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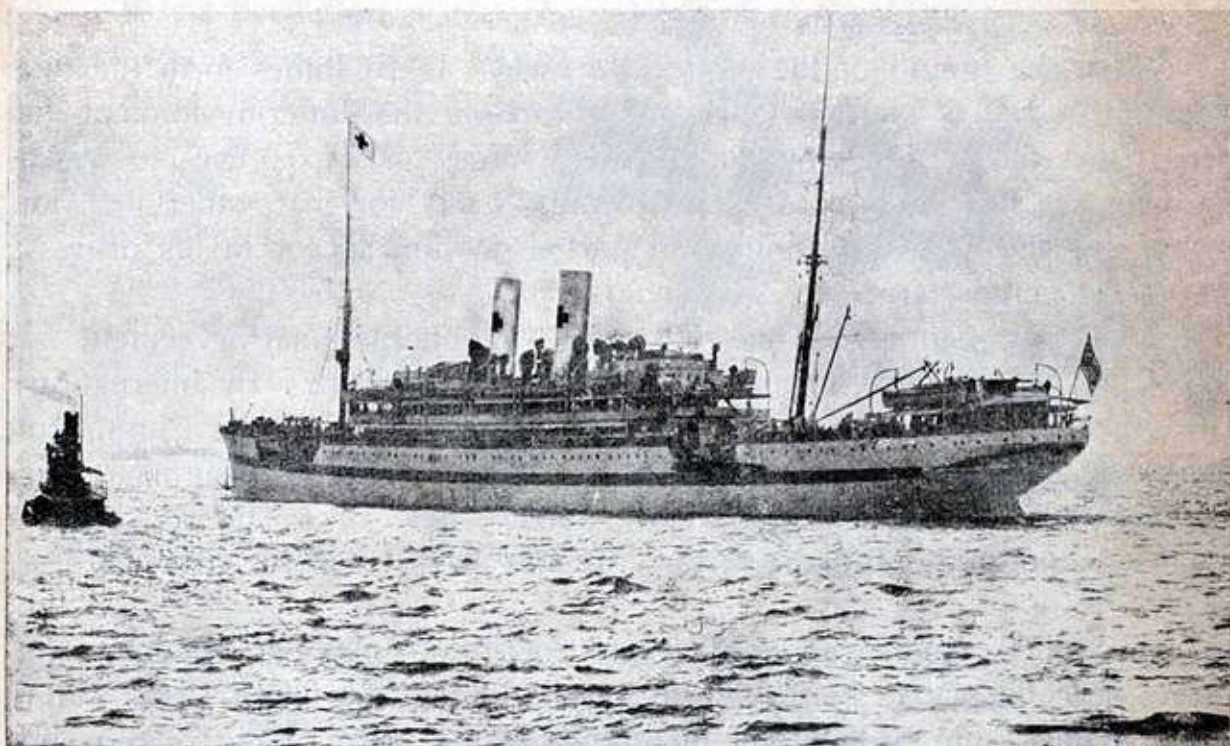
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Levant Trade Review

PUBLISHED BY THE
American Chamber of Commerce for the Levant.



“Neutrality - Humanity.”

THE above illustration shows the white mercy ship “RED CROSS” leaving New York for scenes of suffering in war-ridden Europe. She represents the initial effort of the AMERICAN NATIONAL RED CROSS to carry comfort to the victims of the terrible war now raging in so many lands. Miss MABEL T. BOARDMAN, who is the executive head of the American Red Cross, under the caption “INTER ARMA CARITAS” graphically describes the mission, appealing also for further funds from Americans for further aid. Miss Boardman writes as follows:

Amidst the scenes of death and desolation; amidst the tortures of physical, mental and moral suffering now spreading over the greater part of Europe, there gleams still one ray of man's higher nature.

Carve the altar of the God of War as you may with the glory of

courage, the beauty of patriotism, the nobility of sacrifice — it remains but a whited sepulchre, full of dead men's bones within. Man arrayed against his fellow man, and poor, frail human flesh the target of the murderous force of shot and shell. Oh, the pity of it all!

Have we a right to sit in judgment on the nations involved in this titanic struggle? Not a score of years ago we were at war, justifying our act by the virtue of our cause. Judges we dare not be. Comforters we may be, remembering,

"We do pray for mercy,
And that same prayer doth teach us all to render
The deeds of mercy."

When the tumult of the battle dies away, there shines forth the one undimmed ray of man's diviner nature to light the fluttering folds of the Red Cross flag. The wounded soldier turns his weary eyes to watch not for the flag of his own dear country, but for that other flag, for come in whose hands it may it means to him succor in his distress, love even amidst arms.

Under this banner we may all enlist. By international agreement we break no neutral duty when we lift our arms in service. By international agreement no weapon can be raised against it. It floats triumphant over the passions of war, the emblem of humanity, the insignia of the brotherhood of man. What have we done; what can we do, as soldiers of this wonderful standard, to carry it onward to save life, not to destroy it?

This much have we done. On Saturday, September 12, down the busy, peaceful waters of the North River, glided the "Red Cross", the great, white ship brilliant in the sunlight, the broad band of red and the fluttering flag proclaiming to the world her mission of mercy. Cheered by the crowds on the passing boats, and saluted by the flags of all nations from the many steamers lying at their docks, she went. The hearts, no matter what their nationality, that watched and wished her God speed on her journey, were touched with the divine light of mercy. As the white ship passed the great statue in the harbor, Liberty for the moment seemed to grasp in her uplifted hand the flag of the Red Cross flying from the foremast, and to hold it forth as a token of America's sympathy for suffering Europe.

Down below, in the steamer's generous hold, were vast stores of hospital supplies—hundreds of bales of absorbent and nonabsorbent cotton, hundreds of thousands of yards of gauze, thousands of pounds of bandages, stretchers, iodine, and many other surgical supplies. To these were added boxes of hospital clothing; and above decks, cans of ether and chloroform. Little as they were, compared with the great demand, the thought of the suffering that they signified is appalling.

The baggage room was filled with the surgical equipments for our surgeons and nurses. In compact military form, in their cases, lay the surgical instruments, the sterilizing and bacteriological outfits, ready for their part in the relief of suffering mankind.

The decks of the white ship were thronged with the uniformed surgeons and nurses of the Red Cross corps, efficient, earnest men and women, sacrificing much for the cause, and full of devotion to the flag they follow. Adopting a European custom, the nurses have dropped the formal use of the last name, and have taken the gentler name of "sister."

It has been said that the old Aryan word for sister meant "comforter," and comforters, indeed, will these devoted women prove.

Alike to England, France, Belgium, Germany, Austria and Russia goes this aid. Nor has the good ship "Red Cross" carried all that has been sent. On a Greek ship, the "Ionina," there sailed September 9 others of our Red Cross corps, fifteen able surgeons and nurses, with surgical equipment, for the help of Servia. The Red Cross hears only the cry of the wounded, no matter in what tongue it is uttered. It bends over the suffering man, nor questions what his race: "Neutrality—Humanity," its motto.

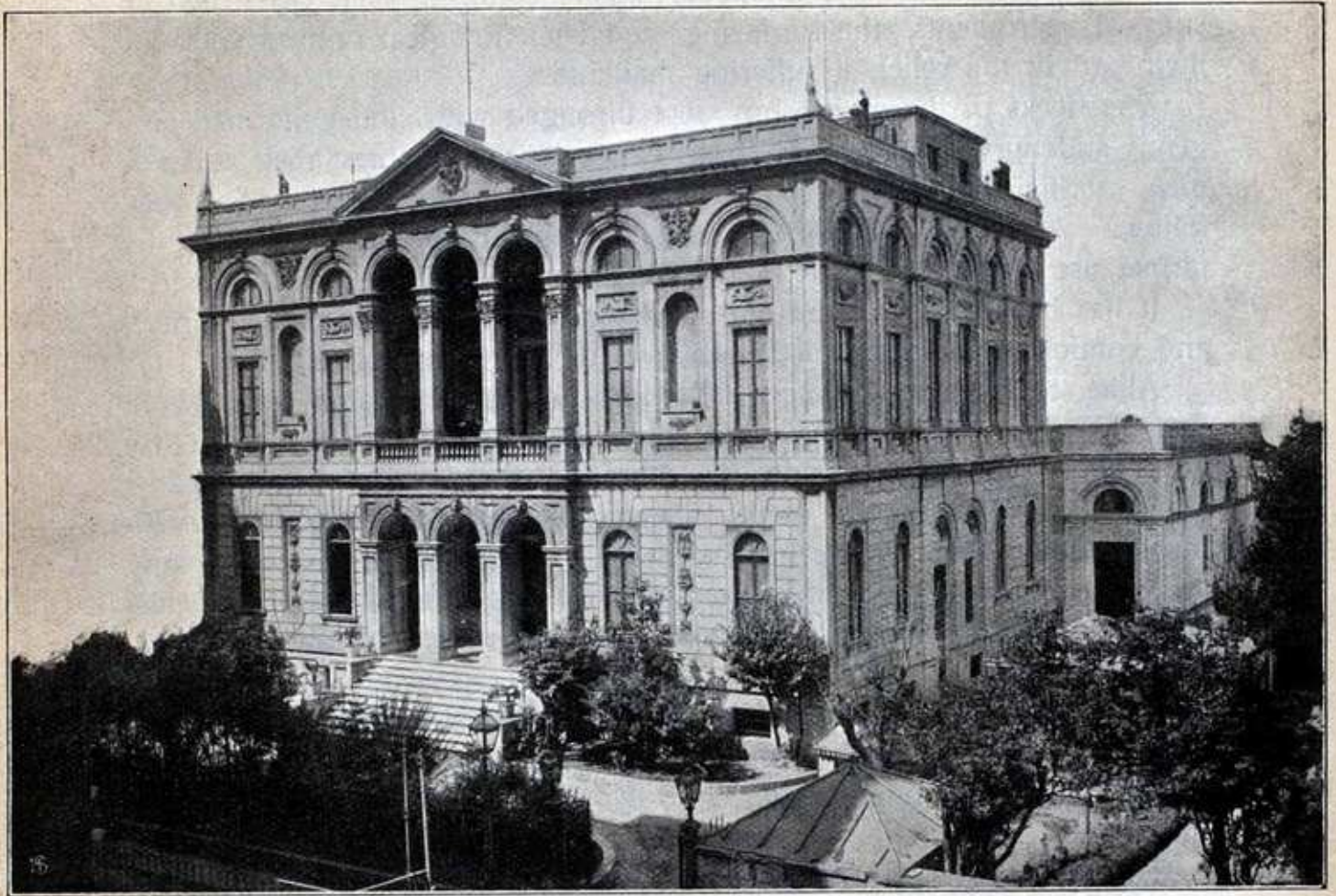
This much have we done. But it is so little, and the need so great. These surgeons and nurses must be maintained in their service; more supplies and more funds sent, and if need be, more of our surgeons and nurses.

The pitiful cry, "Come over and help us!" arises also from the old men, the women and little children. They, too, are the victims of the Moloch of War—poor refugees, driven from their homes, their means of livelihood gone, the wage-earner of the family in the fighting army or among the multitude of the wounded, or lying in death's sleep shoulder to shoulder with the thousands in the long graves that hold the harvest of the battle-field. What can we do for these also?

We, too, have suffered, as has all the world, from the blight of war. We, too, have our sad army of unemployed, and our many thousands who need aid. Charity should begin at home; but charity that ends there is not charity in truth. "Who is my neighbor?" "Not alone he at thine own door, but he that suffereth afar and crieth to thee for aid."

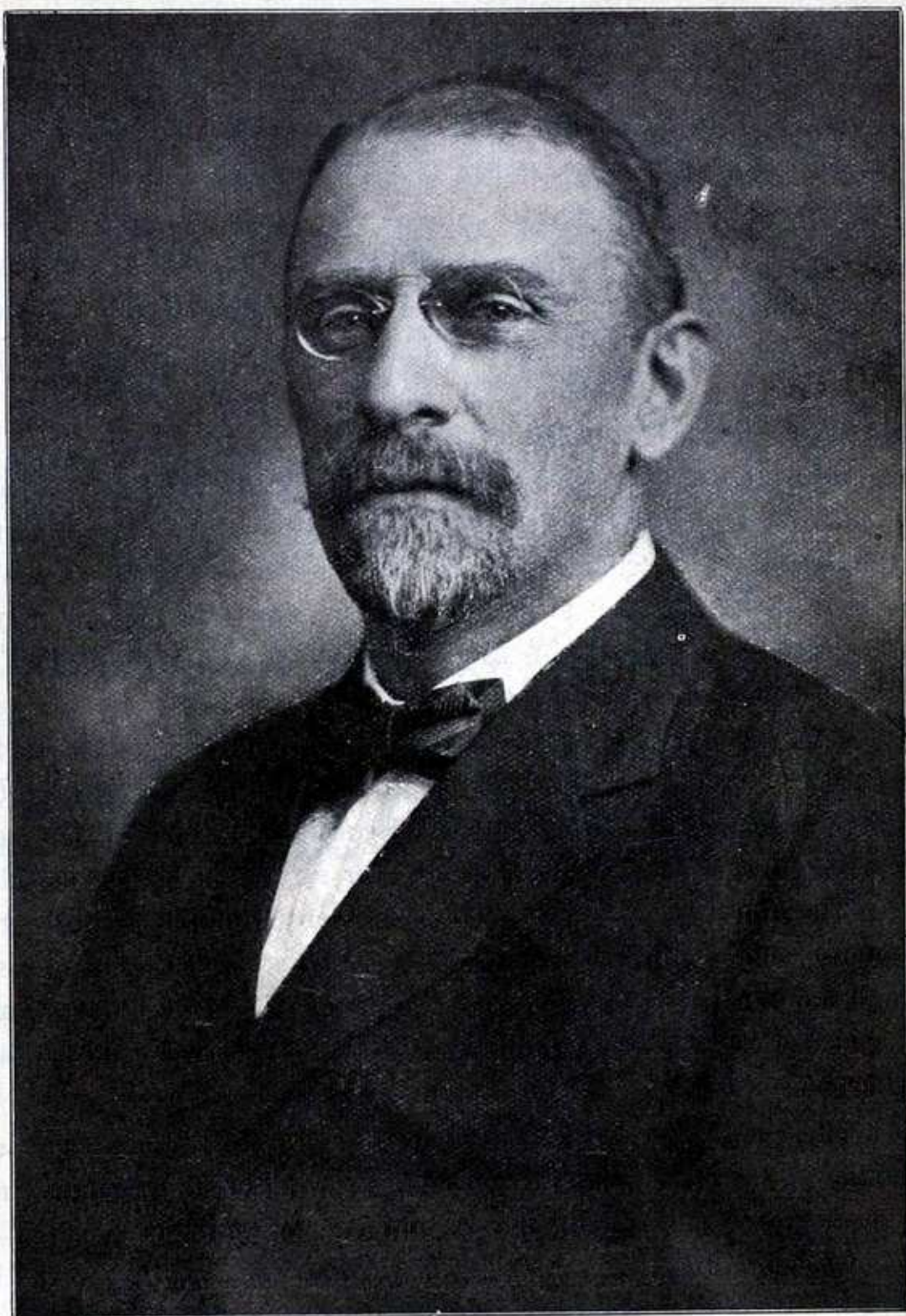
Oh, men and women, we are all citizens of this great world. Think of the miseries of our fellow men; picture the long, long wards of the sick and suffering; take to your own hearts the agonies of the women who are losing those dearer than life, and grant them your aid. Help to bring love and mercy to them in their distress. Help to carry, amidst war and strife, the flag of the Red Cross.

Inter arma caritas.



American Embassy, at the Capital of Turkey.

IT was in the month of April, 1831, that President Jackson commissioned Commodore David Porter as Chargé d'Affaires of the recently reated American Legation in Turkey. Commodore Porter subsequently was appointed Minister, and he served his country in that capacity as faithfully and as efficiently as he had served it as a naval officer. Between 1831 and 1906, the United States of America was represented in Constantinople by a number of distinguished Ministers. E. Jay Morris fills many instructive pages of our foreign Relations with his despatches as Minister to Turkey during the Civil War. Horace Maynard, who entered upon his Mission in 1875, in a peculiar measure won the confidence and respect of the Turkish Government. He is said to have been a rather singular looking man, and it is reported that the Sultan, after his presentation, inquired whether he was an American dervish. But he soon acquired



His Excellency HENRY MORGENTHAU
American Ambassador to Turkey

great influence by his straightforward integrity and the skill with which he defended every American interest. The fame of general Lew Wallace, who served as Minister from 1882 to 1886, was not based solely upon his literary achievements. Perhaps no American Minister to the Sublime Porte ever enjoyed the personal friendship of the Sultan to such a degree as that which existed between Sultan Abdul Hamid and Minister Wallace. Oscar S. Straus with conspicuous ability served the United States near the Sublime Porte under not less than three commissions: 1887-1889; 1898-1900; 1909-10. "Sunset" Cox, Judge Terrell, John G. A. Leishman represented the United States creditably at Constantinople. Mr. Leishman witnessed the renewal of commercial relations between America and the Levant, interrupted by the disappearance of American shipping from the Mediterranean about the time of the Civil War. During his Mission (1900-1909), Turkish decrees excluding American pork products and American cotton oil were rescinded. Mr. Leishman also secured the raising of the rank of the Legation to an Embassy, the purchase by the American Government of the present Embassy building, and the detail of an American naval vessel as a guardship on the Bosphorus. His Mission coincided with a period in America of newborn interest in its foreign service. This interest has been rapidly growing during the administrations of Roosevelt, Taft and Wilson, and considerable pains have been taken to improve the diplomatic and consular services in Turkey and elsewhere. The American Embassy building in Constantinople is a credit to our country, and since 1913 the Consulate General is also better housed (although still in rented quarters), while the personnel of the Embassy and of all consular establishments in the Near East has been very substantially strengthened.

In a letter published in the June issue of LEVANT TRADE REVIEW, the Honorable C. H. Sherrill, formerly American Minister to Argentina, and now, incidently, Chairman of the Committee for Foreign Relations of the *Chamber of Commerce of the United States of America*, writes as follows :

"Our Ambassador in your Capital, the Honorable Henry Morgenthau, honors me with his friendship, and is, I am sure, doing everything in his power to further the interests of your Chamber. We are all to be congratulated that the President was able to persuade him to enter the diplomatic service—I wish we had more like him."

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WHEN WRITING TO ADVERTISERS KINDLY MENTION LEVANT TRADE REVIEW

Mr. Sherrill's sentiment is shared by every American in Turkey and also by thousands upon thousands of foreigners in the Ottoman Empire whom the war has placed temporarily under American protection. Mr. Morgenthau has served at this Capital but a year, but he has managed to cut out for himself an exceptionally big place, not only in public affairs, but also in the hearts of the hosts of people with whom he has had to deal. In an unusual degree, he has won the good will and esteem of the Ottoman Government and people. His success as a diplomat is due not only to administrative ability, to wide experience, to tactful energy, but also to that unfailing sympathy for human strivings which permeates all his acts. Every good cause is certain to command his loyal and warmhearted support. He revels in service.

Never were the responsibilities of the American diplomatic representative in Constantinople as great as today. Never were the interests of the United States in this Capital confided to a more fully trusted and better liked man. Mr. Morgenthau's interests appear to cover all phases of human endeavor. They are as varied as his capacity for work is prodigious. He finds time for philanthropy as well as statesmanship, for social service as well as social functions, for sports as well as speeches. It is, indeed, fortunate that, at this critical time in the world's history, there is at the head of things American in Turkey a man of Mr. Morgenthau's rare attainments and generous disposition. It is a matter of equal importance to the peoples of the East and the peoples of the West, as American neutrality places the United States in a position of commanding influence everywhere never hitherto reached.

Ambassador Morgenthau has repeatedly displayed his interest and faith in the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT. On the occasion of the departure for America of the Chamber's Executive Secretary, His Excellency, the Ambassador, was kind enough to address a note of approval of the Chamber's activity to commercial organizations and exporters in America. All members and friends of the Chamber will be glad to read it. We have no doubt that the message will be deeply appreciated in America, and that it will contribute materially to the extension of trade between America and the Near East.

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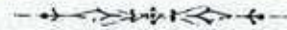
**To American Chambers of Commerce, Corporations, and Firms
Interested in Foreign Trade.**

Gentlemen:—

Your earnest attention is called to the activities of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, which has its headquarters in this city. This Chamber, started in 1911 through the instrumentality of the American Consul General at Constantinople, is striving to increase the volume of trade between America and the Near East, and especially to develop the greater potential demand for American goods which these countries offer. It is conducted by a board of directors of whom the majority are Americans, and whose purpose is to work for the mutual advantage of the United States and the Levant by endeavoring to augment the commercial relations which already exist between them.

Particularly at the present time, when new sources of supply are being eagerly sought by merchants in Turkey, Egypt, Greece, and the Balkan States, I consider the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT a most promising means of assistance for those American manufacturers and exporters who desire to enter into closer trade connections with the Eastern Mediterranean and Black Sea ports. Respectfully yours,

H. MORGENTHAU (*American Ambassador*).



Vous Etes un de Ceux là.

LES individus constituent la Chambre. Les individus en font le travail. Sa croissance et son fonctionnement sont dus, la première à l'addition des individus, le second à leur travail individuel. Il est vrai que les hommes travaillent ensemble. Ils se réunissent, en comités, en conseils et le travail ainsi accompli est l'œuvre de la co-opération. Mais cette co-opération n'est possible que parce que chaque homme individuellement est loyal, fidèle et énergique dans son œuvre d'assistance mutuelle.

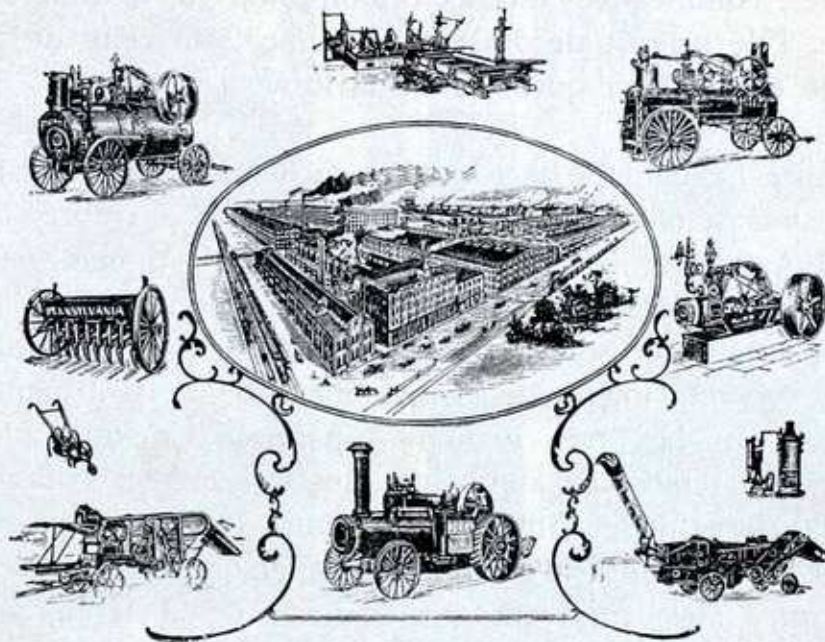
Il devrait y avoir un mouvement général dans la CHAMBRE DE COMMERCE AMERICAINE DU LEVANT, pour augmenter les membres de cette chambre, et ce mouvement devrait commencer, non pas le printemps prochain, ni à quelque soit le moment où la guerre se terminera, mais *maintenant, aujourd'hui, tout de suite.*

Jamais dans toute l'histoire, l'avenir ne parut aussi brillant pour l'extension du commerce Américain, qu'il ne l'est en ce moment, pour les pays de la Méditerranée et de la Mer Noire. C'est, maintenant, le moment d'établir des relations entre l'Amérique et le Proche-Orient et de consolider celles qui existent déjà. Dans ce mouvement la Chambre est destinée à jouer un rôle important parce qu'elle a gagné la confiance des hommes d'affaires tant en Amérique que dans le Levant et les Balkans.

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La direction de la Chambre est entre les mains d'Américains qui en sont pas eux mêmes intéressés dans les affaires commerciales et qui prêtent leur concours et leurs efforts simplement dans un but patriotique. Elle n'a pas d'intérêt à favoriser la Bulgarie plutôt que la Grèce, ou la Grèce plutôt que la Roumanie, pas plus que de favoriser Constantinople plutôt que Smyrne ou Salonique plutôt qu'Alexandrie. La direction est complètement désintéressée et toutes ses vues convergent à augmenter le commerce des denrées entre l'Amérique et les pays de la Méditerranée et de la Mer Noire, pour leurs profits mutuels.

La campagne d'éducation que la Chambre a menée ces trois dernières années a fait un bien immense en dissipant les malentendus qui existaient autrefois et en établissant la confiance là, où régnait la défiance. Le temps est proche où les résultats de ces efforts paraîtront clairement à l'évidence.

La chambre est au service des chefs des Consulats Américains dans leurs territoires, comme elle l'est aux organisations du commerce étranger en Amérique. Elle n'a pas de dessein personnel sauf celui de rendre des services. Elle existe parce qu'il y a de la force dans l'union, la co-opération et l'organisation.

Le Secrétaire Exécutif de la Chambre de Commerce (à part un dactylographe) est le seul fonctionnaire appointé de la chambre. Il est en ce moment en Amérique pour l'intérêt de tous les membres de cette chambre. Il n'est lui même ni négociant, ni industriel, ni commis voyageur, ni quoique ce soit de pareil, ni intéressé lui même dans aucune affaire, mais servant l'intérêt de chaque membre de la Chambre, qu'il habite l'Illinois ou l'Égypte. Pendant son séjour en Amérique, il consacra tout son temps à augmenter les transactions commerciales et financières, l'exportation et l'importation entre les pays représentés à la Chambre. Il s'entretiendra avec différentes personnes et avec des associations commerciales appuyant sur la nécessité d'établir des relations directes (Navigation, Affaires de Banque, Agences). Il fera ressortir que la guerre, quelqu'en soit le résultat final, établira les choses dans le Levant pour les générations à venir, et par cela même l'incertitude qui a si grièvement entravé, ici, dans le passé, le Commerce Américain, disparaîtra cédant la place à des conditions stables et saines. Le Secrétaire Exécutif renseignera aussi les intéressés quant aux marchandises Américaines demandées dans le Proche-Orient, leur indiquant les moyens de les y introduire, il leur indiquera aussi les produits du Levant et des Balkans et le moyen de les importer aux États-Unis.

Ce service est en ligne directe avec la politique de la Chambre, politique faite de désintéressement patriotique et impartial, et qui est sûre de rendre de réels et grands résultats. Il en sera de même pour la tentative de la Chambre d'organiser aussitôt que les conditions le permettront une excursion commerciale Américaine dans les pays de la Méditerranée et des Balkans.



Bank of Athens Building in which **American Chamber of Commerce**
for the **Levant** has offices on the top floor.
The American Consulate General occupies the floor
indicated by the flag staff.

Dans cette campagne générale nous désirions enrôler tous les négociants respectables du Proch-Orient, et nous voudrions pousser, chacun et tous les fonctionnaires des Consulats Américains et tous les membres ou amis de la Chambre dans ces contrées à nous aider à donner de l'extension à l'influence de la Chambre en attirant, comme facteur actif et positif, tout homme d'affaires honnête et aimant le progrès, qui a, ou qui se propose d'avoir des relations avec les marchés des Etats-Unis.

C'est le moment pour tout Américain ou pour tout ami de l'Amérique de déployer toutes leurs ailes. Cette Chambre s'efforce de jouer son rôle et d'avoir sa part dans ce mouvement de progrès. Mais ceci ne peut s'accomplir que si chaque membre individuel de la chambre est royal et fidèle dans son œuvre d'assistance mutuelle.



Pendant son séjour en Amérique, l'adresse de Monsieur J. W. Brown, Secrétaire Executif de la CHAMBRE DE COMMERCE AMÉRICAINE POUR LE LEVANT, sera : National Foreign Trade Council, 71 Broadway, New York. Il se tiendra à la disposition de tous les membres de la Chambre qui voudront s'adresser à lui pour avoir des renseignements. Ces renseignements leur seront fournis gratuitement et aussi rapidement que possible.



Exports from Hodeidah, Arabia.

In 1913, according to a report from Vice Consul Paul Nalin in Aden, the total exports from Hodeidah were valued at \$2,179,948, made up as follows: Coffee \$1,389,931; skins \$564,470; hides \$123,600 and sundries \$101,947. The exports to the United States as invoiced at the American Consular Agency at Hodeidah during 1913 were valued at \$615,507, made up as follows: 11,949 bags of coffee valued at \$385,936 and 2,394 bales of skins valued at \$229,571.

Achats Italiens en Amérique.

Le Gouvernement Italien a placé sur les Marchés des Etats-Unis des commandes qui doivent être livrées immédiatement. Ces commandes consistent en souliers pour l'armée, Equipements de soldat, selles et havresacs et s'élèvent à une valeur de 5,000,000 Dollars.

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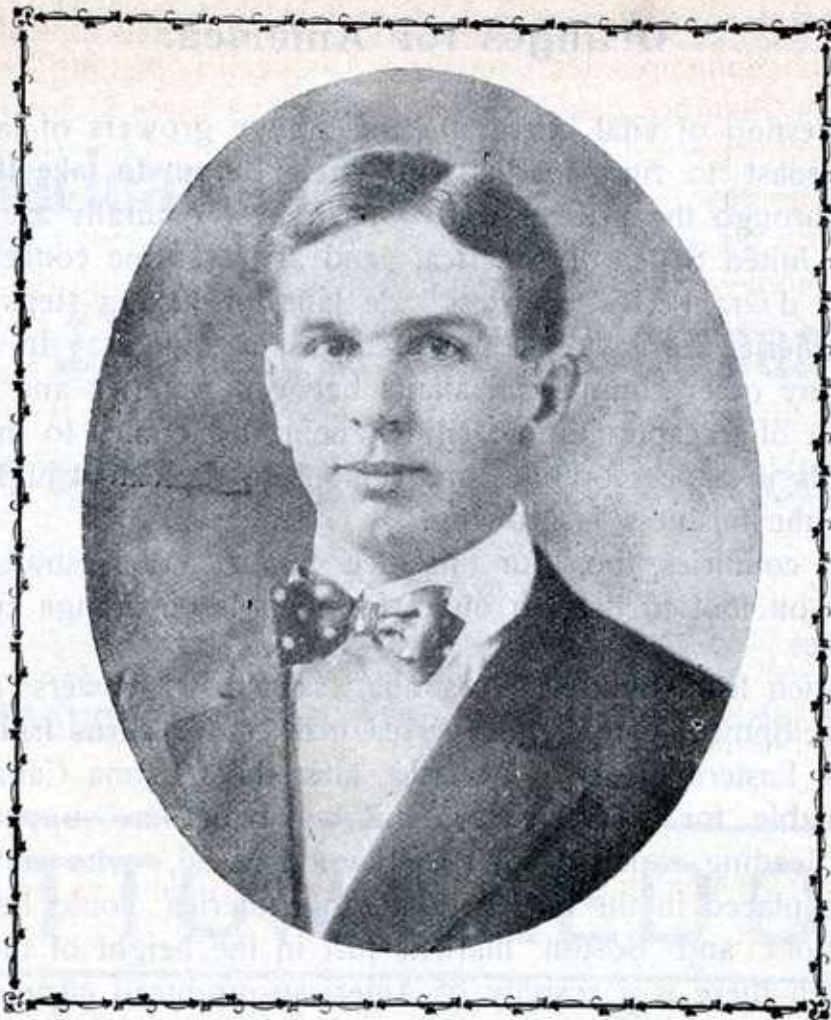
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Oranges for America.

IT is a question of vital interest to the orange growers of Jaffa and the Syrian coast to find markets for their output to take the place of those lost through the present war. Their eyes naturally are turned towards the United States of America, and at least one concern, Société Coopérative d'Orangeries "Pardess" de Jaffa, is taking steps to find an outlet in America for Jaffa's 2,000,000 boxes of oranges. In this matter, as in so many other commercial affairs between America and the Levant the question of transportation facilities naturally comes to the forefront. Syria exports in a year oranges and lemons to the extent of 3-4 million boxes, and the business is growing.

In other countries, too, for instance Spain and Australia, there are movements on foot to find an outlet for their large orange crops in the United States.

A despatch from Sydney, Australia, says that "growers are looking for the development of a large oversea market for citrus fruits, particularly in the Eastern States of America, after the Panama Canal has been made available for shipping. In this belief they are supported by the opinion of leading experts, such as Elwood Mead, who considers that citrus fruits placed in the Eastern States of America could be placed on the New York and Boston markets just in the height of their summer season, when there is a scarcity of American-produced citrus fruits. The varieties most favored by settlers seem to be Washington navels and late Valencias. Considerable quantities of other varieties, particularly Mediterranean sweet and Jaffa, also are being planted."

As regards Spain, Consul Dawson at Valencia reports that "among the many proposals advocated in mass meetings throughout this district for alleviating the severe crisis threatening the region's prosperity as a result of the European war was one to seek new foreign markets for oranges, the largest and most valuable crop.

"To this end the Government was petitioned to finance a commission to go at once to the United States to study general conditions and prospects for placing there important quantities of this year's oranges, shipments of which will commence about November 1.

"This request received the prompt attention of the Government, as shown by the royal order issued on September 24, acceding thereto, by virtue of which a committee of three practical orange men from the orange district has been appointed and will sail from Cadiz, Spain, September 30, 1914, for New York, on the Buenos Ayres of the Compañia Transatlantica Espanola. Their immediate objective points are New York and Boston, but they are prepared to extend the itinerary to other important centers if conditions warrant."

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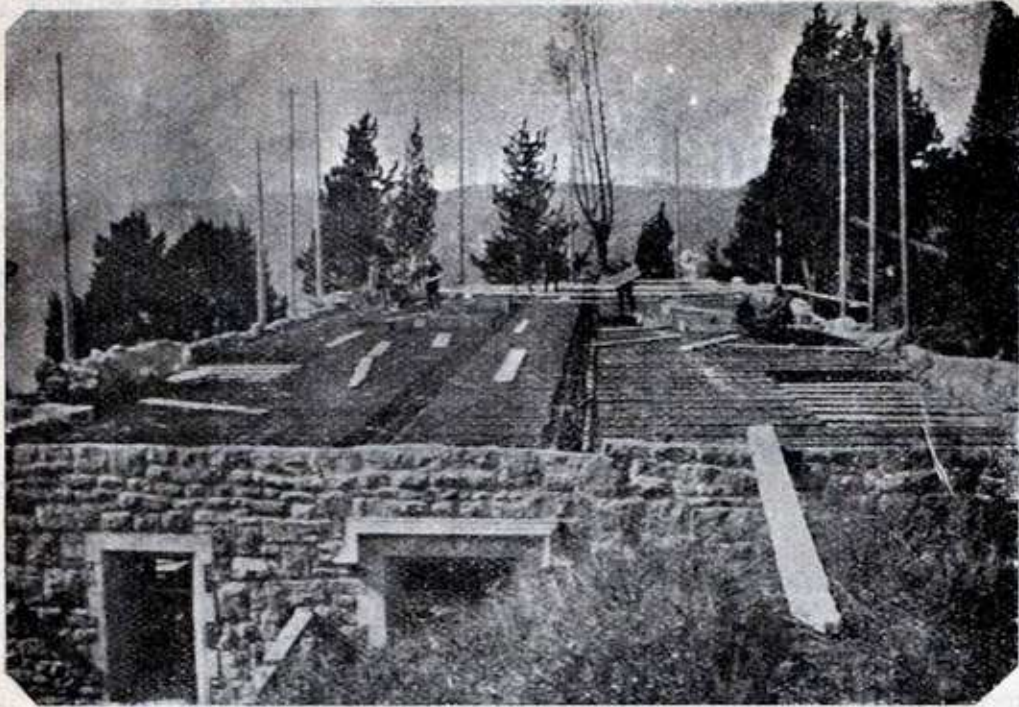
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Infirmery at Robert College.

Travaux de Construction en Turquie.

Par : Monsieur JANIK DIRATS, B. A., C. E.

IL a semblé à l'auteur de cet article qu'il ne serait peut être pas sans intérêt pour quelques lecteurs de la LEVANT TRADE REVIEW d'avoir une idée sur le progrès fait en Turquie dans l'adoption des systèmes et des matériaux de construction Américains.

Ainsi en écrivant l'article suivant le but du rédacteur est de donner de temps en temps des descriptions sur les constructions en Turquie pour lesquelles on a employé des systèmes et des matériaux Américains.

Dans cet article nous nous contenterons de mentionner les particularités concernant les planchers et les cloisons intérieures de la nouvelle Infirmerie de Robert College entièrement construite d'après le "Kahn System."

Les planchers de cette construction qui ont une portée moyenne de 6 mètres sont construits en acier *floretyle*, duquel on s'est déjà servi pour la construction de grands et importants édifices en Amérique tel que: Le Railway Exchange Building à St. Louis, le Nouveau Palais Présidentiel à la Havane, le New Washington Hotel pour le Gouvernement des Etats-Unis d'Amérique à Panama, le Formosan Capitol du Gouvernement Japonais et une quantité d'autres constructions importantes tant aux Etats-Unis qu'à l'étranger.

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Cependant, l'infirmerie de Robert College a le privilège d'être la première construction de ce genre en Turquie et par cela même mérite un intérêt particulier.

Comme on peut le voir sur la gravure ce New Type de plancher en béton armé se compose de rangs de barres creuses en acier recouvertes d'une mince couche de béton et séparées entre elles par des solives en béton armé. Ces étroites et profondes solives portant directement le poids sur les supports tandis que les *floretyles* en les remplissant épargnent du béton et réduisent le volume du poids.

Le *hy-rib*, étant étendu d'une façon continue au dessous offre une surface parfaite pour le plâtrage du plafond de l'étage au dessous.

Le béton armé, comprenant les *Kahn bars*, pour les solives, le *floretyle*, le *hy-rib*, etc. sont importés des Etats-Unis, et l'on emploie seulement que le ciment, le sable, et le gravier de l'endroit.

Grâce au système très simplifié de charpente, à la grande épargne de poids, à l'économie de matériaux et de travail, et à la rapidité de construction, ce système de construction en béton armé est supérieure à tous les systèmes connus. Et ici à Constantinople il est sûr de pouvoir lutter avec succès contre toutes concurrences Européennes. Mais la difficulté jusqu'ici a été la question d'amener les architectes et les entrepreneurs du pays à comprendre complètement et à apprécier la valeur de ce merveilleux perfectionnement de la construction. Evidemment il n'est pas facile de faire adopter aux gens, de nouveaux matériaux, de nouveaux systèmes et un nouvel ordre de choses; cependant le temps est un grand maître et le jour n'est pas loin où les méthodes et les matériaux Américains, après avoir été essayés seront très recherchés dans ce pays, comme le sont déjà la chaussure Américaine et d'autres produits favorablement connus.

Les cloisons intérieures de l'infirmerie sont construites en *hy-rib* et recouvertes d'une couche de plâtre n'ayant pas plus de 5 à 6 centimètres d'épaisseur. Cela aussi est une nouvelle façon de construire des murs en Turquie, car ordinairement ici les cloisons sont construites en briques

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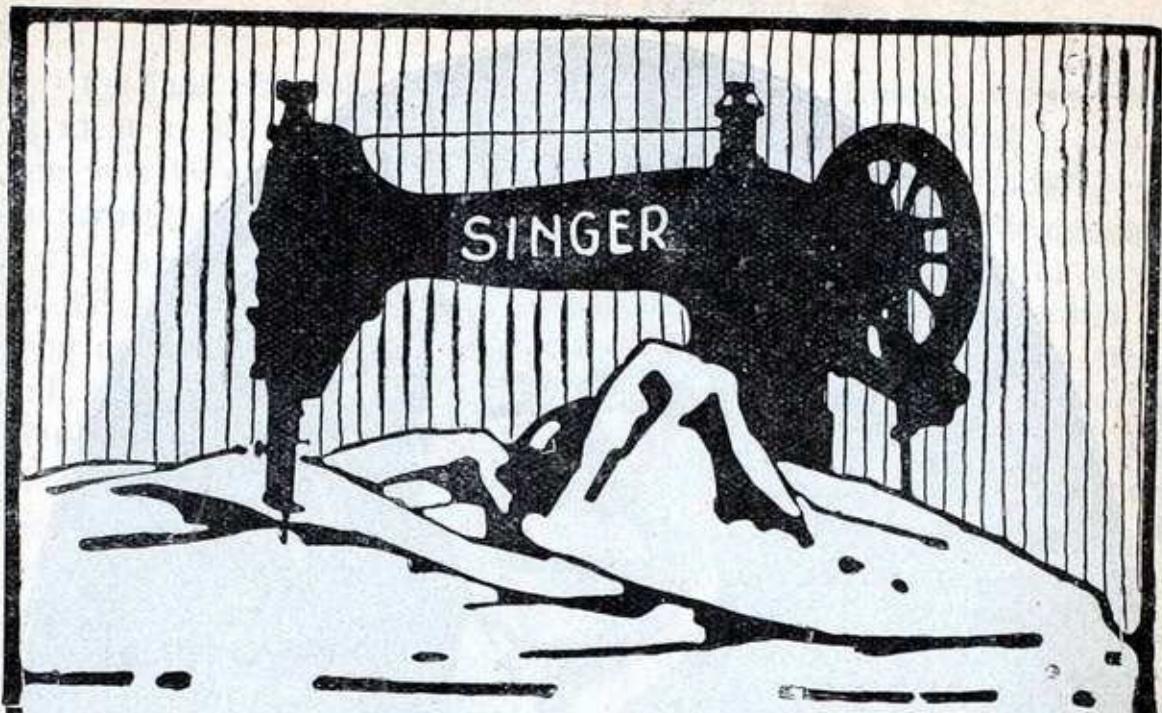
Banque de Salonique, Constantinople.

et n'ont pas moins de 10 à 12 centimètres d'épaisseur et ne sont pas la moitié aussi résistantes et aussi solides, surtout contre l'incendie et les secousses sismiques.

A ce sujet nous voulons ajouter que nous avons eu plus de succès en introduisant le *hy-rib* pour la construction des murs et des cloisons parceque plusieurs architectes et entrepreneurs du pays, à part ceux de la Standard Oil Company et du Robert College, ont apprécié la valeur de ce matériel et s'en sont servi pour plusieurs constructions.

Et comme nous n'avons pas de doutes que le *hy-rib* enduit avec du ciment est un système simple et économique pour la construction des murs et des cloisons, ce matériel est sûr de prendre sa juste place parmi les matériaux de constructions ici à Constantinople.

En terminant ce rapport sur la première construction du *Kahn System*, nous désirons simplement attirer l'attention des lecteurs de la LEVANT TRADE REVIEW, sur le progrès fait ici dans l'importation des matériaux Américains et leur faire voir les merveilleuses occasions qu'il y a en Turquie pour toutes sortes de matériaux de constructions. Car nous croyons qu'aussitôt que la Turquie aura l'occasion de développer ses étonnantes ressources naturelles l'activité de construction ici ne sera égalée par aucun autre pays ayant l'étendue de l'Empire Ottoman.



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James A. Farrell

IN the June issue of LEVANT TRADE REVIEW, Mr. James A. Farrell, President of the United States Steel Corporation, was referred to, in connection with his election as Chairman of the national Foreign Trade Council, as perhaps the best informed man in America on foreign trade questions.

He began his career in a New Haven wire mill at the age of sixteen. At this kind of work he earned \$4.65 a week. The apprenticeship was long and arduous. For several years he remained in the New Haven mill, and at the end of that time went to Pittsburgh to take up similar employment with the Pittsburgh Wire Co., in a minor official position. Here his talents attracted attention, and he was not long afterward made assistant superintendent of the plant, then superintendent, and finally general manager. He held the last named post for years, when he was offered the management of the Oliver Steel Co., also of Pittsburgh. This position involved executive duties of an important character, and really marked the first success of a notable career. During the four years of his connection with the company its business expanded along broad lines. The fruits of his management attracted such favorable notice that he was invited to participate in the organization of the Pittsburgh Steel Co., a new enterprise which under his management prospered from its inception. Mr. Farrell built the company's plant at Braddock, Pennsylvania, and for some time directed its operation. It was during this period that he became interested in the possibilities of a large export trade as a means of outlet for the constantly increasing number of steel mills. He gave the subject much thought and later accepted the management of the foreign department of the American Steel and Wire Co., when it was tendered him in the year 1899. The latter organization was then in the early days of its growth and the exports of steel products represented but a small portion of its business. Mr. Farrell determined to increase this department, and in the course of a very few years had met with such conspicuous success that he was given supervision over the entire export trade of the United States Steel Corporation, of which the American Steel and Wire Co. was a subsidiary. In 1903 he participated in the organization of the United States Steel Products Export Co., of which he became president. This corporation became the United States Steel Products Co., with Mr. Farrell as president. In that position he developed almost single handed the enormous export trade which has meant so much to the entire American steel industry. The business of this company grew from twenty millions in 1904 to a total of more than ninety millions when he was promoted to the presidency of the United States Steel Corporation, one of the greatest executive offices in the industrial world. He has done more perhaps than any man living to foster the growth of American exports.

Trois Siècles de New York.

DES services religieux, des fêtes musicales, des cortèges et des promenades processionnelles dans les rues, des réunions et des spectacles historiques qui ont duré du 25 Octobre au 21 Novembre ont marqué la fin des trois siècles de l'occupation par la race blanche de l'île de Manhattan et de ses territoires adjacents comprenant les limites actuelles de la ville de New York.

Les trois siècles semblables de St. Augustin se sont terminés il y a 50 ans; et ceux de Jamestown depuis 7 ans; le tour de Boston ne viendra pas avant 1930, et celui de Philadelphie pas avant 1982. Parmi les grandes villes des Etats-Unis, New York est la plus ancienne en même temps que la plus grande.

Mais brève est la période de trois siècles dans la vie enregistrée des hommes sur la terre et seulement une petite fraction de ce temps compte pour la ville qui célèbre maintenant la fin de cette période entière. Au second centenaire assistaient y compris la population des bourgs un peu plus de 120,000 personnes, et les conditions de la vie étaient aussi primitives qu'elles l'avaient été cent ans plus tôt.

Ce n'est seulement que dans les soixante dernières années que la population a augmenté de un million à, à peu près 5,500,000. Ce n'est que dans un petit laps de temps que les inventions et les progrès humains, dans les chemins de fer, les bateaux à vapeur, le mode de loco-

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motion dans les rues, les constructions et d'autres découvertes sont rendu possible à une grande population, de vivre dans une si petite enceinte, sans compter la vie moderne avec son hygiène et son confort qui n'étaient pas connus il y a cent ans.

Ceci est la grande merveille qui doit le plus occuper l'esprit à un tel moment. La portée de ces trois siècles est impressionnante pour ce jeune coin du monde. Mais ce qui frappe l'imagination au dessus du poids des ans c'est ce grand et rapide mouvement en avant qui place le travail et le génie humains, maîtres des forces naturelles et qui en moins d'un demi siècle a fait plus que ne l'avait fait dans le passé la vie entière d'une race.

L'Huile de Coton.

CONTINUANT sa politique et faisant un code parfait des règles pour les chargements des produits Américains, pas seulement pour les Etats neutres, mais aussi pour les Etats belligérants, le Ministère des Affaires Etrangères à Washington a fait connaître une décision relative à l'exportation de l'huile de coton. Cette déclaration, en fait, est que le commerce Américain d'huile de coton par des navires neutres n'est pas susceptible d'être saisie ou retardée; non seulement quand elle est destinée aux Etats neutres, mais encore quand embarquée pour l'Allemagne elle ne doit pas servir à des usages militaires.

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L'opinion du Procureur est allée au delà de la simple question de l'huile de coton et il a posé le principe que le coton n'est pas un article de contrebande, et ne peut être assujéti à une saisie même quand il est embarqué pour des pays belligérants à la condition qu'il le soit sur des navires Américains ou neutres. C'est pour cela qu'il n'y a pas d'empêchements à embarquer du coton Américain pour Hambourg s'il est adressé à des filateurs Allemands

Manganese.

With Russian supplies of manganese stopped for the present, owing to the uncertainty surrounding the passage of the Dardanelles, fresh sources of supply are being tapped. Indian and Brazilian manganese is being shipped in larger quantities, and now a new source of supply appears to have been found in Egypt, as freight inquires are circulating for the transport of some 50,000 from Abu Zenima, a place some 60 miles south of Suez, said to offer safe loading with good facilities.

Shoe Polish for Turkey.

Consul EDWARD I. NATHAN, Mersina.

Shoe polish of various kinds is imported regularly at Mersina, Turkey, and other cities of Asia Minor. Black polish in round tins and bottles of shoe cream for black, tan, and patent-leather shoes are also used. Canvas shoes are also much worn here and material for whitening them is also imported. It is estimated that about 1,500 gross of polishes and shoe creams are imported annually. Most of these have hitherto come from Austria and Germany, but as new sources of supply will have to be found American manufacturers of this article should send samples and price lists of their goods to local importers.

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Les Touristes Américains.

Il est certain que la guerre Européenne amenera une grande augmentation de voyageurs en Amérique l'été prochain et cela à l'avantage de tous ceux qui s'occupent de pourvoir aux besoins des voyageurs de la saison d'été et qui devraient s'y préparer. Le nombre des voyageurs Américains qui quittent chaque année pour des voyages d'agrément a été différemment évalué; on peut cependant s'en faire une idée par le nombre de passagers débarqués à New York en une seule année. En 1912, par exemple, les chiffres nous montrent 146,915 passagers de première classe, et 198,941 passagers de seconde classe débarquant à New York, ce qui fait un total de 344,956 voyageurs. Sur ce chiffre le nombre des voyageurs Européens était proportionnellement petit. Comme il est difficile de faire la distinction entre les touristes et les voyageurs qui sont appelés à l'étranger pour leurs affaires, il serait raisonnable de supposer que cette masse de voyageurs Américains qui rentrent étaient des touristes. On évalue que la somme que l'Amérique pourrait ainsi garder l'été prochain varierait entre 100,000,000 et 200,000,000 de Dollars. On estime aussi que plus d'un million et quart de gens passent chaque année leurs vacances à New England. Les listes des chemins de fer mentionnent 4,400 hôtels et pensions en état de loger 222,100 personnes. Si tous ceux qui ont quitté pour l'étranger l'année passée cherchent à passer cette année leurs vacances à New England à la même époque il y aura juste assez de chambres pour les loger sans compter les villégiatures qu'il y a en temps normal.

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Cotton Goods in Mesopotamia.

(By Consul CHARLES F. BRISSEL.)

THE total import of the cotton goods into Bagdad averages about \$12,300,000 per year. Of this total, cotton piece-goods amount to about \$6,200,000: the United Kingdom furnishing \$4,900,000 worth, India \$1,250,000, while the balance, viz., \$50,000 comes from Italy.

The principal White Goods imported are White Shirtings, waist cloths, fanjibs, and plain and blackbordered shawls, all of Manchester manufacture. Grey goods consist of Grey shirtings, T-cloths, Mexicans, etc. This trade which was once entirely in the hands of Manchester manufacturers, has been secured, almost in its entirety, by India. Italy enjoys a small but safe trade in higher class Greys. The reasons for India's success in the Grey-goods business are first and foremost that country's proximity to Mesopotamia and the regular bi-weekly steamer service from Bombay to Bassorah in the Shatt-el-Arab (the river junction of the Tigris and Euphrates with the Persian Gulf), Bassorah being the port of transshipment for Bagdad, and secondly, the low cost of labor in India. Indian bleached goods have not so far been able to compete with the Manchester tissues owing to inferiority of quality.

Printed Cotton Goods. The demand for Printed Cotton Goods is a large and increasing one. The principal lines imported are Furniture prints, Greek prints, striped shirtings, Crimps, Red and White prints and Red and White handkerchiefs. There is also a flourishing trade in mercerised cotton dress tissues and imitation brocades.

Aside from the market for cotton goods in Mosul and Bassorah, there are two distinct markets in Bagdad for cotton piece goods; one, the local or Mesopotamian market, and the other that of Southwestern Persia. For many years, owing to the insecurity of the caravan routes to Kermanshah and Hamadan, Russia with her immense influence in the north of Persia and facilities of transport over safe and good roads, has captured a large proportion of the trade of southwestern Persia and, if the difficulties of transport from Bagdad continue, a great reduction in the import of cotton goods into Bagdad will inevitably result.

American opportunities. American manufacturers have made many attempts to interest themselves in the cotton piece-goods trade of Bagdad but their efforts hitherto have not been serious enough to meet with success. The truth of the matter seems to be that the American exporter has profitable markets for his wares which are easier of access than Mesopotamia. There is no direct steamer communication with the Persian Gulf from America, and if samples and quotations are

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sent out, it is at least three months before the American merchant receives a reply and then he learns that a custom of trade at Bagdad is to give six months credit, which means a year before he sees any return if he consigns. It is not unnatural that he should turn his attention elsewhere. If, however, American exporters would be willing to accept conditions as they are in Bagdad and, instead of offering what they have, study the local requirements and offer what is wanted, there is no reason whatever to prevent Americans from doing a good business in Mesopotamia. White drill and duck are in steady and increasing consumption here and America stands unrivalled in the production of these particular lines.

Cotton Goods Trade in Cyprus.

THE present European war has considerably affected the commerce in Cyprus and more particularly goods in cotton. The bulk of this trade has always been in the hands of British manufacturers, but Belgium, Austria and Germany have also had their share.

The war, however, has stopped all business with other countries and this trade is now wholly in the hands of British manufacturers.

It is therefore generally believed that the cotton mills in England will be full up this year as merchants are very keen in securing their requirements by placing orders with British manufacturers.

The cotton goods constitute one of the main items of the import trade of Cyprus.

They chiefly consist of Madapolams, Drills, Shirtings for underwear, Calico, Zephyrs, Oxfords, printed Calico, printed Muslins, Handkerchiefs etc.

From statistics, England is the leading supplier followed by Belgium, Italy, Austria and Germany.

The prices are very finely cut down as competition in this line is very keen. Sales are made on 4 to 6 months credit from date of invoices.

P. J. LOUISIDES.

Le Commerce Suit les Etudiants.

MILLE deux cents étudiants Chinois sont en train de faire leurs études dans les universités Américaines. Le "Current Affairs" dit que ces étudiants, les centaines qui les ont précédé et les milliers qui les suivront, en rentrant en Chine deviendront les maîtres de la pensée et les capitaines de l'industrie et du commerce de cette République.

Dans les progrès matériels du pays, dans les constructions des chemins de fer, des usines, des ponts, des grandes routes, des édifices publics et d'autres travaux publics qui seront entrepris dans les prochaines vingt années, la première pensée de ces chefs de la Nouvelle Chine sera les chemins de fer, les usines, etc., des Etats-Unis. Et leur impulsion naturelle sera de rechercher des machines, et des matériaux Américains pour la construction de ces œuvres chez eux. Il n'y a jamais eu et il n'y a pas de motif ultérieur qui rende l'éducation Américaine attrayante à l'Oriental, il n'y avait pas non plus de motif ultérieur, dans le retour qu'ont fait les Etats-Unis de l'indemnité pécuniaire Chinoise. Mais il est indéniable que le contact de l'intelligence de ces jeunes Chinois avec la vie Américaine sera un avantage excessif pour les producteurs et les distributeurs de produits Américains.

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Montant de l'actif	3.729.622.662	3.879.089.538
Total des recettes de l'exercice . . .	616.639.419	643.858.393
Total payé aux détenteurs de police.	300.183.653	343.620.086
Dividendes attribués à la clôture de l'exercice	79.627.631	91.250.731
Nombre de polices en vigueur	1.051.980	1.001.655

OPERATIONS EN TURQUIE :

Assurances en vigueur: 7671 polices montant à. Fr. 52.896.145	
Payé en 1913	Pour polices échues par suite de décès » 559.591
	Pour assurances mixtes arri- vées à terme » 402.965

Dividendes de 1910 à 1914 sur po- lices à participation annuelle émi- ses en Turquie en 1908 ; âge de l'assuré, 30 ans.	1910	1911	1912	1913	1914
	<small>Participation en pourcentage de la prime annuelle.</small>				
Vie entière, prime viagère.	16,57%	17,10%	17,72%	28,33%(1)	19,03%
Vie entière, vingt primes .	15,07%	15,79%	16,69%	27,58%(1)	18,47%
Mixte de vingt ans	12,57%	13,40%	14,53%	25,61%(1)	16,72%

(1) y compris un dividende supplémentaire de 10 o/o provenant des économies réalisées sur les frais d'acquisition de nouvelles affaires.

DIRECTION POUR LA TURQUIE : KENADJIAN HAN, STAMBOUL, CONSTANTINOPLÉ.

WHEN WRITING TO ADVERTISERS KINDLY MENTION LEVANT TRADE REVIEW

The Standard Oil Company in the Levant.

IN view of the very considerable progress made by the Standard Oil Company in its commercial and industrial operations in the Levant in recent years, some remarks on this score in the LEVANT TRADE REVIEW would seem to be *à propos*.

The Standard Oil Company is known more or less everywhere. Its representatives, agents and installations seem to be ubiquitous. They are in all parts of the two hemispheres. No wonder then that in numerous places in the Levant we see the men who in this special region attend to the business of this concern.

All the managing and leading men of the company in the Levant are Americans, and they would make a goodly roll-call if all were here named individually. Throughout Bulgaria, Egypt, Greece, Roumania, Servia, Turkey one finds them actively engaged, operating along the lines of highly improved business methods. The Standard Oil Company is exemplifying in the Near East what determination and superior organization can accomplish in the way of marketing, manufacturing and producing.

Although the local business pace of Constantinople, under the influence of the present war crisis, has slackened to a degree, we still have before us the spectacle of a business house that seems to be busier than ever. Mr. Oscar Gunkel, the General Manager of the Department of the Levant of the Standard Oil Company of New York, and the Assistant General Manager, Mr. Lucien Irving Thomas, together with all their staff are working at high pressure.

It is a curious fact that to their ordinary commercial business they have had to add a very extensive local banking business. This banking work they are doing for purposes of relief, and it benefits at this time, in a direct and much appreciated manner, many American residents and institutions, as well as concerns in this part of the world which carry on the commerce between the Levant and America. From Tabriz to Aleppo, and from Constantinople to Beirut, the company has assisted those who cannot transfer their money from America. When in the first days of August of this year banking business in Europe shrank into timidity before the blast of the war trumpet, the bankers of America found the ordinary channels of contact with their customers in Europe closed. London or Paris failed them on account of the moratorium, and as the banking business of the Levant depends upon those cities and was, therefore, equally paralyzed, Americans in the Levant were cut off from money supplies. The intervention of the Standard Oil Company in this emergency proved highly valuable and helpful in wide circles.

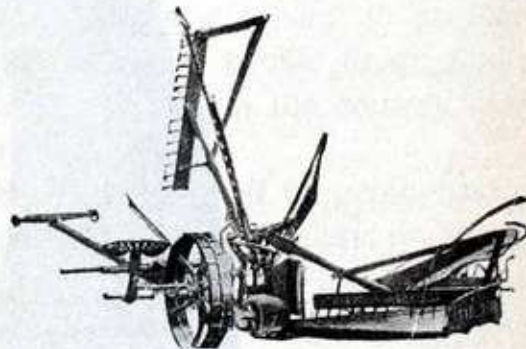
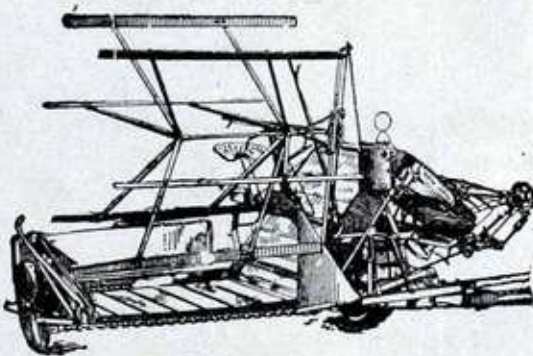
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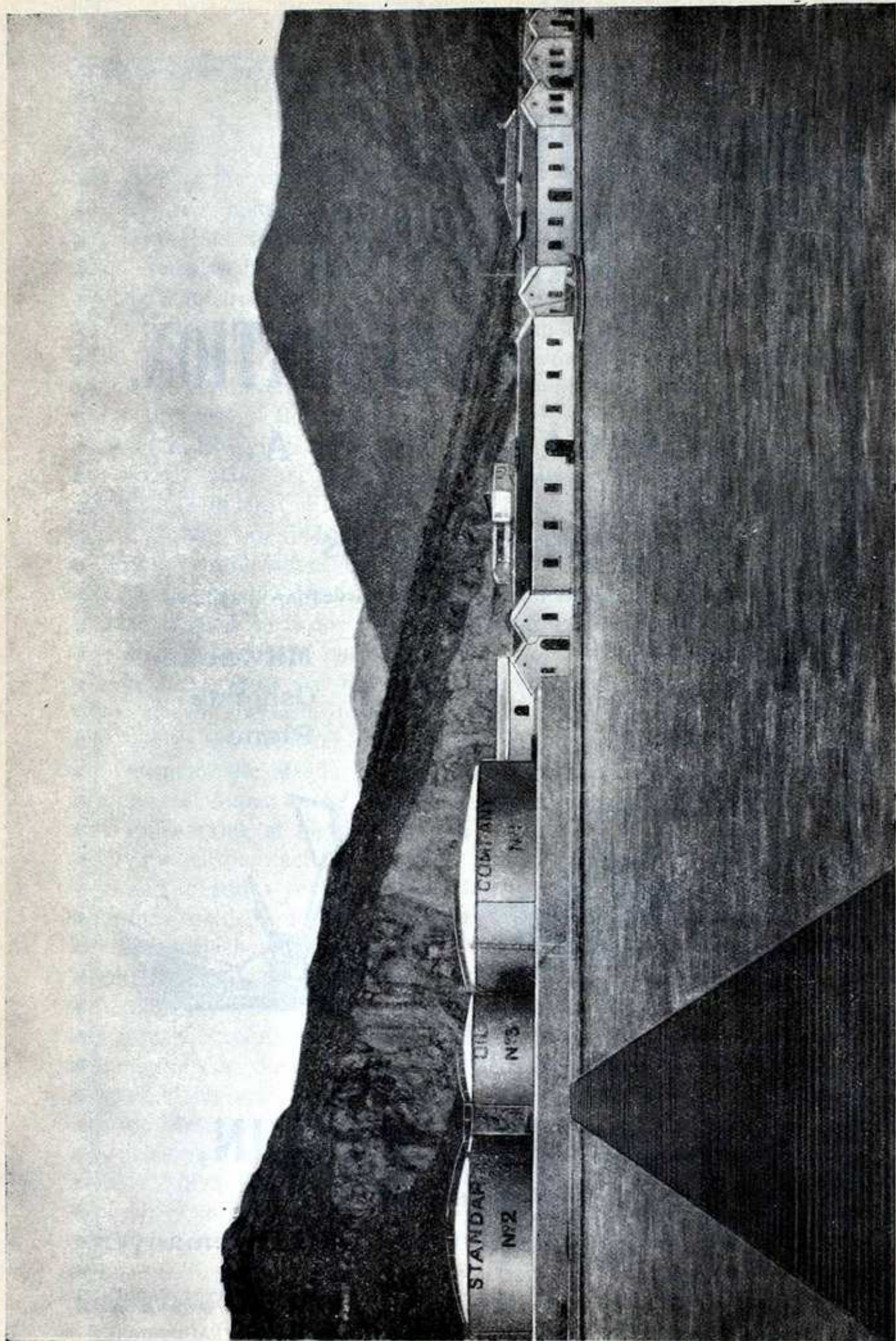


General European Officer:

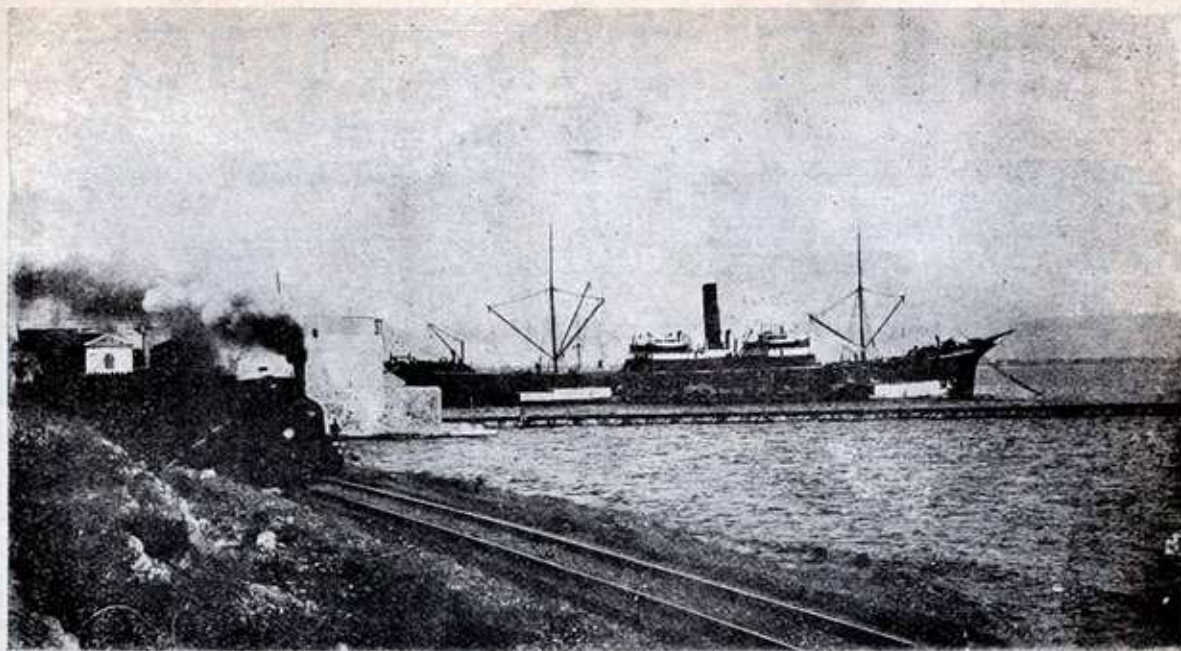
WILLIAM F. YESLIN,

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Plant of Standard Oil Company at Smyrna.

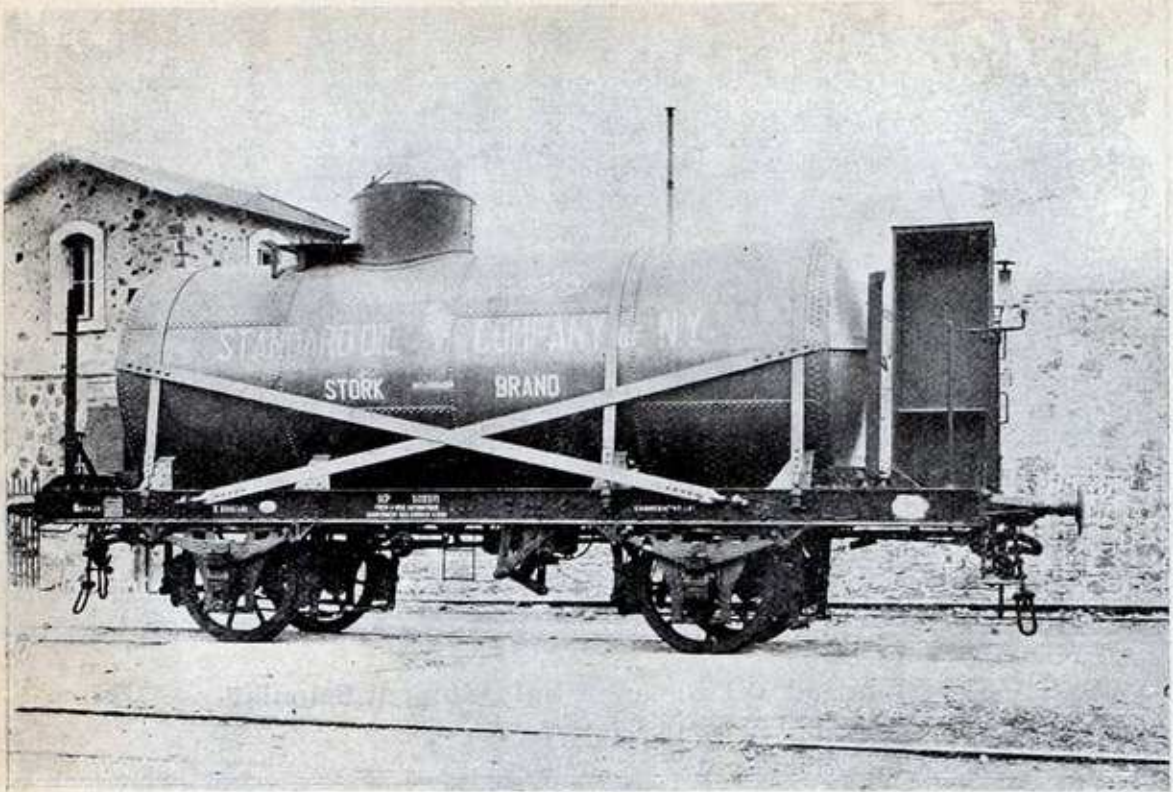


Standard Oil Steamer unloading at Salonika.

Last year the name of the Standard Oil Company of New York was recurrently mentioned in the Eastern newspapers in connection with oil mining properties in Mesopotamia. This oil region is already mentioned in the Old Testament in the following passage from the Book of Job "poured me out rivers of oil." The romance of this valley does not seem to have proved attractive enough to the company to go there into any oil producing ventures. However, they did decide to go into petroleum development work in Palestine and also in the country along the Marmora Sea not far from Constantinople.

In the earlier part of this year a numerous staff of geologists and engineers came from America to examine and start work on the various oil properties which the company has acquired. Any development work presupposes a vast investment for implements, engines, pipelines, etc. The company had actually made a large shipment of oil well material with destination of Jaffa. But before its arrival, the European war had broken out and due to the complications incident thereto the company decided to divert the material to Alexandria where it could be stored more conveniently until after the war.

It is most regrettable that the company had to suspend its producing work. For instance, the contractor had just before the war started on the construction of a fifty mile road from Jerusalem to the mining fields involving an outlay of some 200,000 dollars. This road improvement is so much money distributed among the community through which the



Standard Oil Tank Car on Bagdad Railway.

road passes. Similar road improvements in the Marmora Sea district from Rodosto into the Interior were on the point of being started. Such road-work is, of course, only preparatory to the expenditure of sums that may foot up hundreds of thousands of dollars before any return can be looked for. It is to be hoped that the war will not delay the company indefinitely from resuming the work.

It certainly takes a deep rooted confidence in the possibilities of the countries of the Near East for the Standard Oil Company to be willing to start on oil development work in the untried regions of Palestine and the Marmora Sea. Such a display of faith should be an object lesson to others in America who still persist in considering the Levant as a negligible quantity. As to this, it is perfectly sure that Europeans have in the past not allowed this field to lie fallow. Unless the business men of America imitate their example, our merchants may later find that there is not even standing room left for them.

Apart from the special producing work, the commercial business of this company seems to go on as usual in spite of the war, if not with more intensity than before. Petroleum and kindred articles such as benzine for automobiles, gas oil for stationary motor engines, lubricating oils, wax, all these are necessities of life as well as the lamps and stoves

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sold which also are imported from America. The company, through its systematic methods of distribution, is, as far as can be, in immediate contact with the consumer, thereby effecting both conveniences and savings to the buyers.

Working in a direct way in all the countries of the Levant, under its own name, the Standard Oil Company gives impetus to American commerce. It does not shrink from sacrifices or risks where necessary or deemed wise. If today you go to Smyrna, you can find, as an example of persevering energy, its fine installation for the storage of bulk oil, manufacture of tin cans, railroad tank wagons for distribution in the country. The same can be seen in Salonika. If you go to Burgas, to Varna, Sofia, Dedeagatch, to Piraeus, to Crete, to Mersina, Alexandretta, Tripoli, to Aidin, Magnesia, Afion Kara Hissar, in fact most points in the Levant that have a geographical name you find the signboards of the Standard Oil Company of New York. Business is captured in this way.

It is to be desired that many American business houses, manufacturers, exporters, bankers, study the opportunities of the Levant with a view to laying now the foundation for a permanent success in the immediate future.

This great country will better than others prove a fruitful field for American efforts when the present political storms shall become lulled. It is then that those will reap who have sown the seeds in the days of adversity.

Le Maïs et son Usage.

BIEN que jusqu'ici la farine de maïs américaine n'ait pas encore trouvé un marché de grande importance dans le Levant, elle a commencé à être bien accueillie en Egypte et ailleurs et on peut déjà la considérer comme un article d'avenir pour la ville de Constantinople.

Le maïs est cultivé plus extensivement et produit en des quantités plus grandes que toutes autres céréales, le froment excepté, et sa cultivation serait encore plus grande si elle n'était pas limitée par les conditions climatiques. La récolte mondiale du Maïs en 1913-1914 fut de 786,138,477 kg. et celle du froment de 931,397,622 kg., mais il y a des années où la récolte mondiale du maïs est supérieure à celle du froment.

On ne peut naturellement pas dire que le froment et le maïs sont des produits alternatifs, se faisant l'un et l'autre la concurrence, et luttant pour la suprématie, mais il y a néanmoins une quantité de fonctions qui peuvent être remplies par le maïs aussi bien que par le froment ou l'avoine. Le froment et le maïs contiennent à peu-près la même quantité d'éléments digestibles et leur composition chimique est assez similaire pour qu'ils puissent être échangeables.

Comme aliment le froment l'emporterait peut-être un peu si la question en prix n'entraîne pas en considération, cependant sa valeur nutritive ne dépasse celle du maïs que de 2%. Le froment est un peu plus riche en protéine, tandis que proportionnellement le maïs contient plus de carbohydrates. Le maïs est aussi plus riche que le riz en protéine et graisse, mais moins riche en amidon. La table suivante donne une comparaison des éléments digestibles dans 100 kilos des principales céréales.

	Protéine	Carbohydrates	Graisse	Total
Froment	10.2	69.2	1.7	81.1
Maïs	7.9	66.7	4.3	78.9
Seigle	9.9	67.6	1.1	78.6
Riz	4.8	72.2	0.3	77.3
Orge	8.7	65.6	1.6	75.9
Avoine	9.2	47.3	4.2	60.7

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La comparaison suivante sur la valeur nutritive du pain de maïs (connu sous le nom de "Johnny Cake") et le pain de froment a été établie d'après l'analyse faite par Atwater et Wood :

	Pain de froment	"Johnny Cake"
Eau	40.0	38.0
Protéine	6.5	8.5
Graisse	1.0	2.7
Carbohydrates	51.2	47.3
Cellulose	3	—
Cendre	1.0	3.5
Total	100.00	100.00

Le "Johnny Cake" est de 2% plus sec et contient 2% de plus de protéine, et 1³/₄ % de plus de graisse que le pain de froment, mais il est moins riche en amidon.

Un des plus importants produits de l'amidon de maïs est la glucose. Sa densité varie entre le sirop et le sucre solide. Le sirop de glucose pure n'a que peu de goût et de plus est de cinquante pour cent moins doux que le sucre de canne. Par conséquent le sirop de maïs est généralement mêlé avec 10% de sucre de canne, et se vend comme succédané pour le vrai sirop et la mélasse. La production de la glucose aux Etats-Unis est des plus extensive, et l'exportation annuelle atteint presque 100,000 tonnes évaluées à £ 3.600,000.

Les tiges de maïs sont aussi employées dans la fabrication du sucre et du sirop, surtout au Mexique où les tiges atteignent une hauteur gigantesque. Le maïs entre aussi dans la production de boisson, non seulement en Afrique du Sud, mais aussi aux Etats-Unis où des quantités énormes (plus de 8,000,000 d'hectolitres) sont employées dans la distillation du whiskey et du gin. On dit que le fameux "Bourbon Whiskey" des Etats-Unis est presque entièrement fabriqué de maïs, et à peu-près 1,400,000 hectolitres des whiskeys et gins produits en Angleterre sont préparés du même article en ajoutant une certaine quantité de drèche pour transformer l'amidon en sucre. La valeur du maïs ainsi employé aux Etats-Unis est de £ 8,000,000 environ. En Roumanie aussi il y a quelques fabriques dans lesquelles on pratique la distillation des spiritueux de maïs.

Mais c'est surtout comme aliment pour le bétail que le maïs trouve son emploi principal. Etant riche en amidon et huiles le maïs est un aliment incomparable comme nourriture de bestiaux. Il ne produit peut-être pas de la viande de première qualité, mais pour engraisser des

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animaux il n'y a rien de mieux. Aux Etats-Unis, le pays qui produit plus de maïs que tout autre, les fermiers trouvent plus de profits à transformer leur récolte de maïs en viande, et de l'envoyer sur le marché de cette manière, au lieu de le vendre aux marchands ou aux fabricants. Il n'y a aucun doute que le développement phénoménal de l'industrie du porc aux Etats-Unis est en relation intime avec la production du maïs.

Il y a encore beaucoup d'autres modes d'emploi du maïs, soit dans la forme naturelle, soit comme article manufacturé. Citons parmi eux seulement le "corn-oil cake", le "germ meal", les "brewers' grains" et les grands nombres de "breakfast foods" si populaires en Amérique.

En ce qui concerne les prix, la table suivante fournira quelques indications pour une dizaine d'années sur les quotations moyennes du maïs, du froment, de l'avoine et de l'orge en Angleterre :

(Prix par cwt — 45.36 Kilogrammes)

	M a ï s		Froment	Avoine	Orge
	Farine	Graine			
1903	5 s 11 $\frac{3}{4}$ d	4 s 11 $\frac{3}{4}$ d	6 s 3 — d	4 s 3 $\frac{1}{2}$ d	5 s 8 — d
1904	6 " 4 $\frac{1}{2}$ "	4 " 9 $\frac{1}{4}$ "	6 " 7 — "	4 " 1 — "	5 " 7 — "
1905	6 " 3 $\frac{3}{4}$ "	5 " 3 — "	6 " 11 — "	4 " 4 — "	6 " 1 — "
1906	6 " 4 — "	4 " 11 $\frac{1}{4}$ "	6 " 7 — "	4 " 7 — "	6 " 1 $\frac{1}{2}$ "
1907	6 " 5 — "	5 " 5 $\frac{3}{4}$ "	7 " 1 $\frac{1}{2}$ "	4 " 8 $\frac{1}{2}$ "	6 " 3 $\frac{1}{4}$ "
1908	7 " 1 — "	6 " 1 $\frac{3}{4}$ "	7 " 5 $\frac{1}{2}$ "	4 " 5 $\frac{1}{2}$ "	6 " 5 $\frac{1}{2}$ "
1909	7 " 7 $\frac{3}{4}$ "	6 " 2 — "	8 " 7 $\frac{1}{2}$ "	4 " 8 $\frac{3}{4}$ "	6 " 8 $\frac{1}{2}$ "
1910	6 " 10 $\frac{3}{4}$ "	5 " 6 $\frac{3}{4}$ "	7 " 4 $\frac{1}{2}$ "	4 " 4 — "	5 " 9 $\frac{1}{4}$ "
1911	6 " 11 $\frac{3}{4}$ "	5 " 6 $\frac{1}{2}$ "	7 " 4 $\frac{1}{2}$ "	4 " 6 $\frac{1}{4}$ "	6 " 9 $\frac{3}{4}$ "
1912	7 " 10 $\frac{3}{4}$ "	6 " 2 $\frac{1}{2}$ "	8 " 1 — "	5 " 4 $\frac{1}{2}$ "	7 " 8 — "

A poids égaux, le maïs est beaucoup meilleur marché que le froment ou l'orge, mais en Angleterre il est un peu plus cher que l'avoine. Cependant, comme toutes les céréales, le maïs aussi a subi une hausse considérable pendant les dix dernières années.

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Early American Efforts.

DR. James B. Davis was one of the Americans who had a picturesque career abroad in the employ of another government.

Although he was educated as a physician in the Southern Medical college of Charleston, he practiced for only two years. He became deeply interested in agriculture and decided to devote his life to this pursuit. His advanced methods and the real science he made of the work on his plantation attracted wide attention.

During Polk's administration the sultan of Turkey made a request of the United States that some well qualified person be sent to his country to introduce the raising of cotton. The president selected Dr. Davis, and he and Mrs. Davis departed on the mission in 1844.

They were very cordially received by the Sultan, and their three years in Turkey were busy and interesting ones. The salary was \$12,000 a year, with a residence, and horses and carriages provided for them, and at the end of their stay the Sultan presented Mrs. Davis with a purse of \$20,000, as a mark of his appreciation of their service.

Dr. Davis made a study of animals in the east that he thought might be brought to the United States with commercial profit. Some of the Sultan's gift was invested in such animals, when the Davises started for home in 1849. In addition to a small flock of Asiatic goats, he brought some water oxen and a pair of Brahman cattle. Two kids were born on the ship during the voyage.

When he settled on his estate Dr. Davis' first serious study was

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to determine what climate was best suited for certain live stock. In 1853 he wrote to the United States department of agriculture his demonstration that all cattle brought from a northern or southern climate necessarily degenerated to peculiarities of location; and that it was much more satisfactory to improve cattle already acclimated or to import animals from a still warmer climate.

His experiments with the Angora goats were watched with interest. He sold some of these animals in various states, and in 1854 let Col. Richard Peters of Atlanta, Ga., have all his stock. Col. Peters had a valuable stock farm that was ruined during Sherman's march to the sea. But the goats were driven to Florida before the northern army reached Georgia, and after the war the colonel re-established his farm, but it was later sold in building lots.

When Dr. Davis bought the Angora goats in the east he paid only \$6.—each for them, but it was a costly matter to get them across the water, and Dr. Davis received \$1,000 a head for them. The importing of the goats went on slowly, with difficulty and large loss, for they had to come by the way of London.

Dr. Davis had his first information about the value of the Angora goats from the Episcopalian Bishop, Southgate, in Turkey. While the house for the Davises was being constructed by the Sultan the Americans were guests of the Bishop. It was he who sent letters to one of his friends in Angora to forward to Dr. Davis the flock he imported. Angora is in Turkey, about 220 miles from Constantinople.

In commerce the hair of the Angora goat is used for the manufacture of alpaca and mohair goods.

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WRITE FOR PARTICULARS.

Alfred Louis Moreau Gottschalk.

IN the June issue of the LEVANT TRADE REVIEW, the following appeared on page 100 (Vol. IV, No. 1):

"It is with sincere and deep regret we learn that the honorable A. L. M. Gottschalk, American Consular Inspector for the Middle East and Africa District, is leaving this field as he has been appointed Consul General at Rio de Janeiro, one of the most important posts in the American Consular Service. Mr. Gottschalk has been one of the most effective champions of our Chamber from its very inception, and we owe him a big debt of gratitude for his constant and powerful support. The AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT begs to assure Mr. Gottschalk of its profound appreciation of his loyal and able co-operation and to extend to him its most cordial wishes for his continued advancement in the foreign service of the United States."

To-day it is our pleasure to present the likeness of the retiring Inspector. In that connection we would fain add a few further remarks of appreciation.

Mr. Gottschalk's training and education — the latter received partly in the United States and partly in Europe — as well as his work, during the first years after leaving the University, as a newspaper and war correspondent (he served the *New York Herald* in that capacity during the Spanish-American war) fitted him better than most men for the Consular Service of his country.

During the past six years he has held the Inspectorship of American Consulates in the Middle East and Africa, and in his capacity as Inspector he has industriously scoured the highways and byways of a District so vast as to be practically the field of an explorer rather than that of a consular officer. But none of the inaccessible and distant places of his bailiwick has he left unvisited, and numberless friends that he has made in the Balkans, Greece, Russia, the Caucasus and Transcaspia, Western Siberia, Turkey, Persia, India, Burmah, Arabia, as well as along the distant African Lakes, the Senegal, Niger and Congo countries, testify to the thorough manner in which his work was done. For a country like the United States, whose Consular Service is still in a sense formative, and where the recommendations of an Inspector may often bring about material improvement in Service methods, work of this sort should be done not only ably and conscientiously, but for real love of the thing itself; and the real improvement notable among the American consular personnel, in its teamwork, in the generally improved equipment of its offices, as well as the promotion of some men whose good work was being done in the dark, are traceable very largely to the man who for six years past has been going in and out of cities, appearing



Honorable A. L. M. GOTTSCHALK.

now on a riverboat or in a camel-caravan, going up the Congo on a borrowed steamlaunch that leaked, or coming within an ace of being snowed in, in the Anatolian highlands between Harput and Trebizond, and yet riding luckily into the Pontic city a day before the Zighana Pass closed. And yet many people have known him only as a quiet man, in an ordinary dresscoat, on the terrace of Shepherd's Hotel in Cairo, or in the smoking rooms of the Bengal Club at Calcutta, a man who smoked numerous cigarettes and was usually reading a book or quietly listening to talk of local politics and social gossip.

While not given to ostentation, Mr. Gottshalk is a delightful conversationalist equally at home in any literature — ancient or modern — and in numerous languages. He speaks Spanish, French, German, Italian almost as fluently as his own native tongue, and of other languages he possesses far more than a mere smattering. He is fond of art, of history — he draws well, he plays the piano well — his is a charming personality of an unusually manysided nature; his accomplishments are as varied as they are genuine.

Twice during the period of his Inspectorship, Mr. Gottschalk was taken off his District by Departmental orders and assigned to work in Europe on special investigations and on inspections there *AD INTERIM*. It was to be supposed that, when he returned to some fixed post, he would be assigned to a Consulate General of exceptional importance, requiring special capacity and experience. His assignment to Rio de Janeiro — the highest-rated consular post maintained by the United States in Latin America — embodies a substantial, as well as merited, promotion.

Mr. Gottschalk will prove acceptable to the Brazilians, not only by reason of his qualifications as a man and a consul, but because of his long former experience in both Central and South America and his intimate knowledge of the politics and commerce of Spanish America in general. Nor will he be unknown there. It may be remembered that his uncle, the gifted Louisianian composer, Louis Moreau Gottschalk — the composer of the *Last Hope*, *Pasquinade*, *The Dying Poet*, and a host of other music known to every household in the United States in the middle of the past century — died at Rio de Janeiro, in 1869, while upon the tour of Latin America that had been intended to produce an anthology of native Pan-American music.

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Our Foreign Trade Opportunity.

WILLARD Straight has been quoted in these pages in the past. He now speaks of the American Foreign Trade Opportunity and his words are worthy of attention. The following is a quotation from Mr. Straight's address before the Illinois Manufacturers' Association:

"A great foreign trade opportunity is to-day presented to us. We are not, however, invited to enter an El Dorado. There is no 'New West' opening to our endeavors.

"Our competitors are less active than they have been in the past. They will, for some time to come, be handicapped by the results of the war, but their recovery from its effects will be more rapid than some of us are now led to believe.

"Our real opportunity lies in our suddenly awakened consciousness, that, after all, we cannot hold aloof, but, whether we will or not, must play our part in a world game. The war has granted us a breathing spell in which to look strange new facts in the face, to take stock of our abilities, to overhaul the existing and construct new machinery for carrying on our foreign trade. The European struggle has not brought us a lottery prize; it has given us a job in which it is up to us to make good. This is our foreign trade opportunity."

In the opening of new foreign markets, banking and commerce, Mr. Straight properly says, must go hand in hand. "Our ability to build up new markets will depend upon the readiness of our investing public to furnish capital for the development of our customers. American investors in loans to European powers or to Japan would derive merely their interest return. There would be no collateral benefits to the country at large, and the funds obtained would be utilized by the borrowing nations in building up the very industries with which our own manufacturers must compete. We should, therefore, now begin to consider whether, when the proper time comes, we will utilize our loaning power to assist the recovery of our competitors or to build up customers in South America and the East, where the interest to be earned would be attractive to us and at the same time fair to the borrowing nations."



Turkey at the San Francisco Exposition.

VAHAN Cardashian, Imperial Ottoman adjutant high commissioner to the Panama-Pacific International Exposition, recently inspected the progress of the Ottoman pavilion and assured the department of live stock that the Ottoman Empire will be well represented in that line. Arabian horses, Angora goats and cats, and sheep of several breeds will be entered for premiums.

La perspective Commerciale en Amérique.

("Commercial America").

“**N**OUS avons été témoins ces quelques dernières semaines d'une situation unique dans l'histoire du monde. Nous en avons traversé la période la plus aiguë sans conséquences sérieuses, abstraction faite de nos pertes actuelles, nous sommes maintenant à la veille d'un développement d'affaires qui ne peut pas manquer de faire des Etats-Unis une grande puissance financière et commerciale.” L'extrait, pris d'un sommaire des conditions commerciales publié par la Franklin National Bank de Philadelphie, au mois d'Octobre (22), donne une idée exacte de l'opinion financière des hommes d'affaires conservateurs des Etats-Unis. Il y a une impression croissante que les Etats-Unis ne sont pas seulement à la veille, mais réellement en plein dans un mouvement d'amélioration d'affaires. Quoique certaines branches doivent souffrir principalement à cause du conflit Européen, la plus grande partie du monde des affaires et la majorité de ces branches devraient montrer une amélioration, à partir de ce moment.

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Honorable WILLIAM C. REDFIELD.

The Secretary of Commerce.

READERS of the LEVANT TRADE REVIEW will recall a leading article under the title "Commerce in President Wilson's Cabinet" which appeared in No. 2, Volume III. We then endeavored to explain the attitude of the honorable William C. Redfield as Secretary of Commerce, expressing our conviction that in the matter of foreign trade his administration would become especially noteworthy in the annals of the United States. Mr. Redfield has already brought about the appointment of commercial attachés to American diplomatic posts in various parts of the world. He has caused agencies of the Bureau of Foreign and Domestic Commerce to be established in a number of leading cities of the United States. He has been instrumental in bringing scores of foreign built vessels under the American flag. He has actively interested himself in the establishment abroad of branches of American national banks. Mr. Redfield is taking a leading part in the various foreign trade conventions which of late have been a feature of American national life. He is ever in close touch with the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA and with the NATIONAL FOREIGN TRADE COUNCIL. Under his leadership American foreign commerce will surely develop into dimensions as yet undreamed of. Having been in active business himself as a manufacturer and exporter and a close student for many years of economic questions in various countries in which he has travelled, Mr. Redfield is unusually well equipped to guide American business through the fogs and shoals of the present situation into the broad sunshine of eventual prosperity.

William C. Redfield was elected an honorary member of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT while still a Congressman from Brooklyn and President of the *American Manufacturers Export Association*. In accepting this election, he wrote our Chamber as follows (he had in the meantime become a member of President Wilson's Cabinet):

"In so far as this will permit my assisting in the development of American commercial interests in the Near East, I shall be glad to cooperate".

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La Variation de la Balance Commerciale.

("Commercial America").

L'AMÉLIORATION de l'exportation des Etats-Unis continue. Les chargements des navires au mois d'Octobre ont été évalués à 200 millions de Dollars contre 156 millions au mois d'Août. Cette évaluation est basée sur les retours des dix principaux ports des Etats-Unis qui manient le 80 % des exportations — New York, Boston, Philadelphie, Baltimore, Galveston, la Nouvelle Orléans, San Francisco, Seattle, Détroit et Buffalo.

On ne peut avoir en détail les chiffres qui rendraient possible une analyse exacte de cette évaluation. Cependant à de cela défaut on peut présumer que les bénéfices des deux derniers mois sont grandement dus aux demandes Européennes, de céréales principalement du froment et de la farine, et dans une plus petite proportion, aux demandes de munitions et de fournitures militaires. Jusqu'à présent rien n'indique une tendance à l'augmentation de l'exportation des marchandises fabriquées, mais le nombre croissant des commandes qui viennent de tous les pays indique, que le temps n'est pas loin, où sur une grande échelle le nombre des demandes de marchandises fabriquées viendra grossir le total de l'exportation. Il y a une étonnante proportion de demandes venant aux industriels des Etats-Unis, qui sont faites par des maisons qui jusqu'à présent avaient l'habitude de se fournir en Europe et qui s'adressent pour la première fois aux Etats-Unis.

Tandis qu'aux Etats-Unis l'exportation a augmenté, l'importation est restée stationnaire. L'évaluation officielle de la valeur des importations pour le mois d'Octobre, basée sur les retours des dix principaux ports qui manient le 85 % des importations, est de 140 millions de Dollars. Ceci est approximativement le chiffre du mois de Septembre qui dépasse de 10 millions celui du mois d'Août.

En raison de l'extension de l'exportation et de l'état stationnaire de l'importation la balance du commerce a penché en faveur des Etats-Unis. Contre un excédent d'importation de 20 millions de Dollars pour le mois d'Août, il y a eu un excédent d'exportation de 16 millions de Dollars pour le mois de Septembre et de 60 millions pour le mois d'Octobre. Avant que les hostilités n'éclatent en Europe, l'importation excédait de beaucoup l'exportation, mais ces trois derniers mois la situation a tellement changée que maintenant ce sont les pays Européens qui sont les obligés des greniers et des moulins des Etats-Unis. Dans un sens, ces chargements de céréales et de fournitures militaires, ne font que commencer et par conséquent cette obligation Européenne augmentera pendant toute la durée des hostilités.

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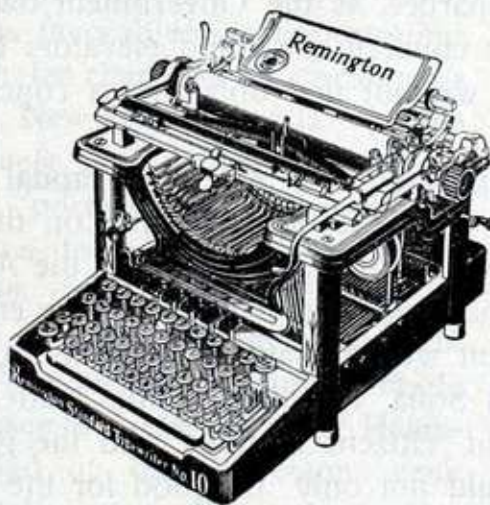
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L'Etat du Commerce en Amérique.

(“American Exporter”).

LES dispositions financières et commerciales des premiers jours de Novembre ont été bien meilleures qu'elles ne l'avaient été depuis la première apparition de cette guerre catastrophique. L'amélioration continue dans les facilités du commerce international — l'Allemagne même envoie ses jouets et ses teintures sur les marchés Américains et fait des achats importants aux Etats-Unis — a énormément aidé à faire renaître la confiance et surtout, permis aux Etats-Unis de liquider en grande partie ses obligations, en suspens, en Europe.



Grain Elevators in Balkan States.

(American Minister CHARLES J. VOPICKA, Bucharest, Roumania.)

A NEW grain elevator will shortly be opened for public use in Constanza, Roumania. This will make the third elevator in that port, which will be operated and owned by the Government. The capacity of the Constanza elevators is 441,320 hectoliters (1,252,352 bushels) each, divided among 250 silos of different sizes. The other elevators in the country are in Braila and Galatz, the two Roumanian ports on the Danube. The elevator in Braila contains 334 silos, which have a capacity of 377,560 hectoliters (1,071,418 bushels). The elevator in Galatz contains 334 silos, which have a capacity of 346,080 hectoliters (982,086 bushels). There are no other elevators in Roumania owned by the Government nor by private parties, as the Government owns all harbor lands, and no individual or concern can build elevators on the Danube River or on the Black Sea without first obtaining a concession from the Roumanian Government.

In Bulgaria there is a great opportunity for American capital to be invested in grain elevators, which could be erected either on the Danube River or on the Black Sea at Varna or Bourgas, or on the Aegean Sea at Porto Lagos. Bulgaria would greatly benefit by the erection of such elevators, and the Government would grant concessions for that purpose. During my last visit in Sofia I spoke of this matter with Government officials and prominent citizens in Sofia, and the general opinion was that such elevators would not only be good for the country but for the grain trade in general. Americans are the most expert builders of elevators, and attention is therefore called to this business opportunity in Bulgaria.

Exportation des Charbons Américains.

EN vue de faciliter l'exportation du charbon des Etats-Unis et avec l'intention de donner de l'extension aux débouchés dans un moment où d'autres centres houillers étrangers restent inactifs le Bureau des Mines à Washington a fait publier un bulletin mentionnant les différentes qualités de charbons du pays qui sont les plus favorables à l'exportation. Ce bulletin publié en Espagnol, Portugais et Anglais sera répandu dans les grands centres houillers de l'Amérique du Sud et de l'Amérique Centrale. Car les statistiques montrent que ces importantes régions ne sont que peu développées comme marchés d'exportation aux Etats-Unis. Ainsi sur 16,083,101 tonnes de charbon exportées en 1913, il n'y en a eu que 450,000 pour l'Amérique du Sud. Le Canada a été le meilleur acheteur avec 11,500,000 tonnes.

Ce bulletin mentionne sept groupes de centres houillers comme étant les plus favorables à l'exportation: ce sont les charbons du Pocahontas et de New River; de la Virginie de l'Ouest avec Newport et Norfolk comme ports d'embarquement; les charbons de Maryland et de la Pensylvanie de l'Est par les ports de Baltimore et de Philadelphia: ceux de la Virginie, du Kentucky et du Tennessee par les ports de Hampton Road ou de Charleston: ceux de l'Alabama par les ports de Mobile ou de la Nouvelle Orléans: ceux de la Pensylvanie de l'Ouest

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par la Nouvelle Orléans: ceux de l'Illinois et de l'Inde toujours par la Nouvelle Orléans et enfin les charbons de Washington par Seattle.

Le bulletin donne en détail les qualités des différents charbons et indique ceux qui sont les mieux adaptés à l'usage des chemins de fer, des usines et à la fabrication du gaz ou du coke; il donne aussi des analyses moyennes ou les degrés sont indiqués en unités anglaises et en calories. Le bulletin ajoute:

Les charbons de qualité supérieure et développant beaucoup de chaleur sont les meilleures pour l'exportation. Pour cette raison et grâce aux facilités modernes établies dans les mines pour grader le charbon, l'exportation Américaine peut fournir du charbon propre à tous les usages. De plus les facilités qui existent pour le transport du charbon dans les ports d'embarquement et pour le chargement à bord des bateaux permettent aux exportateurs de faire des offres avantageuses aux acheteurs étrangers. Une grande quantité de ce charbon est employée par les chemins de fer, les usines, les bateaux à vapeur et pour les usages domestiques. Beaucoup de ces charbons d'exportation sont su-

périeurs aux charbons fournis à l'étranger par d'autres centres houillers.

Au mois d'Août 251,000 tonnes ont été embarquées à Norfolk pour des ports étrangers. Sur ce total 207,706 tonnes étaient du charbon pour l'exportation et 43,294 tonnes du charbon devant servir à l'usage des bateaux. Le charbon a été exporté comme suit: — 26,785 tonnes à Rio de Janeiro: 19,638 tonnes à Cristobal: 11,711 tonnes à Kingston: 11,404 tonnes à Buenos Ayres: 13,725 tonnes à Ste. Lucie: 10,602 tonnes à Gênes: 10,392 tonnes au Pirée: 12,091 tonnes à Lisbonne: 7,663 tonnes à Porto Ferrajo: 7,070 tonnes à Las Palmas: 8,617 tonnes à Stockholm: 7,059 tonnes à Gibraltar: 5,768 tonnes à Toulon: 5,719 tonnes à Coronel: 5,075 tonnes à Curaçao: 5,742 tonnes à Aalesund: 4,013 tonnes à La Plata: 4,393 tonnes à la Havane: 4,906 tonnes à Naples: 2,478 tonnes à Callao: 4,565 tonnes à Bahia Blanca: 5,411 tonnes à Santos: 3,880 tonnes à Leghorn: 1,893 tonnes à Saint George et Bermuda: 1,567 tonnes à Manos: 1,514 tonnes à Santiago: 1,510 tonnes à Para: 1,167 tonnes à Pernambouc: 1,008 tonnes à Iquique: 237 tonnes à Maranham: 211 tonnes à Ceara.

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Agriculture in Northern Asia Minor.

(By Vice Consul MONTESANTO - Trebizond).

THE Imperial Ottoman Government realizing the great advantage of the scientific and modern methods of agriculture over the most primitive and antiquated ones still in use in Asia Minor, many years ago established in several agricultural centers of the interior model farms, where agriculture is carried on scientifically, with modern implements and machinery, and where farmers can learn the practical advantages of modern methods. In addition the government has established depots of agricultural implements in the interior where the said implements are sold to the farmers on easy terms and at the original price of the factory, all freight and transport expenses paid by the government. In spite of the above advantages, and except for a few modern ploughs, agriculture is carried on in this district the same way as in the time of Xenophon. The real cause of this state of affairs should not be looked for neither in the conservatism of the people nor in a lack of intelligence or appreciation on their part, but in the following conditions:

The whole sea coast of this district is very mountainous and very little adapted to culture of cereals. The principal agricultural products are filberts and tobacco, cultivated on very steep and broken up strips of hill sides, where the most simple

implements are enough for the work.

There are vast and fertile plains in the interior, but the cultivation of cereals is limited to the need of the place, as the surplus could not go far by the present means of transportation, which are very slow and prohibitively expensive. Therefore an overabundance of cereals causes such low prices as are ruinous to the farmer. While bad crops in one province may cause almost a famine, another province not more than 200 to 300 miles away, has plenty and to spare, but there are no means by which to send cereals that might feed the people and also prove a pecuniary success. There have been cases when the value of the cereals transported from a distance did not realize enough money to cover the freight and the owners were sued by the camel drivers for the balance.

Such being the case, the farmer, though he might admit that modern implements are time saving, that point does not interest him much because time is of little value in the interior. Also he may realize that modern methods will yield better and more abundant crops, but this is not a great inducement to him inasmuch as modern implements represent a capital which he can ill afford and the value of his products remains very uncertain.

The above tends to show, as it also has been proved in other parts of the Empire, that the improvement of agriculture and the use of modern implements follows the improvement of transportation facilities.

The Ottoman government having realized the above facts has shown, during the recent years, a great energy in the construction of roads and the building of railroads, and a great deal has been accomplished in other parts of the Empire. If it were not for the general political situation, which has put a stop, for the time being, to all peaceful developments of almost all the European countries, there is no doubt that there would be a considerable advance in the improvement of transportation facilities in this part of the country also.

In conclusion, considering the vastness and fertility of the plains in the "hinterland" and the plans of the government in regard to the improvement of transportation facilities, it is safe to state that there will be a great demand for agricultural implements as soon as the present conditions improve.

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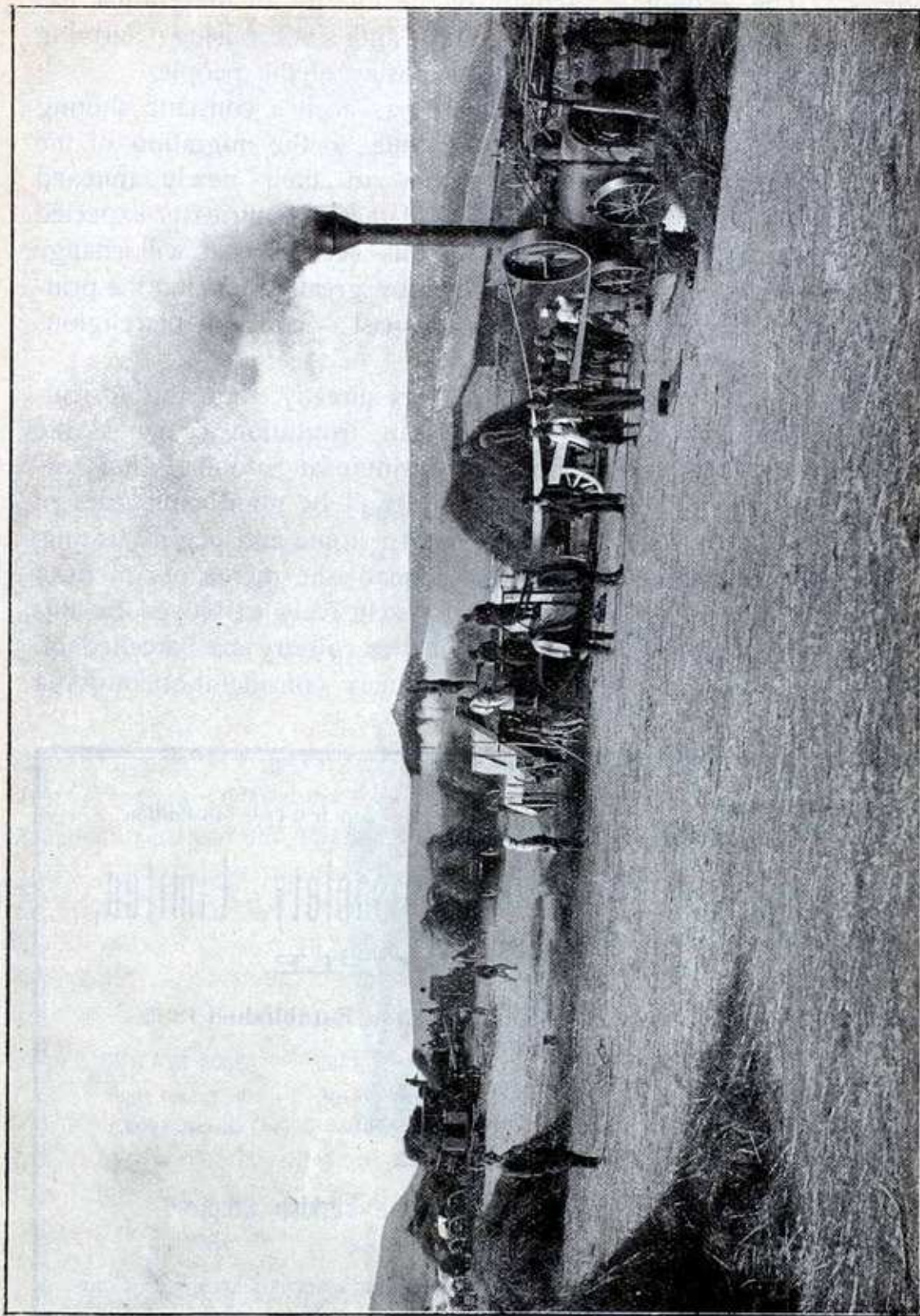
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The following interesting and instructive article on Agricultural Implements and Machinery in Greek Macedonia has been kindly contributed to the *Levant Trade Review* by Hon. John E. Kehl, Consul of the United States of America at Salonika and honorary President of the Salonika Branch of the *American Chamber of Commerce for the Levant*.

THE local market demands light weight farming machinery as the draft animals commonly used are small horses and bullocks. Some time ago a foreign firm exporting foreign equipment made an extensive canvass of this market and obtained a number of scattered orders from the interior of Macedonia. In the firm's native country there is an abundance of heavy draft horses, and the farmers are accustomed to a heavy and very durable agricultural machine or implement. In filling its orders this firm neglected to consider the peculiar needs of this market, and provided its customers instead with a lot of heavy, unwieldy material which the local agriculturalists found too cumbersome for their animals to pull and awkward to handle, and which they were finally obliged to discard as utterly useless, finding the primitive implements that they had previously been using more adaptable to their work. Quite naturally this has created a prejudice against heavy modern machinery in the sections where the uselessness of the consignments referred to was known, inasmuch as the farmers who gave these implements a try will not be inclined to spread a good testimonial for modern agricultural machinery.

The general European war now waging in the neighboring countries has placed trade on all commodities save actual necessities at a standstill. Banks have suspended payment since August 3rd, which very seriously affects the entire country. Postal and telegraphic communication and means of transportation to and from exterior points have been interrupted. If in the future this section of the Balkans attains a stable, undisturbed political condition, it is thought that alien and state capital will be introduced to finance the agricultural industry, which will rapidly



Two American threshing machines with portable engines at work in the Smyrna region.
There are now some 65 such outfits in Turkey of which 15 American.

improve the market for modern machinery, implements and all industrial commodities. The economic activity of the interior of Macedonia has been confined almost entirely to agriculture and stock raising; farming is and will continue to be the principal mainstay of the people.

Since the two recent Balkan wars there has been a constant shifting of the population of the various countries, due to the migration of the nationals of the various affected countries to their newly annexed territories. This shifting of the inhabitants of these countries is expected to have a noteworthy economic effect on this section as it will change the ethnic complexion of the peninsula thereby greatly reducing the principal cause of the many dissensions of the past — collision of religious interests and national heritages.

Still another stable influence which bears directly upon the agricultural industry of this section is an American institution known as the Thessalonica Agricultural and Industrial Institute at Salonika. It is expected that the students of this institution will be good emissaries of modern American machinery when they return home and begin farming. They will, moreover, disseminate a knowledge of the merits of American agricultural tools, implements and machinery exclusively employed by this institution. The greater part of the farms in this country are parcelled off into small divisions which are let for a pecuniary consideration or for a

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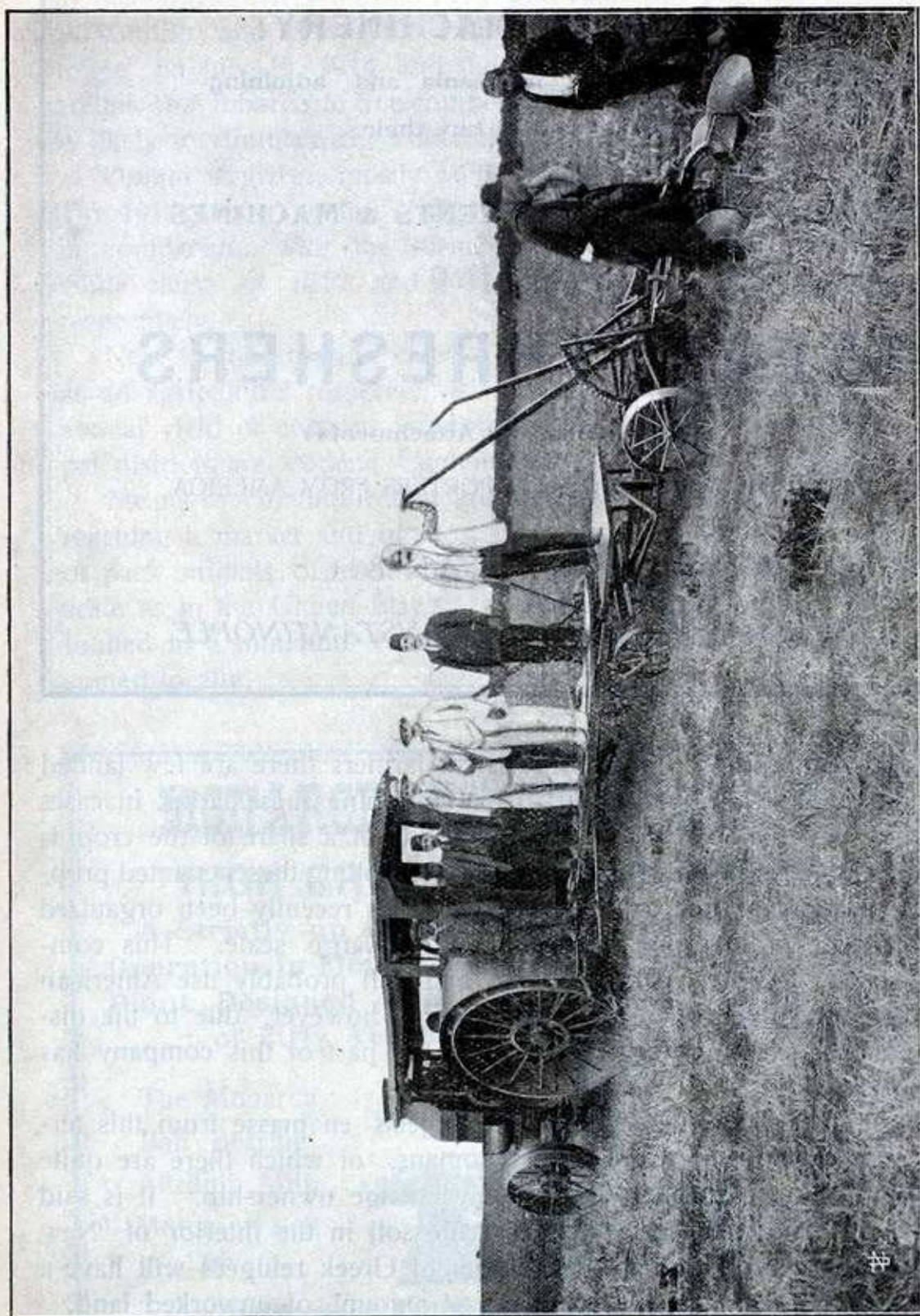
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An American 30—60 H. P. petroleum tractor operating with 8 share 14 inch plows in the vicinity of Smyrna — plowing 100 deunums per day. There are at present only three oil tractors in Turkey, two of which are American. They are used for ploughing, seeding, harvesting and threshing.

DEALERS IN MACHINERY

In Turkey, Bulgaria, Roumania and adjoining
regions should buy their

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(Straw Bruising Attachments)

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proportion of the crop. Among the small farmers there are few landed proprietors. The sale of machinery for equipping these farms, in cases where they are rented out in consideration of a share of the crop, is taken up by local agencies with the estate controlling these tenanted properties. It is reported that a Greek company has recently been organized for the purpose of engaging in farming on a large scale. This company is stated to have a large capital, and will probably use American machinery and implements. For the present, however, due to the disturbed political situation, further action on the part of this company has been suspended.

Owing to the migration of Turkish subjects en masse from this territory, estates formerly possessed by Ottomans, of which there are quite a large number, will doubtless gradually change ownership. It is said that there are thousands of acres of fertile soil in the interior of "New Greece" waiting development. The influx of Greek refugees will have a tendency toward the utilization of this vast amount of unworked land.

The principal crops of Macedonia are tobacco, opium, poppy seeds, cereals, saffron and red pepper. Silk culture and the cultivation of the vine are also important agricultural resources. Farming is practically the only economic activity of the interior.

Tobacco is the principal crop of Macedonia, the quality of which is

as good as any produced in the world. The export of filler leaf tobacco to the United States during 1913 was valued at \$5,908,773, during 1912, \$5,936,136; and 1911, \$5,381,452. The discontinuance of the "Ottoman Regie" on July 15, 1914, and the opening up of the manufacture of cigarettes and tobacco to free competition, though under government control, is likely to stimulate the cultivation of tobacco.

Opium is grown mostly in the territory now known as New Servia. The 1913 export to the United States of this crop was greatly reduced in comparison with the former two years, being valued at \$69,171, while those of 1912 and 1911 were valued at \$377,400 and \$241,110 respectively.

Next to tobacco and cereals, and on a par with opium in importance as an agricultural resource, is the cultivation of the silk worm. The annual yield of cocoons is approximately 4,400,000 pounds. The principal districts are Vodena, Cumendjie, the Chalcidean Peninsula and Nigrita.

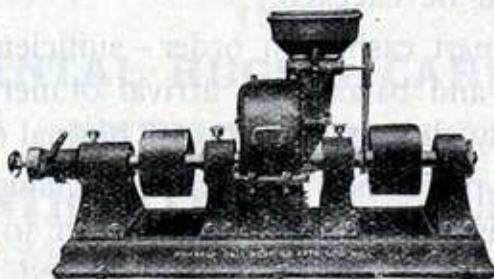
Means of communication are limited. Farm products have difficulty in reaching a market and in most cases must be transported on the backs of pack animals. Therefore farming cannot be engaged in on an extensive scale as in the United States; everything must, on the other hand, be limited to a miniature enterprise. In many cases produce must be consumed locally.

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Under the present customs tariff, Article LII, Class 149, agricultural implements and machinery are admitted free of duty. The import during 1913 amounted to \$80,000 coming chiefly from Germany, Austria, England and the United States. The import from the United States during the same year was valued at \$12,000. Primary factors to be observed in considering this market are as follows:

Quality should be of the highest commensurate with price.

Delivery should be made by the quickest available route, and forwarding agents should be checked.

Terms should be part cash with order—sufficient to cover freight and expenses both ways—and balance on arrival of merchandise. These terms are recommended only during a period of normal commercial conditions.

Direct sales are preferable to local merchants and are customary among European sellers. Salonika agents prefer to have direct agencies for lines carried, with exclusive right in a defined territory. Commercial travellers with a good knowledge of the French language are sent to this market by European houses.

Catalogues should be in the French language, and should be fully illustrated and the products concisely and clearly described. A file of American catalogues is maintained in the commercial room of this Con-

sulate which is available to local merchants and to which American exporters are invited to contribute.

Advertising in local newspapers at contract rates is availed of by some foreign firms in endeavoring to extend the sale of agricultural machinery. There are no advertising agents in Salonika. Posters, placards, and window novelties in the French and Greek languages are frequently used for advertising purposes.

American goods rarely come to Salonika directly but undergo much transshipment. Much rehandling is necessary and sometimes three months are consumed in making a delivery which should not require more than one month. The average time consumed by the Greek lines (New York to Piraeus, thence transshipped to Salonika) is from 25 to 40 days, and it is stated that this is the quickest route at present available.

In consideration of the foregoing it will be noted that a good demand for agricultural machinery and implements will be created by the improvement and construction of a system of state aid; the encouragement of agricultural credits; and above all by a decade or so of peace.

It should be borne in mind that the machinery and implements are subject to hard use, and that small horses, oxen, and water buffaloes are used as draft animals. Agricultural machinery must be light, of durable construction, and simple and easy to operate. Provision for repair parts is, moreover, highly recommended.

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and American firms.**

Engines in the East.

WE print in the present issue of *Levant Trade Review* pictures of an American oil tractor and an American threshing outfit with portable steam engine operating in the hinterland of Smyrna.

There are at present very few oil tractors in the Near East: three in Turkey, five in Bulgaria, none in Egypt, none in Greece. Of steam tractors there are 156 in Turkey, 6-7 in Greece, 25 in Egypt and none in Bulgaria. Portable steam engines with threshing outfits are more numerous: Turkey 85, Bulgaria 125, Greece 30, Egypt 25. Roumania operates a very considerable number of oil tractors (about 150) and possesses a considerable number of steam tractors and portable steam engines. America is in the lead with oil tractors. Of American portable steam engines with threshing outfits there are 15 in Turkey, 100 in Bulgaria, none in Greece, 4-5 in Egypt.

The tractor in the picture above referred to is seen working in a field which was formerly a vineyard, and in spite of the fact that the place had been plowed over and over again with modern horse plows the roots had not been cleared out. In this field the tractor uprooted vine roots of 8-10 cms. thickness.



Situation Commerciale en Amérique

WILLIAM C Redfield, Ministre du Commerce, dit dans le "The Nation's Business" du 15 November:

"On ne peut éprouver que de la sympathie pour les malheurs qui ont accablé le commerce de tous les pays belligérants, et être, par conséquent, encore plus reconnaissant que le Destin ne menace pas notre commerce d'un pareil sort. En mettant les choses au pire, et en admettant qu'il existe certaines difficultés dans le commerce actuel on peut dire que notre situation reste quand même non seulement comparative-ment brillante mais va en s'accroissant rapidement, et est sous beaucoup de rapports prospère et avantageuse."

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Cost of Wars.

A FINANCIAL authority has tabulated as nearly as possible the expenses of the principal wars of the last century as follows:

1793-1815—England and France . . .	\$6,250,000,000
1812-1815—France and Russia . . .	450,000,000
1828—Russia and Turkey . . .	100,000,000
1830-1840—Spain and Portugal, civil . .	250,000,000
1830-1847—France and Algeria . . .	190,000,000
1854-1856—England . . .	371,000,000
France . . .	332,000,000
Sardinia . . .	128,000,000
Austria . . .	68,000,000
Russia . . .	800,000,000
1859—France . . .	75,000,000
Austria . . .	127,000,000
Italy . . .	51,000,000
1861—United States civil war . . .	5,000,000,000
1864—Denmark, Prussia, Austria . . .	36,000,000
1866—Prussia and Austria . . .	333,000,000
1870-1871—France and Germany . . .	1,580,000,000
1876-1877—Russia and Turkey . . .	1,209,000,000
1898—Spain and United States . . .	1,165,000,000
1900-1901—Boer-Great Britain . . .	1,100,000,000
1904-1905—Russia and Japan . . .	2,500,000,000

It is roughly calculated that the wars from 1793 to 1860 cost the participants \$9,243,000,000 and those from 1860 to 1910, \$14,080,000,000, a total of \$23,323,000,000.

America Has Over One and a Half Million Autos.— According to "Automobile," which has just completed its semi-annual canvass of the automobile registrations of the United States of America, there were on July 1, 1,548,350 automobiles registered in the country, against 1,253,875 on January 1; all duplications and other probable errors subtracted. These figures are comparable with 1,010,843 in 1912 and 677,000 in 1911.

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L'Essence de Rose de Bulgarie.

LES achats d'essence de rose faits par l'Amérique ont augmenté en 1913; ainsi en 1912 il y en a eu pour 580,783 de Dollars et en 1913 pour 791,370 de Dollars. La plus grande partie de ces essences viennent de la Bulgarie. Le Consul Général d'Amérique à Bucarest, Roumanie, Monsieur C. C. Campbell junior, envoie une liste des principaux exportateurs bulgares d'essence de rose, liste que l'on peut se procurer à Washington au Bureau du Commerce Intérieur et Etranger ou dans ses succursales. Cette liste a été préparée par Monsieur A. C. Kermektchieff, Agent Consulaire Américain à Sophia, Bulgarie. En la transmettant il attire l'attention sur l'avantage qui résulterait pour les importateurs américains de cet article, si une agence était établie en Bulgarie pour acheter l'essence de rose directement des producteurs sans avoir recours aux exportateurs.

Cuivre Américain pour la Méditerranée.

LES compagnies maritimes Italiennes circulant hors de New York, à l'exception de la Sicula-Americana dirigeront l'exportation du cuivre à des ports neutres où il sera consigné à des consignataires neutres. Toute consignation devra être accompagnée d'un certificat établissant la neutralité des consignataires. Ce certificat doit être signé par le Consul Général Britannique à New York avant d'être accepté comme un document valable par les compagnies maritimes.

Les compagnies Italiennes qui transportent le cuivre pour l'exportation sont la Navigazione Generale Italiana, la Veloce, et les compagnies Italia.

Toutes les compagnies Italiennes nous rapportent que vu les demandes de chargement d'autres articles il leur est impossible pour le moment d'accepter des chargements de cuivre.

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Sudanese Exports Seek American Markets.

The European war has unsettled the trade relations of Sudan, and that country is now reaching out for new markets. The Sudanese exporters need outlets for their hides, skins, ivory, mother-of-pearl shell, sesame, gum arabic, senna, tanning pods, vegetable ivory, nuts, and ostrich feathers. The Governor General of Sudan — whose address is Khartum, Egypt— has notified the Department of Commerce at Washington that he will be glad to assist American merchants in obtaining any desired information.

“India House”.

Le nom ci dessus a été choisi, en souvenir des premiers jours du Commerce Maritime des Etats-Unis, par une coterie influente d'industriels et d'exportateurs Américains, pour un nouveau Club exclusif à New York. Il sera appelé “India House” en souvenir des jours où “The Indies” étaient le terme générique dont on se servait pour toutes entreprises maritimes aventureuses. Un grand édifice, No. 1— Hanover Square, à été loué, transformé et élégamment meublé et décoré. Monsieur James A. Farrell, Président de la “United States Steel Corporation”, a été élu Président du Club, Monsieur J. P. Grace, de la W. R. Grace & Co., Trésorier, et Monsieur Willard Straight, de la J. P. Morgan & Co., Secrétaire.

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Deposits received for fixed periods at rates of interest which can be ascertained on application.

Cotonnades Américaines dans le Levant.

IL ÉTAIT environ en l'année 1859, que la cotonnade Américaine fut importée dans l'Empire Ottoman, par le port de Smyrne. Peu après les cotonnades Américaines furent envoyées à Constantinople et ensuite à Salonique, de là elles se répandirent et devinrent populaires sur tous les marchés du Levant.

La première qualité introduite fut le Cabot de la Dwight Mfg. Co. Des ballots contenant 25 pièces de 40 yards, dont la marque était recouverte de filasse, étaient vendus alors comme de nos jours par Messrs. Minot, Hooper & Co. de New York. Cette fabrique est si bien connue qu'une plus ample description est inutile.

Vers ce temps là, la même Compagnie introduisit le Great Falls E (Marque l'Elephant) toiles grises pour draps et le Lyman H (Marque Minaret) coutils gris, blancs, bleus, noirs et kakis, et le Dwight (Centennial) toiles pour voiles; toutes ces marques sont très connues en Turquie. Le résultat de cette popularité fut que les fabricants Européens pendant ces dernières années ont largement imité ces marques de fabrique. Malgré les difficultés de poursuivre en pays étranger les fabricants de mauvaise foi et de les traduire en justice, Minot, Hooper & Co. ont réussi plus d'une fois à confisquer et détruire les articles contrefaits recevant en surplus des amendes pour dommages et intérêts.

Malgré la concurrence des imitateurs et celle des articles honnêtement fabriqués en Europe, la vente des toiles originellement introduites par Minot, Hooper & Co. avant 50 ans, quoique lentement a augmentée, et de temps en temps ils ajoutent d'autres genres à leur article principal; les derniers étaient les Ducks, dont le poids s'élevait à 7 ou 11 onces; à noter aussi les flanelles Imperial Canton.

Les qualités Européennes de toiles pour draps connues plus communément sous le nom de "Cabot", vu la popularité des vrais articles de ce nom, sont généralement bien meilleur marché que les toiles Américaines, elles se composent de matériel étranger et perdent beaucoup de leur épaisseur au lavage. Elles sont aussi souvent fabriquées avec une qualité inférieure de coton brut, leur usage est donc de courte durée.

Chose bizarre, malgré la popularité du primitif "Cabot Américain A" ce n'est que depuis quelques années que d'autres marques Américaines ont été aperçues sur les marchés Ottomans; une de celles qui a le plus réussi est la Ramopa CCC, marque privée appartenant à Messrs. Suffern & Co., nouvelle maison de commerce de New York. Ses prix étant très modérés elle jouit d'une grande popularité dans certaines sections.

Des manufactures ont été construites tout récemment en Turquie pour

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BANKERS

Imperial Ottoman Bank

la fabrication de la cotonnade. Le premier dans l'île de Mytilène, et le second à Adana. Ils font une grosse toile inégale dont la vente a lieu localement.

Dernièrement le Bear Mill Mfg. Co. a vendu des toiles et autres marchandises de ce genre en Turquie et l'année dernière l'American Printing Co., la plus grande fabrique Américaine de toiles imprimées, de connivance avec l'ancienne fabrique Minot, Hooper & Co., envoyèrent un commis voyageur en Turquie pour examiner les marchés principaux et pousser la vente de leurs articles.

D'autres fabriques Américaines essaient avec plus ou moins de succès d'introduire leurs articles dans l'Empire Ottoman. Ce marché que l'Angleterre considère comme troisième en l'importance mondiale, commence à être connu universellement.

WHILLAM WHITING ANDREWS of Ohio has been appointed Consul General and Secretary of Legation at Bucharest. Mr. Andrews has formerly served at Panama, Lisbon and Berne and brings to his new post special aptitude and special training. We would welcome him warmly to the Balkans and wish him a generous measure of success. With strong men on duty, like His Excellency Minister Vopicka and the honorable Consul General Andrews, American commercial and financial interests in Roumania and Bulgaria will enter upon a new era of development.



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TURKEY : Constantinople (Branch in Galata and Agency in Stamboul), Samsoun, Smyrna.

EGYPT : Alexandria, Cairo, Zagazig.

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Outlook for American Cotton Goods in the Consular District of Patras, Greece.

THE Consular district of Patras embraces almost all the Peloponnesus, together with the Ionian Islands and the western part of continental Greece—with an estimated population of something more than one million.

The annual imports of cotton goods of all kinds, yarns and piece goods, is, according to statistics of the Greek Government, somewhat more than \$ 1,000,000.

In years past a practical monopoly of this trade was held by England. Within the past decade, however, Italy has been making a successful bid for a share of the cotton goods trade, with such results that it now enjoys 15%—20% of the trade.

Up to the year 1914 American cotton manufactures had never made their appearance upon this market, so far as the records show. Indeed, when the Consul at Patras made a close canvass of the Patras import market in 1911 for data as to the cotton goods trade of the district, he discovered to his astonishment that, with the exception of a single importer among some twenty, not one importer of this city had ever so much as seen samples of American cotton goods.

This can be explained, perhaps, by the fact that England had pre-empted this market before America was in position to bid for foreign trade along this line, and had built up an efficient banking and credit system to support her trade. And later, when America got in position to enter the foreign field, freight rates were relatively high, goods had to be trans-shipped, and American exporters, not having a banking and credit system on which to rely, felt that they must protect themselves by demanding "cash against documents" at the port of shipment. These handicaps naturally tended to keep American goods out of the Greek markets.

However, most of these unfavorable conditions are now past. Freight rates from New York to Patras are usually as favorable as from ports of England or Northern Europe. Transportation may now be had direct from New York to Patras without trans-shipments;

and, in normal times, there is a sailing either way between the two ports practically every week at least. Also, the American exporter is coming to see that he can afford to meet the foreign importer half way. He is beginning to offer goods now upon the basis of "cash against documents, Patras", the papers being handled by a responsible local bank.

Upon this basis American cotton goods have already, in the past summer, made their appearance upon the markets of this district, coming direct from New York—and they have given eminent satisfaction wherever they have been tried.

In certain lines of cotton goods the American manufacturer excels either the English or the Italian. In still others, it is certain that he can successfully compete as soon as he finds it worth his trouble to adjust himself somewhat in his output to the needs and demands of this market. It may be said that the American article, in whatever field of manufacture, enjoys here so far as it is known to the trade an enviable reputation. "Made in America" is an expression which is gaining ground and weight upon this market.

In view of these facts, the outlook for the development of the American cotton goods trade in this district is decidedly more encouraging now than it has ever been.

A. B. COOKE, American Consul.

Le Coton Egyptien peut être à présent librement embarqué sans être considéré comme une contrebande de guerre. Le coton Américain a commencé aussi à s'exporter.

War Curtails Egypt's Supply of Fezzes.—It was stated in the Daily Consular and Trade Reports for September 22 (p.1561) that certain European firms sell tarboushes to the value of about \$1,000,000 per year to the Mohammedan countries of North Africa. War operations having interfered with the customary supply of fezzes, Consul General Olney Arnold, of Cairo, Egypt, urges American manufacturers of hats or hatter's felt to investigate the market thus unexpectedly left open. He suggests an immediate personal investigation of the field.

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Greek Markets.

By Consul General ALEXANDER W. WEDDELL.

GREECE is practically without industries, and for this reason is largely dependent upon the outside world for all sorts of manufactured products, and in many lines of agriculture, notably cereals, the domestic production is insufficient for home consumption.

Within the past few months the local sale of foreign products has radically changed. Until the outbreak of hostilities, Athens and other cities were well canvassed by representatives of foreign manufacturers and producers in various lines, but these have been recalled, either to join the colors or because their principals would be unable to fill orders if sent in.

Any first-class article of American manufacture could be sold here if properly brought to the attention of buyers. The Government is in need of Texas horses, horse feed, wheat, coal, flour, and rice; and small samples or blue prints should be submitted of woolen blankets, woolen khaki, cotton khaki, cotton twills, army shoes of light weight, mineral oils and cotton waste; while technical specifications are desirable for woolen ready-made khaki suites, swords for cavalry and artillery, automobiles, army trucks, ammunition wagons with two wheels for horses, field telephones, army binocle glasses, cavalry saddles, automobile tires, aeroplanes and hydroplanes, knapsacks, and belts for cartridges, canteens, etc.

These articles should be of the grade supplied to the American Government. Prices should be quoted f. o. b. New York, or preferably Piræus, and time of delivery stated. Telegraphic communication is suggested. To make sales to the Government a duly accredited representative is necessary, and his power to act should be authenticated by a Greek consular officer in the United States. Prices quoted should include the agent's commission.

The general market needs the following articles:

Butter fats.	Manila ropes.	Sanitary and rubber goods.
Cereals.	Binder twine.	Automobiles and supplies.
Flour.	Tin plates.	Bottles and wines and brandies.
Coal.	Pig iron.	Lumber.
Dried fish.	Pig lead.	Oak staves.
Rice.	Copper sheets.	Railway material (including steel ties, rails, cross-arms, etc.)
Confectioneries.	Iron tubes.	Tobacco machines and knives.
Sheet iron.	Tin in bars.	Linseed oil.
News and other paper.	Enameled wares.	Soda for soap manufacturing.
Pharmaceutical preparations.	Cotton goods (including twills, prints, ducks, and yarns).	
Dry goods and suitings.	Cotton threads.	
Electrical supplies.	Shirtings.	
Hardware.		

As previously stated, Greece has few industries, and its products which are now seeking other and wider markets are largely agricultural. Some of the most important of these are sulphur, olive oil, valonia, wines, brandies, silk thread, raw silk, sheep and goat skins, sponges, citrons, tobacco, olive oil, and olives. Manganese, marble, and emery are also important exports.

Judging from terms offered by firms in the United States, cash against documents at New York seems to be a requisite, and this condition is being met to some extent by the Government and by private houses. It is thought, however, that these terms are more severe than actual conditions warrant, and that payment against documents at Piræus, Patras, or Athens might be accepted and would be cheerfully met by the Greek buyer. It is reliably stated that the Greek Government has a large sum to its credit with a responsible New York

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bank, and cash against documents in the city named has been demanded and paid in the case of several orders recently filled in the United States.

Local banks are making no new loans to customers, and are endeavoring to diminish outstanding credits as far as possible. The uncertainty of the situation in the Levant causes a feeling of timidity and anxiety in every line of trade.

At present the vessels of the National Steam Navigation Co. of Greece (Ltd.) are making triweekly trips to New York, with a corresponding service from the other side. These boats call at Patras, Piræus, and Kalamata to receive and discharge cargo and passengers. The Cunard Line is preparing to resume its sailings from Patras to New York. Regular services by these two lines, supplemented by tramp steamers, should do much to relieve the situation in the Levant. The Hamburg-American and Austro-Americana Lines have withdrawn all ships.

Greek commerce has been interrupted by the war and former sources of supply have been closed. The United States and its products are very popular here and the market is ripe for the introduction of American goods.

Athens Branch

American Chamber of Commerce for the Levant.

Officers.

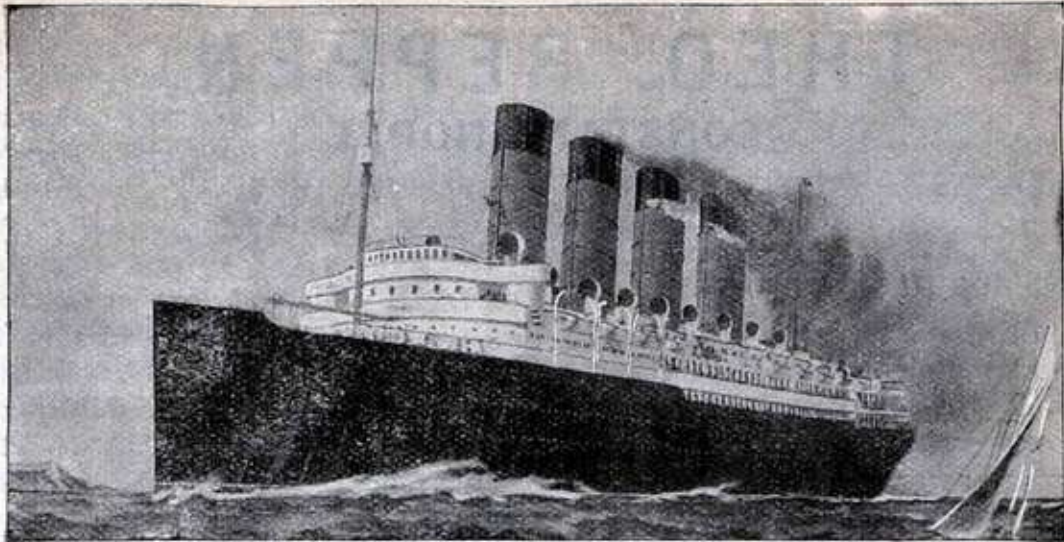
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In response to a call of Honorable Alexander W. Weddell, American Consul General, Athens, and in response to personal invitations by Mr. Brown, Executive Secretary of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, and Mr. C. G. Philaretos of Athens, a group of 20 of the leading members of the commercial world of Athens and Pireaus met at the American Consulate General, 12 Rue Anagnostopoulo, on the afternoon of December 2, 1914, for the purpose of forming an organization to foster and extend commercial relations bet-

ween the United States and Greece.

The meeting was called to order by Hon. A. W. Weddell who made a brief address thanking the gentlemen present for their generous response to the invitation to come together and explaining the object of the meeting emphasizing in particular that the proposed AMERICAN CHAMBER OF COMMERCE would work for the mutual aid and advantage of the merchants and manufacturers of America on the one hand and the merchants and shippers of Greece on the other.



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The Chairman then introduced Mr. Brown, Executive Secretary of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, who gave a brief talk congratulating the business men of Athens and Piraeus on the intelligent activity of their commerce and on their large attendance at this the first meeting to consider means for the further development of Greek and American trade relations. He also spoke of the History of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, how it has grown and extended its activities throughout the countries of the Mediterranean and the Black Sea in spite of the unsettled conditions and wars that have prevailed in many of these countries during the last three years since the organization of the Chamber. Mr. Brown spoke further of the present plan of the Chamber to greatly increase its constituency throughout the United States, of the general objects for which the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT is continually working and of the practical benefits that the Athens members would receive from the Chamber.

A motion was then made to appoint a

committee for nominations. The Chairman appointed the following committee: Messrs. de Billinsky, Demaras, Schapira who retired and shortly returned reporting a partial list of nominations. These officers and directors were duly elected.

As there were other officers and members to be elected the Chairman announced another meeting of the Chamber to be held Thursday afternoon at 5 o'clock, December 10, at the American Consulate General.

Mr. Brown then read the following resolutions: In consideration of our belief in an increased development of American and Greek Commerce and in consideration of our foregoing acts be it resolved:

1st — To establish at Athens and Piraeus an organization under the name of the

ATHENS BRANCH

*American Chamber of Commerce
for the Levant*

as a branch of the general organization for the Levant bearing the above name;

2d — To adopt temporarily for the Athens Branch the Rules of the general organization

until such time as special rules more in accordance with the interests and needs of this particular section can be drafted ;

3d - To fix the annual fees at 30 francs to be paid in advance from the 1st of January 1915.

4th - That one third of the subscriptions collected by this Branch be remitted to the general organization in consideration of the gratuitous services this latter will render the Athens Branch in the form of publications, correspondance and printed matter necessary for the activities of the Branch, and that in consequence of the above resolutions, the minimum number of 25 members prescribed by the Constitution of the American Chamber of Commerce for the Levant having been already reached, The Athens Branch now be considered as definitely established.

A motion carried to adopt these resolutions as read.

At this point in the meeting His Excellency the American Minister to Greece, Honorable Garrett Droppers entered the Consulate and was introduced to the company by the Consul General, Mr. Weddell. His Excellency

made a most eloquent address on international trade, free trade between nations, and the important place business men should hold in the movement for peace. At the close of his discourse he expressed the strong conviction that commercial men should organize themselves into strong bodies and make their opinions for peace felt much more strongly in the future in government and political circles. He gave his warm approval of the new organization and expressed very freely his desire to aid the Chamber in working for honest business relations between Greece and America, and finished his address by assuring the new Chamber which Mr. Weddell had presented to him for his protection, that it would receive his most hearty co-operation.

The Minister's address was enthusiastically applauded and greatly appreciated by all present and a vote of thanks was offered him for his presence and excellent and interesting address.

The meeting was then adjourned by the Honorary President to be convened again December 10, 1914.

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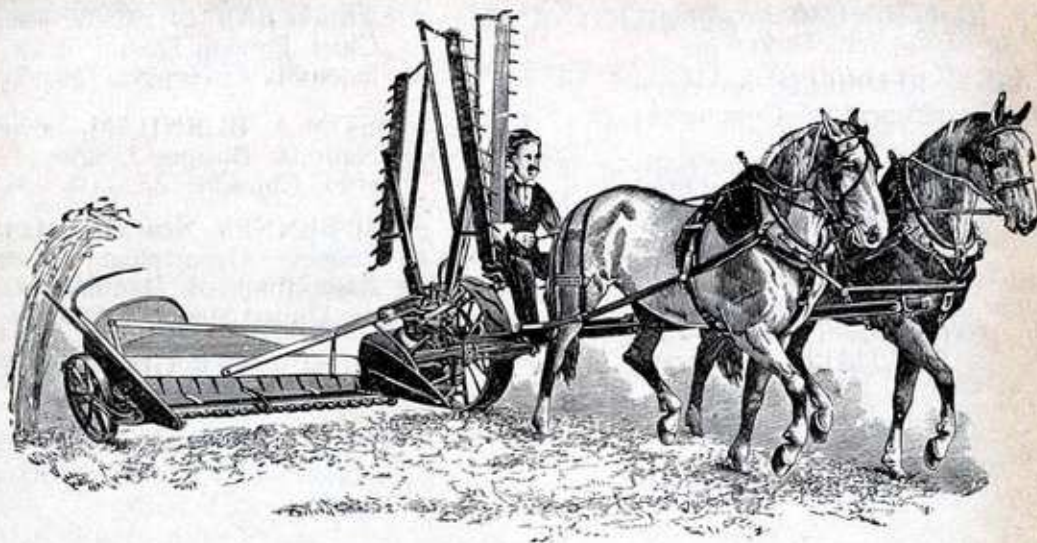
ACCORDING to advices from Greece, the Athens Branch of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT already has 70—seventy—members, while the Patras Branch has started with 33—thirty-three. Consul-General Weddell and Consul Cooke as well as His Excellency Minister Droppers deserve unstinted credit for this important step towards increased trade between Greece and America. Without doubt, the co-operation of the Branches in Salonika, Athens and Patras will mean a new era for American commercial and other interests in the kingdom of Greece. The time is most opportune for those in the Levant, who look to America for goods to buy or to sell, to organize so that their business can be properly facilitated by united action in the matter of steamship lines, banks, agencies, customs duties, samples, or whatever the existing obstacles may involve. We all, more or less, go up or down together. Co-operation is the key to success. Territorial limits should not interfere with mutual co-operation to the general advantage of each member. "In union there is strength". At present, the markets of America are looming larger and larger on the horizon. Now is the time to establish new connections in America and consolidate those which already exist. Now is the time to join and strengthen the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT in order that, by united action, all obstacles which hamper direct dealings between America and the Levant may be removed.

In an early issue we hope to be able to report the formation of new Branches in Bucharest, Sofia and Alexandria. The Chamber is young, but it is growing, and so is also its usefulness, thanks to the patriotic interest and activity of its chief patrons, i. e. the American consular officers in the Near East, who realize that they can effectively *use the machinery of the Chamber* in their consular commercial work. The Chamber particularly glories in being so employed and in serving such purpose as the handmaid of the Consuls. By serving the Consuls, it serves the best interests of all its members.

We hope also soon to be able to report the organization in America of several Branches along the same lines as the Levant Section of the Philadelphia Commercial Museums.

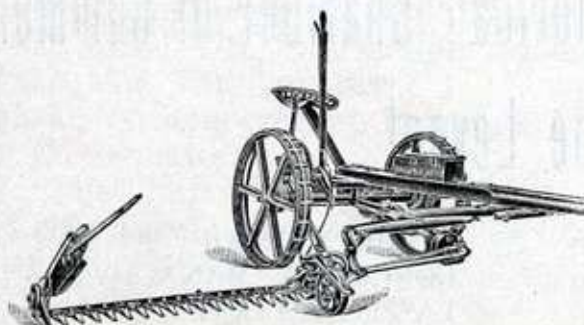
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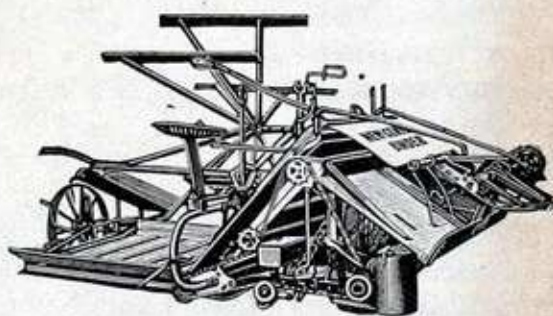
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Trad & Co., G.	Beirut, Turkey.
Turnbull, Jr. Sommerville	Valetta, Malta.
Wiener Bank Verein	Constantinople, Turkey

Bath Heaters.

Friedman & Fils, J. R., Importers, Galata	Constantinople, Turkey.
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Beds & Supplies.

Lambichi, M. E., Importers	Smyrna, Turkey.
Suffern & Co., Exporters, 90-96 Wall St.	New York, U.S.A.

Beer.

Audi & Frères S., Importers	Beirut, Turkey.
Gindié Frères, Importers	Aleppo, Turkey.
Sayegh Frères, Importers	Beirut, Turkey.

Bees Wax.

Kabbaz & Co., P. A., Exporters	Aleppo, Turkey.
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Belting.

Seferiades, S. A., Importer	Smyrna, Turkey.
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Bicycles & Sundries.

Altiparmak-Mertzanoff, C. S. Importers, Taxim	Constantinople, Turkey.
Wilcox-McKim Company	Saginaw, Michigan, U.S.A.

Blotting Paper.

Albemarle Paper Manufacturing Co., Mfrs. & Exp.,	Richmond, Va., U.S.A.
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Blowing.

Southwark Foundry & Machine Co., Washigton Ave. & 5th St.	Philadelphia, Pa., U.S.A.
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Boots & Shoes.

Baker, Geo. & A., 370 Grande Rue de Péra	Constantinople, Turkey.
Chasseaud & Co., F. W., Imp., Turkia Han 24, St.,	Constantinople, Turkey.
Cohen, Salomon, Importer, Handan Han 22, Stamboul	Constantinople, Turkey.
Daoud & Abdo, Importers	Beirut, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han,	Constantinople, Turkey.
Fulias & Co., Importers, Abid Han, Galata	Constantinople, Turkey.
Hananel, N. B., Importer, Ekberié Han, Stamboul	Constantinople, Turkey.
Hindié Frères, Importers	Aleppo, Turkey.
Mac Vittie, F., Importer	Smyrna, Turkey.
Molho, Isaac, Importer	Salonika, Greece.
Magnifico, E. A., Importer	Smyrna, Greece.
Rosenwasser Bros., Mfrs. & Exp., 472 Broadway,	New York, U.S.A.
Sciaky, Salomon J., Importer	Salonika, Greece.
Tambakis, E. C., Importer	Smyrna, Turkey.
Turco-American Agency, Imp., Enomotarchi Han, 16, Galata	Constantinople, Turkey.

Brick Machinery.

Slocum, Avram & Slocum, Inc., 30 Church Street,	New York, U.S.A.
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Builders' Hardware.

Blum & Levy, Importers	Jerusalem, Turkey.
Chasseaud & Co., F. W., Imp., Turkia Han, 24, St.,	Constantinople, Turkey.
Mill, E. H. Importer, Kutchuk Millet Han, Galata,	Constantinople, Turkey.

Matteossian, Leon, Importer, Roman Han, Galata, . . .	Constantinople, Turkey.
Miller Lock Co., Mfrs. & Exporters, Frankford, . . .	Philadelphia, Pa., U.S.A.
Russell & Erwin Mfg. Co., Exporters	New York, U.S.A.
Turco-American Agency, Exporters, Enomotarchi Han, 16, Galata	Constantinople, Turkey.
Vafiades, V., Importer	Trebizond, Turkey.

Butter.

Jourdan, Georgiades & Co., Exporters	Salonika, Greece.
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Canary Seed.

Fowler & Black, Impr., Metrop. Bank Bldg. 204 . . .	New Orleans, La., U.S.A.
Levant Products Trading Co., The, Imp., 38-40 W. 32 St.	New York, U.S.A.
Sevastopoulo, A.D., Exp., Kutchuk Millet Han 14, Galata	Constantinople, Turkey.
Whittall & Co., J. W., Exporters, Kenadjian Han, . . .	Constantinople, Turkey.

Candles.

Errera, Isaac G., Importer	Salonika, Greece.
Modiano & Co., Levy V., Importers	Salonika, Greece.

Camping Outfitters.

Baker, Geo. & A., 370 Grande Rue de Péra	Constantinople, Turkey.
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Carpenters.

Psalty, Rue Kabristan, Péra	Constantinople, Turkey.
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Carpets and Rugs.

Asfar & Co., Exporters	Bagdad, Turkey.
Blackler, F., Exporter	Smyrna, Turkey.
Castelli, N., Exp., Kutchuk Ismail Pacha Han, Stamboul	Constantinople, Turkey.
Chasseaud, F. W., Exporter, Turkia Han, 24 Stamboul .	Constantinople, Turkey.
Djismardahoss, Kegham, Exp., Kodjamanoglou Han, St.	Constantinople, Turkey.
Filipachi, Paul, P., Exporter, Keuprulu Han, Stamboul	Constantinople, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han, Stamboul	Constantinople, Turkey.
Haim, S., Musée Oriental, Kabristan 14, Péra	Constantinople, Turkey.
Ihmsen & Co., Exporters, Rue Findjandjilar, Stamboul	Constantinople, Turkey.
Kafaroff, Talip, Exporter, Kassim Pacha Han, Stamboul	Constantinople, Turkey.
Karadagli, A. E., Exporter, Djéferié Han, Stamboul . .	Constantinople, Turkey.
Karagheusian, A. & M., Exporters, Astartjian Han, St.	Constantinople, Turkey.
Kevork Skender, K. & D., Exporters	Bagdad, Turkey.
Maghak, Fathalla D., Exporter	Bagdad, Turkey.
Mazlumian Frères, Exporters, Ralli Han, Stamboul . .	Constantinople, Turkey.
Messayeh, Joseph J., Exporter	Bagdad, Turkey.
Messulam, A., Exporter, Saidié Han, Stamboul	Constantinople, Turkey.
Oriental Carpet Manufacturers, Ltd., Exporters	Smyrna, Turkey.
Oriental Carpet Manufacturers, Ltd., Exporters	Constantinople, Turkey.
Panayotoglou, Avraam V., Exporter, Serai-Emir	Teheran, Persia.
Pappadopoulo, M. N., Exporter	Constantinople, Turkey.
Roditi, A., Exporter, Ekbérié Han, Tarakdjillar, Stamboul	Constantinople, Turkey.
Rostomian, R., Keuprulu Han, Stamboul	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters, Stamboul . .	Constantinople, Turkey.
Telfeyan & Co., Exporters, Dilsiz Zadé Han, Stamboul	Constantinople, Turkey.
Timourian S., Rue Tarakdjilar, 27, Stamboul	Constantinople, Turkey.
Vayanos Frères, Manufacturers & Exporters	Konia, Turkey.

Carriages, (Vehicles, etc.).

Birch, James A., Exporter	Burlington, N.J., U.S.A.
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Delvin Mfg. Co., (Carriage Hardware)	Philadelphia, U.S.A.
Montgomery Ward & Co., Exporters	Chicago, U.S.A.
Studebaker Corporation, The, Exporters	South Bend, Ind., U.S.A.
The Sechler & Co., 537-5550 Fifth Street,	Cincinnati, Ohio, U.S.A.

Casings (Sausage) See Guts.**Cheese.**

Jordan, Georgiades & Co., Exporters	Salonika, Greece.
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Cigarettes.

The Levant Products Trading Co., 38-40 W. 32d. St., .	New York, U.S.A.
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Cigarette Paper.

The Mair de Botton Cigarette Paper Co., Ltd., Mfrs. & Ex.,	Salonika, Greece.
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Clocks and Watches.

Enriquez Clements, Importer	Bagdad, Turkey.
Etablissements Orosdi Back, Importers	Constantinople, Turkey.
Keystone Watch Case Co., Exporters, Pickhuben . .	Hamburg, Germany.
Lebet Frères & Co., Importers, Mahmoudié Han, St., .	Constantinople, Turkey.
Montgomery Ward & Co., Exporters	Chicago, U.S.A.

Clothing (Ready Made).

Schoucair & Kassis, Importers	Beirut, Turkey.
Snellenburg Clothing Co., Exp., Broadway & Wallace St.,	Philadelphia, U.S.A.

Coal.

Cauchi, Fratelli, Importers	Salonika, Greece.
Mill, E. H., Importer, Kutchuk Millet Han, Galata, . .	Constantinople, Turkey.
Molho, Isaac, Importer	Salonika, Greece.
Pharaon & Fils, R., Importers	Beirut, Turkey.
Rees & Co., Ltd., T. Bowen, Importers	Smyrna, Turkey.
Reppen, Theo., Importer, Arabian Han, Galata, . . .	Constantinople, Turkey.
Theodoridi & Co., Importers	Braila, Roumania.
Whitall & Co., C., Importers	Smyrna, Turkey.

Coffee.

Medawar, A. E., Exporter	Aden, British Arabia.
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Collections.

National Credit Corporation, Title & Trust Bldg., . .	Chicago, U.S.A.
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Commercial Reports.

National Credit Corporation, Title & Trust Bldg., . .	Chicago, U.S.A.
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Concrete and Cement.

Molho, Isaac J., Importer	Salonika, Greece.
Pecora Paint Co., Mfrs, & Exp., 4th & Venango Sts., .	Philadelphia, U.S.A.
Vafiades, V., Importer	Trebizond, Turkey.

Commission Agents. - See: General Importers and Exporters.**Constructions and Contractors.**

Afimus & Hacho	Beirut, Turkey.
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Copper.

Juda & Salmona, Importers	Salonika, Greece.
Navarro, Isaac J., Importer	Salonika, Greece.

Obégi & Co., Charles, Importers	Aintab, Turkey.
Piccioto & Co., Hillel, Importers	Aleppo, Turkey.
Roditi, A., Importer, Ekbérié Han, Tarakdjilar, Stamboul	Constantinople, Turkey.
Shabender, Mahmoud, Importer	Bagdad, Turkey.
Warde, Naasan & Co., Importers	Beirut, Turkey.

Corn Flour.

Eckhart & Co., John W., W., Exporters	Chicago, U.S.A.
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Cotton.

Brazzafoli, Max, Exporter	Mersina, Turkey.
Coulevas, M. & A., Importer	Piraeus, Greece.
Debbas, Jean, Importer	Tarsus, Turkey.
Lykiardopoulos Fils, A., Exporter	Mersina, Turkey.
Obégi & Co., Charles, Exporters	Aintab, Turkey.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Warde, Naasan & Co., Exporters	Beirut, Turkey.

Cotton Duck Belting.

Gandy Belting Co., The, Mfrs. & Exporters	Baltimore, U.S.A.
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Cotton Goods.

Abdeni & Co., G. G., Importers	Aleppo, Turkey.
Altitzoglou Fils, I., Importers	Mersina, Turkey.
Audi & Co., B., Importers	Beirut, Turkey.
Avedikian Frères, Importers	Smyrna, Turkey.
Baltazzi, Theo. S., Importer	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St.	New York, U.S.A.
Berk, Püttmann & Co., Importers	Bagdad, Turkey.
Blockley, Cree & Co.,	Bagdad, Turkey.
Boyadjian, Mihran, Importer	Adana, Turkey.
Chachaty Frères, Importers	Mersina, Turkey.
Cohen, Salomon, Importer, Handān Han 22, Stamboul	Constantinople, Turkey.
Coufopoulos, D. G., Alyanack Han 26, Stamboul . .	Constantinople, Turkey.
Dobrowolsky & Co., Importers	Salonika, Greece.
Edwards & Sons, Importers, Dilsiz Zadé Han, St., . .	Constantinople, Turkey.
Elisha, Nessim, Importer	Bagdad, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
Enriquez Clemente, Importer	Bagdad, Turkey.
Etablissements Orosdi Back, Importer	Constantinople, Turkey.
Eustathopoulos & Co., Nap., Imp., Arnopoulos Han, St.,	Constantinople, Turkey.
Errera & Co., Ltd., Fils de G. A., Importers	Salonika, Greece.
Fils d'Abram Nahman, Importer	Salonika, Greece.
Gelat, Elias Thomas, Importer	Jerusalem, Turkey.
Haddad, Elias And., Importer	Beirut, Turkey.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, St., . .	Constantinople, Turkey.
Hassid & C., A. M., Importers	Salonika, Greece.
Hassid, Joseph Albert, Importer	Salonika, Greece.
Hindié, Elias, Importer	Aleppo, Turkey.
Hochstrasser & Co., Importers	Trebizond, Turkey.
Hochstrasser & Co., Importers	Samsoun, Turkey.
Jebourg, Beytoun, Importer	Bagdad, Turkey.
Juda & Salmona, Importers	Salonika, Greece.

Kabbaz & Co., P. A., Importers	Aleppo, Turkey.
Klonski, A. H., Importer	Hebron, Turkey.
Louisides & Co., P. A., Importers	Larnaca, Cyprus.
Lynch & Co., Stephen, Importers	Bagdad, Turkey.
Maghak, Fat. D., Importer	Bagdad, Turkey.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.
Marcantonakis & Manoussakis	Candia, Crete, Greece.
Manuelian & Co., H., Importers	Mersina, Turkey.
Medawar, A. E., Importer	Aden, British Arabia.
Messayeh, Joseph J., Importer	Bagdad, Turkey.
Modiano, Ugo R., Importer	Salonika, Greece.
Morpurgo, Moise, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople, Turkey.
Panayotoglou, Avraam Y., Importer, Serai-Emir	Teheran, Persia.
Peristiany & Frères, J. Th., Importers	Alexandretta, Turkey.
Philippou, A., Importer	Yanina, Greece.
Piccioto & Co., Hillel, Importers	Aleppo, Turkey.
Putnam-Hooker Co., The, Exp., 50 Worth, St.,	New York, U.S.A.
Salloum, Helou & Co., Importers	Beirut, Turkey.
Saporta & Beraha, J. Florentine, Importers	Salonika, Greece.
Saason & Co., Ltd, David, Importers	Bagdad, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han,	Galata, Constantinople,
Schuep & Co., Importers	Aleppo, Turkey.
Société Commerciale du Levant, Importers	Salonika, Turkey.
Stevens & Co., J. P., Exp., 23 & 22 Thomas St.,	New York, U.S.A.
Suffern & Co., Exporters, 90-96' Wall St.,	New York, U.S.A.
Tiano, Henri, Importer	Salonika, Greece.
Vafiadachi, M. & A., Importers	Smyrna, Turkey.
Varbetian, L. & L., Importers	Smyrna, Turkey.
Wellington, Sears & Co., 93 Franklin St.,	Boston, U.S.A.
Zarifi, L., Importer, Hagopian Han, Galata,	Constantinople, Turkey.
Zelveian, M. & K. S., Importers	Mersina, Turkey.

Cotton Seed Oil.

Amar & Co., S., Importers, Validé Sultan Han, Stamboul	Constantinople, Turkey.
American Cotton Oil Co., Exp., 27, Beaver Street,	New York, U.S.A.
Aspegren & A., Exporters, Produce Exchange	New York, U.S.A.
Canzuch, Ferdinand F., Importer	Constantinople, Turkey.
Cariciopoulo, Marc C., Imp., Rifaat Bey Han, Galata,	Constantinople, Turkey.
Chasseaud & Co., F. W., Imp., Turkia Han 24, Stamboul	Constantinople, Turkey.
Christofa, Apostole P. H., Importer	Mitylene, Greece.
Coufopoulos, D. G., Alyanak Han, Stamboul,	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
Eustathopoulos & Co., Nap., Imp., Arnopoulo Han, Stamboul	Constantinople, Turkey.
Fils d'Abram Nahman, Importers	Salonika, Greece.
Fulias & Co., Importers, Abid Han, Galata,	Constantinople, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, Galata,	Constantinople, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Louisides & Co., P. J., Importers	Larnaca, Cyprus.
Louisville Cotton Oil Co., Mfrs. & Exporters	Louisville, Ky., U.S.A.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.
Marcopoli & Co., V., Importers	Aleppo, Turkey.
Millioris, François, Importer, Nomico Han 23-24, Galata	Constantinople, Turkey.

Molho, Isaac, Importer	Salonika, Turkey.
Navarro, Em. Is., Importer	Salonika, Turkey.
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Turkey.
Procter & Camble Co., Exporters	Cincinnati, Ohio, U.S.A.
Sarantis Frères, Imp., 19, 20, Omar Abid Han, Galata	Constantinople, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han . .	Galata, Constantinople,
Suffern & Co., Exporters, 90-96, Wall Street,	New York, U.S.A.
Tasartez & Barzilai, Importers, Tohafdji Han, Stamboul	Constantinople, Turkey.
Tiano, Henri, Importer	Salonika, Greece.
Yanthos, C., Importer	Salonika, Greece.

Cotton Yarn.

Abdeni & Co., G. G., Importers	Aleppo, Turkey.
Audi & Co., B., Importer	Beirut, Turkey.
Baltazzi, Theo. S., Importer	Smyrna, Turkey.
Errera & Co., Ltd., Fils de G. E., Importers	Salonika, Greece.
Hindié, Elias, Importer	Aleppo, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople, Turkey.
Peristiany & Frères, T. Th., Importers	Aleppo, Turkey.
Simeonoglou, Cristides, Exporter	Adana, Turkey.
Société Commerciale du Levant, Importers	Salonika, Greece.

Currants.

Cremidi Bros., Exporters	Patras, Greece.
Hancock & Wood, Exporters	Patras, Greece.

Customs House Brokers.

Curmusi, Theo. N., Tchিনি Rihtim Han, Galata . . .	Constantinople, Turkey.
Khouri, G. & A. Farrah	Beirut, Turkey.

Decoration (Interior).

Psalty, Rue Kabristan, Péra	Constantinople, Turkey.
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Dental Supplies.

Arevian, Aram, Importer, Tépé Bachi, 37, Péra . . .	Constantinople, Turkey.
Mertzanof-Altiparmak, C. S., Importers, Taxim . . .	Constantinople, Turkey.
White Dental Mfg. Co., The S. S., Mfrs. & Exporters 12th & Chestnut Sts.,	Philadelphia, U.S.A.

Department Stores.

Economic Co-operative Society Ltd.,	Constantinople, Turkey.
Etablissements Orosdi Back	Constantinople, Turkey.
Melki & Menasseh	Beirut, Turkey.
Montgomery Ward & Co.,	Chicago, U.S.A.

Draperies.

Baker, Geo. & A., 370 Grande Rue de Péra	Constantinople, Turkey.
Audi & Co., B., Importers	Beirut, Turkey.

Drugs and Pharmaceutical Products.

Audi & Co., B., Importers	Beirut, Turkey.
Curtis Brown Mfg. Co., Ltd., Exp., 215-217 Fulton St.,	New York, U.S.A.
Fellows & Co., The, Mfrs. & Exp., 26 Christopher St.,	New York, U.S.A.
Hanania, Joseph, Importer	Bagdad, Turkey.
Juda & Salmona, Importers	Salonika, Greece.

Mourad Bey, Baroudi, Importer	Beirut, Turkey.
Mulford Co., H. K., Exporters, 428 S. 3d St.,	Philadelphia, U.S.A.
Orosdi Back, Etablissements, Importers	Constantinople, Turkey.
Parke, Davis & Co., Exporters, 50/54 Beak St.,	London, England.
Philadelphia Quartz Co., Exporters 121 S. 3d St.,	Philadelphia, U.S.A.
Suffern & Co., Exporters, 90-96 Wall St.,	New York, U.S.A.
West Electric Hair Curler Co., 45 S. Front St.,	Philadelphia, U.S.A.

Dyes.

Schuep & Co., Importers	Aleppo, Turkey.
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Earth Handling Machinery.

Western Wheeled Scraper Co., Mfrs, & Exporters	Aurora, Ill., U.S.A.
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Electrical Supplies.

Aperguis & Co., N.A., Imp., 40 Rue de la Douane, Gal.	Constantinople, Turkey.
Nowill & Co., Sidney, Imp., Kevork Bey Han, Galata,	Constantinople, Turkey.
Sursock, Aziz, Importer	Tarsus, Turkey.
Western Electric Co., Exporters, 463, West Street,	New York, U.S.A.

Elevators.

Essayan & Frères, Hagop, Imp., Sirkedji 46, St.,	Constantinople, Turkey.
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Engines (Gasoline, Traction, Corliss etc).

Avery Co., Mfrs. & Exporters	Peoria, Ill., U.S.A.
Farquhar & Co., A.B., Mfrs. Exp., Produce Exchange	New York, U.S.A.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St.,	New York, U.S.A.
International Harvester Co., Mfrs. & Exp., Ferdinandstr. 5	Hamburg, Germany.
Southwark Foundry & Machine Co., Mfrs. & Exporters, Wash., Ave. & 5th Sts.,	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs., 1 California St.,	San Francisco, U.S.A.
Walter A. Wood Mowing & Reaping Machine Co., Exp.,	Hoosick Falls, U.S.A.
Walter A. Wood Company, m. b. H., Elisabethufer 5/6,	London, England.
Waterloo Gasoline Engine Co., Exprs., Waterloo,	Berlin, Germany.
Wichita Falls Motor Co., Mfrs. & Exprs., Tractors,	Iowa, U.S.A.
Wilcox McKim Company	Wichita Falls, Tex., U.S.A.
Woverine Motor Works, Exporters	Saginaw, Michigan, U.S.A.
	Bridgeport Conn., U.S.A.

Engineering.

Aperguis & Co., N. A., Bahtiar Han, Galata	Constantinople, Turkey.
Aftimus & Hacho	Beirut, Turkey.
Chirin, Leon, Kenadjian Han, 3, Stamboul,	Constantinople, Turkey.
Sprout-Waldron Co., Milling Engineers	Muncy, Pa., U.S.A.

Feed Stuffs.

Corn Products Refining Co, Exporters	New York, U.S.A.
Gilchrist Walker & Co., Importers, Galata	Constantinople, Turkey.

Firearms and Ammunition.

Baker, Geo. & A. Impr., 370 Grande Rue de Péra,	Constantinople, Turkey.
Coenca Frères, Impr., 38 Rue de la Sublime Porte, St.,	Constantinople, Turkey.
Peters Arms Co., Exprs., Pickhuben, 4, Freihafen,	Hamburg, Germany.
Picciotto & Co., Hillel, Importers	Aleppo, Turkey.

Fire Engine Trucks.

Wichita Falls Motor Co., & Mfrs. Exprs.,	Wichita Falls, Tex., U.S.A.
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Fittings.

Delvin Mfg. Co., Thos., Mfrs. & Exprs., Lehigh Ave & American St.,	Philadelphia, U.S.A.
Flag, Stanley G., Mfr. & Exporter, 1421 Chestnut St.,	Philadelphia, U.S.A.

Fish (Dried, Salt).

Hancock & Wood, Importers	Patras, Greece.
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Flooring.

Barrett Mfg., Co., Exporters, Morris Bldg.,	Philadelphia, U.S.A.
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Flour.

Barcoulis, S., Importer, Arnopoulo Han, 5, 6, St., . . .	Constantinople, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Cariciopoulo, Marc C., Imp., 12 Ibrahim Rifaat Han, Gal.	Constantinople, Turkey.
Eckhard & Co., John W., Exporters	Adalia, Turkey.
Filipakis Geo. Is., Manufacturer	Salonika, Greece.
Fils d'Abram Nahman, Importers	Chicago, U.S.A.
Hadjopoulo & Sperco, Inc., 29 Broadway	New York, U.S.A.
Hassid & Co., A. M., Importers	Salonika, Greece.
Kouyoumdjian, Khosrov, Importer	Bagdad, Turkey.
Lebet Frères & Cie., Imprs., Mahmoudié Han, St., . . .	Constantinople, Turkey.
Molho, Isaac J., Importer	Salonika, Greece.
Saul Amar, Importer, Assicurazioni Generali Han, . . .	Galata, Constantinople,
Slocum, Avram & Slocum Inc., 30 Church St., . . .	New York, U.S.A.
Stock & Mountain, Imprs., Khorassandji Han, St., . . .	Constantinople, Turkey.

Food Products.

Fowler & Black, Imprs., 204 Metropolitan Bank Bldg. . .	New Orleans, La., U.S.A.
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Fountain Pens.

Waterman Co., L. E., Exporters, 173, Broadway,	New York, U.S.A.
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Fruits (Dried, Almonds, Dates, Figs, Raisins, etc).

Arevian, Aram, Importer, Tépé Bachi 37, Péra	Constantinople, Turkey.
Asfar & Co., Date Packers & Exporters	Bagdad, Turkey.
Austro-Oriental Trading Co., Ltd., Exporters	Bagdad, Turkey.
Barff & Co., Ltd., P. G., Exporters	Smyrna, Turkey.
Chasseaud & Co., F. W., Exprs., Turkia Han 24, St., . .	Constantinople, Turkey.
Cherry, Louis D., Importer, 52 S. 60th St.,	Philadelphia, U.S.A.
Coenca Frères, Exprs., 38 Avenue de la Sublime Porte,	Constantinople, Turkey.
Eustratiades, Alex. N., Exporter	Smyrna, Turkey.
Georgiades & Co., Exporters	Smyrna, Turkey.
Habicht, Braun & Co., Imp., Hudson & Laight Sts. . .	New York, U.S.A.
Hadjopoulo & Sperco, Inc, Imp., 29 Broadway	New York, U.S.A.
Hil s Bros. Co., The Exporters	Bassorah, Turkey.
Hills Jr. & Co., Wm., Exporters	Bassorah, Turkey.
Hochstrasser & Co., Exporters	Samsoun, Turkey.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street	New York, U.S.A.
Klonski, A. H., Exporter	Hebron, Turkey.
Maghak, Fathalla D., Exporter	Bagdad, Turkey.
Mancantonakis & Manoussakis, Exporters	Candia, Crete, Greece.
Mégarbané, G. H., Exporter	Aintab, Turkey.

Mégarbené & Fils, Habib, Exporters	Aleppo, Turkey.
Messayeh, Joseph J. Exporter	Bagdad, Turkey.
Missir & Co., Exporters	Smyrna, Turkey.
Pastene & Co., Inc., P., 148-150 Franklin Street . . .	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Schamasch, Gourgi & Co., Exporters	Bagdad, Turkey.
Schabender, Mahmoud, Exporter	Bagdad, Turkey.
The Levant Products Tradings Co., Imp., 38-40 W. 32St.	New York, U.S.A.
Warde, Naasan & Co., Exporters	Beirut, Turkey.
Whittall & Co., Exporters	Smyrna, Turkey.
Wönckhaus & Co., Robert, Exporters of Dates . . .	Bagdad, Turkey.

Furniture.

Baker, Geo., & A., Importer, 370, Grande Rue de Pera,	Constantinople, Turkey.
Karpen & Bros., S., Mfrs & Exprs., 37th St. & Broadway	New York, U.S.A.
Lambichi M. E., Importer	Smyrna, Turkey.
Mc Vittie, F. I., Importer	Smyrna, Turkey.
Montgomery Ward & Co., Exporters	Chicago, U.S.A.
Nahmias & Fils, S., Importers	Salonika, Greece.
Psalty, Mfr. & Importer, Rue Kabristan	Constantinople, Turkey.
Sioufi, Elie, Manufacturer	Beirut, Turkey.
Tagger, J. H., Importers	Jaffa & Jerusalem Turkey.
Wilcox McKim Company	Saginaw, Michigan, U.S.A.

Galvanized Sheet Metals.

United States Steel Products Co., Exp., 30 Church St.,	New York, U.S.A.
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Glass.

Friedman & Fils J. R., Importers of Window, Mirror & Plate Glass, Rue du Tunnel 32, Galata	Constantinople, Turkey.
Navarro, Issac J., Importer	Salonika, Greece.
Sayegh Frères, Importers	Beirut, Turkey.
Vafiades, V., Importer	Trebizond, Turkey.

General Exporters and Importers.

Abdeni & Co., G. G.	Aleppo, Turkey.
Abramovitz, Léon P., Calea Calarasilor 41,	Bucharest. Roumania.
Asfar & Co.,	Bagdad, Turkey.
Assa, Salomon H., Sarioglou Han, Stamboul	Constantinople, Turkey.
Audi & Co., B.	Beirut, Turkey.
Austro-Oriental Trading Co., Ltd.	Bagdad, Turkey.
Baldwin, Theo. A.	Brussa, Turkey.
Banning Hubert, 140 Nassau St.	New York, U.S.A.
Banque Commerciale de Palestine	Jerusalem, Turkey.
Barcoulis, S., Arnopoulo Han 5-6, Stamboul	Constantinople, Turkey.
Benveniste, Haim & Albert	Salonika, Greece.
Berk, Püttmann & Co.	Bagdad, Turkey.
Capayannides, G.	Trebizond, Turkey.
Canzuch, Ferdinand, Iki Kouyoulo 28, Pera	Constantinople, Turkey.
Chamarakis, E. D.	Rethymno, Crete Greece.
Cohen, Salomon, Importer, Handan Han 22, Stamboul	Constantinople, Turkey.
Coufopoulos, D. G., Alyanak Han, Stamboul	Constantinople, Turkey.
Demaras Brothers	Athens, Greece.
Dizengoff, M.	Jaffa, Turkey.
Eustratiades, Alex. N.	Smyrna, Turkey.

Fils d'Abram Nahman	Salonika, Greece.
Gelat, Elias Thomas	Jerusalem, Turkey.
Haim, D.	Jaffa, Turkey.
Haldéopoulo, N. P.	Trebizond, Turkey.
Hancock & Wood	Patras, Greece.
Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, 8 Strada Lipsani	Bucharest, Roumania.
Hindié, Elias	Aleppo, Turkey.
Hindié Frères	Aleppo, Turkey.
Hochstrasser & Co.	Trebizond, Turkey.
Hochstrasaer & Co.	Samsoun, Turkey.
Iahiel, Isaac I.,	Salonika, Greece.
Krönig, Hermann, Commission Agent . Roustchouk,	Varna, Philippople, Sofia.
Manachy, Lorenzo Y.	Aleppo, Turkey.
Marcantonakis & Manoussakis	Candia, Crete, Greece.
Marcopoli & Co., V.	Aleppo, Turkey.
Meek, William	Aden, British Arabia.
Melissinos, Bernhard	Piraeus, Greece.
Mill, E. H. Kutchuk Millet Han, Galata	Constantinople, Turkey.
Modiano, Hugo R.	Constantinople, Turkey.
Nemli Zadé Frères	Trebizond, Turkey.
Panayotoglou Avraam V., Serai Emir	Teheran, Persia.
Peristiany & Frères, J. Th.	Alexandretta, Turkey.
Phostiropoulo Frères	Trebizond, Turkey.
Pröchomides, K.,	Mersina, Turkey.
Reppen, Theo. Arabian Han, Galata	Constantinople, Turkey.
Rindelaub, Robert C., Sabit Bey Han 30-33 Galata	Constantinople, Turkey.
Sasoon & Co., Ltd., David	Bagdad, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han,	Galata, Constantinople.
Schapira, J. M., 10 Rue Colocotroni	Athens, Greece.
Sciaky & Co., Victor	Salonika, Greece.
Shabendar, Mahmoud	Bagdad, Turkey.
Slipp, Paul E.,	Aden, British Arabia.
Spathopoulo Frères, P.,	Kerrassund, Turkey
Spike, Clarence H., 143 Federal Street	Boston, U.S.A.
Stassinopoulo, S. A.	Smyrna, Turkey.
Strick Scott & Co., Ltd.	Bagdad, Turkey.
Suffern & Co., 90-96 Wall Street	New York, U.S.A.
Tatian, A., 23 Central St., Room 8	Boston, U.S.A.
Tennant, Sons & Co., C., 100 William St.	New York, U.S.A.
Tiano, Henri	Salonika, Greece.
Turnbull, Jr. & Somerville	Valetta, Malta.
Yassiliou, Pittacos	Mitylene, Greece.
Whitall & Co., J. W., Kenadjian Han, Stamboul	Constantinople, Turkey.
Wilcox McKim Company	Saginaw, Michigan, U.S.A.

Glucose.

Corn Products Refining Co., Exporters	New York, U.S.A.
Gilchrist Walker & Co., Ltd., Importers, Galata	Constantinople, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han,	Galata, Constantinople,

Glue Stock.

Spike, Clarence H., Importer, 143 Federal St.	Boston, U.S.A.
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Government Contractors.

Avigdor, N. S., Inayet Han 67, 68 Galata	Constantinople, Turkey.
Baker, Geo. & A., Army contr., 370 Grande Rue de Pera	Constantinople, Turkey.
Bucknam, R. D.,	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Galata	Constantinople, Turkey.
Edwards & Sons, Dilsiz-Zadé Han, Stamboul	Constantinople, Turkey.
Essayan & Frères, Hagop, Sirkedji 46, Stamboul	Constantinople, Turkey.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata	Constantinople, Turkey.
Friedman & Fils, J. R., Rue du Tunnel, 32, Galata	Constantinople, Turkey.
Hecht, Emil, Angora Han, Stamboul	Constantinople, Turkey.
Langdon, J. D., Naval Contractor	Smyrna, Turkey.

Grain and Cereals.

Sciaky, Salomon J., Exporter	Salonika, Greece.
Kouyoumdjian, Kh., Exporter	Bagdad, Turkey.
Simeonoglou, Aristides, Exporter	Mersina, Turkey.
Sursock, Aziz, Exporter	Tarsus, Turkey.
Whittall & Co., J. W., Exp., Kenadjian Han Stamboul	Constantinople, Turkey.
Whittall, Saliel & Co., Exporters	Salonika, Greece.
Wönckhaus & Co., Robert, Exporters	Bagdad, Turkey.
Xanthos, C., Exporter	Salonika, Greece.

Groceries.

Cacoulides, Gr. N., Exporter	Trebizond, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Economic Co-operative Society, Ltd., Importers	Constantinople, Turkey.
Errera, Isaac G., Importer	Salonika, Greece.
Eustathopoulo & Co., N., Imp., Arnopoulo Han, Stamboul	Constantinople, Turkey.
Fowler & Black, Imp., 204 Metropolitan Bank Bldg.	New Orleans La., U.S.A.
Goldberg, Tewel, Importer	Jerusalem, Turkey.
Habicht, Braun & Co., Hudson & Laight Sts.,	New York, U.S.A.
Hanania, Joseph, Importer	Bagdad, Turkey.
Hindié Frères, Importers	Aleppo, Turkey.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Iahiel, Isaac, Importer	Salonika, Greece.
Jaburg Brothers, Importers, 1-3 Worth Street	New York, U.S.A.
Juda & Salmona, Importers	Salonika, Greece.
Koukaz & Zaloom, Exporters (Syrian Provisions)	Beirut, Turkey.
Leslie & Co., John H., Importers, 29, Lake St.	Chicago, U.S.A.
Mahokian, A., Exporter	Trebizond, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata	Constantinople, Turkey.
Navarro, Emmanuel Is., Importer	Salonika, Greece.
Nemli Zadé Frères, Importers	Trebizond, Turkey.
Pastene & Co., Inc., P., 148-150 Franklin Street,	New York, U.S.A.
Rindelaub, Robert C., Imp., Sabit Bey Han 30, 33 Galata	Constantinople, Turkey.
Sevastopoulo, A. D., Imp., Kutchuk Millet Han, 14, Galata	Constantinople, Turkey.
Tagger, J. H., Importers	Jaffa & Jerusalem, Turkey.
Xanthos, C., Exporter	Salonika, Greece.

Gum Tragacanth.

Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Berk, Püttmann & Co., Exporters	Bagdad, Turkey.
Beythoum, Jeboury, Exporter	Bagdad, Turkey.
Bozadjian, Mihran, Exporter	Adana, Turkey.

Brazzafolli, Max, Exporter	Mersina, Turkey.
Chachaty Frères, Exporters	Mersina, Turkey.
Chasseaud & Co., F. W., Exp. Turkia Han 24, Stamboul	Constantinople, Turkey.
Essefian Parsegh G. Exp., 28 Khorassandji Han, Stamboul	Constantinople, Turkey.
Elisha & Frères, Nessim, Exporters	Bagdad, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han, Stamboul	Constantinople, Turkey.
Holstein, Hermann, A., Exp., Allalemdji Han, Stamboul	Constantinople, Turkey.
Kevork, Skender, K. & D., Exporters	Bagdad, Turkey.
Maghak, Fathalla D., Exporter	Bagdad, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, Turkey.
Manuelian & Co., H., Exporters	Mersina, Turkey.
Naccache & Fils, Ibr., Exporters	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters	Mersina, Turkey.

Guts (Sausage Casings).

Abdul Kader Pasha, El-Khedery, Exporters	Bagdad, Turkey.
Arsen & Co., A. G., Exp., Gulbenkian Han, Stamboul	Constantinople, Turkey.
Berk, Püttmann & Co., Exporters	Bagdad, Turkey.
Essefian Parsegh G., Exp., 28 Khorassandji Han, Stamboul	Constantinople, Turkey.
Hecht, Emil, Exporter, Angora Han, Stamboul . . .	Constantinople, Turkey.
Kevork Skender, K. & D. Exporters	Bagdad, Turkey.
Nemli Zadé Frères, Exporters	Trebizond, Turkey.
Schamasch, Gourgie & Co., Exporters	Bagdad, Turkey.
Selian, R. B., Exporter	Mersina, Turkey.
Spike, Clarence H., Importer, 143 Federal Street . . .	Boston, U.S.A.
Tagger, J. H., Exporters	Jaffa, & Jerusalem.
Zarifi, L., Exporter, Hagopian Han, Stamboul	Constantinople, Turkey.

Hair Curlers.

West Electric Hair Curler Co., 45 S. Front St.	Philadelphia, U.S.A.
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Hardware and Tools.

Altizoglou Fils, Importers	Mersina, Turkey.
Aperguis & Co; N. A., Importers, Bahtian Han, Galata, .	Constantinople, Turkey.
Bedrossian, Aram N., Imp., Kutchuk Millet Han, Galata, .	Constantinople, Turkey.
Berk, Püttmann & Co., Importers	Bagdad, Turkey.
Blum & Levy, Importers	Jerusalem, Turkey.
Cariciopoulo, Marc C., Imp., 12 Ibrahim Rifaat Han, Gal., .	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Galata	Constantinople, Turkey.
Cohen, Salomon, Importer, Handan Han 22, Stamboul	Constantinople, Turkey.
Devlin Mfg. Co., Thos., (Carriage & Saddlery Hardware) .	Philadelphia, U.S.A.
Diston & Sons, Henry, P. O. B. 1537	Philadelphia, U.S.A.
Dizengoff, M., Importer	Jaffa, Turkey.
Edwards & Sons, Imp., Dilsiz Zadé Han, Stamboul . .	Constantinople, Turkey.
Enriquez, Clement, Importer	Bagdad, Turkey.
Entreprise Mfg. Co., The, Mfrs. & Exp., 3d & Dauphin St.	Philadelphia, U.S.A.
Errera & Co., Ltd., Fils de G. E., Importers	Salonika, Greece.
Franghakis & Sinnosoglou, Importers	Adana, Turkey.
Haim, D., Importer	Jaffa, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, Stamb. .	Constantinople, Turkey.
Hassid & Co., A. M., Importers	Salonika, Greece.
Kaul, Wilhelm Franz, Importer	Angora, Turkey.
Lambichi, M. E., Importer	Smyrna, Turkey.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.

Mac Vattie, F. J., Importer	Smyrna, Turkey.
Mc Caffrey File Co., Mfrs. & Exp., 5th & Berk St.	Philadelphia, U.S.A.
Mill, E. H., Importer, Kutchuk Millet Han, Galata	Constantinople, Turkey.
Miller Lock, Co., Mfrs. & Exporters	Philadelphia, U.S.A.
Montgomery Ward & Co., Exporters	Chicago, U.S.A.
National Specialty Co., Manufacturers & Exporters, Leigh Avenue & American Street	Philadelphia, U.S.A.
North Bros. Manufacturing Co., Manufacturers & Exp., Leigh Avenue & American Street	Philadelphia, U.S.A.
Nowill & Co., Sidney, Imp., Kevork Bey Han, Galata	Constantinople, Turkey
Orosdi Back, Etablissement, Importers	Aleppo, Turkey.
Peristiany & Frères, J. Th., Importers	Philadelphia, U.S.A.
Plumb, Fayette R., Mfr. & Exp., Bridesburg, P. O.	Philadelphia, U.S.A.
Roditi, A., Imp., Tarakdjilar, Ekberié Han, Stamboul	Constantinople, Turkey
Sayegh Frères, Importers	Beirut, Turkey.
Schamasch, Gourgie & Co., Importers	Bagdad, Turkey.
Schued & Co., Importers	Aleppo, Turkey.
Société Commerciale du Levant, Importers	Salonika, Greece.
Shabender, Mahmoud, Importer	Bagdad, Turkey.
Tiano, Henri, Importer	Salonika, Greece.
Vafiades, V., Importer	Trebizond, Turkey.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople, Turkey.

Harness and Leather Goods.

Birch, James H., Mfr. & Exporter	Burlington, N. Y., U.S.A.
Jean Hauser, Mgr., Société Anonyme pour l'Importation et l'Exportation, Importers, 10 Strada Lipsani	Bucharest, Roumania.
Studebaker Corporation, The Mfrs. Exp., South Bend	Ind., U.S.A.
Sechler & Co., The, Mfrs. & Exp., 538-550 Fifth St.,	Cincinnati, Ohio, U.S.A.

Hats (Felt).

Stetson Co., John B., Exp., 5th St. & Montgomery Ave.,	Philadelphia, U.S.A.
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Hooks and Eyes.

West Electric Hair Curler Co., 45 S. Front S.,	Philadelphia, U.S.A.
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Hosiery.

Daoud & Abdo, Importers	Beirut, Turkey.
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House Furnishings.

Lazzaro Franco & Fils, Importers, Stamboul	Constantinople, Turkey.
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Household Utensils.

Arevian Aram, Importer, Tépé Bachi 37, Pera	Constantinople, Turkey.
Hoosier Mfg. Co., The,	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Leigh Avenue American Street	Philadelphia, U.S.A.
North Bros. Manufacturing Co., Manufacturers & Exp., Leigh Avenue & American Street	Philadelphia, U.S.A.

Hydraulic Lime.

Sayegh Frères, Importers	Beirut, Turkey.
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Importers (General).

Altendorff, Wright & Darr, Ralli Han, Stamboul	Constantinople, Turkey.
Amar & Co., S., Validé Sultan Han	Constantinople, Turkey.

Audi & Frères, S.	Beirut, Turkey.
Bensussan, Samuel I.	Salonika, Greece.
Cariciopoulo, Marc C., 12 Ibrahim Rifaat Han, Galata	Constantinople, Turkey.
Cherry, Louis D., Importer, 52 S. 60th St.	Philadelphia, U.S.A.
Chisnell & Sons Co., Ltd., George, Galata	Constantinople, Turkey.
Dobrowolsky & Co.	Salonika, Greece.
Farwagi & Fils, E.	Jaffa, Turkey.
Fowler & Black, 204 Metropolitan Bank Bldg.	New Orleans, La., U.S.A.
Haddad, Elias And.	Beirut, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street	New York, U.S.A.
Kermektchieff, A. C.	Sofia, Bulgaria.
Khoury Farra, G. & A.	Beirut, Turkey.
Kroubalkian, Khosrof, Buyuk Tunnel Han, Galata	Constantinople, Turkey.
Koukaz & Zaloom	Beirut, Turkey.
Kuebler, Jona	Jaffa, Turkey.
Leslie & Co., John H., 29, Lake St., Cor. Wabasch Ave.	Chicago, U.S.A.
Levy, Juda Gabriel	Yanina, Greece.
Modiano, Fils de S. D.,	Salonika, Greece.
Mossery, Albert	Salonika, Greece.
Nowill & Co., Sidney, Kevork Bey Han, Galata	Constantinople, Turkey.
Pastene & Co., Inc., P., 148-150 Franklin Street,	New York, U.S.A.
Picciotto & Co., Hillel,	Aleppo, Turkey.
Rappaport, J. M., 101 Beekman St.	New York, U.S.A.
Sayegh Frères	Beirut, Turkey.
Schued & Co.	Aleppo, Turkey.
Seager & Co., Walter, Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Sirgi & Co., M.	Beirut, Turkey.
Tennant Sons & Co., C., 100 William St.,	New York, U.S.A.
Turco-American Agency, Enomotarchi Han 16, Galata	Constantinople, Turkey.
Trad, P. & M.,	Beirut, Turkey.

Insurance Agents.

Aligranti, Victor, Yeni Han, Sirkedji, Stamboul	Constantinople, Turkey.
Chamarakis, E. D.	Retymno, Crete, Greece.
Compte-Calix & J. G. Saverio, 7 Rue Tchinar, Galata	Constantinople, Turkey.
Eustratiades, Alexandria N.	Smyrna, Turkey.
Farwagi, & Fils, E.	Jaffa, Turkey.
Filipakis, Geo. Is.	Adalia, Turkey.
Gelat, Elias Thomas, Fire, Life & Accident	Jerusalem, Turkey.
Grech, Alfred	Dardanelles, Turkey.
Hancock & Wood	Patras, Greece.
Kuebler, Jona	Jaffa, Turkey.
Levin, Alter	Jerusalem, Turkey.
Liverpool & London & Globe Insurance Co., Galata	Constantinople, Turkey.
Molho, Isaac J.	Salonika, Greece.
Morpurgo, Moise D.	Salonika, Greece.
Panayotoglou, Avraam V., Serai-Emir	Teheran, Persia.
Philippou, A.	Janina, Greece.
Sciaky & Co., Victor	Salonika, Greece.
Seager & Co., Walter, Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Sellar & Co., A. W., Altiparmak Han, Stamboul	Constantinople, Turkey.
Strick, Scott & Co., Ltd.	Bagdad, Turkey.
Turco-American Agency, Enomotarchi Han 16, Galata	Constantinople, Turkey.

Varbetian, L. & L.	Smyrna, Turkey.
Whittall, Saltiel Co. Ltd.	Salonika, Greece.
Whittall & Co., J. W. Kenadjian Han, Stamboul . . .	Constantinople, Turkey.

Iron & Steel.

Altizoglou & Fils, J., Importers	Mersina, Turkey.
Avedissian & Kechichian, Importers	Adana, Turkey.
Bedrossian, Aram N., Imp., Kutchuk Millet Han, Galata	Constantinople, Turkey.
Brazzafolli, Max, Importer	Mersina, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Essayan & Frères, Hagop, Imp. Sirkedji, 46, Stamboul .	Constantinople, Turkey.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hochstrasser & Co., Importers	Trebizond, Turkey.
Hochstrasser & Co., Importers	Samsoun, Turkey.
Navarro, Isaac J., Importer	Salonika, Greece.
Nemli Zadé Frères, Importers	Trebizond, Turkey.
Roditi, A., Imp., Ekberié Han, Tarakdjilar, Stamboul .	Constantinople, Turkey.
Société Commerciale du Levant	Salonika, Greece.
Trussed Concrete Steel Co., Exporters	Detroit, U.S.A.
United States Steel Products Co. Exp., 30 Church St. .	New York, U.S.A.
Werner, Albert, Imp., Arabian Han, Galata	Constantinople, Turkey.

Jewelry.

Errera & Co., Fils de G. E., Importers	Salonika, Greece.
Macdonald & Co., R. B. Mfrs. & Exporters	Attleboro, Mass., U.S.A.
Société Commerciale du Levant, Importers	Salonika, Greece.

Kitchen Cabinets.

Hoosier Manufacturing Co., The	New Castle, Ind., U.S.A.
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Laces and Embroideries.

Abdo Bros., George, Exporters	Beirut, Turkey.
Audi & Frères, S., Manufacturers & Exporters . . .	Beirut, Turkey.
Elias Abu Samra & Fils, Exporters	Beirut, Turkey.
Farah, F. G. & S., Mfrs. & Exporters	Beirut, Turkey.
Gelat, Elias Thomas, Exporter	Jerusalem, Turkey.
Kabbaz & Co., P. A., Exporters	Aleppo, Turkey.
Koukaz & Zaloom, Exporters	Beirut, Turkey.
Mégarbané, G. H. Exporter	Aintab, Turkey.
Roditi, A., Exp., Ekberié Han, Tarakdjilan, Stamboul .	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters, Mahmoud Pacha Han, 232	Constantinople, Turkey.

Land Owners.

Kouyoumdjian, Kh.	Bagdad, Turkey.
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Leather.

Abdeni & Co., G. G., Importers	Aleppo, Turkey.
Angel & Co., David, Importers	Salonika, Greece.
Berk, Püttmann & Co., Importers	Bagdad, Turkey.
Beythoum, Jeboury, Importer	Bagdad, Turkey.
Cohen, Salomon, Importer, Handan Han, 22, Stam. . .	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.

Enriquez, Clement, Importer	Bagdad, Turkey.
Eusthathopoulos & Co., N., Exp., Arnopoulos Han, Stam.	Constantinople, Turkey.
Fils d'Abram Nahman, Importers	Salonika, Greece.
Foerderer, Inc., Robert H., Mfrs. & Exp. Frankford	Philadelphia, U.S.A.
Fulias & Co., Importers, Abid Han, Galata	Constantinople, Turkey.
Haddad, Elias And., Importer	Beirut, Turkey.
Hananel, N. B., Imp. Meydandjik, Xantopoulos Han, Stam.	Constantinople, Turkey.
Jean Hauser, Mgr. Société Anonyme, pour l'Exportation & l'Importation, 18 Strada Lipsani	Bucharest, Roumania.
Kabbaz & Co., P. A., Importers	Aleppo, Turkey.
Lebet Frères & Cie., Importers, Germania Han, Stamb.	Constantinople, Turkey.
Lynch & Co., Stephen, Importers	Bagdad, Turkey.
Maulwurf, Ed., Importer & Exporter.	Salonika, Greece.
Matthews & Co., C. J., Mfrs. & Exp., 417, Arch. St.	Philadelphia, U.S.A.
McNeely & Price, 170 N. 4th St., Mfrs. & Exp.	Philadelphia, U.S.A.
Mill, E. H., Importer, Kutchuk Millet Han, Galata,	Constantinople, Turkey.
Millioris, François, Imp., Nomico Han, 23-24, Galata	Constantinople, Turkey.
Peristiany & Frères, J. Th. Importers	Alexandretta, Turkey.
Sarantis Frères, 19, 20, Omar Abid Han, Galata	Constantinople, Turkey.
Saul Amar, Importers Assicurazioni Generali Han,	Constantinople, Turkey.
Serefas, D., Importer & Exporter	Salonika, Greece.
Sevastopoulos, A.D., Imp., Kutchuk Millet Han 14, Galata.	Constantinople, Turkey.
Sourlangas Fils, E. N., Imp., Kosssova Han, Stamb.	Constantinople, Turkey.
Sourlangas, Stylianos E., Manufacturer	Mitylene, Greece.
Stone, Timlow & Co., Manufacturer	Boston, U.S.A.
Tagger, J. H. Importer	Jaffa & Jerusalem, Turkey.
Wolfner, Joseph, Exporter	Belgrade, Servia.
Xanthos, C., Importer & Exporter	Salonika, Greece.

Licorice Root.

Abdul Kader Pasha el-Khedery, Exporter	Bagdad, Turkey.
Keun, Lavino & Co., Exporters	Smyrna, Turkey.
Mc Andrews & Forbes (Head Office for the Orient) Exp.	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters	Bagdad, Turkey.

Light (in Fire-Proof Buildings).

David Luptons Sons Co., Mfrs. & Exprs., Allegheny Ave & Tulip St.	Philadelphia, U.S.A.
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Lighting Devices.

Avigdor, N. S., Inayet Han, 67, 68 Galata	Constantinople, Turkey.
Seferiades, S. A., Importers	Smyrna, Turkey.
Welsbach Co., Manufacturers & Exporters	Gloucester, N. J., U.S.A.

Liniments.

Curtis Brown Mfg. Co., Exporters, 215-217 Fulton St.	New York, U.S.A.
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Linoleum and Oil Cloth.

Errera & Co., Ltd., Fils de G. E., Importers	Salonika, Greece.
Lazzaro Franco & Fils, Importers, Stamboul,	Constantinople, Turkey.
Picciotto & Co., Hillel, Importers	Aleppo, Turkey.

Lithographers.

Ketterlinus Lithographic Mfg. Co., 4th & Arch Sts.,	Philadelphia, U.S.A.
Mann Co., Wm., 529 Market St.,	Philadelphia, U.S.A.

Locks.

Miller Lock Company, Mfrs. & Exporters	Philadelphia, U.S.A.
Russel & Erwin Mfg. Co.	New York, U.S.A.

Locomotives.

Baldwin Locomotive Works, Mfrs. & Exporters	Philadelphia, U.S.A.
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Lozenges.

Curtis & Brown Mfg., Co., Exporters, 215-217, Fulton St.	New York, U.S.A.
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Lumber.

Eugenides & Co., Eug., Arabian Han, Galata	Constantinople, Turkey.
Khoury Farrah, K. & B., Importers	Beirut, Turkey.
Serefas, D., Importer	Salonika, Greece.

Machinery.

Aperguis & Cie., N.A., Importers, Bahtiar Han, Galata	Constantinople, Turkey.
Balladur, Chas. P., Importer	Smyrna, Turkey.
Berk, Püttmann & Co., Importers	Bagdad, Turkey.
Blockey, Cree & C., Importers	Bagdad, Turkey.
Chirin, Leon, M.E., Importer, Kenadjian, Han, Stamboul,	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Importers	Constantinople, Turkey.
Coenca Frères, Importers, 38 Ave. de la Sublime Porte, Stamboul	Constantinople, Turkey.
Dizengoff, M., Importer	Jaffa, Turkey.
Farquhar & Co., A.B., Manufacturers. & Exporters, Cotton Exchange Building	New York, U.S.A.
Frangakis Co., Exporters	Aleppo, Turkey.
Fairbanks Co., Exporters	Hamburg, 8, Germany.
Hauser, Jean, Mgr. Société Anonyme pour l'Exp. et l'Importation, Importers, 8 Strada Lips cani	Bucharest, Roumania.
Lebet Frères & Cie., Imp., Mahmoudié Han, Stamboul,	Constantinople, Turkey.
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos Fils, A., Importer	Mersina, Turkey.
Lynch & Co., Stephen, Importers	Bagdad, Turkey.
Messayeh, Joseph J., Importer	Bagdad, Turkey.
Slocum, Avram & Slocum Inc., 30 Church St.	New York, U.S.A.
Sprout-Waldron Co., Flour, Meal & Feed Machinery,	Muncy, Pa., U.S.A.
Western Wheeled Scraper Co., Mfrs. & Exp. Aurora,	Aurora, Ill, U.S.A.
Zarifi, L., Importer, Hagopian Han, Galata,	Constantinople, Turkey.

Machine Tools.

Fairbanks Co., The, Exporters	Hamburg, 8, Germany.
Niles-Bement-Pond Co., Exporters, 111 Broadway,	New York, U.S.A.
Sellers & Co., Inc., William, Mfrs. & Exporters, 1600 Hamilton St.	Philadelphia, U.S.A.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople, Turkey.

Maize Oil.

Corn Products Refining Co., Mfrs. & Exporters	New York, U.S.A.
Gilchrist Walker & Co., Importer	Constantinople, Turkey.

Mercantile Agencies.

Dun & Co., R. G.,	New York & Vienna.
National Credit Corporation, Title & Trust Bldg.	Chicago, U.S.A.
Turco-American Agency, Enomotarchi Han, 16, Galata	Constantinople, Turkey.

Merchants (General).

Compte-Calix, J., & J. G. Saverio, 7 Rue Tcinar, Galata	Constantinople, Turkey.
Meek, William	Aden, British, Arabia.
Mouzas, Basil A.	Mitylene, Greece.
Sourlangas, Stylianos E.	Mitylene, Greece.
Vassiliou, Pittacos A.	Mitylene, Greece.
Wönckhaus & Co., Robert	Bagdad, Turkey.
Whittall & Co., J. W., Kenadjian Han, Stamboul	Constantinople, Turkey.

Metals (Tin, Zinc, etc.).

Bedrossian, Aram, N. Imp., Kutchuk Millet Han, Galata	Constantinople, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Iahiel, Isaac, Importer	Salonika, Greece.
Juna & Salmona, Importers	Salonika, Greece.
Haldéopoulo, N. P., Importers	Trebizond, Turkey.
Hanania, Joseph, Importers	Bagdad, Turkey.
Navarro, Is. J., Importer	Salonika, Greece.

Metal Shapes (Pressed).

American Pulley Co., Exporters, 29th & Bristol St.	Philadelphia, U.S.A.
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Mills and Milling Machinery.

Filipakis, Geo. Is.,	Adalia, Turkey.
Sprout-Waldron Co., Mfrs. & Engineers	Muncy, Pa., U.S.A.

Minerals.

Keun, Lavino & Co., Exporters	Smyrna, Turkey.
Magnifico, E. A., Exporter	Smyrna, Turkey.
Iahiel, Isaac I., Exporter	Salonika, Greece.
Vafiadachi, M. & A, Exporters	Smyrna, Turkey.
Whittall & Co., J. W., Exp., Kenadjian Han, Stamboul,	Constantinople, Turkey.
Wilkinson, James W., Exporter	Smyrna, Turkey.

Mortar Stains.

Pecora Paint Co., Mfrs. & Ex., 4th & Venango Sts.	Philadelphia, U. S. A.
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Mother of Pearl.

Batarse, Issa, Exporter	Bethlehem, Turkey.
Pearl Waste Co., Importers, 347 West Broadway	New York, U. S. A.

Motor Boats and Motors.

Aperguis & Co., N. A., Im., Bahtiar Han, Galata,	Constantinople, Turkey.
Waterloo Gosoline Engine Co., Manufacturers.	Waterloo, Iowa, U.S.A.
Wilcox McKim Company	Saginaw, Michigan, U.S.A.
Wolverine Motor Works, Manufacturers	Bridgeport, Conn., U.S.A.

Motor Trucks.

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, Tex., U.S.A.
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Musical Instruments.

Baldwin Co., The, Exporters	Cincinnati, U.S.A.
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Nails (Wire).

Essayan & Frères, Hagop, Imp., Sirkedji, 47, Stamboul.	Constantinople, Turkey.
United States Steel Products Co., Exp., 30 Church St.	New York, U.S.A.

Naval Stores.

Demaras Brothers, Exporters Athens, Greece.

Nuts and Seeds.

Alexandrides, P. & N., Exporters Kerassund, Turkey.
 Barff & Co., Ltd., P. G., Exporters Smyrna, Turkey.
 Cacoulides, G. N., Exporter Trebizond, Turkey.
 Cherry, Louis D., Importer, 52 S. 60th St. Philadelphia, U.S.A.
 Elisha, Nessim, Exporter Bagdad, Turkey.
 Fidao & Co., F., Exporters Smyrna, Turkey.
 Scialom, Fils de Jacob, Exporters Salonika, Greece.
 Habicht, Braun & Co., Hudson & Laight Strs. New York, U.S.A.
 Hadjopoulo, & Sperco, Inc., Importers, 29 Broadway New York, U.S.A.
 Haldéopoulo, N. P., Exporter Trebizond, Turkey.
 The Hills Bros. Co., Imp., Beach & Washington Sts. New York, U.S.A.
 Hochstrasser & Co., Exporters Trebizond, Turkey.
 Hochstrasser & Co., Exporters Samsoun, Turkey.
 Holstein, Herm, A., Exporter, Allalemdji Han, Stamboul Constantinople, Turkey.
 Jaburg Bros., 1 & 3 Worth Street, Importers New York, U.S.A.
 Kabbaz & Co., P. A., Exporters Aleppo, Turkey.
 Keun, Lavino, & Co., Exporters Smyrna, Turkey.
 Maghak, Fathalla D., Exporter Bagdad, Turkey.
 Mahokian, A., Exporter Trebizond, Turkey.
 Manachy, Lorenzo Y., Exporter Aleppo, Turkey.
 Pastene & Co., Inc., P., 148-150 Franklin Street New York, U.S.A.
 Reggio, Abel, Importer, 105, Hudson Street New York, U.S.A.
 Reggio & Co., Ant., Exporters Smyrna, Turkey.
 Spathopoulo Frères, P., Exporters Kerassund, Turkey.
 Scialom & Co., Albert, Exporters Salonika, Greece.
 Spencer Importing and Trading Co., Importers, 163
 Greenwich St. New York, U.S.A.
 Stock & Mountain, Exp., Korassandji Han, Stamboul Constantinople, Turkey.
 Tatian, A., Importer, 23 Central St., Room 8 Boston, U.S.A.
 The Levant Products Trading Co., Imp., 38-40, W. 32d St. New York, U.S.A.
 United Confectioners Supply Co., Imp., Greenwich St. New York, U.S.A.
 Warde, Nassan & Co., Exporters, (Apricot Stones) Beirut, Turkey.
 Whittall, Saltiel Co., Exporters Salonika, Greece.
 Whittall & Co., C., Exporters Smyrna, Turkey.
 Whittall & Co., J. W., Exp., Kenadjian Han, Stamboul Constantinople, Turkey.

Oils (Lubricating, etc.).

Audi & Frères S., Importers Beirut, Turkey.
 Baldwin, Theo. A., Importer Brussa, Turkey.
 Blockey, Cree & Co., Importers Bagdad, Turkey.
 Brazzafolli, Max, Importer Mersina, Turkey.
 Canzuch, Ferdinand, Importer Constantinople, Turkey.
 Crew-Levick Company, Refiners & Exporters Philadelphia, U.S.A.
 Frangakis, Ant. Ch., Importer Aleppo, Turkey.
 Franghakis & Sinnossoglou, Importers Adana, Turkey.
 Hauser, Jean, Mgr., Société Anonyme pour l'Impor-
 tation et l'Exportation, 18 Strada Lips cani Bucharest, Roumania.
 Juda & Salmona, Importers Salonika, Greece.
 Lebet Frères & Cie., Imp., Germania Han, Stamboul Constantinople, Turkey.

Loutfalla, Georges, Importer	Adana, Turkey.
Mattéossian, Leon, Importer, Roman Han, Galata	Constantinople, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Imp., Mineral Oils	Beirut, Turkey.
Strick, Scott & Co., Importers	Bagdad, Turkey.
Tasartez & Barzilai, Imp., 4 Tohafdjı Han, Stamboul	Constantinople, Turkey.
Vacuum Oil Co., Exporters	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Exporters	Jaffa, Turkey.
Vacuum Oil Co., Exporters	Beirut, Turkey.
Standard Oil Co. of New York	Constantinople, Turkey.
Vafiades, V., Importer	Trebizond, Turkey.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople, Turkey.
Zarifi, L., Exporter, Agopian Han, Galata	Constantinople, Turkey.

Oils Sulphite.

Demaras Bros., Exporters	Athens, Greece.
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Oil Tank Trucks.

Whichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, Tex., U.S.A.
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Oleo Oil.

Amar & Cie., S., Impr., Validé Sultan Han, Stamboul,	Constantinople, Turkey.
Brazzafolli, Max, Importer	Mersina, Turkey.
Canzuch, Ferd., Importer	Constantinople, Turkey.
Cariciopoulo, Marc C., Imp., 12 Ibrahim, Rifaat Han, Glt.	Constantinople, Turkey.
Chachaty Bros., Importers	Mersina, Turkey.
Eustathopoulo & Co., N. Imp., Arnopoulo Han, Stamb.	Constantinople, Turkey.
Frankfort, M., Exporter 200, Produce Exchange	New York, U.S.A.
Fulias & Co., Importers, Abid Han, Galata	Constantinople, Turkey.
Hammer & Hirzel, Impr., Buyuk Yeni Han, Stamboul	Constantinople, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Klonski, A. H., Importer	Hebron, Turkey.
Mill, E. H., Importer, Kutchuk Millet Han, Galata	Constantinople, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata	Constantinople, Turkey.
Molho, Isaac, Importer	Salonika, Greece.
Navarro, Em. Is., Importer	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Turkey.
Sarantis Frères, Imp., 19, 20 Omar Abid Han, Galata	Constantinople, Turkey.
Slocum, Avram & Slocum, Inc., 30 Church Street	New York, U.S.A.
Sourlangas Fils, E.N., Imp., Kossova Han, Stamboul	Constantinople, Turkey.
Suffern & Co., Exporters, 90-96 Wall St.	New York, U.S.A.
Tasartez & Barzilai, Imp., Tohafdjı Han, Stamboul	Constantinople, Turkey.
Tiano, Henri, Importer	Salonika, Greece.
Xanthos, C., Importer	Salonika, Greece.
Zarifi, L., Importer, Agopian Han, Galata	Constantinople, Turkey.
Zelvian, M. & K. S., Importers	Constantinople, Turkey.

Olives and Olive Oil.

Barff & Co., Ltd., P. G., Exporters	Smryna, Turkey.
Chamarakis, E. D., Exporter	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th St.	Philadelphia, U.S.A.
Demaras Brothers, Exporters	Athens, Greece.
Fidao & Co., F., Exporters	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Importers, 29 Broadway	New York, U.S.A.
Keun, Lavino & Co., Exporters	Smyrna, Turkey.

Pastene & Co., Inc., P., Importers 148-150 Franklin St.	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Whittall & Co., C., Exporters	Smyrna, Turkey.

Opium.

Barker Bros., Exporter	Smyrna, Turkey.
Fidao & Co., F., Exporters	Smyrna, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han, Stamb.	Constantinople, Turkey.
Holstein, Herm. A., Exp., Allalemdji Han, Stamboul .	Constantinople, Turkey.
Ihmsen & Cie., Exporters, Rue Findjandjilar Stamboul	Constantinople, Turkey.
Keun, Lavinó & Co., Exporters	Smyrna, Turkey.
Lane, R. W., Exporter	Smyrna, Turkey.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Scialom & Cie., Albert, Exporters	Salonika, Greece.
Scialom, Fils de Jacob, Exporters	Salonika, Greece.
Topuz, Jean A., Exporter	Salonika, Greece.
Whittall Saltiel & Co., Ltd., Exporters	Salonika, Greece.
Whittall & Co., J. W., Exporters	Constantinople, Turkey.

Optical Goods.

Damiani, Barnabé, Importer	Jerusalem, Turkey.
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Otto of Roses.

Holstein, Herm. A., Exp., Allalemdji Han, Stamboul .	Constantinople, Turkey.
Ihmsen & Co., Exp., Rue Findjandjilar, Stamboul . .	Constantinople, Turkey.

Packers.

Psalty, Altyndji Dairé, Pera	Constantinople, Turkey.
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Paints Enamels and Varnishes.

Blum & Levy, Importers	Jerusalem, Turkey.
Franghakis & Sinnossoglou, Importers	Adana, Turkey.
Kabbaz & Co., Importers	Aleppo, Turkey.
Pecora Paint Co., Manufacturers & Exporters, 4th & Venago Sts.	Philadelphia, U.S.A.

Patent Medicines-See Drugs.**Peas.**

Fowler & Black, Impr., 204 Metropolitan Bank Bldg.	New Orleans, La., U.S.A.
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Perfumery.

Economic Co-operative Society Ltd., Importers . . .	Constantinople, Turkey.
Société Commerciale du Levant, Importers	Salonika, Greece.

Petroleum.

Canzuch, Ferdinand, F., Importer	Constantinople, Turkey.
Crew-Levick Co., Refiners & Producers, Land Title Bldg.	Philadelphia, U.S.A.
Florian, R., Mgr. Romano-Americano	Bucharest, Roumania.
Kaul, Wilhelm Franz, Importer	Angora, Turkey.
Lykiardopoulos Fils, A., Importers	Mersina, Turkey.
Meek, William, Importer	Aden, British, Arabia.
Philippou, A., Importer	Yanina, Greece.
Standard Oil Co., of New York	Constantinople, Turkey.
Vacuum Oil Co., Exporters	Rochester, N. Y. U.S.A.

Vacuum Oil Co., Importers Beirut, Turkey.
 Vacuum Oil Co., Importers Jaffa, Turkey.

Pitch.

Barrett Mfg. Co., Exporters, Morris Bldg. Philadelphia, U.S.A.

Physicians and Dentists.

Brautman, Sylvan, Physician and Dentist Salonika, Greece.

Pianos, Piano Players.

Baldwin Co., The Manufacturers & Exporters Cincinnati, U.S.A.

Pistachio Nuts.

Kabbaz & Co., P. A., Exporters Aleppo, Turkey.
 Mégarbané, G. H., Exporter Aintab, Turkey.
 Mégarbané & Fils, Habib, Exporters Aleppo, Turkey.
 Obégi & Cie., Charles, Exporters Aintab, Turkey.

Pipes (Gas, Water, etc.).

Matteossian, Leon, Importer, Roman Han, Galata . . . Constantinople, Turkey.
 United States Steel Products Co., Exp., 30 Church St., . . . New York, U.S.A.
 Werner, Albert, Importer, Arabian Han, Galata . . . Constantinople, Turkey.

Pipe Tools.

Reed Manufacturing Co., Mfrs. & Exporters Erie, Pa., U.S.A.

Playing Cards.

The United States Playing Card Co., Mfrs. & Exp. . . Cincinnati, Ohio, U.S.A.

Poppy Seeds.

Scialom & Co., Albert, Exporters Salonika, Greece.

Printing and Printers Requisites.

American Press, The, Importers Beirut, Turkey.
 Mann Co., Wm., Exporters 529 Market St. Philadelphia, U.S.A.
 Matteossian, Vahan H., Imp., Am. Bible House, Stamboul Constantinople, Turkey.

Printing Paper.

Hammer & Hirzel, Importers, Buyuk Yeni Han, Stamboul Constantinople, Turkey.
 Matteossian, V. H., Imp., Am. Bible House, Stamboul . Constantinople, Turkey.
 Sarantis Frères, Imp., 19-20, Omar Abid Han, Galata . Constantinople, Turkey.

Publishers.

National Credit Corporation, Title & Trust Bldg. . . Chicago, U.S.A.

Pulleys and Pressed Metal Shapes.

American Pulley Co., The, Mfrs. & Exps., 29th & Bristol St. Philadelphia, U.S.A.

Pumps.

Altizoglou Fils J., Importers Mersina, Turkey.
 Avedissian & Kechichian, Importers Adana, Turkey.
 Flint & Walling Mfg. Co., Exporters Kendallville, Ind., U.S.A.
 Frangakis, Ant. Ch., Importer Aeppo, Turkey.
 Frangakis & Sinnossoglou, Importers Adana, Turkey.
 Loutfalla, George, Importer Adana, Turkey.

Matteossian, Leon, Roman Han, Galata	Constantinople, Turkey.
Rumsey & Co., Ltd., Exporters	Seneca Falls, N.Y., U.S.A.
Southwark Foundry & Machine Co., Mfrs. & Exp.	Philadelphia, U.S.A.

Railway Material.

Baldwin Locomotive Works, Mfrs. & Exporters	Philadelphia, U.S.A.
Brill Co., The G. J., Mfrs. & Exporters	Philadelphia, U.S.A.
Essayan & Frères, Hagop, Imp., Sirkedji 46, Stamboul	Constantinople, Turkey.
Standard Steel Works Co., Tires, Wheels, etc., Morris Bldg.	Philadelphia, U.S.A.
United States Steel Products Co., Mfrs. & Exp., 30 Church St.	New York, U.S.A.
Werner, Albert, Importer, Arabian Han, Galata	Constantinople, Turkey.

Razors and Blades.

Gillette Safety Razor, Ltd. Mfrs. & Exporters 40-44 Holborn Viaduct	London, England.
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Road Making Machinery.

International Harvester Co., Ferdinandstr. 5	Hamburg, Germany.
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Roofing.

Barrett Mfg. Co., Mfrs. Exporters, Morris Bldg.	Philadelphia, U.S.A.
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Rubber Goods.

Arévian, Aram, Importer, Tépé Bachi 37, Pera	Constantinople, Turkey.
Canzuch, Ferdinand, Importer	Constantinople, Turkey.
Damiani, Barnabé, Importer	Jerusalem, Turkey.
Hananel, N. B., Importer, Ekbérié Han, Tarakdjilar, Stb.	Constantinople, Turkey.
Hindié Frères, Importers	Aleppo, Turkey.
Mertzanoff-Altiparmak, C. S., Importer, Taxim	Constantinople, Turkey.
Orosdi-Back, Etablissements, Importers	Constantinople, Turkey.
Quaker City Rubber Co., Mfrs. & Exp., 629 Market St.,	Philadelphia, U.S.A.
Sevastopoulo, A.D., Imp., Kutchuk Millet Han, 14 Gal..	Constantinople, Turkey.
Varbetian, L. & L., Importers	Smyrna, Turkey.

Safes.

Audi & Frères, S., Importers	Beirut, Turkey.
Frangakis, Ant. G., Importers	Aleppo, Turkey.
York Safe & Lock Co., Mfrs. & Exp., 55 Maiden Lane,	New York, U.S.A.

Saffron.

Scialom & Co., Albert, Exporters	Salonika, Greece.
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Saw Mill Machinery.

Farquhar, & Co., A. B., Exp., Cotton Exchange Bldg.	New York, U.S.A.
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Sesame Seed.

Bozadjian, Mihran, Exporter	Adana, Turkey.
Eustratiades, Alex. N., Exporter	Smyrna, Turkey.
Filipakis, George Is., Exporter	Adalia, Turkey.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Whittall & Co., J. W., Exporters	Constantinople, Turkey.

Sesame Seed Oil.

Naccache & Fils, Ibr., Exporters	Mersina, Turkey.
Zelvian, M. & K. S., Exporters	Mersina, Turkey.

Sewing Machines.

Bourn & Co. (The, Singer Mfg., Co.)	Salonika, Greece.
Kevoork Skender, K. & D., Importers	Bagdad, Turkey.
Lambichi, M. E., Importer	Smyrna, Turkey.
Sadullah, R. Levy & Mandil, Imp., Mahmoud Pacha, St.	Constantinople, Turkey.
Singer Manufacturing Co., Importers	Constantinople, Turkey.
»	Beirut, Turkey.

Shipping & Shipping Agents.

Achaia S. S. Co., Ltd.	Patras, Greece.
Alevra, D. G.	Smyrna, Turkey.
Aligranti, Victor, Yéni Han, Sirkedji, Stamboul	Constantinople, Turkey.
American Express Co., 17, Piazza Nunziata	Genoa, Italy.
Archipelago American Steamship Co.	Beirut, Turkey.
»	Constantinople, Turkey.
»	Smyrna, Turkey.
Artus, Jean	Mersina, Turkey.
Barff & Co., Ltd., P. G.	Smyrna, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Chariatis, D. E.,	Salonika, Greece.
Citterich, V.	Salonika, Greece.
Cunard Steamship Co., Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Curmusi, Theo. N., (Austro-Americana & Achaia S. S. Co.)	Constantinople, Turkey.
Eliades & Mouka	Smyrna, Turkey.
Farwagi, E. & Fils	Jaffa, Turkey.
Filipakis, George Is.	Adalia, Turkey.
Filipakis, George Is.	Salonika, Greece.
Cauchi, Fratelli	Salonika, Greece.
Grech, Alfred R.	Dardanelles, Turkey.
Hancock & Wood	Patras, Greece.
Hochstrasser & Co.	Trebizond, Turkey.
»	Belgrade, Servia.
Hoffmann, S. & W.	Belgrade, Servia.
Kuebler, Jona	Jaffa, Turkey.
Khouri Farra, G. & A.	Beirut, Turkey.
Laughton & Co, C., 42 Perchembé Bazar, Galata	Constantinople, Turkey.
Levante-Kontor, m. b. H., Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Louisides & Co., P. J.	Larnaca, Cyprus.
Mavrommati, André	Mersina, Turkey.
Maulwurf, Ed.,	Salonika, Greece.
Meek, William	Aden, British, Arabia.
Molho, Isaac	Salonika, Greece.
Nahama & Co.	Salonika, Greece.
Philippou, A.	Yanina, Greece.
Phostiropoulo Frères	Trebizond, Turkey.
Rees & Co., Ltd., T. Bowen	Smyrna, Turkey.
Reppen, Theo., Arabian Han, Galata.	Constantinople, Turkey.
Schenker & Co.	Belgrade, Servia.
Seager & Co., Walter, Tchিনি Rihtim Han, Galata	Constantinople, Turkey.
Strick, Scott & Co., Ltd.	Constantinople, Turkey.
Theodoridi & Co.	Braila, Roumania.
Turnbull, Jr. & Somerville	Valetta, Malta.

Vuccino, Camilte, Merkez Rihtim Han, Galata	Constantinople, Turkey.
Whittall & Co., J. W., Kenadjian Han, Stamboul	Constantinople, Turkey.
Whittall & Co., C.	Smyrna, Turkey.

Shoe Polish (Polishing Sets, etc.)

Shinola Co., The, Manufacturers & Exporters	Rochester, N. Y., U.S.A.
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Silicate of Soda & Heavy Chemicals.

Philadelphia Quartz Co., Exporters, 121 S. 2d St.	Philadelphia, U.S.A.
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Silk.

Belart-Lanz, J., Exporter, Ihsan Bey Han, Stamboul	Constantinople, Turkey.
Fulias & Co., Exporters, Abid Han, Galata	Constantinople, Turkey.

Silk Goods.

Maghak, Fat. D., Importer	Bagdad, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.

Silver Ware.

Kroubalkian, Kh., Imp., Buyuk Tunnel Han, Galata	Constantinople, Turkey.
Melki & Menassah, Importers	Beirut, Turkey.

Skates (Roller and Ice).

Samuel Winslow Skate Manufacturing Co., Exporters	Worcester, Mass., U.S.A.
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Skins, Hides and Furs.

Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Arsen & Co., Exporters, Gulbenkian Han, Stamboul	Constantinople, Turkey.
Austro-Oriental Trading Co., Ltd., Exporters	Bagdad, Turkey.
Berk, Püttmann & Co., Exporters	Bagdad, Turkey.
Beythoum, Jeboury, Exporter	Bagdad, Turkey.
Blattner, Andrew	Constantinople, Turkey.
Chachaty Frères, Exporters	Mersina, Turkey.
Coenca Frères, Exp., 38 Ave. de la Sublime Porte, Stb.	Constantinople, Turkey.
Essefian, Parsegh G., Exp., Khorassandji Han, Stamb.	Constantinople, Turkey.
Fresco, Fils d'Aslan, Exporters, Manoukian Han 1-5, Gal.	Constantinople, Turkey.
Gelat, Elias Thomas, Exporter (Sheep & Goat)	Jerusalem, Turkey.
Hanania & Son, Joseph, Exporters	Bagdad, Turkey.
Hecht, Emil, Imp. & Exp., Angora Han, Stamboul	Constantinople, Turkey.
Ihmsen & Co., Rue Findjandjilar, Stamboul	Constantinople, Turkey.
Kevork Skender, K. & D. Exporters	Bagdad, Turkey.
Klonski, A. H., Exporter	Hebron, Turkey.
Lynch & Co., Steven, Exporters	Bagdad, Turkey.
Mahokian, A., Exporter	Trebizond, Turkey.
Maissa, M. G., Exporter	Salonika, Greece.
Manuelian & Co., H., Exporters	Mersina, Turkey.
Maulwurf, Ed., Exporter	Salonika, Greece.
Medawar, A. E., Exporter	Aden, British, Arabia.
Messayeh, Joseph J., Exporter	Bagdad, Turkey.
Modiano, Saul Is., Exporter	Salonika, Greece.
Nemli Zadé Frères, Exporters	Trebizond, Turkey.
Oriental Skin Co., Exprs., Khorassandji Han, Stb.	Constantinople, Turkey.
Rappaport, J. M., Importer, 101 Beekman St.	New York, U. S. A.
Serefas, D., Exporter	Salonika, Greece.
Sarfati, Joseph, Exp., Germania Han, 10, 12, Stamb.,	Constantinople, Turkey.

Sasoon & Co., Ltd., David, Exporters	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters	Bagdad, Turkey.
Slipp, Paul E., Exporter	Aden, British, Arabia.
Stock & Mountain, Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Stone, Timlow & Co., Importers	Boston, U.S.A.
Tagger, J. H., Importers & Exporters	Jaffa & Jerusalem, Turkey.
Tatian, A., Importer, 23 Central St., Room 8	Boston, U.S.A.
Whittall, Saltiel & Co., Ltd., Exporters	Salonika, Greece.
Wolfner, Joseph, Exporter	Belgrade, Servia.
Xanthos, C., Exporter	Salonika, Greece.

Soap.

Louisville Cotton Oil Co., Mfrs. & Exporters	Louisville, Ky., U.S.A.
Modiano Frères & Fils, Isaac, Importers	Salonika, Greece.
Modiano & Co., Levy V., Importers	Salonika, Greece.
Procter & Gamble Co., Manufacturers & Exporters	Cincinnati, U.S.A.

Sporting Goods.

Mertzanoff-Altiparmak, C. S., Imp., Taxim, Pera	Constantinople, Turkey.
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Starch.

Corn Products Refining Co., National Starch Co., Exp.,	New York, U.S.A.
Errera, Isaac G., Importer	Salonika, Greece.
Fils d'Abram Nahman, Importers	Salonika, Greece.
Gilchrist Walker & Co., Galata	Constantinople, Turkey.

Stationery.

Economic Co-operative Society Ltd., Importers	Constantinople, Turkey.
Errera & Co., Ltd., Fils de G. A., Importers	Salonika, Greece.
Hassid & Co., A. M., Importers	Salonika, Greece.
Mann Co., Wm., Exporters, 529 Market St.,	Philadelphia, U.S.A.
Matteossian, V. H., Importer, American Bible House, St.	Constantinople, Turkey.
Modiano Frères & Fils, Isaac, Importers	Salonika, Greece.
Siev Bros., Importers	Jerusalem, Turkey.
Société Commerciale du Levant, Importers	Salonika, Greece.

Stone Handling Machinery.

Western Wheeled Scraper Co., Mfrs. & Exporters	Aurora, Ill., U.S.A.
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Suit Hangers.

West Electric Hair Curler Co., Exprs., 45 S. Front St.,	Philadelphia, U.S.A.
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Tanning Materials.

Spike, Clarence H., Importer, 143 Federal St.,	Boston, U.S.A.
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Tarpaulins.

Sevastopoulo, A.D., Imp., Kutchuk Millet Han 14, Gal.,	Constantinople, Turkey.
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Telegraph Service.

Western Union Cable System, Via Marina Nuova 14-18	Naples, Italy.
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Telephone Supplies.

The Bell Telephone Mfg. Co., Exporters	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St.	New York, U.S.A.

Tents.

Baker, Geo. & A., Importers, 370 Grande Rue de Pera . Constantinople, Turkey.

Tobacco.

Adamopoulo, A. C., Exporter Smyrna, Turkey.
 American Tobacco Co., Exporters Salonika, Greece.
 American Tobacco Co., Exporters Smyrna, Turkey.
 Coenca Frères, Exp. 38 Ave. de la Sublime Porte, Stamb. Constantinople, Turkey.
 Eustratiades, Alex. N., Exporter Smyrna, Turkey.
 Herzog & Co., M. L., Exporters Cavalla, Greece.
 Macedonian Tobacco Co., The, Exporters Cavalla, Greece.
 Mayer & Co., N., Exporters Cavalla, Greece.
 Naxiades N., & Coufoudis N. Athens, Greece.
 Oriental Tobacco Trading Co., Ltd., Exporters Salonika, Greece.
 Pirocacco, Christo, Exporter Smyrna, Turkey.
 Schninasi Bros., Exporters Cavalla, Greece.
 Serefas, Dim., Exporter Salonika, Greece.
 Tatian A., Importer, 23. Central St., Room 8 Boston, U. S. A.
 The Turkish Tobacco Export Co., Exporters Cavalla, Greece.
 The Levant Products Trading Co., Imp., 38-40, W. 32 St. New York, U.S.A.

Toilet Articles.

Arevian, Aram, Importer, Tépé Bachi 37, Pera Constantinople, Turkey.

Tools.

Disston & Sons, Henry, Mfrs. & Exps., P. O. B. 1537 . . Philadelphia, U.S.A.
 McCaffrey File Co., 5th & Berk Sts., Mfrs. & Exporters Philadelphia, U.S.A.

Tooth Powder.

Curtis & Brown Mfg. Co., Exprs., 215-217 Fulton St. . . New York, U.S.A.

Tourist Agencies.

Cook & Son, Thos Constantinople, Turkey.

Turkish Delight.

Sellar & Co., A. W., Exprs., Altiparmak Han, Stamboul . Constantinople, Turkey.

Typewriters and Supplies.

Abramovitz, Leon P., Importer, Calea Calaraslior 41 . . Bucharest, Roumania.
 Edwards & Sons, Imp., Dilsiz Zadé Han, Stamboul . . Constantinople, Turkey.
 Hammond Typewriter Co., 69th to 70 Sts, East River . . New York, U.S.A.
 Kroubalkian, Khosrof, Royal Typewriter Co. of
 New York, Buyuk Tunnel Han, Galata Constantinople, Turkey.
 Lambichi, M. E., Importer Smyrna, Turkey.
 Monarch Visible Typewriter Co., Ltd., 165 Queen Vict. St. London, England.
 Nowill & Co., Sidney, General Agents for Turkey of
 the Remington Typewriter Co. of New York,
 Kevork Bey Han, Galata Constantinople, Turkey.
 Remington Typewriter Co., 100 Grace Church St. . . . London, England.
 Spike, Clarence H., Exporter 2d Hand Machines, 143
 Federal St. Boston, U.S.A.

Umbrellas.

Trad, P. & M., Manufacturers Beirut, Turkey.

Undertakers.

Rubin, Samuel Jerusalem, Turkey.

Valonia.

Whittall & Co., C., Exporters Smyrna, Turkey.

Vegetables (Dried).

Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway, New York, U.S.A.

Ventilation (in Fire-Proof Buildings).

David Lupton's Sons Co., Allegheny Ave. & Tulip St., Philadelphia, U.S.A.

Watches.

Keystone Watch Case Co., Exprs., Pickhuben, I Hamburg, Germany.

Wind Mills.

Flint & Walling Mfg. Co., Exporters Kendallville, Ind., U.S.A.

Schapira, J. M., Importer, 10 Colocotroni St. Athens, Greece.

Wines and Liquors.

Audi & Frères, S., Importers Beirut, Turkey.

Barbaresso Brothers, Mfrs. & Exporters Piraeus, Greece.

Bedrossian, Aram N., Imp., Kutchuk Millet Han, Gal., Constantinople, Turkey

Enriquez Clement, Importer Bagdad, Turkey.

Metaxa, S. & E. & A., Mfrs. & Exporters Piraeus, Greece.

Pastene & Co., Inc., P., 148-150 Franklin Street, New York, U.S.A.

Reggio & Co., Ant., Importers Smyrna, Turkey.

Sadullah, Robert Levy & Mandil, Impr., Stamboul, Constantinople, Turkey.

Schamasch, Gourgie & Co., Importers Bagdad, Turkey.

Sciaky & Co., V., Exporters Salonika, Greece.

Rotschild, Zalel, Importer & Exporter Jerusalem, Turkey.

Wire (barbed, plain, etc.).

United States Steel Products Co., Exprs., 30 Church St., New York, U.S.A.

Wool and Mohair.

Abdul Kader Pasha El-Khedery, Exporter Bagdad, Turkey.

Arsen & Co., A. G., Exprs., Gulbenkian Han, Stamb., Constantinople, Turkey.

Asfar & Co., Pressing Factory and Exporters Bagdad, Turkey.

Austro-Oriental Trading Co., Ltd, Exporters Bagdad, Turkey.

Berk, Püttmann & Co., Exporters Bagdad, Turkey.

Blockey, Cree & Co., Exporters Bagdad, Turkey.

Chachaty Frères, Exporter Mersina, Turkey.

Elishaa, Nessim, Exporter Bagdad, Turkey.

Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata Constantinople, Turkey.

Gulbenkian Bros. & Co., Exporters, Stamboul Constantinople, Turkey.

Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway, New York, U.S.A.

Hecht, Emil, Exporter, Angora Han, Stamboul Constantinople, Turkey.

Hindié, Elias, Exporter Aleppo, Turkey.

Holstein, Herm. A., Exp., Allalemdji Han, Stamb., Constantinople, Turkey.

Ihmsen & Co., Exprs., Rue Findjandjilar, Stamboul, Constantinople, Turkey.

Jeboury, Bethoum, Exporters Bagdad, Turkey.

Kaul, Wilhelm Franz, Importer Angora, Turkey.

Keun, Lavino & Co., Exporters	Smyrna, Turkey.
Kevork Skender, K. & D., Exporters	Bagdad, Turkey.
Klonsky, A. H., Exporter	Hebron, Turkey.
Lynch & Co., Stephen, Exporters	Bagdad, Turkey.
Marcopoli & Co., V., Exporters	Aleppo, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, Turkey.
Manuelian & Co., H., Exporters	Mersina, Turkey.
Maulwurf, E., Exporter	Salonika, Greece.
Mégarbané & Fils, Habib, Exporters	Aleppo, Turkey.
Mosseri, Albert, Exporter	Salonika, Greece.
Obégi & Co., Charles, Exporters	Aintab, Turkey.
Oriental Skin Co., Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Rappaport, J. M., Importer, 101 Beekman St.	New York, U.S.A.
Sarfati Barouh, Exporter	Salonika, Greece.
Sasoon & Co., Ltd., David, Exporters	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters	Bagdad, Turkey.
Serefas, D., Exporter	Salonika, Greece.
Stock & Mountain, Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Stone, Timlow & Co., Importers	Boston, U.S.A.
Tagger, J. H., Exporters	Jaffa & Jerusalem, Turkey.
Tatian A., Importer, 23 Central St., Room 8	Boston, U. S. A.
Warde, Naasan & Co., Exporters	Beirut, Turkey.
Whittall & Co., J. W., Exporters	Constantinople, Turkey.
Zélveian, M. & K. S., Exporters	Constantinople, Turkey

Woolen Goods.

Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
Schued & Co. Importers	Aleppo, Turkey.

Individual Members.

Aaronshon, Aaron, Agricultural Experiment Station	Haifa, Turkey.
Banning, Hubert, 140 Nassau St.	New York, U. S. A.
Bishop, Harold E., Mgr. of the St. Oil Co., for Syria .	Alexandretta.
Bowen, Marcellus, American Bible Society Stamboul	Constantinople, Turkey.
Brown, J. Wylie, 38, 39 Minerva Han, Galata	Constantinople.
Calvert, F. R. J.	Dardanelles, Turkey.
Damon, Theron J., Journalist	Constantinople, Turkey.
Davis, D. Alton, Sec'y, Y. M. C. A.	Constantinople, Turkey.
Doucarelis, Aristides M.	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor	Mitylene, Greece.
Heizer, Oscar S., American Consular Service	Constantinople, Turkey
Hill, Arthur E., Mgr. Standard Oil Co.	Salonika, Greece.
Jackson, Jesse B., American Consular Service	Aleppo, Turkey.
Jewett, Milo A., American Consular Service	Kehl, Baden.
Judelsohn, Montefiore, American Student Interpreter, .	Constantinople, Turkey.
Keller, Theodor E., Mgr. Fulas & Co., Rue Xenophon, .	Athens, Greece.
Lapin, Aaron	Jaffa, Turkey.
Lapin & Hurwitz	Jaffa, Turkey.
Leavitt, Arthur H., American Embassy	Constantinople.

Materson, William W., American Consular Service	Harput, Turkey.
Memminger, Lucien, American Consular Service	Rouen, France.
Nathan, Edward I., American Consular Service	Mersina, Turkey.
Northrup, Alfred S., American Consular Service	Trebizond, Turkey.
Odell, Ralph, M., U. S. Commercial Agent	Washington, D.C., U.S.A.
Peet, W. W., Treasurer, American Missions	Constantinople, Turkey.
Ravndal, G. Bie, American Consular Service	Constantinople, Turkey.
Richarz, C., American Consular Service	Bagdad, Turkey.
Supplee, Wm. W., 4102 Walnut St.	Philadelphia, U. S. A.
Thomas, Lucien Irving, Standard Oil Co.	Constantinople, Turkey.
Tompkins, V. D., Engineer Robert College	Constantinople.
Walker, Archbold, Standard Oil Co.	Bourgas, Bulgaria.
Wolfe, Archibald J., 6 St. Charles Place	Brooklyn, N. Y. U. S. A

Summary of Members by District.

Adalia	1	Harput	1
Aden	3	Jerusalem	21
Aleppo	16	Konia	1
Angora	1	Malta	1
Athens	6	Mersina	19
Bagdad	25	Mitylene	6
Beirut	30	Patras	6
Broussa	1	Persia	1
Bulgaria	4	Roumania	4
Constantinople	113	Salonika	49
Crete	2	Servia	5
Cyprus	1	Smyrna	39
Dardanelles	2	Trebizond	22
France	1	United States of America	134
Germany	2	Yanina	2
		Total	519

Members [of the American Chamber of Commerce for the Levant may have the name] of their firm [entered [under not more than five different headings in] the Classified List of Members in LEVANT TRADE REVIEW:

Should changes be desired at any time, please send notice of same to Executive Secretary.