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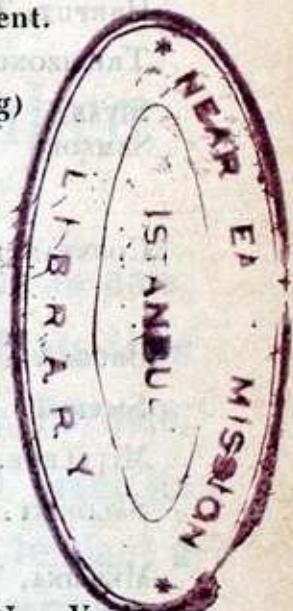
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Levant Trade Review

PUBLISHED BY THE

American Chamber of Commerce for the Levant.

Le Programme de la Chambre

Convaincue qu'aussitôt après le rétablissement de la paix, les relations commerciales et financières entre les Etats-Unis d'Amérique et les pays du Proche Orient (Egypte, Grèce, Turquie, Bulgarie, Serbie et Roumanie) prendront une extention jusqu'ici insoupçonnée - pourvu que des mesures appropriées tendant à favoriser ce développement soient prises à temps, L'AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT a adopté la déclaration suivante des buts à atteindre en invitant, par la même occasion, les intéressés à se faire admettre comme membres de la Chambre de Commerce, sans perdre de temps, afin que la réalisation de ses projets soit assurée d'une manière rapide et efficace.

La Chambre de Commerce Américaine considère utiles et nécessaires : -

- 1). L'établissement d'un service direct et régulier de communications maritimes entre l'Amérique et les ports principaux de la Méditerranée Orientale et de la Mer Noire.
- 2). La création de succursales des banques nationales américaines pour les opérations d'escomptes, de placement de capitaux et de crédit, dans les centres commerciaux du Proche Orient.

- 3). La conclusion de traités régissant l'échange de colis-postaux entre les Etats-Unis d'Amérique et ceux des pays du Proche Orient qui n'ont pas encore de telles conventions avec les Etats-Unis.
- 4). La fondation d'Agences Dun ou Bradstreet dans les centres commerciaux du Levant et des Balkans en relations directes avec leurs sièges d'Amérique.
- 5). La création d'une Agence régulière et bien organisée de L'ASSOCIATED PRESS, ayant ses correspondants dans les principaux centres du Proche Orient.
- 6). Le placement des capitaux américains — dans les pays du Proche Orient — pour le développement des richesses naturelles et des entreprises des travaux publics ainsi que l'emploi par les gouvernements respectifs, d'ingénieurs, d'experts, et de techniciens américains.
- 7). La création par les industriels américains sur les principaux marchés du Levant et des Balkans d'agences indépendantes, système de beaucoup préférable à celui qui fait dépendre actuellement le Proche-Orient des agences générales pour toute l'Europe, telles qu'elles existent aujourd'hui à Londres, Hambourg et Paris.
- 8). La révision des différents tarifs prévus par les lois des pays du Proche Orient et des Etats-Unis, afin d'éliminer les entraves qui gênent actuellement les échanges commerciaux entre ces pays.
- 9). L'institution de bourses pour les étudiants du Levant et des Balkans devant servir à leur permettre de compléter leurs études dans les Collèges de commerce et d'industrie des Etats Unis.
- 10). Les visites réciproques des commerçants des contrées des Etats-Unis et du Levant ainsi que les Balkans.

Afin d'atteindre ces résultats nous nous proposons de continuer, en les intensifiant, nos efforts sur la voie suivie jusqu'ici par notre Chambre de Commerce. Nous nous proposons d'organiser de nouvelles sections de notre Chambre de Commerce tant en Proche Orient qu'en Amérique, et de maintenir un état de coopération constante et intime avec LA CHAMBRE DE COMMERCE DES ETATS-UNIS D'AMÉRIQUE. Plus tard, et aussitôt que nos moyens financiers nous le permettront, nous comptons :

- 1). Convertir la LEVANT TRADE REVIEW en une publication mensuelle.
- 2). Créer un bureau à New-York sous les ordres d'un secrétaire permanent afin de faire progresser les intérêts de notre Chambre de Commerce en Amérique.

American Trade Drive in the Near East.

HERE can be no question that as soon as peace once more gladdens the earth, the foreign trade of the United States, setting war business aside, will enjoy, for half a dozen years at least, an unexampled boom. The expansion will embrace the entire world but be especially noticeable in countries where American trade, prior to the war, was a negligible quantity, such as those of the Eastern Mediterranean and the Black Sea. Egypt, Turkey, Greece, and the Balkan States are likely to soon play a part in American export trade similar to that now played by the Red Sea in our cotton goods trade. Should American capital, under *post bellum* conditions, find sufficient protection in these regions to become freely invested in the development of natural resources and public utilities, our trade might easily become the dominant factor in the economic life of the countries of the Near East.

As things stood before the war, our country bought from the Near East some \$50,000,000 worth of raw material, including cotton, tobacco, opium, skins, wool, licorice root, and foodstuffs such as dried fruits and nuts, and minerals such as chrome and emery. We sold direct to the Near East some \$7,000,000 of sundry articles, none of which except oils (mineral, vegetable and animal) cut any particular figure in the markets. Our former business in cotton textiles had shrunk before Italian, Austrian and British competition. American leather and hardware reached the markets of the Levant indirectly, subject to the pleasure of London and Hamburg brokers. The normal yearly imports of the nations of the Near East prior to the war, amounted to some \$500,000,000.

The AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT was organized in March 1911, through the initiative of Mr. G. Bie Ravndal, the American Consul General in Constantinople, for the purpose of turning, if possible, this adverse trade balance into one favorable to the United States. The Chamber in spite of four wars, covering almost the entire period of its existence, has grown to a membership of 600 of whom the majority are prominent merchants, bankers and shipping agents established in the commercial centers of the Balkans and the Levant. The Chamber has 127 members in the United States: Manufacturers, exporters and importers interested in the markets of the Near East. This ratio of 5 to 1, of course, is only provisional. After the war it certainly will be reversed, i. e. the membership from America will undoubtedly take the lead.

The Chamber's success in the Levant may be ascribed to

- 1) consular teamwork under the inspiration of Mr. Carr, Director of the American Consular Service, and of the former Consular Inspector, Mr. Gottschalk.
- 2) devotion to America in consequence of ties formed by emigration and the educational and charitable work carried on by American philanthropists, and a growing feeling that America

will soon be called upon, in a very special measure, to serve the commercial and financial needs of the Near East.

The AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT was the first commercial organization outside the United States to join the CHAMBER OF COMMERCE OF THE UNITED STATES. It recently was incorporated under the laws of the District of Columbia through the public-spirited co-operation of Dr. Edward Ewing Pratt, Chief of the Bureau of Foreign and Domestic Commerce. It publishes an illustrated magazine entitled "LEVANT TRADE REVIEW", to which is attached a most valuable trade directory.

As most recently formulated the Chamber's platform reads follows:

Fully convinced that the commercial and financial relations between the United States of America and the countries of the Levant (Egypt, Greece, Turkey, Bulgaria, Serbia and Roumania) will expand immediately after the war in a manner hitherto not deemed possible provided adequate measures be taken in time to facilitate this expected extension, the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT has adopted the following declaration of aims and purposes and invites all interested parties to join the Chamber without delay in order that these plans may be promptly and effectively realised.

We consider both desirable and necessary:

- 1) The establishment of direct and regular steamship communications between America and the principal ports of the Eastern Mediterranean and the Black Sea.
- 2) The establishment of branches of American national banks, for discount and investment and credit purposes, in the commercial centers of the Near East.
- 3) The establishment of parcel post treaties between the United States and such countries of the Near East as have as yet no parcel post convention with the United States.
- 4) The establishment of Dun or Bradstreet agencies in the principal centers of trade in the Levant and the Balkans in direct relation with their home offices in America.
- 5) The establishment of a full-fledged ASSOCIATED PRESS bureau in Constantinople with correspondents at leading points throughout the Near East.
- 6) The investment of American capital in the countries of the Levant and the Balkans for the development of natural resources and public utilities, and the employment of American technical skill, engineers and other experts, by the governments of these countries.
- 7) The opening by American manufacturers of direct commercial agencies in the trade centers of the Levant and the Balkans in preference to the present system under which it is attempted to

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- serve the Near East through general agencies for all of Europe such as those now existing in London, Hamburg and Paris.
- 8) The revision of various tariff schedules in the laws of the countries of the Near East and in those of the United States in order that certain obstacles now hampering trade between these sections may be removed.
 - 9) The founding of scholarships for students from the Levant and the Balkans to be educated in commercial and industrial schools and colleges in the United States.
 - 10) The interchange of commercial visits between the United States and the Levant and the Balkans.
- In order to attain these ends we propose to continue and intensify our efforts along the lines hitherto pursued by the Chamber, including the organization of further Sections of our Chamber and additional Branches in the Levant as well as in America; closest possible co-operation with the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA, and furthermore, as soon as our financial means permit of such an advance:

- 1) To convert the LEVANT TRADE REVIEW into a monthly publication.
- 2) To maintain in New York a permanent Secretary with office and such clerical help as may be necessary to properly promote the interests of our Chamber in America.

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La part des Etats-Unis dans le Commerce avec l'Europe.

LA veille de son départ de Londres pour France, Monsieur Edward R. Stettinius, le financier bien connu américain, a dit „La coopération et non la concurrence devrait être le but de tous les hommes d'affaires américains et anglais.”

Monsieur Stettinius, qui vient de reprendre ses anciennes fonctions comme associé de la Maison Morgan & Co., de New-York, après avoir donné sa démission de sous secrétaire au Ministère de la Guerre, va consacrer un peu de son temps en Europe pour aider à la liquidation des affaires des Forces Expéditionnaires Américaines.

On me rapporte, dit encore Monsieur Stettinius, qu'il existe en Europe une certaine appréhension au sujet des activités quelque peu menaçantes des hommes d'affaires Americains. D'ici et de là il me revient que l'on a l'impression que nous comptons nous précipiter dans la roue du commerce international tandis que nos Alliés d'hier se tiennent à peine debout après les rudes combats qu'ils ont eu à livrer. Cependant un tel mouvement n'existe pas aux Etats-Unis. Naturellement nos hommes d'affaires sont anxieux d'avoir leur part dans les conditions avantageuses qui leur sont offertes en ce moment, mais ils n'ont certainement pas l'intention d'enlever aux autres ce qui leur appartient de droit.

Je suis d'avis, avis que je crois du reste largement partagé, que les américains devraient tendre la main aux anglais, aux français et aux italiens et les aider à réédifier et à reconstruire l'Europe ravagée par la guerre. Les hommes d'affaires amé-

ricains bien pensants ne sont pas portés à tout saisir et à tout accaparer, pour la seule raison que l'Amérique ayant été moins atteinte et ayant moins souffert pendant cette guerre, se trouve aujourd'hui dans une meilleure situation pour reprendre son activité commerciale. Indubitablement nous sommes prêts à jouer notre rôle dans le travail de reconstruction en Europe. L'Europe naturellement réclamera tout ce que nous avons d'idées, de méthodes, de systèmes, d'ouvriers et de matériaux qui pourront leur rendre un service immédiat, mais je crois que notre profit serait plus grand si nous nous servions de tous ces avantages en associés avec nos amis européens. Je crois fermement que nous devrions plus que jamais travailler ensemble et à l'unisson dans le champ du commerce international.

Monsieur Stettinius est enthousiaste quand il fait l'éloge de la marine marchande anglaise et il donne aux marins anglais tout le crédit qu'ils méritent après le rôle glorieux qu'ils ont joué dans cette guerre.

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The Chamber's Branches.

The central organization calls upon the Branches of the Chamber to lose no time in reorganizing and getting ready for active operations in the different sections. Of necessity, our work has practically ceased for two years. Now, the time has arrived for resumption all along the line.

In this connection, we reprint the following from Consul General Ravndal's address at our seventh annual meeting on January 26th, 1917 (*LEVANT TRADE REVIEW*, Vol. VI. No. III):

Organization has become vital in modern times. The value, nay necessity of it is not as widely recognized out here as in Germany, England or America. But the experience of this Chamber proves that the principle of organization and cooperation is gaining ground in the Near East. Individual efforts are laudable but often they prove futile until transformed by agitation and concerted action into a public sentiment to the pressure of which all obstruction must yield. Your platform contains the chief desiderata of all business men in the Near East having leanings towards America. Smyrna alone cannot carry these needs into fulfilment. Alexandria cannot do it alone, nor Athens, nor Sophia. But a union of all forces, suffering under the same disabilities, will ultimately win out, and everybody will be benefited because each one is similarly affected.



Towards Brighter Days.

THE re-appearance of the *Levant Trade Review* is a further pledge of brightening conditions in the Near East. As yet the economic situation everywhere leaves much to be desired. But the tide has turned, and the prospects afford confident hope of an era of peaceful reconstruction. Much

of merit and value has been destroyed, and much needs be restored. In this task, the *American Chamber of Commerce for the Levant* is disposed to assume its share.

We are not unaware that the United States is being "called upon to lend material aid in almost every direction. At the same time we know something about America's capacity. We are not without assurance that American business men will take an active part in the rehabilitation of the countries washed by the Eastern Mediterranean, the Aegean and the Black Sea.

The United States of America, although it has extended large loans to associates in the war, still possesses a vast reserve of capital. Its industries are flourishing. Its new over-seas merchant marine, already very important, is steadily growing.

So, we may with good reason expect that trade between America and the Levant and the Balkans will rapidly expand.

It is thoroughly understood, by this time, that what is wanted out here, to accelerate that process, is first of all :

- 1.— Direct Banking Facilities.
- 2.— Direct Steamship Relations.

These and other improvements have been advocated for several years by the *American Chamber of Commerce for the Levant*. The days of fulfillment now appear to be approaching.

In this way, America will be able to take a proper part in the reconstruction of the Near East. Already it has led the way in the matter of relief.

So, let us be up and doing! *Levant Trade Review* will not lag behind. Henceforth, it will appear monthly instead of quarterly.

We ask our friends every where, East and West, to join us in working towards brighter days.

Adalia & Smyrna.

Adalia, the Attaleia of classical geography, where the Italians have landed troops, owes its origin to a desire of the Kings of Pergamon to eradicate the influence of the Seleucid Kings of Syria in Pamphylia, as the surrounding parts of Asia Minor used to be called. Adalia, which locally is pronounced with the accent on the first syllable, is inconveniently placed, and only took rank as a port during the ages when commerce was content to be carried in ships small enough to be beached when convenient.

Consequently, since the end of the Middle Ages, Adalia, called Satalia, by the Crusaders, has dropped more and more out of notice. Even so lately as the middle of the 18th century it was still of sufficient importance to justify the Levant Company in maintaining there an agency which handled trade from Asia Minor which has now for many years been diverted to Smyrna.

The inferior maritime accommodation of the roadstead and the paucity and poverty of its communications inland have hitherto combined to keep Adalia in the commercial obscurity into which it had sunk when Smyrna reached out great British and French railway arms, and drew all the trade of Western Anatolia to herself. Archaeologically, Adalia will probably repay careful investigation, but has never played any great part in history, although once a great English fleet, scattered by storm off Crete, reformed in its roadstead as a preliminary to the conquest of Cyprus by King Richard Cœur de Lion, in 1191.

In the 14th century the trade of the Italian Republics, which had interested themselves so vigorously in Syria and Palestine during the Crusades, sought for fresh outlets in the Near East when the rise of the Mameluke and Tatar powers hampered Christian commerce in its former fields. It was during this period that Satalia attracted the attention of both the rival Republics of Venice and Genoa, and for some years it regained a temporary commercial importance. It finally became subject to the Porte in 1432.

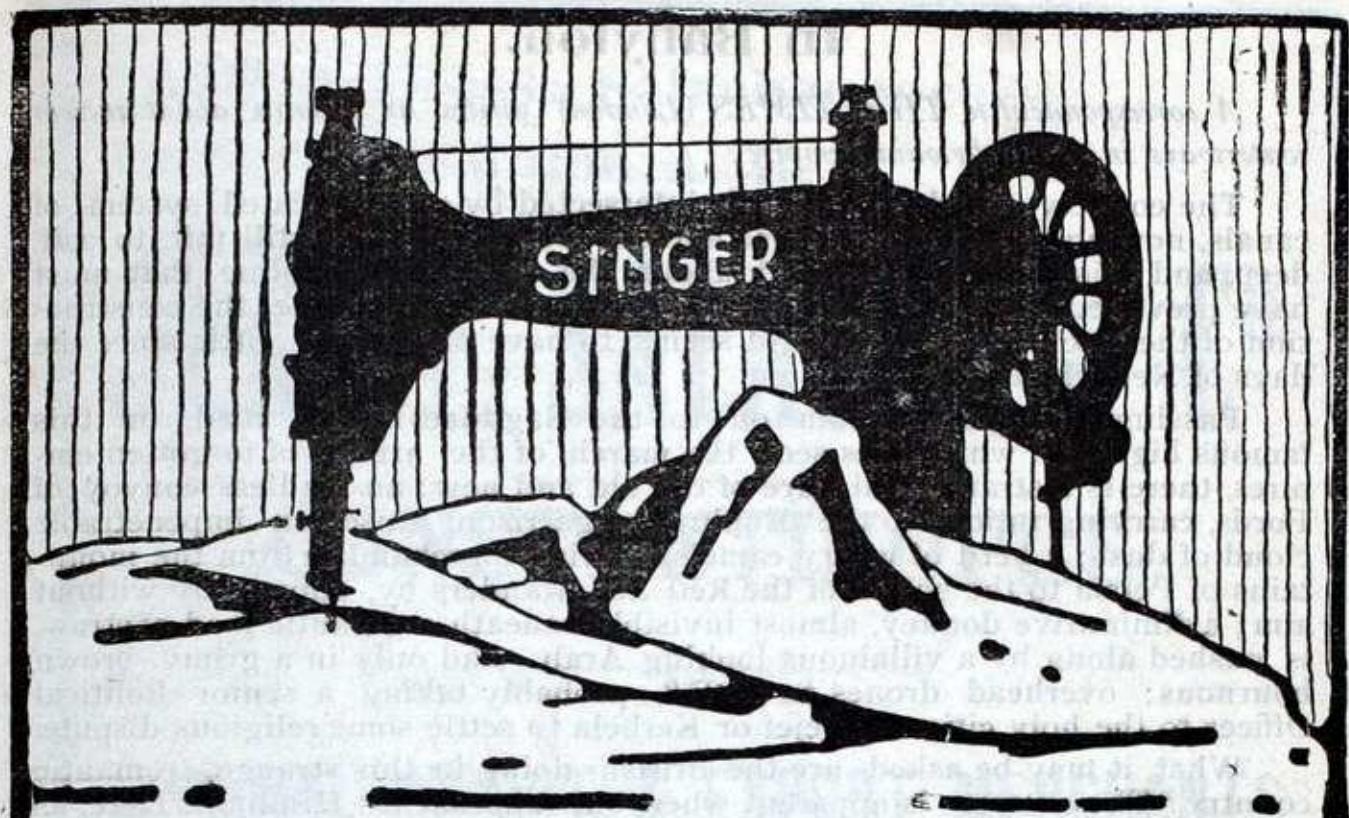
As the town and its district were rather cut off from the rest of Anatolia by the mountains to the north, it has always looked southwards, and it is not surprising that the unmaritime Ottoman Government should have been slow in enforcing the direct authority of the Porte in this area. Consequently until well into the 19th century the local feudal lords, of Dere Beys, preserved a large measure of unrestful independence.

Of late years the Italians have displayed a considerable interest in this picturesque place and just before the war the possibility of making it once more an outlet of Anatolian trade was vigorously discussed, and concessions were sought by Italian interests for the construction of harbor works and railways as a necessary, but expensive, preliminary to any such development. This activity was distasteful to commercial interests centred in Smyrna, as any trade from Anatolia which could be attracted to Adalia would be diverted from its present outlet through Smyrna.

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A correspondent to THE TIMES (London) writes as follows about ancient waterways in the Babylonian empire :

The country round Babylon is intersected by a complicated system of canals, now absolutely dry. These ancient waterways are still 15ft. to 20ft. deep, and it is profitable to think about the splendid discipline that must have prevailed in the Babylonian Empire, rendering possible the construction of these channels : the world seems to have progressed little since the days of Nebuchadnezzar.

Passing through a nullah on to the Baghdad-Hilla road, on this famous highway, which has seen the march of the armies of forgotten empires, there is a strange mixture of the old and new : an endless convoy of Fords, carrying rations to the Euphrates garrison, raises an impenetrable cloud of dust ; a herd of weary camels, bearing merchandise from the mountains of Persia to the shores of the Red Sea, wanders by, apparently without aim ; a diminutive donkey, almost invisible beneath a gigantic load of straw, is pushed along by a villainous-looking Arab, clad only in a grimy brown bournous ; overhead drones an R.E.8, probably taking a senior Political Officer to the holy cities of Nejef or Kerbela to settle some religious dispute.

What, it may be asked, are the British doing in this strange, romantic country ? The answer is apparent when one approaches Hindiah. Here, as if by magic, acres of waving corn relieve the monotony of the desert landscape ; companies of Arab labourers toil languidly under the blasphemous tongues of British N.C.O.'s ; a train is being loaded with rations and bhoosa. The irrigation scheme of Sir William Willcocks is being completed and perfected, and the Army of Occupation has become almost self-supporting. It seems fitting that those who have begun this splendid work will be allowed to continue it — for that is the wish of the people of the country.

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**Mr. Heinz
leaves for America.**

(*"The Eastern Spectator"*)

Mr. Howard Heinz, who since the beginning of February has been in South Eastern Europe, is leaving for Paris on the 12th inst., via Bucarest, and will return to his home in the United States about July 1.

During Mr. Heinz's stay in this territory extensive economic surveys have been undertaken, with particular reference to food supplies in Turkey including Asia Minor, Roumania, Bulgaria, Serbia, Greece and the Kuban and Caucasus districts.

Wherever serious food shortage has been found to exist, organized relief has been extended by shipments of flour, milk, fats, etc., of which more than twenty large American cargoes have already come to the Near East and others are to follow regularly until the maturity of the 1919 harvest.

Commissions have been set up in all the countries mentioned who are supervising the food distribution to make sure of its proper disposition at the lowest possible cost to the consumer.

When Mr. Heinz came here, the food supplies of this city were in the hands of conscienceless speculators; bread with the exception of the Vecika variety was almost out of reach of the ordinary purse and living conditions were in a deplorable state.

By the introduction of the American flour and its sale to

our bakers under an agreement by which the Food Mission has been able to control profits on its resale in the form of bread, these conditions were speedily relieved and not only was there an improved quality of bread at practically half the previous prices, but through the indirect influence of this controlled flour sale, other food commodities have also been materially reduced.

It is understood that the sale of Food Mission flour in Constantinople will be continued indefinitely as in the balance of the territory and that Mr. Heinz will leave a member of his staff to succeed him here in a supervisory capacity.

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Future of Roumania.

IN a lecture in England, Mr. George Boncescù, commercial Attaché at the Roumanian Legation in London, according to *The Near East* gave an interesting lecture on „The Commercial Possibilities of Roumania”. From it, the following remarks are culled :

The foreign trade of Roumania showed a remarkable development during the last forty or fifty years. Whilst in 1877 the total trade was only about £19,000,000, with a balance of £7,500,000 in favour of the imports, in 1912 it reached over £46,000,000, and the balance of trade was shifted to the exports to the extent of over £9,000,000. It was interesting to note that the total trade of Roumania exceeded the foreign trade of Bulgaria, Serbia, Greece, and Montenegro put together. Belgium was the biggest buyer of Roumanian grain (about £10,500,000), but most of the quantity imported was reexported from Antwerp. Great Britain bought direct only to the extent of about £1,000,000, and

about the same figure was reached by Germany.

With the exception of cotton yarn and cotton piece goods, the bulk of manufactured articles imported into Roumania came from Germany and Austria-Hungary. In 1913 Germany contributed 40 per cent. to the total of imports, Austria coming second with 23 per cent., and Great Britain third with 9.45 per cent. Some articles, like jute bags, cotton goods, etc., were shipped to Roumania via Hambourg, and were thus included in Germany's figures. Not many years ago Great Britain and France were the largest suppliers of woolen goods, but the Germans succeeded in imitating the British and French patterns, and by bringing down the price and by granting special credit facilities they increased their exports to Roumania to the detriment of British and French manufactures. What happened with the woolen goods happened with many other manufactured articles.

M. Boncescù went on to describe Germany's methods in accomplishing the economic domination of Roumania. Fortunately for Roumania, he said, this domination was now a thing of the past. The Germans themselves provided the undoing of their own creation. What Roumania had suffered under the German occupation no one who had not been an eye-witness could tell. On one thing every Roumanian was firmly decided : never to have any more intercourse, commercial or otherwise, with Germany.

Roumania was undoubtedly destined to become one of the most important countries in Central Europe. Not being an industrial country the destruction wrought by the Germans would not paralyse the power of recuperation of the country. If Roumania was sufficiently and quickly provided with agricultural machinery, cattle and seed, and also with railway material she would soon be in a position to start the export of grain and oil, which would provide the means of paying the enormous debt contracted during the war. So far as trading relations were concerned Roumania was at present a no-man's land.

Tobacco in Cyprus.

MOST of the tobacco grown last year, according to *The Near East* is still in the island, owing to failure to obtain good prices. At a meeting of cultivators and merchants it was decided to form a company for the establishment of a tobacco factory, and to promote the development of the industry, with a capital of £ 10,000 (shares at £2). A provisional committee has been elected of seven well known Limassol citizens, chiefly merchants. The planting of this year's crop should be completed by February 28; but District Commissioners have power to extend the time to the end of March. A hopeful view is taken as to island possibilities by growers, who hold that tobacco culture, under improved organisation and more expert knowledge, should prove an important addition to island industries. The formation of the company may be regarded as a welcome example of enterprise, the absence of which has been so marked in the past. Agriculturists are now busy over tobacco planting and other operations, and the outlook is excellent. The winter has been exceptionally mild, but there has been a fall of snow which has covered the heights of Troodos, and more would be welcome, as the rainfall, though good, has hardly been sufficient to supply the springs on which the summer supplies depend.

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Southern Macedonia.

In a lecture before the Royal Geographical Society in London, Captain Alan Ogilvie stated, in reference to the economic future of Southern Macedonia, that the agriculture of the plain might be greatly improved and developed by a system of irrigation, of such a character that all might benefit by it, by draining swamps and making roads, by setting up an equitable system of land tenure, by instituting co-operation among the farmers on a plan similar to that in use in Denmark, by providing agricultural education, and by supplying machinery and fertilisers. The hills should be reafforested, and the migrations of the shepherds and their flocks restricted. As to Salonika, there was some danger of the harbor being destroyed by silt from the Vardar river, but there was the possibility of developing a port of the character of Marseilles.

Professor Ernest Gardiner, who had been at Salonika as a Naval Intelligence officer, said that all over Southern Macedonia one came across the remains of water channels and irrigation pipes; it must have been a most productive country in the past, and, given a stable government, could be so again. As to the port of Salonika, the course of the Vardar river might be diverted a few miles to the west, where it had an old mouth.

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American Commerce in Salonika.

A leading house in Saloniki submits the following observations on American opportunities in that port.

Saloniki, port of a hinterland which has served as battlefield, finds itself at present in a very peculiar situation which may be described in these words: *Nothing doing in the interior.*

Consequently for the time being, no exportation of any considerable tonnage can be expected. On the other hand, the prospects are bright for importations as the tributary country is deprived of everything: foodstuffs, clothing, housing, utensils, furniture, machinery, hardware, metals, fuel, oils, construction materials etc., articles which will be imported in large quantities. But in order that the commercial current may develop in proportion to the needs, it is necessary that it be facilitated, coming and going, by regular steamship lines. The trade movement will be entirely governed by the steamship facilities offered. Thus it was that the German and Austrian steamship lines operating at first with loss, in pre-war times, gradually by their regularity and by their quick and cheap service succeeded in diverting a large portion of the export and import trade of the Eastern Mediterranean to the Central European ports and in being compensated for running their 4000 ton boats for a time at a loss.

The Americans are in a good position to drain all this traffic in their interests and to take the place left vacant by their enemies. They possess the goods we want, and of which they easily can dispose in these markets, thus being able to count on

freight for their steamers coming this way. As there are no large coal depots here, these steamers following the example set by the German and Austrian boats, might bring along each time beside their own supply of coal required for the voyage forth and back, some 500 tons of coal to be advantageously sold in the Saloniki market.

As regards exportation, the present situation is provisional and temporary. On the conclusion of peace, there will soon be accumulated stocks of tobacco, opium, fruits, hides and skins, minerals, cabinet woods etc., to serve as return cargo.

At the present time, according to public rumor, large quantities of merchandise destined for Saloniki are held up in American ports in default of proper means of transportation.

Our port, the principal one of the Aegean Sea, is admirably suited for serving as clearing house for American trade with Northern Greece, Serbia and Bulgaria. It is well protected, of sufficient depth for large steamers, equipped with large docks and with steam cranes able to handle pieces of 15 tons.

Let us summarize the factors most needed for a large expansion of American trade in this region:

- 1.—Rehabilitation of the American Chamber of Commerce in Saloniki.
- 2.—Installation of a commercial museum for American goods.
- 3.—Furnishing trade literature if possible in the French language.
- 4.—Establishment of an American Banking house or of a branch thereof in Saloniki to facilitate commercial operations.
- 5.—Institution of an agency of a fire and marine insurance company as we already have agencies for American life insurance companies.

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ACCORDING to Athens newspapers of recent date, a very large consignment of agricultural machinery and implements has arrived in Athens from America. So writes *The Near East* of London. The consignment comprised all classes of power machinery and a considerable number of motor (petrol) ploughs. Most of the latter were stored at the Botanical Gardens, where King Alexander went to view them, and, at his express wish, two or three of them were set to work on an adjacent field, attracting from first to last his special attention. Later these American machines and implements were exhibited at the Zappeion, the large Olympic Exhibition Building, where they were visited by official agriculturists, large numbers of landowners, and the general public. A number of these motor-ploughs and other implements have already been sent by the Government to Eastern Macedonia and to Thessaly, to be used for the spring cultivation. In the meantime, after prolonged arguments, the Bulgarian Government agreed to deliver seven hundred draught animals per week to the Greeks in exchange for the cattle and horses that were taken by the Bulgarian army in Thrace. This weekly delivery will continue until the number is completed. However, in spite of this, comparatively, substantial number the dearth of draught animals in Macedonia and Thessaly is still causing anxiety to the Government, which is urging the extension of land cultivation in the two provinces, and is offering every possible assistance to farmers. Hence, besides the motor-ploughs from America, some thousands of ordinary ploughs, it is said, have been ordered, and many are still wanted. From the reports it appears that America is the principal supplier at present of these machines.

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Mr. Eliot G. Mears.

THE sympathetic interest of the United States in the commerce and trade of the Levant is shown by the recent appointment by the United States Department of Commerce of Mr. Eliot G. Mears as Trade Commissioner. Mr. Mears is making his headquarters at present in Athens, but he is planning in the near future to visit the important trade centers of the whole Levant region. Mr. Mears is especially interested in making a first-hand study of the changes resulting from the war, and of the possibilities for the extension of American trade.

For the special duties involved in his assignment, Mr. Mears has the advantage of considerable experience in the field and a thorough knowledge of business conditions at home. For several years he taught at the Harvard Graduate School of Business Administration, specializing principally in manufacturing and public utilities. For the past three years he has been in the government service, first as Chief of the Division of Foreign Investigations, Department of Commerce, and later as Chief of the Commercial Attaché Division. He has arrived recently at Athens after having given some attention to business conditions in England, France and Italy.

Before leaving the United States Mr. Mears interviewed a number of manufacturers, merchants and bankers and was gratified by the amount of interest shown in trade relations with this region. Several firms which have never done business in the Near East are preparing to send representatives, and will probably open up branches as soon as there is a general return to normal business conditions.

Mr. Mears states that in the past

the possibilities of extending foreign trade in the Near East were considerably neglected, due to the opportunities at home and to the more intimate knowledge on the part of American business men of the markets of Western Europe and South America. At present, however, there is little doubt that there is an awakening of interest in the trade possibilities of the Eastern Mediterranean region. "Considerable credit for this new interest is due to the American Chamber of Commerce for the Levant, and to the individuals who have worked to promote the interests of American trade".

Le Commerce Américain d'outre-mer.

(Times,» Londres, le 24 Mai 1919.)

Le New York Times annonce la formation d'une corporation pour le Commerce américain à l'étranger (American Foreign Trade Corporation) avec un capital \$20,000,000 (£4,000,000) qui aura pour but de faciliter et d'encourager le commerce entre les Etats-Unis d'Amérique et le Proche Orient. Cette corporation qui est établie sous les lois de la Virginie est patronnée par le Tobacco Products Company et par plusieurs autres maisons de commerce américaines bien connues. Des experts possédant bien la langue du pays où ils sont envoyés sont déjà en route pour Constantinople qui doit être la base d'actions de la corporation. De Constantinople dépendront les succursales que l'on pense établir à Smyrne, en Arménie, en Syrie et sur les Côtes de la Mer Noire. Ces succursales suivront jusqu'à un certain point l'exemple des pionniers de la Hudson Bay Company of Canada qui exportent des marchandises canadiennes et reçoivent en échange toute sortes de produits. Des caravanes et d'autres moyens de transport seront organisés pour transporter les marchandises à Constantinople d'où elles seront embarquées pour les Etats-Unis d'Amérique.

To Our Members.

Members of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, whether established in business in the Near East or in America, are reminded that the Chamber's facilities are for them and in their interest individually and collectively. In order that the Chamber may render each member the greatest possible service, each member should feel free and at the same time bound to address the Chamber's headquarters any suggestions he may have to offer for the further development of trade in his particular line of business. Such suggestions will be taken into serious consideration by the Board of Directors and, if they are found useful and practicable, every effort will be made by the Board to bring about the result desired.

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**Members of the American Chamber of Commerce
for the Levant, Constantinople**

Banque Imperiale Ottomane, Constantinople

Credit Lyonnais, Constantinople

American Shipping

ACCORDING to a Reuter despatch from Washington, Mr. Hurley, head of the Shipping Board, after a three months' trip to Europe to study shipping problems, estimates that the entire sea-going steam bottoms of the world have been reduced during the war from 41,225,000 to 37,000,000 gross tons. Only two nations he says, have increased their tonnage as result of the war—Japan and United States—the former by 25 per cent. and the latter by 125 per cent. He gives elaborate figures showing the increased shipbuilding instrumentalities of the United States and asserts that these are now the greatest in the world.

Accordingly he argues that the United States is "potentially" the greatest maritime Power. While he predicts an era of trade competition, he thinks three factors will militate against the United States during that period: First, the lack of Americans experienced in foreign trade; second, the lack of personnel for handling the ships; third, the lack of banking facilities. He has no doubt, however, but that American energy will overcome the handicap of inexperience. Mr. Hurley advises the construction of a large number of speedy combination cargo and passenger liners of from 1,500 tons to 2,500 tons dead-weight. He is also in favor of the retention of high wages for seamen.

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Europe's Debt to America.

MR. Redfield, Secretary of Commerce, in a statement on the outlook for foreign trade, dwells upon the necessity of encouraging wherever possible, the admission of European goods into the United States. He points out that the immense debt which Europe owes to the United States of America cannot be paid in cash because that is physically impossible; it cannot be paid in services, because the services formerly performed for the United States, the carrying of our goods in merchant ships, when we had none, and the carrying of marine insurance on all American transactions, are now being performed by ourselves.»

The United States has merchant ships and is establishing marine insurance. The only way left, unless America is to give Europe a receipt for her debt, is to take European goods.

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Banque de Salonique
Stamboul, Constantinople
Imperial Ottoman Bank
Galata, Constantinople

Reconstruction in Greece.

ALTHOUGH Greece is suffering in common with many other countries from a complete dearth of saleable goods, machinery, and equipment, practically every retail store needing replenishment and every mode of transport either partial or entire re-construction, there is an abundance of ready money in the country available for the purchase of all requirements. The sum on deposit in the banks and in private hands is estimated conservatively at between \$200,000,000 and \$300,000,000 above normal figures before the war. A considerable expenditure is contemplated upon various schemes, such as the partial rebuilding of Athens, where houses are badly needed; the extension of the tramways; the reconstruction of railway termini; the re-equipment of factories with the

most modern machinery and appliances; the completion of new waterworks; and the introduction of the latest machinery into the many mining properties. Most important of all is the project of the entire rebuilding of the port and town of Salonika, destroyed not long ago by fire. Before the war the plans for the reconstruction of the port had been designed by German engineers, and the scheme had been taken in hand by German capitalists. These shrewd and discerning people had long ago recognized that in the development of Near Eastern trade and commerce, Salonika (or Saloniki, as the Turks call it), with its industrious population of 180,000 people, was bound to play an important part.

Le Ravitaillement de l'Anatolie

(*Le Journal d'Orient*, Constantinople)

LA commission de secours américaine en notre ville vient de recevoir un nouveau membre : le major Davis G. Arnold, de l'armée fédérale.

Le major Arnold a, à son actif, une carrière militaire très active. Arrivé en France vers la fin de 1917, avec la 26ème division, il fut presque immédiatement transféré à la 42ème division dite «les Rainbows». C'est dans les rangs de cette troupe d'élite que le major prit part aux hostilités avec les divers secteurs du front occidental, à Lunéville, Châlons et Château Thierry. Après un séjour sur les rives de l'Ourcq, le major Arnold participa à la grande offensive américaine dans la région de St-Mihiel et dans les Argonnes,

Le major Arnold a fourni les détails suivants à un de nos rédacteurs au sujet de l'œuvre de la commission de secours dont il vient d'être nommé directeur financier principal :

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Agencies wanted.

La mission de la commission de secours est purement humanitaire. Elle co-opère étroitement avec la Croix Rouge américaine à soulager les populations éprouvées du Proche-Orient sans distinction de race ni de nationalité. Le comité exécutif de cette commission compte dans son sein le commodore Arthur Curtis James de New-York, l'ex-président de la République William Howard Taft, Charles Evans Hughes, le Cardinal Gibbons et un grand nombre d'autres personnalités américaines en vue.

Nous avons transféré à Pétra les Bureaux de la commission de secours établis jusqu'ici au local du «Bible House» à Stamboul.

Nos dépôts ont été installés à Dérindjé. C'est dans ce port que les cargos venant d'Amérique déchargent leurs précieuses cargaisons. Nous avons déjà reçu une grande quantité d'instruments aratoires. Nous en attendons un nouveau stock. Les marchandises qui nous parviennent d'Amérique sont dirigées par chemin de fer jusqu'à Angora. Elles sont réparties ensuite au moyen de camions dans les différentes localités de la province. Dans chaque zone de l'Asie Mineure, nous avons établi une succursale de notre commission qui travaille de concert avec les autorités civiles et religieuses.

Nous venons de procéder à une distribution de semences et d'instruments aratoires parmi les agriculteurs nécessiteux. Nos ouvriers enseignent aux paysans de l'Anatolie les principes de l'agriculture moderne. Les routes de l'Asie Mineure sont dans un état pitoyable. Aussi allons-nous affecter à leur réparation, la plupart des ouvriers que nous engageons.

Dans la capitale nous nous donnerons pour tâche de fournir du travail aux indigens. Nous prévoyons la création d'hôpitaux et d'orphelinats. Enfin, nous ouvrirons prochainement un institut où les maladies vénériennes,

cette plaie de l'Asie-Mineure, seront traitées gratuitement. J'ai eu l'honneur de voyager en compagnie de Djémil Pacha. Le préfet de Constantinople possède toutes les qualités requises pour s'acquitter de sa tâche avec succès. Djemil Pacha m'a esquisonné déjà son programme qui prévoit entre autres l'assainissement de la capitale. J'ai promis de le seconder dans son labeur difficile. Notre commission co-opérera étroitement avec la préfecture de la ville. Elle fournira à celle-ci tous les moyens nécessaires pour combattre les épidémies. Comme l'état hygiénique laisse énormément à désirer, nous engagerons un grand nombre de balayeurs de rues. Nos farines et nos laits condensés arrivent continuellement, des bains publics seront ouverts dans la capitale, car un des facteurs qui contribue le plus à l'extension des maladies contagieuses, c'est le peu de cas que l'on fait des prescriptions de l'hygiène.

Enfin, nous projettons de faire venir d'Amérique de grands stocks de marchandises. C'est là le meilleur moyen de mettre fin aux manœuvres iniques des spéculateurs.

Les rapports qui nous parviennent du Caucase désignent la situation sous les couleurs les plus sombres. Certes il nous faudra un certain temps pour parvenir à rendre ces contrées habitables. Nous procurerons avant tout aux émigrés des outils, des semences et des instruments aratoires ainsi qu'une nourriture substantielle,

Dans la région, les épidémies font rage. Nos infirmières y déplient des efforts surhumains. Nous venons d'apprendre que l'une d'entre elles, Melle Winchester, a succombé à sa noble tâche. Nous avons installé en Arménie des «centres de ravitaillement» et des abris à l'usage des innombrables réfugiés qui errent à travers le pays.

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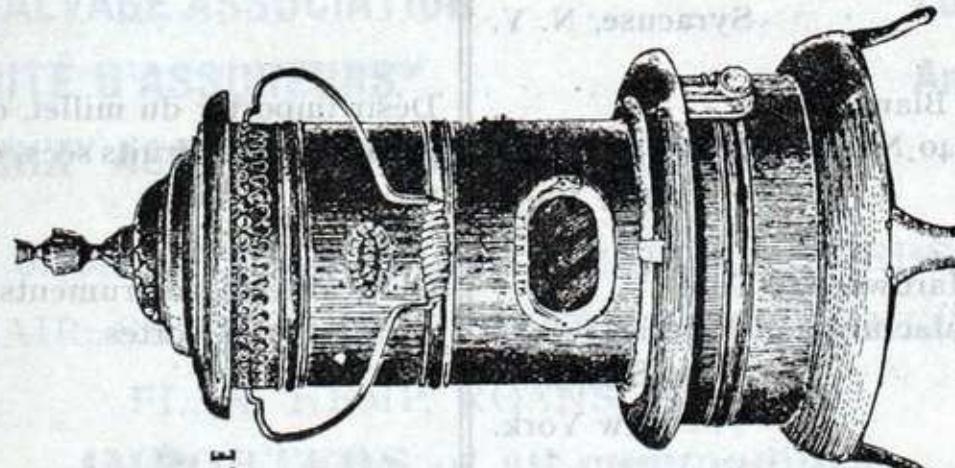
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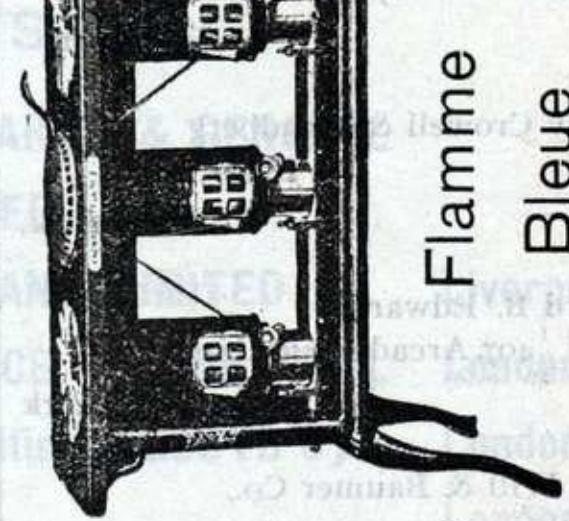


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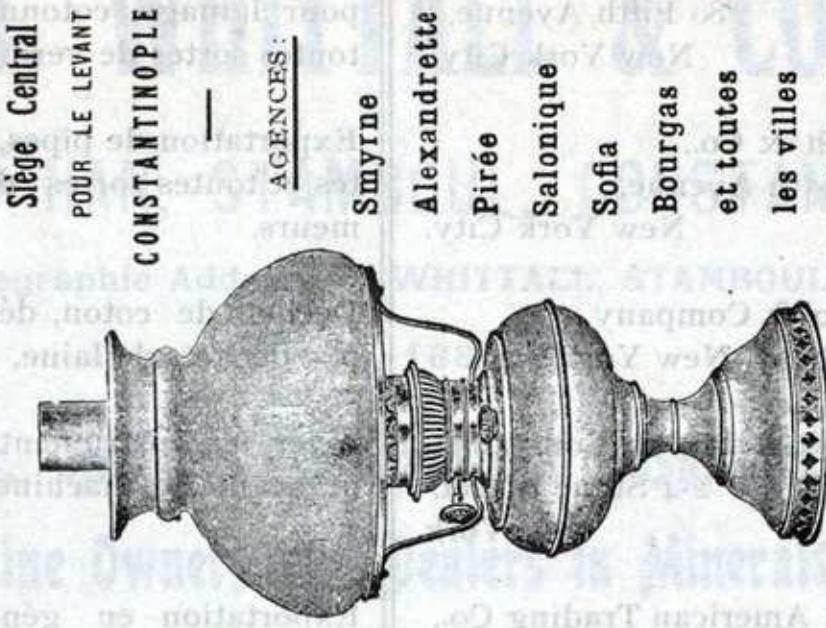


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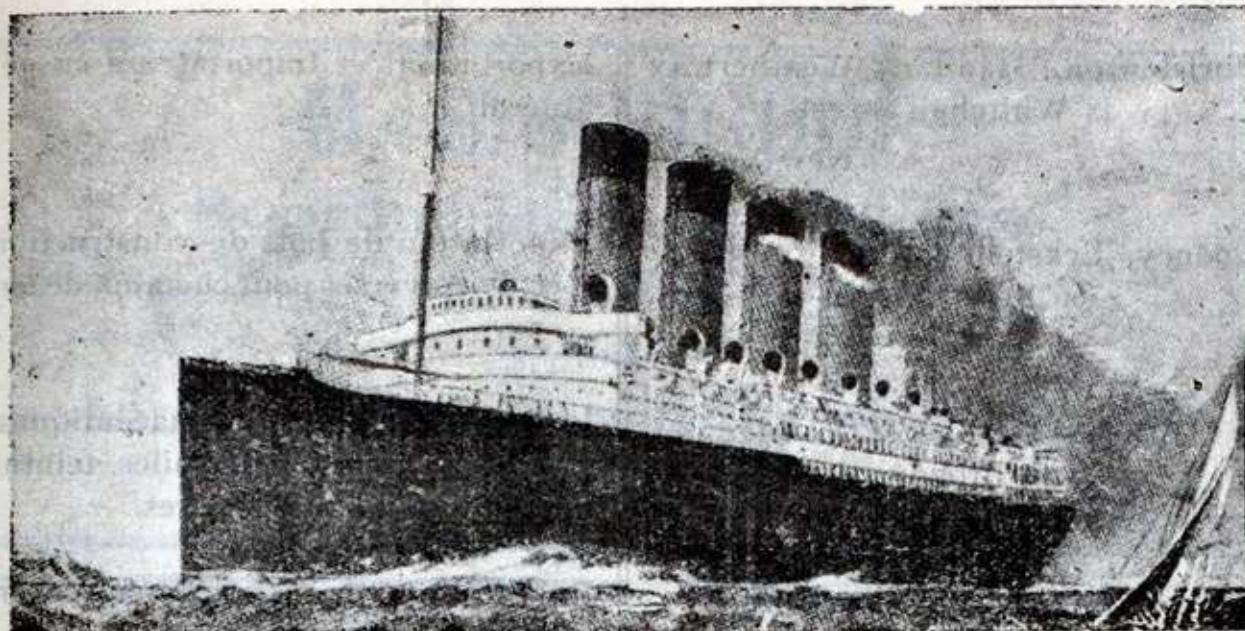
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American Overseas Products Co.,
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Worthy Trading Co.
320 Broadway
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Exportation de toutes sortes de produits américains. Cherche des agents.

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NOTA.— Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.

Le Consulat Général n'accepte aucune responsabilité de la réputation ou de la stabilité de ces Maisons.

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PERSONALIA.

Lewis Heck, former Turkish Secretary of the American Embassy in Constantinople and until recently American Commissioner in Turkey, has left for America via Paris. Mr. Heck is Vice President of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT and will while home on leave actively foster the Chamber's interests in America. We hope to revert to this topic more fully in a later issue.

—)(—

Lucien Irying Thomas has provisionally returned to Constantinople for the purpose of directing the expansion of the business of the Standard Oil Company of New York in the Levant and the Balkans. During the war Mr. Thomas played an important part in shipping affairs in the conduct of which he represented the Government of the United States in London. Owing to his unusual capacity, he has been promoted to a seat on the Board of Directors of the Standard Oil Company of New York. Mr. Thomas has resigned from the Board of Directors of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, of which he is now a life member. His place has been filled by the election of Mr. F. P. Crane.

—)(—

Howard Heinz as explained in another place of the present issue of LEVANT TRADE REVIEW has left for home. We are glad to be able to count him among our life members.

—)(—

William P. Lough, representing the well known Geo H. Mc. Fadden and Bro. Company of New York, is in Constantinople on business. The nature of the latter is explained in the firm's advertisement in the LEVANT TRADE REVIEW.

John Power Hutchins has arrived in Constantinople in the interest of the American International Corporation.

—)(—

Professor George H. Huntington, Acting President of Robert College, has gone to America for the summer. The AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT, of which Mr. Huntington is a Director, wishes him warmly "bon voyage" and a safe return to his many important duties in Constantinople.

—)(—

Eliot Mears, U. S. Trade Commissioner with headquarters at Athens, made a flying visit to Smyrna and Constantinople. An article regarding him is printed elsewhere. He will become an important factor in the Chamber's activities. The Department of Commerce in Washington is to be felicitated upon having such a competent and distinguished representative in the Levant.

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We regret exceedingly to report the death during the war of Consul General A. L. M. Gottschalk who went down with the U. S. S. collier "Cyclops" in the Caribbean Sea. As inspector of American consulates in the Near East, Mr. Gottschalk took a deep and abiding interest in the fortunes of the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT. He was instrumental in creating that consular teamwork in the Levant which prior to the war was so evident in the activities of our Chamber and which, it is hoped, will endure for many years to come in honor of his memory.

—)(—

Professor Nickoley, one of the Chamber's Directors at Large, is Acting President of the American University in Beirut during the absence in America of President Howard Bliss.

—)(—

Archibald V. Walker, our Director at Large in Bulgaria, has called at headquarters. Mr. Walker during the last two years has been attached to the American Legation in Sofia but has now resumed his duties with the Standard Oil Company of New York. He is an ardent advocate of closer business relations between America and Bulgaria.

—)(—

Lieutenant Capser, U. S. N., stationed in Salonika, is championing the Chamber's interests in Macedonia and Serbia.

—)(—

Dr. Rufus Lane, formerly United States Consul in Smyrna, has returned to that city after a prolonged sojourn in America. Dr. Lane is the Chamber's Director at Large for the Smyrna region.

—)(—

Our Chamber has found a loyal and influential friend in the Caucasus in the person of William Lancaster Jenkins, American Consul at Tiflis.

Le Commerce de la Houille Américaine.

C'EST une chose bien connue que l'Amérique a depuis 1914 augmenté sa production de charbon de 513 millions à 685 millions de tonnes, tandis que la production de l'Angleterre a diminué de 297 millions à 225 millions de tonnes. Si l'on prend aussi en considération que l'Angleterre est un pays où la main d'œuvre est chère, il semble qu'il n'y a pas beaucoup d'espoir que l'Angleterre puisse immédiatement être en état de pourvoir à tous les besoins de son commerce avec le monde entier. Les Américains ont remarqué que l'exportation de l'Angleterre a diminué de 56 pour cent et que pour la même période les chargements de charbon des Etats Unis pour l'Europe avaient augmenté de 243 pour cent, et que ceux pour l'Amérique du Sud avaient augmenté de 650 pour cent. L'Angleterre n'a conservé que le 11 pour cent de son commerce d'autant avec l'Amérique du Sud, de sorte qu'il y a un grand avantage pour les bateaux américains à transporter du charbon sur un marché qui exporte toutes sortes de produits des plus utiles.

Accroissement du Commerce Américain.

EN 1918 le commerce des Etats Unis avec l'étranger avait atteint le chiffre étonnant de 9,180,000,000 de dollars. De ce total, un tiers seulement représentait l'importation tandis que les deux autres tiers comprenaient l'exportation.

Si l'on compare cette exportation à celle de 1913 on remarque une augmentation d'à peu près 150 pour cent, et si l'on pense que l'exportation des Etats Unis en 1918 égalait celle d'avant guerre de l'Angleterre, de l'Allemagne et de la France réunies, on s'aperçoit tout de suite combien ce chiffre est prodigieux.

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SON DÉPARTEMENT COMMERCIAL
achète et vend toutes sortes
de marchandises pour son propre compte

LA BRANCHE
COMMISSION & PRÉSENTATION
accepte la représentation des firmes
de l'étranger et de l'intérieur,
reçoit des marchandises
en consignation et à l'entreposage.

elle s'occupe en outre
d'assurances transport et contre
l'incendie.

Les Etats Unis et le Commerce Etranger.

Le correspondant du *Times* de Londres écrit de New York ce qui suit :

"Un fait qui peut être définitivement établi c'est que tous les hommes d'affaires américains sont unanimes à déclarer qu'ils ne veulent pas être injustes et égoïstes et profiter dans leur commerce de la situation difficile dans laquelle se trouvent les autres pays.

"A la réunion annuelle de la Chambre de Commerce Américaine il a été reconnu sans exception que les Américains n'ont pas l'intention de se servir de la puissance de leur pays pour écraser les autres nations et leur enlever les occasions qui leur seront offertes. Le monde américain pense plutôt que les ressources du pays devraient être employées aussi intelligemment que possible afin de rétablir un moment plutôt le monde commercial sur une base plus ou moins normale. Une grande concurrence ne va pas cependant tarder à apparaître sur les différents marchés, car malgré tout la pierre fondamentale du commerce américain c'est la rapidité de son développement. Dans le travail de la reconstruction européenne, le temps est considéré comme le facteur le plus important. Si la reconstruction des nations européennes pouvait avoir lieu en cinq ans cela serait l'idéal. Si cet idéal se réalise la perte qu'encourera l'Amérique sera infiniment moindre que s'il avait fallu cinquante ans de travail.

"L'Amérique est tout à fait déterminée à faire face aux besoins intérieurs et extérieurs durant la période de râjustement et même au delà ; mais pour exécuter ce programme il faut établir une étroite co-opération entre toutes les branches du commerce, de l'industrie et de la finance. A la réunion annuelle on a défini le développement du commerce étranger comme étant "Une responsabilité envers le monde".

Les Prix Américains.

Le "EVENING POST" écrit ce qui suit au sujet du rétablissement des prix en Europe et en Amérique.

"Les leaders du commerce américain avec l'étranger sont tous d'avis que l'industrie américaine ne rencontrera pas une grande concurrence de prix sur les marchés étrangers et que l'Europe ne

**General Agency of Forwarding,
Commerce & Enterprises
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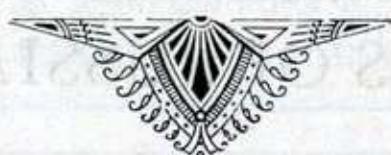
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Charilaou, Epam., Exporter, Pèsmaçoglou Building	Athens, Greece.
Hellenique Wine & Spirit C , Exporters	Athens, Greece.
Mosseri, Albert, Importer	Salonika, Greece.
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Mégarbané, G H., Exporter	Aintab, Turkey.
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Panayotoglou, Avraam V., Exporter, Serai Emir	Teheran, Persia.

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Henry Stern, Importer, Alyanak Han 27, Stamboul	Constantinople, Turkey.
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Keller, E. Theodor, Mgr. Fulias & Co.	Athens, Greece.
Studebaker Corporation, The, Mfrs. & Exporters	South Bend, Ind., U.S.A.

The Coq Rouge Co. Ltd. Imp., Hovaghimian Han.	Constantinople, Turkey.
Vrioni Pan. D., Importer, 4 Dephes Street	Athens, Greece.
Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.

Bacteriologists.

Mulford Co., K. H., 428 South 13th St.	Philadelphia, Pa., U.S.A.
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Bakers' & Confectioners' Supplies.

Jaburg Bros., 1 & 3 Worth St	New York, U.S.A.
United Confectioners' Supply Co., 561 Greenwich St.	" " "

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Asfar & Co.,	Bagdad, Turkey.
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Chamarakis, E. D.	Rethymno, Crete, Greece.
Dagher, Bustros & Co.,	Beirut, Turkey.
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Barley and other Cereals.

Barff, P. G. & Co., Importers	Smyrna, Turkey.
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Lambichi, M. E., Importer	Smyrna, Turkey.

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Buffalo Specialty Co , Exp., 375 Ellicott St. . .	Buffalo, N. Y , U.S.A.
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Wood, Walter A., Mowing & Reaping Machinery Co . Mfrs, & Exporters	Hoosick Falls,N.Y.,U.S.A.
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Southwark Foundry & Machine Co., Washington Ave & 5th St.	Philadelphia, U.S.A
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Cornfield & Goldstein Import., Méidandjik Ikindji Kénadjian Han, Stamboul.	Constantinople, Turkey.
Daoud & Abdo, Importers	Beirut, Turkey.
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Henry A. Singer, Imp., Galata, Dēirmen Han 10 .	Constantinople, Turkey.
Hindié Frères, Importers.	Aleppo, Turkey.
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Steins Oriental Stores Ltd. Imp. G ^{de} . Rue de Péra. .	Constantinople, Turkey.
Tambakis, E. C., Importer.	Smyrna, Turkey.
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The Coq Rouge Co. Ltd., Imp., Hovaghimpian Han.	» »
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Ventura, Fils de S. Imp. Sultan Hamam, Pinto Han. Constantinople, Turkey.
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 Jourdan Georgiades & Co., Exporters Salonika, Greece.

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Canary Seed.

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 W. 32nd Street New York, U.S.A.
 Whittall J. W. & Co., Exporters, Kenadjian Han St. Constantinople, Turkey.

Candles.

Errera, Isaac G., Importer Salonika, Greece.

Carpenters.

Psalty, Geo. J., Rue Kabristan, Péra Constantinople, Turkey.

Carpets and Rugs.

Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han.	Constantinople, Turkey.
F. W. Ghasseaud, Exporter, Agopian Han, Galata.	Constantinople, Turkey.
Griffitt W. & Company, Manufacturers	Smyrna, Turkey.
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Roditi A., Exporter, Türkia Han 9/10, Stamboul	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exprs., Stamboul	" " "
Telfeyan & Co., S., Exprs., Germania Han.	" " "
Vayanos Frères, Manufacturers & Exporters.	Konia, Turkey.
Yoanidès, P., Spiro, Maison Louvre, Péra	Constantinople, Turkey.

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Zissi N. Metaxa & Son, Merkez Riehtim Han 14, Gal.	" " "
Jean F. Salacha & Co., 96, Rue Voivoda, Galata	" " "
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Jordan Georgiades & Co., Exporters	Salonika, Greece.
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Chrome.

Bensussan, Fils de Samuel J., Exporter	Salonika, Greece.
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Maurice Faraggi, Importer, 10, Rue Sofiali.	Constantinople, Turkey
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The Levant Products Trading Co. 38-40 W. 32d. St.	New York, U.S.A.
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The Mair de Botton Cigar. Paper Co., Mfrs. & Exp.	Salonika, Greece.
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Canchi, Fratelli, Importers	Salonika, Greece.
Drossos A. J. & Co., Importers, Ada Han, Galata. .	Constantinople, Turkey.
Molho, Isaac, Importer	Salonika, Greece.
Pharaon & Fils, R., Importers	Beirut, Turkey.
Reppen, Theo., Importer, Arabian Han	Constantinople, Turkey.
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Commercial Reports.

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Pecora Paint Co., Mfrs., & Exp., 4th & Venango Sts.	Philadelphia, U.S.A.
Vafiades, V., Importer	Trebizond, Turkey.

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Confectioner's Supplies.

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Steins Oriental Stores Ltd. Importers, Pera	" "

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A. J. Drossos & Co., Esky Yomrouk, Ada Han 15 G.	Constantinople, Turkey.
The British Slip-way and Repairing Yard., Djibaly,	" "

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Afimus & Hacho.	Beirut, Turkey.
Aftalion, S. B., P. O. Box, No 57.	Roustehouk, Bulgaria.
Balekdjian V. Brothers, Turkia Han, Stamboul . . .	Constantinople, Turkey.
Baroody Murad	Beirut, Turkey.

Barff, P. G. & Co.		Smyrna, Turkey
Bodossaki Athanassiades, Hovaghimian Han 2, Gal..		Constantinople, Turkey.
Cornfield & Goldstein, Ikindji Kenadjian Han . . .	»	»
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Dielmann G., Messadet Han 12, Stamboul	»	»
Douch William, Buyuk Tunnel Han 5, Galata. . . .	»	»
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Goltzman Michel., Nord-Ost.	»	»
Hänni E., Matheo Han 21, Stamboul.	»	»
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Jacques Eskenazi, Sarioglou Han 9/10, Stamboul . .	»	»
Jacques Beruhiel, Bahtiar Han 22, Galata	»	»
Jean F. Salacha & Co., 96, Rue Voïvoda, Galata . .	»	»
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Moïse Salviche, Tophané, Rue Tabachané, Galata. .	»	»
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Schmidt Jan C. C., Djemaat Han, Rue Havra. . . .	»	»
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Vefa Muhurdarovic, Anadolou Han 30, Stamboul . .	»	»
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Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28	»	»

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Juda & Salmona, Importers	Salonika, Greece.
Navaro, Isaac J., Importer	» »
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Phelps, Dodge C , Exporters, 99 John Str.	New York, U.S A
Picciotto & Co , Hillel, Importers.	Aleppo, Turkey.
Roditi, A , Importers & Exporters, Turkia Han St .	Constantinople, Turkey.
Shabandar, Mahmoud, Importer	Baghdad, Turkey.
Warde, Naasan & C., Importers	Beirut, Turkey.

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Brazzofoli, Max, Exporter	Mersina, Turkey.
Debbas, Jean, Exporter	Tarsus, Turkey.
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Obégi and Co., Charles, Exporters	Aintab, Turkey.
Simeonoglou, Aristides, Exporter	Adana, »
Warde, Naasan and Co , Exporters	Beirut, »

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Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
Audi and Co., B., Importers	Beirut, Turkey.
Avedikian Frères, Importers	Smyrna, »
Baltazzi, Theo. S., Importer	» " New York, U.S.A.
Bear Mill Mfg. Co., 120 Franklin St.	Bagdad, Turkey.
Berk, Püttmann & Co., Importers	Adana, »
Bozadjian, Mihran, Importer	Constantinople, Turkey.
Calinder, A., Importer	" "
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Dobrowolsky & Co., Importers	Constantinople, Turkey.
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Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
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Féradian K., Importer, Alyanak Han, No. 14-15	" "
Fils d'Abrahah Nahman, Importers	Salonika, Greece.
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Gelat, Elias Thomas, Importer	Jerusalem, Turkey.
Geo. H. Mc. Fadden & Bro., Exporters, New-York, 25 Broad St.	New-York, U. S. A.
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Hänni E., Imp., Matheo Han 21, Stamboul.	" "
Hassid & Co., A. M., Importers	Salonika, Greece
Hassid, Joseph Albert, Importer	Salonika, Greece.
Hindié, Elias, Importer	Aleppo, Turkey.
Hochstrasser & Co, Importers	Trebizond, Turkey.
Hochstrasser & Co Importers	Samsoun, Turkey.
Medina August, Importer	Constantinople, Turkey.
Jahiel, Isaak J., Importer	Salonika, Greece.
Jeboury, Beytoum, Importer	Bagdad, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Kabbaz & Co, P. A., Importers	Aleppo, Turkey.
Kahn Frères, Importer, 1 ^{er} Vakif Han 37/39. St.	Constantinople, Turkey.
Klonski, A. H., Importer	Hebron, Turkey.
Lebet Frères & Cie., Imp. Basmadjian Han, St.	Constantinople, Turkey.
Mac Manus Brothers Ltd., Importers,	" "
Maghak, Fathalla D., Importer	Bagdad, Turkey.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.

Marcantonakis & Manoussakis	Candia, Crete, Greece.
Manuelian & Co., H., Importers	Mersina, Turkey.
Mehmed Munir Djebedji, Importer, Galata, Moum-	
hané Djadessi No. 7/9.	Constantinople, Turkey.
Messayeh, Joseph J., Importer	Bagdad, Turkey.
Michel Lascaris, Imp., Emin Bey Han 19, St.	Constantinople, Turkey.
Morpurgo Moïse, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople, Turkey.
Neumann Frères, Imp., Emin Bey Han 13/14, St.	» »
Nouri & Tewfik Elbagdadi, Imp., Djemaat Han Gal.	Teheran, Persia.
Panayotoglou Avraam V., Importer, Selai-Emir	Constantinople, Turkey.
Paul Joannides Fils, Imp., Emin Bey Han 13/14	Alexandretta, Turkey.
Peristiany & Frères, J. Th., Importers	Yanina, Greece.
Philippou. A., Importer	Aleppo, Turkey.
Picciotto & Co, Hillel, Importers	Mersina, Turkey.
Prodromides, K.	Constantinople, Turkey.
Raphael J. Cohen, Imp., Achir Eff. Han 19, St.	» »
Roditti, A., Importers & Exporters Turkia Han	Beirut, Turkey.
Salloum, Helou & Co, Importers	Salonika, Greece.
Saporta & Baraha, Corentin, Importers	Bagdad, Turkey.
Sasoon & Co, David, Importers	Salonika, Greece.
Sciaky, V. & Co., Importers	Aleppo, Turkey.
Schuep & Co., Importers	Beirut, Turkey.
Sirgi, M., & Co., Importers	New York, U. S. A.
Stevens & Co., J. P., Exp., 23 & 22 Thomas St.	Constantinople, Turkey.
Tchilinguirian, S. Imp., 42/3, Germania Han	» »
The Goq Rouge Co. Ltd., Imp., Hovaghimian Han.	Salonika, Greece.
Tiano, Henry, Importer	Smyrna, Turkey.
Vafiadachi, M. & A, Importers	Smyrna, Turkey.
Varbetian, L. & L., Importers	Constantinople, Turkey.
Ventura Fils de S., Importers, Pinto Han, St.	» »
Vogel Konorad, Impr., Buyuk Yéni Han Stamboul.	Boston, U. S. A.
Wellington, Sears & Co., 93 Franklin Street	Constantinople, Turkey.
Zarifi L, Importer, Hagopian Han, Galata	Mersina, Turkey.
Zelveian, M. & K. S. Importers	

Cotton Seed Oil

Aftalion, S. B., Importer, P. G. Box. No. 57	Roustchouk, Bulgaria.
Amar & Co., S., Importers, Validé Sultan Han	Constantinople, Turkey.
American Cotton Oil C., Exp., 27, Beaver Street	New York, U. S. A.
Aspegren & Co., Exporters, Produce Exchange	New York, U. S. A.
Cariciopoulos, Marc C., Importers, Ibrahim Rifaat Pacha Han, Galata	Constantinople, Turkey.
Christofa, Apostole P. H., Importer	Mitylene, Greece,
Damianos N. D. P. D. B, 23	Athens, Greece.
Danon & Semack, Imp., Medina Han, St.	Constantinople, Turkey
Elkiatib, Salim, Importer, Elkiatib Han.	» »
Eustathopoulos & C., Importers, Arnopoulos Han St.	» »
F. W. Chasseaud, Importer, Agopian Han, Galata.	» »

Féradian, K., Importer, Alyanak Han, No. 14-15	Constantinople, Turkey.
Fils d'Abraham Nahman, Importers	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64 Wall Street	New York, U. S. A.
Hammer & Hirzel, Importers, Buyuk Yeni Han	Constantinople, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Keller, E., Theodor, Mgr. Fulias & Co., Importer	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St.	Constantinople, Turkey.
Louisville Cotton Oil Co., Mfrs. & Exporters	Louisville, Ky., U. S. A.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.
Marcopoli & Co., V., Importers	Alexandretta, Turkey.
Modiano F., Co., Importers	Salonika, Greece.
Molho, Isaac, Importer	" " "
Michel Lascaris, Imp., Emin Bey Han 19, Stamb.	Constantinople, Turkey.
Navarro, Em. Is., Importer	" " "
Paul Joannides Fils, Imp., Emin Bey Han 13/14, St.	" " "
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Turkey.
Procter & Gamble Co., Exporters	Cincinnati, Ohio, U. S. A.
Roussou & Danon, Importers, Djelal Bey Han	Constantinople, Turkey.
Sarantis Frères, Importers, Omar Abid Han	" " "
Sciaky, V., & Co., Importers	Salonika, Greece.
Tasartez & Barzilaï, Importers, Tohafdzi Han	Constantinople, Turkey.
Tehilinguirian, S., Imp., 423 Germania Han	" " "
Tiano, Henri. Importer	Salonika, Greece.
Vogel Konorad, Impr., Buyuk Yeni Han Stamboul	Constantinople, Turkey.
Xanthos, C., Importer	Salonika, Greece.

Cotton Seed Oil Mill Machinery

Sprout, Ealdron & Co., Mfrs. & Exporters	Muncy, Pa., U. S. A.
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Cotton Yarn

Abdeni & Co., G. G., Importers	Aleppo, Turkey.
Audi & Co., B., Importers	Beirut, Turkey.
Baltazzi, Theo. S., Importers	Smyrna, Turkey.
Bensussan, Fils de Samuel J., Importer & Exporter	Salonika, Greece.
Errera & Co., Fils de G. A., Importer	Salonika, Greece.
Hanni E., Importer, Matheo Han 21, Stamboul	Constantinople, Turkey.
Hindié, Elias Importer	Aleppo, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople, Turkey.
Peristiany & Co., T. John, Importers	Alexandretta, Turkey.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Tehilinguirian, S., Imp. 42,3 Germania Han	Constantinople, Turkey.

Cribs.

The Hard Manufacturing Company
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Buffalo, N. Y., U.S.A.

Currants.

Cremidi Bros., Exporters
Hancock & Wood, Exporters

Patras, Greece.

" "

Customs House Brokers.

Curmissi, Theo. N., Tehinili Rihtim Han, Galata	Constantinople, Turkey,
Khouri, G. & A. Farrah	Beirut Turkey.

Decoration (Interior).

Psalty Geo. J., Rue Kabristan, Péra	Constantinople, Turkey.
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Dental Supplies.

Alexiou Thanos, Importer 18 B Château Briand Str	Athens, Greece.
Maurice Faraggi, Importer, 10, Rue Sofiali, Pera	Constantinople, Turkey.
Spyrides, Const., Importer	Athens, Greece.
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts.	Philadelphia, U.S.A.

Department Stores.

Buffalo Specialty Company, 375 Ellicott Street	Buffalo, N. Y., U.S.A.
Etablissement Orosdi-Back	Constantinople, Turkey.
Melki & Menassah	Beirut, Turkey.
Montgomery, Ward & Co.	Chicago, Ill., U.S.A.

Draperies.

Audi & Co., B., Importers	Beirut, Turkey.
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Drugs and Pharmaceutical Products.

Audi & Co., B., Importers	Beirut, Turkey.
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York, U.S.A.
Fellows Co., The Manufacturers, 26 Christofes St.	» » »
Frost & Cundil, Inc., Exporters, 64 Wall Street	New York, U. S. A.
Hannania, Joseph, Importer	Bagdad, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Maurice Faraggi, Importer, 10, Rue Sofiali, Pera	Constantinople, Turkey.
Mourad Bey Baroudi, Importer	Beirut, Turkey.
Mulford Co.. H. K., Exporters 428 S. 13th Street	Philadelphia, U.S.A.
Orosdi-Back, Etablissements, Importers	Constantinople, Turkey.
Philadelphia Quatz Co., Exporter 121 S. 3d. Street	Philadelphia, U.S.A.
Sirgi M., & Co. Importer	Beirut, Turkey.
Spirides, Const., Importer	Athens, Greece.
Velissarides & Co., E. J., Importer	Trebizond, Turkey.
West Electric Hair Curler Co., 45 S. Front St.	Philadelphia U.S.A.

Drugsists' Sundries.

Baroody, Murad, Importer	Beirut, Turkey.
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Dry Goods.

Melissinos, Bernard, Importer	Pireaus, Greece.
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Dyes.

Muller, Ch. F., Importer 20 Apollo Str.	Athens, Greece.
Schuep & Co., Importers	Aleppo, Turkey

Earth Handling Machinery.

Western, Wheeled Scraper Co., Mfrs. & Exporters	Aurora Ill., U.S.A.
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Electrical Machinery and Supplies.

Balladur, Chas. P., Importers	Smyrna, Turkey.
Henry Stern, Importers, Alyanak Han 27, Stamb.	Constantinople, Turkey.

Electric Traveling Cranes.

Niles-Bement-Pond Co., Exporters, 111 Broadway	New York, U.S.A.
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Electrical Supplies.

Apperguis & Co., N. A., Imp., Bahtiar Han, Galata	Constantinople, Turkey.
„Gradiwo“ Société Commercial par action, Imp.	Varna, Bulgaria.
Johns-Manville Co., H. W.,	New York, U.S.A.
«Labor» Societata Anonima de Comert si Industrie, Bucarest, 19, Str. Regala	Bucarest, Roumania.
Mac Manus Brothers Ltd. Importers' Galata.	Constantinople, Turkey.
Sidney Novill & Co., Importers, Kevork Bey Han.	» » »
Société Hellénique d'Electricité	Athens, Greece.
Ventura Fils de S. Importers, Pinto Han, Stamboul.	Constantinople, Turkey
Western Electric Co., Exporters	New York, U.S.A.

Elevators.

Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
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Engines (Gasoline, Traction, Corliss &c.).

Avedikian Frères Importers	Smyrna, Turkey.
Avery Co., Exporters	Peoria, Ill., U.S.A.
Farquhar & C., A. B., Mfrs. & Exp. Cotton Ex. Bldg.	New York, U.S.A.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St.	« « «
Southwark Foundry & Machine Co., Exporters	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs	San-Francisco, U.S.A.
Waterloo Gasoline Engine Co., Exprs	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs	Wichita Falls, U.S.A.
Wilcox, McKim Company, Exporters	Saginaw, Mich., U.S.A.

Engineering.

Aperguis & Co., N. A., Bahtiar Han, Galata	Constantinople, Turkey.
Aftimus & Hacho	Beirut, Turkey.
William Douch, Buyuk Tunnel Han 5, Galata.	Constantinople, Turkey.

Expanded Metal.

The General Fireproofing Company, 395 Broadway. New York, U.S.A.

Feed Milling Machinery.

Sprout, Waldron & Co., Mfrs., & Exporters Muncey, Pa., U.S.A.

Feed Stuffs.

Corn Products Refining Co., Exporters New York, U.S.A.

Fennel Seed.

Scialom, Albert & Co., Exporters Salonica, Greece.

Firearms and Ammunition.

Coenca Frères, Importers Constantinople, Turkey.

Picciotto & Co., Hillel, Importers Aleppo, Turkey.

Fire Engine Trucks.

Wichita Falls Motor Co., Mfrs. & Exprs., Wichita Falls, U.S.A.

Fire Extinguishers.

Johns-Manville, H. W., Co., Exporters New York, U.S.A.

Fittings.

Devlin Mfg. Co., Thos., Exporters Philadelphia, U.S.A.

Flagg, Stanley G., Mfr. & Exporter » »

Fish (Dried, Salted).

Hancock & Wood, Importers Patras, Greece.

Flooring.

Barrett Mfg. Co., Exporters, Morris Bldg., Philadelphia, U.S.A.

Flour.

Barcoulis S. Imp.	Constantinople, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Cariciopoulos, Marc C., Importer, Galata	Constantinople »
Coûteaux, Bernard, Aslan Han, Galata	Constantinople »
Eckhardt & Co., John W., Exporters	Chicago, U.S.A.
Filippakis, Geo. Is., Manufacturer.	Adalia, Turkey.
Fils d'Abraham Nahman, Importers	Salonika, Greece.
Hadjopoulou & Spero, Inc., Exporters	New York, U.S.A.
Hassid & Co., A. M., Importers	Salonika, Greece.
Jahiel, Isak J., Importer	» »
Kouyoumdjian, Khosrov, Importer	Bagdad, Turkey.
Modiano, F., & Co., Importers	Salonika, Greece.

Molho, Isaac, Importer	Salonika, Greece.
Shiaky, V. & Co., Importer	» » »
Slocum, Ayram & Slocum, Exp. 30 Church St., . .	New York, U.S.A.
Vogel Konorad, Impr., Buyuk Yeni Han Stamb. . .	Constantinople, Turkey.
Vrioni, D. Pan., Importer, 4 Dephes Str.	Athens, Greece.

Flour Milling Machinery.

Balladur, Chas. P. Importers	Smyrna, Turkey.
Demetri M. Margaritoff, Arnopoulos Han, St. . . .	Constantinople, Turkey
Henry Stern, Importer, Alyanak Han 27, Stamb. . .	» » »
Sprout, Waldron & Co., Exporters	Muncy, Pa., U.S.A.

Fountain Pens.

Kroubalkian, K., Importers Sole Agent for Turkey Konelin Pen Mfg. of New York U.S.A. Gal . .	Constantinople, Turkey.
Waterman Co., L. E., Exporters, 173, Broadway . .	New York, U.S.A.

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.).

Aron Jacob Manoach Exporters, Foundouklian Han .	Constantinople, Turkey.
Asfar & Co., Date Packers & Exporters	Bagdad Turkey
Austro-Oriental Trading Co., Ltd., Exporters . . .	» » »
Banque Générale de Commerce et de Crédit Exporters, Meidandjik 3, Stamboul	Constantinople, Turkey.
Barff & Co., Ltd., P. G., Exporters	Smyrna »
Cherry, Louis D., Importer 52 S. 60th St.	Philadelphia, U.S.A.
Coenca Frères, Exporters	Constantinople, Turkey.
Damianos N. D. P. O. B. 23	Athens, Greece.
Eustratiades, Alex., N., Exporter	Smyrna Turkey.
Georgiadès & Co., Exporters	» » »
Habicht, Braun & Co., Imp., Hudson & Laight St.	New York, U.S.A.
Hadjopoulo & Sperco, Inc., Imp., 29 Broadway . .	» » »
Hochtrasser & C., Exporters	Samsoun, Turkey.
» » »	Trebizond, »
Jaburg Brothers, Importers 1-2 Worth Street . . .	New York, U.S.A.
Klonski, A. H., Exporter	Hebron, Turkey.
Mac Manus Brothers Ltd., Exporters	Constantinople, Turkey.
Maghak, Fathalla D., Exporter	Bagdad, «
Marcantonakis & Manoussakis, Exporters	Candia, Crete, Greece.
Mehmed Munir Djebedji, Exporter, Moumhané Djadesse Han No. 7/9,	Constantinople, Turkey.
Mégarbané, G. H., Exporter	Aintab, Turkey.
Mégarbané, & Fils, Habib, Exporters	Aleppo, »
Messayeh, Joseph J., Exporter	Bagdad, »
Missir & C., Exporters	Smyrna, »
Pastene & C., Inc., Importers.	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents	New York U.S.A.

Oscar, Mizrahi, Exporters, 37 Asma Altı	Constantinople, Turkey
Schild P., Exporters, Xantopoulo Han.	» " "
Schamasch, Gourgie & Co, Exporters	Bagdad, Turkey.
Shabandar, Mahmoud, Exporter	» " "
The Levant Products Trading Co., Importers	New York, U.S.A.
Warde, Naasan & Co., Exporters	Beirut, Turkey.
Wönekhaus & Co., Robert, Exporters of Dates	Bagdad, "

Furniture.

Karpen & Bros., Mfrs & Exprs, 37th. St. & B'way	New York, U.S.A.
Kroubalkian, K., Importer, Grand Tunnel Han G.	Constantinople, Turkey.
Lambichi, M. E., Importer	Smyrna, Turkey.
Montgomery, ward & Co., Exporters.	Chicago, U.S.A.
Nahmias, Samuel et Fils, Importers	Salonika, Greece.
Psalty, Geo. J., Mfr. & Importer, R. Kabristan.	Constantinople, Turkey.
Sioui Elie, Manufacturer	Beirut, Turkey.
Tagger, J. H., Importers	Jaffa & Jerusalem, Turkey.
Wilcox, McKim Company, Exporters	Saginaw, Michig., U.S.A.

Galvanized Sheet Metals.

United States Steel Products Co., Exporters	New York, U.S.A.
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Glass.

Navarro, Isaac J., Importer.	Salonika, Greece.
Sayeg Freres, Importers	Beirut, Turkey.
Vafiades, V., Importer	Trebizond, Turkey.

General Exporters and Importers.

A. Cosmetto & Co. Omer Abed Han 10/13, Galata	Constantinople, Turkey.
A. Roditi. Turkia Han 9/10, Stamboul.	» " "
A. J. Drossos & Co. Rue Eski Yomruk, Ada Han.	» " "
Abdeni & Co.	Aleppo, Turkey.
Abramowitz, Leon P.	Bucharest, Roumania.
Aftalion. S. B., P. O. Box, No. 57.	Roustchouk, Bulgaria.
Aliferis, G., 37 Praxiteleus Street	Athens, Greece.
Aron Jacob Manoach, Foundouklian Han 5/10, St..	Constantinople, Turkey.
Asfar & Co	Bagdad, Turkey.
Assa, Salomon H., Sarioglou Han, Stamboul	Constantinople, Turkey.
Audi & Co., B.	Beirut, Turkey.
Austro-Oriental Trading Co. Ltd.	Bagdad, Turkey.
Banning Hubert, 17 E. 128th St	New York, U.S.A.
Banque Générale de Commerce et de Credit, St.	Constantinople, Turkey.
Banque Commerciale de Palestine.	Jerusalem, Turkey.
Bladwin, Theo. A	Brussa, Turkey.
Bensussan, Fils de Samuel J.,	Salonika, Greece.
Benveniste, Haim & Albert.	Salonika, Greece.

Berk, Püttmann & Co	Bagdad, Turkey.
Bodossaki Athanassiades Hovaghimian Han 2, Galata	Constantinople, Turkey.
Capayannides, G.	Trebizond, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Coenca Frères	Constantinople, Turkey.
Cofinas, G. N., 37 Praxiteleus Str.	Athens, Greece.
Combustibilul Anglo-Roman, Bucarest, 19, Strada	Bucarest, Roumania.
Cornfield & Goldstein, Ikindji Kenadjian Han . . .	Constantinople, Turkey.
Damianos N. D. P. O. B. 23	Athens, Greece.
Demaras Brothers	" " "
Demetri M. Margaritoff, Arnopoulos Han, Stamboul .	Constantinople, Turkey.
Dizengoff, M.	Jaffa, Turkey.
E. Hanni Matheo Han 21, Stamboul	Constantinople, Turkey.
Elefter Melissarato Omer Abid Han 36, Galata . . .	" " "
Eustratiades, Alex. N.	Smyrna, Turkey
F. W. Chasseaud, Agopian Han, Galata	Constantinople, Turkey.
Féradjan, K., Alyanak Han, No. 14-15, Stamboul .	" " "
Fils d'Abraham Nahman	Salonika, Greece.
Fils de S. Ventura Pinto Han, Stamboul	Constantinople, Turkey.
Fitzio, Alex., General Importer, Hermes Street . . .	Athens, Greece.
Frost & Cundill, Inc., Exporters, 65 Wall Street . .	New York, U.S.A.
G. Dielmann Messadet Han St.	Constantinople, Turkey.
Gelat, Elias Thomas	Jerusalem, "
Geo. H. Mc. Fadden & Bro. New-York, 25 Broad St	New York, U.S.A.
"Gradivo" Société Commerciale par Actions	Varna, Bulgaria
Guillermo Lorey Djemaat Han, Rue Havra, Galata .	Constantinople, Turkey.
Haldéopoulo, N. P.	Trebizond, Turkey.
Hammer & Hirzel Buyuk Yeni Han 31, Stamboul .	Constantinople, Turkey.
Hancock & Wood	Patras, Greece.
Hindié, Elias	Aleppo, Turkey.
Hindié Frères	" " "
Hochstrasser & Co.	Trebizond, "
" " "	Samsoun, "
J. W. Whittall & Co.	Constantinople, Turkey.
Jahiel, Isaac J.	Salonika, Greece.
Jacques Beruhiel, Bahtiar Han 22, Galata	Constantinople, Turkey.
Jacques Eskenazi Saroglou Han 19, Stamboul	" " "
Jan C. C. Schmidt, Rue Havra, Djemaat Han, Galata	Constantinople, Turkey.
Jean Abazoglou, Abed Han 30, Galata	" " "
Jean F. Salacha & Co., 96, Rue Voivoda, Galata .	" " "
Jean Jacques Babellon, Ihsan Bey Han, Stamboul .	" " "
Kaftanizadé Frères & Co. Madar Han 7-10, Galata .	" " "
Kahn Frères, 1er Nakif Han 37/39, Stamboul	" " "
Keller, E. Theodor, Mgr. of Fulias & Co.	Athens, Greece.
Kroubalkian, K., Grand Tunnel Han Galata	Constantinople, Turkey.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	" " "
M. Fenerdjian Fils, Bahché Kapou Yeni Volto Han	" " "
Mae Manus Brothers Ltd.; Eski Gumruk Sokak, Gal.	" " "
Manachy, Lorenzo Y.	Alexandretta, Turkey.
Marcantonakis & Manoussakis	Candia, Crete, Greece.
Marguardt & Co. Inc., 35 South William Street . . .	New York, U.S.A.

Marcopoli & Co., V.	Alexandretta, Turkey,
Maurice Faraggi 10, Rue Sofiali, Pera.	Constantinople, Turkey.
Meg. Fringhian, Messadet Han, Stamboul	" "
Melissinos, Bernard.	Piraeus, Greece.
Michel Lascaris Emin Bey Han 19, Stamboul	Constantinople, Turkey.
Moïse Salviche, Tophané, Rue Tabachané	Constantinople, Turkey.
Muller, Ch., F., Importer 29 Apollo Street.	Athens, Greece
Nemli Zadé Frères.	Trebizond, Turkey.
Nouri Tewfik Elbagdadi, Djemaat Han Gal.	" "
Oscar Mizrahi, 37 Asma Altı	" "
Panayotoglou, Avraam V., Seraï-Emir.	Teheran, Persia.
Paul Joannides Fils Emin Bey Han 13/14, Stamboul	Constantinople, Turkey.
Philaretos, C. G. & Co., 1 A Sophocles Street	Athens, Greece.
Peristiany & Co., J. Tb.	Alexandretta, Turkey.
Politakis, E. P., Anaxagora Street.	Athens, Greece.
Phostiropoulo Frères.	Trebizond, Turkey.
Prodromides, K.	Mersina, Turkey.
Raphael J. Cohen, Aehir Effendi Han 19, Stamboul.	Constantinople, Turkey.
Reppen, Theo, Arabian Han Galata.	Constantinople, Turkey.
Ruch Jacques Kenadjian Han	" "
S. Barcoulis, Hovaghimian Han, Galata	" "
Sangursky & Cie., Moumhané, Couteau Han Galata	" "
Sasoon & Co., David.	Bagdad
Schabender, Mahmoud.	Bagdad, Turkey.
Schapira, J. M., 21 Rue Colocotroni.	Athens, Greece.
Schild P., Xantopoulos Han.	Constantinople, Turkey.
Sirgi, M. & Co.	Beirut, Syria.
Spathopoulos Frères, P.	Kerassund, Turkey.
Spike, Clarence H., 143 Federal Street.	Boston, U.S.A.
Stassinopoulos, S. A.	Smyrna, Turkey.
Steins Oriental Stores Ltd., Grande Rue de Pera.	Constantinople, Turkey.
Danon & Semack, Medina Han Stamboul.	" "
Tatian, A., 23 Central St., Room 8	Boston, U.S.A.
Tehilinguirian, S., 42/3 Germania Han	Constantinople, Turkey.
Tennant, Sons, & Co., C., 100 William St.	New York, U.S.A.
The Coq Rouge Co. Ltd. Hovaghimian Han Gal.	Constantinople, Turkey.
The Commercial Bank of Greece	Athens, Greece.
Tiano, Henri	Salonika, "
Vassiliou, Pittacos	Mitylene, "
V. D. Tchertchian, Aslan Han, Galata	Constantinople, Turkey.
V. Balekdjian Brothers, Turkia Han, Stamboul	" "
Vefa Muhurdarovic, Anadolou Han, 30, Stamboul	" "
Velissarides, E. J., & Co.	Trebizond, Turkey.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street	" "
Vogel Konorrd, Buyuk Yeni Han Stamboul	Constantinople, Turkey.
Walter Seager & Co., Tchinili Rihtim Han, Galata	" "
Wilcox Mc Kim Company, Robert.	Saginaw, Mich., U.S.A.
Wönckhaus & Company, Robert	Bagdad, Turkey.
Zeppos, P., Pesmazoglou Street	Athens, Greece.
Zissi N. Metaxa & Son, Omer Abed Han 14, Galata.	Constantinople, Turkey.

Glucose

Corn Products Refining Co., Exporters New York, U.S.A.

Glue Stock

Spike, Clarence H., Importer, 143 Federal St . . . Boston, U.S.A.
Foerderer, Robert H., Importer, Frankford . . . Philadelphia, U.S.A.

Government Contractors.

Avigdor, N. S., Inayet Han	Constantinople, Turkey.
Cofinas, G. N., 37 Praxiteleus Street	Athens, Greece.
Essayan & Freres, Hagop	Constantinople, Turkey.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	» »
Langdon, J. D., Naval Contractor	Smyrna
Meg. Fringhian, Messaded Han, Stamboul	Constantinople, Turkey.
Vrioni, Pan., D., Importer, 4 Dephes Street	Athens, Greece.
Zeppos, P., Pesmazoglou Street	» »

Grain & Cereals.

Demetre M. Margaritoff Exp., Arnopoulos Han, St. .	Constantinople, Turkey.
J. W. Whittall & Co., Exp., Kenadjian Han, St. .	Constantinople, Turkey.
Jean Abazoglou Exporters, Abed Han 30, Galata . .	» »
Kouyoumdjian, Khosrov, Exporter	Bagdad, Turkey.
Sciaky, Salomon J., Exporter	Salonika, Greece.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Stringos, I., Importer	Piraeus, Greece.
V. Balekdjian Brothers Exporters, Turkish Han, St. .	Constantinople, Turkey.
Xanthos, C., Exporter	Salonika, Greece.

Groceries.

Cacoulides Gr., N., Exporter	Trebizond, Turkey.
Capayannides, G., Importer	» »
Errera, Issac G., Importer	Salonika, Greece.
Goldberg, Tewel, importer	Jerusalem, Turkey.
Habicht, Braun & Co., Hudson & Laight Sts.. . .	New York, U.S.A.
Hanania, Joseph, Importer	Bagdad, Turkey.
Hartys Stores, Importer, 27 Tepe Bachi Péra . .	Constantinople, Turkey.
Hindié Frères, Importers	Aleppo, Turkey.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Iahiel, Isaac, Importer	Salonika, Greece.
Jaburg Brothers, Importers, 1-3 Worth Street . .	New York, U.S.A.
Juda & Salmona, Importers	Salonika, Greece.
Koukaz & Zaloom, Exporters (Syrian Provisions). .	Beirut, Turkey.
Leslie & Co., John E., Imp. 51-53 East, Lake S .	Chicago, U.S.A.
Mahokian, A., Exporter	Trebizond, Turkey.
Maurice Faraggi, Importer, 10 Rue, Sofiali, Péra .	Constantinople, Turkey.
Navarro, Emmanuel Is., Importer	Salonika, Greece.
Pasterne & Co., Imp.; 148-150, Franklin Street. . .	New York, U.S.A.

Tagger, J. H., Importer
Xanthos, C., Exporter

Jaffa & Jerusalem, Turkey.
Salonika, Greece.

Gum Mastic.

Scialom, Albert & Co., Exporter, Rue Victor Hugo. Salonika, Greece.

Gum Tragacanth.

Abdul Kader Pacha El-Khedery, Exporter	Bagdad, Turkey.
Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han	Constantinople, Turkey.
Berk, Puttman & Co., Exporters	" " "
Beythoum, Jeboury, Exporter	" " "
Bozadjian, Mihran, Exporter	Adana, "
Barazzafoli, Max, Exporter	Mersina, "
Essefian, Parsegh G., Exporter	Constantinople, Turkey.
Elisha & Frères, Nessim, Exporters	Bagdad, "
Guillermo Lorey, Exporter, Djemaat Han, Gal.	Constantinople, Turkey.
Gulbenkian Bross. & Co., Exporters	Constantinople, "
Hammer & Hirzel Exps., Buyuk Yeni Han 31, St.	Constantinople, Turkey.
Kovork Skender, K. & D., Exporters	Bagdad, Turkey.
Maghak, Fathalla D., Exporter	" "
Manachy, Lorenzo V., Exporter	Aleppo, "
Manuelian & Co., H., Exporters	Mersina, "
Maccache & Fils, Ibr., Exporters	" " "
Rappaport, J. M. Importer, 140 Nassau Street	New York, U.S.A.
Zelvéian, M. & K. S., Exporters	Mersina, Turkey.

Guts (Sausage Casings).

Abdul Kader Pacha El-Khedery, Exporter	Bagdad, Turkey.
Arsen & C., A. G., Exp., Gulbenkian Han	Constantinople, Turkey.
Essefian, Parsegh G., Exporter	" "
Kevork Skender, K. & D., Exporter	Bagdad, Turkey.
Moise Salviche Exporter, Tophané, Rue Tabacharé .	Constantinople, Turkey.
Schamasch, Gourgie & Co. Exporters	Bagdad, "
Selian, R. B., Exporter	Mersina, "
Spike, Clarence H., Importer, 143 Federal Street .	Boston, U.S.A.
Tagger, J. H., Exporter	Jaffa, & Jerusalem, Turkey.
Zarifi, L., Exporter, Hagopian Han, Galata	Constantinople, "

Hair Curlers.

West Electric Hair Curler Co., 45 S. Front St.

Philadelphia, U.S.A.

Hair (from Goatskins)

Foerderer, Robert H., Inc., Importer, Frankford .

Philadelphia, U.S.A.

Hardware and Tools.

Altzizoglou Fils, I., Importers
Aperguis & Co., N. A. Imp., Bahtiar Han, Galata .

Mersina, Turkey.
Constantinople, Turkey.

Buffalo Specialty Co., Exp., 375 Ellicott Street.	Buffalo, N. Y., U.S.A.
Carieopoulos, Marc C., Importer, Galata.	Constantinople, Turkey.
Danon & Semaek Importer, Medina Han St.	Constantinople, Turkey.
Devlin Mfg. Co., Thos., (Carriage & Saddlery Hardware).	Philadelphia, U.S.A.
Disston & Sons, Henry, P.O.B. 1537.	" " "
Dizengoff, M., Importer.	Jaffa, Turkey.
Enriquez, Clemente, Importer.	Bagdad, "
Entreprise Mfg. Co., The, Mfrs. & Exporters.	Philadelphia, U.S.A.
Errera & Co., Fils de G. A.. Importers	Salonika, Greece.
"Gradiwo" Soc. Commerciale par Actions, Imp.	Varna, Bulgaria.
Hammer & Hirzel, Imp., Buyuk Yeni Han.	Constantinople, Turkey.
Hassid & Co., A. M., Importers.	Salonika, Greece.
Lambichi, M. E., Importer	Smyrna, Turkey.
Manachy, Lorenzo Y., Importer.	Aleppo, "
Modiano, F., & Co., Importers	Salonika—Smyrna.
Mc Caffrey File Co., Mfrs. & Exp., 5th & Berk St	Philadelphia, U.S.A.
Miller lock Co.. Mfrs. & Exporters.	" "
Montgomery, Ward & Co., Exporters	Chicago, "
National Specialty Mfg. Co., Exporters.	Philadelphia, "
North Bros. Manufacturing Co.. Exporters.	" "
Orosdi-Back, Etablissements, Importers	Constantinople, Turkey.
Peristiany & Co., J. Th., Importers	Alexandretta, "
Philaretos, C. G., & Co., Importers	Athens, Greece.
Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O.	Philadelphia, U.S.A.
Roditi, A., Importer, Tarakdjilar, Ekberié Han	Constantinople, Turkey.
Sayeg Frères, Importers	Beirut, "
Schamasch, Gourgie & Co., Importers	Bagdad, "
Schapira, J. M., Importer, 21 Colocotroni Street	Athens, Greece.
Schuep & Co., Importers	Aleppo, Turkey.
Shabender, Mahmoud, Importer.	Bagdad, "
Sydney Nowill & Co. Imps., Kevork Bey Han, Gal.	Constantinople, Turkey.
Tiano, Henri, Importer.	Salonika, Greece.
Vafiades, V., Importer	Trebizond, Turkey.

Harness and Leather Goods.

Birch, James H., Mfr. & Exporter	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters	South Bend, Ind., "
Sechler & Co., The, Mfrs. & Exporters	Cincinnati, Ohio, "

Hats (Felt).

Stetson Co., John B., Exporter	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.

Hooks and Eyes.

West Electric Hair Curler Co., 45 S. Front Str.,	Philadelphia, U.S.A.
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Hosiery.

Daoud & Abdo, Importers	Beirut, Turkey.
Steins Oriental Stores Ltd. Importers, Péra	Constantinople, Turkey,

House Furnishings.

Buffalo Specialty Co., Exporters
 Lazzaro Franco & Fils, Importers, Stamboul
 Yoanidès, P., Spiro, Maison Louvre, Péra

Buffalo, N. Y., U.S.A.
 Constantinople, Turkey,
 » »

Household Utensils.

Hoosier Mfg. Co., The, Exporters
 National Specialty Manufacturing Co., Exporters
 North Bross., Manufacturing Co., Exporters
 Velissarides, E. J., & Co., Importers
 Yoannides, Spiro, Maison Louvre, Pera

New Castle, Ind., U.S.A.
 Philadelphia, U.S.A.
 » »
 Trebizond, Turkey.
 Constantinople, Turkey.

Hydrolic Lime.

Sayegh Frères, Importers

Beirut, Turkey.

Importers (General).

A. Cosmetto & Co. Omer Abed Han 10/13 Galata
 Amar & Co., S., Validé Sultan Han
 Cudi & Frères, S.
 Cariciopoulos, Marc, C., 12 Ibrahim Rifaat Pacha Han.
 Cherry, Louis D., Importer, 52 S. 60th St.
 Dobrowolsky & Co.
 Dielman, Messadet Han Stamboul
 E. Hanni Matheo Han 21 Stamboul
 Farwagi & Fils, E.
 Haddad, Elias And.
 Jabourg Bros. 1 & 3 Worth Str.
 Kermekchieff, A. C.
 Khouri, Farra, G. & A.
 Koukaz & Zaloom
 Kuebler, Jona
 C. Laughton & Co., 42 Perchembé Bazar, Galata
 Lebet Frères & Co., Germania Han, Stamboul
 Lesle & Co., John E.
 Lévy, Juda Gabriel
 Mossery, Albert
 Moïse Salviche Tophané, Rue Tabachané
 Pastene & C., Inc., P.
 Picciotto & Co., Hillel.
 Rappaport, J. M., 140 Nassau St.
 Ruch Jacques, Kenadjian Han.
 Rousso & Danon, Djéral Bey Han, No 18.
 Oscar Mizrahi Asma Alti Stamboul
 Schild P., Xantopoulo Han
 Sayegh Frères.
 Schuep & Co.
 Sirgi & Co., M.
 Tenant Sons & Co., C., 100 William St.

Constantinople, Turkey.
 Constantinople, Turkey.
 Beirut, »
 Constantinople, »
 Philadelphia, U.S.A.
 Salonika, Greece.
 Constantinople, Turkey.
 Constantinople, Turkey.
 Jaffa, »
 Beirut
 New York, U.S.A.
 Sofia, Bulgaria.
 Beirut, Turkey.
 » »
 Jaffa, Turkey.
 Constantinople, Turkey.
 » »
 Chicago, U.S.A.
 Yanina, Greece.
 Salonika, »
 Constantinople, Turkey.
 New York, U.S.A.
 Aleppo, Turkey.
 New York, U.S.A.
 Constantinople, Turkey.
 » »
 Constantinople, Turkey.
 » »
 Beirut, »
 Aleppo, »
 Beirut, »
 New York, U.S.A.

Trad, P. & M.	Beirut, Turkey.
Walter Seager & Co. Tchinili Rihtim Han, Galata . . .	Constantinople, Turkey.
William Douch Buyuk Tunnel Han 5, Galata	Constantinople, Turkey.

Insurance Agents.

A. Cosmetto & Co. Omer Abed Han 10/13, Galata	Constantinople, Turkey.
A. J. Drossos & Co. Ada Han 15, Galata	Constantinople, Turkey.
Algranti, Marcus, Yeni Han, Sirkedji, Stamboul	" " "
Bodossaki Athanassiades Hovaghimian Han Gal.	Constantinople, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Compte-Calix & J. G. Saverio.	Constantinople, Turkey.
Eustratiades, Alexandre N.	Smyrna,
Farwagi & Fils, E.,	Jaffa,
Gelat, Elias Thomas, Fire, Life & Accident	Jerusalem,
Gholman Bros., Constitution Square	Athens, Greece.
Gresham, Life Assurance Society Ltd (The,)	Constantinople, Turkey.
Ibrahim Soussa & Cie., Galata, Buyuk Tunnel Han.	Constantinople, Turkey.
J. W. Whittall & Co.	Constantinople, Turkey.
Jean F. Salacha & Co. 96, Rue Voïvoda, Galata	Constantinople, Turkey.
Keller, Theodor E. Mgr. Fulias & Co.	Athens, Greece.
Kuebler, Jona	Jaffa, Turkey.
Leete, P. C. A., Huriet Han	Constantinople, Turkey.
Levin, Alter.	Jerusalem, Turkey,
Mac Manus Brothers Ltd. Eski Gumruk Sokak, Gal.	Constantinople, Turkey.
Mitrani Semtow, (The Equitable of New York)	Constantinople, Turkey.
Molho, Isaac.	Salonika, Greece.
Morpurgo, Moïse.	" " "
Panayotoglou, Avraam V., Seraï-Emir	Teheran, Persia.
Philippou, A	Janina, Greece.
Prodromides, K	Mersina, Turkey.
The Anglo American Agency, Huriet Han	Constantinople, Turkey.
V. Balekdjian Brothers Turkia Han, Stamboul	Constantinople, Turkey.
Varbetian, L. & L.	Smyrna, "
Walter Seager & Co. Tchinili Rihtim Han, Galata	Constantinople, Turkey.
Zissi N. Metaxa & Son Omer Abed Han 14, Galata	Constantinople, Turkey.

Iron & Steel.

A. Roditi Importer, Turkia Han 9/10, Stamboul	Constantinople, Turkey.
Aron Jacob Manoach Importers, Fundouklian Han	" " "
Altzitzoglou & Fils, J., Importers	Mersina, Turkey.
Avedissian & Kechichian, Importers	Adana, "
Brazzafolli, Max, Importer	Mersina, "
Capayannides, G., Importer	Trebizond, "
Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
Haldéopoulo, N. P., Importer	Trebizond,
Hochtrasser & Co., Importers.	" "
" " " " "	Samsoun,
Navarro, Isaac J., Importer.	Salonika, Greece.
Nemli Zadé Frères, Importers.	Trebizond, Turkey.
Prodromides, R.	Mersina, Turkey.

Roditi, A., Importer, Tarakdjilar, Ekbérié Han . . .	Constantinople, Turkey.
Trussed Concrete Steel Co., Exporters	Detroit, U.S.A.
United States Steel Products Co., Exporters	New York, U. S. A.

Jewelry.

Errera & Co., Fils de G. A., Importers	Salonika, Greece.
Jean Paluka Importer, Péra St. Antoine 39	Constantinople, Turkey.
Macdonald & Co., R. B., Mfrs. & Exporters	Attleboro, Mass., U.S.A.

Kitchen Cabinets.

Hoosier Manufacturing Co., The, Exporters	New Castle, Ind., U.S.A.
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Laces and Embroideries.

Abdo Bros., George, Exporters	Beirut, Turkey.
Audi & Frères S., Manufacturers & Exporters	» » »
Elias Abu Samra & Fils, Exporters	» » »
Farah, F. G. & S., Mfrs. & Exporters	» » »
Gelat, Elias Thomas, Exporter	Jerusalem, Turkey.
Koukaz & Zaloom, Exporters	Beirut, »
Megarbané, G. H., Exporter	Aintab, »
Roditi, A., Exporter, Turkia Han Stamboul	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters	» » »

Land Owners.

Kouyoumdjian, Khosrov	Bagdad, Turkey.
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Leather.

Abdeni & Co., G. G. Importers	Aleppo, Turkey.
Angel & Co., David, Importers	Salonika, Greece.
Berk, Püttmann & Co., Importers	Bagdad, Turkey.
Beythoum, Jeboury, Importer	Beirut, Turkey.
Cofinas, G. N., Importer, 37, Praxiteles Street . .	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata	Constantinople, Turkey.
Coenca Frères, Importers	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	» »
Enriquez, Clemente, Importer	» » »
F. W. Chasseaud Importer, Agopian Han, Galata . .	» » »
Féradian, K Importer, Alyanak Pan	» » »
Fils d'Abraham Nahman, Importers	Salonika, Greece.
Foerderer, Inc. Roberd H., Mfrs. & Ex., Frankford	Philadelphia, U. S. A.
Haddad, Elias And., Importer	Beirut, Turkey.
Lawrence, A. C., Leather Co.	Boston, Mass., U. S. A.
Lebet Frères & C., Importers, Germania Han . . .	Constantinople, Turkey.
Maulwurf, Ed., Importer & Exporter	Salonika, Greece.
Mattheosian, Vahan H., Imp., Am. Bible House . .	Constantinople, Turkey.
Matthews & Co., C. J., Mfrs. & Exporters	Philadelphia, U. S. A.
Mc Neely & Price, Manufacturers and Exporters . .	Philadelphia, U. S. A.
Michel Iasearis Importer Emin Bey Han 19, Stamboul	Constantinople, Turkey.

Modiano, F., & C.	Smyrna—Salonika.
Muller, Ch. F. Importer, 29 Apollo Street	Athens, Greece.
Peristiany & Co, J. Th., Importer	Alexandretta, Turkey.
Pharaon, Issa, Schoucair & C., Importers	Beirut.
Roussou & Danon, Importers. Djelal Bey Han	Constantinople, Turkey.
Ruch Jacques, Imprs. & Exprs., Kenadjian Han	Constantinople, Turkey.
Sarantis Frères, Importers	Constantinople, Turkey.
Schiaky, V., & Cos, Importers & Exporters	Salonika, Greece.
Schild P., Importer & Exporter	Constantinople, Turkey
Serafas, D., Importer & Exporter	Salonika, Greece.
Sirgi, M. & Co., Importer & Exporter	Beirut, Turkey.
Soulangas Fils. E. N., Importers	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer	Mitylene, Greece.
Stone, Timlow & Co., Manufacturers	Boston, U. S. A.
Tagger. J. H., Importer	Jaffa & Jerusalem, Turkey.
The Commercial Bank of Greece	Athens, Greece.
Vimos Brothers, Importers, 29 Nikis Str	Athens, Greece.
Vladislav Kleyff, Importer, Inayet Han, Galata	Constantinople, Turkey.
Xanthos, C., Importer & Exporter	Salonika, Greece.

Leather and Leather Goods.

Aron Jacob Manoach Imps. Foundouklian Han St.	Constantinople, Turkey.
Danon & Semack Importers, Medina Han Stamboul.	Constantinople, Turkey.
Michel Lascaris Importers Emin Bey Han 19, St.	» »
Paul Joannides Fils Imps. Emin Bey Han 13/14, St.	» »

Licorice Boot.

Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Kenn Lavino & Co., Exporters	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters	Bagdad, Turkey.

Light (in Fire-Proof Buildings).

David Lupton's Sons C., Mfrs & Exporters	Philadelphia, U. S. A.
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Lighting Devices.

Avigdor, N. S., Inayet Han, Importer	Constantinople, Turkey.
Seferiades, S. A., Importer	Smyrna, Turkey.
Welsbach Co., Manufactures & Exporters	Gloucester, N. J., U. S. A.

Linimenas.

Curtis & Brown Mfg. C., Exporters	New York, U. S. A.
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Linoleum and Oil Cloth.

Errera & C., Fils de C. A., Importers	Salonika, Greece.
Lazaro Franco & Fils. Importers, Stamboul	Constantinople, Turkey.

Picciotto & C., Hillel, Importers	Aleppo, Turkey.
Yoanidès, P., Spiro, Maison Louvre, Péra	Constantinople, Turkey.

Lithographers.

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St.	Philadelphia, U. S. A.

Lloyds Agents.

Hancock & Wood	Patras, Greece.
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Locks.

Miller Lock Company, Mfrs. & Exporters	Philadelphia, U. S. A.
Russel & Erwin Mfg. Co.	New York, U. S. A.

Locomotives.

Baldwin Locomotive Works, Mfrs. & Exporters . .	Philadelphia, U. S. A.
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Lozenges.

Curtis & Brown Mfg. C., Exporters	New York, U. S. A.
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Lumber.

Chouri Farrah, K. & B., Importers	Beirut, Turkey.
Serefas, D., Importers	Salonika, Greece.
Sirgi, M., & Co., Importers.	Beirut, Turkey.
The M. B. Farrin Lumber Co, Exporters	Cincinnati, U. S. A.
The Lamb-Fish Lumber Co., Exporters	Charleston, Miss., U. S. A.

Machinery.

Aperguis & Co., N. A., Importer, Bahtiar Han . . .	Constantinople, Turkey.
Aron Jacob Manoach Imps, Foundouklian Han St..	Constantinople, Turkey.
Balladur, Chas. P., Importer	Smyrna,
Berk, Pittmann & Co., Importers	Bagdad.
C. Laughton & Co., Importers	Constantinople, Turkey.
Coenca Frères, Importers.	Constantinople, Turkey.
Demaras Bros, Importers, 4 Philellinon Street . .	Athens, Greece.
Dizengoff, M., Importer.	Jaffa, Turkey.
Farquhar & C., A. B., Manufacturers & Exps. . .	New York, U. S. A.
Franghakis, Ant. Ch., Exporter.	Aleppo, Turkey.
Ibrahim Soussa & Cie., Importers, Galata 10/12, Buyuk Tunnel Han	Constantinople, Turkey.
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos Fils, A., Importer	Mersina, Turkey.
Meg. Fringhian Importer Messadet Han, Stamboul .	Constantinople, Turkey.
Melissinos, Bernard, Importer.	Piraeus, Greece.
Messayeh, Joseph J., Importer	Bagdad, Turkey.
Slocum, Avram & Slocum, Exporters	New York, U. S. A.
Sprout, Waldron & C., Exporters	Muncy, Pa., U. S. A.

Vrioni, Pan. D., Importer, 4 Dephes Street	Athens, Greece.
Western Wheeled Scraper C., Exporters	Aurora, III, U. S. A.
Zarifi, L., Importer, Hagopian Han, Galata	Constantinople, Turkey.

Machine Tools

Miles-Bement-Pond Co., Exporters	New York, U.S.A.
Philaretos, G., & Co. Exporters	Athens, Greece.
Sellarr & Co., Inc., William, Exporters	Philadelphia, U.S.A.

Maize Oil.

Corn Products Refining Co., Mfrs. & Exporters	New York, U.S.A.
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Marmelades.

Hellenique Wine & Spirit Co., Mfrs. & Exporters	Athens, Greece.
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Mattresses.

The Hard Manufacturing Company	Buffalo, N. Y., U.S.A.
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Mercantile Agencies.

Dun & Co., R. G.,	New York & Vienna.
National Credit Corporation, Title & Trust Bldg.	Chicago, U.S.A.

Merchants (General).

A. Cosmetto & C., Omer Abed Han 10/13, Galata	Constantinople, Turkey.
A. J. Drossos & Co., Ada Han, Galata	Constantinople, Turkey.
Compte-Calix, J., & J. G. Saverio, 7 Rue Tehinar	Constantinople, Turkey.
Hartys Stores, 27, Téep Bachi, Pera	Constantinople, Turkey.
J. W. Whittall & Co.	Constantinople, Turkey.
Jan C. C. Schmidt, Djemaat Han, Rue Havra, Galata	Constantinople, Turkey.
Jacques Eskenazi, Sarioglou Han 9/10, Stamboul	Constantinople, Turkey.
Jean Abazoglou, Abed Han 30, Galata	Constantinople, Turkey.
L. Hirschowitz & L. Inselberg, Hudavendighiar Han, Galata	Constantinople, Turkey.
Raphael J. Cohen, Achir Effendi Han, 19, Stamboul	Constantinople, Turkey.
Mouzalas, Basil A	Mitylene, Greece.
Sourlangas, Stylianos E.	Mitylene, Greece
Vassiliou, Pittacos A.	" "
William Douch, Buyuk Tunnel Han 5, Galata	Constantinople, Turkey.
Wonekhaus & Co., Robert	Bagdad, Turkey.

Metals (Tin, Zinc, etc.).

Capayannides, C., Importer	Trebizond, Turkey,
Demaras Bros, Importers, 4 Philellinou Street	Athens, Greece.
Iahiel, Isaac, I. Importer	Salonika, "
Juda & Salmona, Importers	" "
Kahn Frères Importers Ier Vakif Han 37/39, St.	Constantinople, Turkey.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.

Hanania Joseph, Importer	Bagdad, Turkey.
Lebet Frères & Co., Importers, Germania Han . . .	Constantinople, Turkey.
Navarro, Is. J., Importer	Salonika, Greece.
Philaretos, C. G. & Co., Importers	Athens, "
The Commercial Bank of Greece, Importers	" "

Metal Shapes (Pressed).

American Pulley Co., Exporters, 29th & Bristol St.	Philadelphia, U.S.A.
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Metallic Dedsteads.

The Hard Manufacturing Company	Buffalo, N.Y., U.S.A.
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Mills and Milling Machinery.

Filippakis, Geo. Is., Importer	Adalia, Turkey.
The M. B. Farrin Lumber Co., Exporters	Cincinnati, U.S.A.

Mill Supplies.

Sprout, Waldron & Co., Exporters	Muncy, Pa., U.S.A.
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Minerals.

Magnifico, E. A., Exporter	Smyrna, Turkey.
J. W. Whittal & Co Exporters	Constantinople, Turkey.
Jahiel, Isaac J., Exporter	Smyrna, "
Vafiadachi, M. & A., Exporters	" "

Mines.

Gulmezian, L., Merkez Rihtim Han Galata	Constantinople, Turkey.
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Mineral Oils.

Coûteaux, Bernard, Importer, Aslan Han	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Turkey.

Mohair.

A. Cosmetto & Co. Exp, Omer Abed Han 10/13, Gal.	Constantinople, Turkey.
Aron J. Levy Exporter, Turkia Han, Stamboul . . .	" "
Jean Abazoglou, Exporter, Abed Han 30, Galata . . .	" "

Mortar Stains.

Pecora Paint Co., Mfrs. & Exporters	Philadelphia, U.S.A.
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Mother of Pearl.

Batarse, Issa, Exporter	Bethlehem, Turkey.
Pearle Waste Co., Import., 347 West Broadway . . .	New York, U.S.A.

Motor Boats and Motors.

Balladur, Chas. P., Importer, P. O. Box Fo 161 . . .	Smyrna, Turkey.
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Calinder, A., Agent	Constantinople, Turkey.
Waterloo Gasoline Engine Co., Manufacturers.	Waterloo, Iowa, U.S.A.
Wilcox-McKim Company	Saginaw, Mich., U.S.A.

Motor Trucks.

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
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Musical Instruments.

Baldwin Co., The, Exporter	Cincinnati, U.S.A.
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Nails (Wire).

Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Syria.
United States Steel Products Co., Exporters	New York, U.S.A.

Naval Stores.

Demaras Brothers, Exporters	Athens, Greece.
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Nuts and Seeds.

Alexandrides, P. & N., Exporter	Cerassund, Turkey.
Cacoulides, G. N., Exporter	Trebizond, »
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Demetre M. Margaritoff Ex. Arnopoulos Han, St.	Constantinople, Turkey.
Elisha & Frères, Nessim, Exporter	Bagdad, Turkey.
J. W. Whittall & Co. Exporters	Constantinople, Turkey.
Scialom, Fils de Jacob, Exporters	Salonica, Greece.
Habicht, Braun & Co., Hudson & Laight Strs	New York, U.S.A.
Hadjopoulos, & Spero, Inc., Impr., 29 Broadway	New York, U.S.A.
Haldéopoulos, N. P., Exporter	Trebizond, Turkey.
The Hills Bros. Co., Imps., Beach & Washington Sts.	New York, U.S.A.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Hochstrasser & Co., Exporters	Samsoun, Turkey.
Jaburg Bros., 1 & 3 Worth Street, Importers	New-York, U.S.A.
Keun Lavino & Co., Exporters	Smyrna, Turkey.
Maghak, Fathalla D., Exporter	Bagdad, »
Mahokian, A., Exporter	Trebizond, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, »
Pastene & Co., Inc., Importers	New York, U.S.A.
Reggio, Abel, Importer, 105, Hudson Street	»
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Spathopoulos Frères, P., Exporters	Kerassund, »
Spencer Importing & Trading Co., Importers	New York U.S.A.
Tatian, A., Importer, 23 Central St., Room 8	Boston »
The Levant Products Trading Co., Importers	New York »
United Confectioners Supply Company, Importers	» »
V. Balekjian Brothers Ex. Turkish Han Stamboul.	Constantinople, Turkey.
Warde, Naasan & Co., Express., (Apricot Stones)	Beirut, Turkey.

Office Fourniture (Steel).

The General Fireproofing Co., Exporters New York, U.S.A.

Office Supplies.

Crlinder A. Agent	Constantinople, Turkey.
Papaspyro, Alexander, Importer, Stadium Street	Athens, Greece.

Oils (Lubricating etc.)

Aliferis, G. Importer, 37 Praxitelous Street	Athens, Greece.
Audi & Frères, S., Importers	Beirut, Turkey.
Baldwin, Theo. A., Importer	Brusa, »
Brazzafolli, Max, Importer	Mersina, »
Crew-Levick Company, Refiners & Exporters	Philadelphia, U.S.A.
Cornfield & Goldstein Imp. Ikindji Kenadjian Han.	Constantinople, Turkey.
Demaras Bros, Importers, 4 Philellinou Street	Athens, Greece.
Frangakis, Ant. Ch., Importer	Aleppo, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Loutfalla, Georges, Importer	Adana, Turkey,
Melissinos, Bernard, Importer	Piraeus, Greece.
Sayegh Frères, Importers	Beirut, Turkey.
Tasarez & Barzilai, Impr., Tohafdji Han, Stamboul.	Constantinople, Turkey.
Vacum Oil Co., Agency	Jaffa, Turkey.
» » » »	Beirut, »
Standard Oil Company of New York	Constantinople, »
Vafiades, V., Importer	Trebizond, »
Zarifi, L., Importer, Agopian Han, Galata	Constantinople, »

Oils Sulphite.

Damianos N. D. Exporters P. O. B. 23	Athens, Greece.
Demaras Bros., Exporters	» »

Oil Tank Trucks.

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
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Oleo Oil.

Amar & Co., S., Importers, Validé Sultan Han	Constantinople, Turkey.
Brazzafolli, Max, Importer	Mersina, »
Cariciopulo, Marc C., Importer	Constantinople, »
Coenca Frères, Importers	Constantinople, Turkey.
Féradian, K., Importer, Alyanak Han. 14-15	Constantinople, Turkey.
Frankfort, M., Exporter, Produce Exchange	New York, U. S. A.
Frost & Cundill, Inc., Exporters, 64 Wall Street	» »
Hammer & Hirzel, Importers	Constantinople, Turkey.
Suda & Salmona, Importers	Salonika, Greece.
Klonski, A. H., Importer	Hebron, Turkey.
Molho, Isaac, Importer	Salonika, Greece.
Navarro, Em. Is., Importers	» »

Pharaon, Issa, Schoucair & Co., Importers	Beirut, Turkey.
Paul Joannides Fils Impor. Emin Bey Han 13/14, St.	Constantinople, Turkey.
Prodromides, K., Importer	Mersina, »
Roussou & Danon, Importers	Constantinople, Turkey.
Sarantis Frères, Importers	» " "
Schiaky, V. & Co., Importers	Salonika, Greece.
Slocum, Avram & Slocum, Exporters	New York, U.S.A.
Sourlangas Fils, E. N., Importer	Mitylene, Greece.
Tasartez & Barzilaï, Importers, Tohafdji Han.	Constantinople, Turkey.
Tiano, Henri, Importer	Salonika, Greece.
Xanthos C., Importer	» "
Zarifi, L., Importer, Agopian Han, Galata	Constantinople, Turkey.
Zelvéian. M. & K. S., Importers	Mersina, Turkey.

Olive Oil for eating and lubrication.

Barff, P. G. & Co., Importers	Smyrna, Turkey.
Damianos N. D. P. O. B. 23 Exporters	Athens, Greece.

Olives and Olive Oil.

Chamarakis, E. D., Exporter	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Demaras Brothers, Exporters	Athens, Greece.
Fidao & Co., F., Exporters	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Imprs., 29 Broadway	New York, U.S.A.
Kheun Lavino & Co., Importers	Smyrna, Turkey.
Pasten & Co., Inc., Importers	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.

Opium.

A. Cosmetto & Co. Ex. Omer Abed Han Galata	Constantinople, Turkey.
Aron J. Levy Ex. Rue Kioutubhané, Turkia Han	» "
Banque Générale de Commerce et de Crédit Ex. St.	» "
Demetre M. Margaritoff Ex. Arnopoulo Han, St.	» "
Fidao, & Co, F., Exporters	Smyrna Turkey.
Gulbenkian, Bros. & Co., Exporters	Constantinople, Turkey.
Hammer & Hirzel Ex. Buyuk Yeni Han 31, Stam.	» "
Jean Abazoglou Ex. Abed Han 30, Galata	Constantinople, Turkey.
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata	» "
Kahn Frères Ex. 1er Vakif Han 37/39, Stamboul	» "
Kheun Lavino, & Co., Exporters	Smyrna, "
Lane, R. W., Exporter	Smyrna, Turkey,
Megarbané Habib & Fils, Exporters	Aleppo, "
Nemli Zadé Djemal Ex. Nemli Zadé Han; St. Sir.	Constantinople, Turkey.
Neumann Frères Ex. Emin Bey Han 13/14, Stam.	» "
Paul Joannides Fils Ex. Emin Bey Han 13/14, Stam.	Constantinople, Turkey.
Rappaport. J. M., Importer, 140 Nassau Street.	New York, U.S.A.
Reggio & Co., Ant., Exporters	» "
Salih Fansah Kemal Ex. Kojaman Oglu Oufak Han	Constantinople, Turkey.

Scialom & Co., Albert, Exporters	Salonika, Greece.
Scialom, Fils de Jacob, Exporters	" "
Topuz, Jean A., Exporter	" "
V. Balekdjian Brothers Ex. Turkia Han, Stamboul .	Constantinople, Turkey.
Vogel Konorad, Exprs., Buyuk Yeni Han Stamb . .	Constantinople, Turkey.

Optical Instruments.

Jean Paluká Importer Péra, St. Antoine 329 . .	Constantinople, Turkey.
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Otto of Roses.

Hammer & Hirzel Ex. Buyuk Yeni Han 31.	Constantinople, Turkey.
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Paints. Enamels and Varnishes.

Buffalo Specialty Co., Exporters	Buffalo, N. Y., U. S. A.
Pecora Paint Co., Mfrs, & Exp., 4th & Venango Sts.	Philadelphia, U. S. A.

Paper.

Aron Jacob Manoach Im. Foundouklian Han St. .	Constantinople, Turkey.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie. . .	Constantinople, Turkey.

Petroleum.

Banque Générale de Commerce et de Crédit, Impor.	Constantinople, Turkey.
Crew-Lewick Co., Refiners & Producers	Philadelphia, U. S. A.
Lykiardopoulos Fils, A., Importers	Mersina, Turkey.
Meg. Fringhian Importer Messadet Han, Stamboul .	Constantinople, Turkey.
Oscar Mizrahi. Importers, 37 Asma Altı	Constantinople, Turkey.
Philippou, A., Importer	Yanina, Greece.
Standard Oil Co., Exporters	Constantinople, Turkey.
Vacuum Oil Co., Exporters	Roechester, N. Y. U.S.A.
Vacuum Oil Co., Importers.	Beirut Turkey.
Vacuum Oil Co., Importers	Jaffa, Turkey.

Pitch.

Barrett Mfg. Co., Exporters, Morris Bldg	Philadelphia, U. S. A.
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Physicians and Dentists.

Brautman, Sylvan, Physician and Dentist	Salonika, Greece.
Yoanidès, Prof. Doctor Christaki	Constantinople, Turkey.

Pianos, Piano Players.

Baldwin Co., The, Manufacturers & Exporters . .	Cincinnati, U. S. A.
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Pistachie Nuts.

Mégarbané, G. H., Exporters	Aintab, Turkey.
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Mégarbané & Fils, Habib, Exporters Aleppo, Turkey.
 Obégi & Co., Charles, Exporters Aintab, Turkey.

Pipes (Gas, Water, etc.).

United States Steel Products Co., Exporters New York U. S. A.

Pipe Tools.

Reed Manufacturing Co., Mfrs. & Exporters Erle, Pa, U. S. A.

Playing Cards.

United States Playing Card Co., Exporters Cincinnati, Ohio, U. S. A.

Poppy Seeds.

Scialou & Co., Albert, Exporters Salonika, Greece.

Printers and Bookbinders Material and Machinery.

American Press, The, Importers	Beirut, Turkey.
Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21	Constantinople, Turkey.
Mann Co., Wm. Exporters, 529 Market Street . .	Philadelphia, U. S. A.
Mateosian, Vahan A, Imp., Am. Bible House . . .	Constantinople, Turkey.
Soc. An. de Papeterie et d'Imprimerie Import. Ex.	
Etabl. Fratelli Haïm	" "
Zellich Frères, Rue Yazidji, Péra	" "

Printing Paper.

Hammer & Hirzel, Importers	Constantinople, Turkey.
Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21	Constantinople, Turkey.
Matteosian, V. H., Imp., American Bible House .	" "
Sarantis Frères, Importers	" "
Soc. An. de Papeterie et d'Imprimerie Import. Ex.	
Etabl. Fratelli Haim	Constantinople, Turkey.
Zellich Frères Rue Yazidji, Péra	" "

Publishers.

National Credit Corporatio, Title & Trust Bldg .	Chicago, U. S. A.
Société Anonyme de Papeterie et d'Imprimerie .	Constantinople, Turkey.

Pulleys and Pressed Metal Shapes.

American Pulley C., The, Mfrs. & Exporters, 28th & Bristol Street	Philadelphia, U. S. A.
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Pumps.

Avedessian & Ketchian, Importers	Adana, Turkey.
Nlint & Walling Mfg. C., Exporters	Kendalville, Ind., U. S. A.
Franghakis, Ant. Ch., Importer	Aleppo, Turkey.
Loutfalla Georges, Importer	Adana, Turkey.
Melissinos, Bernard, Importer	Piræus, Greece.

Rumsey & Co., Exporters	Seneca Falls, N. Y. U.S.A.
Southwark Foundry & Machine Co., Exporters	Philadelphia, U. S. A.

Railroad Repair Shop Equipment.

Niles-Bement-Pond Company, Exporters	New York, U. S. A.
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Railway Material.

Baldwin Locomotive Works, Mfrs., & Exporters	Philadelphia, U. S. A.
Brill C., The G. J., Mfrs. & Exporters	Philadelphia, U. S. A.
Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
Standard Steel Works Co., Exporters	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp.,	New York, U. S. A.

Raisins (Sultana).

Fidao, F. & C., Exporters	Smyrna, Turkey.
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Razors & Blades.

Gillette Safety Razor Co.,	Boston, U. S. A.
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Roofing.

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg.	Philadelphia, U. S. A.
Johns-Manville, H. W., Co., Mfrs. & Exporters	New York, U. S. A.

Rubber Goods.

Hindié Frères, Importers.	Aleppo, Turkey.
Orosdi-Back, Etablissements, Importers.	Constantinople, Turkey.
Quaker City Rubber Co., Mfrs. & Exporters	Philadelphia, U. S. A.
Varbetian, L. & L., Importers	Smyrna, Turkey.

Safes.

Audi & Frères, S., Importers.	Beirut, Turkey.
Frangakis, Ant. Ch., Importer	Aleppo, Turkey.
York Safe & Lock Co., Mfrs. & Exporters	New York, U. S. A.

Saffron.

Scialom & C., Albert, Exporter.	Salonika, Greece.
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Saw Mill Machinery.

Barquhar, & Co., A. B., Exporters	New York, U.S.A.
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Sesame Seed.

Ezadjan, Mihran, Exporter	Adana, Turkey.
Eustratiades, Alex. N., Exporter	Smyrna, Turkey.
Filipakis, George Is., Exporter	Adalia, Turkey.
J. W. Whittall & Co. Exporters.	Constantinople, Turkey.
Simeonoglou, Aristides, Exporter	Adana, Turkey.

Sesame Seed Oil.

Naccache & Fils, Ibr., Exporters	Mersina, Turkey.
Zelvēian, M. & K. S., Exporters	» »

Sewing Machines.

Bourne & Co. (Singer Sewing Machines)	Salonika, Greece.
» » » » »	Athens, »
Kevork Skender, K. & D., Importers	Bagdad, . . . Turkey.
Lambichi, M. E., Importer	Smyrna, . . . »
Sadullah, R. Levy & Mandil, Importers	Constantinople, »
Singer Sewing Machine Company, Importers	» »
» » » » »	Beirut, . . . »

Shipping & Shipping Agents.

A. J. Drossos & Co, Esky Yomruk; Ada Han 15 .	Constantinople, Turkey.
Achaia S. S. Co.	Patras, Greece.
Alevra, D. G.	Smyrna, . . . Turkey.
Aligranti, Moreno, Yeni Han, Sirkedji, Stamboul. .	Constantinople, »
Archipelago American Steamship Co.	Beirut, . . . »
» » » » »	Constantinople, »
» » » » »	Smyrna, . . . »
Artus, Jean	Mersina, . . . »
Barff, P. G. & Co.	Smyrna, . . . »
Bodossaki Athanassiades, Hovaghimian H. 2 Galata	Constantinople, Turkey.
Chamarakis, E. D..	Rethymno, Crete, Greece.
Chariatis, D. T.,	Salonika, Greece.
Citterich, V.	» »
Curmusi, Theo. N. (Austro-American & Achaia). .	Constantinople, Turkey.
“Dunarea” Societata Anonima Romana pentru Na- vigiatiune, Braila, Str. Vapoareler	Constantinople, Turkey.
Eliades & Mouka,	Smyrna, . . . »
Farwagi, E., & Fils	Jaffa, . . . »
Filipakis, George Is..	Adalia, . . . »
“Gradiwo” Société Commerciale par Actions	Varna, Bulgaria.
Canchi Fratelli.	Salonika, Greece.
Ghiolman Bros., Constitution Square.	Athens, »
Guillermo Lorey, Djemaat Han, Rue Havra, Galata	» »
Haddock & Wool	Patras, »
Hochstrasser & Co.	Trebizond, Turkey.
» »	Samsoun, »
Celler, Theodor E. Mgr. of Fulias & Co.	Athens, Greece.
Keubler, Jona.	Jaffa, Turkey.
Khouri, Farra, G. & A.	Beirut, »
C. Laughton & Co., 42 Perchembé Bazar, Galata . .	Constantinople, Turkey.
M. Fenerdjian Fils, Bab. Kap. Yeni Volto Han 16/18	Constantinople, Turkey.
Maulwurf, Ed., J.	Salonika, Greece.
Molho, Isaac	» »
Philippou, A.	Yanina, »
Phostiropoulo Frères.	Trebizond, Turkey.

Reppen, Theo., Arabian Han, Galata	Constantinople, Turkey.
Roussou & Danon, Djelal Bey Han	" "
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	Constantinople, Turkey.
The British Slip-way and Repairing Yard, Djibaly,	Constantinople, Turkey.
The Cunard Steamship Co., Tchinili Rihtim H. G.	" "
Theodoridi & Co.,	Braila, Roumania.
Walter Seager & Co., Tchinili Rihtim Han, Galata	Constantinople, Turkey.
Zissi N. Metaxa & Son, Omer Abed Han 14, Galata	" "

Shipyard Machinery.

Niles-Bement-Pond Company, Exporters	New York, U.S.A.
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Shoe Polish (Polishing Sets, etc.).

Shinola Co., Manufacturers & Exporters	Rochester, N.Y., U.S.A.
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Silicate of Soda & Heavy Chemicals.

Philadelphia Quartz Co., Exporters, 121 S. 3rd St. .	Philadelphia, U.S.A.
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Silk Goods.

Maghak, Fathalla D., Importer	Bagdad, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.
Hanni, E. Exporters Matheo Han Stamboul	Constantinople, Turkey.

Silver Ware.

Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata	Constantinople, Turkey.
Melki & Menassah, Importers	Beirut, " "

Skins, Hides and Furs.

Abdul Kader Pacha El-Khedery, Exporter	Bagdad, Turkey
Arsen & Co., Exporters, Gulbenkian Han	Constantinople, "
Beythoum, Jeboury, Exporter	" "
The Anglo American Agency, Huriet Han	" "
Coenca Frères, Exporters	" "
Essefian Parsegh G., Exporter	" "
Fresco, Fils d'Aslan, Exporters	" "
Gelat, Elias Thomas, Exporter (Sheep & Goat) . .	Jerusalem, "
Hanania, Joseph, Exporter	Bagdad, "
Kevork Skender, K. & D., Exporters	Bagdad, "
Klonski, A. H., Exporter	Hebron, "
Mahakian, A., Exporter	Trebizond, "
Maissa, M. G., Exporter	Salonika, Greece.
Manuelian & Co., Exporters	Mersina, Turkey.
Maulwurf, Ed., Exporter	Salonika, Greece.
Messryeh, Joseph J., Exporter	Bagdad, Turkey.
Nemli Zadé Frères, Exporters	Trebizond, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street . . .	New York, U.S.A.

Roditi A., Exporter, Turkia Han	Constantinople, Turkey.
Ruch Jacques, Exporters Kenadjian Han	" " "
Serefas, D., Exporter.	Salonika, Greece.
Sarfati, S. Joseph, Exporter, Germania Han	Constantinople, Turkey.
Sasson & Co., David, Exporters.	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters	" " "
Stone, Timlow & Co., Importers	Boston, U.S.A.
Tagger, J. H., Importer & Exporter.	Jaffa, & Jerusalem, "
Tatian, A., Importer, 23 Central St., Room 8.	Boston, U.S.A.
Xanthos, C., Exporter	Salonika, Greece.

Soap.

Bensussan, Fils de Samuel J., Importers	Salonika, Greece.
Louisville Cotton Oil Co., Mfrs. & Exporters.	Louisville, Ky., U.S.A.
Modiano Frères & Fils, Issac, Importers	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters	Cincinnati, U.S.A.
Vimos brothers, Importers 29 Nikis Street.	Athens, Greece.

Starch.

Corn Products Refining Co., National Starch Co., Exporters	New York, U.S.A.
Errera, Isaac G., Importer	Salonika, Greece.
Fils d'Abraham Nahman, Importers	" "
Modiano, F., & Company.	Smyrna—Salonika.

Stationery.

Calinder, A., Representative	Constantinople, Turkey.
Errera & Co., Ltd, Fils de G. A., Importers	Salonika, Greece.
Hassid & Co., A. M., Importers	" " "
Henri Zellich & Co. Imp. 21, Rue Mah. Galata	Constantinople, Turkey.
Jean Paluka Imp. Péra, St. Antoine 329	Constantinople, Turkey.
Mann Co., Wm., Exporters, 529 Market St.	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House	Constantinople, Turkey.
Modiano, Frères & Fils, Isaac, Importers	Salonika, Greece.
Siev Bros., Importers	Jerusalem, Turkey.
Soc. An. de Papeterie et d'Imprimerie Import., Ex. Etabl. Fratelli Haïm	Constantinople, Turkey.
Zellich Frères, Galata	Constantinople, Turkey.

Stone Handling Machinery.

Western Wheeled Scraper Co., Mfrs. & Exporters.	Aurora, Ill., U.S.A.
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Sugar.

Bensussan, Fils de Samuel J., Importers	Salonika, Greece.
Meg. Fringhian, Imp. Messadet Han, Stamboul	Constantinople, Turkey.

Surgeons Instruments.

Baroody, Mourad, Importer.	Beirut, Turkey.
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Suit Hangers.

West Electric Hair Curler Co., Exporters Philadelphia, U.S.A.

Tanning Materials.

Lawrence, A. C., Leather Co. Boston, Mass., U.S.A.
Spike, Clarence H., Importer, 143 Federal Street. Boston, U.S.A.

Telephone Supplies.

The Bell Telephone Mfg. Co., Exporters Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St. New York, U.S.A.

Timber.

The Commercial Bank of Greece, Importers Athens, Greece.
"Combustibilul" Anglo-Roman, Buc. 19 Strada Regala, Exporters Bucarest, Roumania.

Tobacco.

Adamopoulos, A. C., Exporter	Smyrna, Turkey.
American Tobacco Co., Exporters	Smyrna, Turkey.
Aron J. Levy Ex. Rue Kioutubhané, Turkia Han.	Constantinople, Turkey
Aron Jacob Manoach, Ex. Foundouk. H. 5/10 S	" " "
B. G. de Com. et de Credit Meidjandjik 3, Stam.	" " "
Coenca Frères, Exporters.	" " "
Demetre M. Margaritoff Ex. Aïnopoulos Han St.	" " "
Eustratiades, Alex. N., Exporter	Smyrna, Turkey.
Gary Tobacco Co. Inc. Exporters	Samsoun " "
Herzog & C., M. L., Exporters	Cavalla, Greece.
J. W. Whittall & Co. Imp	Constantinople, Turkey.
Jean Abazoglou, Ex. Abed Han 30, Galata.	" " "
Kaftanizadé Frères & Cie. Ex. Mader H. 7/10 G.	" " "
Macedonian Tobacco Co., The, Exporters	Cavalla, Greece.
Mayer & Co., N., Exporters	" " "
Neumann Frères Ex. Emin Bey Han 13/14, S	Constantinople, Turkey.
Nemli Zadé Djemal, Ex. Nemli Zadé Han Sirkedji	" " "
Nouri & Tewfik Elbagdadi Ex. Rue Mer. Dje. H	" " "
Oriental Tobacco Trading Co., Exporters	Salonika, Greece.
Oscar Mizrahi, Exporters, 37 Asma Alti.	Constantinople, Turkey.
Paul Joannides Fils, Emin Bey Han 13/14 St.	" " "
Pirocacco, Christo, Exporter	Smyrna, Turkey.
Schinasi Bros., Exporters	Cavalla, Greece.
Serafas, Dim., Exporter	Salonika, Greece.
Tatian, A., Importer, 23. Central St., Room 8	Roston, U.S.A.
The Turkish Tobacco Export C., Exporters	Salonika, Greece.
The Levant Products Trading Co., Importers	New York, U.S.A.
The Alston Tobacco Co. Inc. Exporters	Constantinople, Turkey.
The Melachrino Co. Exporters	" " "
V. Balekdjian Brothers Ex. Turkia Han Stamboul.	" " "

Toilet Specialities and Preparations.

Boroody, Mourad, Importer Beirut, Turkey.

Tools.

Disston & Sons, Henry, Mfrs. & Exps., P.O.B. 1537 Philadelphia, U.S.A.
Mc Caffrey File Co., 5th & Berk Sts, Exporters . . . Philadelphia U.S.A.

Tooth Powder.

Curtis Brown Mfg. Co., Evprs., 215-17 Fulton St. . New York, U.S.A.

Travel Bureau.

Bureau of University Travel, 31 Trinity Place . . . Boston, U.S.A.

Typewriters and Supplies.

Abramovitz, Leon P., Importer	Bucharest, Roumania.
Cofinas, G. N., (Agts for Greece Royal Typewriter Co), 37 Praxiteleus Stret.	Athens, Greece.
Hammond Typewriter Co., Exporters	New York, U.S.A.
Kraubalkian, K, Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G.	Constantinople, Turkey.
Lambichi, M. E. Importer	Smyrna, Turkey.
Monarch Visible Typewriter Co., Exporters	New York, U.S.A.
Papaspyro, Alexander, Importer, Stadium Street.	Athens, Greece.
Remington Typewriter Co., Exporters.	New York, U.S.A.
Spike, Clarence H., Exporter 2d Han ¹ Machines.	Boston, U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Ex. Etabl. Fratelli Haïm.	Constantinople, Turkey.

Umbrellas.

Trad, P. & M., Manufacturers Beirut, Turkey.

Undertakers.

Jean F. Salacha & Co, 96 Rue Voïvoda, Galata.	Constantinople, Turkey.
Rubin, Samuel	Jerusalem, Turkey.

Valves and Gates.

The Fairbanks Company, Mfrs., Freihafen. Hamburg, Germany.

Varnish.

The General Fireproofing Co., 395 Broadway . . . New York, U.S.A.

Vegetables (Dried.)

Hadjopoulos & Sperco, Inc., Imprs., 29 Broadway . . New York, U.S.A.

Ventilation (in Fire-Proof Buildings.)

David Lupton's Sons Co., Exporters. Philadelphia, U.S.A.

Waterproofing Materials.

The General Fireproofing Co., 395 Broadway New York, U.S.A.

Wind Mills.

Flint & Walling Mfg. Co., Exporters Kendalville, Ind., U.S.A.
Shaphira, J. M., Importer, 21 Colocotroni Street . . . Athens, Greece.

Wines and Liquors.

Audi & Frères, S., Importers	Beirut, Turkey.
Barbaresso Brothers, Mfrs. & Exporters	Piraeus, Greece.
Cambas, André P., Exporter	Athens, Greece.
Cofinas, G. N., Importer, 37 Praxitelous Street	Athens, Greece.
Enriquez, Clemente, Importer	Bagdad, Turkey.
Hellenique Wine & Spirit C., Exporters	Athens, Greece.
Metaxa, S. & E. A., Mfrs. & Exporters	Piraeus, »
Pastene & Co., Inc., P., Importer	New York, U.S.A.
Pouris, Demosthenes, Mfrs. & Exporter	Piraeus, Greece.
Reggio & Co., Ant., Importers	Smyrna, Turkey.
Sadullah, Robert Levy & Mandil, Importers	Constantinople, Turkey.
Schamasch, Gourgie & Co., Importers	Bagdad, Turkey.
Rotschild, Zalel, Importer & Exporter	Jerusalem, Turkey.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters New York, U.S.A.

Wool and Mohair.

A. Cosmetto & Co. Ex. Omer Abed Han 10/13, G.	Constantinople, Turkey.
A. Roditi Ex. Turkia Han 9/10, Stamboul	» »
Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Arsen & Co., A. G., Exp., Gulbenkian Han	Constantinople, Turkey.
Asfar & Co., Pressing Factory and Exporters	Bagdad Turkey.
Berk, Püttmann & Co., Exporters	Bagdad, Turkey.
Elisha & Frères, Nessim, Exporters	Bagdad, Turkey.
Fidao, F. & Co., Exporters	Smyrna, Turkey.
Fresco, Fils d'Aslan, Exporters, Manoukian Han	Constantinople, Turkey.
Gulbenkian Bros. & Co., Exporters, Stamboul	Constantinople, Turkey.
Hadjopoulos, & Sperco, Inc., Importers	New York, U.S.A.
Jeboury, Beyhoum, Exporters	Aleppo, Turkey.
Kahn Frères Ex. Ier Vakif Han 37/39, Stamboul	» »
Kevork Skender, K. & D., Exporters	Bagdad, Turkey.
Klonsky, A. H., Exporter	Bagdad, Turkey.
Klonsky, A. H., Exporter	Hebron, Turkey.
Marcopoli & Co., V., Exporters	Alexandretta, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, Turkey.
Manouelian, H., & Co, Exporters	Mersina, Turkey.
Maulwurf, E. Exporters	Salonika, Greece.
Mégarbané & Fils, Pabib, Exporter	Aleppo, Turkey.

Mosseri, Albert, Exporter	Salonica, Greece.
Muller, Ch., Importer, 29 Apollo Street	Athens, Greece.
Obégi & C., Charles., Exporters	Aintab, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street	New York, U.S.M.
Roditti, A., Exporters, Turkia Han Stamboul	Constantinople, Turkey.
Sarfati, Barouh, Exporter	Salonika, Greece.
Sasoon & Co., Ltd, David, Exporters	Bagdad, Turkey,
Schamasch, Gourgie, & C., Exporters	Bagdad, Turkey.
Serefas, D., Exporter	Salonika, Greece.
Stone, Timlow & C., Importers	Boston, U.S.A.
Tagger, J. H., Exporter	Jaffa & Jerusalem.
Tatian A., Importer, 23 Central St., Room 8	Boston, U. S. A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Warde, Naasan & C., Exporters	Beirut, Turkey.
Zelvēian, M. &, Exporters	Mersina, Turkey.

Woollen Goods.

Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
Mac Manus Brothers Ltd. Ex, Eski Gumruk S. G.	Constantinople, Turkey.
Muller, Ch., F., Importer, 29 Apollo Street	Athens, Greece.
Neumann Frères Ex. Emin Bey Han 13/14, Stam.	Constantinople, Turkey.
Schuep & C., Importers	Aleppo, Turkey.

Woven Wire and Spiral Springs.

The Hard Manufacturing Company	Buffalo, N.Y. U.S.A.
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Individual Members.

Aaronsohn, Aaron, Agric. Experiment Station	Haifa, Turkey.
Barbaresso, Sp., Manufacturers	Piraeus Greece.
Brown, J. Wylie, 38, 39 Minerva Han, Galata	Constantinople, Turkey.
Charalambis, N. M.,	Piraeus, Greece.
Crane F, Standard Oil Co.	Constantinople, Turkey.
Damon, Theron J., Journalist	Constantinople, Turkey.
Davis, D. Alton, Sec'y Y., M. C. A.	Constantinople, Turkey.
Doucarelis, Aristides M.	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . .	Mitylene, Greece.
Eulambios, N, c/o National Bank of Greece	Athens, Greece.
Gulmezian L., Legal adviser c/o Standard Oil Co. of New York.	Constantinople, Turkey.
Gunkel Oscar-General Manager St. Oil Co.	Constantinople, Turkey.
Heizer, Oscar S., American Consular Service.	Bagdad Turkey.
Hecks, Lewis, American Embassy	Constantinople, Turkey.
Hodge Hill, Bert, American School of Classified Studies	Athens, Turkey.
Jackson, Jesse B., American Consular Service.	Aleppo, Turkey.
Jewett, Milo A., American Consular Service	Kehl, Baden, Germany.
Kyfioti John, Manager of the Maison Psalty Furni- ture House & Factory American Lumber	Constantinople, Turkey.
Lapin, Aaron.	Jaffa, Turkey.
Lapin & Hurwitz	Jaffa, Turkey.
Memminger, Lucien, American Consular Service . .	Mandras, India.
Metaxa, A.,	Piraeus, Greece.
Montgomery G. R., American Embassy	Constantinople, Turkey.
Nathan, Edward I, American Consular Service. . . .	Mersina, Turkey.
Odell, Ralph, M., U. S. Commercial Agent	Washington, D. C., U.S.A.
Papafrango, Sp., c/o National Bank of Greece.	Athens, Greece.
Peet, W. W., Treasurer American Missions	Constantinople, Turkey.
Ravndal, G. Bie, American Consular Service.	Constantinople, Turkey.
Retsina, Athanas, Manufactures.	Athens, Greece.
Supplee, Wm. W., 4102 Walnut St.	Philadelphia, U. S. A.
Walker, Archbold, J., Standard Oil Co	Sofia, Bulgaria.
Weddell, Alexander, W., American Consular Service.	Athens, Greece.
Whitehouse, Sheldon, See. American Legation . . .	Athens, Greece.
Wolfe, Archibald J., 6 St., Charles Place	Brooklyn, N. Y., U. S. A.

