | Constantinople. |
| Brown, J. Wylie | Constantinople. |
| Chamber of Commerce & Industry. | Varna. Bulgaria. |
| Charalambis, N. M., | Piraeus, Greece. |
| Chester, Arthur T., U.S. Shipping Board | Constantinople. |
| Coombs, J. P., Near East Relief. | New York. |
| Crane, F. R., Standard Oil Co. | Constantinople. |
| Damon, Theron J., Journalist | Milton, Massachusetts. |
| Davis, C. Claflin, American Red Cross. | Constantinople, |
| Doucarelis, Aristides M. | Mitylene, Greece. |
| Efstratiou, Apostolos, English Stores Proprietor | » » |
| Eulambios, N., c/o National Bank of Greece | Athens. |
| Fisher, P. S., c/o Standard Oil Co., | Constantinople. |
| Fowle, Luther W. American Bible House | Constantinople |
| Ganley, W., H., U. S. Shipping Board. | Piraeus |
| Gates, C. F., D. D., L. L. D., President, Robert College | Constantinople. |
| Gates Moore, c/o The Guaranty Trust Co. | Constantinople. |
| Gillespie, J. E. | Constantinople. |
| Goodsell, Rev. F.F., American Missions | Constantinople. |
| Gulmezian, L., Legal adviser, c/o Standard Oil Co. | Constantinople. |
| Gunkel, Oscar, Gen. Mgr. Standard Oil Co. | Constantinople. |
| Heck, Lewis, General Motors Export Co | Constantinople. |
| Heizer, Oscar S., American Consular Service. | Constantinople. |
| Hill, Bert H., American School of Classic Studies. | Athens. |
| Hoover, Alden R., American Bible House | Constantinople. |
| Hoskins, Harold, c/o Lockwood, Green & Co. | Boston, Mass., U.S.A. |
| Huntington, Geo. H., Professor, Robert College | Constantinople. |
| Hutchins, John Power, American International Cor- poration of New York. | Rome, Italy. |
| Jackson, Jesse B., American Consular Service. | Aleppo, Syria. |
| Kyfioti, John, Manager of the Maison Psalty Furni- ture House & Factory, American Lumber | Constantinople. |

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| Memminger, Lucien, American Consular Service . . . | Madras, India. |
| Metaxa, A., | Piraeus, Greece. |
| Montgomery, G. R., | New Haven, Conn., U.S.A. |
| Odell, Ralph M., c/o Amory Browne & Co., 62 Worth Street | New York. |
| Papafrango, Sp., c/o National Bank of Greece. . . . | Athens. |
| Peabody, Frank C., Carter Macy & Co., Inc. | New York. |
| Peet, W. W., American Missions | Constantinople. |
| Percy, James W., c/o Standard Oil Co. | Belgrade, Yugo-Slavia. |
| Ramsey, Thomas C., U. S. Shipping Board. | Antwerp. |
| Ravndal, G. Bie, American Consular Service. | Constantinople. |
| Roberts, Reginald V. V., U. S. Shipping Board. . . . | Constantinople. |
| Retsina, Athanas, Manufacturer. | Athens. |
| Salmon, B. P., Vice-President, North American Wood Products Corporation, 21 Rue du Mont- thabor. | Paris. |
| Shohan, Joseph, Dr. | Jerusalem, Palestine. |
| Supplee, Wm. W., 4102 Walnut St. | Philadelphia, U.S.A. |
| Vuccino, C., Amer. Black Sea S/S Corp. | Constantinople. |
| Vuccino, G., » » » » » | » |
| Voss, Henry W., 27 William St. | New York. |
| Walker, Archbold J., c/o Standard Oil Co. | Sofia, Bulgaria. |
| Washburn, E. L., U. S. Shipping Board. | Smyrna, Turkey. |
| Weinstein, Samuel, U. S. Shipping Board | Constantinople. |
| Weiss, Felix, Manager of "Intercontinentale". | Constantinople. |
| White, George E., Rev. D. D., President of Anatolia College | Marsovan, Turkey. |

LIFE MEMBERS.

- G. BIE RAVNDAL*,
American Consular Service, Constantinople.
- CLEVELAND H. DODGE,
Phelps, Dodge Co., 99 John Str., New York.
- JAMES A. FARRELL,
United States Steel Corporation, 71 Broadway, New York.
- ARTHUR B. FARQUHAR,
A. B. Farquhar Company, Cotton Exchange Building, New York.
- H. E. HUXLEY,
United States Rubber Export Company, 1790 Broadway, New York.
- GEORGE WARREN BROWN,
Brown Shoe Company, Inc., 1018 Washington Ave., t. Louis, Missouri.
- WM. E. BEMIS,**
Standard Oil Company, 26 Broadway, New York.
- C. H. MINOR,
Western Electric Company, 463 Wes St., New York City.
- WILLARD STRAIGHT,**
American International Corporation, New York City.
- LUCIEN IRVING THOMAS,
Standard Oil Company of New York.
- HOWARD HEINZ,
H. J. Heinz & Co., Pittsburgh Pa.

*) Elected honorary life member at annual meeting held Jan. 26, 1915.

**) Died Nov. 29th, 1915.

***) Died during the war.